

# Sourabh Gupta

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## EDUCATION

<b>BITS Pilani, Pilani Campus</b> — B.Tech in Electronics and Instrumentation Engineering	2021–2025
<i>CGPA: 7.95</i>	
<b>Pallavan UPV School</b> — CBSE Class XII	2021
<i>Percentage: 96.8%</i>	

## EXPERIENCE

<b>Software Development Engineer</b> <i>Lifeguru</i> <i>India</i>	June 2025 – Present
<ul style="list-style-type: none"><li>Architected subscription-based <b>Chadhava product</b> using Razorpay, increasing recurring revenue by ~20% and enhancing customer retention.</li><li>Conceptualized and implemented subscription-driven <b>VIP feature</b> using PhonePe, delivering a ~30% uplift in LTV and user engagement.</li><li>Engineered AI-powered <b>Chat Assistant</b> using OpenAI APIs to provide context-aware responses to astrologers based on the user's previous conversations.</li><li>Modernized communication systems by integrating <b>Socket.io events</b>, deploying <b>Firebase push notifications</b>, and automating cron jobs to resolve <b>unsettled or stuck calls</b>, significantly improving chat flow and call reliability.</li><li>Developed a robust <b>GST computation system</b> incorporating category-wise tax logic for products, deliverable addons, and non-deliverable addons.</li><li>Resolved <b>100+ production issues</b> across puja flows, chat/call modules, subscriptions, orders, and platform security, improving overall system stability.</li><li>Refactored backend services with <b>V2 APIs</b>, implemented <b>Sequelize migrations</b>, optimized DB models, and created a dedicated <b>cron-jobs repository</b>, reducing API latency by ~25%.</li><li><b>Tech Stack:</b> Node.js, JavaScript, PostgreSQL, Sequelize, Docker, Redis, RabbitMQ, REST APIs</li></ul>	
<b>Software Development Engineer Intern</b> <i>Lifeguru</i> <i>India</i>	Jan 2025 – May 2025
<ul style="list-style-type: none"><li>Implemented in-chat recharge within the astrology chat module, enabling seamless top-ups and increasing chat revenue by ~22%.</li><li>Automated WhatsApp confirmation and reminder workflows for puja bookings, improving user communication and reducing drop-offs by ~18%, while boosting repeat puja orders by ~12%.</li><li>Engineered automated Dosha-calculation scripts from Kundli data, enabling personalized puja recommendations and improving conversion rates by ~25%.</li></ul>	

## PERSONAL PROJECTS

<b>E-commerce Shopping Website</b>   <i>Node.js, Express.js, PostgreSQL</i>	Live Demo: <a href="#">Link</a> — GitHub: <a href="#">Link</a>
<ul style="list-style-type: none"><li>Developed full-stack platform with secure authentication, role-based access, and an integrated admin panel.</li><li>Implemented product catalog, cart functionality, order workflows, and order management system.</li><li>Designed responsive UI to ensure seamless <b>cross-device shopping experiences</b>.</li><li>Optimized REST APIs and PostgreSQL queries for improved performance and scalability.</li></ul>	

## ACHIEVEMENTS

- Solved **400+ Data Structures & Algorithms problems** across LeetCode, CodeStudio, and GFG.
- Achieved **1,450+ GitHub contributions in 2025**, demonstrating high consistency and engineering discipline.
- Received multiple **performance-based academic scholarships** in school and college.

## TECHNICAL SKILLS

**Languages:** JavaScript, TypeScript, Java, C++, SQL  
**Frameworks:** Node.js, Express.js, Next.js, Tailwind CSS  
**Databases:** PostgreSQL, Sequelize, MongoDB  
**Tools:** Git, Docker, Redis, RabbitMQ, REST APIs