



# Company Profile



# Agenda

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# About the Company

- ▶ At TEVERSE, we're an energetic IT consulting startup driven by innovation. We specialize in agile, tailored solutions that empower businesses, accelerate digital transformation, and optimize technology infrastructure.
  
- ▶ At TEVERSE, we elevate businesses with innovative Cloud, AI, and Security solutions—powering transformation, unleashing AI potential, and securing your digital future.

# Our Mission and Vision

Solutions. Secure. Scale

## Mission

Empowering businesses to innovate, secure, and scale with cutting-edge cloud, AI, and cybersecurity solutions.

## Vision

To be a global leader in transforming businesses with innovative, secure, and scalable technology solutions, driving success in a digital-first world.



# Our Management Team

“Our management team doesn’t just lead—they innovate, disrupt, and occasionally remind everyone who’s really boss: the coffee machine!”



**Mohit Kapoor**  
Visionary-in-Chief



**Rakesh C**  
Guardian of Code and Innovation

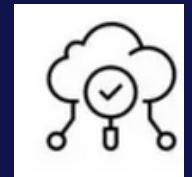


**Towfeeque Aalam**  
Rainmaker in the Cloud

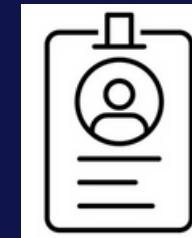


# Our Offered Services

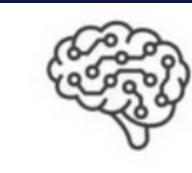
**Teverse Edge - Where Innovation Meets Security, Cloud, and AI Excellence.**



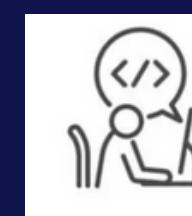
Cloud Services



Identity and Access Management



GenAI



Software Engineering

# Cloud Services



## Cloud Core Offerings:

**Teverse Cloud Foundation:** Focuses on cost management, foundational best practices, cloud governance, and strategy to support teams and build scalable solutions.

**Teverse Cloud One:** Provides comprehensive services for AWS optimization, operations, and security, including 24/7 monitoring, incident management, and enterprise support.

**Teverse AI Foundation:** Offers cost management and foundational best practices for AI solutions on AWS, helping businesses optimize and scale their AI initiatives.

**AWS Migrations:** Assists in minimizing downtime, forecasting costs, and migrating efficiently to AWS.

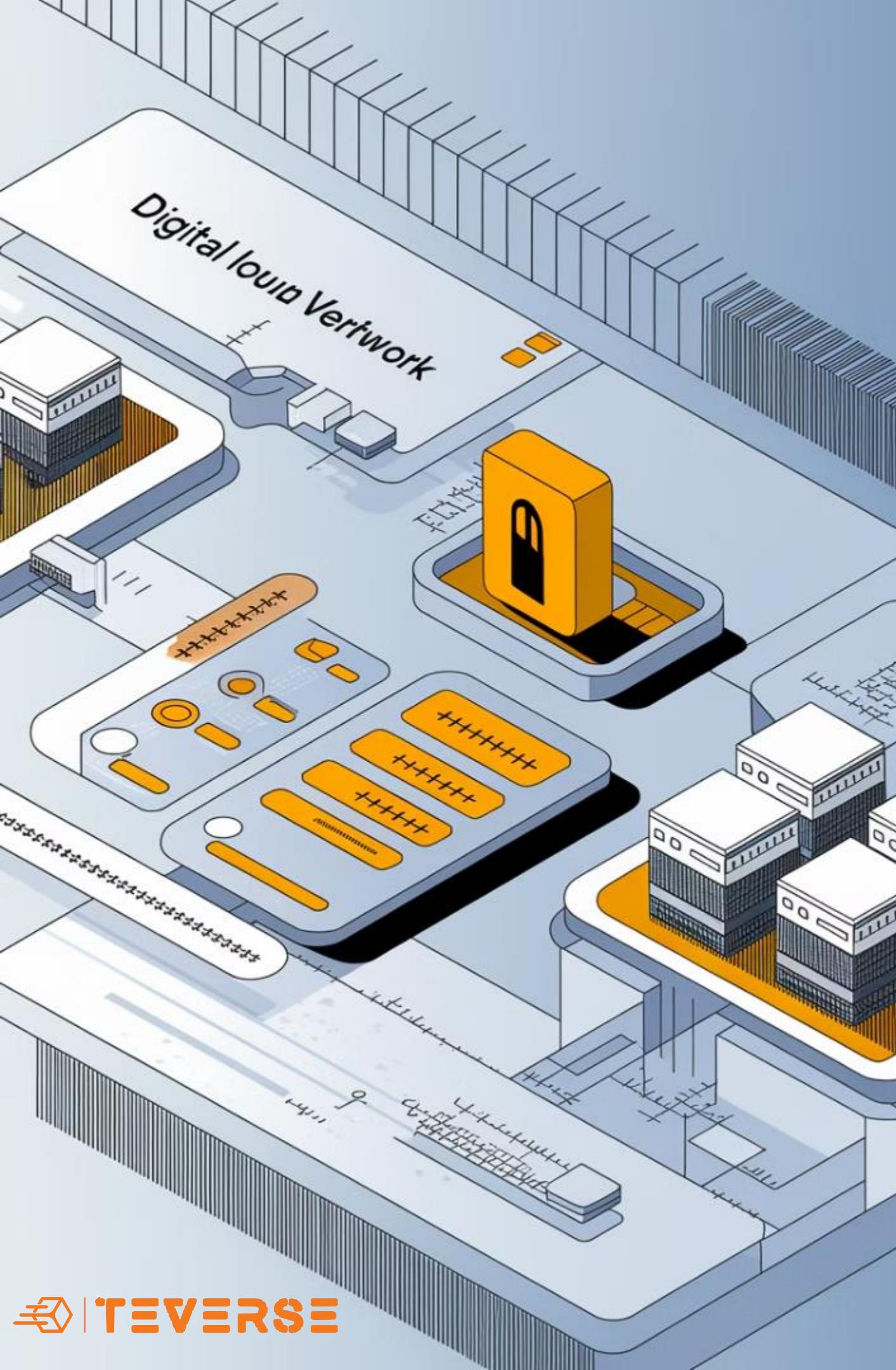
**AWS Modernization:** Specializes in containerization, serverless computing, and microservices to modernize applications.

**Teverse Control:** A cloud services platform providing visibility, guidance, and support for cloud environments.

**Teverse Cloud Gateway:** Offers AWS guidance for efficient growth and foundational best practices.

**Teverse AI Gateway:** Helps optimize and scale AI solutions on AWS.

**Teverse Cloud Score:** Provides proprietary scoring of cloud architecture against AWS best practices.



# Teverse AWS & IDAM Competency – Securing the Cloud with Identity-Driven Access & AWS Migration Solutions

Teverse delivers comprehensive AWS migration services with a focus on enterprise security, compliance, and cloud cost optimization. As an AWS Select Tier Partner, we specialize in AWS Migration Acceleration Program (MAP), AWS Marketplace reselling, and industry-leading Identity and Access Management (IDAM) solutions.

Our approach combines business and technical perspectives, providing tailored solutions for enterprise clients, AWS partners, and SMB customers seeking secure cloud adoption strategies.



# About Teverse – Our AWS Competencies

## 1 AWS Select Tier Partner

Teverse has achieved AWS Select Tier Partner status through demonstrated technical proficiency and successful customer implementations across diverse industries. Our team of certified AWS specialists delivers enterprise-grade solutions focused on security, compliance, and cost optimization.

## 2 AWS Migration Approach

Our comprehensive migration methodology includes AWS Migration Readiness Assessment (MRA) and AWS MAP Migration Execution. We implement identity-driven cloud adoption strategies with AWS-powered automation for faster, more scalable migrations.

## 3 IDAM & Security Focus

Teverse specializes in integrating advanced Identity and Access Management solutions with AWS infrastructure, ensuring secure cloud environments from migration through continuous operations.

# AWS MAP Funding Tiers

## Assess Phase

The initial evaluation of cloud migration needs and opportunities. Teverse conducts comprehensive assessments to determine workload migration strategies, security requirements, and compliance needs. This establishes the foundation for AWS funding eligibility.

AWS MAP provides significant cost savings through credits and funding, making enterprise migrations more economically viable. Teverse helps clients maximize these benefits while ensuring security and compliance.

## Mobilize Phase

Implementation of AWS Credits and Security Enhancements. Clients benefit from AWS-provided credits to offset migration costs while Teverse establishes the security framework and migration architecture for seamless transition.

## Migrate Phase

Complete cloud migration with AWS-funded support. Teverse executes the migration with AWS MAP funding, reducing client costs while ensuring proper security controls, identity management, and compliance requirements are met throughout the process.

# AWS Marketplace Reselling

## Enterprise Benefits

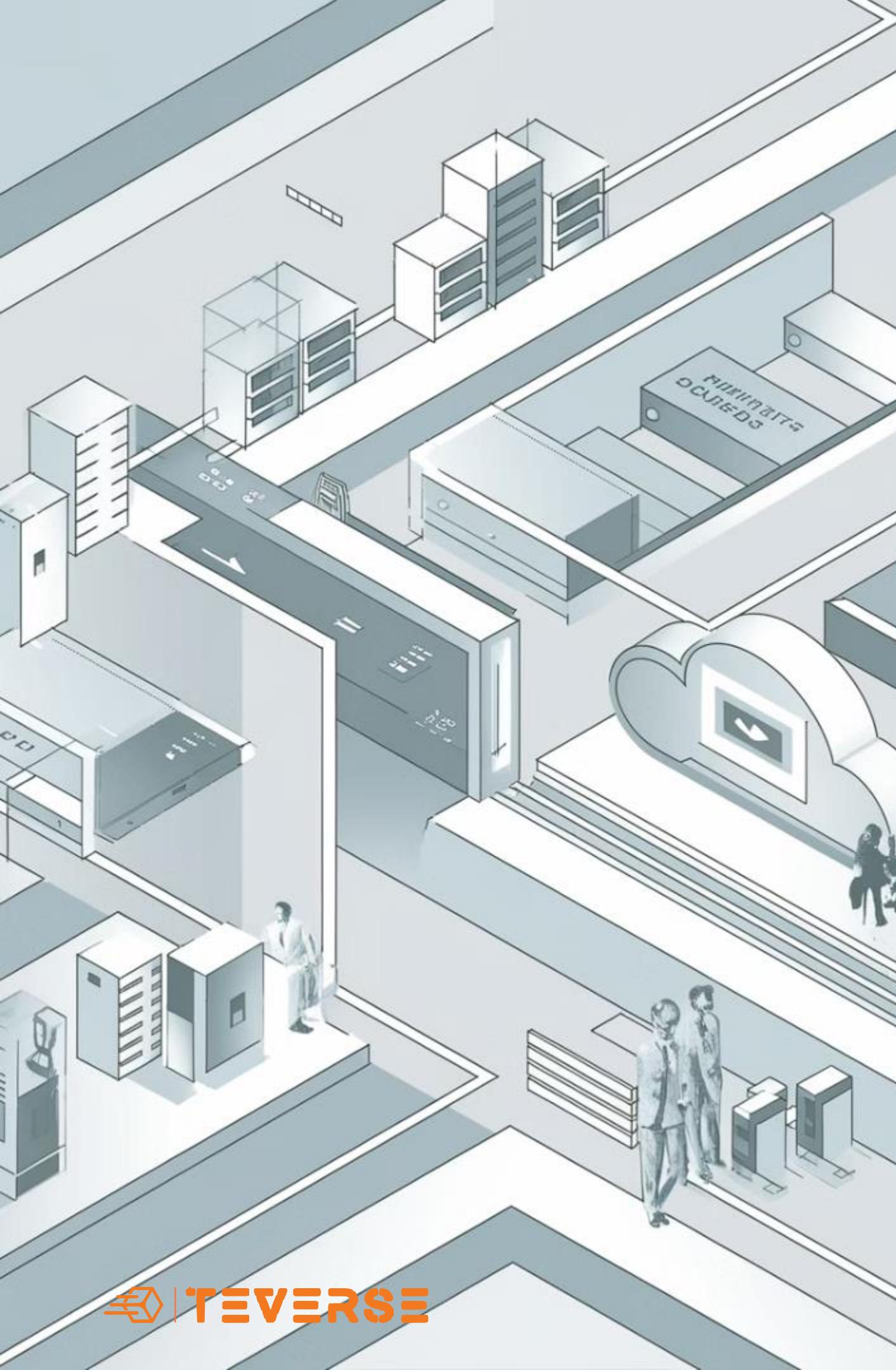
Secure, AWS-approved procurement channels for enterprise-grade software and services. Teverse simplifies complex vendor negotiations and ensures compliance with organizational purchasing policies while optimizing AWS spend.

## SMB Advantages

Access to AWS-funded solutions at lower cost points, allowing smaller organizations to leverage enterprise-grade tools. Teverse provides SMBs with professional implementation support that would otherwise be inaccessible.

## Teverse's Value Add

As an AWS Marketplace Reseller, we handle integration challenges, security configurations, and billing management. Our success stories demonstrate how clients benefit from simplified AWS Marketplace transactions with comprehensive security support.



# AWS Security & IDAM Solutions

## AWS Native Security

Teverse implements AWS GuardDuty, Security Hub, and IAM Analyzer to provide comprehensive threat detection. We configure AWS Control Tower & Multi-Account Governance for secure environment management, while leveraging AWS CloudTrail & CloudWatch for robust security logging.

## AWS Native IDAM

Core identity solutions including AWS IAM, AWS Organizations, and AWS SSO provide fundamental access control. These native tools offer streamlined management for organizations fully committed to the AWS ecosystem.

## Third-Party IDAM Integration

Teverse specializes in implementing and integrating industry-leading solutions like Okta, Ping Identity, Microsoft Entra ID (Azure AD), and CyberArk with AWS environments, offering enhanced features for complex enterprise requirements.

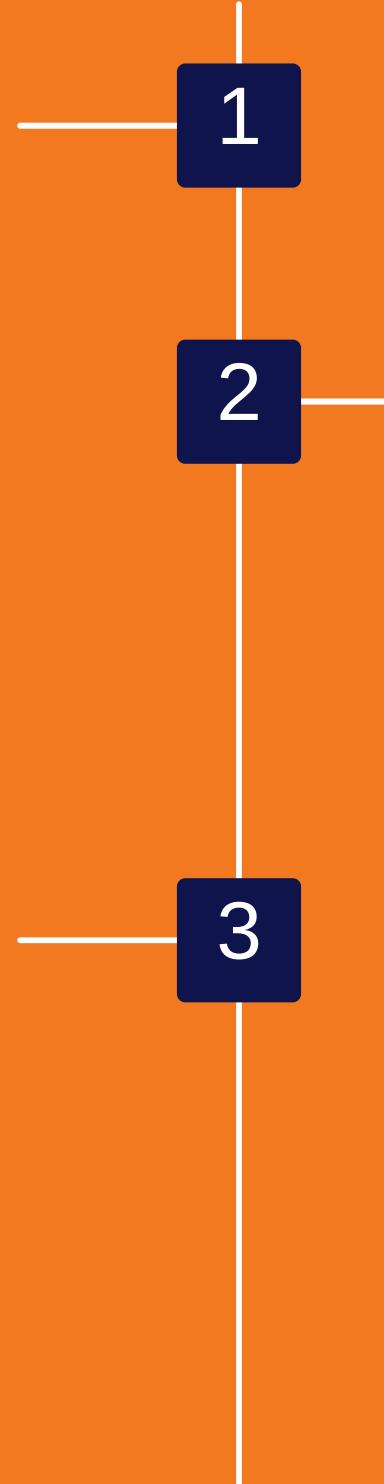
# Success Stories & Next Steps

## Enterprise Migration Success

A global financial services firm faced prohibitive migration costs and security concerns for their legacy infrastructure. Teverse implemented AWS MAP funding with integrated IDAM solutions, resulting in 40% cost reduction and enhanced security posture with zero security incidents during migration.

## Partner With Teverse

Take the next step in your secure AWS journey by scheduling a consultation with our cloud security experts. Explore our AWS migration services, IDAM solutions, and AWS Marketplace offerings to transform your organization's cloud security posture.



1

2

3

## Free AWS Security Assessment

Teverse offers a complimentary AWS security and IDAM assessment for enterprises and SMBs planning AWS migration. This evaluation identifies security gaps, compliance requirements, and funding opportunities to accelerate secure cloud adoption.

# IDAM



## IDAM Offerings:

### Identity Governance and Administration (IGA)

IGA automates the management, creation, and certification of roles, user accounts, and access rights, ensuring a secure, compliant, and efficient approach to user provisioning. It covers essential aspects such as:

- User lifecycle management
- Password management
- Access certifications
- Risk insight for enhanced governance

### Single Sign-On (SSO)

SSO simplifies access by allowing users to log in once and seamlessly access multiple applications. It provides:

- Centralized authentication
- Reduced password management challenges
- Enhanced user experience
- Lower IT overhead

### Multi-Factor Authentication (MFA)

MFA adds an extra layer of security by requiring multiple forms of verification, safeguarding sensitive data and reducing the risk of unauthorized access.

### Privileged Access Management (PAM)

PAM helps control and secure privileged accounts with elevated access to critical information, ensuring strict management and monitoring of these accounts to prevent insider threats.

### Identity Federation

Identity Federation enables cross-domain access, allowing users from different organizations or systems to use a single set of credentials to access resources securely across multiple boundaries.

### Customer Identity and Access Management (CIAM)

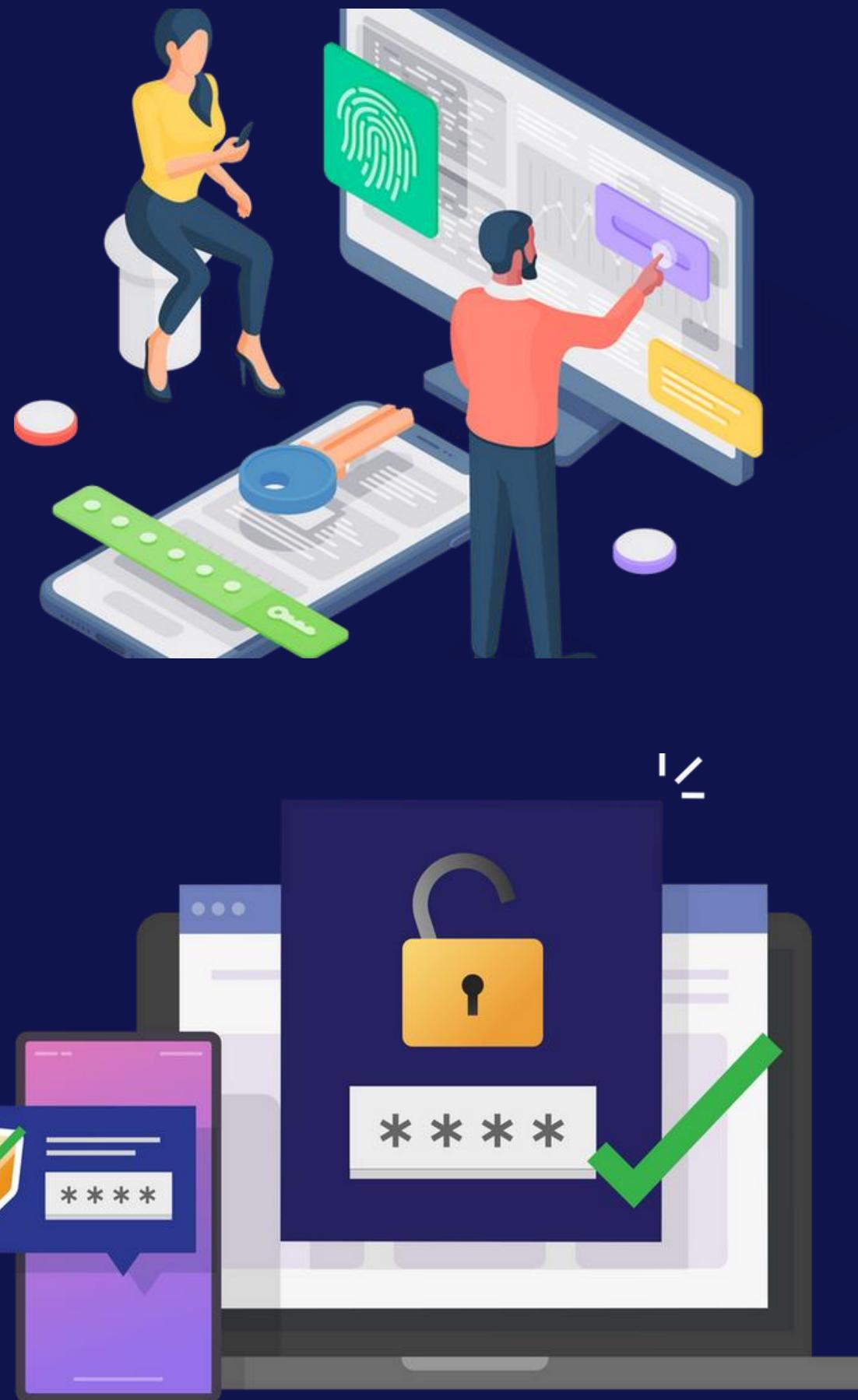
CIAM helps manage customer identities while safeguarding their data. This solution focuses on providing security without compromising the user experience, ensuring trust and smooth interactions with your clients.

# Identity and Access Management

- **Identity and Access Management (IAM)** is the process of streamlining the management of the user's digital identity and access in a secure manner.
- **IAM is a security and business discipline that helps ensure the right people have access to the right resources at the right time.**

## IAM Key Components

- Identity Management
- Identity Governance and Administration
- Access Management
- Privileged Access Management



# IAM Business Value

## Core Benefits

Automation & Repeatability

Consistency

Accountability

## Drive Results

Reduce Cost

Better Service

Optimize Compliance

## Sample Metrics

- % of access requests in compliance with policy
- % of privileges covered by periodic review
- % of changes done through the tool
  - % of request initiated through proper channel / procedure
  - Avg time to obtain approval from access request

Managing Risk Efficiently

# A robust IAM Strategy and roadmap is critical

Most Organization works in a complex environment and continues to actively manages the risks around data and IT security. This includes strategy built around protection, detection and responding to threats, market leading technology to protect against cyber incidents and strong internal processes to protect and control data access to ensure smooth operations.



## Business Drivers

- Changing world with the rapid change in current environment and the exposure to cyber security attacks.
- Enhance responsiveness and user experience through a quick and efficient onboarding process for team-member and contractors.
- Streamline efficiencies for HR team member, technology, access approvers, self service capabilities which will therefore increase productivity across the entire organisation.
- Maintain an agile approach and momentum, reinforce price leadership, adjust to changes in customer demand and deliver process improvements to support organisation commitment to accelerate the development of its digital offer.



## Industry Drivers

- Alignment with industry best practices including a set of flexible, extensible, repeatable patterns to support changes.
- Enabling digital growth by focusing on protecting, detecting and responding to threats. This is through leveraging market-leading technology to protect against cyber incidents.



## Technology Drivers

- Continue to support the transition to the cloud and any major transformation programs whilst undertaking the simplification of the current IAM technology platform
- A stable and scalable IAM solution built for current needs and future growth which allows the ability to federate with external systems as Organisation grows
- Ability to rapidly integrate and deploy evolving technology to support the business needs
- Enhancing user experience of team members and other users by creating streamlined and simple services, workflows and efficient processes.

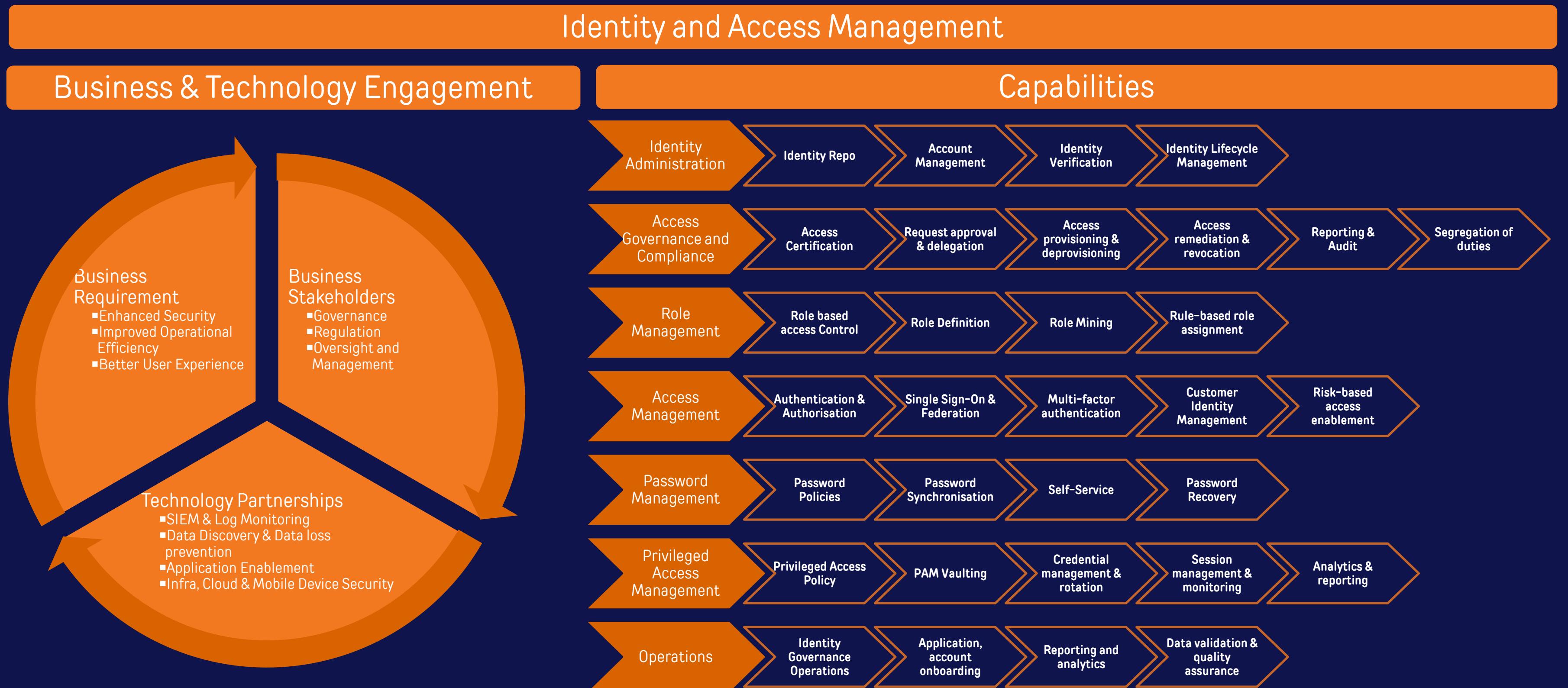


## Security Drivers

- Enhance cyber security posture to minimise business disruption, loss of major infrastructure and physical security
- Provide all team members and contractors with appropriate access to digital resources at the right time, based on their role
- Governance of access based on their role and the level of access required
- Secure and enhance IT operational processes through automation of identity lifecycle events, helping to reduce risk of breaches.
- Enhance the auditability and accountability of the IAM platform and processes.

# IAM Capabilities and Organizational Requirements

The following framework outlines enterprise Identity and Access management, including the related strategic business requirements and stakeholders, the intersection with technology and security teams and operational processes, and the IAM Capabilities



# IAM Best Practices



Treat Identity as Primary Security Defense



Enable Multi-Factor Authentication



Enforce a Strong Password Policy



Implement Zero-Trust Policy



Use Single Sign-On



**IAM  
Best Practices**

Remove Unnecessary Access Credentials



Limit Exposure of Privileged Accounts



Implement Passwordless Login



Conduct Regular Access Audits



Ensure Compliance



# Zero Trust & Privileged Access Management

1

## Zero Trust Philosophy

Identity-based security in cloud environments that assumes no user or system is trusted by default. Teverse implements a comprehensive Zero Trust approach within AWS, requiring continuous verification regardless of location or network.

2

## Multi-Factor Authentication

Secure identity verification requiring multiple forms of authentication. We implement MFA across AWS services and integrate with identity providers to ensure strong authentication protocols for all users accessing sensitive resources.

3

## Role-Based Access Control

RBAC provides secure workload isolation and restricts unauthorized access to AWS services. Teverse designs custom RBAC models that follow least privilege principles while maintaining operational efficiency.

4

## Privileged Access Management

Critical for securing high-value AWS resources and administrative functions. Our PAM implementation includes just-in-time access, session monitoring, and secure credential vaulting integrated with AWS security services.

# Industry-Specific IDAM Use Cases



## Finance Industry

Financial institutions face strict regulatory requirements and high-value data protection needs. Teverse implements secure banking authentication systems with multi-factor authentication for financial transactions while ensuring PCI-DSS compliance and fraud prevention through identity verification.



## Healthcare Sector

Protecting Electronic Health Records requires specialized identity solutions. Our healthcare IDAM implementations provide secure remote access for medical staff while maintaining strict HIPAA compliance through identity segmentation and access controls.



## Government & Public Sector

Government agencies require multi-cloud identity authentication with stringent security standards. Teverse delivers AWS-based Zero Trust implementations for government clients with specialized compliance features for regulated workloads and sensitive data protection.

# How Can Teverse Help?

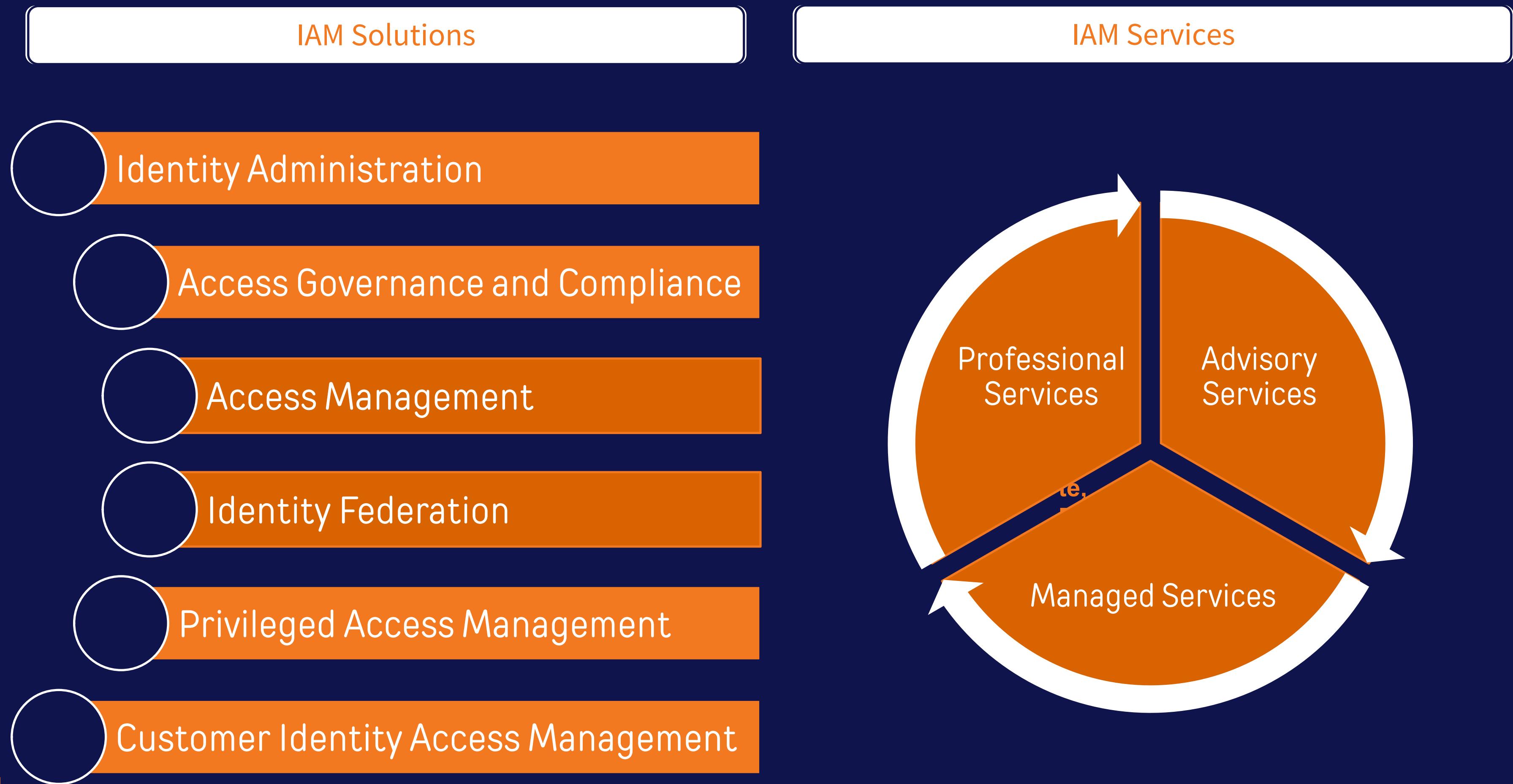
Planning and executing an IAM strategy on par with your security, compliance, and business agility goals can be challenging.

**Teverse** can help you in assessing and designing effective IAM strategy, processes, and related solutions.

## Our IAM Experts :

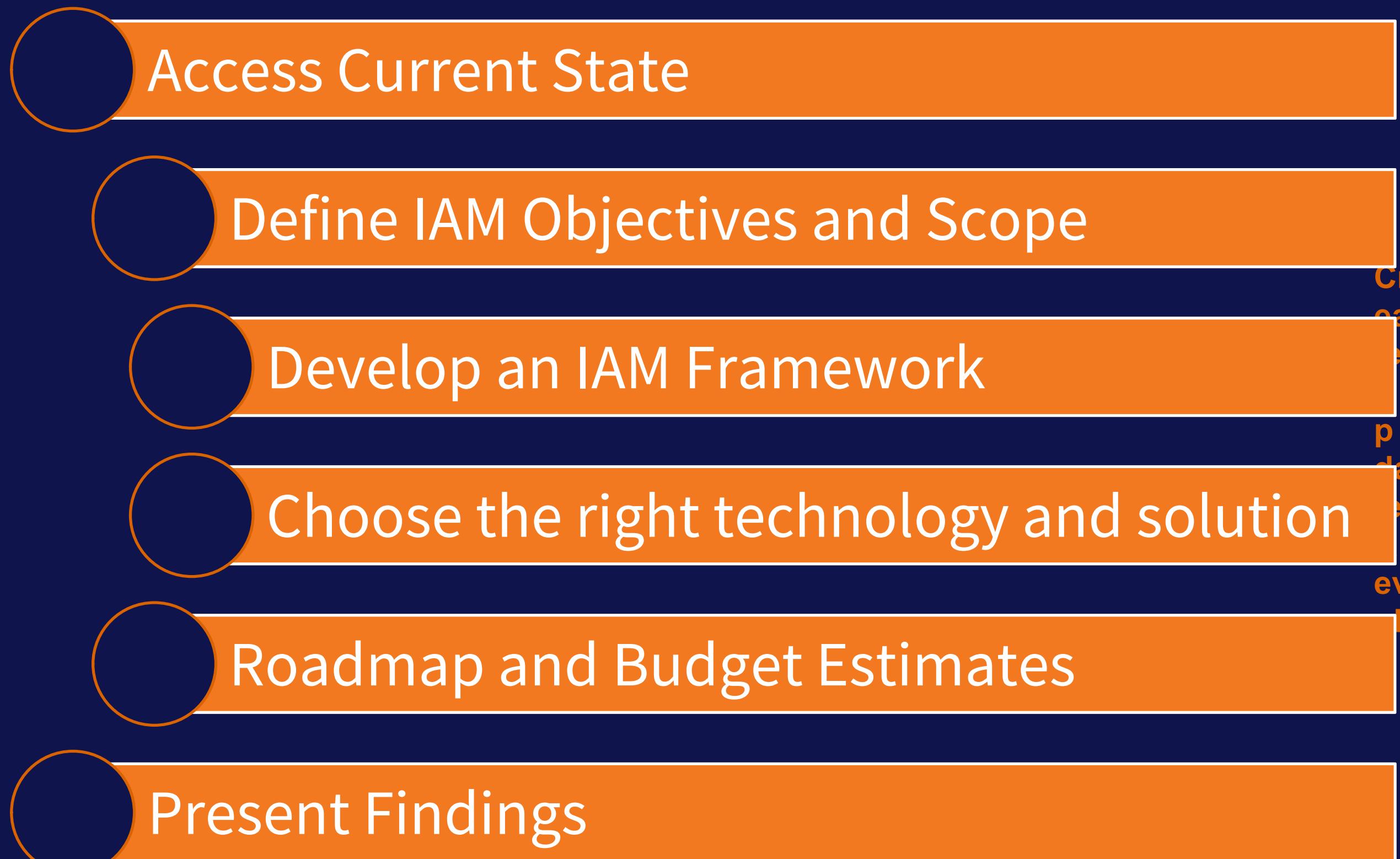
- **Assess** IAM gaps and evaluate their impact on your business
- **Create** an achievable IAM strategy that supports your long-term business needs
- **Develop** an IAM roadmap as per your timelines and budget requirements

# Teverse – IAM Solutions and Services



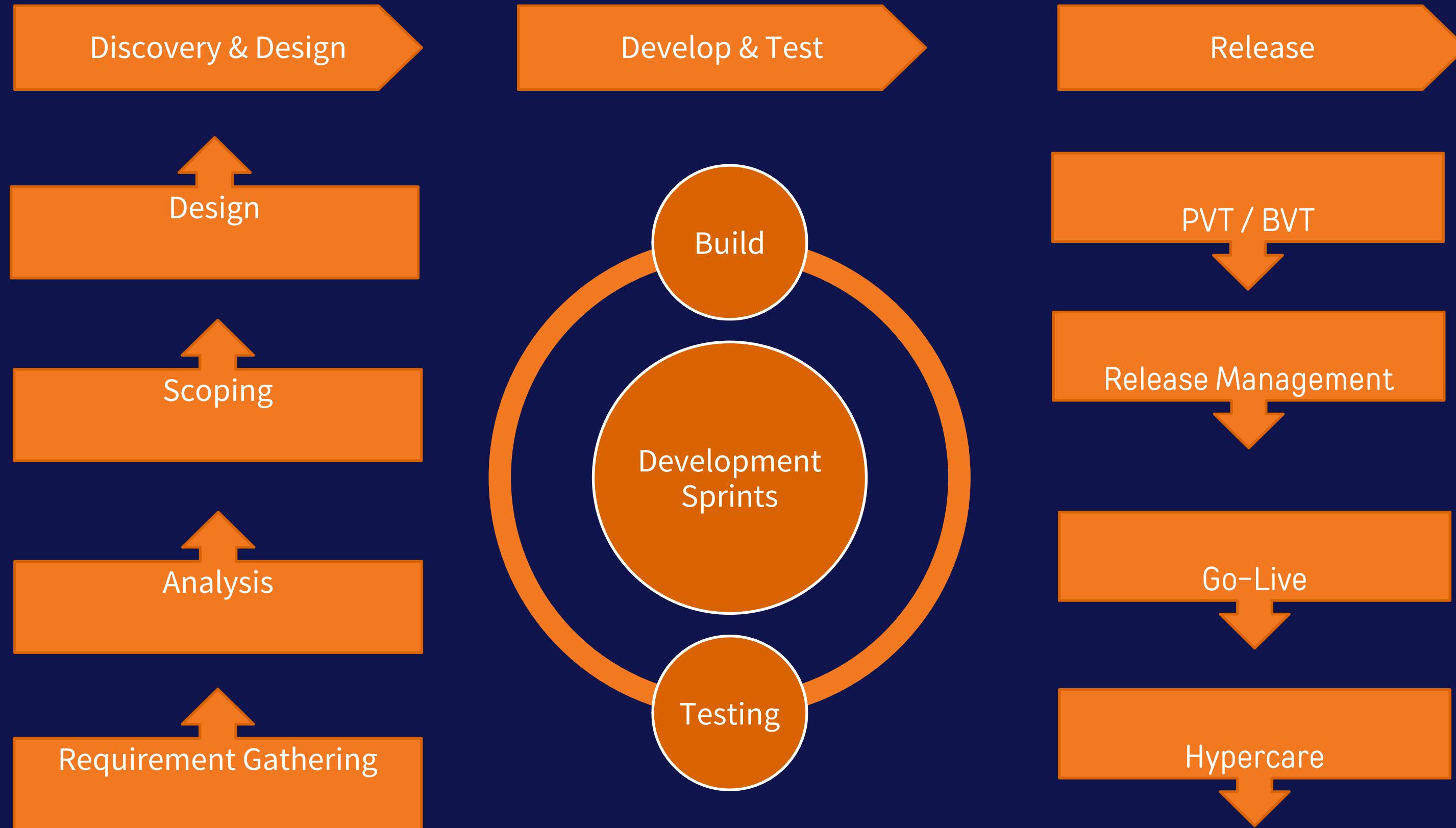
# Teverse – IAM Advisory Services

**Deliver IAM strategy** to ensure a secure, scalable, and efficient identity management framework



# Teverse – IAM Professional Services

**Deliver IAM end-end solution** leveraging industry best practices to meet Organization specific IAM requirements



# Teverse – IAM Managed Services

Provide ongoing support needed to maintain, Optimise and secure IAM solutions on an ‘a la carte’ model

## Support On-Demand

- Interacting with Customer and delivering product integration, configuration, trouble-shooting and tuning services
- Registering and classifying inquiries regarding suspected issues.
- Assistance with data and application migrations
- Assistance with escalating issues to relevant product vendor

## Service Delivery Management & Reporting

- Work with customer’s CAB to facilitate environment changes
- Liaison services for priority 1 and 2 incidents.
- Act as a point of escalation for any service issues and emergency outages
- Provide status reports of efforts to resolve issues
- Host regular service review meeting

## Pro-active System Administration

- Perform weekly system performance and configuration assessments to ensure all system components are up to date and patched
- Perform system upgrades and patches
- Work collaboratively with customer to plan for improvements and application onboarding

## Service Improvements

- Minor configuration changes
- Server and Password onboarding to PAM solution
- Mutually agreed hours of enhancements

# GenAI Services



## AI-Powered Customer Engagement

- Chatbots & Virtual Assistants: Enhance customer support with intelligent, always-available bots.

## 2. Content Creation & Optimization

- Marketing Automation: Generate engaging ad copy, blog posts, and social media content.

## 3. AI for Operations

- Document Summarization: Automate the summarization of lengthy reports or contracts.

## 4. Custom Model Development

- Image and Video Generation: Use AI for creative assets in marketing or product design.

## 5. Data Analytics and Insights

- Predictive Analytics: Anticipate trends and user behavior with AI-powered insights.

# Our Approach

## #3 New Hardware, New data sources

PPE compliance in manufacturing, Document digitization, Fraud detection in insurance, automotive industries, Dresscode in travel and hospitality industry

## #1 - Existing Data

- Using existing data to derive intelligence for the stakeholders.
- Democratizing data across an organization
- Bespoke solutions to solve customer problem statements

Usecases such as JSON extractor, Booking Automation, Internal GenAI agents, Analytics, Demand forecasting, etc



## #2 - Existing Data Existing hardware

- Using existing data and additional data sources within an enterprise to derive value for the organization
- Adding intelligence to existing processes by automating manual tasks such as inspection, analysis, training, information dissemination
- Existing hardware such as CCTVs, scanners, mobile phones, or existing images

Usecases: PPE compliance in manufacturing, Document digitization, Fraud detection in insurance, automotive industries, Dresscode in travel and hospitality industry

# Spearhead Solutions

01

NexusDMS

Manage unstructured data with AI and LLM

- Document Digitization using computer vision
- LLM powered ETL
- Retrieval using intuitive conversations

02

OrbitEye

PPE Compliance detection for  
Manufacturing, FnB and Healthcare

- Improve workplace safety with real-time reporting
- Computer Vision detects deviations at workplace
- Use existing CCTV setup and gain better insights

03

Nekko Nebula

ITSM ticket prediction for higher  
availability of systems

- Predict, instead of reacting to issues
- Creates mitigation checklists for pre, during and post deployment activities
- Custom AI models analyse organisation specific issues

04

Zenith Flow

Automate tasks, processes

- Reduce Data entry work
- Workflow automation with scripts
- Improve efficiency of your employees

# Software Engineering

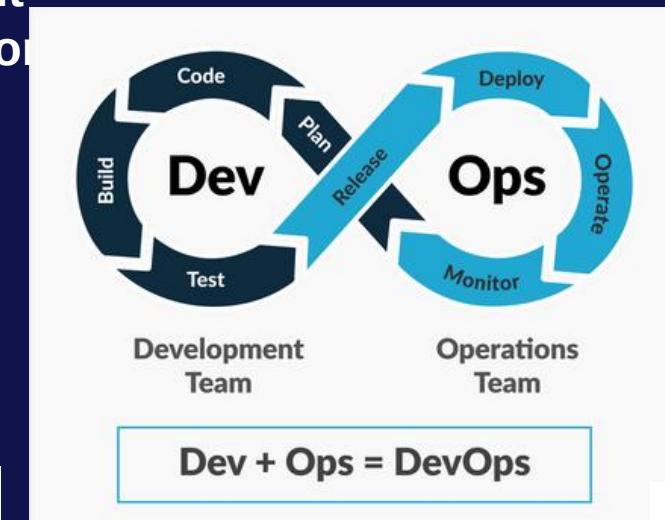


## Core Service

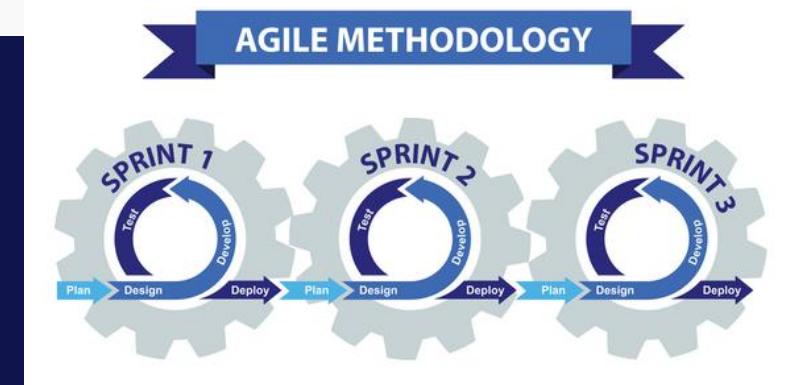
The backbone of every company is technology, and with our deep expertise in software engineering, we leverage this knowledge to follow industry best practices.

We excel in providing top-notch IDAM (Identity and Access Management) and Cloud solutions. Additionally, we specialize in transforming initial concepts into fully delivered projects and products, utilizing the latest technologies in a cost-effective manner.

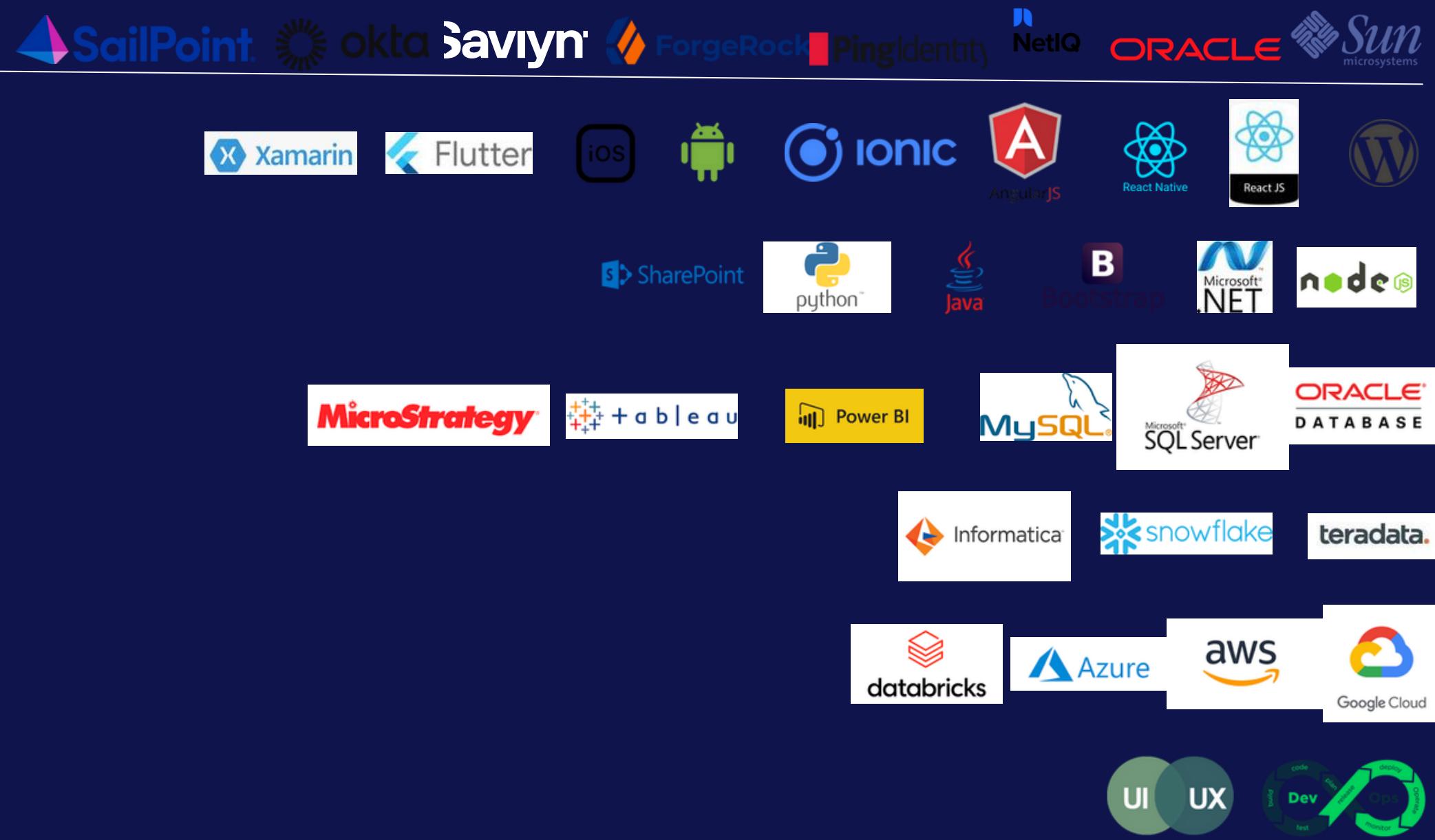
- Software Architecture and Design
- Application Management Services (L1/L2/L3)
- Software and App Development
- System, data and API integration
- Strategic IT Consulting



## Methodologies

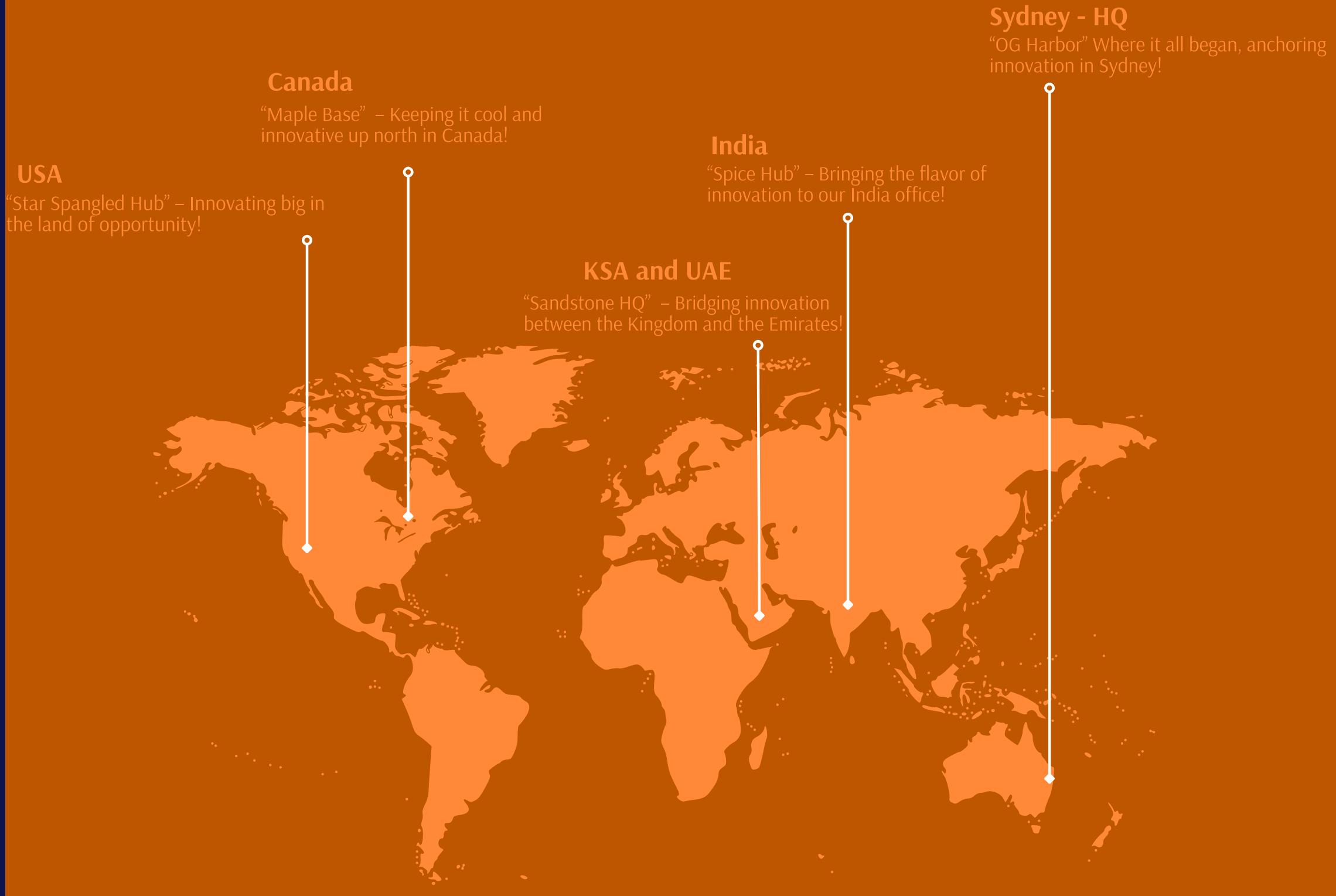


# Technology logos



# Location

Wherever you are in the world, Teverse is your compass for IT brilliance. We're not just a service; we're your global innovation partner, delivering local expertise and trusted solutions to help you thrive in the digital era.





# Connect with us.

Email

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