


RITESH TIWARI

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OBJECTIVE

Motivated and detail-oriented sales professional with eight years of supervisory experience seeking a management position. Seeking an opportunity to apply my advanced knowledge of sales and customer service and my experience with team-building and staff development.

EXPERIENCE

SENIOR AGENCY MANAGER | SBI Life, (Katni, MP)

2019 – TILL NOW

Driving business growth and develop a network of contracts to attract new clients, research new market opportunities, making sales projections and forecasting revenues, in line with projected income.

COMPUTER ASSISTANT | SAHARA India, Amarpatan (Satna, MP)

2016 - 2019

Performs basic duties related to information/data processing and the operation of computer and associated peripheral equipment.

SALES EXECUTIVE | Money Control (Indore, MP)

2015-2016

Ensure the availability of stock for sales and demonstrations.

EDUCATION

MASTER OF BUSINESS ADMINISTRATION (MBA) | CVR UNIVERSITY

2015-2017

Completed my post-graduation as MBA from CVR UNIVERSITY with 71.57%.

BACHELOR OF BUSINESS ADMINISTRATION (BBA) | RDVV UNIVERSITY

2011-2015

Completed my graduation as BBA from RDVV UNIVERSITY, JABALPUR with 60.31%.

SKILLS

- LEADERSHIP SKILL
- BUILDING RELATIONSHIP
- COMMUNICATION SKILL
- TEAM MANAGEMENT
- CUSTOMER SERVICE
- MARKET RESEARCH AND ANALYSIS

ACHIEVEMENTS

- Got 3 back-to- back promotions in SBI Life insurance within 4 months of confirmation.
 - Done ₹ 1.5 Crores of business with my entire team at SBI Life insurance.
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