

SOUMYANSU SARKAR

Banking & Financial Services Technology Transformation Leader | CXO Stakeholder Engagement

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SUMMARY

Senior **Banking Technology Transformation Leader** with over **22 years of executive experience** delivering large-scale programmes across **Banking, Financial Services, and FinTech** in India and the Middle East. Specialist in **Treasury/FX platforms, trade finance modernisation, and digital banking integrations**, with proven expertise in **governance, risk, and compliance**. Recognised for steering **mission-critical technology transformations** that strengthen resilience, regulatory alignment, and client outcomes. A strategic, people-driven leader who forges CXO-level partnerships and drives measurable, sustainable business impact.

EXPERIENCE

Assistant General Manager, 09/2024 - Current
Expleo Group - Dubai, UAE

*Deputed on contract to **RAKBANK, UAE**, leading **programme and project management** across **FX and trade-finance transformation initiatives** with full governance and delivery ownership.*

- **Direct the FX Transformation Programme**, ranked among the Top 3 strategic projects bank-wide (FY 2024–25), delivering live, personalised FX rates across digital channels; achieving a **12% increase in customer onboarding** and a **23.5% uplift in digital FX transactions**.
- **Spearhead the UAE's first trade-finance live-rate integration**, overcoming legacy system constraints; reducing **manual processing time by 27.3%**, improving pricing agility, and raising **customer satisfaction scores by 48%**.
- **Design and implement a microservices-based integration** with LSEG Electronic Trading, lowering release risk by **50%**, eliminating **100% of manual interventions**, and accelerating time-to-market for new features by **15%**.
- **Establish and chair cross-functional governance forums** across Treasury, Retail, Operations, and IT, improving release predictability by **33.3%**, enhancing stakeholder alignment, and ensuring full compliance with **audit and regulatory standards**.

Vice President & Operations Planning Head, 04/2024 - 09/2024
Mizuho Bank - Mumbai, India

- **Oversaw the bank's business continuity programme across India**, designing and executing drills that strengthened resilience and regulatory preparedness.
- **Implemented structured governance and tracking mechanisms**, enabling improved visibility of delivery milestones, resource utilisation, and budget compliance.
- **Enhanced audit and risk management controls**, proactively addressing gaps and ensuring full alignment with both internal policies and external regulatory standards.

Assistant Vice President, 11/2022 - 03/2024
HDFC Bank - Mumbai, India

*Provided strategic leadership within the **Treasury IT Business Solutions Group**, managing mission-critical FX trading applications and driving technology improvements to support front-office and regulatory priorities.*

- **Managed and enhanced the Treasury FX technology stack** (EIKON, FXall,

SKILLS

- Project Management
- Portfolio Planning
- PMO Governance
- FX Trading Workflows
- Treasury Systems
- Trade Finance
- Front-Office Integrations
- Risk Management
- Audit Compliance
- Incident Management
- RCA / MTTR Improvement

EDUCATION

Bachelor of Science : Information Technology, 05/2007

International American University - Los Angeles, United States of America (USA)

AWARDS & ACCOLADES

- **Refinitiv / LSEG (2016 – 2022)** – Delivered a bespoke solution for a leading private bank in India, generating the **highest single-project revenue in India** and the **top revenue contribution for that year**.
- **Wipro Infotech (2012 – 2016)** – Honoured with *Outstanding Achiever*, *Promising Newcomer*, and *Highest Sales Award* in consecutive years.
- **AGC Networks (2010 – 2012)** – Secured **INR 130 million additional revenue** through outside processing and won major clients including **Accenture, Singapore Airlines, Trident BKC, Yu Telecom Kenya, and Deloitte**.

CERTIFICATIONS & PROFESSIONAL TRAINING

- **IRMC Academy** – Information Security, Risk & Compliance – 10/2022
- **Google** – Project Management Certificate – 12/2021

Workspace, World-Check, AI-Algos), safeguarding operational stability and compliance with regulatory frameworks.

- **Introduced a structured incident response model** with severity-based triage, significantly reducing mean time to restore (MTTR) and improving platform reliability.
- **Delivered continuous enhancements and new Treasury IT initiatives**, aligning technology solutions with business objectives and achieving high levels of stakeholder satisfaction.

Project Manager, 08/2016 - 10/2022

Refinitiv / London Stock Exchange Group - Mumbai, India

*Directed large-scale technology and transformation programmes across **India, Dubai, Bahrain, Kuwait, Morocco, and Oman**, engaging C-suite stakeholders and ensuring seamless delivery across diverse markets.*

- **Directed pre-sales governance (RFP/RFI/SOW) and delivery execution**, while developing long-term client and vendor partnerships; established steering committees, risk management frameworks, and transparent reporting mechanisms that supported bid wins, ensured profitable delivery, and strengthened customer confidence.

Manager – IT Projects & Procurement, 08/2010 - 07/2016

Wipro Infotech - Mumbai, India

National Business Manager (IT Services – Sales), 08/2010 - 06/2012

AGC Networks Limited - Mumbai, India

Technical Support – South Asia, 05/2008 - 07/2010

Thomson Reuters - Mumbai, India

Team Leader – Collections (Barclays, Sparsh Division), 06/2007 - 11/2007

Intelnet Global Services - Mumbai, India

Senior Technical Support (Optus ISP), 03/2006 - 12/2006

Convergys - Mumbai, India

Senior CRE – Household Collections (HSBC), 06/2004 - 03/2006

Intelnet Global Services - Mumbai, India

Technical Support (Microsoft MSNIA), 05/2003 - 06/2004

Wipro Spectramind - Mumbai, India

- **Refinitiv** – Financial Markets (FOREX) – 06/2020
- **Juniper Learning Academy** – Enterprise, Firewall, Routing, Policy & Access, WLAN, JUNOS, Network Infrastructure, Sales Tier – Advisor – 03/2016
- **Impact International Learning Centre** – Soft Skills & Communication Skills – 11/2015
- **Wipro Talent Transformation** – Leadership Development Programme – 04/2014

IT TOOLS & METHODOLOGIES

- Waterfall · Agile / Scrum
- Hybrid Methodologies · RAID
- Change Management · BCP (Business Continuity Planning)
- DR (Disaster Recovery)
- Microsoft Office Tools
- Microsoft Project · Jira
- Confluence · Windows
- Linux · IT Networking
- Microservices · API Integrations
- Enterprise Integration Patterns

PERSONAL DETAILS

- Visa: Transferrable