SOPHIE DESKIN

Summary

Skilled analyst focused on leveraging large data sets to help guide better business decisions, operational efficiency, and cost reduction. Proven success in accounting analytics, financial reporting, and strategic consulting.

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GitHub: https://github.com/sophiedeskin

Experience

Inventory Analyst, PetSmart, Phoenix, AZ
September 2018-Present

- Strategically analyze inventory related reports through Microstrategy (BI system) and SAP (ERP) to provide accurate results to highlight areas of concern at the DC and Brick and Mortar level.
- Track multiple general ledger accounts and provide detailed summaries to department leaders through clear and concise activity tracking reports.
- Report tracking of all PetSmart Stores annual physical inventories to department leaders. Implement policies to reduce shrink loss from inventory's over FY18-19 from $7.1 million in loss to $3.2 million.
- Partnered with HR through a special assignment to create a new conversion rates reporting dashboard.

Operations Analyst, Advisor Growth Strategies, Phoenix, AZ
June 2017-September 2018

- Analytical and administrative support for a management consulting firm, that provides custom business and strategy solutions to the nation's top financial advisory firms.
- Point of contact for clients from introductory and prospective calls to assist in keeping clients updated on their project, through Basecamp (PMS).
- Track and maintain sales pipeline through Highrise (CRM).
- Compose and distribute monthly company mail letter using MailChimp.
- Act as an internal project manager, providing detailed preliminary project summaries to all associates involved by assigning tasks through Basecamp.
- Process benchmarking and analysis of compensation and P/L for clients.

Account Representative, Concord Servicing, Scottsdale, AZ
June 2015-June 2017

- Account Representative for loan servicing company: liaison between the company, domestic & foreign clients, as well as their customers.
- Manage accounts and portfolios for international clients in Mexico and Barbados.
- Process and manage financial transactions, prepare reports, perform account reconciliations, customer & client resolutions.
- Organized a special topics group to reduce unpaid programming and helped assist in the increase of programming revenue by 20% the following year.

Projects:

- Professional portfolio using HMTL and CSS: https://sophiedeskin.github.io/portfolio-update-1/
- Daily planner made using HTML, CSS, and Javascript: https://sophiedeskin.github.io/daily-planner/
- Short quiz made using HTML, CSS, and Javascript: https://sophiedeskin.github.io/always-sunny-quiz/

Education

Arizona State University
BS. Finance
GPA 3.4

Technical Skills
- HTML, CSS, JavaScript

Professional Skills
- Project Management: Basecamp software
- Customer Relationship Management: Highrise software
- Excel, Microsoft Word, Microsoft PowerPoint
- Business Intelligence systems: SAP (MicroStrategy/WMS)

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