## PERIODIC DISCLOSURES

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001 CIN: L67200MH2000PLC129408

#### COMMISSION SCHEDULE

(₹ lakhs)

														(K IAKIIS										
Particulars	F	Fire		Fire Marine Cargo		Cargo	Marine Hull		Total Marine		Motor OD		Moto	or TP	<u>Total Motor</u>		Hea	alth	Personal Accident		Travel Insurance		Total Health #	
	For Q2 2021-22	Upto H1 2021-22	For Q2 2021-22	Upto H1 2021-22	For Q2 2021-22	Upto H1 2021-22	For Q2 2021-22	Upto H1 2021-22	For Q2 2021-22	Upto H1 2021-22	For Q2 2021-22	Upto H1 2021-22	For Q2 2021-22	Upto H1 2021-22	For Q2 2021-22	Upto H1 2021-22	For Q2 2021-22	Upto H1 2021-22	For Q2 2021-22	Upto H1 2021-22	For Q2 2021-22	Upto H1 2021-22		
Commission & Remuneration	3,464	9,169	1,213	2,887	6	17	1,219	2,904	13,043	22,570	774	1,345	13,817	23,915	6,034	12,152	642	1,162	132	177	6,809	13,490		
Rewards	867	2,329	132	357	2	4	134	361	3,213	5,589	96	160	3,309	5,749	417	979	37	69	-	1	453	1,049		
Distribution fees	-	-	-	,	-	-	-	-	1,227	2,136	33	59	1,260	2,195	-	-	-	-	-	-	-	-		
Gross Commission	4,331	11,498	1,345	3,244	8	21	1,353	3,265	17,483	30,295	903	1,564	18,386	31,859	6,451	13,131	679	1,231	132	178	7,262	14,53		
Add: Commission on Re-insurance Accepted	449		63	138	6	5	69	143	127	(64)	-	-	127	(64)	143	704	-	-	-	-	145	70		
Less: Commission on Re-insurance Ceded	7,143	20,399	180	464	44	75	224	539	1,301	2,271	367		1,668	2,807	5,687	9,761	798	1,293	25	32	6,510	11,08		
Net Commission	(2,363)	(8,123)	1,228	2,918	(30)	(49)	1,198	2,869	16,309	27,960	536	1,028	16,845	28,988	907	4,074	(119)	(62)	107	146	897	4,160		
Break-up of the expenses (Gross) incurred to procu Individual Agents	re business to 696		as per details 363	s indicated b 788	elow:	1	364	789	1,767	3,128	187	314	1,954	3,442	1,483	3,033	37	73	25	32	1,545	3,138		
3					1	1								-,										
Corporate Agents-Banks/FII/HFC	361		11	21	-	-	11	21	510	898	26		536	952	2,816	5,155	405	699	11	17	3,232	5,871		
Corporate Agents-Others	17	27	-	1	-	-	-	1	1,378	2,216	28		1,406	2,265	289	544	82	142	84	104	455	790		
Insurance Brokers	3,257	9,141	971	2,432	7	20	978	2,452	11,599	20,247	464	813	12,063	21,060	1,809	4,292	155	316	12	23	1,977	4,631		
Direct Business - Online <sup>c</sup>	-	-	-	-	-	-	-	_	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
MISP (Direct)	-	-	-	-	-	-	-	-	1,304	2,273	35	61	1,339	2,334	-	-	-	-	-	-	-	-		
Web Aggregators	-	-	-	2	-	-	-	2	2	26	1	15	3	41	-	1	-	-	-	2	0	3		
Insurance Marketing Firm	-	-	-	-	-	-	-	-	41	10	1	-	42	10	11	17	-	-	-	-	10	16		
Common Service Centers	-	-	-	-	-	-	-	-	32	53	27	43	59	96	1	1	-	-	-	-	1	1		
Micro Agents	-	-	-	1	-	-	-	-	-	-	-	-	0	0	-	-	-	-	-	-	-	-		
Point of Sales (Direct)	-	-	-	ı	-	-	-	-	850	1,444	134	215	984	1,659	42	88	-	1	-	-	42	89		
Others	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-		
TOTAL	4,331	11,498	1,345	3,244	8	21	1,353	3,265	17,483	30,295	903	1,564	18,386	31,859	6,451	13,131	679	1,231	132	178	7,262	14,539		
Commission and Rewards on (Excluding Reinsurance) Business written :																								
In India	4,331	11,498	1,345	3,244	8	21	1,353	3,265	17,483	30,295	903	1,564	18,386	31,859	6,451	13,131	679	1,231	132	178	7,262	14,53		
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		

# PERIODIC DISCLOSURES

(₹ lakhs)

Particulars	Workmen's Compensation/ Employer's Liability		Public/ Product Liability		Engineering		Aviation		Crop / Weather Insurance		Credit Insurance		Other Miscellaneous segment		Total Miscellaneous		Grand Total	Grand Total
	For Q2 2021-22	Upto H1 2021-22	For Q2 2021-22	Upto H1 2021-22	For Q2 2021-22	Upto H1 2021-22	For Q2 2021-22	Upto H1 2021-22	For Q2 2021-22	Upto H1 2021-22	For Q2 2021-22	Upto H1 2021-22	For Q2 2021-22	Upto H1 2021-22	For Q2 2021-22	Upto H1 2021-22	For Q2 2021-22	Upto H1 2021-22
Commission & Remuneration	241	490	103	198	817	1,637	35	84	-	-	69	135	1,152	2,759	23,043	42,708	27,726	54,781
Rewards	36	72	40	77	166	309	-	(1)	-	-	28	47	375	756	4,407	8,058	5,408	10,748
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,260	2,195	1,260	2,195
Gross Commission	277	562	143	275	983	1,946	35	83	-	-	97	182	1,527	3,515	28,710	52,961	34,394	67,724
Add: Commission on Re-insurance Accepted	-	-	-	-	157	212	2	29	-	-	-	-	50	126	481	1,009	999	1,930
Less: Commission on Re-insurance Ceded	64	135	51	182	1,456	2,411	47	71	2,622	2,625	135	279	1,119	2,011	13,672	21,606	21,039	42,544
Net Commission	213	427	92	93	(316)	(253)	(10)	41	(2,622)	(2,625)	(38)	(97)	458	1,630	15,519	32,364	14,354	27,110
Break-up of the expenses (Gross) incurred to procure Individual Agents	business to I	oe furnished 288	as per detail	s indicated b	<u>elow:</u> 321	568		3		_		1	163	322	4,206	7,880	5,266	10,303
Corporate Agents-Banks/FII/HFC	155	288	2	118	321	19		3	-	-	-	1	240	360	4,206	7,000	4,404	7,956
Corporate Agents-Others	- 14	1	8	14		19	-	-	-	-	-	-	160	272	2,029	3,342	2,046	3,367
Insurance Brokers	108	239	65	140	654	1.359	35	80		-	97	181	960	2.553	15,959	30,243	20,194	41,836
Direct Business - Online <sup>c</sup>	-	239	- 05	-	-	1,559		-		-	-	-	-	2,000	-	-	-	
MISP (Direct)	_		_	_	_	_		_	_	_	_	_	_	_	1,339	2,334	1,339	2,334
Web Aggregators	-	3	-	-	_	-	_	-	-	-	-	-	-	_	3	47	3	49
Insurance Marketing Firm	-		-	-	-	-		-	-	-	-	-	-	-	52	26	52	26
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	60	97	60	97
Micro Agents	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	4	8	1,030	1,756	1,030	1,756
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	277	562	143	275	983	1,946	35	83	-	-	97	182	1,527	3,515	28,710	52,961	34,394	67,724
Reinsurance) Business written :																		
In India	277	562	143	275	983	1,946	35	83	-	-	97	182	1,527	3,515	28,710	52,961	34,394	67,724
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

# Includes Health, Personal Accident & Travel

Note: Pursuant to the Scheme of demerger of Bharti Axa General Insurance Company Limited with ICICI Lombard General Insurance Company Limited become effective from September 8, 2021, the Company has given impact of the scheme in the current financial year. Consequently, the comparative figures reported for the quarter ended and upto the quarter ended September 30, 2020 does not include the effect of the demerger and are not strictly comparable.

## PERIODIC DISCLOSURES

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001 CIN: L67200MH2000PLC129408

### COMMISSION SCHEDULE

(₹ lakhs)

Particulars	Fire Marine Cargo		Cargo	Marin	e Hull	Total	Marine	Moto	or OD	Moto	or TP	Total	Motor	Hea	alth	Personal	Accident	Travel Ir	nsurance	Total F	ealth #	
	For Q2 2020-21	Upto H1 2020-21																				
Commission & Remuneration	2,849	7,609	669	1,749	10	25	679	1,774	11,878	20,215	695	1,198	12,573	21,413	6,089	10,662	724	1,124	64	7	6,877	11,793
Rewards	791	2,424	120	237	3	3	123	240	3,071	5,231	73		3,144	5,351	557	907	48	96	1	-	605	1,002
Distribution fees	-	-	-	-	-	-	-	-	1,232	1,913	35	59	1,267	1,972	-	-	-	-	-	-	-	1
Gross Commission	3,640	10,033	789	1,986	13	28	802	2,014	16,181	27,359	803	1,377	16,984	28,736	6,646	11,569	772	1,220	65	7	7,482	12,795
Add: Commission on Re-insurance Accepted	243	670		135	(2)	(1)	49	134	489		-	-	489	548	137	307	1	1	-	-	139	308
Less: Commission on Re-insurance Ceded	4,668	13,854	111	297	38	57	149		2,362	6,052	(83)	55	2,279	6,107	6,721	9,464	252	164	(34)	(30)	6,939	9,598
Net Commission	(785)	(3,151)	729	1,824	(27)	(30)	702	1,794	14,308	21,855	886	1,322	15,194	23,177	62	2,412	521	1,057	99	37	682	3,505
Break-up of the expenses (Gross) incurred to procur	re business to	l be furnished	as per detail	l s indicated b	elow:			l	l												l	<u></u>
Individual Agents	656	1,640	241	503	-	-	241	503	1,808	3,262	164	279	1,972	3,541	1,513	2,771	75	158	20	26	1,608	2,955
Corporate Agents-Banks/FII/HFC	231	316	6	11	-	-	6	11	376	639	28	53	404	692	3,641	5,553	430	653	9	11	4,080	6,217
Corporate Agents-Others	4	9	-	-	-	-	-	-	843	1,475	9	19	852	1,494	178	261	140	170	27	28	345	459
Insurance Brokers	2,745	8,060	537	1,460	13	28	550	1,488	11,185	18,843	462	794	11,647	19,637	1,242	2,866	127	238	9	(58)	1,378	3,046
Direct Business - Online <sup>c</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	ĺ
MISP (Direct)	-	-	-	-	-	-	-	-	1,232	1,913	35	58	1,267	1,971	-	-	-	-	-	-	-	
Web Aggregators	4	8	5	12	-	-	5	12	2	5	-	-	2	5	12	20	-	-	-	-	12	20
Insurance Marketing Firm	-	-	-	-	-	-	-	-	3	5	-	1	3	6	3	6	-	-	-	-	3	f
Common Service Centers	-	-	-	-	-	-	-	-	18	31	14	21	32	52	-	1	-	-	-	-	-	,
Micro Agents	-	-	-	-	-	-	-	-	-	- 1	-	-	-	-	-	-	-	-	-	-	-	
Point of Sales (Direct)	-	-	-	-	-	-	-	-	714	1,186	91	152	805	1,338	57	91	-	1	-	-	56	91
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TOTAL	3,640	10,033	789	1,986	13	28	802	2,014	16,181	27,359	803	1,377	16,984	28,736	6,646	11,569	772	1,220	65	7	7,482	12,795
Commission and Rewards on (Excluding Reinsurance) Business written :																						
In India	3,640	10,033	789	1,986	13	28	802	2,014	16,181	27,359	803	1,377	16,984	28,736	6,646	11,569	772	1,220	65	7	7,482	12,795
Outside India	-	-	-	-	-	-	-	-	-	<u> </u>	-	-	-	-	-	-	-	-	-	-	-	-
			·			·									·		·	(₹ lakhs)				

Particulars	Workmen's Compensation/ Employer's liability		Public/ Product Liability		Engineering		Aviation		Crop / Weather Insurance		Credit Insurance		Other Miscellaneous segment		Total Miscellaneous		Grand Total	Grand Total
	For Q2 2020-21	Upto H1 2020-21	For Q2 2020-21	Upto H1 2020-21	For Q2 2020-21	Upto H1 2020-21	For Q2 2020-21	Upto H1 2020-21	For Q2 2020-21	Upto H1 2020-21	For Q2 2020-21	Upto H1 2020-21	For Q2 2020-21	Upto H1 2020-21	For Q2 2020-21	Upto H1 2020-21	For Q2 2020-21	Upto H1 2020-21
Commission & Remuneration	207	396	59	145	601	1,138	21	59	2	2	83	132	1,056	1,955	21,479	37,033	25,007	46,416
Rewards	71	129	25	56	170	319	3	6	-	-	29	43	293	576	4,340	7,482	5,254	10,146
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,267	1,972	1,267	1,972
Gross Commission	278	525	84	201	771	1,457	24	65	2	2	112	175	1,349	2,531	27,086	46,487	31,528	58,534
Add: Commission on Re-insurance Accepted	-	-	23	23		277	19	33	-	-	-	-	66	106	829	1,295	1,121	2,099
Less: Commission on Re-insurance Ceded	42	112	(51)	3	1,321	2,404	43	62	8	71	145	249	591	1,143	11,317	19,749	16,134	33,957
Net Commission	236	413	158	221	(457)	(670)	-	36	(6)	(69)	(33)	(74)	824	1,494	16,598	28,033	16,514	26,676
Break-up of the expenses (Gross) incurred to procure	business to b	e furnished	as per details	s indicated b	elow:													
Individual Agents	156	290	40	65	253	505	-	2	-	-	2	3	146	329	4,177	7,690	5,074	9,833
Corporate Agents-Banks/FII/HFC	8	14	1	2	10	17	-	-	-	-	-	-	97	133	4,600	7,075	4,837	7,402
Corporate Agents-Others	-	-	5	12	-	-	-	-	-	-	-	-	10	16	1,212	1,981	1,216	1,990
Insurance Brokers	110	213	37	120	504	928	24	63	1	1	110	172	1,092	2,047	14,903	26,227	18,198	35,775
Direct Business - Online <sup>c</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	- 1	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,267	1,971	1,267	1,971
Web Aggregators	4	8	1	2	4	7	-	-	-	-	-	-	3	5	26	47	35	67
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6	12	6	12
Common Service Centers	-	-	-	-	-	-	-	-	1	1	-	-	-	-	33	54	33	54
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-		-	-	-	-	-	-	1	1	862	1,430	862	1,430
Others	-	-	-	-	-	_	-	-	-	-	-	-	-	-	-	-	- 1	-
TOTAL	278	525	84	201	771	1,457	24	65	2	2	112	175	1,349	2,531	27,086	46,487	31,528	58,534
Commission and Rewards on (Excluding Reinsurance) Business written :																		
In India	278	525	84	201	771	1,457	24	65	2	2	112	175	1,349	2,531	10,102	17,751	31,528	58,534
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

<sup>#</sup> Includes Health, Personal Accident & Travel