

## **Personal Data**

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Name	Sascha Richter
Address	Horsterstraße 55, 56656 Brohl-Lützing
Phone	+49 176 301 364 62
E-Mail	<a href="mailto:sascharichter@hotmail.com">sascharichter@hotmail.com</a>
Date of Birth	24.02.1991

## **Professional Experience**

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12/2024 – Current	<b>Enterprise Systems Engineer – Customer Success</b> Veeam Software Group, München
10/2021 – 11/2024	<b>Team Lead Backup &amp; Storage – Dedalus IT Group</b> Dedalus HealthCare GmbH, Bonn

• Led Backup Configuration Review in Enterprise Environments (AHV, vSphere, Hyper-V, Proxmox, AWS, Azure)

• Security Hardening, Zoning (AD placement, Protocol Review)

• Solution Design large scale backup environments, hybrid cloud, storage technologies iSCSI, FC, NFS, S3 (PureStorage, Dell , NetApp, HPE) supporting evaluations and technical decision-making

• Solution Design SDS with immutability RHEL and XFS based

• Validation of cloud implementations, AWS and Azure

• Driving product adoption to increase customer retention (99%+ renewal rate)

• Identify Cross- and Upsell opportunities (+5M \$ TCV, +1M \$ ARR)

• Product Presentations & Workshops & Blogs, Customer Facing & Internal

• Implementation, Operations Dedalus Private Cloud (170+ ESXi Hosts – Geo Redundant DataCenter)

• Design, Operations Backup Infrastructure 5000VMs +; 1PB + (VBR, Veeam Enterprise Manager, Veeam One)

• Design, Operations Storage Infrastructure (PureStorage, NetApp, Dell ECS)

• Performance Monitoring and Analysis (check\_mk, vrops)

• Subject Matter Expert Linux: Configuration Management Linux Infrastructure (RHEL, Ubuntu, OEL, Rocky...) SaltStack 700+ VMs; L3 Linux support

• Implementation and Management Automation Script Repositories. Code Review and Review Pull Requests (Python, PS, Bash, Packer)

• Planning and Implementation further Automation solutions; VMware Aria, Saltstack Config, HashiCorp Packer, Bitwarden (Frontend), Vault (Backend)

• Team Coordination, Controlling MSP and Vendors

09/2018 – 10/2021	<b>Systems Engineer – Datacenter Solutions</b> WBS IT-Service GmbH, Leipzig <ul style="list-style-type: none"><li>• Infrastructure Operations: Virtualization, Backup, Storage</li><li>• Pre-Sales, Planning, Architecture and Implementation of Backup Environments (Commvault and Veeam); Concept creation Disaster-Recovery</li><li>• Automation: Powershell and Python</li></ul>
05/2016 – 08/2018	<b>Consultant</b> mobileBlox GmbH, Leipzig <ul style="list-style-type: none"><li>• Pre-Sales Product Presentations CRM</li><li>• Conception for individual software solutions</li><li>• On Site training for CRM client “pia-X”</li><li>• Process Analysis and Optimization ERP/CRM (proAlpha)</li><li>• 2nd Level Support</li></ul>
08/2015 – 04/2016	<b>Relationship Manager, Medical Studies</b> Clariness, Hamburg
02/2014 – 07/2014	<b>Jr. Sales and Account Manager; Internship</b> Wize Commerce, Guenstiger.de, Nextag.de, Hamburg
08/2010 – 07/2011	<b>Life Coach; Zivildienst /Community Service</b> Queen Elizabeth's Foundation, Leatherhead, England

## Education

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10/2018 – 09/2021	<b>Dual Study Program in Computer Science</b> Staatliche Studienakademie Leipzig Final Grade: 1.8 Thesis Topic: Planung einer Bereitstellung eines Enterprise Container Clusters auf Basis von VMware Tanzu Degree: <b>Bachelor of Science</b>
08/2011 – 04/2016	<b>International Business and Languages</b> Stenden University, Van Schaikweg 94, Emmen, Niederlande Thesis Topic: Chemical Trade Facilitation; Vietnam and Germany Degree: <b>Bachelor of Commerce</b>
06/2007 – 06/2010	<b>Abitur</b> Gymnasium am Wall, Verden

## **Additional Skills**

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Tech-Stack	Storage & Data Protection: Pure Storage, NetApp (ONTAP), Dell (ECS) , iSCSI, NFS, S3, Veeam, Commvault, Wazuh, Splunk Virtualization & Cloud: vSphere, Proxmox, AWS, Azure, AHV Automation & IaC: Linux SME(RHEL/Ubuntu), Saltstack, Ansible, Terraform, Packer, Python, Bash Containers: Docker, Kubernetes Identity: SAML, OIDC, Azure AD, Authentik CSM Tools: Gainsight, Salesforce, ServiceNow
Certifications	VMCE & VMCA 2025 AWS Certified Solutions Architect – Associate Commvault Certified Professional ITIL 4 Foundation
GitHub	<a href="https://github.com/sorglos123/">https://github.com/sorglos123/</a>
Language Skills	Englisch: Fluent Dutch: Basic French: Basic
Drivers License	Germany: Klasse B

Brohl-Lützing, 08.01.2026

**Sascha Richter**

