# A. Engineering & Managerial Economics

- 1. What is Engineering Economics?
- 2. What is Scarcity of Resources?
- 3. What are the Factors of Production? (with explanation)
- 4. What is Efficient Use of Resources?
- 5. What is Opportunity Cost? What is the PPF Curve?
- 6. What is Managerial Economics? How is it related to Engineering Economics?
- 7. Business Decision Making Problems

# **B. Demand & Supply Analysis**

- 8. What is Demand? What is Supply?
- 9. Determinants of Demand and Supply
- 10. Demand Function, Law of Demand, Demand Schedule
- 11. Supply Curve, Supply Schedule, Law of Supply, Supply Function
- 12. Types of Goods (with respect to demand and supply)
- 13. Market Equilibrium
- 14. Why is the Demand Curve Downward Sloping?

# C. Elasticity of Demand

- 15. Price Elasticity of Demand
- 16. Income Elasticity of Demand
- 17. Cross Elasticity of Demand
- 18. Different Degrees of Price Elasticity

### D. Production & Cost Analysis

- 19. Law of Return
- 20. Law of Variable Proportions
- 21. Law of Returns to Scale (Definition, Causes, Graph Important)

# E. Short-run & Long-run Cost Analysis

- 22. Total Cost, Average Cost, Marginal Cost
- 23. Short-run vs Long-run

### F. National Income & Inflation

- 24. Circular Flow of Income (Important)
- 25. National Income
- 26. Gross Domestic Product (GDP)
- 27. Gross National Product (GNP)
- 28. Methods of Measuring National Income
- 29. Inflation
- 30. Inflationary Gap
- 31. Excess Demand with Graph
- 32. Meaning of Inflation: Demand-Pull and Cost-Push Inflation
- 33. Difference between Inflationary Gap and Deflationary Gap

### **G.** Market Structures

- 34. Basic Features of:
  - a. Perfect Competition
  - b. Monopoly
  - c. Monopolistic Competition
  - d. Oligopoly
  - e. Monopsony
- 35. Price Discrimination Monopoly
- 36. Profit Function and Profit Maximization Condition
- 37. Profit Maximization in Perfect Competitive Market vs Monopoly Market
- 38. TR-TC Approach & MR-MC Approach (with Graph)
- 39. Short-run Profit Maximization Equilibrium under Perfect Competition
- 40. Shutdown Point and Breakeven Point
- 41. Sunk Cost
- 42. Short-run Profit Maximization Equilibrium under Monopoly
- 43. Long-run Profit Maximization Condition under Monopoly

# **H.** Basic Accounting Principles

- 44. Accountancy Single Entry System vs Double Entry System
- 45. Golden Rule of Accounting Personal, Nominal, and Real Accounts
- 46. Trial Balance and Balance Sheet