Honeywell

CRM Salesforce

S.No	Chapter	PlanCode	Subtopic	
Stage 1 (25 Hours)				
1	Salesforce Fundamentals	Introduction To CRM	What is CRM,Components of CRM,History of CRM,Objectives of CRM	Lect
		Introduction To Salesforce	Introduction to Salesforce, History of Salesforce	Lect
			Basics of Could Computing, Advantages and Disadvantages of Cloud Computing	Lect
			What is cloud-based CRM, Features of coud-based CRM,Introduction to Trailhead Platform	Lect
		Trailhead Platform	Discussion on Trailhead Profile, Badges, Points, Modules, Project	Lect
			Salesforce Platform basics, Trailhead Playground Management	Lect
			Introduction to the Platform Developer 1 Certification	Lect
			Introduction to AW Computing	Lect
			Creating Trailhead account	Lect
			Salesforce Platform basics, Trailhead Playground Management, Introduction to Objects and Fields	Lect
2	Data Modelling and Management & Formulas and Validations	Objects and Fields	Data types available in Salesforce Platform, Relationship, Types of Relationships	Lect
			Formula Fields, Roll-up Summary Fields	Lect
			Junction Object, Data Modeling	Lect
		Data Modelling	Data Management	Lect
			Formulas and Validations	Lect
			Build a Data Model for a Recruiting App	Lect
			Picklist Administration	Lect
			B2B Commerce on Lightning Experience Data Model	Lect
			Marketing Cloud Data Management	Lect
		User Management	Salesforce User Basics	Lect
			User Authentication	Lect
		Formulas and validations	use formula fields	Lect
			Roll up summary,creating validation Rules	Lect
Stage -1 Revision				
Formative Assessment-1				
Stage 2 (25 Hours)				
3	User Management	User Management	User Management	Lect
			Data Security	Lect
			Permission Set Groups	Lect

S.No	Chapter	PlanCode	Subtopic	
4	Logic And Process Automation	Salesforce Flow	Flow Basics	Lect
			Flow Builder	Lect
			Build a Simple Flow	Lect
			Salesforce Flow	Lect
			Screen Flow distribution	Lect
		Process Automation	Automate Business Processes for a Recruiting App	Lect
			Automate Your Business Processes with Salesforce Flow	Lect
			Platform Developer I Certification Prep: Process Automation and Logic	Lect
			Process Automation Specialist-1	Lect
			Process Automation Specialist-2	Lect
			Process Automation Specialist-3	Lect
			Process Automation Specialist-4	Lect
			Process Automation Specialist-5	Lect
5	User Interface	User Interface	Visualforce Basics, Lightning Experience Development	Lect
			Lightning Web Components Basics	Lect
			User Interface API	Lect
			Customize the User Interface for a Travel Approval App	Lect
	User Interface	Lightning AppBuilder	Basics and Custom Home page lightning Experience	Lect
			Build a custom Record page for lightning expreince and Mobile App	Lect
			Build App an Home page,custom components	Lect
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Stage -2 Revision				
Formative Assessment-2				
Stage 3 (25 Hours)				
6	User Interface	User Interface	Customize the User Interface for a Recruiting App	Lect
			Platform Developer I Certification Prep: User Interface	Lect
	Debug and Deployment Tools	Apex Basics	Build Apex Coding Skills	Lect
			Quick Start: Apex	Lect
			Developer Console Basics	Lect
			Use Apex to Automate Business Processes	Lect
			Use Apex to Automate Business Processes	Lect
			Apex Basics & Database	Lect
		Debug and Deployment Tools	Apex Triggers	Lect
			Database & .NET Basics	Lect
			Search Solution Basics	Lect
			Platform Events Basics	Lect
			Apex Specialist	Lect
			Apex Specialist	Lect
			Apex Specialist	Lect
			Apex Specialist	Lect
7	Testing	Apex Testing	Apex Testing	Lect
			Asynchronous Apex	Lect
			Apex Integration Services	Lect
			Apex Integration Services	Lect

S.No	Chapter	PlanCode	Subtopic	
8	Apex Triggers & Asynchronous Apex	Apex Triggers & Asynchronous Apex	Apex Triggers and Bulk Apex Triggers	Lect
			use future methods, use batch Apex	Lect
			control process with queable Apex	Lect
			scheduling jobs and Monitoring	Lect
			Stage -3 Revision	
			Formative Assessment-3	
			Stage 4 (25 Hours)	
			Capstone Project-Session -01	
			Capstone Project-Session -02	
			Capstone Project-Session -03	
			Capstone Project-Session -04	
			Capstone Project-Session -05	
			Capstone Project-Session -06	
			Capstone Project-Session -07	
			Capstone Project-Session -08	
			Capstone Project-Session -09	
			Capstone Project-Session -10	
			Capstone Project-Session -11	
			Capstone Project-Session -12	
			Capstone Project-Session -13	
			Capstone Project-Session -14	
			Capstone Project-Session -15	
			Capstone Project-Session -16	
			Capstone Project-Session -17	
			Capstone Project-Session -18	
			Capstone Project-Session -19	
			Capstone Project-Session -20	
			Capstone Project-Session -21	
			Full course revision- Part-1	
			Full course revision- Part-2	
			Summative Assessment	