

FORM NL-6-COMMISSION
SCHEDULE
(Amount in Rs. Lakhs)

Particulars	Fire		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal
	For the quarter ended 30th Sept 2022	Up to the quarter ended 30th Sept 2022	For the quarter ended 30th Sept 2022	Up to the quarter ended 30th Sept 2022	For the quarter ended 30th Sept 2022	Up to the quarter ended 30th Sept 2022	For the quarter ended 30th Sept 2022	Up to the quarter ended 30th Sept 2022	For the quarter ended 30th Sept 2022	Up to the quarter ended 30th Sept 2022	For the quarter ended 30th Sept 2022	Up to the quarter ended 30th Sept 2022	For the quarter ended 30th Sept 2022	Up to the quarter ended 30th Sept 2022	For the quarter ended 30th Sept 2022	Up to the quarter ended 30th Sept 2022	For the quarter ended 30th Sept 2022
Commission & Remuneration																	
Rewards	1,808.36	5,996.12	449.37	1,048.41	112.71	188.69	562.08	1,237.10	9,605.65	13,588.57	1,927.97	3,381.50	11,533.62	16,970.07	8,381.18	16,830.22	1,478.72
Distribution fees																	
Gross Commission																	
Add: Commission on Re-insurance Accepted	680.01	1,279.82	21.74	58.94	14.81	23.19	36.55	82.12	0.77	0.93	0.14	0.69	0.91	1.63	189.83	189.83	-
Less: Commission on Re-insurance Ceded	511.82	1,362.54	72.15	159.98	271.81	416.68	343.96	576.66	232.88	424.32	178.92	344.79	411.80	769.11	3,776.12	5,007.86	113.98
Net Commission	1,976.56	5,913.40	398.97	947.36	(144.29)	(204.80)	254.68	742.56	9,373.54	13,165.18	1,749.20	3,037.41	11,122.73	16,202.59	4,794.90	12,012.19	1,364.74

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	1,226.04	3,753.57					453.37	993.98									
Insurance brokers	565.55	2,203.65					108.50	239.01									
Corporate Agents-Others	16.77	38.90					0.21	4.11									
Corporate Agents-Banks/FII/HFC																	
Direct Business - Online ^c																	
MISP (Direct)																	
Web Aggregators																	
Insurance Marketing Firm																	
Common Service Centers																	
Micro Agents																	
Point of Sales (Direct)																	
Other (to be specified)																	
TOTAL	1,808.36	5,996.12					562.08	1,237.10									
Commission and Rewards on (Excluding Reinsurance) Business written :																	
In India	1,807.03	5,993.82	448.87	1,047.38	112.71	188.69	561.58	1,236.07	9,603.54	13,585.65	1,927.97	3,381.50	11,531.51	16,967.14	8,381.18	16,829.04	1,478.72
Outside India	1.34	2.31	0.50	1.03	-	-	0.50	1.03	2.11	2.93	-	-	2.11	2.93	(0.00)	1.18	-

- Notes:
- (a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.
- (b) Separate disclosure to be made for segment/sub-segment which contributes more than 10 percent of the total gross direct premium
- (c) Commission on Business procured through Company website

Particulars	Fire		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal
	For the quarter ended 30th Sept 2021	Up to the quarter ended 30th Sept 2021	For the quarter ended 30th Sept 2021	Up to the quarter ended 30th Sept 2021	For the quarter ended 30th Sept 2021	Up to the quarter ended 30th Sept 2021	For the quarter ended 30th Sept 2021	Up to the quarter ended 30th Sept 2021	For the quarter ended 30th Sept 2021	Up to the quarter ended 30th Sept 2021	For the quarter ended 30th Sept 2021	Up to the quarter ended 30th Sept 2021	For the quarter ended 30th Sept 2021	Up to the quarter ended 30th Sept 2021	For the quarter ended 30th Sept 2021	Up to the quarter ended 30th Sept 2021	For the quarter ended 30th Sept 2021
Commission & Remuneration																	
Rewards	2,150.45	4,924.77	413.96	768.58	78.41	134.11	492.37	902.68	7,428.10	11,102.49	1,767.55	2,761.57	9,195.65	13,864.06	9,492.54	19,531.34	229.96
Distribution fees																	
Gross Commission																	
Add: Commission on Re-insurance Accepted	654.54	813.09	38.35	38.94	36.63	39.49	74.98	78.43	-	0.17	0.02	0.57	0.02	0.73	567.68	567.68	-
Less: Commission on Re-insurance Ceded	873.72	1,004.54	82.76	159.66	212.74	558.08	295.50	717.74	329.74	579.49	245.43	453.96	575.17	1,033.45	1,149.63	1,929.68	33.68
Net Commission	1,931.27	4,733.32	369.55	647.86	(97.70)	(384.48)	271.85	263.37	7,098.35	10,523.17	1,522.14	2,308.18	8,620.50	12,831.35	8,910.59	18,169.34	196.29

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	1,636.07	3,008.29					393.34	669.14									
Insurance Brokers	495.90	1,881.43					98.64	233.10									
Corporate Agents-Others	-	-					-	-									
Corporate Agents-Banks/FII/HFC	18.49	35.05					0.39	0.44									
Direct Business - Online ^c							-	-									
MISP (Direct)																	
Web Aggregators																	
Insurance Marketing Firm																	
Common Service Centers																	
Micro Agents																	
Point of Sales (Direct)																	
Other (to be specified)																	
TOTAL	2,150.46	4,924.77					492.37	902.68									
Commission and Rewards on (Excluding Reinsurance) Business written :																	
In India	2,148.95	4,921.92	413.40	767.49	78.41	134.11	491.81	901.60	7,425.39	11,098.54	1,767.55	2,761.57	9,192.94	13,860.12	9,492.28	19,530.89	229.96
Outside India	1.51	2.85	0.56	1.09	-	-	0.56	1.09	2.71	3.95	-	-	2.71	3.95	0.26	0.45	-

- Notes:
- (a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.
- (b) Separate disclosure to be made for segment/sub-segment which contributes more than 10 percent of the total gross direct premium
- (c) Commission on Business procured through Company website

FORM NL-6-COMMISSION
SCHEDULE

(Amount in Rs. Lakhs)																	
Particulars	Miscellaneous																
	Accident Up to the quarter ended 30th Sept 2022	Travel Insurance For the quarter ended 30th Sept 2022	Total Health Up to the quarter ended 30th Sept 2022	Total Health For the quarter ended 30th Sept 2022	Workmen's Compensation/ Up to the quarter ended 30th Sept 2022	Workmen's Compensation/ For the quarter ended 30th Sept 2022	Public/ Product Liability Up to the quarter ended 30th Sept 2022	Public/ Product Liability For the quarter ended 30th Sept 2022	Engineering Up to the quarter ended 30th Sept 2022	Engineering For the quarter ended 30th Sept 2022	Aviation Up to the quarter ended 30th Sept 2022	Aviation For the quarter ended 30th Sept 2022	Crop Insurance Up to the quarter ended 30th Sept 2022	Crop Insurance For the quarter ended 30th Sept 2022	Other segments ^(b) Up to the quarter ended 30th Sept 2022	Other segments ^(b) For the quarter ended 30th Sept 2022	
Commission & Remuneration	1,789.51			9,859.90	18,619.73	171.58	374.17	371.03	652.91	848.16	1,768.81	21.30	43.75	120.39	305.15		
Rewards																	
Distribution fees																	
Gross Commission																	
Add: Commission on Re-insurance Accepted	-			189.83	189.83	-	-	-	-	90.63	139.76	117.22	195.73	-	-		
Less: Commission on Re-insurance Ceded	220.01			3,890.09	5,227.87	(0.90)	6.76	19.24	49.35	288.02	746.67	4.95	17.16	(111.24)	630.47		
Net Commission	1,569.50			6,159.64	13,581.69	172.48	367.41	351.80	603.55	650.76	1,161.90	133.58	222.32	231.62	(325.32)		
Break-up of the expenses (Gross) in																	
Individual Agents																	
Insurance brokers																	
Corporate Agents-Others																	
Corporate Agents-Banks/FII/HFC																	
Direct Business - Online ^c																	
MISP (Direct)																	
Web Aggregators																	
Insurance Marketing Firm																	
Common Service Centers																	
Micro Agents																	
Point of Sales (Direct)																	
Other (to be specified)																	
TOTAL																	
Commission and Rewards on (Excluding Reinsurance) Business written :																	
In India	1,789.51			9,859.90	18,618.55	171.58	374.04	371.03	652.90	839.93	1,750.06	21.30	43.75	120.39	305.15		
Outside India	-			(0.00)	1.18	(0.00)	0.13	-	0.01	8.23	18.74	-	-	-	-		

(Amount in Rs. Lakhs)																	
Particulars	Accident Up to the quarter ended 30th Sept 2021	Overseas Travel Insurance For the quarter ended 30th Sept 2021	Total Health Up to the quarter ended 30th Sept 2021	Total Health For the quarter ended 30th Sept 2021	Workmen's Compensation/ Up to the quarter ended 30th Sept 2021	Workmen's Compensation/ For the quarter ended 30th Sept 2021	Public/ Product Liability Up to the quarter ended 30th Sept 2021	Public/ Product Liability For the quarter ended 30th Sept 2021	Engineering Up to the quarter ended 30th Sept 2021	Engineering For the quarter ended 30th Sept 2021	Aviation Up to the quarter ended 30th Sept 2021	Aviation For the quarter ended 30th Sept 2021	Crop Insurance Up to the quarter ended 30th Sept 2021	Crop Insurance For the quarter ended 30th Sept 2021	Other segments (b) Up to the quarter ended 30th Sept 2021	Other segments (b) For the quarter ended 30th Sept 2021	
Commission & Remuneration	416.44			9,722.50	19,947.78	158.85	280.79	234.56	388.05	1,246.62	1,246.62	50.83	50.83	(332.76)	(332.76)		
Rewards																	
Distribution fees																	
Gross Commission																	
Add: Commission on Re-insurance Accepted	-			567.68	567.68	-	-	0.00	0.00	18.15	178.26	105.00	238.43	-	-		
Less: Commission on Re-insurance Ceded	135.55			1,183.31	2,065.23	7.91	16.62	14.94	35.75	592.55	819.30	21.02	44.04	46.42	46.42		
Net Commission	280.89			9,106.88	18,450.23	150.94	264.18	219.62	352.30	672.22	605.58	134.81	245.22	(379.18)	(379.18)		
Break-up of the expenses (Gross) in																	
Individual Agents																	
Insurance Brokers																	
Corporate Agents-Others																	
Corporate Agents-Banks/FII/HFC																	
Direct Business - Online ^c																	
MISP (Direct)																	
Web Aggregators																	
Insurance Marketing Firm																	
Common Service Centers																	
Micro Agents																	
Point of Sales (Direct)																	
Other (to be specified)																	
TOTAL																	
Commission and Rewards on (Excluding Reinsurance) Business written :																	
In India	416.44			9,722.24	19,947.33	158.90	280.27	234.56	388.04	675.31	1,227.88	30.37	50.83	(430.05)	(332.76)		
Outside India	-			0.26	0.45	(0.04)	0.53	-	0.01	11.10	18.74	-	-	-	-		

FORM NL-6-COMMISSION
SCHEDULE

(Amount in Rs. Lakhs)						
Particulars	Other Miscellaneous segment		Total Miscellaneous		Grand Total	Grand Total
	For the quarter ended 30th Sept 2022	Up to the quarter ended 30th Sept 2022	For the quarter ended 30th Sept 2022	Up to the quarter ended 30th Sept 2022	For the quarter ended 30th Sept 2022	Up to the quarter ended 30th Sept 2022
Commission & Remuneration	1,535.17	2,973.67	24,461.15	41,708.25	26,831.59	48,941.48
Rewards						
Distribution fees						
Gross Commission						
Add: Commission on Re-insurance Accepted	61.48	67.82	460.08	594.77	1,176.64	1,956.71
Less: Commission on Re-insurance Ceded	160.33	264.59	4,662.29	7,711.98	5,518.06	9,651.19
Net Commission	1,436.33	2,776.91	20,258.94	34,591.04	22,490.17	41,247.00
Break-up of the expenses (Gross) is						
Individual Agents			14,995.15	28,522.21	16,674.56	33,269.76
Insurance brokers			9,333.95	12,922.07	10,008.00	15,364.73
Corporate Agents-Others			22.08	60.60	39.06	103.61
Corporate Agents-Banks/FII/HFC			-	-	-	-
Direct Business - Online ^c						
MISP (Direct)						
Web Aggregators						
Insurance Marketing Firm			-	-		
Common Service Centers						
Micro Agents						
Point of Sales (Direct)						
Other (to be specified)			109.96	203.37	109.96	203.37
TOTAL			24,461.14	41,708.25	26,831.58	48,941.47
Commission and Rewards on (Excluding Reinsurance) Business written :						
In India	1,528.36	2,963.62	24,443.99	41,675.22	26,812.60	48,905.10
Outside India	6.81	10.05	17.16	33.04	18.99	36.38

(Amount in Rs. Lakhs)						
Particulars	Other Miscellaneous segments		Total Miscellaneous		Grand Total	Grand Total
	For the quarter ended 30th Sept 2021	Up to the quarter ended 30th Sept 2021	For the quarter ended 30th Sept 2021	Up to the quarter ended 30th Sept 2021	For the quarter ended 30th Sept 2021	Up to the quarter ended 30th Sept 2021
Commission & Remuneration	1,958.04	1,958.04	22,234.30	37,403.42	24,877.12	43,230.87
Rewards						
Distribution fees						
Gross Commission						
Add: Commission on Re-insurance Accepted	25.74	56.30	716.59	1,041.41	1,446.11	1,932.92
Less: Commission on Re-insurance Ceded	61.63	229.40	2,502.96	4,290.20	3,672.18	6,012.48
Net Commission	1,922.15	1,784.95	20,447.93	34,154.62	22,651.05	39,151.32
Break-up of the expenses (Gross) is						
Individual Agents			14,288.36	26,322.17	16,317.77	29,999.60
Insurance Brokers			6,055.86	10,738.80	6,650.40	12,853.33
Corporate Agents-Others			-	-	-	-
Corporate Agents-Banks/FII/HFC			29.00	72.75		
Direct Business - Online ^c						
MISP (Direct)						
Web Aggregators						
Insurance Marketing Firm						
Common Service Centers						
Micro Agents						
Point of Sales (Direct)						
Other (to be specified)			159.53	269.70	159.53	269.70
TOTAL			20,532.75	37,403.42	23,127.70	43,122.63
Commission and Rewards on (Excluding Reinsurance) Business written :						
In India	931.18	1,952.93	20,515.45	37,374.64	23,156.20	43,198.16
Outside India	3.27	5.11	17.30	28.78	19.37	32.71