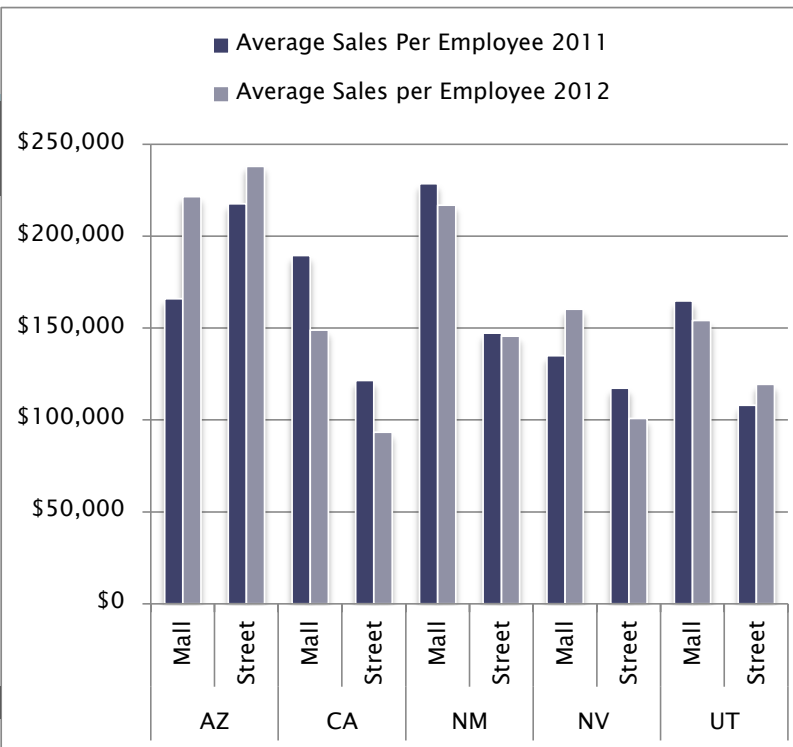


# Eckart Pet Supplies

## Average Employee Sales, 2011 and 2012

	Average Sales Per Employee 2011	Average Sales per Employee 2012
<b>AZ</b>	<b>\$179,524</b>	<b>\$225,846</b>
Mall	\$165,918	\$221,491
Street	\$217,619	\$238,042
<b>CA</b>	<b>\$148,682</b>	<b>\$115,575</b>
Mall	\$189,417	\$148,835
Street	\$121,526	\$93,402
<b>NM</b>	<b>\$162,897</b>	<b>\$159,339</b>
Mall	\$228,495	\$216,799
Street	\$147,279	\$145,658
<b>NV</b>	<b>\$124,488</b>	<b>\$125,176</b>
Mall	\$134,956	\$160,238
Street	\$117,241	\$100,902
<b>UT</b>	<b>\$135,169</b>	<b>\$135,969</b>
Mall	\$164,709	\$154,101
Street	\$108,090	\$119,348
<b>Grand Total</b>	<b>\$149,660</b>	<b>\$149,604</b>



### State

AZ

CA

NM

NV

UT

### Location

Mall

Street

### Manager

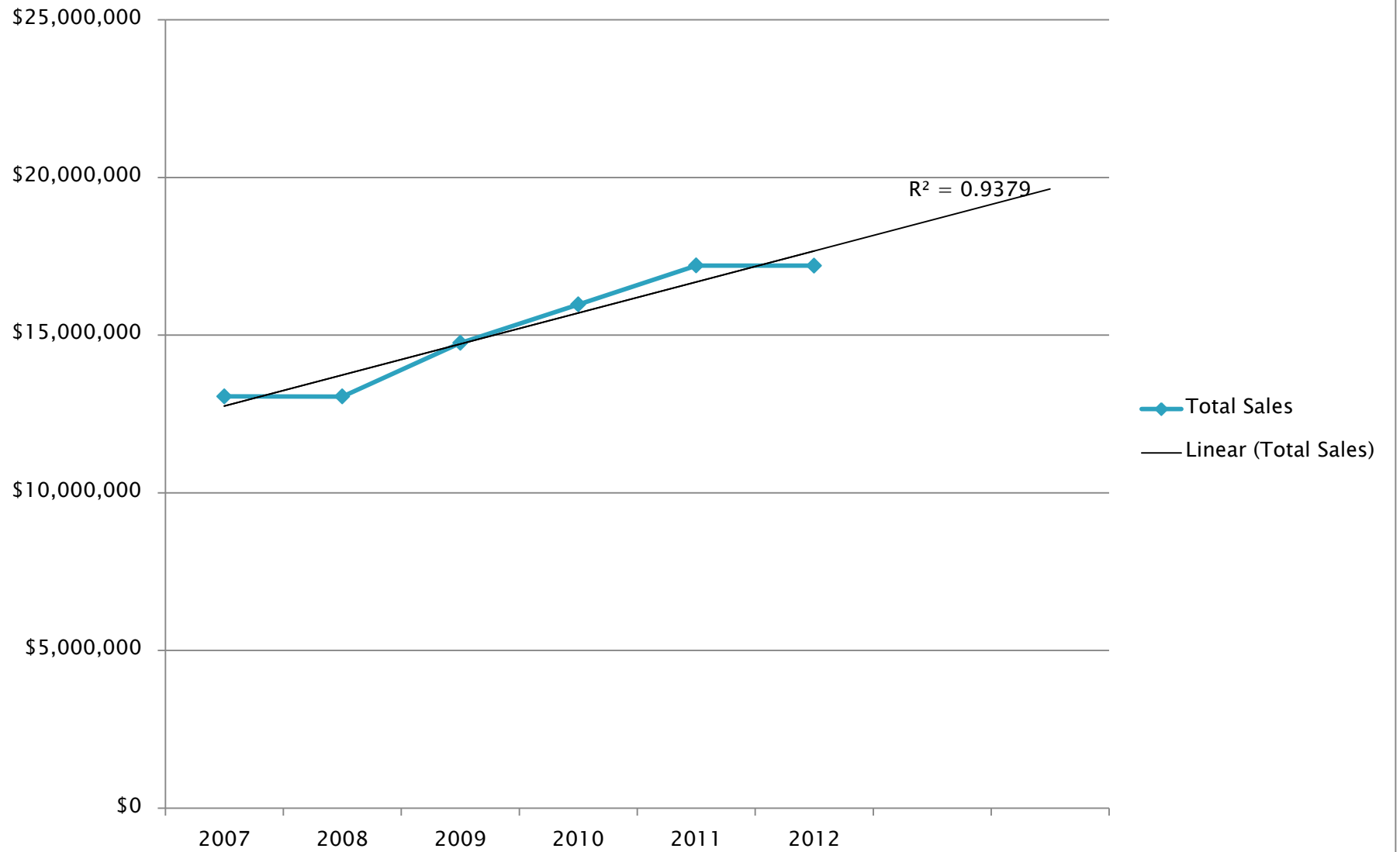
Coppock

Opie

Placek

Wenthold

## Eckart Pet Supplies Total Sales 2007 – 2012

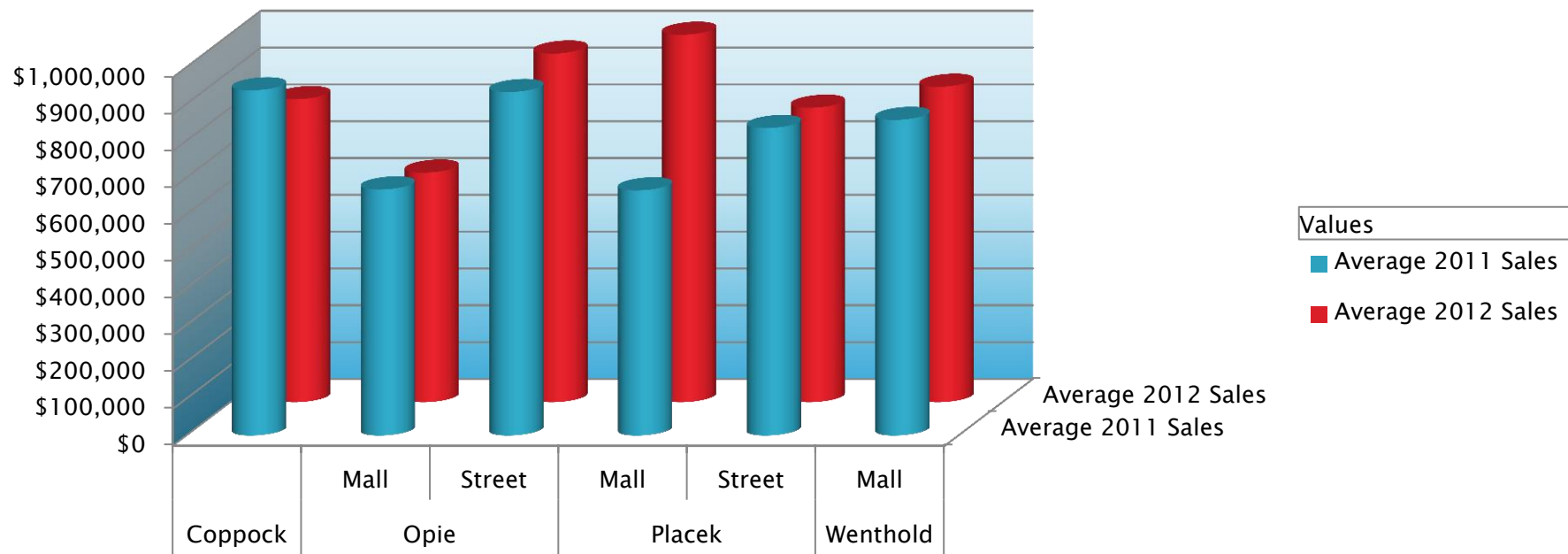


Eckart Pet Supplies  
Sales Data, 2007 – 2012

	2007	2008	2009	2010	2011	2012
Total Sales	\$13,056,140	\$13,051,445	\$14,751,927	\$15,973,163	\$17,204,956	\$17,204,446

Average 2011 Sales | Average 2012 Sales

## Eckart Pet Supplies Average Sales by Manager and Location 2011 and 2012



Manager | Location

## Eckart Pet Supplies Sales Report

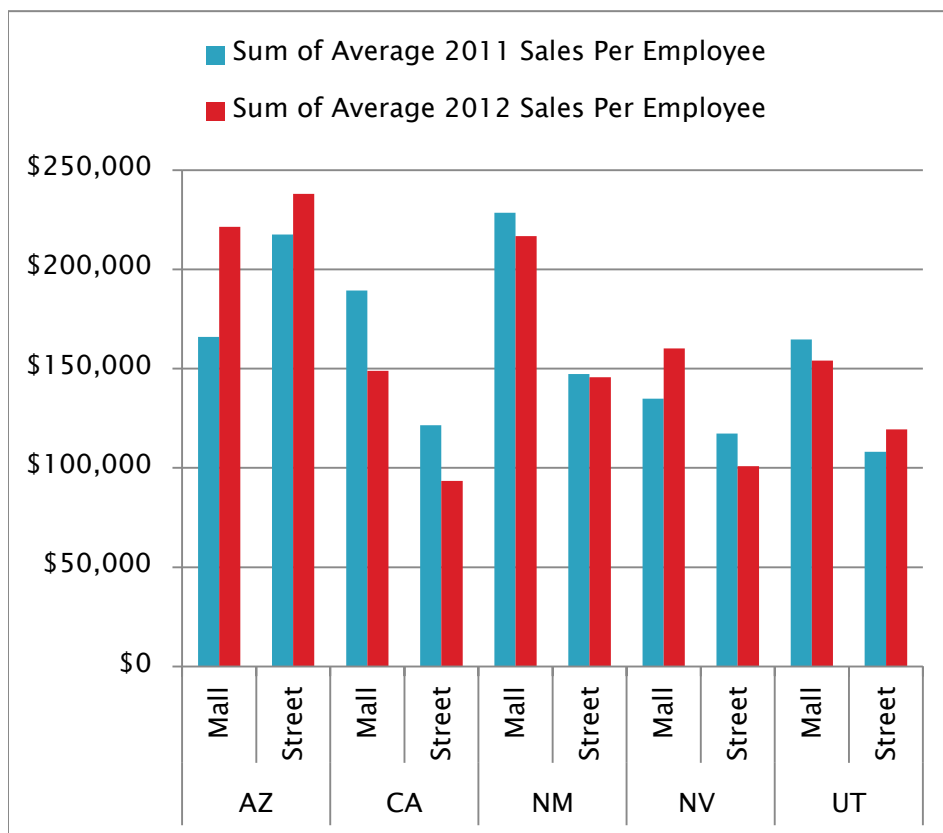
2011 and 2012

Manager	Location	Average 2011 Sales	Average 2012 Sales
Coppock		\$937,517	\$823,016
Opie	Mall	\$668,365	\$623,507
Opie	Street	\$932,926	\$946,854
Opie Total		<b>\$880,014</b>	<b>\$882,185</b>
Placek	Mall	\$665,927	\$997,888
Placek	Street	\$835,063	\$799,701
Placek Total		<b>\$767,408</b>	<b>\$878,976</b>
Wenthold	Mall	\$857,252	\$856,713
Wenthold Total		<b>\$857,252</b>	<b>\$856,713</b>
Grand Total		<b>\$860,548</b>	<b>\$860,222</b>

# Eckart Pet Supplies

Average Employee Sales, 2011 and 2012

	Sum of Average 2011 Sales Per Employee	Sum of Average 2012 Sales Per Employee
<b>AZ</b>	<b>\$179,524</b>	<b>\$225,846</b>
Mall	\$165,918	\$221,491
Street	\$217,619	\$238,042
<b>CA</b>	<b>\$148,682</b>	<b>\$115,575</b>
Mall	\$189,417	\$148,835
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Street	\$117,241	\$100,902
<b>UT</b>	<b>\$135,169</b>	<b>\$135,969</b>
Mall	\$164,709	\$154,101
Street	\$108,090	\$119,348
<b>Grand Total</b>	<b>\$149,660</b>	<b>\$149,604</b>



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# Eckart Pet Supplies Sales Analysis

State	Store ID	Manager	Location	Employees	2011 Sales	2012 Sales
AZ	476442	Placek	Mall	4	\$696,653	\$1,160,261
AZ	507217	Coppock	Mall	6	\$991,004	\$1,105,096
AZ	186146	Opie	Street	5	\$1,088,097	\$1,190,210
AZ	274764	Placek	Mall	4	\$635,201	\$835,515
CA	345710	Coppock	Street	7	\$1,163,553	\$679,687
CA	660266	Wenthold	Mall	5	\$785,746	\$685,820
CA	415361	Placek	Street	8	\$659,340	\$721,347
CA	587410	Coppock	Mall	5	\$1,108,419	\$802,531
NM	574238	Wenthold	Mall	5	\$1,142,476	\$1,083,996
NM	872786	Placek	Street	6	\$1,119,393	\$1,104,379
NM	208903	Opie	Street	8	\$992,142	\$935,871
NM	796652	Opie	Street	7	\$981,322	\$1,018,577
NV	627034	Coppock	Street	6	\$797,675	\$738,345
NV	706640	Wenthold	Mall	5	\$615,421	\$859,487
NV	691735	Placek	Street	7	\$726,455	\$573,377
NV	473321	Wenthold	Mall	4	\$599,183	\$582,657
UT	346480	Opie	Street	6	\$670,144	\$642,759
UT	107938	Coppock	Street	6	\$626,934	\$789,421
UT	125017	Wenthold	Mall	6	\$1,143,433	\$1,071,603
UT	382110	Opie	Mall	5	\$668,365	\$623,507