# SOPHIE CETRE

sophie.cetre@sciencespo.fr - scetre@stanford.edu $February\ 2019$ 

### **EDUCATION**

Stanford University Spring 2019

Visiting Student Researcher

Sciences Po Paris September 2016 - Present

PhD Candidate in Economics

Paris School of Economics 2014 - 2016

Master Analysis and Policy in Economics

Sciences Po Paris and University of British Columbia 2010 - 2014

Dual B.A. degree, major in Economics

#### RESEARCH INTERESTS

Experimental Economics, Personnel Economics, Economics of Higher Education, Textual Analysis

### **PUBLICATIONS**

Happy People Have Children: Choice and Self-selection into Parenthood with Andrew Clark and Claudia Senik, European Journal of Population, 2016

### WORKING PAPERS AND WORK IN PROGRESS

In Search of Unanimously Preferred Income Distributions, Evidence From a Choice Experiment with Max Lobeck, Claudia Senik and Thierry Verdier

Using a choice-experiment in the lab, we look at preferences over pairs of income distributions within small groups in a firm-like setting. Is one type of distribution capable of attracting votes unanimously? It turns out that Pareto-dominance is the most important choice criterion: in binary choices over two distributions, all subjects prefer larger inequality when it makes everyone weakly better off. This is true, no matter whether income distribution is based on merit or luck. Unanimity only breaks once subjects' positions within the income distribution are fixed and known ex-ante. However, even then, 75% subjects prefer Pareto-dominant distributions. This suggests that efficiency motives are of primary importance, more so than the origin of inequality.

Students Higher Educational choices with Ghazala Azmat, Anne Boring and Roberto Galbiati

Principals Distributive Preferences and the Incentivization of Agents with Max Lobeck

Optimizing the Hiring Process: a Field Experiment on Job Ads with Max Lobeck

#### **GRANTS**

2018 - CEPREMAP grant with Max Lobeck

2017 - Labex OSE grant with Max Lobeck, Claudia Senik and Thierry Verdier

2017 - Laboratory for Interdisciplinary Evaluation of Public Policies grant with Ghazala Azmat, Anne Boring and Roberto Galbiati

# SCHOLARSHIPS AND AWARDS

2018 - France-Stanford Visiting Student Researcher fellowship

2014 - W. Erwin Diewert Prize in Applied Economics

2013 - UBC Trek Excellence Scholarship for Continuing Students

2013 - UBC Faculty of Arts International Student Scholarship

## SEMINARS AND CONFERENCES

2018 - Sciences Po PhD student seminar (Paris), Sciences Po Friday seminar (Paris), Annual Congress of the European Economic Association (Cologne)

2017 - International Conference of the French Association of Experimental Economics (Rennes), GATE-LAB Seminar (Lyon), LIEPP Doctoral Seminar (Paris)

## REFEREEING ACTIVITIES

Journal of Family and Economic Issues, Demographic Research

#### TEACHING AND WORK EXPERIENCE

# Project Coordinator - Sciences Po Paris

2017 - 2018

I conducted the Young Graduate Survey of Sciences Po (data collection, data analysis and writing reports) under the supervision of Anne Lesegretain, Head of Sciences Po Career Services

# Teaching Assistant - Sciences Po Paris

Fall 2016 and Fall 2017

Analysis and Evaluation of Public Policies (in French)

Professor: Bruno Cautres

Graduate level

#### Course coordinator - Sciences Po Paris

Spring 2017 and Fall 2017

Coordinator of a first year course in Economics based on CORE Economics

Professors: Yann Algan and Guillaume Plantin

*Undergraduate level* 

### Teaching Assistant - Sciences Po Paris

Spring 2017

Introduction to Macroeconomics (in English)

Professor: Nicolas Coeurdacier

 $Undergraduate\ level$ 

# Research Assistant - Paris School of Economics

2015-2016

for Professors Andrew Clark and Claudia Senik

#### LANGUAGES

French Native English Fluent

Italian Intermediate

**Programming** Stata, Python, R, LaTeX,