# A New Method for ERP Implementation Based on Business Function Analysis and Identification of Vocational Business Enterprises (BUMDes) in Toba

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Abstract--- BUMDes is a business entity and unit that the whole or most of the capital is owned by the village by involving directly and comes from the village wealth that has been separated. In Toba Regency, there are 102 BUMDes with 131 units engaged in 6 business sectors, 25 units engaged in social issues, 9 units moving in the field of brokering, 11 units engaged in rental, 65 units engaged in trade, 20 units engaged in finance, and 1 unit engaged in holding. BUMDes are classified as Micro, Small and Medium Enterprises (MSMEs). To increase market share and enhance MSME competitiveness, MSMEs need support such as an application that can integrate all MSME business processes. The application system is Enterprise Resource Planning (ERP). ERP is a corporate resource planning system that aims to integrate the entire business process of the company. Through ERP, companies can also increase the visibility of the work of organizations so as to enable companies to make decisions at a managerial level that is better and more effective. This study conducted a literature study to produce 3 ERP Open Source most commonly applied to BUMDes, namely Odoo, Adempiere, and Dolibarr and 7 modules that are often implemented in implementing ERP on MSMEs namely Invoicing, Sales, Purchase, Manufacturing, Inventory, CRM, and HRM. This research produces ERP, Functional Area, Business Function, and Data used in ERP implementation and implementation guidance documents in accordance with the ERP and Functional Area produced.

Keywords---ERP, BUMDes, Functional Area, Business Function, Data

## I. INTRODUCTION

According to Law No. 6 of 2014 states a village is a community association that legally has territorial boundaries and has the authority to regulate and manage governance issues and the interests and needs of surrounding communities based on community initiatives, original rights, and / or traditional rights that have recognition and respect from the government system of the Unitary Republic of Indonesia (NKRI). The village is required to carry out development as an effort to improve the quality and welfare of the village community. The village development in question is the physical development and resources of the village [1].

Efforts to improve the welfare and quality of villages can be done by seeking development of resources that increase Village Original Income (PADes) [2]. One way for the government to increase PADes is to establish a Village-Owned Enterprises (BUMDes) regulated by the Regulation of the Minister of Villages, Development of Disadvantaged Areas, and Transmigration of the Republic of Indonesia Number 4 of 2015 [3]. BUMDes is a business entity and unit that the whole or most of the capital is owned by the village by involving directly and comes from the village wealth that has been separated. This serves to manage assets, services, and other efforts to improve the welfare of rural communities (Law Number 32 of 2004) [4].

In Toba Regency, there are 102 BUMDes engaged in various fields. BUMDes are classified as Micro, Small and Medium Enterprises (MSMEs). SMEs are labor-intensive businesses, do not require certain requirements such as the level of education, expertise

(skills) of workers, and the use of relatively little business capital and the technology used tends to be simple. Small and medium businesses (SMEs) are an important part of a country's or regional economy. Various efforts to develop SMEs have been carried out, one of them is by raising and multiplying new people or entrepreneurs in the field of SMEs, so that rural communities are given skills in the hope that these skills will become a creative endeavor that will benefit the economy of the family and village community [5]. MSMEs play an important role in reducing poverty and unemployment in Indonesia. In 2013, MSMEs in Indonesia reached 57.9 million units or 99.99% of the company's total business [6]. To increase market share and enhance MSME competitiveness, MSMEs need support such as an application that can integrate all MSME business processes [4]. UMKM must be able to meet the demands of the community, namely the speed of service needs of the community. To overcome these problems, it is necessary to implement an ERP (Enterprise Resource Planning) system. Implementing an ERP system is useful to meet business strategies, improve business process performance, improve operating quality and efficiency to simplify the flow of operations, improve quality and reduce lead time, shorten turn-around time to customers and support the development of globalization [7]. ERP integrates business processes related to sales, production, resource management, and investment accounting records in one centralized database so that it is more efficient. ERP affects the improvement of quality and productivity of important areas in MSMEs such as product quality, reducing costs and customer service with a computerized system so as to increase efficiency and facilitate management in making and making decisions. Increasing the efficiency and effectiveness of MSMEs will improve management performance. Improved management performance will be in line with increased profitability [8]. An ERP system is able to increase cooperation between corporate entities, simplify company business processes, and also be able to improve services and service productivity for customers so that it can spur increased customer satisfaction with company services. Through ERP, companies can also increase the visibility of the work of organizations so as to enable companies to make decisions at a managerial level that is better and more effective. Based on the study of ERP, it has been proven that the ERP system not only functions as a software package suitable for a single company or organization, but the infrastructure of an organization that has an influence on how humans work and directs that logic to be applied as a strategy and manner and corporate culture or the organization [9]. However, there are factors that cause MSMEs not wanting to implement an ERP system. These factors are the cost of implementation and licensing which are known to be expensive and are less likely to succeed in adopting an ERP system. This often happens due to the incompatibility of the ERP system with the business process of the company or organization [10].

Therefore, in conducting this research, the research team will analyze and identify existing business functions in ERP which are then classified and conduct an analysis and identification of the BUMDes business function in Toba. Existing business functions in ERP and BUMDes will be mapped to find the right ERP for

BUMDes in Toba. This research will also produce a new method that will be used in implementing ERP in accordance with the needs of BUMDes in Toba. The method will be tested and evaluated at one of the BUMDes in Toba.

#### II. THEORETICAL BASIS

The stages of this research were conducted to produce the right method for ERP implementation in BUMDes Toba.

# A. BUMDes Classification

According to the Village Law (Law Number 6 Year 2014) a village is a group of people who live in a certain area that is recognized and respected in the NKRI system. The village has the right to regulate and organize the interests of government and the needs of initiatives, original rights and or traditional rights. The village is obliged to carry out development in its area both physically and human resources with the aim of improving the quality of life for the welfare of the village community [1].

Six BUMDes business forms according to the Regulation of the Minister of Villages, Development of Disadvantaged Areas and Transmigration of the Republic of Indonesia 4 of 2015 Article 2019 [6].

#### 1. Social business.

Social businesses are expected to be able to perform public services even if they do not get large financial benefits. Some examples of social businesses are the village electricity business, the village drinking water business and the village food barn business.

#### Rental business

BUMDes rents out goods for the purpose of serving the village community and obtaining village income. Examples of these businesses are transportation equipment rental, shop houses, land / building rental owned by BUMDes and party equipment rental.

# 3. An intermediary / brokering business

BUMDes provides services in the form of services to rural communities. Examples of intermediary businesses are electricity / water fee payment businesses and product delivery services.

#### 4. Trading business

BUMDes sells goods that are produced by themselves or other products to meet the needs of the community. Examples of trading businesses are selling through BUMDes ice factories, selling agricultural products and other business activities.

#### 5. A financial business

Financial business is expected to be able to help the needs of micro businesses conducted by the business community. One example of a financial business is a savings and loan business.

## 6. A joint venture / holding

BUMDes can run a joint business (holding) as the parent of business units developed by the Village community both on a local scale Village and rural areas. Each of these units is independent, regulated and arranged by the BUMDes in order to grow a joint venture. An example is the development of large-scale village vessels to organize small fishermen so that their business becomes more expansive, village tourism organizes a range of business types from community groups, joint business activities that consolidate other types of local businesses.

At the moment Toba Regency (2020) has 102 BUMDes that have not yet been classified. At this stage, the research team will carry out classification based on the Regulation of the Minister of Villages, Development of Disadvantaged Regions, and Transmigration of the Republic of Indonesia Number 4 of 2015 Article 19. The classification is based on the type of business of each BUMDes.

# B. ERP System Analysis

Enterprise Resource Planning (ERP) is a computer-based integrated system designed for processing company transactions and facilitating integrated and real time planning, production, and customer response. ERP software encourages the efficiency of operations of business processes by integrating interconnected tasks such as sales, accounting, and management of human resources in the company. ERP systems are important tools for business planning processes, information flow, and systems that help in controlling the resources of the company (finance, materials, equipment, labor) in different places [7].

At this stage, the research team will conduct an ERP system analysis. Analysis will be done to get the ERP that suits the needs of BUMDes. In addition, an ERP ERP system is also carried out to get the right ERP application that is in line with the needs of BUMdes in Toba.

# C. ERP Life Cycle

Implementing an ERP system is a complex and time-consuming project because the ERP system aims to integrate all business processes in the company. ERP implementation is often over budget, time is scheduled and quite [8]. A risky implementation causes the importance of having an implementation strategy. Implementation of the strategy must include aspects of technology, budget, methodology, time, goals, vision, and management [9]. One important factor is the implementation method used to implement ERP. At this stage, the research team will implement ERP with ERP Lifecycle by Esteves and Pastor

The life cycle framework according to Esteves and Pastor is as follows [10].

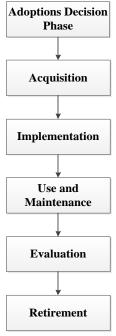


Fig 1 ERP Life Cycle by Esteves and Pastor

## i. Adoptions Decision Phase

In this phase, the needs of the new ERP system are checked to suit the organization. Business needs, the nature of operations, goals and objectives of the company are analyzed carefully. An analysis of the impact of the ERP system on the company is also determined before deciding to adopt ERP. This is needed to assess organizational readiness, management support and the skills needed before the decision to adopt ERP.

#### ii. Acquisition Phase

This phase involves the selection of vendors and the best ERP software that suits business needs. The price offered by each vendor, the function of the ERP product, the training needed are some important factors that are considered for choosing an ERP system from the vendor. Choosing the right ERP system for the organization will minimize the risk of ERP implementation and increase the likelihood of success.

#### iii. Implementation Phase

In this phase, synchronizing existing business processes with ERP software business processes. ERP software customization may be needed to meet the specific needs of the business. This phase also involves testing the ERP system and providing training in the use of the new system. This is necessary for test data, procedures and processes before using an ERP system to minimize errors after deployment.

#### iv. Use and Maintenance Phase

In this phase, the ERP system is already in the running stage. This system needs to be corrected if damage occurs in the system. End users will be trained to use ERP systems so that the benefits of the system can be obtained.

## v. Evolution Phase

The importance of upgrading ERP systems to improve business performance and obtain additional benefits. The evolution of functions in ERP systems is provided in such a way as to enable

decision making such as advanced planning and schedules, data warehouse and business intelligence systems. The evolution from the outside is that the ERP system is integrated with the web and E-Commerce.

#### vi. Retirement Phase

If the long-term use of an ERP system becomes vulnerable to problems due to technological changes, the country's business rules are recommended for ERP system retirement (not used anymore). When the ERP system began to be difficult to modify and develop to meet the needs of new business that is constantly changing. The manager can decide to replace the ERP system with another new ERP system with the latest functionality needed.

# D. ERP Module Analysis

At this stage, the research team will conduct an ERP module analysis with a systematic review.

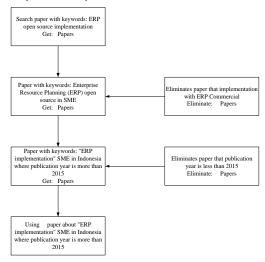


Fig 2 Systematic Review

This analysis is used to obtain the modules that are most often implemented in Micro, Small and Medium Enterprises (MSMEs). Then, one ERP module will be mapped to another ERP based on the same definition and function. This analysis is also used to produce the main module design.

#### E. Evaluation

Evaluation in this study will be carried out by implementing ERP on each BUMDes type. The ERP implementation uses Esteves and Pastor approaches. The BUMDes data that carry out the implementation are as follows:

BUMDes Name : Dosroha

Address : Pardomuan Motung, Ajibata Type of business : Trading Business (Fertilizer)

## III. RESULT AND DISCUSSION

## A. BUMDes

In Toba Regency (2020) there are 102 BUMDes with 131 units in them. These BUMDes units are classified into 6 types of businesses based on the Regulation of the Minister of Villages, Development of Disadvantaged Areas, and Transmigration of the Republic of Indonesia Number 4 of 2015 Article 19. Following are the results of BUMDes classification

- 1. There are 25 units of BUMDes type of social business
- 2. There are 11 units of BUMDes type of rental business
- 3. There are 9 units of BUMDes type of brokerage business
- 4. There is 1 unit of BUMDes type of joint venture / holding
- 5. There are 65 units of BUMDes type of trading business
- 6. There are 20 units of BUMDes type of financial business

# B. ERP System

The three ERPs that are derived from the analysis are 3 Open source ERP that is suitable for BUMDES. The three ERPs are Odoo, Adempiere and Dolibarr. Apart from the relatively low cost of implementation, the three ERPs also have complete features / modules that can meet the needs of the BUMDes.

#### C. ERP Module / Functional Area

There are 7 functional areas / ERP modules that are most often implemented in BUMDes, namely as follows:

1. Invoicing Management

This module is used to handle all financial data that occurs in BUMDes.

2. Inventory Management

This module is used to handle product stock and product movements related to shipping, receiving, storing and taking products.

3. Sales Management

This module is used to handle all sales transactions in BUMDes.

4. Purchase Management

This module is used to handle all sales transactions in BUMDes.

5. Manufacturing

This module is used to handle the production process from taking raw products from the warehouse to putting the finished products back into the warehouse.

6. Human Resource Management

This module is used for programs related to human resources such as employee management including payroll.

7. Customer Relationship Management

This module is used for customer-related programs.

The following ERP main module architecture is explained in the following figure.

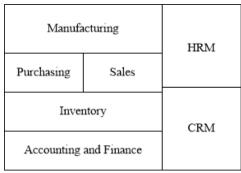


Fig 3. Main Module Architecture

Additional functional area / modules needed by BUMDes:

# 1. Rental Management

Rental management systems provide functionality to manage rental products, rental orders, rental contracts, shipping in, shipping out, price rates etc. in an easy and efficient way [11]. The rental management module is available on Odoo ERP. For Odoo version 11.0 the price to pay is \$ 170.28 in implementing the module. The module can also be run on Odoo version 10.0 [12].

## 2. Savings and Loans

The Saving and Loan / Savings and Loans module provides functionality to manage master, savings, loans, validation, report and configuration data. The module is created in Indonesian so it is easy to use. The Saving and Loan / Savings and Loans module is available on Odoo ERP. For Odoo version 11.0 the price to pay is \$ 1771.34 for a single install. The module can also be run on Odoo versions 10.0, 12.0 and 13.0 [13].

# D. Business Function and Data

Business functions of the seven functional areas  $\slash\,$  modules most often implemented.

Functional	Business Fun	Business Function		
Area	Odoo	Adempiere	Dolibarr	
	Pipeline	-	-	
CRM	Quotations			
Clun	Pipeline	-	-	
	Reporting			
	Quotation	Quotation	Commercia	
Sales	Sales		l Proposal	
Manageme	Salas Ordar	Sales order	Customer	
nt	Pipeline Reporting Quotation Sales		Orders	
766	Orders to	-	-	
	Upsell			

Functional	Business Fun	ction	
Area	Odoo	Adempiere	Dolibarr
	Products	-	New line
	Sales		
	Sales	-	-
	Report		
	Requests	Requisition	Purchase
	for	to invoice	Order
	Quotation		
	Purchase	Material	
	Orders	Manageme	
Purchase	Oracis	nt	
Manageme	Product	Requisition	Purchase
nt	Purchase	to Invoice	Order
761	Control	-	-
	Incoming		
	Products		
	Control	-	-
	Vendor		
	Bills		
	Stock	Shipments	Shipment
	Transfers		
	Inventory	-	-
	Adjustments		
	Scrap	-	Stock
	Run	-	Commercia
Inventory	Scheduler		l Proposal
Manageme	Products	-	Category
nt	Reordering	-	-
	Rules		
	Inventory	-	-
	Report		
	Inventory	-	Stock
	Valuation		managemen
	, ammion		t

Functional	Business Fun	ction	
Area	Odoo	Adempiere	Dolibarr
	Product	Shipments	Shipments
	Moves		
	Warehouse	Inventory	-
	Manageme	managemen	
	nt	t	
	Unit of	-	Lot Serial of
	Measures		Numbers
	Manufactur	Manufactur	Manufactur
	ing Orders	ing Order	ing Order
	Work Order	-	-
	Bill of	-	-
Manufactur	Materials		
ing		Manufactur	-
	Routings	ing	
		Workflow	
	Work	-	-
	Centers		
	Customer	Customer	Customer
	Invoices	Invoices	Invoice
	Customer	Credit	-
	Credit	order	
	Notes	oraer	
	Vendor	Supplier	Suppliers
	Bills	invoice	Invoice
Invoicing	Vendor	Payments to	Vendor
Manageme	Payments	suppliers	Payments
nt	Budgets	GL Budget	-
	Assets	-	-
	Manual	-	-
	Reconciliati		
	on		
	Analytic	-	-
	Entries		
	Reporting		

Functional	Business Function		
Area	Odoo	Adempiere	Dolibarr
	Product	-	-
	Margins		
	Reporting		
	Journal	Statement of	-
	Audit	Account	
	Partner	-	-
	Ledger		
	General	GL Journal	Reporting
	Ledger		
	Trial	Trial	Reporting
	Balance	Balance	
	Balance	Financial	Reporting
	Sheet	Report	
	Profit and	Cash	Reporting
	Loss	Journal	
	Chart of	-	-
	Accounts		
	Fiscal	-	-
	Positions		
	Bank	-	Bank and
	Accounts		Account
	Payment	-	-
	Terms		
	Budgetary	-	-
	Positions		
	Analytic	-	-
	Accounts		
	Payments	-	-
	Acquires		
	Referral	-	-
IIDM	Employees	-	Employee
HRM	Recuiremen	-	-
	t		
	I		

Area  Odoo  Adempiere  Expenses  -  Expenses  Report  Appraisal -  Time Off -  Leaves  Surveys -  Attendances -  Time Sheet -  Payroll -  Rental Quotation  Rental Orders  -  Dolibarr  Expense  Report  -  Timeshee  -  -  Payros  Report -  -  Corders	et
Expenses  Report  Appraisal	
Time Off - Leaves  Surveys - Timeshee  Attendances - Timeshee  Time Sheet  Payroll  Rental  Quotation  Rental	
Surveys - Timeshee  Attendances - Timeshee  Time Sheet  Payroll  Rental  Quotation  Rental	
Attendances - Timeshee  Time Sheet  Payroll  Rental  Quotation  Rental	
Time Sheet   -   -	et
Payroll   -   -     -	
Rental Quotation Rental	
Quotation  Rental	
Rental	
Orders	
·	
Rental	
Rental Products	
Manageme Rental	
nt Product	
Variants	
Rental	
Contracts	
Rental	
Invoices	
Master	
Data	
Savings/	
Saving and Tabungan	
Loans/	
Peminjama	
n Dana	
Validation	
Report	

Data from each Business Function of the top 3 ERPs.

Business		Data	
Function	Odoo	Adempiere	Dolibarr
Pipeline	Sales Data (Product Data and Customer Data)	-	Sales List (Product Data and Customer Data)
Quotations	-	-	-
Pipeline Reporting	Customer Data	1	-
Quotation Sales	Saleable Product Data	-	Saleable Product Data
Sales Order	Customer Data, Saleable Product Data, Tax Data	-	Customer name, customer reference, date, discount, item name, item amount, tax, total payment.
Orders to Upsell	Customer Data, Saleable Product Data, Tax Data Saleable	Saleable	Saleable
Products Sales	Product Data	Product Data	Product Data
Sales Report	Customer Data	Customer Data, Saleable	-

Business		Data	
Function	Odoo	Adempiere	Dolibarr
		Product	
		Data, Tax	
		Data	
Requests		-	Product
for	Product Data		Data
Quotation			
	Purchase	-	Product
Purchase	data (Product		Data
Orders	Data and		
Oraers	Vendor		
	Data)		
Product	Product Data	-	-
Purchase	1 Todact Data		
	Purchase	Product	-
Control	data (Product	Data	
Incoming	Data and		
Products	Vendor		
	Data)		
Control		Product	-
Vendor	Product Data	Data and	
Bills	11000000	Warehouse	
21115		Data	
	Warehouse /	Product	Product
Stock	Inventory	Data and	Data and
Transfers	Data and	Warehouse	Warehouse
	Product Data	Data	Data
Inventory	Warehouse /	=	=
Adjustment	Inventory		
S	Data and		
	Product Data		
		-	Product
Scrap	Product Data		Data and
Serap	110000 Duit		Warehouse
			Data

Business		Data	
Function	Odoo	Adempiere	Dolibarr
	-	Product	-
Run		Data and	
Scheduler		Warehouse	
		Data	
		-	Customer
			Data,
			Vendor /
Products	Product Data		Supplier
			Data, and
			Product
			Data
Reordering	Product Data		-
Rules	Troduct Data		
	Warehouse /	-	-
Inventory	Inventory		
Report	Data and		
	Product Data		
	Warehouse /		Product
Inventory	Inventory		Data and
Valuation	Data and		Warehouse
	Product Data		Data
	Warehouse /	-	Product
Product	Inventory		Data and
Moves	Data and		Warehouse
	Product Data		Data
Warehouse	Warehouse /	-	-
Manageme	Inventory		
nt	Data and		
7.0	Product Data		
Unit of	Product Data	-	Product
Measures			Data
Manufactu		Product	Product
ring	Product Data	Data and	Data and
Orders			

Business		Data	
Function	Odoo	Adempiere	Dolibarr
		Warehouse	Warehouse
		Data	Data
	-	Product	-
		Data and	
Work		Warehouse	
Order		Data	
Bill of	-	-	-
Materials			
		Product	-
Routings	Product Data	Data and	
Routings	1 Toduct Data	Warehouse	
		Data	
Work		-	
Centers			
	Customer	-	=
	Data,		
Customer	Saleable		
Invoices	Product		
	Data, Tax		
	Data		
Customer	Customer	-	-
Credit	Data,		
Notes	Saleable		
1,000	Product Data		
	Vendor		Product
Vendor	Data, Data		Data and
Bills	Purchasable		Warehouse
2	Products,		Data
	Data Taxes		
	Data	-	Product
Vendor	Vendor,		Data and
Payments	Data		Warehouse
2 a jiii cius	Purchasable		Data
	Product		

Business		Data	
Function	Odoo	Adempiere	Dolibarr
Budgets	Budget Data	-	_
Duageis	Asset Data	_	Product
Assets	Asset Data	-	
	7. 1	70 1	Data
Manual	Bank	Product	Product
Reconciliat	Account	Data and	Data and
ion	Data	Warehouse	Warehouse
		Data	Data
Analytic	Customer	Product	-
Entries	Data	Data and	
		Warehouse	
Reporting		Data	
	Saleable	-	-
Product	Product		
Margins	Data, Data		
Reporting	Purchasable		
	Product		
	COA Data	Product	-
Journal		Data and	
Audit		Warehouse	
		Data	
Partner	Vendor Data	-	
Ledger			
	COA Data	-	Customer
			Data,
General			Saleable
Ledger			Product
-			Data, Tax
			Data
Trial	COA Data	Product	-
Balance		Data	
Dalama:	COA Data		Vendor
Balance			Data, Data
Sheet			Purchasabl

Business		Data	
Function	Odoo	Adempiere	Dolibarr
			e Products,
			Data Taxes
	COA Data	Customer	Vendor
		Data,	Data, Data
Profit and		Saleable	Purchasabl
Loss		Product	e Products,
		Data, Tax	Data Taxes
		Data	
	COA Data	Customer	-
Chart of		Data,	
Accounts		Saleable	
		Products	
	Tax Data	Vendor	-
Fiscal		Data, Data	
Positions Positions		Purchasabl	
1 Osmons		e Product,	
		Data	
	Bank	Data	-
Bank	Account	Vendor,	
Accounts	Data	Data	
necounts		Purchasabl	
		e Product	
Payment	Vendor Data	Budget	-
Terms		Data	
Budgetary	Budget Data	-	-
Positions			
Analytic	COA Data	-	COA Data
Accounts			
Payments	Bank	-	COA Data
Acquires	Account		
ricquires	Data		
Referral	Employee	-	COA Data
кејени	data		

Business		Data	
Function	Odoo	Adempiere	Dolibarr
Employees	Employee	COA Data	COA Data
Employees	data		
Recuireme	Job	-	COA Data
nt	Applicant		
Tii	Data		
	Employee	COA Data	COA Data
	Data,		
Expenses	Expense data		
Expenses	(Product		
	data, Billing		
	data)		
Appraisal	Employee	COA Data	-
прртиви	data		
	Employee	COA Data	-
	Data,		
Time Off	Attendance /		
	Attendance		
	Data		
	Employee	COA Data	Data
Surveys	Data		Account
			Bank
	Employee	-	=
Attendance	Data,		
S	Attendance /		
S	Attendance		
	Data		
	Employee	-	-
	Data,		
Time Sheet	Attendance /		
	Attendance		
	Data		
	Employee	-	-
Payroll	Data, Salary		
	/ Wage Data		

Business	Data		
Function	Odoo	Adempiere	Dolibarr
Rental	Product	-	-
Quotation	Rental Data		
	Product	-	-
Rental	Rental Data,		
Orders	Customer		
	Data		
Rental	Product	-	-
Products	Rental Data		
Rental	Product	-	-
Product	Rental Data		
Variants			
Rental Contracts	Product	-	-
	Rental Data,		
	Customer		
	Data, Data		
	Taxes		
	Customer	-	-
Rental	Data,		
Invoices	Product		
Invoices	Rental Data,		
	Data Taxes		
	Member	-	-
	Data,		
Master	Savings type		
Data	data, Loan		
	type data,		
	COA Data		
	Member	-	-
Savings/	Data,		
Tabungan	Savings type		
	data		
Loans /	Member	-	-
Funds	Data, Data		
Loans	type of loan		

Business	Data		
Function	Odoo	Adempiere	Dolibarr
Validation	Member Data, Savings type data, Loan type data, COA Data	-	-
Report	Member Data, Savings type data, Loan type data, COA Data	-	-

# E. Implementation ERP Method

Following are the results of the new method for BUMDes adopted from ERP Life Cycle Esteves and Pastors.

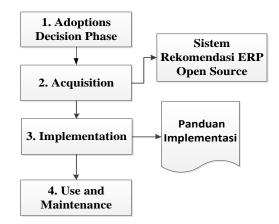


Fig 4. New method of ERP implementation in Bumdes

# IV. CONCLUSION AND FUTURE WORK

In this section the conclusions and results of each of the steps taken by the research team are explained. Based on the analysis, development and implementation of ERP in BUMDes, the conclusions obtained from this Final Project are:

- 1. The research team has conducted BUMDes classification. In Toba Regency (2020) there are 102 BUMDes with 131 units in them. These BUMDes units are classified into 6 types of businesses based on the Regulation of the Minister of Villages, Development of Disadvantaged Areas, and Transmigration of the Republic of Indonesia Number 4 of 2015 Article 19. Following are the results of BUMDes classification.
  - There are 25 units of BUMDes type of social business
  - There are 11 units of BUMDes type of rental business
  - There are 9 units of BUMDes type of brokerage business
  - d. There is 1 unit of BUMDes type of joint venture / holding
  - e. There are 65 units of BUMDes type of trading business
  - f. There are 20 units of BUMDes type of financial business
- 2. The research team has conducted an analysis of the top 3 most frequent and suitable ERPs for BUMDes namely Odoo, Adempiere, Dolibarr. 7 Functional Area / Main module and 2 additional modules namely Invoicing, Manufacturing, Inventory, Sales, Purchase, CRM and HRM as the main module and Rental Management and Saving and Loan as additional modules.

The research team has implemented ERP on the Dosroha BUMDes in Pardomuan Motung Village, Ajibata District with the ERP Life Cycle method according to Esteves and Pastor. In the Adoption Decision Phase and Acquisition phase for ERP system impact analysis and finding vendors can be done through the ERP Recommendation System that has been developed by the research team based on ERP analysis, Funtional Area, Business Function and Data needed for ERP implementation. At the ERP Implementation stage, a guidance document is used to assist in ERP implementation. The guidance document can be seen in the ERP Guide document. In the Use and Maintanance Phase, namely training for end users of the ERP system, the research team conducted training for BUMDes. In the evaluation phase and retirement phase, the Research Team at BUMDes is not conducted. That is because, the BUMDes still need time to learn the ERP system so that there are no mistakes in implementing the system. Based on the results of research that has been done and the problems found during conducting research. The following are suggestions from the research team that can be done for further research.

- In conducting research, the research team is still using literature studies to adjust the business functions of ERP on BUMDes. For further research, it is expected to conduct requirements on BUMDes as well as ERP analysis.
- In conducting research, the research team implements implementation at the end of the study so that it cannot see the changes that occur in BUMDes after conducting

the implementation. For further research, implementation is expected to be carried out at the beginning of the study in order to see changes in the BUMDes.

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