FORM NL-36- BUSINESS -CHANNELS WISE

Name of the Insurer: SBI General Insurance Company Limited

Channels SI.No. **For the Quarter Upto the Quarter** For the corresponding quarter **Up to the corresponding quarter** of the previous year of the previous year No. of Policies **Premium** No. of Policies **Premium** No. of Policies **Premium** No. of Policies **Premium** (Rs.Lakhs) (Rs.Lakhs) (Rs.Lakhs) (Rs.Lakhs) 52,166 52,166 9,144 76,516 11,044 76,516 11,044 1 Individual agents 9,144 2 4,95,621 54,132 4,95,621 54,132 3,20,984 26,332 3,20,984 26,332 Corporate Agents-Banks 3 Corporate Agents -Others 17,024 2,467 17,024 2,467 41,109 1,644 41,109 1,644 4 6,09,707 87,706 6,09,707 87,706 2,24,404 60,715 2,24,404 60,715 Brokers 5 Micro Agents 39 39 6 Direct Business: 0 0 0 -Officers/Employees 0 -Online (Through Company Website) 550 550 6,530 6,530 1,46,196 -Others (Other than Through Company Website) 14,718 1,46,196 14,718 1,54,188 16,676 1,54,188 16,676 Common Service Centres(CSC) 55,684 708 55,684 708 Insurance Marketing Firm 113 43 113 43 0 9 Point of sales person (Direct) 35,406 5,479 35,406 5,479 0 10 MISP (Direct) 143 143 13 0 13 11 Web Aggregators 3,449 79 3,449 79 0 12 Referral Arrangements 0 0 0 Other (to be sepcified) 13 177 25 177 25 (ii) _ Total (A) 14,22,078 1,75,038 14,22,078 1,75,038 8,17,378 1,16,436 8,17,378 1,16,436

14,22,078

1,75,038

8,17,378

1,16,436

8,17,378

1,16,436

Note:

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Business outside India (B)

Grand Total (A+B)

14,22,078

1,75,038

Date:

Jun-22

⁽a). Premium means amount of premium received from business acquired by the source

⁽b). No of Policies stand for no. of policies sold

⁽c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable