

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels
TATA AIG General Insurance Company Limited
IRDAI Registration No. 108, dated January 22, 2001



(₹ in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		For the Quarter Ended June 30, 2021		For the Quarter Ended June 30, 2020		For the Period Ended June 30, 2021		For the Year Ended June 30, 2020	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	268,635	41,909	248,689	37,854	268,635	41,909	248,689	37,854
2	Corporate Agents-Banks	184,494	21,677	379,698	17,570	184,494	21,677	379,698	17,570
3	Corporate Agents -Others	20,226	3,348	93,034	3,431	20,226	3,348	93,034	3,431
4	Brokers	653,277	98,543	658,364	86,323	653,277	98,543	658,364	86,323
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	213,114	26,696	138,224	25,141	213,114	26,696	138,224	25,141
7	Others*	190,177	15,228	110,708	9,577	190,177	15,228	110,708	9,577
	Total (A)	1,529,923	207,401	1,628,717	179,897	1,529,923	207,401	1,628,717	179,897
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	1,529,923	207,401	1,628,717	179,897	1,529,923	207,401	1,628,717	179,897

Note:

1. Premium means amount of premium received from business acquired by the source

*Others Includes MISF, Web Aggregator, PoSP, Insurance marketing Firm (IMF)