## Hale Made

**Support Local** 

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## Topics of Interest

- Small local businesses closing due to the pandemic
- Besides closures, the pandemic had brought about many openings such as online businesses via social media websites
  - However, many of these owners may lack a business background, may have little to no knowledge in marketing, or have any entrepreneurial experience

https://www.cnbc.com/2020/09/16/yelp-data-shows-60percent-of-busin ess-closures-due-to-the-coronavirus-pandemic-are-now-permanent.html



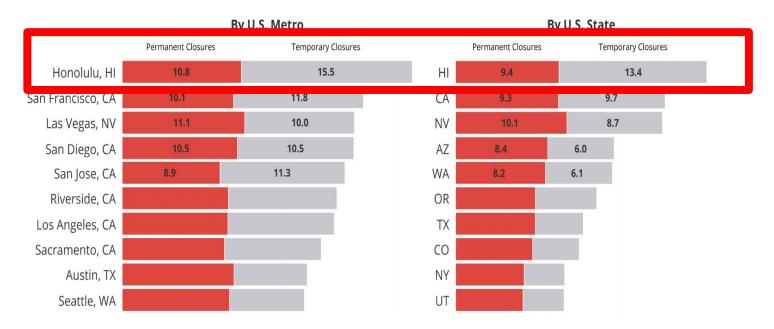


https://www.forbes.com/sites/forbesbusinesscouncil/2021/0 8/31/small-business-adaptations-that-could-last-post-pande mic/?sh=464304613d3f

#### Where are the Most Businesses Closed?

Geographic areas with the largest number of business closures since March 1

Total Closures Closures per 1,000



https://www.yelpeconomicaverage.com/business-closures-update-sep-2020.html

#### Solution

- Dedicated platform for small business owners in Hawaii, as well as customers that search for such businesses to support
  - o Foster a sense of community
- Inspire young entrepreneurs and aspiring
   business owners to create their own business
   easily by giving them a user-friendly platform
   for them to advertise their business
- Also serve to be beneficial for tourists



## Yelp

 Yelp provides many of the same functionalities as the application

#### However,

- Could be an overwhelming amount of content
- Difficult to navigate and find local small businesses
- Search results mixed with both small and large businesses.



https://commons.wikimedia.org/wiki/File:Yelp\_Lo go.svg

## Shop Small Hawaii

 Shop Small Hawaii (Central Pacific Bank) → platform to promote/help small local businesses grow

#### • However:

- Website <u>not user-friendly</u> → navigating through their website does require many clicks, lacks useful tools such as a search and filter functionality
- Website provides no information about the business other than their name and website link.



https://shopsmallhawaii.com/

## Meet in the Middle: HaleMade

#### What is HaleMade?

 Dedicated platform for small business owners in Hawaii, as well as customers that search for such businesses to support

Inspire young entrepreneurs and aspiring
 business owners to create their own business
 easily by giving them a user-friendly platform
 for them to advertise their business

#### Hale Made

Home for local small businesses



## The Vision

Mockups and Design

#### **Home Page**



## **Learn More About** a Certain Business



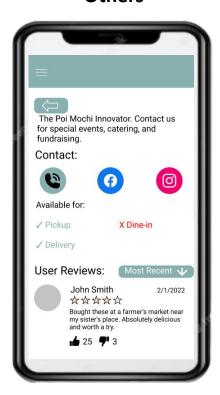
## Search For Local Businesses



#### Favorite Businesses



## Write Comments Seen by Others



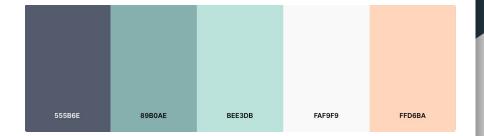
## Design Decisions: Pages

- Home page, a user's favorite shops page, the search page and an information page for each business
- Sign-in and sign-out pages and information regarding frequently asked questions
- Easy accessibility to a navigation bar to view the pages of the application.
- Search results → previews of the businesses would be displayed as a card, with the name of the business, a picture of the business and a small description about its goods and/or services.

## Design Decisions: Aesthetic

- Short descriptions, more visuals (images, art, etc.)
- Aesthetic of the application → deciding on a palette
  - Colors follow the blue-green palette to reflect colors of Hawaii

• Readability  $\rightarrow$  easy to read on mobile



#### HaleMade

Home for local businesses

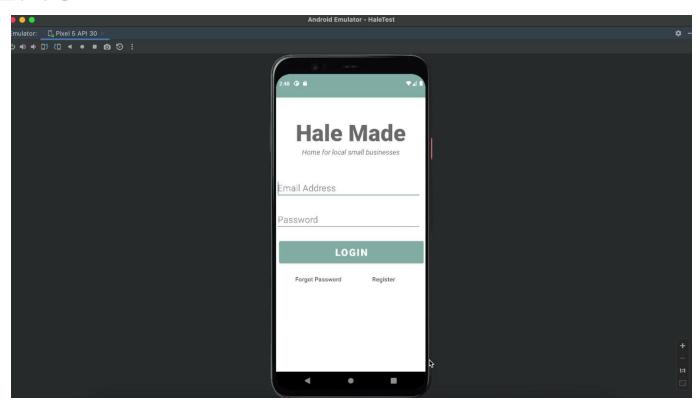
# View all of our mockups here:

https://www.figma.com/file/sGuD7P58M H4efA4QDwJhv8/ICS-466?node-id=14%3 A4

## Implementation

The Application So Far

### DEMO

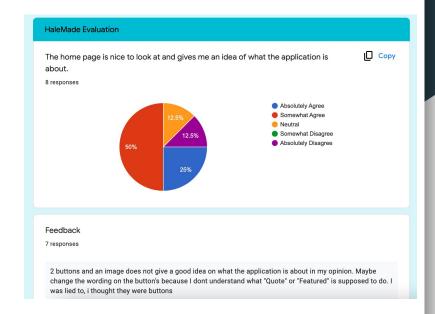


## Evaluation

**Community Feedback** 

## Methods & Analysis

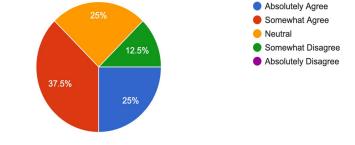
- To test our application, a series of interviews were conducted
- Participants fill out a Google Form and were given a live demonstration of the application over platforms such as Discord and Zoom
- Interviewees thoroughly review each response and categorize them
- Target group → General public (users), total of <u>twelve</u> participants



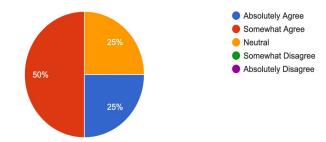
I would use HaleMade if it were a fully implemented application. 8 responses

#### Results:

- Overall, most of the participants somewhat agree
  with using HaleMade if it were a fully implemented
  application and would recommend HaleMade to their
  friends and family
- Many of our criticisms dealt with the <u>UI and the look</u>
   of the application.
- One comment that was mentioned during an evaluation was that the application lacked a professional aura to it.



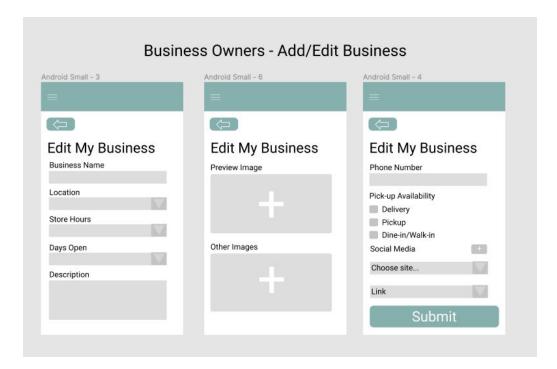
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## Future Plans

**Additional Functionalities** 

## Mockups



## Implement Business Side Functionalities

- Signup
- Edit Business Page
- Verification protocol to ensure business is legitimate
  - Paperwork, etc.

## Future Plans: Rating System

#### • Rating System

- 1-5 star rating
- o like/dislike system
- Personal rating system

#### Comment System

- Allow users to add comments to business pages
- Establish a type of verification that ensures that the reviewer purchased from said business
- Moderation to reduce trolls and other spam and for security purposes



## Future Plans: Search Functionalities

- Implement Search Features
  - Filter by category/tags
  - Include more information for business previews



#### Future Plans

- Website → possibly branch off of Shop Small Hawaii
  - Desktop version for easier input of business information for the business side of the application
  - Platform availability/flexibility for users

## Thank you!