

FORM NL-36- BUSINESS -CHANNELS WISE

Name of the Insurer: SBIG

Date: Dec-21

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	73,648	9,584.56	1,85,511	25,465.38	67,950	8,041.32	1,60,374	20,424.81
2	Corporate Agents-Banks	6,97,609	70,232.30	15,07,322	1,53,023.40	10,83,384	61,902.36	22,56,218	1,50,828.39
3	Corporate Agents -Others	17,433	979.56	53,605	3,431.10	15,574	1,536.52	45,610	4,248.23
4	Brokers	9,22,841	79,621.55	16,04,823	2,03,392.56	3,11,945	54,961.87	5,50,481	1,42,929.79
5	Micro Agents	42	0.80	52	0.93	0	0.00	0	0.00
6	Direct Business:	0	0.00	0	0.00	0	0.00	0	0.00
	-Officers/Employees	0	0.00	0	0.00	0	0.00	0	0.00
	-Online (Through Company Website)	6,574	532.70	98,913	2,163.34	81,355	1,682.53	1,86,395	3,699.03
	-Others (Other than Through Company Website)	4,16,512	15,974.88	53,88,270	1,91,464.73	22,69,924	31,238.09	21,38,104	1,92,499.85
7	Common Service Centres(CSC)	72,061	745.58	1,53,816	1,735.17	12,741	176.04	18,973	241.46
8	Insurance Marketing Firm	118	45.12	1,573	57.65	104	20.03	265	35.90
9	Point of sales person (Direct)	58,454	6,298.94	1,10,584	16,073.02	27,409	6,433.89	45,588	12,947.02
10	MISP (Direct)	302	280.20	775	384.01	22	53.32	362	158.5080518
11	Web Aggregators	0	0	0	0	0	0	0	0
12	Referral Arrangements	0	0	0	0	0	0	0	0
13		0	0	0	0	0	0	0	0
	Total (A)	22,65,594	1,84,296	91,05,244	5,97,191	38,70,408	1,66,046	54,02,370	5,28,013
14	Business outside India (B)	0	0	0	0	0	0	0	0
	Grand Total (A+B)	22,65,594	1,84,296	91,05,244	5,97,191	38,70,408	1,66,046	54,02,370	5,28,013

Note:
(a). Premium means amount of premium received from business acquired by the source
(b). No of Policies stand for no. of policies sold
(c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable