FORM NL-7-OPERATING EXPENSES SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001 CIN: L67200MH2000PLC129408

Operating Expenses Related To Insurance Business (₹ lakhs) Fire Marine Cargo Motor OD Motor TP Sr. No. Marine Hull **Total Marine** Total Motor Health Personal Accident Travel Insurance Total Health# **Particulars** For Q3 Upto 9M 2021-22 2021-22 2021-22 2021-22 2021-22 2021-22 2021-22 2021-22 2021-22 2021-22 2021-22 2021-22 2021-22 2021-22 2021-22 2021-22 2021-22 2021-22 2021-22 2021-22 2021-22 2021-22 Employees' remuneration & welfare benefits 5.590 1.797 6.171 1.041 2.384 1.042 2.400 17.027 6.769 18.391 12.359 35.418 5.844 20.697 542 2.466 203 440 6.589 23,603 Travel, conveyance and vehicle running expenses 198 47 47 231 580 285 664 516 1,244 293 805 34 86 17 336 908 Training expenses 14 30 67 34 66 64 133 40 11 49 4 Rents, rates & taxes* 85 387 52 188 52 189 688 1,744 787 1,771 1,475 3,515 542 1,949 93 285 19 41 654 2,275 Repairs 70 274 26 132 133 434 1,167 488 1,268 922 2,435 309 1,543 153 33 361 1,729 6 24 24 95 108 51 189 215 Printing & stationery 48 250 262 512 22 61 203 67 237 22 81 22 82 355 374 1,066 2,103 337 1.292 115 12 27 464 1,633 Communication expenses 1,037 729 314 152 103 470 225 105 299 446 1.218 745 645 91 224 21 41 757 Legal & professional charges 4 229 1,032 2,250 1.884 2,149 9 Auditors' fees, expenses etc. (a) as auditor 15 34 35 66 69 131 21 55 3 24 62 (b) as adviser or in any other capacity, in respect of (i) Taxation matters (ii) Insurance matters (iii) Management services; and (c) in any other capacity 676 1,294 152 508 152 510 903 11,295 4,734 14,181 5,637 25,476 3,701 8,844 1,900 3,394 106 188 5,707 12,426 11 39 641 689 195 Interest & Bank Charges 160 622 1,774 12 Depreciation -19 440 -18 207 -19 208 1,824 3,855 1,927 3,958 3,751 7,813 -97 1,566 12 175 33 -80 13 Brand/Trade Mark usage fee/charges 68 35 131 318 132 318 263 636 258 29 63 292 1.337 14 2,143 509 1.548 509 1.550 20.058 5.330 176 Business Development and Sales Promotion Expenses 4.637 39,354 20.163 40.844 40,221 80.198 17,243 3,513 366 6,843 21,122 15 Information Technology Expenses 243 937 110 384 110 386 1,391 3,997 1,627 4,129 3,018 8,126 933 3,643 135 454 34 77 1,102 4,174 16 15 -10 -10 188 180 284 368 505 44 117 13 17 58 136 Goods and Services Tax (GST) 221 (a) Miscellaneous expenses 54 13 30 13 30 46 130 41 126 87 256 100 273 30 110 309 TOTAL 5.364 15.363 2.063 5.843 30 2.065 5.873 32.940 83.673 38.821 90.166 71.761 173.839 18.276 61.025 4.370 11.253 612 1,295 23.258 73.573 In India 5,345 15,170 2,053 5,742 29 2,055 5,771 32,853 82,921 38,735 89,446 71,588 172,367 18,205 60,285 4,362 11,179 610 1,282 23,177 72,746 Outside India 193 101 102 173 740 752 86 720 1,472

Sr. No.	. Particulars		Workmen's Compensation/		Public/ Product Liability		Engineering		Aviation		Crop Insurance		Credit Insurance		Other Miscellaneous		Total Miscellaneous		Grand Total
															ment				1
		For Q3	Upto 9M	For Q3	Upto 9M	For Q3	Upto 9M	For Q3	Upto 9M	For Q3	Upto 9M	For Q3	Upto 9M	For Q3	Upto 9M	For Q3	Upto 9M	For Q3	Upto 9M
		2021-22	2021-22	2021-22	2021-22	2021-22	2021-22	2021-22	2021-22	2021-22	2021-22	2021-22	2021-22	2021-22	2021-22	2021-22	2021-22	2021-22	2021-22
1	Employees' remuneration & welfare benefits	527	699	269	588	350	1,173	35	91	477	1,130	34	101	465	2,584	21,105	65,387	23,944	73,958
2	Travel, conveyance and vehicle running expenses	19	19	10	15	13	38	2	3	8	14	1	1	17	79	922	2,321	1,032	2,566
3	Training expenses	-	1	-	1	1	3	-	-	-	2	-	-	3	10	79	199	87	
4	Rents, rates & taxes*	13	40	13	41	28	81	3	8	40	168		1	67	180	2,293	6,309	2,430	6,885
5	Repairs	11	45	10	38	17	61	2	6	8	29	-	1	42	130	1,373	4,474	1,469	4,881
6	Printing & stationery	2	5	1	5	4	10	-	1	-	11	-	-	8	22	279	781	300	853
7	Communication expenses	7	24	5	20	13	42	1	4	-	53	-	1	40	162	1,259	4,042	1,348	4,361
8	Legal & professional charges	11	22	22	48	33	90	6	12	-24	303	45	259	51	209	1,646	5,342	1,903	6,041
9	Auditors' fees, expenses etc.	-		-		-		-		-		-		-		-	-	-	-
	(a) as auditor	-	1	1	2	1	3	-	-	1	2	-	-	3	6	99	207	107	229
	(b) as adviser or in any other capacity, in respect of	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	(i) Taxation matters	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	(iii) Management services; and	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	(c) in any other capacity	-	-	-	-	-	-	-	-	-	-	-	-	1	1	8	13	9	16
10	Advertisement and publicity	81	138	41	27	116	232	2	5	-13	203	1	1	165	641	11,737	39,149	12,565	40,953
11	Interest & Bank Charges	4	16	2	8	5	19	1	1	4	32		-	17	42	1,558	3,911	1,588	4,036
12	Depreciation	-1	41	-5	43	1	92	-	9	-9	40	-	1	20	178	3,677	9,991	3,639	10,639
13	Brand/Trade Mark usage fee/charges	2	7	-3	3	3	14	1	2	7	13	-	-	12	32	348	999	367	1,102
14	Business Development and Sales Promotion Expenses	304	688	134	317	371	927	-3	6	55	115	1	5	867	1,889	48,793	105,267	51,445	111,454
15	Information Technology Expenses	40	80	23	76	60	192	4	15	-2	290		2	156	451	4,401	13,406	4,754	14,729
16	Goods and Services Tax (GST)	2	3	2	4	-1	3	1	1	-185	-78	•	-	7	30	252	604	257	631
17	Others	-		-		-		-		-		-		-		-	-	-	-
	(a) Miscellaneous expenses	5	4	2	6	2	10	1	2	16	22	-	-	3	26	226	635	240	719
																			-
·	TOTAL	1,027	1,833	527	1,242	1,017	2,990	56	166	383	2,349	82	373	1,944	6,672	100,055	263,037	107,484	284,273
	In India	1,025	1,814	526	1,233	1,013	2,952	56	162	379	2,301	82	373	1,935	6,585	99,781	260,533	107,181	281,475
	Outside India	2	19	1	9	4	38	-	4	4	48	-	-	9	87	274	2.504	303	2.798

^{*} Rent expense is net of rental income of ₹ 6 lakh (previous period ₹ 44 lakh)

#includes Health, Personal Accident & Travel

Note: Pursuant to the Scheme of demerger of Bharti Axa General Insurance Company Limited with ICICI Lombard General Insurance Company Limited become effective from September 8, 2021, the Company has given impact of the scheme in the current financial year. The comparative figures reported as on December 31, 2021 does not include the effect of the demerger and are not strictly comparable.

FORM NL-7-OPERATING EXPENSES SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001 CIN: L67200MH2000PLC129408

Operating Expenses Related To Insurance Business (₹ lakhs) Marine Cargo Fire Marine Hull Total Marine Motor OD Motor TP Sr. No. Total Motor Health Personal Accident Travel Insurance Total Health# **Particulars** For Q3 Upto 9M 2020-21 2020-21 2020-21 2020-21 2020-21 2020-21 2020-21 2020-21 2020-21 2020-21 2020-21 2020-21 2020-21 2020-21 2020-21 2020-21 2020-21 2020-21 2020-21 2020-21 2020-21 2020-21 Employees' remuneration & welfare benefits 1.564 677 1.987 18,589 1,335 4.574 453 459 1.569 4.333 13,501 4.262 13,233 8.595 26,734 4.303 16.301 133 301 5.113 Travel, conveyance and vehicle running expenses 44 120 23 23 147 311 155 322 302 632 167 396 24 48 195 451 Training expenses 14 5 71 42 75 77 146 33 10 39 4 Rents, rates & taxes* 80 381 38 150 39 151 811 2,027 717 1,828 1,528 3,855 347 1,470 67 200 11 27 425 1,697 Repairs 222 13 60 61 431 1,063 407 1,018 838 2,081 274 1,045 50 137 19 332 1,201 6 11 13 109 149 18 170 Printing & stationery 32 0 13 197 96 175 205 372 54 64 15 1,513 Communication expenses 41 173 15 56 0 56 298 287 585 174 813 81 15 261 1,057 787 726 229 159 17 8 485 (34) 1 160 343 344 687 1,709 278 112 1,051 Legal & professional charges 65 (33)848 861 922 45 332 9 Auditors' fees, expenses etc. (a) as auditor 11 60 53 47 113 39 12 45 (b) as adviser or in any other capacity, in respect of (i) Taxation matters (ii) Insurance matters (iii) Management services; and (c) in any other capacity (11 223 415 33 95 33 95 1,476 2,592 1,580 2,768 3,056 2,560 3,829 1,344 1,553 54 71 3,958 5,453 11 Interest & Bank Charges 69 26 26 529 584 11 199 684 12 Depreciation 78 354 40 148 41 149 1,484 4,021 1,299 3,548 2,783 7,569 279 1,211 49 148 22 337 1,382 13 Brand/Trade Mark usage fee/charges 55 23 23 118 294 103 258 221 40 191 23 4 48 218 14 174 Business Development and Sales Promotion Expenses 567 2,363 234 839 235 840 19,213 38,772 18.539 36,188 37,752 74,961 1,526 9,438 498 2,174 64 2,088 11,787 15 Information Technology Expenses 172 592 48 168 1 49 168 867 2,205 795 2,062 1,662 4,267 430 1,773 82 240 14 33 526 2,046 16 Goods and Services Tax (GST) 12 25 10 10 80 150 66 100 146 250 43 81 10 49 92 (a) Miscellaneous expenses 19 75 13 152 (16) 51 -17 61 (3 (1 77 (1) TOTAL 2.690 9,905 872 3,351 11 10 883 3.361 30,319 68.174 29,252 64.478 59,570 132.651 10.635 38.329 2,976 6.986 321 708 13.932 46.025 In India 2,676 9,832 857 3,313 11 10 868 3,323 30,205 67,828 29,112 64,133 59,316 131,960 10,555 38,048 2,967 6,955 319 703 13,841 45,708 Outside India 73 15 38 38 114 346 140 281 31 317

Sr. No.). Particulars		Workmen's		Public/ Product		Engineering		Aviation		Crop Insurance		Credit Insurance		Other Miscellaneous		cellaneous	Grand Total	Grand Total
0	T di tiodidi o	Compensation		Liability		Linginiouring		7.0.0.0.0		Grop incurunce		Orcali ilisarance		segments		Total Miscellaneous			
		For Q3	Upto 9M	For Q3	Upto 9M	For Q3	Upto 9M	For Q3	Upto 9M	For Q3	Upto 9M	For Q3	Upto 9M	For Q3	Upto 9M	For Q3	Upto 9M	For Q3	Upto 9M
		2020-21	2020-21	2020-21	2020-21	2020-21	2020-21	2020-21	2020-21	2020-21	2020-21	2020-21	2020-21	2020-21	2020-21	2020-21	2020-21	2020-21	2020-21
1	Employees' remuneration & welfare benefits	179	582	50	183	337	950	19	62	-43	157	29	92	633	1,668	14,912	49,016	16,706	55,159
2	Travel, conveyance and vehicle running expenses	5	13	1	4	10	24	-	1	-2	6	-	1	20	42	531	1,175	583	1,318
3	Training expenses	-	1	-	0	1	3	-	0	5	5	-	-	8	12	101	207	107	226
4	Rents, rates & taxes*	11	39	3	13	25	80	2	7	-5	10	-	2	63	190	2,053	5,892	2,172	6,423
5	Repairs	10	31	3	10	14	46	1	5	-1	7	1	2	38	113	1,236	3,497	1,295	3,779
6	Printing & stationery	2	4	-	1	3	7	-	1	-	1	-	0	7	15	281	570	297	616
7	Communication expenses	7	21	2	7	11	35	1	3	-	5	1	2	42	106	910	2,747	966	2,977
8	Legal & professional charges	5	16	2	6	23	98	1	5	-11	39	75	314	84	275	1,198	3,513	1,228	4,157
9	Auditors' fees, expenses etc.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	(a) as auditor	-	1	-	0	1	2	-	0	-	0	-	-	2	5	62	167	65	183
	(b) as adviser or in any other capacity, in respect of	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	(i) Taxation matters	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	(iii) Management services; and	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	(c) in any other capacity	-	0	-	-	-2	0	-	-	-	-	-	-	-4	1	-3	9	-14	10
10	Advertisement and publicity	12	26	4	11	32	62	1	4	-1	5	-1	1	366	490	7,427	11,412	7,683	11,922
11	Interest & Bank Charges	4	12	1	3	4	15	-	0	-	1	-	0	11	35	1,290	3,130	1,310	3,225
12	Depreciation	9	33	2	11	24	75	2	6	-1	6	-	1	57	165	3,213	9,248	3,332	9,750
13	Brand/Trade Mark usage fee/charges	1	5	-	2	3	12	-	1	-	1	-	-	9	26	282	817	298	895
14	Business Development and Sales Promotion Expenses	104	407	22	94	161	527	5	13	-12	32	1	4	434	1,276	40,556	89,102	41,358	92,306
15	Information Technology Expenses	11	38	3	13	45	120	3	7	-7	18	2	2	120	295	2,365	6,806	2,586	7,567
16	Goods and Services Tax (GST)	1	2	-	1	3	5	-	1	12	-13	-	0	4	-2	215	337	232	372
17	Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	(a) Miscellaneous expenses	-	1	-	1	-	3	-	0	-	0	-	0	1	11	-3	230	-7	255
	TOTAL	361	1,233	93	360	695	2,064	35	115	-66	279	108	420	1,895	4,722	76,625	187,872	80,198	201,138
	In India	359	1,226	90	356	690	2,048	34	113	-80	264	108	420	1,882	4,686	76,243	186,784	79,787	199,939
	Outside India	2	7	2	4	5	16	1	2	14	15	-	-	13	36	382	1,088	411	1,199

* Rent expense is net of rental income of ₹ 44 lakh (previous period ₹ 28 lakh)

#includes Health, Personal Accident & Travel