

## Says

What have we heard them say?
What can we imagine them saying?

Thinks

What are their wants, needs, hopes, and dreams?

What other thoughts might influence their behavior?

They hope to have

an application

which could find

the best vacation

To spend limite

have nice

one on the

website.

amount of time; to

experiences and

not a complicated

package within

their budget

To be able to find

the best flight and

accommodation

within the same

budget.

place and on their

established



They said they are unsatisfied that they cannot find the whole package for a vacation in the same place within their budget

They usually pay a high commission when going to the classic travel agency and usually they area given limited options

They also hear friends using classic travel agency to creating their vacation by

GLOBAL AIR
TRANSORTATION

Aviation provides the only rapid worldwide transoration

network,which

makes it essential

for global busniess.

This global air
transporation network
dataset is a
comprehensive
collection of information
on airports, airlines and
their uses.

lt

generates economic growth

their own searches

The solution for airlines would be to shift to other models -a fiance lease or the outright purchase of an aircarft.

Not being able to find an app which could have the best vacation package on the budget they have to many applications on the market expensive time consuming.

Not having enough options; of having to many options; wasting time and money; complicated websites.



## Does

What behavior have we observed? What can we imagine them doing?



**Feels** 

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?

