Name of the Insurer: HDFC ERGO GENERAL INSURANCE COMPANY LIMITED Registration No. 146 and Date of Registration with the IRDAI: July 09, 2010



ORM NL-7-OPERATING	EXPENSES SCHEDULE

' in Lakhs)							Miscella	aneous														
Particulars	FI	FIRE Marine Cargo				Marine Hull <u>Total Marine</u>			Moto	r OD	Moto	or TP	Total	Motor	Hea	alth	Personal	Accident	Travel I	nsurance	Total Health	
	For the guarter	Up to the	For the guarter	Up to the	For the	Up to the	For the guarter	Up to the	For the guarter	Up to the guarter	For the guarter	Up to the guarter	For the guarter	Up to the	For the guarter	Up to the						
	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended
	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December
	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021
1 Employees' remuneration & welfare benefits	1,888	5,955	213	627	19	88	232	715	2,423	5,586	3,188	7,234	5,611	12,820	5,318	13,996	835	2,211	22	52	6,174	16,25
2 Travel, conveyance and vehicle running																						(
expenses	96	218	11	23	1	3	12	26	109	204	143	265	253	469	251	512	40	81	1	2	292	59
3 Training expenses	27	111	3	12	-	2	3	13	39	104	51	135	90	239	82	261	13	41	-	1	95	31
4 Rents, rates & taxes	97	372	11	39	1	6	12	45	135	349	178	452	314	800	288	874	45	138	1	3	334	1,0
5 Repairs	57	195	6	21	1	3	7	23	75	183	99	237	174	420	163	459	26	72	1	2	189	5.
6 Printing & stationery	34	119	4			2	4		45	112	60		105	258	98	281	15			1	113	3:
7 Communication expenses	37	93	4	10	-	1	5	11	44	88	57	113	101	201	99	220	16	35	-	1	115	
8 Legal & professional charges	1,614	4,388	180	462	18	65	197	527	1,962	4,119	2,575	5,334	4,536	9,453	4,398	10,318	691	1,630	18	39	5,107	11,9
9 Auditors' fees, expenses etc.																						Ĺ
(a) as auditor	2	6	-	1	-	-	-	1	2	6	3	7	5	13	5	14	1	2	-	-	6	
(b) as adviser or in any other capacity, in respect of	_				_	_	_							_	_				_			i T
(i) Taxation matters		_	-	-	-	-	-			-		-	-	-	-			-	-	-		
(ii) Insurance matters		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
(iii) Management services; and	-	-	-		-	-	-	-	-	-	-	-		-	-	-	-	_	-	-	-	
(c) in any other capacity	1	5	_	1	-	-	-	1	2	4	2	6	4	10	4	11		2	-	-	5	
10 Advertisement and publicity	1,040	4,188	121	441		62	129	503	1,481	3,929	1,957	5,088	3,438	9,017	3,126	9,843	490	1,555		37	3,629	
11 Interest & Bank Charges	78	207	9		1	3	10	25	96	196	126	255	223	451	214	489	34			2	249	5
12 Depreciation	151	481	17			7	19		194	451	256	584	450	1,034	426	1,129	67				494	1.3
13 Brand/Trade Mark usage fee/charges	121	433	14		1	6	15		163	406	215	526	378	932	351	1,017	55		1	4	407	1,
14 Business Development and Sales Promotion			_	_	_																	
Expenses	28	67	3	70	-	1	3	8	33	63	43	81	76	144	75	158	12	25	-	-	87	
15 Information Technology Expenses	128	663 59	15	70		10	16	80	206	622 47	273	805	479	1,427	417	1,558	65	246		6	484	
16 Goods and Services Tax (GST)	23	59	2	6	-	1	3	/	19	4/	25	60	44	107	51	127	8	20	-	-	59	
17 Others			3	_			-			70				174	70	100			-	.	0.5	_
- Electricity expenses	26	81	,	9		1	3	10	33	76	44	98	77	174	73	190	12			1	85	
- Office expenses	1 6	37	1			1		4	10	35				80	20	88	3			-	23	
- Postage and courier	13	46	2		-	1	2	6	18	43				99	38	108	6	17		-	44	
- Miscellaneous expenses	(19)	13	(2)		-	-	(2)	2	(13)	12	(16)			27	(39)	29	(6)		-	-	(45)	
- Loss/(Profit) on sale of assets (net)	(1)	(1)	-	-	-	-	-	-	(1)	(1)	(1)	(1)	(2)	(2)	(2)	(2)	-	-	-	-	(2)	
TOTAL	5,446	17,736	617		53		670	2,130	7,077	16,634	9,316	21,541	16,393	38,176	15,456	41,683	2,426	6,583	63	156	17,946	48,4
In India	5,446	17,736	617	1,866	53	263	670	2,130	7,077	16,634	9,316	21,541	16,393	38,176	15,456	41,683	2,426	6,583	63	156	17,946	48,4
Outside India	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-	-	-	-

in Lakhs)										Miscel	laneous										1	
Particulars	Work Compe	men's	Public/ Product Liability		Engir	neering	Avia	ation	Crop In	surance	Other Li	iabilities	Spe	cialty	Но	me	Other Miscellaneous		Total Misc	ellaneous	Grand Total	Grand Tota
	For the quarter ended	Up to the quarter ended	For the quarter ended	Up to the quarter ended	For the quarter ended	Up to the quarter ended																
	December 31, 2021	December 31, 2021	December 31, 2021	December 31, 2021	December 31, 2021	December 31, 2021	December 31, 2021	December 31, 2021	December 31, 2021	December 31, 2021	December 31, 2021	December 31, 2021	December 31, 2021	December 31, 2021	December 31, 2021	December 31, 2021	December 31, 2021	December 31, 2021	December 31, 2021	December 31, 2021	December 31, 2021	December 31, 2021
1 Employees' remuneration & welfare benefits	22	62	4	9	196	715	43	77	1,941	9,457	168	348	471	1,233	109	250	168	586	14,908	41,817	17,028	48,48
2 Travel, conveyance and vehicle running																						
expenses	1	2	-	-	11	26	2	3	120	345	7	13	22		5	9	9	21	721	1,530	829	
3 Training expenses	-	1	-	-	3	13	1	1	21	177	3				2	5	2	11		781	254	
4 Rents, rates & taxes	1	4	-	1	10	45	3	5	82	590	10	22	25	77	6	16	8	37	793	2,610		
5 Repairs	1	2	-	-	6	23	1	3	54	310	5	11	14	40	3	8	5	19	453	1,371	517	1,5
6 Printing & stationery	-	1	-	-	3	14	1	2	31	189	3	7	9	25	2	5	3	12	271	839	309	9
7 Communication expenses	-	1	-	-	4	11	1	1	44	148	3			19	2	4	3	9	283	656	324	71
8 Legal & professional charges	18	46	3	7	173	527	34	57	1,838	6,965	134	257	389	909	88	185	147	432	12,467	30,822	14,279	35,7
9 Auditors' fees, expenses etc.																						
(a) as auditor	-	-	-	-	-	1	-	-	2	10	-	-	-	1	-	-	-	1	14	42	16	
(b) as adviser or in any other capacity, in																						
respect of	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
(i) Taxation matters	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
(iii) Management services; and	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
(c) in any other capacity	-	-	-	-	-	1	-	-	1	8	-	-	-	1	-	-		-	11	34	13	
10 Advertisement and publicity	13	43	2	7	101	503	28	54	832	6,649	106	245	277	867	66	176	89	412	8,581	29,409	9,750	34,0
11 Interest & Bank Charges	1	2	-	-	8	25	2	3	266	1,297		12	19		4	9	7	20	786	2,431	873	2,6
12 Depreciation	2	5	-	1	16	58	3	6	154	763	14	28	38	99	9	20	13	47	1,192	3,375	1,361	
13 Brand/Trade Mark usage fee/charges	1	4	-	1	12	52	3	6	110	688	12	25	31	90	7	18	11	43		3,040		3,5
14 Business Development and Sales Promotion Expenses		1	_		3	8	1	1	35	106	2	4	7	14	1	3	3	7	214	470	246	
15 Information Technology Expenses	2	7	-	1	11	80	4	9	65	1.053	15	39	37		9	28	10	65	1,117	4,655	1,261	5,
16 Goods and Services Tax (GST)		1	_		3	7		1	41	107		3	4		1	20	20	6	156	393		
17 Others		_ ·						_ ·	71	107	1		1	- 11				, and	150	333	102	Η.
- Electricity expenses	-	1	_	-	3	10	1	1	27	129	2	5	6	17	1	3	2	8	206	569	235	6
- Office expenses	_	-				4			1	59		2		1,	-	2		4	53	262	59	1 3
- Postage and courier	-	_			1	6		1	12	73		3			1	2	1	5	106	323		
- Miscellaneous expenses	-	-			(3)	2	-		(39)			1	(3)		(1)	1	(2)	1	(122)	89		1
- Loss/(Profit) on sale of assets (net)	-	-	-	-		-	-	-	(1)			-	-		- (1)	-	- 12/	-	(6)	(6)		1
TOTAL	64	184	12	28	562	2,131	126	229	5,637	29.143	494	1,037	1,368	3,671	317	746	482	1,746	43,401	125,512	49,516	145,3
In India	64	184	12	28		2,131	126	229	5,637	29,143	494	1,037		3,671	317	746	482	1,746	43,401	125,512	49,516	
Outside India	-			1 -	1 -	-,-51	-		- 5,057	-		-,557		- 3,071					,.01	-	15,510	1 15/5/





FORM NL-7-OPERATING EXPENSES SCHEDULE

Particulars			(₹ in Lakhs)										Miscellaneous arine Motor OD Motor TP Total Motor Health Personal Accident Travel Insurance Total 1													
	FIRE Marine Cargo			e Cargo	Marin	e Hull	Total M	1arine	Moto	OD	Moto	or TP	Total	Motor	Hea	ilth	Personal	Accident	Travel Ir	surance	<u>Total</u> I	Health				
For t quar end Decer 31, 2	arter ided ember	Up to the quarter ended December 31, 2020	For the quarter ended December 31, 2020	Up to the quarter ended December 31, 2020	For the quarter ended December 31, 2020	Up to the quarter ended December 31, 2020	For the quarter ended December 31, 2020	Up to the quarter ended December 31, 2020	For the quarter ended December 31, 2020	Up to the quarter ended December 31, 2020	For the quarter ended December 31, 2020	Up to the quarter ended December 31, 2020	For the quarter ended December 31, 2020	Up to the quarter ended December 31, 2020	For the quarter ended December 31, 2020	Up to the quarter ended December 31, 2020	For the quarter ended December 31, 2020	Up to the quarter ended December 31, 2020	For the quarter ended December 31, 2020	Up to the quarter ended December 31, 2020	For the quarter ended December 31, 2020	Up to the quarter ended December 31, 2020				
1 Employees' remuneration & welfare benefits	1,210	4,568	145	458	33	64	179	522	2,078	4,864	2,679	6,054	4,757	10,918	3,748	11,074	748	1,709	2	32	4,499	12,815				
2 Travel, conveyance and vehicle running expenses	43	94	5	9	1	1	6	11	58	100	74	124	132	224	117	227	21	35	0	1	138	263				
3 Training expenses	24	176	4		1	2	5	20	62	187	81	233	142	420	96	426	22	66	(0)	1	118	493				
4 Rents, rates & taxes	150	479	17		4	7	21	55	238	511	305	636	542	1,147	443	1,162	85	179	1	4	529	1,345				
5 Repairs	43	166	5	17	1	2	6	19	74	177	96	220	171	397	134	402	27	62	0	1	160	466				
6 Printing & stationery	30	86	3	9	1	1	4	10	45	92	57	115	102	207	85	210	16	32	0	1	102	243				
7 Communication expenses	37	101	4		1	1	5	12	54	107	69	134	124	241	105	245	19	38	0	1	125	283				
8 Legal & professional charges	1,290	3,783	147	379	30	53	177	432	1,960	4,029	2,508	5,015	4,468	9,044	3,732	9,172	702	1,416	5	27	4,439	10,614				
9 Auditors' fees, expenses etc.															-	-	-	-	-	-	-	-				
(a) as auditor	1	7	-	1	-	-	-	1	3	8	4	10	7	17	5	17	1	3	0	0	6	20				
(b) as adviser or in any other capacity, in respect of	-	-	-	-	-	-	-	-	-	-	-	-	-	=	-	-	-	-		-	-	-				
(i) Taxation matters	-	-	-	- 1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
(ii) Insurance matters	-	-	-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
(iii) Management services; and	-	-	-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
(c) in any other capacity	1	4	-	-	-	-	-	-	2	5	3	6	5	10	4	10	1	2	-	-	4	12				
10 Advertisement and publicity	1,684	4,224	187	423	36	60	223	483	2,391	4,498	3,045	5,599	5,436	10,097	4,699	10,240	854	1,581	7	30	5,560	11,851				
11 Interest & Bank Charges	126	245	13	24	2	3	16	28	164	263	207	327	371	590	335	595	58	92	1	2	393	689				
12 Depreciation	143	499	17	50	4	7	21	57	236	531	304	661	540	1,192	434	1,209	85	187	0	4	519	1,399				
13 Brand/Trade Mark usage fee/charges	120	304	13	30	3	4	16	35	171	324	218	403	390	727	336	737	61	114	1	2	398	853				
14 Business Development and Sales Promotion Expenses	240	272	24	27	4	4	28	31	263	290	328	361	591	650	589	660	93	102	2	2	683	763				
15 Information Technology Expenses	243	671	27	67	6	9	33	77	360	715	459	890	819	1,604	694	1,627	129	251	1	5	823	1,883				
16 Goods and Services Tax (GST)	34	63	4	7	1	1	4	7	37	62	49	79	87	141	86	151	15	24	0	(0)	101	174				
17 Others					_		·		-				-		-	-	-	-		-	-	-				
- Electricity expenses	19	68	2	7	1	1	3	8	32	73	41	91	73	164	59	166	12	26	0	0	70	192				
- Office expenses	8	21	1	2	-	-	1	2	12	23	15	28	27	51	23	52	4	8	0	0	28	60				
- Postage and courier	12	21	1	2	-	-	1	2	15	22	18	28	33	50	30	51	5	8	0	0	36	59				
- Miscellaneous expenses	9	38	1	4	-	1	1	4	17	40	22	50	39	91	30	92	6	14	0	0	36	106				
- Loss/(Profit) on sale of assets (net)	2	4		- 1	-	- 1	-		3	4	3	5	6	9	6	9	1	1	0	0	7	11				
TOTAL 5	5.471	15.895	622	1.593	128	224	750	1.817	8.274	16.925	10.585	21.066	18.860	37.991	15.789	38.535	2.965	5.948	20	112	18.773	44.595				
In India	5,471	15,895	622		128	224	750	1,817	8,274	16,925	10,585	21,066	18,860	37,991	15,789	38,535	2,965	5,948	20	112	18,773	44,595				
Outside India	-	-	-	-	-	-	-			-	-	-	-	-	-	-	-	-	-	-	-	-				

(₹ in Lakhs)										Miscell	laneous										1	
Particulars	Workmen's Compensation				Engineering		Avia	ntion	Crop In	surance	Other L	iabilities	Spe	cialty	Home		Other Miscellaneous		Total Miscellaneous		Grand Total	Grand Total
	For the quarter ended December	Up to the quarter ended December	For the quarter ended December	Up to the quarter ended December	For the quarter ended December	Up to the quarter ended December	For the quarter ended December	Up to the quarter ended December														
	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020
1 Employees' remuneration & welfare benefits	16	54	3	8	216	631	21	42	1,156	8,501	145	306	287	911	27	68	160	645	11,288	34,898	12,677	39,988
2 Travel, conveyance and vehicle running expenses	1	1	-	-	7	13	1	1	64	175	4	6	9	19	1	1	6	13	362	717	411	821
3 Training expenses	-	2	-	-	6	24	1	2	(4)	327	5	12	7	35	1	3	3	25	279	1,343	308	1.53
4 Rents, rates & taxes	2	6	-	1	26	66	2	4	173	894	16	32	34	95	3	7	20	68	1,348	3,666	1,519	
5 Repairs	1	2	-	-	8	23	1	2	39	309	5	11	10	33	1	2	6	23	402	1,268	451	1,45
6 Printing & stationery	-	1	-	-	5	12	-	1	37	161	3	6	7	17	1	1	4	12	261	661	294	75
7 Communication expenses	-	1	-	-	6	14	1	1	48	188	4	7	8	20	1	2	5	14	321	771	363	75 88:
8 Legal & professional charges	17	44	3	7	215	523	19	34	1,588	7.042	134	253	291	754	26	56	174	534	11,373	28,907	12,840	33,12
9 Auditors' fees, expenses etc.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(a) as auditor	-	-	-	-	-	1	-	-	1	13	-	-	-	1	-	-	-	1	15	55	16	6
(b) as adviser or in any other capacity, in respect of	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(i) Taxation matters	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-	-	-	-
(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(iii) Management services; and	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(c) in any other capacity	-	-	-	-	-	1	-	-	1	8	-	-	-	1	-	-	-	1	11	33	12	36,98
10 Advertisement and publicity	21	50	3	7	270	584	23	39	2,306	7,862	161	283	370	842	32	63	230	596	14,413	32,274	16,321	36,98
11 Interest & Bank Charges	2	3	-	-	19	34		2	161	1,502	11		27	49	2	3	18	35	1,005	2,926	1,146	3,19
12 Depreciation	2	6	-	1	25	69	2	5	151	928	16		33	99	3	7	19	70	1.311	3.810	1.475	
13 Brand/Trade Mark usage fee/charges	2	4	-	1	19	42	2	3	164	566	12	20	27	61	2	5	16	43		2,322	1,167	2,66
14 Business Development and Sales Promotion Expenses	3	3	-	-	34	38	2	2	435	506	17	18	48	54	4	4	34	38	1,850	2,079	2,118	2,38
15 Information Technology Expenses	3	8	-	1	40	93	4	6	313	1,249	24	45	54	134	5	10	33	95	2,119	5,128	2,395	5,87
16 Goods and Services Tax (GST)	-	1	-	-	4	8	1	1	41	106	2	4	7	13	2	2	3	7	248	456	286	
17 Others ^a																						
- Electricity expenses	-	1	-	-	3	9	-	1	20	127	2	5	5	14	-	1	3	10	177	523	199	59
- Office expenses	-	-	-	-	1	3	-	-	11	40	1	1	2	4	-	-	1	3	71	164	81	18
- Postage and courier	-	-	-	-	2	3	-	-	18	39	1	1	2	4	-	-	2	3	94	161	107	18
- Miscellaneous expenses	-	-	-	-	2	5	-	-	8	71	1	3	2	8	-	1	1	5	90	290	101	
- Loss/(Profit) on sale of assets (net)	-	-	-	-	-	1	-	-	4	7	-	-	-	1	-	-	-	1	18	29		3
TOTAL	70	187	11	28	908	2,196	82	145	6,735	30,622	566	1,063	1,233	3,169	109	238	739	2,244	48,086	122,479	54,307	140,19
In India	70	187	11	28	908	2,196	82	145	6,735	30,622	566	1,063	1,233	3,169	109	238	739	2,244	48,086	122,479	54,307	140,19
Outside India	-	-	-	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	