

2023-Aug-Scheme 6-11- Samsung Upgrade Program - GT

Upgrade Offer, Details as mentioned below:

| S. No. | Payout Product Group | Scheme Payout | Dealer Contribution | Total Payout |
|--------|------------------------------------|---------------|---------------------|--------------|
| 1 | Galaxy S22 (8/256 GB) | 6000 | 1000 | 7000 |
| 2 | Galaxy S22 (8/128 GB) | 6000 | 1000 | 7000 |
| 3 | Galaxy S22 Ultra (12/512 GB) | 7000 | 1000 | 8000 |
| 4 | Galaxy S22 Ultra (12/256 GB) | 7000 | 1000 | 8000 |
| 5 | S908EP - S22 Ultra (12GB/1TB) | 7000 | 1000 | 8000 |
| 6 | F936BH - Z Fold 4 (12GB_1TB) | 7000 | 1000 | 8000 |
| 7 | F936BD - Z Fold 4 (12GB_256GB) | 7000 | 1000 | 8000 |
| 8 | F936BG - Z Fold 4 (12GB_512GB) | 7000 | 1000 | 8000 |
| 9 | S906ED - S22+ 128 | 12000 | 1000 | 13000 |
| 10 | S906EG - S22+ 256 | 12000 | 1000 | 13000 |
| 11 | A736BG- A73 5G (8+128) | 1600 | 400 | 2000 |
| 12 | A736BH- A73 5G (8+256 GB) | 1600 | 400 | 2000 |
| 13 | R860N - Watch 4 BT (40mm) | 3000 | 0 | 3000 |
| 14 | R865N - Watch 4 LTE (40mm) | 3000 | 0 | 3000 |
| 15 | R890N - Watch 4 Classic BT (46mm) | 3000 | 0 | 3000 |
| 16 | R895N - Watch 4 Classic LTE (46mm) | 3000 | 0 | 3000 |
| 17 | R880N - Watch 4 Classic BT (42mm) | 3000 | 0 | 3000 |
| 18 | R885N - Watch 4 Classic LTE (42mm) | 3000 | 0 | 3000 |
| 19 | R900N - Watch5 40mm BT | 5000 | 0 | 5000 |
| 20 | R905F - Watch5 40mm LTE | 5000 | 0 | 5000 |
| 21 | R910N - Watch5 44mm BT | 5000 | 0 | 5000 |
| 22 | R915F - Watch5 44mm LTE | 5000 | 0 | 5000 |
| 23 | R920N - Watch5 Pro BT | 8000 | 0 | 8000 |
| 24 | R925F - Watch5 Pro LTE | 8000 | 0 | 8000 |
| 25 | S916BB- S23+ (256GB) | 7000 | 1000 | 8000 |
| 26 | S916BC- S23+ (512GB) | 7000 | 1000 | 8000 |
| 27 | S918BW- S23 ULTRA (1TB) | 9000 | 1000 | 10000 |
| 28 | S918BQ- S23 ULTRA (512GB) | 9000 | 1000 | 10000 |
| 29 | S918BC- S23 ULTRA (256GB) | 9000 | 1000 | 10000 |
| 30 | R510N - Buds2 Pro | 3000 | 0 | 3000 |
| 31 | A346EA- Galaxy A34 5G (6/128GB) | 2000 | 500 | 2500 |
| 32 | A346EC- Galaxy A34 5G (8/128GB) | 2000 | 500 | 2500 |
| 33 | A346EE- Galaxy A34 5G (8/256GB) | 2000 | 500 | 2500 |
| 34 | A546EC- Galaxy A54 5G (8/128GB) | 2000 | 500 | 2500 |

| S. No. | Payout Product Group | Scheme Payout | Dealer Contribution | Total Payout |
|--------|---------------------------------|---------------|---------------------|--------------|
| 35 | A546ED- Galaxy A54 5G (8/256GB) | 2000 | 500 | 2500 |
| 36 | F721BA - Z Flip 4 (8GB_128GB) | 6000 | 1000 | 7000 |
| 37 | F721BE - Z Flip 4 (8GB_256GB) | 6000 | 1000 | 7000 |
| 38 | R177N - Buds 2 | 5000 | 0 | 5000 |
| 39 | S911BB- S23 (128GB) | 7000 | 1000 | 8000 |
| 40 | S911BC- S23 (256GB) | 7000 | 1000 | 8000 |
| 41 | G990EI - S21FE 5G (128 GB) | 10000 | 0 | 10000 |
| 42 | G990EG - S21FE 5G (256 GB) | 10000 | 0 | 10000 |
| 43 | G990B4 – S21FE 5G (8/256GB) | 5000 | 0 | 5000 |

Please Note:

A) Refer eligible device list for details and Y Models List

B) Upgrade not applicable on A73 units billed in special price

Scheme Payout Criteria & Other details:

1. The above mentioned scheme is for All dealers only.
2. Participation in the scheme is purely voluntary.
3. Purchase from your valid Samsung channel partner only is eligible for the payout.
4. Exchange Price for Old Device given by My Galaxy will be **'UPTO' Price & not Confirmed Price.**
5. At the time of Exchange, Dealer must check the Physical condition of the Old Device & close exchange price with Customer accordingly.
6. Cashify will not come to pick the Old Device; Dealer must sell the Old Device in the Open Market.
7. Upgrade Process must be completed through SmartDost or SPP (Samsung partner portal) App. Any exchange done outside the Program will not be eligible for upgrade Offer.

| e.g. Model | Payout per unit on GMCS Sellout (for exchange offer only) 'A' | Dealer's contribution (additional) 'B' | Exchange amount of old handset 'C' | Total Consumer Exchange Offer 'A+B+C' |
|-----------------------|--|--|---------------------------------------|---|
| F127GG (F12) | Rs. 1,000/- | Rs. 0/- | Rs.10,000/- (Indicative only) | Rs. 11,000/- |
| S908EG (S22 Ultra) | Rs. 11000/- | Rs. 1000/- | Rs. 20,000/- (Indicative Only) | Rs. 32,000/- |

8. Scheme payout only on model mentioned in scheme letter.
9. In case an unsold IMEI is uploaded on GMCS during the scheme period, the dealer will be disqualified for payout of the scheme.
10. Any IMEI activated before scheme period and uploaded on GMCS during scheme period will not be considered for payout
11. Sell out to be calculated on basis of verified GMCS sell-out.
12. For all target linked Payouts, while every endeavor would be made to make enough material available of the products, non – availability of material will not be considered as a reason for any non- achievement & no claims thereof shall be entertained,
13. Misuse of the program in any form will lead result in forfeiture of the scheme.
14. Buying, Selling of old handset and GST compliance is sole responsibility of Retailer
15. Dealer must ensure that all the details are captured in myGalaxy.
16. This exchange offer is valid for select old models only.
17. All schemes benefits, being made available are applicable only for Products sold for use within India ('Condition'). This Condition has to be adhered strictly. In case of any wrongful or erroneous availment of scheme benefits not adhering to the Condition,

Company reserves the right to recover/ deny scheme benefits on such identified Products. Decision of the Company in this regard shall be final and binding.

18. Pre-requisite "**Condition**" for the Upgrade offer is that the consumer needs to upgrade his/her old phone (from the list of eligible devices) with the new Samsung Galaxy Eligible Devices during the term of the Upgrade Offer. Dealers have to strictly adhere to this Condition and follow the MyGalaxy & SmartDost/SPP Journey to complete the transaction. Company reserves the right to recover / deny scheme benefit for any wrongful / illegal availment of this Offer. Decision of the Company shall be final and binding and no claims shall be entertained in this regard.

19. The Scheme payout being post sale discount will be settled through commercial credit note as conditions of Section 15(3)(b) of the CGST Act, 2017 are not satisfied. Please note that the commercial credit note issued by SIEL under this scheme is inclusive of GST amount payable by partner under the scheme.

20. TDS as applicable.

21. This scheme is intended for end consumer benefit.

We thank you for your continuous support. If you have any suggestions or concerns, do post your query in <Happy Partner> section of SPP and we will be happy to assist you.