

Name of the Insurer: HDFC ERGO GENERAL INSURANCE COMPANY LIMITED
Registration No. 146 and Date of Registration with the IRDAI July 09, 2010

FORM NL-6-COMMISSION SCHEDULE

(₹ in Lakhs)

(₹ in Lakhs)	Miscellaneous																					
Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance		Total Health	
	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020
Commission & Remuneration	1,970	4,959	269	643	-	-	269	643	4,805	8,321	451	884	5,256	9,205	11,553	20,044	1,709	2,594	24	43	13,285	22,680
Rewards	416	1,171	28	39	-	-	28	39	1,168	1,932	104	209	1,271	2,141	668	1,044	17	37	6	10	691	1,091
Distribution fees	-	-	-	-	-	-	-	-	229	350	3	5	232	356	-	-	-	-	-	-	-	-
Gross Commission	2,386	6,130	296	681	-	-	296	681	6,202	10,603	558	1,098	6,759	11,701	12,221	21,088	1,727	2,631	30	53	13,977	23,771
Add: Commission on Re-insurance Accepted	132	489	8	20	-	-	8	20	-	-	-	-	-	-	-	-	(3)	3	-	-	(3)	3
Less: Commission on Re-insurance Ceded	(3,680)	(10,464)	(76)	(172)	(8)	(37)	(83)	(209)	(264)	(456)	(4,460)	(7,532)	(4,725)	(7,989)	(14,773)	(21,249)	(2,160)	(3,167)	(3)	(5)	(16,936)	(24,421)
Net Commission	(1,162)	(3,844)	229	529	(8)	(37)	221	492	5,937	10,147	(3,902)	(6,434)	2,035	3,712	(2,553)	(161)	(437)	(534)	27	48	(2,963)	(647)

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

[illegible]

(₹ in Lakhs)

₹ (in Lakhs)	Miscellaneous																				Grand Total	Grand Total
Particulars	Workmen's Compensation		Public/ Product Liability		Engineering		Aviation		Crop Insurance		Other Liability		Speciality		Home		Other Miscellaneous		Total Miscellaneous		Grand Total	Grand Total
	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020	For the quarter ended September 30, 2020	Up to the quarter ended September 30, 2020		
Commission & Remuneration	41	86	7	11	315	563	2	6	106	257	135	320	621	1,025	67	100	437	620	20,272	34,872	22,511	40,474
Rewards	13	24	2	3	83	146	-	-	-	-	41	112	130	265	2	4	32	56	2,465	3,841	2,708	5,052
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	232	356	356	-
Gross Commission	54	111	9	14	398	708	2	6	106	257	175	432	751	1,290	69	103	469	676	22,770	39,069	25,452	45,881
Add: Commission on Re-insurance Accepted	-	-	(1)	1	22	27	(1)	(1)	-	-	20	26	76	221	-	-	-	-	114	277	254	786
Less: Commission on Re-insurance Ceded	(7)	(19)	(9)	(16)	(885)	(1,728)	(13)	(20)	(8,096)	(8,272)	(210)	(440)	(1,142)	(1,912)	(9)	(33)	(594)	(33)	(32,361)	(45,420)	(36,124)	(56,093)
Net Commission	47	92	(1)	(1)	(485)	(993)	(12)	(14)	(7,990)	(8,015)	(15)	18	(315)	(401)	63	94	136	82	(9,478)	(6,074)	(10,419)	(9,425)

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

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