

(₹ in Lakhs)									Miscellaneous													
Particulars	FIRE		Marine	Cargo	Marin	ne Hull	<u>Total N</u>	Marine_	Motor OD		Motor TP		<u>Total Motor</u>		Health		Personal Accident		t Travel Insurance		<u>Total Health</u>	
	For the quarter ended December 31, 2021	Up to the quarter ended December 31, 2021	For the quarter ended December 31, 2021	Up to the quarter ended December 31, 2021	For the quarter ended December 31, 2021	Up to the quarter ended December 31, 2021	For the quarter ended December 31, 2021	Up to the quarter ended December 31, 2021	For the quarter ended December 31, 2021	Up to the quarter ended December 31, 2021	For the quarter ended December 31, 2021	Up to the quarter ended December 31, 2021	For the quarter ended December 31, 2021	Up to the quarter ended December 31, 2021	For the quarter ended December 31, 2021	Up to the quarter ended December 31, 2021	For the quarter ended December 31, 2021	Up to the quarter ended December 31, 2021	For the quarter ended December 31, 2021	Up to the quarter ended December 31, 2021	For the quarter ended December 31, 2021	Up to the quarter ended December 31, 2021
Commission & Remuneration	2,420	8,033	427	1,311	6	17	433	1,327	5,956	14,870	554	1,319	6,510	16,189	11,873	33,746	2,136	5,830	27	71	14,036	39,647
Rewards	487	1,865	30	109	-	-	30	109	1,244	3,237	97	237	1,340	3,475	677	1,618	57	120	-	9	733	1,747
Distribution fees	-	-,	-	-	-	-	-	-	330	769	4	10	334	779	-	-,	-	-	-	-	-	-
Gross Commission	2.907	9,899	457	1,420	6	17	462	1.437	7,530	18.876	654	1,566	8.184	20,442	12,550	35,364	2.193	5,950	27	80	14.770	41,393
Add: Commission on Re-insurance Accepted	196	1,342	(11)	69	-	-	(11)	69	-	-	-	-	-	-		-		-	-	-	-	-
Less: Commission on Re-insurance Ceded Net Commission	(5,380) (2,277)	(19,759) (8,518)	(40) <b>405</b>	(150) 1.339	(13)	(70) (53)	(53) <b>398</b>	(219) <b>1.286</b>	(337) <b>7.193</b>	(809) <b>18.067</b>	(8,182) (7,528)	(17,747) (16.181)	(8,519) (335)	(18,557) <b>1.886</b>	(12,869) (319)	(37,168) (1,804)	(3,729) (1,536)	(10,211) (4,261)	(3) <b>24</b>	(6) <b>74</b>	(16,601) (1,831)	(47,385) ( <b>5,991</b> )
Break-up of the expenses (Gross)	incurred to proc	ure business t	o be furnished	as per details in	dicated below	:																
							60	100	1 147	2 072	72	160	1 210	2 141	6.092	10 676	204	400	11	17	7 107	20 101
Individual Agents	123	390	69	185	-	-	69		1,147	2,973	72	168		3,141	6,982	19,676	204		11	17	7,197	20,191
Individual Agents Corporate Agents-Banks/FII/HFC	123 146	390 384	69	185			69 5		644	1,769	24	69	668	1,838	2,500	7,283	1,732	4,890	10	17 20	4,242	12,193
Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others	123 146 516	390 384 1,323	69 5	185 10	-	-	5	10	644 79	1,769 224	24 18	69 49	668 97	1,838 273	2,500 1,515	7,283 3,912	1,732 110	4,890 251		20	4,242 1,625	12,193 4,163
Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers	123 146	390 384	69 5	185 10	- -	-	5	10	644	1,769	24	69	668	1,838	2,500	7,283	1,732	4,890 251	10	20	4,242	12,193
Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers Direct Business - Online <sup>c</sup>	123 146 516 2,122	390 384 1,323 7,801	69 5 - 382	185 10 - 1,224	- - - 6	- - - 17	5 - 388	10 - 1,241	644 79 4,938	1,769 224 12,082	24 18 423	69 49 1,027	668 97 5,361	1,838 273 13,108	2,500 1,515 1,419	7,283 3,912 3,840	1,732 110 145	4,890 251 303	10 - 5	20 - 42	4,242 1,625 1,569	12,193 4,163
Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers Direct Business - Online <sup>6</sup> MISP (Direct)	123 146 516 2,122	390 384 1,323 7,801	69 5 - 382	185 10 - 1,224	- - - 6	- - - 17	5 - 388 -	1,241	644 79 4,938	1,769 224 12,082	24 18 423	69 49 1,027	668 97 5,361	1,838 273 13,108	2,500 1,515 1,419	7,283 3,912 3,840	1,732 110 145	4,890 251 303	10 - 5 -	20 - 42 -	4,242 1,625 1,569	12,193 4,163 4,185
Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers Direct Business - Online <sup>c</sup>	123 146 516 2,122	390 384 1,323 7,801	69 5 - 382 -	185 10 - 1,224	- - - 6 -	- - - 17 -	5 - 388 - -	10 - 1,241 - -	644 79 4,938 - 330	1,769 224 12,082 - 769	24 18 423 - 4 38	69 49 1,027 - 10	668 97 5,361 - 334	1,838 273 13,108 - 779	2,500 1,515 1,419 - - 15	7,283 3,912 3,840	1,732 110 145 -	4,890 251 303 -	10 - 5 -	20 - 42 -	4,242 1,625 1,569 - - 15	12,193 4,163 4,185 - - 396
Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers Direct Business - Online <sup>6</sup> MISP (Direct) Web Aggregators	123 146 516 2,122 -	390 384 1,323 7,801 -	69 5 - 382 - -	185 10 - 1,224 - -	- - - 6 - -	- - - 17 - -	388 - - -	10 - 1,241 - -	644 79 4,938 - 330 8	1,769 224 12,082 - 769 79	24 18 423 - 4 38	69 49 1,027 - 10 53	668 97 5,361 - 334 47	1,838 273 13,108 - 779 132	2,500 1,515 1,419 -	7,283 3,912 3,840 - - 395	1,732 110 145 -	4,890 251 303 - - 1 1	10 - 5 - -	20 - 42 - -	4,242 1,625 1,569	12,193 4,163 4,185
Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers Direct Business - Online' MISP (Direct) Web Aggregators Insurance Marketing Firm	123 146 516 2,122 - - - 1	390 384 1,323 7,801 - - - 1	69 5 - 382 - - -	185 10 - 1,224 - - -	- - - 6 - - -	- - - 17 - - -	5 - 388 - - - -	10 - 1,241 - - -	644 79 4,938 - 330 8	1,769 224 12,082 - 769 79 19	24 18 423 - 4 38	69 49 1,027 - 10 53 1	668 97 5,361 - 334 47 8	1,838 273 13,108 - 779 132 20	2,500 1,515 1,419 - - 15 36	7,283 3,912 3,840 - - - 395 72	1,732 110 145 - - -	4,890 251 303 - - 1 1	10 - 5 - - -	20 - 42 - - -	4,242 1,625 1,569 - - - 15 36	12,193 4,163 4,185 - - - 396 73
Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers Direct Business - Online <sup>6</sup> MISP (Direct) Web Aggregators Insurance Marketing Firm Common Service Centers	123 146 516 2,122 - - 1	390 384 1,323 7,801 - - - 1	69 5 - 382 - - - -	185 10 - 1,224 - - - - -	- - - 6 - - -	- - - 17 - - -	5 - 388 - - - - -	10 - 1,241 - - - - -	644 79 4,938 - 330 8 8 8	1,769 224 12,082 - 769 79 19	24 18 423 - 4 38 - 36	69 49 1,027 - 10 53 1	668 97 5,361 - 334 47 8	1,838 273 13,108 - 779 132 20 228	2,500 1,515 1,419 - - - 15 36	7,283 3,912 3,840 - - 395 72 64	1,732 110 145 - - - - 1	4,890 251 303 - - 1 1 1 3	10 - 5 - - - -	20 - 42 - - - -	4,242 1,625 1,569 - - - 15 36	12,193 4,163 4,185 - - 396 73 67
Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers Insurance Brokers MISP (Direct) Web Aggregators Insurance Marketing Firm Common Service Centers Micro Agents Point of Sales (Direct) Other (to be specified)	123 146 516 2,122 - - - 1 1 - -	390 384 1,323 7,801 - - 1 1 -	69 5 - 382 - - - - - - -	185 10 - 1,224 - - - - - - -	- - 6 - - - - -	- - - 17 - - - - - -	388	10 - 1,241 - - - - - - - - -	644 79 4,938 - 330 8 8 8 53 - 324	1,769 224 12,082 - 769 79 19 134 - 828	24 18 423 - 4 38 - 36 - 39	69 49 1,027 - 10 53 1 94 - 95	668 97 5,361 - 334 47 8 8 99 - 362	1,838 273 13,108 - 779 132 20 228 - 923	2,500 1,515 1,419 - - 15 36 18 - 65	7,283 3,912 3,840 - - - 395 72 64 - 123	1,732 110 145 - - - 1 1 - 2	4,890 251 303 - - 1 1 3 - 2	10 - 5 - - - - - -	20 - 42 - - - - - - -	4,242 1,625 1,569 	12,193 4,163 4,185 - - - 396 73 67 - 125
Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers Direct Business - Online' MISP (Direct) Web Aggregators Insurance Marketing Firm Common Service Centers Micro Agents Point of Sales (Direct)	123 146 516 2,122 - - - 1 1	390 384 1,323 7,801 - - - 1 1	69 5 - 382 - - - - - -	185 10 - - 1,224 - - - - - - - -	- - - 6 - - - -	- - 17 - - - - -	5 - 388 - - - - - - - -	10 - 1,241 - - - - - - -	644 79 4,938 - 330 8 8 8 53 - 324	1,769 224 12,082 - 769 79 19 134 - 828	24 18 423 - 4 38 - 36 - 39	69 49 1,027 - 10 53 1 94 -	668 97 5,361 - 334 47 8 89 -	1,838 273 13,108 - 779 132 20 228 - 923	2,500 1,515 1,419 - - 15 36 18 - 65	7,283 3,912 3,840 - - - 395 72 64 - 123	1,732 110 145 - - - - 1 1	4,890 251 303 - - 1 1 1 3 -	10 - 5 - - - - -	20 - 42 - - - - -	4,242 1,625 1,569 - - - 15 36 19 - - 68	12,193 4,163 4,185 - - 396 73 67
Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers Insurance Brokers MISP (Direct) Web Aggregators Insurance Marketing Firm Common Service Centers Micro Agents Point of Sales (Direct) Other (to be specified)	123 146 516 2,122 - - - 1 1 - - - 2,907	390 384 1,323 7,801 - - 1 1 -	69 5 - 382 - - - - - - -	185 10 - 1,224 - - - - - - -	- - 6 - - - - -	- - - 17 - - - - - -	388	10 - 1,241 - - - - - - - - -	644 79 4,938 - 330 8 8 8 53 - 324	1,769 224 12,082 - 769 79 19 134 - 828	24 18 423 - 4 38 - 36 - 39	69 49 1,027 - 10 53 1 94 - 95	668 97 5,361 - 334 47 8 8 99 - 362	1,838 273 13,108 - 779 132 20 228 - 923	2,500 1,515 1,419 - - 15 36 18 - 65	7,283 3,912 3,840 - - - 395 72 64 - 123	1,732 110 145 - - - 1 1 - 2	4,890 251 303 - - 1 1 3 - 2	10 - 5 - - - - - -	20 - 42 - - - - - - -	4,242 1,625 1,569 	12,193 4,163 4,185 - - - 396 73 67 - 125
Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers Direct Business - Online* MISF (Direct) Web Aggreators Insurance Marketing Firm Common Service Centers Micro Agents Point of Sales (Direct) Other (to be specified) TOTAL Commission and Rewards on (Excluding Reinsurance) Business	123 146 516 2,122 - - - 1 1 - - - 2,907	390 384 1,323 7,801 - - 1 1 -	69 5 - 382 - - - - - - -	185 10 - 1,224 - - - - - - -	- - 6 - - - - -	- - - 17 - - - - - -	388	10 - 1,241 - - - - - - - - -	644 79 4,938 - 330 8 8 8 53 - 324	1,769 224 12,082 - 769 79 19 134 - 828	24 18 423 - 4 38 - 36 - 39	69 49 1,027 - 10 53 1 94 - 95	668 97 5,361 - 334 47 8 8 99 - 362	1,838 273 13,108 - 779 132 20 228 - 923	2,500 1,515 1,419 - - 15 36 18 - 65	7,283 3,912 3,840 - - - 395 72 64 - 123	1,732 110 145 - - - 1 1 - 2	4,890 251 303 - - 1 1 3 - 2	10 - 5 - - - - - -	20 - 42 - - - - - - -	4,242 1,625 1,569 	12,193 4,163 4,185 - - - 396 73 67 - 125

(₹ in Lakhs)										Miscell	aneous											
Particulars	Work	men's	Public/ Product		Engineering		Aviation		Weather / Crop		Other Liability		Speciality		Home		Other Mis	cellaneous	Total Misc	ellaneous	Grand Total	Grand Tota
	Compe	nsation	Liability						Insur	ance												
	For the	Up to the	For the	Up to the	For the	Up to the	For the	Up to the	For the	Up to the	For the	Up to the	For the	Up to the	For the	Up to the	For the	Up to the	For the	Up to the	For the	Up to the
	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter
	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended
	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December
	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021	31, 2021
Commission & Remuneration	40	132			257		58	60	107	617		605	726	2.183	308	740	144		22.461	61.415	25,314	70,7
Rewards	13	43	2	5	81	240	-	-	-	-	83	196	214	609	-	1	10	30	2,476	6,345	2,993	8,3
Distribution fees	-		-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	334	779	334	7.
Gross Commission	52	175	14	26	337	1,038	58	60	107	617	344	801	940	2,792	309	741	155	454	25,271	68,539	28,641	79,87
Add: Commission on Re-insurance																						
Accepted	-	-	-	1	16	46	-	-	-	-	18	33	129	310	-	-	-	-	163	390	347	1,80
Less: Commission on Re-insurance																						
Ceded	(8)	(35)	(4)	(14)	(613)	(2,227)	(74)	(97)	(960)	(10,504)	(406)	(916)	(1,272)	(3,847)	(19)	(47)	(258)	(836)	(28,734)	(84,465)	(34,167)	(104,44)
	) incurred to pro			15	(260) ndicated below		(16)	(37)	(853)	(9.887)	(44)	(82)	(203)	(745)	290	694	(103)	(382)	(3.300)	(15.535)	(5.179)	(22.768
Break-up of the expenses (Gross)		cure business t	o be furnished	15		v:	(16)	(37)	(853)	(9.887)	(44)	(82)	192		<b>290</b>	<b>694</b>	(103)		8,695	24,066	8,887	24,64
Break-up of the expenses (Gross)	) incurred to pro	cure business t	o be furnished	as per details in	ndicated below	v:								512 3	290 1 18		9	24	8,695 4,948		8,887 5,099	24,64 14,53
Break-up of the expenses (Gross) Individual Agents Corporate Agents-Banks/FII/HFC	) incurred to pro	cure business t	o be furnished	as per details in	ndicated below	y: 90 14	-	-	-	-	21		192 1	512 3	1	3	9	24 39 16	8,695	24,066	8,887	24,64 14,53 6,46
Break-up of the expenses (Gross) Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others	) incurred to produce 19	cure business t	o be furnished	as per details ir	ndicated below	90 14 4	-	-	-		21		192		1 18	3 47	9 11	24 39 16	8,695 4,948	24,066 14,144	8,887 5,099	24,64 14,53 6,46
Break-up of the expenses (Gross) Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers	) incurred to produce 19 2 -	cure business t	o be furnished	as per details in	36 6 2	90 14 4					21	46	192 1	512 3	1 18 289	3 47 689	9 11 10	24 39 16	8,695 4,948 2,023	24,066 14,144 5,144	8,887 5,099 2,538	24,64 14,53 6,46
Break-up of the expenses (Gross) Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers Direct Business - Online <sup>6</sup>	) incurred to produce 19 2 -	cure business t	o be furnished	as per details in	36 6 2	90 14 4					21	46	192 1 - 747	512 3	1 18 289 1	3 47 689	9 11 10 126	24 39 16 375	8,695 4,948 2,023 8,628	24,066 14,144 5,144 22,441	8,887 5,099 2,538 11,137	24,64 14,53 6,46
Break-up of the expenses (Gross) Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers Direct Business - Online <sup>6</sup>	19 2 - 31	cure business t	o be furnished	as per details ir  5 1 - 20	36 6 2 294	90 14 4	- - - 58				21	46	192 1 - 747	512 3	1 18 289 1	3 47 689 1	9 11 10 126	24 39 16 375	8,695 4,948 2,023 8,628	24,066 14,144 5,144 22,441 -	8,887 5,099 2,538 11,137	24,64 14,53 6,46 31,48
Break-up of the expenses (Gross) Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers Direct Business - Online <sup>6</sup> MISP (Direct)	19 2 - 31	cure business t	o be furnished	as per details ir  5 1 - 20	36 6 2 294	90 14 4	- - - 58				21	46	192 1 - 747	512 3	1 18 289 1	3 47 689 1	9 11 10 126	24 39 16 375	8,695 4,948 2,023 8,628	24,066 14,144 5,144 22,441	8,887 5,099 2,538 11,137	24,64 14,53 6,46 31,48
Break-up of the expenses (Gross) Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers Direct Business - Online' MISP (Direct) Web Aggregators Insurance Brokers Insurance Brokers	19 2 - 31	54 7 - 113 -	2 1 12 -	as per details in 5 1 - 20	36 6 2 294	90 14 4 930	- - - 58 -	- - - 60	- - - 107	- - - 617 -	21 1 - 323	46 2 - 752 -	192 1 - 747 -	512 3 - 2,278 -	1 18 289 1 -	3 47 689 1 -	9 11 10 126	24 39 16 375	8,695 4,948 2,023 8,628 - 334 61 45	24,066 14,144 5,144 22,441 - 779 528 93	8,887 5,099 2,538 11,137 - 334 61 46	24,64 14,53 6,46 31,48 - 77 52
Break-up of the expenses (Gross) Individual Agents Corporate Agents-Banks/F11/HFC Corporate Agents-Others Insurance Brokers Direct Business - Online <sup>6</sup> MISP (Direct) Web Aggregators Insurance Brokers Insurance Marketing Firm	19 2 31	54 7 - 113 -	2 1 - 12	as per details in 5 1 - 20	36 6 2 294 -	90 14 4 930 -	- - - 58 -	60	107	- - - 617 -	21 1 - 323 -	46 2 - 752 -	192 1 - 747 -	512 3 - 2,278 -	1 18 289 1 -	3 47 689 1 -	9 11 10 126 -	24 39 16 375 -	8,695 4,948 2,023 8,628 - 334 61	24,066 14,144 5,144 22,441 - 779 528	8,887 5,099 2,538 11,137 - 334 61	24,64 14,53 6,46 31,48 - 77 52
Break-up of the expenses (Gross) Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers Direct Business - Online' MISP (Direct) Web Aggregators Insurance Marketing Firm Common Service Centers Micro Agents	19 2 - 31 - -	54 7 - 113 - -	2 1 - 12	20	36 6 2 294 -	90 14 4 930 -	58	60	- - - 107 - - -	- - - 617 - - -	21 1 	46 2 - 752 - - -	192 1 - 747 - -	512 3 2,278 	1 18 289 1 -	3 47 689 1 -	9 11 10 126 -	24 39 16 375 -	8,695 4,948 2,023 8,628 - 334 61 45	24,066 14,144 5,144 22,441 - 779 528 93	8,887 5,099 2,538 11,137 - 334 61 46	24,64 14,53 6,46 31,48 77 52 9
Break-up of the expenses (Gross) Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers Direct Business - Online' MISP (Direct) Web Aggregators Insurance Marketing Firm Common Service Centers Micro Agents	19 2	54 7 - - 113 - -	2 1 - 12	as per details ir 5 1	36 6 2 294 -	90 14 4 930 - -	- - - 58 - - -	- - - 60 - -	- - 107 - - - -	- - - 617 - - -	21 1 - 323 - -	46 2 - 752 - - -	192 1 - 747 - - - -	512 3 - 2,278 - - - -	1 18 289 1 - -	3 47 689 1 - -	9 11 10 126 - -	24 39 16 375 -	8,695 4,948 2,023 8,628 - - 334 61 45 108	24,066 14,144 5,144 22,441 - 779 528 93 295	8,887 5,099 2,538 11,137 - 334 61 46 108	24,64 14,53 6,46 31,48 777 52 9
Break-up of the expenses (Gross) Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers Direct Business - Online' MISP (Direct) Web Aggregators Insurance Marketing Firm Common Service Centers Micro Agents Victor Agents Control of Sales (Direct)	19 2 31	54 7 - 113	2 1 1 2 - 12	20	36 6 2 294 - - - -	90 14 4 930	- - - 58 - - - - -	- - - - - - - - - - -	- - - 107 - - - - - - -	- - - 617 - - - - - -	21 1 2 323 - - -	46 2	192 1	512 3 - 2,278 - - - - -	1 18 289 1	3 47 689 1 1 -	9 11 10 126 - - - -	24 39 16 375 -	8,695 4,948 2,023 8,628 - 334 61 45 108 -	24,066 14,144 5,144 22,441 - 779 528 93 295 -	8,887 5,099 2,538 11,137 - 334 61 46 108	24,64 14,55 6,46 31,46 777 52 9
Break-up of the expenses (Gross) Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers Direct Business - Online <sup>4</sup> MIBS (Direct) Web Aggregators Insurance Marketing Firm Common Service Centers Micro Agents Peptint of Sales (Direct) Other (to be specified)	) incurred to pro	54 7 - 113 - 	2 1 - 12	as per details ir	36 6 2 294 - - - -	90 14 4 930 -	- - - - - - - - - - -		- - - 107 - - - - - -	617	21 1 - 323 	46 2 - 752 - - - - -	192 1 - 747 	512 3 - 2,278 - - - - -	1 18 289 1 - - - -	3 47 689 1 - - - -	9 11 10 126 - - - - -	24 39 16 375 - - - - -	8,695 4,948 2,023 8,628 - 334 61 45 108 -	24,066 14,144 5,144 22,441 - 779 528 93 295 - 1,049	8,887 5,099 2,538 11,137 - 334 61 46 108 - 430	24,64 14,53 6,446 31,46 77 52 9
Break-up of the expenses (Gross) Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers Direct Business - Online* MISP (Direct) Web Angreadors Insurance Marketing Firm Common Service Centers Micro Agents Point of Sales (Direct) Other (to be specified) TOTAL	19 2 31	54 7 - 113 - 	2 1 1 2 - 12	as per details is	36 6 2 294 - - - -	90 14 4 930 -	- - - 58 - - - - -	- - - - - - - - - - -	- - - 107 - - - - - - -	- - - 617 - - - - - -	21 1 2 323 - - -	46 2	192 1	512 3 - 2,278 - - - - -	1 18 289 1	3 47 689 1 1 -	9 11 10 126 - - - -	24 39 16 375 -	8,695 4,948 2,023 8,628 - 334 61 45 108 -	24,066 14,144 5,144 22,441 - 779 528 93 295 -	8,887 5,099 2,538 11,137 - 334 61 46 108	24,64 14,53 6,46 31,48 77 52 9 29 2
Break-up of the expenses (Gross) Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Broker Spirect Business - Online MMEP (Direct) Web Aggregators Insurance Marketing Firm Common Service Centers Micro Agents Point of Sales (Direct) Dother (to be specified) TOTAL Commission and Rewards on (Excluding Reinsurance) Business  (Excluding Reinsurance) Business	) incurred to pro	54 7 - 113 - 	2 1 - 12	as per details ir	36 6 2 294 - - - -	90 14 4 930 -	- - - - - - - - - - -		- - - 107 - - - - - -	617	21 1 - 323 	46 2 - 752 - - - - -	192 1 - 747 	512 3 - 2,278 - - - - -	1 18 289 1 - - - -	3 47 689 1 - - - -	9 11 10 126 - - - - -	24 39 16 375 - - - - -	8,695 4,948 2,023 8,628 - 334 61 45 108 -	24,066 14,144 5,144 22,441 - 779 528 93 295 - 1,049	8,887 5,099 2,538 11,137 - 334 61 46 108 - 430	24,64 14,53 6,466 31,48 77 52 9 29 -
Break-up of the expenses (Gross) Individual Agents Corporate Agents-Banks/FII/HFC Corporate Agents-Others Insurance Brokers Direct Business - Online' MISP (Direct) Web Aggregators Insurance Marketing Firm Common Service Centers Micro Agents Point of Sales (Direct) Other (to be specified) TOTAL Commission and Rewards on (Excluding Reinsurance) Business written:	) incurred to prov	54 77 	o be furnished  2 11 - 12	as per details in  5  1 - 20	36 6 2 294 - - - - - - - - - - 337	90 14 4 930 - - - - - - - 1,038		- - - - - - - - - - - - - - - - - - -	- - - 107	- - - 617 - - - - - - - - - - - - - - - - - - -	21 1 - 323 - - - - - - - - 344	46 2 - 752 - - - - - - - - 801	192 1 - 747 940	512 3 - 2,278 - - - - - - - - 2,792	1 18 289 1 1	3 47 689 1 1 - - - - - - - - 741	9 11 10 126 155	24 39 16 375 - - - - - - - - - - - - - - - - - - -	8,695 4,948 2,023 8,628 - - 334 61 45 108 - - 430 - 25,271	24,066 14,144 5,144 22,441 779 528 93 295 - 1,049	8,887 5,099 2,538 11,137 334 61 46 108 - 430 28,641	24,64 14,53 14,53 1,48 77 52 9 9 29 29 1,04
Insurance Brokers Direct Business - Online <sup>6</sup> MISP (Direct) Web Aggreaators Insurance Marketing Firm Common Service Centers Micro Agents Point of Sales (Direct) Other (to be specified)	) incurred to pro	54 77 	2 1 - 12	as per details in  5  1 - 20	36 6 2 294 - - - -	90 14 4 930 - - - - - - - 1,038	- - - - - - - - - - -		- - - 107 - - - - - -	617	21 1 - 323 	46 2 - 752 - - - - -	192 1 - 747 	512 3 - 2,278 - - - - -	1 18 289 1 - - - -	3 47 689 1 - - - -	9 11 10 126 - - - - -	24 39 16 375 - - - - -	8,695 4,948 2,023 8,628 - 334 61 45 108 -	24,066 14,144 5,144 22,441 - 779 528 93 295 - 1,049	8,887 5,099 2,538 11,137 - 334 61 46 108 - 430	24,64 14,53 6,46 31,48 - 77 52 9 29 29

## FORM NL-6-COMMISSION SCHEDULE

## Name of the Insurer: HDFC ERGO GENERAL INSURANCE COMPANY LIMITED Registration No. 146 and Date of Registration with the IRDAI July 09, 2010



	DEC.
	Dru-
-	

(₹ in Lakhs)									Miscellaneous													
Particulars	FIRE		Marine Cargo		Marine Hull		<u>Total Marine</u>		Mote	or OD	Motor TP		Total	Motor	Health		Personal Accident		Travel Insurance		Total I	Health
	For the quarter	Up to the quarter	For the quarter	Up to the quarter	For the quarter	Up to the quarter	For the quarter	Up to the quarter	For the quarter	Up to the quarter	For the quarter	Up to the quarter	For the quarter	Up to the quarter	For the quarter	Up to the quarter	For the quarter	Up to the quarter	For the quarter	Up to the quarter	For the quarter	Up to the quarter
	ended December 31, 2020																					
ommission & Remuneration	1,822	6,781	303	945	-	-	303	945	6,269	14,589	523	1,407	6,792	15,997	11,033	31,077	2,131	4,724	5	47	13,169	35,84
Rewards	398	1,569	42			-	42		1,441	3,374	121	329	1,562	3,703	562	1,606	36	73	1	11		
Distribution fees	-	-	-	-	-	-	-	-	349	700	4	9	353	709	-	-	-	-	-	-	-	
Gross Commission	2,220	8,350	344	1,026	-	-	344	1,026	8,059	18,663	648	1,746	8,707	20,408	11,595	32,683	2,166	4,797	5	58	13,767	37,538
Add: Commission on Re-insurance																						
Accepted	155	644	10	30	-	-	10	30	-	-	-	-	-	-	(0)	(0)	32	35	(0)	(0)	32	3
Less: Commission on Re-insurance Ceded	(3.504)	(13.967)	(60)	(233)	(18)	(55)	(78)	(288)	(1.327)	(1.783)	(5.954)	(13.486)	(7,281)	(15,270)	(12.010)	(33.258)	(2.789)	(5.957)	(0)	(5)	(14,799)	) (39,22)
Net Commission	(1,129)	(4,974)	294						6,732		(5,306)	(11,741)	1,426	5,139	(414)	(575)			5	53		
	1.1.207	1.10.17			(10)	(00)		100		70,070	(0,000)	11111111	-,	0,100	,,,,,	10.07	,,,,	,,,,_,,			(1,000)	
ndividual Agents	119	390				-	35				100		1,224	3,287	11,037	22,473	275		2	10		
Corporate Agents-Banks/FII/HFC	136	379	4	8	-	-	4	8			38		782	2,058	145	5,326	1,715		1	4		
Corporate Agents-Others	556	1,091	-	-	-	-	-	-	78		19		97	296	1,189	2,843	76		-	-	1,266	
Insurance Brokers	1,408	6,487	305	902	-	-	305	902	5,227	11,442	338	837	5,565	12,279	(435)	1,411	101	259	2	40	(332)	) 1,71
Direct Business - Online <sup>c</sup>	-																					
MISP (Direct)	-	-	-	-	-	-	-	-	349	700	4	9	353	709	-	-	-	-	-	-	-	-
Web Aggregators	-	2	-	-	-	-	-	-	178	493	41	116	218	609	(372)	559	(2)	-	-	3	(374)	) 56
Insurance Marketing Firm	-	-	-	-	-	-	-	-	4	10	0	1	5	10	19	30	(0)	-	-	-	19	3
Common Service Centers	-	-	-	-	-	-	-	-	60	147	52	117	112	264	3	11	1	1	-	-	4	1
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-	-	-	295	712	56	185	351	896	9	29	-	1	-	-	9	3
Other (to be specified)																						
TOTAL	2,220	8,350	344	1,026	-	-	344	1,026	8,059	18,663	648	1,746	8,707	20,408	11,595	32,683	2,166	4,797	5	58	13,767	37,538
Commission and Rewards on		•											•			·						
(Excluding Reinsurance) Business written : In India	2,220	8,350	344	1,026	-	-	344	1,026	8,059	18,663	648	1,746	8,707	20,408	11,574	32,661	2,166	4,797	27	80	13,767	37,53

(₹ in Lakhs)	Miscellaneous  Workmen's Public/ Product Engineering Aviation Crop Insurance Other Liability Speciality Home Other Miscellaneous Gra															1						
Particulars	Workmen's Compensation		Public/ Product Liability		Engin	eering	Avia	ation	Crop Ins	surance	Other I	iability	Spec	iality	Но	me	Other Mis	cellaneous	Total Miso	ellaneous	Grand Total	Grand Total
	For the	Up to the	For the	Up to the	For the	Up to the	For the	Up to the	For the	Up to the	For the	Up to the	For the	Up to the	For the	Up to the	For the	Up to the	For the	Up to the	For the	Up to the
	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter
	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended
	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December	December
	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020	31, 2020
Commission & Remuneration	35	122	5	16	219	782	26	32	164	421	279	600	627	1,651	83	183	387	1,007	21,787	56,659	23,911	64,385
Rewards	13		2		59	204	-	-	-	-	45	156	149	414	2	6	9	65	2,438	6,279	2,877	
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	353	709	353	
Gross Commission	48	158	7	21	277	986	26	32	164	421	324	756	776	2,066	85	188	396	1,072	24,577	63,646	27,141	73,022
Add: Commission on Re-insurance																						
Accepted	-	-	-	1	22	48	-	(1)	-	-	3	29	38	259	-	-	-	-	96	373	260	1,047
Less: Commission on Re-insurance																						
Ceded	(6)	(25)	(8)	(24)	(570)	(2,298)	(28)			(12,074)	(390)	(830)	(1,000)	(2,912)	(6)	(15)	(86)		(27,976)	(73,396)	(31,558)	
Net Commission	41	133	(1)	(2)	(271)	(1,264)	(2)	(16)	(3,638)	(11,653)	(63)	(45)	(186)	(587)	79	174	310	392	(3,303)	(9,377)	(4,157)	(13,582)
Break-up of the expenses (Gross)	incurred to pro	cure business t	o be furnished	as per details in	ndicated below	:																
Individual Agents	16	46	2	4	31	83	-	-	-	-	19	37	110	238	2	4	11	30	12,729	26,812	12,883	
Corporate Agents-Banks/FII/HFC	3	8	-	2	8	14	-	-	-	-	1	3	1	2	9	35	118		2,782	11,457	2,921	
Corporate Agents-Others	-	-	-	-	1	2	-	-	-	-	-	-	-	-	68	128	162	326	1,594	3,807	2,150	
Insurance Brokers	29	104	5	15	237	887	26	32	164	421	304	716	665	1,825	1	2	106	434	6,770	18,426	8,483	25,816
Direct Business - Online <sup>c</sup>																						
MISP (Direct)	=	-	-	-	-	=	-	-	=	-	-	-	-	-	-	-	-	=	353	709	353	709
Web Aggregators	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5	20	-	-	(149)	1,191	(149)	1,193
Insurance Marketing Firm	-	-	-	-	_	-	-	-	-	-	-	-	-	-	-		-	-	24	41		
Common Service Centers	_	-					_		-			-	_	_	-	-		-	116	276		
Micro Agents	_	-							-		-	-	_	_	-	-		-				
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	360	927	360	927
Other (to be specified)																						
TOTAL	48	158	7	21	277	986	26	32	164	421	324	756	776	2,066	85	188	396	1,072	24,577	63,646	27,141	73,022
Commission and Rewards on (Excluding Reinsurance) Business written:	3																					
In India	48	158	7	21	277	986	26	32	164	421	324	756	776	2,066	85	188	396	1.072	24,577	63,646	27,141	73,022
Outside India	70	136		- 21		- 500	- 20	- 32	104	721	324	730	- 770	2,000	- 63	100	350	1,072	24,3//	03,040	27,171	73,022
Outaine illuid												-										<del></del>