

FORM NL-36- BUSINESS -CHANNELS WISE

Name of the Insurer: SBI General Insurance Company Limited

Date:

Sep-22

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	1,01,847	14,467	1,54,013	23,611	58,590	8,605	1,11,863	15,881
2	Corporate Agents-Banks	6,43,503	79,444	11,39,124	1,33,576	4,88,729	56,459	8,09,713	82,791
3	Corporate Agents -Others	18,428	2,043	35,452	4,509	19,291	1,220	36,172	2,452
4	Brokers	4,42,202	67,090	10,51,909	1,54,796	4,58,957	63,062	6,81,982	1,23,771
5	Micro Agents	1	0	40	1	10	0	10	0
6	Direct Business:	0	0	0	0				
	-Officers/Employees	0	0	0	0	0	0	0	0
	-Online (Through Company Website)	5,779	487	12,309	1,037	14,316	221	92,339	1,631
	-Others (Other than Through Company Website)	51,87,215	1,59,467	53,33,411	1,74,184	48,95,593	1,60,224	49,71,758	1,75,490
7	Common Service Centres(CSC)	56,578	656	1,12,262	1,364	57,527	578	81,755	990
8	Insurance Marketing Firm	50	4	163	46	76	7	1,455	13
9	Point of sales person (Direct)	64	16	35,470	5,495	28,887	6,006	52,130	9,774
10	MISP (Direct)	0	0	143	13	296	79	473	104
11	Web Aggregators	0	0	3,449	79	0	0	0	0
12	Referral Arrangements	0	0	0	0	0	0	0	0
13	Other (to be specified)	0	0	0	0	0	0	0	0
	Total (A)	64,55,667	3,23,673	78,77,745	4,98,711	60,22,272	2,96,459	68,39,650	4,12,895
14	Business outside India (B)	0	0	0	0	0	0	0	0
	Grand Total (A+B)	64,55,667	3,23,673	78,77,745	4,98,711	60,22,272	2,96,459	68,39,650	4,12,895

Note:

(a). Premium means amount of premium received from business acquired by the source

(b). No of Policies stand for no. of policies sold

(c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable