**Trends in Federal Enterprise Bargaining Report**

**March quarter 2020**

# 

# Trends in Federal Enterprise Bargaining Report Initial Tables

## Table 1: Average Annualised Wage Increases for agreements approved in the March quarter 2020 which contained quantifiable wage increases (786 agreements)

| Enterprise agreements approved in the quarter | December  Quarter 2019 (%) | March Quarter 2020 (%) | Change  (% Points) |
| --- | --- | --- | --- |
| All sectors | 2.7 | 2.6 | -0.1 |
| Private sector | 2.7 | 2.9 | +0.2 |
| Public sector | 2.5 | 2.3 | -0.2 |

## Table 2: Average Annualised Wage Increases for agreements current on 31 March 2020 which contained quantifiable wage increases (7,793 agreements)

| All current enterprise agreements | December  Quarter 2019 (%) | March Quarter 2020 (%) | Change  (% Points) |
| --- | --- | --- | --- |
| All sectors | 2.6 | 2.6 | 0.0 |
| Private sector | 2.6 | 2.6 | 0.0 |
| Public sector | 2.6 | 2.6 | 0.0 |

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# Further Information

[Trends in Federal Enterprise Bargaining](https://www.ag.gov.au/industrial-relations/enterprise-agreements-data/Pages/trends-in-federal-enterprise-bargaining.aspx) is available online at:   
https://www.ag.gov.au/industrial-relations/enterprise-agreements-data/Pages/trends-in-federal-enterprise-bargaining.aspx. The Department recommends that Trends in Federal Enterprise Bargaining data be read in conjunction with the Technical Notes (appended to this document), which describe the calculation methodology for the calculation of the data and provide a guide to interpreting data tables.

For other queries, please contact [ebtrends@ag.gov.au](mailto:ebtrends@ag.gov.au)

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# Trends in Federal Enterprise Bargaining Report Summary

## 1. Wages growth under federal enterprise agreements March quarter 2020 - *Tables 1 and 2 in Trends report*

The Average Annualised Wage Increase (AAWI) for federal enterprise agreements approved in the March quarter 2020 was 2.6 per cent, down from 2.7 in the December quarter 2019, and down from 2.7 per cent in the March quarter 2019.[[1]](#footnote-1)

The 2.6 per cent AAWI result is based on the 82.0 per cent of agreements approved in the March quarter 2020, covering 80.4 per cent of employees, which contained quantifiable wage increases.[[2]](#footnote-2)

For the 7,793 enterprise agreements current as at 31 March 2020 (that is, agreements that have not passed the nominal expiry date and have not been terminated) that had a quantifiable wage increase, the AAWI was 2.6 per cent, equal to the December quarter 2019 and down from 2.7 per cent in the March quarter 2019.

## 2. Federal enterprise agreements – Proportion of Australian employees covered

## In total, enterprise agreements (including federal and state) covered 37.9 per cent (rounded) of all Australian employees in May 2018.

## Federal enterprise agreements covered 30.4 per cent of all Australian employees as at May 20181.

## 3. Comparison of AAWI, ABS Wage Price Index (WPI) and ABS Consumer Price Index (CPI)

### Chart 1 - AAWI in approved agreements, ABS Wage Price Index (WPI) and ABS Consumer Price Index (CPI) – March quarter 2017 to March quarter 2020

**Chart 1 - AAWI in approved agreements, ABS Wage Price Index (WPI) and ABS Consumer Price Index (CPI) – March 2017 to March 2020.

This chart shows the changes in the AAWI, WPI and CPI between the March quarter 2017 and the March quarter 2020

AAWI begins at 2.7 per cent peaking  once in the September quarter 2018 at 3.2 per cent. the lowest AAWI recoded over the Period was 2.2 per cent in the September quarter 2017. The AAWI for the March quarter 2020 is 2.6 per cent.

WPI begins at 1.9 per cent in the March quarter 2017 before peaking at 2.3 per cent in the December quarter 2018 and March  and June quarters 2019 The WPI for the March quarter 2020 is 2.1 per cent.

CPI begins at 2.1 per cent in the March quarter 2017. The CPI peaked in the March quarter 2020 at 2.2 per cent.Source:** Attorney-General’s Department, Workplace Agreements Database; Australian Bureau of Statistics, Wage Price Index, Australia, Cat. No. 6345.0 – March 2020; Australian Bureau of Statistics, Consumer Price Index, Australia, Cat. No. 6401.0 – March 2020.

The ABS Wage Price Index (WPI) measures the price of wages in the Australian economy and is a key macroeconomic indicator. The stability of the WPI makes it the preferred indicator of wage trends for the ABS and the Reserve Bank of Australia (RBA).

The Consumer Price Index (CPI) is used as a measure of inflation, or the cost of living. It measures changes in the price of a 'basket' of goods and services which account for a high proportion of expenditure by metropolitan households.

**4. AAWI - agreements approved in the March quarter 2020 and agreements current as at 31 March 2020 - *Tables 3 and 4 in Trends report***

**Chart 2 - Approved and current agreements AAWI by quarter – March quarter 2017 to March quarter 2020**

**Chart 2 - Approved and current agreements AAWI by quarter – March quarter 2017 to March quarter 2020

This chart shows the differences between the "Current" and "Approved" AAWI for each quarter beginning in the March quarter 2017 and finishing in the March quarter 2020.

The graph shows that approved agreements AAWI was lowest in the September quarter 2017 and highest in the September quarter 2018 the Approved AAWI for the March quarter 2020 is 2.6 per cent.

The data for Current agreements shows that the AAWI for current agreements has progressively decreased over the period in the Graph peaking throughout 2016 at 3.1 per cent before declining to 2.6 per cent in the September and December quarters 2019, and the March quarter 2020.Source:** Attorney-General’s Department, Workplace Agreements Database.

**Chart 2 (above)** shows quarterly AAWI results for agreements approved in each quarter since the March quarter 2017, and the AAWI for all agreements current at the end of each quarter.

**Approved agreements**

There were 958 agreements approved in the March quarter 2020, of which 786 contained wage increases that could be quantified.

The AAWI for agreements approved in the March quarter 2020 was 2.6 per cent, down from 2.7 per cent the December quarter 2019 and down from 2.7 per cent in the March quarter 2019.

**Current Agreements**

There were 10,675 agreements current as at 31 March 2020, of which 7,793 contained quantifiable wage increases.

The AAWI for agreements current (not expired or terminated) as at 31 March 2020 was 2.6 per cent, equal to the December quarter 2019 and down from 2.7 per cent in the March quarter 2019.

**5. Private sector wages growth – March quarter 2020 - *Table 3 and 7* *in Trends report***

**Chart 3 - Private Sector AAWI – Approved and current agreements – March 2017 to March 2020Chart 3 - Private Sector AAWI – Approved and current agreements – March 2017 to March 2020

Chart 3 shows data relating to the current and approved AAWI in the private sector. 

The approved AAWI begins in the March quarter 2017 at 2.7 per cent, peaking in the September and December quarters 2018 at 3.0 per cent. The lowest approved AAWI was in the September quarter  2017 at 2.4 per cent. the AAWI for the March quarter 2020 is 2.9 per cent.

The data shows that current private sector agreements began with an AAWI of 3.1 per cent in the March quarter 2017. this has since been a steady decline to 2.6 per cent in the December quarter 2019 and March quarter 2020.Source:** Attorney-General’s Department, Workplace Agreements Database.

**Chart 3 (above)** shows the quarterly AAWI for private sector agreements approved in each quarter since the March quarter 2017, and the AAWI for private sector agreements current as at the end of each quarter.

The AAWI for private sector enterprise agreements approved in the March quarter 2020 was 2.9 per cent, up from 2.7 per cent in the December quarter 2019, and equal to the March quarter 2019.

The industries with the highest AAWIs were Construction (4.6 per cent), Retail Trade (4.2 per cent) and Administrative and Support Services (3.2 per cent)

The industries with the lowest AAWIs were Accommodation and Food Services (1.8 per cent), Information Media and Telecommunications (2.1 per cent) and Public Administration and Safety (2.1 per cent)

Large quantifiable private sector agreements approved in the March quarter 2020 include:

* *Hospitality Sector WA United Workers Union - Crown Perth Enterprise Agreement 2019 (3,696 employees)*
* AAWI of 2.5 per cent.
* *Ramsay Health Care WA Registered Nurses and Midwives Agreement 2019 (2,828 employees)*
* AAWI of 1.5 per cent.
* *Estia Health NSW Enterprise Agreement 2019 (2,160 employees)*
* AAWI of 2.9 per cent

**6. Public sector wages growth – March quarter 2020 - *Table 3 in Trends report***

**Chart 4 Public Sector AAWI – Approved and current agreements – March 2017 – March 2020**

**Chart 4 Public Sector AAWI – Approved and current agreements – March 2017 - March 2020
Approved AAWI begins in the March quarter 2017 at 2.5 per cent before peaking in the September quarter 2018 at 3.3 per cent. The AAWI for approved public sector agreements in the March quarter 2020 is 2.3 per cent.

Current Public sector agreement AAWI begins at 3.2 per cent in the March quarter 2017 before declining to 2.6 per cent in the March, June and September quarters 2018 and declining again to 2.6 in all quarters of 2019 and the March quarter 2020.Source:** Attorney-General’s Department, Workplace Agreements Database.

**Chart 4 (above)** shows the AAWI for public sector agreements approved in the March quarter 2020 was 2.3 per cent, down from 2.5 per cent in the December quarter 2019 and down from 2.4 percent in the March quarter 2019.

Large quantifiable public sector agreements approved in the March quarter 2020 include:

* *Victoria Police (Police Officers, Protective Services Officers, Police Reservists and Police Recruits) Enterprise Agreement 2019 (17,718 employees)*
* AAWI of 2.0 per cent.
* *Monash University Enterprise Agreement (Academic and Professional Staff) 2019 (16,193 employees)*
* AAWI of 2.5 per cent.
* *ABC Enterprise Agreement - 2019-2022 (4,387 employees)*
* AAWI of 2.0 per cent.

**7. State/Territory wages growth – March quarter 2020 - *Table 10* *in Trends report***

**Chart 5 – AAWI for approved agreements by State/Territory7. State/Territories wages growth – March quarter 2020 - Table 10 in Trends report

Chart 5 shows that AAWIs for agreements approved in the March quarter 2020 were highest in NSW at 3.2 per cent and that Agreements in WA had the lowest AAWI at 2.1 per cent.  **

**Source:** Attorney-General’s Department, Workplace Agreements Database.

**Chart 5 (above)** shows the AAWI results for each state and territory

AAWIs for agreements approved in the March quarter 2020 were highest in New South Wales at 3.2 per cent.

Agreements in Western Australia had the lowest AAWIs at 2.1 per cent.

**8. Wages growth for agreements that cover union/s and agreements with no union/s covered – March quarter 2020 [[3]](#footnote-3) - *Table 13 in Trends report***

Agreements approved in the March quarter 2020 that formally covered unions had a combined AAWI of 2.6 per cent, down from 2.7 per cent in the December quarter 2019, whereas agreements with no unions formally covered had a combined AAWI of 2.7 per cent, up from 2.5 per cent in the December quarter 2019.

**9. Level of agreement making, as at 31 March 2020 - *Table 4 in Trends report***

**Approved agreements**

There were 958 (145,626 employees) agreements approved in the March quarter 2020, down from 1,126 (201,805 employees) agreements in the December quarter 2019 and down from 1,331 (367,716 employees) in the March quarter 2019.

**Chart 6 - Current agreements and employee coverage – March 2017 – March 2020**

Chart 6 - Current agreements and employee coverage – March 2017 - March 2020

This graph shows employee coverage compared to the level of agreements in each quarter beginning in the March quarter 2017 at around 14,300 agreements and about 2 million employees.

The lowest point for agreements was in the March quarter 2019 with 10,574 agreements and the lowest level of employee coverage was in the September quarter 2017 when employee coverage dipped to under 1.8 million employees. 

The number of agreements current in the March quarter 2020 is 10,672 agreements covering around 2.21 million employees.

**Source:** Attorney-General’s Department, Workplace Agreements Database.

**Chart 6 (above)** shows there were 10,675 current (not expired or terminated) agreements as at 31 March 2020, covering 2.21 million employees.

This is lower than the 10,736 agreements current as at 31 December 2019 and is higher than the 10,574 agreements current at 31 March 2019.

The March quarter 2020 employee coverage of 2.21 million is lower than the 2.25 million employees covered at 31 December 2019 and is higher than the 2.09 million employees at 31 March 2019.

**10. Non-quantifiable agreements[[4]](#footnote-4) – March quarter 2020 - *Table 12 in Trends report***

**Chart 7 - Non-quantifiable agreements, proportion of approved agreements and employees covered, March quarter 2017 – March quarter 2020**

**Chart 7 - Non-quantifiable agreements, proportion of approved agreements and employees covered, March quarter 2017 - March quarter 2020

This graph shows the volitility between quarters when it comes to employee coverage under agreements approved where the wages are non-quantifiable.

It also shows that the level of agreements that are non-quantifiable is relatively stable whilst declining over the period between the March quarter 2017 and the March quarter 2020Source:** Attorney-General’s Department, Workplace Agreements Database.

**Chart 7 (above)** shows the proportion of employees covered by non-quantifiable agreements is more volatile than the proportion of agreements that are non-quantifiable. This volatility is due to larger agreements (in terms of employee coverage) with non-quantifiable wage increases being approved in some quarters but not others.

18.0 per cent of agreements approved in the March quarter 2020, covering 19.6 per cent of employees, do not contain quantifiable wage increases, and thus are not included as part of the AAWI calculations. A non-quantifiable agreement is one that does not have consistent wage increases for all employees covered or wage adjustments are linked to other sources, such as the Fair Work Commission’s Annual Wage Review or CPI or WPI movements.

In the March quarter 2020, 2 agreements were approved that cover more than 2,000 employees each and did not have quantifiable wage increases including:

* *Super Retail Group Enterprise Agreement 2018 (10,145 employees)*
* Wage increases are inconsistent between employment types under the agreement.
* *Victorian Disability Service (NGO) Agreement 2019 (4,275 employees)*
* Wages increases are linked to future outcomes of the Fair Work Commission’s annual wage review.

**NOTES**

1. All estimates are rounded and are subject to revision. Revisions have been made to historical series. AAWI data includes only increases to the base rate of pay and do not take into account allowances and bonus payments that are paid separately from the base wage.
2. For the March quarter 2020, the calculated AAWI of 2.6 per cent is based on 786 agreements, covering 117,129 employees (that is, 82.0 per cent of the 959 agreements approved in the quarter, and covering 80.4  per cent of the 145,626 employees) with quantifiable wage increases.
   * A total of 173 agreements, covering 28,538 employees (that is, 18.0 per cent of the 959 agreements approved in the quarter, covering 19.6 per cent of the total of 145,667 employees), have across-the-board wage increases that could not be quantified because, for example, different increases were given to different classifications, increases were based on individual performance or business unit performance. Refer to Table 12 in the Trends report for related data.
3. Context for the on wages growth in federally registered enterprise agreements:

* 37.9 per cent of all employees in Australia (as measured by the ABS 2018 Employee Earnings and Hours (EEH) survey) had their pay set by an enterprise agreement.

**Notes table: Instrument providing rate of pay for all employees, 2010-2018**

| Instrument providing rate of pay | 2010 (%) | 2012(%) | 2014(%) | 2016(%) | 2018(%) |
| --- | --- | --- | --- | --- | --- |
| Award | 15.2 | 16.1 | 18.8 | 20.6 | 21.0 |
| Collective Agreement (Federally Registered) | 31.5 | 32.0 | 32.6 | 38.5 (across all collective agreements)\* | 30.4 |
| Collective Agreement (State Registered) | 11.9 | 9.8 | 8.6 | 7.4 |
| Collective Agreement (Unregistered) | 0.1 | 0.2 | 0.2 | 0.0 |
| Individual Agreement such as common law contracts or over-award payments (Registered and unregistered) | 37.3 | 38.7 | 36.4 | 37.3 | 37.3 |
| Owner/managers of incorporated enterprises | 4.1 | 3.3 | 3.4 | 3.6 | 3.8 |

***Source:*** *Australian Bureau of Statistics Employee Earnings and Hours, Cat. No. 6306.0 (May 2010, May 2012, May 2014, May 2016, May 2018), unpublished data, including revised data for the 2016 Award and all Collective Agreement categories released at the time of the 2018 data – all employees.*

*\* Note: For 2016, a comparable breakdown of the Collective Agreement category is not available. In 2018, the ABS undertook a methodology change in how they consider pay setting mechanisms. The ABS provided indicative comparable estimates for 2016 (calculated using the 2018 methodology) at the higher level for the different methods of setting pay, however, more detailed breakdowns are not available.*

*Also note: This table is not intended to be analysed as a time series. Figures are extracted from published and unpublished Employee Earnings and Hours. Disaggregation of revised 2016 data is not available.*

*This table includes managerial-level employees. This accounts for all differences between this table and tables published in previous Trends reports. ABS classifies employees in the individual arrangement category if they have their pay set by an individual common law contract or arrangement, whether or not written, including where employees receive over-award payments.*

1. An agreement is identified as being “union” where the decision approving the agreement notes in accordance with s201(2) of the *Fair Work Act 2009* that the agreement covers the union(s) which has/have given notice under s183(1) that it/they want the agreement to cover them. It is recognised that this is a proxy measure as the data measure coverage rather than bargaining presence.

# Trends in Federal Enterprise Bargaining Report Main Tables

## Table 3 - Agreements approved in the quarter by sector (March quarter 2017 – March quarter 2020)

| FOR AGREEMENTS APPROVED IN THE NOMINATED QUARTER | Mar-17 | Jun-17 | | Sep-17 | | Dec-17 | Mar-18 | Jun-18 | Sep-18 | Dec-18 | Mar-19 | Jun-19 | Sep-19 | Dec-19 | Mar-20 |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Public sector agreements | 59 | 48 | 40 | | 49 | | 36 | 55 | 31 | 44 | 77 | 61 | 60 | 47 | 38 |
| Public sector AAWI (%) | 2.5 | 2.5 | 2.0 | | 2.3 | | 2.5 | 2.5 | 3.3 | 2.9 | 2.4 | 2.5 | 2.6 | 2.5 | 2.3 |
| Public sector duration (yrs.) | 3.2 | 3.3 | 3.3 | | 3.1 | | 3.3 | 3.2 | 3.9 | 3.9 | 3.1 | 3.1 | 3.0 | 2.9 | 3.4 |
| Public sector employees ('000) | 31.4 | 41.6 | 167.9 | | 66.4 | | 35.6 | 77.6 | 39.0 | 51.6 | 84.2 | 49.9 | 41.5 | 28.7 | 52.4 |
| Private sector agreements | 910 | 798 | 639 | | 999 | | 921 | 1056 | 842 | 879 | 1254 | 1519 | 1188 | 1079 | 920 |
| Private sector AAWI (%) | 2.7 | 2.6 | 2.4 | | 2.7 | | 2.7 | 2.8 | 3.0 | 3.0 | 2.9 | 2.8 | 2.7 | 2.7 | 2.9 |
| Private sector duration (yrs.) | 3.0 | 2.9 | 3.0 | | 2.8 | | 2.8 | 2.4 | 2.3 | 2.8 | 3.2 | 2.8 | 2.9 | 3.1 | 3.1 |
| Private sector employees ('000) | 120.4 | 72.6 | 68.3 | | 83.5 | | 90.7 | 193.4 | 93.8 | 86.8 | 283.5 | 145.4 | 127.1 | 173.1 | 93.3 |
| All sector agreements | 969 | 846 | 679 | | 1048 | | 957 | 1111 | 873 | 923 | 1331 | 1580 | 1248 | 1126 | 958 |
| All sectors AAWI (%) | 2.7 | 2.6 | 2.2 | | 2.5 | | 2.7 | 2.7 | 3.2 | 2.9 | 2.7 | 2.7 | 2.7 | 2.7 | 2.6 |
| All sectors duration (yrs.) | 3.0 | 3.0 | 3.2 | | 3.0 | | 2.9 | 2.7 | 2.8 | 3.2 | 3.2 | 2.8 | 2.9 | 3.0 | 3.2 |
| All sectors employees ('000) | 151.8 | 114.2 | 236.2 | | 149.9 | | 126.3 | 271.0 | 132.8 | 138.4 | 367.7 | 195.3 | 168.5 | 201.8 | 145.6 |

**Source:** Attorney-General’s Department, Workplace Agreements Database.

**Notes:**

1. AAWI = Average Annualised Wage Increase per employee.
2. Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.
3. \* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.
4. All estimates are rounded and are subject to revision. Revisions have been made to historical series.

**How to read:** 38 public sector agreements were approved in the March quarter 2020, covering 52,400 employees. Their average AAWI was 2.3 per cent and their average duration was 3.4 years.

**Table 4 - Agreements current on the last day of the quarter, by sector (March quarter 2017 – March quarter 2020)**

| FOR AGREEMENTS CURRENT IN THE NOMINATED QUARTER | Mar-17 | | Jun-17 | Sep-17 | Dec-17 | Mar-18 | Jun-18 | Sep-18 | Dec-18 | Mar-19 | Jun-19 | Sep-19 | Dec-19 | Mar-20 |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Public sector agreements | | 539 | 560 | 479 | 508 | 509 | 541 | 502 | 513 | 544 | 582 | 567 | 568 | 562 |
| Public sector AAWI(%) | | 3.2 | 3.1 | 2.8 | 2.7 | 2.6 | 2.6 | 2.6 | 2.7 | 2.7 | 2.7 | 2.7 | 2.6 | 2.6 |
| Public sector duration | | 3.5 | 3.5 | 3.5 | 3.5 | 3.5 | 3.5 | 3.5 | 3.6 | 3.5 | 3.5 | 3.5 | 3.5 | 3.5 |
| Public sector employees ('000) | | 530.0 | 523.9 | 572.1 | 618.1 | 618.2 | 673.6 | 699.8 | 730.0 | 780.5 | 817.4 | 827.2 | 819.5 | 790.7 |
| Private sector agreements | | 14020 | 13929 | 12430 | 12475 | 12222 | 12290 | 10493 | 10389 | 10030 | 10755 | 10311 | 10168 | 10113 |
| Private sector AAWI(%) | | 3.1 | 3.1 | 2.9 | 2.9 | 2.9 | 2.9 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.6 | 2.6 |
| Private sector duration | | 3.1 | 3.0 | 3.1 | 3.1 | 3.1 | 3.0 | 3.0 | 3.0 | 3.1 | 3.0 | 3.0 | 3.0 | 3.1 |
| Private sector employees ('000) | | 1467.1 | 1357.6 | 1189.2 | 1195.4 | 1166.7 | 1289.4 | 1198.5 | 1153.6 | 1306.0 | 1382.4 | 1343.4 | 1425.5 | 1416.3 |
| All sector agreements | | 14559 | 14489 | 12909 | 12983 | 12731 | 12831 | 10995 | 10902 | 10574 | 11337 | 10878 | 10736 | 10675 |
| All sectors AAWI(%) | | 3.1 | 3.1 | 2.9 | 2.8 | 2.8 | 2.8 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.6 | 2.6 |
| All sectors duration | | 3.2 | 3.2 | 3.3 | 3.2 | 3.3 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 |
| All sectors employees ('000) | | 1997.1 | 1881.5 | 1761.2 | 1813.5 | 1784.9 | 1962.9 | 1898.3 | 1883.5 | 2086.5 | 2199.8 | 2170.6 | 2245.0 | 2207.0 |

**Source:** *Attorney-General’s Department, Workplace Agreements Database.*

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
4. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *562 public sector agreements were current as at 31 March 2020, covering 790,700 employees. Their average AAWI was 2.6 per cent and their average duration was 3.5 years.*

**Table 5 - Agreements approved in the quarter by agreement type (March quarter 2017 – March quarter 2020)**

| FOR AGREEMENTS CURRENT IN THE NOMINATED QUARTER | Mar-17 | Jun-17 | Sep-17 | Dec-17 | Mar-18 | Jun-18 | Sep-18 | Dec-18 | Mar-19 | Jun-19 | Sep-19 | Dec-19 | Mar-20 |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Multi-enterprise greenfields agreements | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Multi-enterprise greenfields AAWI(%) | \* | \* | \* | \* | \* | \* | \* | \* | \* | \* | \* | \* | \* |
| Multi-enterprise greenfields duration | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Multi-enterprise greenfields employees ('000) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Multi-enterprise non-greenfields agreements | 8 | 5 | 4 | 3 | 7 | 3 | 5 | 6 | 1 | 14 | 5 | 4 | 3 |
| Multi-enterprise non-greenfields AAWI(%) | 2.5 | 2.5 | 2.7 | 2.2 | 2.1 | \* | 2.2 | 4.8 | 3.2 | 4.3 | 3.8 | 2.7 | 2.5 |
| Multi-enterprise non-greenfields duration | 3.6 | 3.1 | 3.1 | 3.5 | 2.4 | 2.3 | 2.8 | 3.2 | 2.1 | 3.0 | 3.7 | 2.8 | 2.9 |
| Multi-enterprise non-greenfields employees ('000) | 24.8 | 3.3 | 1.4 | 0.5 | 1.9 | 2.8 | 4.7 | 13.7 | 27.4 | 5.3 | 0.5 | 2.2 | 5.6 |
| Single-enterprise greenfields agreements | 40 | 18 | 28 | 26 | 21 | 42 | 43 | 32 | 54 | 76 | 79 | 60 | 52 |
| Single-enterprise greenfields AAWI(%) | 3.1 | 1.8 | 2.5 | 2.5 | 2.6 | 3.5 | 3.4 | 3.8 | 2.7 | 3.7 | 3.7 | 2.6 | 3.7 |
| Single-enterprise greenfields duration | 3.0 | 3.3 | 3.3 | 2.2 | 3.3 | 3.2 | 2.8 | 1.8 | 2.8 | 1.8 | 2.6 | 2.6 | 2.8 |
| Single-enterprise greenfields employees ('000) | 4.6 | 2.1 | 1.4 | 2.4 | 1.7 | 2.3 | 2.2 | 0.7 | 3.2 | 3.5 | 2.0 | 3.1 | 1.9 |
| Single-enterprise non-greenfields agreements | 921 | 823 | 647 | 1019 | 929 | 1066 | 825 | 885 | 1276 | 1490 | 1164 | 1062 | 903 |
| Single-enterprise non-greenfields AAWI(%) | 2.7 | 2.6 | 2.2 | 2.5 | 2.7 | 2.7 | 3.2 | 2.8 | 2.6 | 2.6 | 2.7 | 2.7 | 2.6 |
| Single-enterprise non-greenfields duration | 2.9 | 3.0 | 3.2 | 3.0 | 2.9 | 2.7 | 2.8 | 3.2 | 3.3 | 2.9 | 2.9 | 3.0 | 3.2 |
| Single-enterprise non-greenfields employees ('000) | 122.4 | 108.7 | 233.4 | 147.1 | 122.7 | 265.9 | 126.0 | 123.9 | 337.1 | 186.5 | 166.0 | 196.5 | 138.1 |
| All agreements | 969 | 846 | 679 | 1048 | 957 | 1111 | 873 | 923 | 1331 | 1580 | 1248 | 1126 | 958 |
| All AAWI(%) | 2.7 | 2.6 | 2.2 | 2.5 | 2.7 | 2.7 | 3.2 | 2.9 | 2.7 | 2.7 | 2.7 | 2.7 | 2.6 |
| All duration | 3.0 | 3.0 | 3.2 | 3.0 | 2.9 | 2.7 | 2.8 | 3.2 | 3.2 | 2.8 | 2.9 | 3.0 | 3.2 |
| All employees ('000) | 151.8 | 114.2 | 236.2 | 149.9 | 126.3 | 271.0 | 132.8 | 138.4 | 367.7 | 195.3 | 168.5 | 201.8 | 145.6 |

**Source:** *Attorney-General’s Department, Workplace Agreements Database.*

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
4. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*
5. *Agreement types – see “Types of Enterprise Agreements” section in Technical Notes at the end of this report.*

**How to read:** *3 multi-enterprise non-greenfields agreements were approved in the March quarter 2020, covering an estimated 5,600 employees. Their average AAWI was 2.5 per cent and their average duration was 2.9 years.*

**Table 6 - Agreements current on the last day of the quarter, by agreement type (March quarter 2017 – March quarter 2020)**

| FOR AGREEMENTS CURRENT IN THE NOMINATED QUARTER | Mar-17 | Jun-17 | Sep-17 | Dec-17 | Mar-18 | Jun-18 | Sep-18 | Dec-18 | Mar-19 | Jun-19 | Sep-19 | Dec-19 | Mar-20 |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Multi-enterprise greenfields agreements | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Multi-enterprise greenfields AAWI (%) | 1.6 | 1.6 | 1.6 | \* | \* | \* | \* | \* | \* | \* | \* | \* | \* |
| Multi-enterprise greenfields duration (yrs.) | 2.1 | 2.1 | 2.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0 | 0 | 0 | 0 |
| Multi-enterprise greenfields employees ('000) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0 | 0 | 0 | 0 |
| Multi-enterprise non-greenfields agreements | 63 | 62 | 57 | 58 | 58 | 60 | 57 | 59 | 56 | 67 | 69 | 69 | 60 |
| Multi-enterprise non-greenfields AAWI (%) | 2.6 | 2.6 | 2.7 | 2.6 | 2.6 | 2.6 | 2.5 | 2.9 | 3.0 | 3.1 | 3.1 | 3.1 | 3.1 |
| Multi-enterprise non-greenfields duration (yrs.) | 3.3 | 3.3 | 3.4 | 3.4 | 3.5 | 3.4 | 3.4 | 3.3 | 2.9 | 2.9 | 2.9 | 2.9 | 2.9 |
| Multi-enterprise non-greenfields employees ('000) | 52.2 | 54.6 | 50.4 | 49.9 | 47.4 | 48.6 | 49.2 | 62.7 | 89.6 | 94.6 | 89.5 | 87.9 | 88.1 |
| Single-enterprise greenfields agreements | 1073 | 980 | 792 | 710 | 621 | 543 | 455 | 413 | 330 | 359 | 337 | 383 | 387 |
| Single-enterprise greenfields AAWI (%) | 3.4 | 3.3 | 3.1 | 3.0 | 2.8 | 2.8 | 2.8 | 2.8 | 2.6 | 2.8 | 2.8 | 2.7 | 2.8 |
| Single-enterprise greenfields duration (yrs.) | 3.6 | 3.5 | 3.5 | 3.4 | 3.3 | 3.3 | 3.3 | 3.2 | 3.4 | 3.2 | 3.2 | 3.1 | 3.3 |
| Single-enterprise greenfields employees ('000) | 42.8 | 40.1 | 33.9 | 33.5 | 29.8 | 27.9 | 25.4 | 24.3 | 22.0 | 24.6 | 23.6 | 26.0 | 25.3 |
| Single-enterprise non-greenfields agreements | 13422 | 13446 | 12059 | 12215 | 12052 | 12228 | 10483 | 10430 | 10188 | 10911 | 10472 | 10284 | 10228 |
| Single-enterprise non-greenfields AAWI (%) | 3.1 | 3.1 | 2.9 | 2.8 | 2.8 | 2.8 | 2.7 | 2.7 | 2.6 | 2.6 | 2.6 | 2.6 | 2.6 |
| Single-enterprise non-greenfields duration (yrs.) | 3.2 | 3.1 | 3.2 | 3.2 | 3.3 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 |
| Single-enterprise non-greenfields employees ('000) | 1902.1 | 1786.8 | 1676.8 | 1730.1 | 1707.7 | 1886.5 | 1823.7 | 1796.5 | 1974.9 | 2080.7 | 2057.5 | 2131.1 | 2093.6 |
| All agreements | 14559 | 14489 | 12909 | 12983 | 12731 | 12831 | 10995 | 10902 | 10574 | 11337 | 10878 | 10736 | 10675 |
| All AAWI (%) | 3.1 | 3.1 | 2.9 | 2.8 | 2.8 | 2.8 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.6 | 2.6 |
| All duration (yrs.) | 3.2 | 3.2 | 3.3 | 3.2 | 3.3 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 |
| All employees ('000) | 1997.1 | 1881.5 | 1761.2 | 1813.5 | 1784.9 | 1962.9 | 1898.3 | 1883.5 | 2086.5 | 2199.8 | 2170.6 | 2245.0 | 2207.0 |

**Source:** *Attorney-General’s Department, Workplace Agreements Database.*

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
4. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*
5. *Agreement types – see “Types of Enterprise Agreements” section in Technical Notes at the end of this report.*

**How to read:** *60 multi-enterprise non-greenfields agreements were current as at 31 March 2020, covering an estimated 88,100 employees. Their average AAWI was 3.1 per cent and their average duration was 2.9 years.*

**Table 7 - Agreements approved in the quarter, by ANZSIC Division (March quarter 2017 – March quarter 2020)**

| FOR AGREEMENTS LODGED IN THE NOMINATED QUARTER | Mar-17 | Jun-17 | Sep-17 | Dec-17 | Mar-18 | Jun-18 | Sep-18 | Dec-18 | Mar-19 | Jun-19 | Sep-19 | Dec-19 | Mar-20 |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Agriculture, Forestry and Fishing agreements | 8 | 14 | 4 | 12 | 11 | 19 | 7 | 12 | 46 | 21 | 13 | 20 | 5 |
| Agriculture, Forestry and Fishing AAWI (%) | 2.4 | 2.7 | 2.5 | 2.7 | 2.1 | 2.6 | 3.0 | 2.4 | 2.2 | 2.7 | 2.4 | 2.6 | 2.4 |
| Agriculture, Forestry and Fishing duration (yrs.) | 3.5 | 3.1 | 3.4 | 3.3 | 3.5 | 3.0 | 3.4 | 3.6 | 3.9 | 3.5 | 3.3 | 3.5 | 3.8 |
| Agriculture, Forestry and Fishing employees ('000) | 2.5 | 1.6 | 0.9 | 0.7 | 0.7 | 1.1 | 0.7 | 1.2 | 2.4 | 1.4 | 1.5 | 2.7 | 0.2 |
| Mining agreements | 20 | 29 | 18 | 33 | 24 | 39 | 20 | 26 | 58 | 46 | 38 | 25 | 33 |
| Mining AAWI (%) | 1.4 | 2.3 | 1.9 | 1.8 | 2.0 | 2.2 | 2.2 | 2.7 | 2.3 | 2.6 | 2.3 | 2.3 | 2.5 |
| Mining duration (yrs.) | 2.6 | 3.4 | 3.5 | 3.1 | 2.8 | 2.7 | 3.6 | 2.8 | 3.4 | 3.0 | 3.3 | 3.3 | 3.2 |
| Mining employees ('000) | 1.2 | 3.6 | 1.5 | 3.6 | 2.3 | 7.1 | 2.6 | 2.1 | 6.1 | 8.3 | 5.1 | 4.5 | 4.2 |
| Manufacturing agreements | 158 | 162 | 112 | 205 | 152 | 139 | 145 | 148 | 240 | 314 | 192 | 209 | 180 |
| Manufacturing AAWI (%) | 2.4 | 2.4 | 2.4 | 2.5 | 2.5 | 2.6 | 2.7 | 2.8 | 2.6 | 2.6 | 2.6 | 2.5 | 2.5 |
| Manufacturing duration (yrs.) | 2.8 | 2.8 | 2.7 | 2.9 | 2.9 | 2.6 | 2.7 | 2.9 | 2.6 | 2.9 | 2.7 | 2.7 | 2.8 |
| Manufacturing employees ('000) | 10.3 | 8.5 | 7.7 | 15.3 | 8.6 | 12.0 | 10.3 | 12.6 | 17.8 | 22.6 | 11.5 | 18.2 | 14.1 |
| Non-metal manufacturing agreements | 108 | 113 | 79 | 130 | 96 | 89 | 93 | 94 | 152 | 199 | 129 | 142 | 134 |
| Non-metal manufacturing AAWI (%) | 2.3 | 2.4 | 2.4 | 2.7 | 2.5 | 2.5 | 2.4 | 2.9 | 2.6 | 2.5 | 2.5 | 2.5 | 2.5 |
| Non-metal manufacturing duration (yrs.) | 2.9 | 2.8 | 2.7 | 2.9 | 2.8 | 2.7 | 2.8 | 2.8 | 2.8 | 3.0 | 2.9 | 2.8 | 2.9 |
| Non-metal manufacturing employees ('000) | 7.4 | 5.9 | 4.4 | 8.8 | 5.6 | 8.4 | 5.6 | 8.6 | 12.5 | 14.9 | 8.2 | 11.0 | 11.1 |
| Metal manufacturing agreements | 50 | 49 | 33 | 75 | 56 | 50 | 52 | 54 | 88 | 115 | 63 | 67 | 46 |
| Metal manufacturing AAWI (%) | 2.6 | 2.4 | 2.5 | 2.3 | 2.4 | 2.9 | 3.0 | 2.6 | 2.6 | 2.9 | 2.7 | 2.6 | 2.5 |
| Metal manufacturing duration (yrs.) | 2.6 | 2.9 | 2.7 | 2.9 | 3.1 | 2.4 | 2.7 | 3.1 | 2.3 | 2.9 | 2.3 | 2.5 | 2.6 |
| Metal manufacturing employees ('000) | 2.8 | 2.6 | 3.2 | 6.5 | 3.0 | 3.6 | 4.7 | 4.0 | 5.3 | 7.8 | 3.2 | 7.2 | 3.0 |
| Electricity, Gas, Water and Waste Services agreements | 25 | 24 | 24 | 38 | 24 | 38 | 34 | 33 | 58 | 40 | 38 | 35 | 30 |
| Electricity, Gas, Water and Waste Services AAWI (%) | 3.5 | 3.2 | 2.3 | 2.9 | 3.1 | 2.5 | 3.2 | 2.8 | 2.5 | 2.6 | 3.0 | 3.2 | 3.0 |
| Electricity, Gas, Water and Waste Services duration (yrs.) | 2.9 | 3.0 | 3.1 | 2.9 | 2.6 | 2.9 | 3.3 | 2.8 | 2.7 | 3.3 | 3.1 | 3.4 | 2.2 |
| Electricity, Gas, Water and Waste Services Employees ('000) | 2.6 | 3.4 | 3.7 | 10.4 | 2.2 | 12.7 | 4.9 | 3.8 | 5.2 | 1.9 | 1.5 | 3.4 | 1.8 |
| Construction agreements | 246 | 212 | 202 | 319 | 279 | 358 | 328 | 323 | 329 | 520 | 430 | 400 | 371 |
| Construction AAWI (%) | 4.2 | 3.6 | 3.1 | 4.7 | 5.3 | 5.9 | 5.9 | 5.8 | 3.7 | 3.3 | 3.9 | 4.2 | 4.6 |
| Construction duration (yrs.) | 2.7 | 3.0 | 3.0 | 2.8 | 2.6 | 2.5 | 2.5 | 2.3 | 2.5 | 2.8 | 2.5 | 2.3 | 2.7 |
| Construction employees ('000) | 3.9 | 3.2 | 4.5 | 9.4 | 7.8 | 6.8 | 7.3 | 6.6 | 8.4 | 13.3 | 9.3 | 10.8 | 10.8 |
| Wholesale Trade agreements | 53 | 33 | 24 | 61 | 35 | 39 | 43 | 32 | 67 | 18 | 18 | 25 | 20 |
| Wholesale Trade AAWI (%) | 2.5 | 2.4 | 2.8 | 2.6 | 2.8 | 2.7 | 2.0 | 2.4 | 2.4 | 2.8 | 2.7 | 3.0 | 2.4 |
| Wholesale Trade duration (yrs.) | 2.9 | 2.9 | 2.6 | 2.3 | 2.8 | 2.9 | 2.8 | 3.3 | 2.8 | 2.7 | 3.3 | 3.7 | 3.0 |
| Wholesale Trade employees ('000) | 6.5 | 2.1 | 1.4 | 3.5 | 2.4 | 1.8 | 2.3 | 2.3 | 2.9 | 0.9 | 0.9 | 8.3 | 1.3 |
| Retail Trade agreements | 17 | 11 | 10 | 19 | 6 | 7 | 8 | 14 | 30 | 21 | 18 | 12 | 13 |
| Retail Trade AAWI (%) | 2.4 | 2.4 | 1.1 | 2.3 | 3.0 | 2.9 | 3.2 | 3.4 | 3.1 | 2.3 | 2.8 | 2.4 | 4.2 |
| Retail Trade duration (yrs.) | 3.5 | 2.6 | 3.6 | 2.2 | 2.7 | 2.0 | 4.1 | 3.4 | 3.9 | 1.7 | 2.9 | 3.5 | 3.9 |
| Retail Trade employees ('000) | 5.0 | 1.3 | 2.6 | 3.5 | 3.1 | 82.8 | 1.2 | 6.2 | 122.5 | 7.9 | 30.4 | 60.9 | 15.6 |
| Accommodation and Food Services agreements | 21 | 15 | 16 | 4 | 4 | 15 | 3 | 14 | 9 | 9 | 12 | 11 | 8 |
| Accommodation and Food Services AAWI (%) | 2.4 | 2.4 | 2.9 | 2.1 | 3.2 | 2.2 | 3.8 | 2.7 | 3.2 | 2.9 | 2.5 | 3.2 | 1.8 |
| Accommodation and Food Services duration (yrs.) | 3.2 | 3.7 | 3.7 | 2.7 | 2.6 | 3.5 | 4.0 | 3.6 | 2.6 | 2.9 | 2.7 | 3.6 | 3.2 |
| Accommodation and Food Services Employees ('000) | 1.1 | 0.9 | 2.5 | 0.6 | 1.8 | 1.5 | 0.1 | 1.3 | 0.5 | 1.4 | 2.3 | 0.8 | 0.3 |
| Transport, Postal and Warehousing agreements | 79 | 71 | 52 | 86 | 73 | 111 | 89 | 55 | 117 | 191 | 144 | 104 | 86 |
| Transport, Postal and Warehousing AAWI (%) | 2.8 | 2.1 | 2.0 | 2.3 | 2.2 | 2.7 | 2.6 | 2.7 | 2.8 | 3.1 | 2.7 | 2.8 | 2.7 |
| Transport, Postal and Warehousing duration (yrs.) | 3.2 | 3.4 | 3.2 | 2.5 | 2.9 | 2.8 | 2.7 | 3.1 | 3.0 | 3.0 | 3.0 | 2.9 | 3.4 |
| Transport, Postal and Warehousing employees ('000) | 11.6 | 5.4 | 35.7 | 14.6 | 6.3 | 27.1 | 12.9 | 7.6 | 10.8 | 17.2 | 11.1 | 15.2 | 7.8 |
| Information Media and Telecommunications agreements | 10 | 1 | 4 | 4 | 3 | 8 | 7 | 7 | 11 | 10 | 9 | 7 | 7 |
| Information Media and Telecommunications AAWI (%) | 2.1 | 2.6 | 1.9 | 2.1 | 2.2 | 1.6 | 1.6 | 2.1 | 2.1 | 2.2 | 2.1 | 1.9 | 2.1 |
| Information Media and Telecommunications duration (yrs.) | 2.2 | 2.3 | 3.5 | 1.7 | 2.8 | 3.0 | 2.6 | 3.1 | 2.8 | 2.4 | 2.4 | 2.2 | 2.9 |
| Information Media and Telecommunications employees ('000) | 4.4 | 0.4 | 0.4 | 0.9 | 0.4 | 1.1 | 0.6 | 0.8 | 2.4 | 5.6 | 1.0 | 1.7 | 1.2 |
| Financial and Insurance Services agreements | 6 | 5 | 4 | 14 | 7 | 12 | 6 | 9 | 10 | 8 | 5 | 9 | 8 |
| Financial and Insurance Services AAWI (%) | 2.3 | 3.2 | 2.6 | 2.6 | 2.8 | 2.3 | 3.1 | 2.6 | 2.7 | 2.8 | 2.8 | 3.1 | 2.6 |
| Financial and Insurance Services duration (yrs.) | 2.6 | 3.0 | 3.8 | 2.9 | 3.2 | 2.6 | 1.9 | 2.9 | 2.9 | 3.0 | 2.9 | 2.5 | 3.0 |
| Financial and Insurance Services employees ('000) | 0.8 | 7.8 | 0.9 | 3.1 | 1.3 | 1.1 | 0.5 | 4.2 | 31.4 | 2.1 | 0.9 | 3.5 | 1.7 |
| Rental, Hiring and Real Estate Services agreements | 26 | 8 | 7 | 10 | 7 | 17 | 9 | 18 | 9 | 3 | 6 | 5 | 3 |
| Rental, Hiring and Real Estate Services AAWI (%) | 2.7 | 1.8 | 2.0 | 3.2 | 2.7 | 3.6 | 7.9 | 6.5 | 3.3 | 2.1 | 3.5 | 5.1 | 2.5 |
| Rental, Hiring and Real Estate Services duration (yrs.) | 3.2 | 2.1 | 3.8 | 3.0 | 2.8 | 2.9 | 1.8 | 1.9 | 2.6 | 2.2 | 3.1 | 2.9 | 3.5 |
| Rental, Hiring and Real Estate Services employees ('000) | 0.5 | 0.9 | 1.8 | 0.3 | 0.2 | 0.4 | 0.2 | 0.3 | 0.3 | 0.0 | 0.3 | 0.3 | 0.1 |
| Professional, Scientific and Technical Services agreements | 23 | 23 | 27 | 30 | 23 | 25 | 15 | 16 | 30 | 18 | 10 | 12 | 14 |
| Professional, Scientific and Technical Services AAWI (%) | 3.2 | 3.4 | 2.2 | 3.0 | 2.7 | 2.7 | 2.3 | 2.3 | 2.3 | 2.4 | 2.5 | 2.0 | 2.5 |
| Professional, Scientific and Technical Services duration (yrs.) | 3.1 | 3.0 | 3.3 | 2.6 | 3.3 | 3.5 | 2.7 | 2.9 | 2.6 | 3.0 | 2.6 | 3.4 | 3.1 |
| Professional, Scientific and Technical Services employees ('000) | 1.5 | 2.3 | 7.4 | 1.0 | 2.2 | 2.4 | 4.8 | 1.6 | 3.0 | 1.5 | 0.9 | 0.6 | 0.8 |
| Administrative and Support Services agreements | 30 | 26 | 13 | 21 | 20 | 20 | 25 | 17 | 26 | 32 | 26 | 36 | 17 |
| Administrative and Support Services AAWI (%) | 2.7 | 2.1 | 3.0 | 2.4 | 3.8 | 4.2 | 4.5 | 2.9 | 3.3 | 2.5 | 2.2 | 3.0 | 3.2 |
| Administrative and Support Services duration (yrs.) | 3.2 | 3.0 | 2.6 | 2.7 | 2.9 | 2.5 | 2.8 | 2.1 | 2.9 | 3.5 | 3.4 | 3.0 | 3.8 |
| Administrative and Support Services employees ('000) | 3.1 | 2.7 | 0.5 | 1.4 | 1.2 | 5.4 | 0.6 | 3.7 | 2.1 | 2.3 | 5.3 | 3.5 | 2.0 |
| Public Administration and Safety agreements | 50 | 50 | 25 | 43 | 42 | 49 | 26 | 35 | 53 | 55 | 53 | 51 | 36 |
| Public Administration and Safety AAWI (%) | 2.3 | 2.6 | 2.0 | 2.0 | 2.5 | 2.4 | 2.1 | 2.3 | 2.4 | 2.4 | 2.5 | 2.2 | 2.1 |
| Public Administration and Safety duration (yrs.) | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.3 | 3.5 | 2.9 | 3.1 | 3.0 | 3.3 | 2.9 | 3.5 |
| Public Administration and Safety employees ('000) | 17.0 | 12.8 | 51.3 | 40.9 | 10.9 | 32.4 | 10.0 | 6.4 | 38.7 | 26.8 | 18.8 | 17.7 | 30.9 |
| Education and Training agreements | 64 | 40 | 27 | 41 | 67 | 75 | 38 | 50 | 76 | 87 | 50 | 53 | 47 |
| Education and Training AAWI (%) | 2.5 | 2.2 | 2.6 | 2.6 | 2.5 | 2.5 | 2.1 | 2.8 | 2.8 | 2.5 | 2.7 | 2.7 | 2.5 |
| Education and Training duration (yrs.) | 3.3 | 3.6 | 3.6 | 3.4 | 3.2 | 3.3 | 1.9 | 3.4 | 2.6 | 3.1 | 2.8 | 2.9 | 3.4 |
| Education and Training employees ('000) | 45.4 | 14.1 | 85.1 | 12.2 | 33.2 | 27.4 | 41.4 | 45.1 | 69.6 | 32.1 | 25.7 | 15.8 | 24.1 |
| Health Care and Social Assistance agreements | 87 | 76 | 88 | 79 | 147 | 107 | 48 | 85 | 116 | 143 | 137 | 77 | 52 |
| Health Care and Social Assistance AAWI (%) | 3.0 | 2.7 | 2.5 | 2.7 | 2.3 | 2.5 | 3.9 | 2.9 | 2.7 | 3.0 | 2.7 | 2.4 | 2.6 |
| Health Care and Social Assistance duration (yrs.) | 2.6 | 2.9 | 2.4 | 3.4 | 2.8 | 2.8 | 3.6 | 3.7 | 3.0 | 2.6 | 2.9 | 2.5 | 2.7 |
| Health Care and Social Assistance employees ('000) | 24.7 | 38.6 | 23.5 | 23.9 | 36.0 | 45.4 | 29.7 | 28.1 | 35.6 | 42.7 | 33.9 | 29.2 | 21.7 |
| Arts and Recreation Services agreements | 14 | 8 | 9 | 9 | 6 | 7 | 8 | 9 | 9 | 13 | 23 | 9 | 14 |
| Arts and Recreation Services AAWI (%) | 3.5 | 2.4 | 2.2 | 2.2 | 2.9 | 2.8 | 2.7 | 2.2 | 2.7 | 3.1 | 2.7 | 3.3 | 2.7 |
| Arts and Recreation Services duration (yrs.) | 3.3 | 3.0 | 3.1 | 3.4 | 2.9 | 2.7 | 3.1 | 3.1 | 3.1 | 3.1 | 2.8 | 2.7 | 3.1 |
| Arts and Recreation Services employees ('000) | 8.8 | 1.5 | 3.6 | 2.1 | 1.5 | 1.5 | 1.5 | 1.3 | 3.3 | 2.2 | 4.7 | 1.2 | 6.1 |
| Other Services agreements | 32 | 38 | 13 | 20 | 27 | 26 | 14 | 20 | 37 | 31 | 26 | 26 | 14 |
| Other Services AAWI (%) | 2.7 | 2.4 | 2.6 | 2.8 | 2.4 | 2.8 | 2.3 | 2.6 | 3.1 | 2.1 | 2.6 | 2.6 | 2.1 |
| Other Services duration (yrs.) | 2.9 | 2.4 | 2.0 | 2.7 | 2.9 | 2.9 | 3.0 | 2.5 | 2.9 | 3.0 | 2.8 | 3.1 | 3.0 |
| Other Services employees ('000) | 1.0 | 3.1 | 1.2 | 2.6 | 4.0 | 1.0 | 1.3 | 3.1 | 4.8 | 5.1 | 3.4 | 3.7 | 1.1 |
| All sector agreements | 969 | 846 | 679 | 1048 | 957 | 1111 | 873 | 923 | 1331 | 1580 | 1248 | 1126 | 958 |
| All sectors AAWI (%) | 2.7 | 2.6 | 2.2 | 2.5 | 2.7 | 2.7 | 3.2 | 2.9 | 2.7 | 2.7 | 2.7 | 2.7 | 2.6 |
| All sectors duration (yrs.) | 3.0 | 3.0 | 3.2 | 3.0 | 2.9 | 2.7 | 2.8 | 3.2 | 3.2 | 2.8 | 2.9 | 3.0 | 3.2 |
| All sectors employees ('000) | 151.8 | 114.2 | 236.2 | 149.9 | 126.3 | 271.0 | 132.8 | 138.4 | 367.7 | 195.3 | 168.5 | 201.8 | 145.6 |

**Source:** *Attorney-General’s Department, Workplace Agreements Database.*

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *The manufacturing category has been disaggregated into metals and non-metals industries.*
4. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
5. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *5 Agriculture, Forestry and Fishing agreements were approved in the March quarter 2020, covering 200 employees. Their average AAWI was 2.4 per cent and their average duration was 3.8* *years.*

**Table 8 - Agreements current on the last day of the quarter, by ANZSIC Division (March quarter 2017 – March quarter 2020)**

| FOR AGREEMENTS CURRENT AT THE END OF THE NOMINATED QUARTER | Mar-17 | Jun-17 | Sep-17 | Dec-17 | Mar-18 | Jun-18 | Sep-18 | Dec-18 | Mar-19 | Jun-19 | Sep-19 | Dec-19 | Mar-20 |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Agriculture, Forestry and Fishing agreements | 142 | 154 | 135 | 140 | 141 | 149 | 137 | 138 | 169 | 181 | 165 | 183 | 178 |
| Agriculture, Forestry and Fishing AAWI (%) | 2.7 | 2.7 | 2.7 | 2.7 | 2.6 | 2.6 | 2.6 | 2.6 | 2.6 | 2.6 | 2.5 | 2.5 | 2.5 |
| Agriculture, Forestry and Fishing duration (yrs.) | 3.3 | 3.3 | 3.4 | 3.5 | 3.5 | 3.5 | 3.5 | 3.5 | 3.6 | 3.6 | 3.7 | 3.7 | 3.7 |
| Agriculture, Forestry and Fishing employees ('000) | 11.2 | 12.8 | 12.1 | 12.3 | 12.6 | 12.9 | 12.5 | 12.3 | 14.4 | 15.3 | 13.2 | 15.8 | 15.7 |
| Mining agreements | 399 | 391 | 363 | 362 | 362 | 358 | 326 | 310 | 338 | 359 | 375 | 376 | 395 |
| Mining AAWI (%) | 2.6 | 2.3 | 2.2 | 1.9 | 1.9 | 2.0 | 2.0 | 2.1 | 2.1 | 2.3 | 2.3 | 2.3 | 2.3 |
| Mining duration (yrs.) | 3.4 | 3.4 | 3.5 | 3.5 | 3.4 | 3.3 | 3.3 | 3.2 | 3.3 | 3.3 | 3.3 | 3.3 | 3.3 |
| Mining employees ('000) | 43.3 | 40.8 | 38.1 | 38.8 | 38.8 | 40.3 | 37.5 | 35.6 | 39.1 | 39.0 | 45.2 | 48.2 | 51.0 |
| Manufacturing agreements | 2296 | 2287 | 2012 | 2032 | 2000 | 1971 | 1717 | 1696 | 1731 | 1880 | 1816 | 1853 | 1919 |
| Manufacturing AAWI (%) | 2.8 | 2.8 | 2.7 | 2.7 | 2.7 | 2.7 | 2.5 | 2.6 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 |
| Manufacturing duration (yrs.) | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.1 | 3.0 | 3.0 |
| Manufacturing employees ('000) | 146.0 | 144.8 | 129.3 | 132.0 | 126.5 | 126.0 | 109.5 | 109.8 | 117.4 | 128.9 | 125.1 | 135.0 | 140.1 |
| Non-metal manufacturing agreements | 1455 | 1455 | 1309 | 1315 | 1292 | 1272 | 1123 | 1117 | 1138 | 1225 | 1174 | 1207 | 1262 |
| Non-metal manufacturing AAWI (%) | 2.8 | 2.7 | 2.7 | 2.7 | 2.6 | 2.6 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 |
| Non-metal manufacturing duration (yrs.) | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.1 | 3.1 | 3.0 |
| Non-metal manufacturing employees ('000) | 97.9 | 97.9 | 87.0 | 85.9 | 83.1 | 82.8 | 73.8 | 74.2 | 80.5 | 86.6 | 84.0 | 91.0 | 95.0 |
| Metal manufacturing agreements | 841 | 832 | 703 | 717 | 708 | 699 | 594 | 579 | 593 | 655 | 642 | 646 | 657 |
| Metal manufacturing AAWI (%) | 2.9 | 2.8 | 2.8 | 2.8 | 2.7 | 2.7 | 2.6 | 2.6 | 2.5 | 2.6 | 2.6 | 2.6 | 2.6 |
| Metal manufacturing duration (yrs.) | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 |
| Metal manufacturing employees ('000) | 48.1 | 46.9 | 42.3 | 46.0 | 43.4 | 43.2 | 35.7 | 35.5 | 36.9 | 42.3 | 41.1 | 44.0 | 45.1 |
| Electricity, Gas, Water and Waste Services agreements | 397 | 406 | 356 | 366 | 347 | 357 | 322 | 333 | 349 | 361 | 366 | 378 | 391 |
| Electricity, Gas, Water and Waste Services AAWI (%) | 3.0 | 3.0 | 3.0 | 2.9 | 2.9 | 2.9 | 2.9 | 2.9 | 2.8 | 2.8 | 2.8 | 2.8 | 2.8 |
| Electricity, Gas, Water and Waste Services duration (yrs.) | 3.0 | 3.0 | 3.1 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 2.9 | 3.0 | 3.0 | 3.0 | 3.0 |
| Electricity, Gas, Water and Waste Services Employees ('000) | 43.9 | 46.7 | 38.8 | 47.3 | 39.8 | 45.6 | 48.2 | 51.0 | 53.5 | 54.0 | 51.6 | 52.1 | 51.8 |
| Construction agreements | 4556 | 4549 | 4194 | 4255 | 4280 | 4271 | 3375 | 3325 | 2918 | 3151 | 3034 | 2748 | 2732 |
| Construction AAWI (%) | 4.4 | 4.4 | 4.3 | 4.3 | 4.5 | 4.7 | 4.2 | 4.3 | 3.3 | 3.3 | 3.2 | 3.2 | 3.2 |
| Construction duration (yrs.) | 3.1 | 3.1 | 3.1 | 3.1 | 3.1 | 3.0 | 3.1 | 3.0 | 3.3 | 3.2 | 3.2 | 3.2 | 3.3 |
| Construction employees ('000) | 113.5 | 112.7 | 95.4 | 99.9 | 94.9 | 94.5 | 76.3 | 74.7 | 64.4 | 72.0 | 70.4 | 69.5 | 70.9 |
| Wholesale Trade agreements | 502 | 496 | 443 | 466 | 453 | 455 | 412 | 424 | 455 | 443 | 368 | 355 | 344 |
| Wholesale Trade AAWI (%) | 2.9 | 2.8 | 2.7 | 2.7 | 2.7 | 2.7 | 2.6 | 2.5 | 2.5 | 2.5 | 2.5 | 2.6 | 2.5 |
| Wholesale Trade duration (yrs.) | 2.9 | 2.9 | 2.9 | 2.9 | 2.9 | 2.9 | 2.9 | 2.9 | 3.0 | 3.0 | 3.1 | 3.3 | 3.3 |
| Wholesale Trade employees ('000) | 33.3 | 32.7 | 27.4 | 29.5 | 26.5 | 26.6 | 25.6 | 27.2 | 27.4 | 27.4 | 20.0 | 26.1 | 26.2 |
| Retail Trade agreements | 247 | 233 | 206 | 213 | 200 | 179 | 150 | 152 | 160 | 163 | 162 | 170 | 165 |
| Retail Trade AAWI (%) | 2.9 | 2.9 | 2.8 | 2.8 | 2.5 | 2.5 | 2.3 | 2.4 | 2.7 | 2.7 | 2.7 | 2.6 | 2.7 |
| Retail Trade duration (yrs.) | 3.3 | 3.3 | 3.4 | 3.3 | 3.2 | 2.4 | 2.3 | 2.4 | 3.2 | 3.1 | 3.1 | 3.2 | 3.2 |
| Retail Trade employees ('000) | 61.2 | 56.8 | 51.6 | 52.7 | 43.7 | 121.0 | 104.7 | 109.9 | 231.1 | 236.6 | 264.5 | 325.0 | 337.0 |
| Accommodation and Food Services agreements | 404 | 387 | 351 | 326 | 295 | 294 | 246 | 234 | 224 | 213 | 202 | 191 | 173 |
| Accommodation and Food Services AAWI (%) | 2.8 | 2.8 | 2.7 | 2.6 | 2.7 | 2.7 | 2.6 | 2.6 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 |
| Accommodation and Food Services duration (yrs.) | 3.8 | 3.4 | 3.6 | 3.6 | 3.6 | 3.6 | 3.6 | 3.6 | 3.6 | 3.5 | 3.4 | 3.3 | 3.4 |
| Accommodation and Food Services Employees ('000) | 139.5 | 37.6 | 31.4 | 24.0 | 23.5 | 23.8 | 20.8 | 19.9 | 18.5 | 18.5 | 20.3 | 17.9 | 17.3 |
| Transport, Postal and Warehousing agreements | 1169 | 1139 | 1027 | 1034 | 1024 | 1018 | 950 | 921 | 928 | 1057 | 1053 | 1115 | 1139 |
| Transport, Postal and Warehousing AAWI (%) | 3.2 | 3.1 | 2.7 | 2.6 | 2.6 | 2.6 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 |
| Transport, Postal and Warehousing duration (yrs.) | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.1 | 3.1 | 3.1 | 3.1 | 3.1 | 3.0 | 3.1 |
| Transport, Postal and Warehousing employees ('000) | 150.7 | 147.9 | 154.5 | 153.6 | 149.4 | 165.4 | 160.6 | 163.5 | 160.4 | 173.9 | 167.2 | 178.0 | 179.3 |
| Information Media and Telecommunications agreements | 100 | 94 | 82 | 74 | 69 | 69 | 60 | 60 | 63 | 71 | 72 | 74 | 74 |
| Information Media and Telecommunications AAWI (%) | 2.8 | 2.8 | 2.8 | 2.8 | 2.8 | 2.8 | 2.9 | 2.1 | 2.2 | 2.1 | 2.1 | 2.1 | 2.1 |
| Information Media and Telecommunications duration (yrs.) | 2.9 | 2.8 | 2.8 | 2.8 | 2.8 | 2.8 | 2.9 | 2.8 | 2.9 | 2.7 | 2.7 | 2.6 | 2.8 |
| Information Media and Telecommunications employees ('000) | 46.0 | 45.8 | 44.9 | 45.2 | 42.6 | 43.2 | 40.3 | 7.6 | 7.8 | 14.0 | 14.7 | 14.7 | 13.8 |
| Financial and Insurance Services agreements | 135 | 132 | 106 | 110 | 113 | 119 | 103 | 102 | 105 | 110 | 90 | 93 | 100 |
| Financial and Insurance Services AAWI (%) | 2.8 | 2.9 | 2.9 | 2.8 | 2.8 | 2.8 | 2.8 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 |
| Financial and Insurance Services duration (yrs.) | 2.7 | 2.7 | 3.1 | 3.1 | 3.1 | 3.1 | 3.1 | 3.1 | 3.1 | 3.1 | 3.1 | 3.1 | 3.1 |
| Financial and Insurance Services employees ('000) | 165.4 | 170.0 | 138.8 | 140.8 | 141.6 | 140.5 | 137.8 | 103.1 | 103.8 | 105.6 | 96.5 | 67.2 | 69.6 |
| Rental, Hiring and Real Estate Services agreements | 291 | 285 | 257 | 242 | 227 | 224 | 181 | 172 | 146 | 140 | 107 | 97 | 85 |
| Rental, Hiring and Real Estate Services AAWI (%) | 3.4 | 3.4 | 2.8 | 2.7 | 2.7 | 2.7 | 2.6 | 2.6 | 2.4 | 2.4 | 2.2 | 2.3 | 2.3 |
| Rental, Hiring and Real Estate Services duration (yrs.) | 3.4 | 3.4 | 3.4 | 3.3 | 3.3 | 3.3 | 3.3 | 3.2 | 3.3 | 3.3 | 3.3 | 3.3 | 3.3 |
| Rental, Hiring and Real Estate Services employees ('000) | 7.3 | 7.2 | 8.5 | 8.4 | 8.2 | 8.2 | 7.2 | 6.8 | 6.2 | 5.8 | 5.2 | 5.4 | 5.2 |
| Professional, Scientific and Technical Services agreements | 400 | 395 | 359 | 370 | 355 | 354 | 308 | 299 | 297 | 290 | 258 | 241 | 230 |
| Professional, Scientific and Technical Services AAWI (%) | 3.1 | 3.0 | 2.7 | 2.7 | 2.7 | 2.7 | 2.6 | 2.5 | 2.4 | 2.4 | 2.4 | 2.4 | 2.4 |
| Professional, Scientific and Technical Services duration (yrs.) | 3.2 | 3.2 | 3.3 | 3.3 | 3.3 | 3.3 | 3.3 | 3.2 | 3.1 | 3.1 | 3.2 | 3.1 | 3.1 |
| Professional, Scientific and Technical Services employees ('000) | 30.0 | 29.5 | 30.9 | 29.6 | 27.7 | 28.9 | 30.7 | 30.5 | 30.4 | 30.1 | 28.8 | 27.7 | 27.0 |
| Administrative and Support Services agreements | 563 | 564 | 475 | 466 | 452 | 438 | 361 | 342 | 321 | 323 | 280 | 274 | 260 |
| Administrative and Support Services AAWI (%) | 3.1 | 3.0 | 3.1 | 3.0 | 2.9 | 3.0 | 2.9 | 2.9 | 2.8 | 2.8 | 2.7 | 2.7 | 2.6 |
| Administrative and Support Services duration (yrs.) | 3.2 | 3.2 | 3.4 | 3.4 | 3.4 | 3.3 | 3.3 | 3.1 | 3.1 | 3.1 | 3.2 | 3.2 | 3.2 |
| Administrative and Support Services employees ('000) | 44.7 | 44.8 | 36.2 | 35.6 | 33.6 | 37.2 | 29.5 | 30.7 | 29.7 | 29.9 | 31.1 | 32.5 | 30.6 |
| Public Administration and Safety agreements | 564 | 599 | 510 | 522 | 533 | 558 | 505 | 495 | 487 | 510 | 491 | 497 | 487 |
| Public Administration and Safety AAWI (%) | 2.8 | 2.8 | 2.5 | 2.4 | 2.4 | 2.4 | 2.4 | 2.4 | 2.4 | 2.4 | 2.4 | 2.3 | 2.2 |
| Public Administration and Safety duration (yrs.) | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.3 | 3.2 | 3.1 |
| Public Administration and Safety employees ('000) | 244.6 | 254.6 | 251.1 | 284.9 | 289.0 | 314.9 | 316.8 | 302.5 | 308.6 | 325.2 | 316.2 | 299.6 | 260.1 |
| Education and Training agreements | 575 | 595 | 564 | 573 | 435 | 497 | 496 | 520 | 499 | 583 | 588 | 620 | 586 |
| Education and Training AAWI (%) | 3.3 | 3.2 | 2.8 | 2.8 | 2.7 | 2.6 | 2.5 | 2.6 | 2.6 | 2.6 | 2.6 | 2.6 | 2.6 |
| Education and Training duration (yrs.) | 3.2 | 3.2 | 3.4 | 3.4 | 3.5 | 3.5 | 3.3 | 3.3 | 3.2 | 3.2 | 3.1 | 3.1 | 3.3 |
| Education and Training employees ('000) | 257.0 | 225.4 | 248.6 | 257.4 | 251.3 | 267.9 | 300.3 | 340.8 | 403.4 | 436.1 | 421.8 | 434.6 | 405.4 |
| Health Care and Social Assistance agreements | 1293 | 1243 | 986 | 960 | 982 | 1052 | 935 | 960 | 988 | 1093 | 1077 | 1100 | 1062 |
| Health Care and Social Assistance AAWI (%) | 3.2 | 3.2 | 3.1 | 3.0 | 3.0 | 2.9 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 |
| Health Care and Social Assistance duration (yrs.) | 3.4 | 3.4 | 3.5 | 3.5 | 3.5 | 3.4 | 3.5 | 3.5 | 3.5 | 3.5 | 3.5 | 3.5 | 3.5 |
| Health Care and Social Assistance employees ('000) | 376.9 | 393.1 | 350.2 | 349.2 | 364.0 | 395.5 | 386.2 | 400.2 | 411.5 | 424.5 | 425.4 | 441.8 | 449.0 |
| Arts and Recreation Services agreements | 143 | 143 | 140 | 142 | 136 | 136 | 114 | 119 | 104 | 110 | 108 | 114 | 106 |
| Arts and Recreation Services AAWI (%) | 2.9 | 3.0 | 2.9 | 2.9 | 2.9 | 2.9 | 2.8 | 2.8 | 2.8 | 2.9 | 2.7 | 2.8 | 2.8 |
| Arts and Recreation Services duration (yrs.) | 3.2 | 3.1 | 3.1 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.3 | 3.3 | 3.3 | 3.3 | 3.2 |
| Arts and Recreation Services employees ('000) | 43.2 | 38.3 | 38.7 | 40.0 | 39.8 | 39.6 | 33.3 | 34.4 | 35.4 | 36.3 | 27.7 | 25.8 | 29.3 |
| Other Services agreements | 383 | 397 | 343 | 330 | 327 | 332 | 297 | 300 | 292 | 299 | 266 | 257 | 249 |
| Other Services AAWI (%) | 2.9 | 2.9 | 2.9 | 2.8 | 2.8 | 2.7 | 2.6 | 2.6 | 2.7 | 2.6 | 2.6 | 2.6 | 2.5 |
| Other Services duration (yrs.) | 2.8 | 2.8 | 2.8 | 2.8 | 2.8 | 2.8 | 2.9 | 2.8 | 2.9 | 2.9 | 3.0 | 3.0 | 3.0 |
| Other Services employees ('000) | 39.3 | 40.1 | 34.6 | 32.6 | 31.5 | 31.1 | 20.5 | 23.0 | 23.6 | 26.8 | 25.6 | 28.1 | 27.8 |
| All sector agreements | 14559 | 14489 | 12909 | 12983 | 12731 | 12831 | 10995 | 10902 | 10574 | 11337 | 10878 | 10736 | 10675 |
| All sectors AAWI (%) | 3.1 | 3.1 | 2.9 | 2.8 | 2.8 | 2.8 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.6 | 2.6 |
| All sectors duration (yrs.) | 3.2 | 3.2 | 3.3 | 3.2 | 3.3 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 |
| All sectors employees ('000) | 1997.1 | 1881.5 | 1761.2 | 1813.5 | 1784.9 | 1962.9 | 1898.3 | 1883.5 | 2086.5 | 2199.8 | 2170.6 | 2245.0 | 2207.0 |

**Source:** *Attorney-General’s Department, Workplace Agreements Database.*

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
4. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** 178 *Agriculture, Forestry and Fishing agreements current as at 31 March 2020, covering 15,700 employees. Their average AAWI was 2.5 per cent and their average duration was 3.7 years.*

**Table 9 - Agreements, by ANZSIC Division, expiring by quarter (March quarter 2020 – March quarter 2023)**

| FOR ALL CURRENT AGREEMENTS | Mar-20 | Jun-20 | Sep-20 | Dec-20 | Mar-21 | Jun-21 | Sep-21 | Dec-21 | Mar-22 | Jun-22 | Sep-22 | Dec-22 | Mar-23 |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Agriculture, Forestry and Fishing agreements | 7 | 20 | 6 | 14 | 4 | 13 | 18 | 11 | 5 | 10 | 11 | 7 | 30 |
| Agriculture, Forestry and Fishing AAWI (%) | 2.4 | 2.7 | 2.8 | 2.5 | 2.5 | 3.1 | 2.5 | 2.8 | 2.6 | 2.5 | 2.3 | 2.8 | 2.3 |
| Agriculture, Forestry and Fishing employees ('000) | 0.4 | 1.5 | 1.1 | 2.0 | 0.6 | 0.5 | 1.2 | 0.7 | 0.2 | 1.1 | 1.9 | 0.6 | 0.8 |
| Mining agreements | 14 | 25 | 31 | 33 | 28 | 39 | 21 | 23 | 29 | 34 | 17 | 13 | 33 |
| Mining AAWI (%) | 2.5 | 2.5 | 2.2 | 1.8 | 2.1 | 2.3 | 2.3 | 2.7 | 2.4 | 2.8 | 2.5 | 2.3 | 1.8 |
| Mining employees ('000) | 0.9 | 2.1 | 3.4 | 3.2 | 1.9 | 6.8 | 2.7 | 1.8 | 2.7 | 4.6 | 1.8 | 2.8 | 4.7 |
| Manufacturing agreements | 111 | 265 | 160 | 165 | 109 | 226 | 153 | 121 | 101 | 195 | 103 | 81 | 63 |
| Manufacturing AAWI (%) | 2.4 | 2.5 | 2.4 | 2.6 | 2.6 | 2.6 | 2.5 | 2.4 | 2.5 | 2.7 | 2.5 | 2.4 | 2.6 |
| Manufacturing employees ('000) | 6.9 | 21.0 | 10.5 | 11.6 | 6.6 | 16.0 | 8.6 | 9.2 | 6.6 | 16.7 | 9.1 | 7.0 | 4.6 |
| Non-metal manufacturing agreements | 80 | 160 | 106 | 114 | 67 | 156 | 99 | 78 | 65 | 141 | 69 | 48 | 39 |
| Non-metal manufacturing AAWI (%) | 2.5 | 2.6 | 2.4 | 2.6 | 2.6 | 2.5 | 2.5 | 2.5 | 2.4 | 2.6 | 2.4 | 2.3 | 2.6 |
| Non-metal manufacturing employees ('000) | 6.0 | 13.5 | 7.0 | 8.6 | 4.3 | 9.4 | 5.4 | 5.9 | 4.8 | 11.5 | 6.2 | 4.8 | 3.7 |
| Metal manufacturing agreements | 31 | 105 | 54 | 51 | 42 | 70 | 54 | 43 | 36 | 54 | 34 | 33 | 24 |
| Metal manufacturing AAWI (%) | 2.4 | 2.5 | 2.3 | 2.5 | 2.6 | 2.8 | 2.4 | 2.3 | 3.0 | 2.9 | 2.7 | 2.6 | 3.2 |
| Metal manufacturing employees ('000) | 0.9 | 7.5 | 3.5 | 3.0 | 2.3 | 6.6 | 3.2 | 3.3 | 1.8 | 5.2 | 2.9 | 2.2 | 0.9 |
| Electricity, Gas, Water and Waste Services agreements | 20 | 45 | 25 | 40 | 25 | 50 | 29 | 28 | 32 | 18 | 25 | 13 | 13 |
| Electricity, Gas, Water and Waste Services AAWI (%) | 2.4 | 2.1 | 3.1 | 3.1 | 2.9 | 2.8 | 2.7 | 3.0 | 2.8 | 2.4 | 2.8 | 2.4 | 3.3 |
| Electricity, Gas, Water and Waste Services Employees ('000) | 0.8 | 5.8 | 5.5 | 7.6 | 14.1 | 7.4 | 1.4 | 1.0 | 2.0 | 1.0 | 1.8 | 0.8 | 0.4 |
| Construction agreements | 378 | 259 | 172 | 149 | 311 | 143 | 156 | 181 | 127 | 183 | 142 | 266 | 100 |
| Construction AAWI (%) | 5.1 | 3.0 | 3.7 | 3.2 | 3.4 | 3.5 | 2.8 | 3.0 | 2.5 | 3.0 | 2.7 | 4.6 | 2.3 |
| Construction employees ('000) | 8.8 | 5.6 | 4.5 | 2.9 | 8.1 | 3.7 | 4.4 | 4.2 | 4.7 | 5.9 | 4.3 | 7.0 | 2.9 |
| Wholesale Trade agreements | 27 | 49 | 37 | 36 | 35 | 44 | 22 | 21 | 14 | 23 | 24 | 9 | 13 |
| Wholesale Trade AAWI (%) | 2.4 | 2.5 | 2.5 | 2.7 | 2.5 | 2.8 | 2.3 | 2.4 | 1.9 | 2.4 | 2.0 | 2.2 | 2.0 |
| Wholesale Trade employees ('000) | 1.2 | 2.1 | 2.0 | 2.2 | 1.1 | 2.4 | 1.0 | 1.3 | 0.4 | 1.1 | 2.4 | 1.2 | 0.8 |
| Retail Trade agreements | 15 | 23 | 7 | 11 | 11 | 18 | 12 | 11 | 9 | 18 | 11 | 9 | 8 |
| Retail Trade AAWI (%) | 3.3 | 2.4 | 2.3 | 2.4 | 2.3 | 3.3 | 2.3 | 2.3 | 2.9 | 2.9 | 4.9 | 3.3 | 2.1 |
| Retail Trade employees ('000) | 1.3 | 92.2 | 0.2 | 1.7 | 4.0 | 7.1 | 5.3 | 2.0 | 7.5 | 21.0 | 4.3 | 4.1 | 142.5 |
| Accommodation and Food Services agreements | 26 | 27 | 23 | 23 | 12 | 18 | 8 | 6 | 5 | 13 | 6 | 9 | 3 |
| Accommodation and Food Services AAWI (%) | 2.2 | 2.9 | 2.9 | 2.4 | 1.7 | 2.8 | 3.0 | 2.8 | 1.6 | 2.8 | 2.3 | 1.8 | 1.8 |
| Accommodation and Food Services Employees ('000) | 1.0 | 1.2 | 3.9 | 2.8 | 0.5 | 2.3 | 2.0 | 0.7 | 0.1 | 1.0 | 0.5 | 0.6 | 0.2 |
| Transport, Postal and Warehousing agreements | 47 | 174 | 76 | 91 | 65 | 164 | 76 | 84 | 61 | 104 | 66 | 39 | 34 |
| Transport, Postal and Warehousing AAWI (%) | 2.5 | 2.4 | 2.2 | 2.7 | 2.6 | 2.8 | 3.0 | 2.9 | 2.4 | 2.7 | 2.6 | 2.5 | 2.4 |
| Transport, Postal and Warehousing employees ('000) | 4.0 | 37.8 | 36.6 | 9.5 | 5.6 | 29.3 | 6.4 | 10.5 | 3.6 | 8.9 | 5.1 | 10.2 | 3.4 |
| Information Media and Telecommunications agreements | 7 | 14 | 4 | 7 | 3 | 14 | 2 | 2 | 2 | 14 | 3 | 2 | 3 |
| Information Media and Telecommunications AAWI (%) | 2.3 | 2.3 | 1.5 | 1.7 | 2.4 | 2.7 | 2.1 | 2.0 | 2.0 | 2.0 | 2.1 | 2.1 | 2.0 |
| Information Media and Telecommunications employees ('000) | 0.4 | 1.4 | 1.0 | 0.8 | 0.1 | 1.2 | 0.1 | 0.4 | 0.9 | 5.9 | 0.5 | 0.2 | 1.1 |
| Financial and Insurance Services agreements | 2 | 21 | 8 | 9 | 2 | 16 | 7 | 8 | 3 | 12 | 1 | 4 | 4 |
| Financial and Insurance Services AAWI (%) | 2.9 | 2.8 | 3.1 | 2.8 | 2.2 | 2.3 | 2.7 | 1.3 | 3.7 | 2.5 | 2.2 | 2.4 | 2.5 |
| Financial and Insurance Services employees ('000) | 1.0 | 19.0 | 3.2 | 3.5 | 0.0 | 4.0 | 2.0 | 31.3 | 0.3 | 2.5 | 0.3 | 0.3 | 0.4 |
| Rental, Hiring and Real Estate Services agreements | 17 | 17 | 12 | 1 | 10 | 5 | 6 | 6 | 3 | 7 | 6 | 2 | 1 |
| Rental, Hiring and Real Estate Services AAWI (%) | 1.8 | 2.4 | 2.1 | 2.4 | 2.6 | 2.6 | 2.0 | 2.1 | 2.4 | 4.4 | 3.7 | 2.6 | \* |
| Rental, Hiring and Real Estate Services ('000) | 1.1 | 0.8 | 0.6 | 0.0 | 0.3 | 0.1 | 1.4 | 0.3 | 0.1 | 0.2 | 0.3 | 0.1 | 0.1 |
| Professional, Scientific and Technical Services agreements | 20 | 45 | 14 | 29 | 23 | 30 | 13 | 10 | 11 | 17 | 8 | 4 | 8 |
| Professional, Scientific and Technical Services AAWI (%) | 2.4 | 2.4 | 2.2 | 2.3 | 2.6 | 3.3 | 2.5 | 2.4 | 1.8 | 2.5 | 2.3 | \* | 2.8 |
| Professional, Scientific and Technical Services employees ('000) | 0.5 | 2.4 | 4.8 | 8.5 | 1.7 | 2.2 | 2.3 | 0.4 | 0.9 | 1.4 | 0.8 | 0.2 | 0.4 |
| Administrative and Support Services agreements | 31 | 36 | 24 | 22 | 18 | 22 | 12 | 20 | 6 | 15 | 10 | 15 | 12 |
| Administrative and Support Services AAWI (%) | 4.1 | 2.4 | 3.3 | 2.8 | 3.3 | 2.8 | 2.4 | 2.6 | 2.5 | 2.4 | 2.8 | 2.1 | 2.5 |
| Administrative and Support Services employees ('000) | 3.9 | 3.5 | 1.9 | 4.7 | 3.8 | 2.0 | 1.3 | 1.5 | 0.4 | 1.0 | 0.3 | 2.1 | 1.2 |
| Public Administration and Safety agreements | 25 | 98 | 37 | 38 | 21 | 55 | 28 | 41 | 31 | 59 | 21 | 11 | 7 |
| Public Administration and Safety AAWI (%) | 2.1 | 2.1 | 2.0 | 2.1 | 1.9 | 2.2 | 2.3 | 2.6 | 2.1 | 2.1 | 2.7 | 2.0 | 2.0 |
| Public Administration and Safety employees ('000) | 9.5 | 24.4 | 51.5 | 37.9 | 3.2 | 23.3 | 27.2 | 24.4 | 20.1 | 24.4 | 10.4 | 9.2 | 2.1 |
| Education and Training agreements | 18 | 35 | 25 | 138 | 46 | 69 | 21 | 101 | 23 | 35 | 14 | 32 | 15 |
| Education and Training AAWI (%) | 2.5 | 2.7 | 3.1 | 2.7 | 2.5 | 2.6 | 2.2 | 2.5 | 3.1 | 2.7 | 2.6 | 4.4 | 2.7 |
| Education and Training employees ('000) | 12.1 | 3.6 | 7.4 | 13.5 | 28.4 | 219.5 | 16.1 | 53.5 | 5.5 | 32.9 | 9.4 | 10.0 | 2.1 |
| Health Care and Social Assistance agreements | 77 | 311 | 65 | 62 | 33 | 175 | 69 | 67 | 43 | 74 | 45 | 24 | 37 |
| Health Care and Social Assistance AAWI (%) | 3.2 | 2.4 | 3.4 | 2.6 | 2.9 | 2.7 | 2.7 | 3.8 | 2.9 | 3.0 | 3.0 | 2.6 | 2.8 |
| Health Care and Social Assistance employees ('000) | 70.6 | 101.1 | 51.4 | 28.4 | 13.6 | 57.7 | 22.2 | 38.7 | 10.6 | 28.8 | 12.4 | 9.3 | 9.5 |
| Arts and Recreation Services agreements | 10 | 21 | 11 | 8 | 4 | 11 | 3 | 10 | 3 | 10 | 5 | 6 | 3 |
| Arts and Recreation Services AAWI (%) | 2.6 | 2.6 | 2.7 | 2.3 | 2.8 | 3.1 | 1.3 | 3.1 | 3.4 | 2.7 | 2.5 | 3.7 | 5.5 |
| Arts and Recreation Services employees ('000) | 0.8 | 5.7 | 1.2 | 0.7 | 2.1 | 4.4 | 0.5 | 2.9 | 1.0 | 4.2 | 4.0 | 0.7 | 0.1 |
| Other Services agreements | 18 | 34 | 18 | 21 | 23 | 29 | 11 | 26 | 14 | 20 | 13 | 4 | 6 |
| Other Services AAWI (%) | 2.8 | 2.1 | 3.0 | 2.5 | 2.5 | 2.2 | 3.3 | 2.6 | 3.1 | 2.8 | 2.2 | 2.4 | 1.5 |
| Other Services employees ('000) | 1.0 | 4.4 | 1.4 | 1.3 | 0.7 | 7.4 | 3.1 | 1.3 | 1.5 | 2.9 | 0.6 | 0.4 | 0.6 |
| All sector agreements | 870 | 1519 | 755 | 897 | 783 | 1141 | 667 | 777 | 522 | 861 | 531 | 550 | 393 |
| All sectors AAWI (%) | 3.1 | 2.4 | 2.6 | 2.4 | 2.7 | 2.6 | 2.5 | 2.8 | 2.5 | 2.6 | 2.7 | 3.1 | 2.5 |
| All sectors employees ('000) | 126.1 | 335.5 | 192.0 | 142.8 | 96.5 | 397.4 | 109.3 | 186.2 | 69.0 | 165.5 | 70.3 | 66.9 | 177.9 |

**Source:** *Attorney-General’s Department, Workplace Agreements Database.*

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *The manufacturing category has been disaggregated into metals and non-metals industries.*
4. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
5. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *30 Agriculture, Forestry and Fishing agreements, covering 800 employees, have an expiry date in the March quarter 2023. The average AAWI is 2.3 per cent.*

**Table 10 - Agreements approved in the quarter, by state (March quarter 2017 – March quarter 2020)**

| FOR AGREEMENTS APPROVED IN THE NOMINATED QUARTER | Mar-17 | Jun-17 | Sep-17 | Dec-17 | Mar-18 | Jun-18 | Sep-18 | Dec-18 | Mar-19 | Jun-19 | Sep-19 | Dec-19 | Mar-20 |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| ACT agreements | 13 | 6 | 16 | 10 | 11 | 18 | 5 | 9 | 14 | 22 | 23 | 8 | 12 |
| ACT AAWI (%) | 2.2 | 2.6 | 2.5 | 2.3 | 2.1 | 1.9 | 2.9 | 3.2 | 2.6 | 2.7 | 2.9 | 2.7 | 2.8 |
| ACT duration (yrs.) | 2.9 | 3.0 | 2.5 | 3.3 | 2.7 | 3.2 | 3.4 | 2.4 | 4.0 | 3.0 | 4.0 | 3.4 | 3.7 |
| ACT employees ('000) | 1.5 | 1.1 | 1.6 | 1.0 | 1.7 | 1.8 | 0.2 | 0.9 | 10.0 | 10.7 | 9.2 | 0.4 | 0.4 |
| NSW agreements | 175 | 165 | 150 | 264 | 287 | 263 | 197 | 176 | 243 | 314 | 204 | 184 | 196 |
| NSW AAWI (%) | 2.5 | 2.5 | 2.3 | 3.4 | 2.9 | 2.8 | 2.9 | 2.5 | 2.7 | 2.9 | 2.7 | 2.5 | 3.2 |
| NSW duration (yrs.) | 3.1 | 2.9 | 2.6 | 2.7 | 2.5 | 2.9 | 2.8 | 2.8 | 2.8 | 2.6 | 2.8 | 2.4 | 2.9 |
| NSW employees ('000) | 35.5 | 21.0 | 19.3 | 15.2 | 31.3 | 67.2 | 9.9 | 27.8 | 26.3 | 29.2 | 19.2 | 30.4 | 17.3 |
| NT agreements | 10 | 11 | 9 | 10 | 6 | 22 | 9 | 7 | 15 | 14 | 14 | 16 | 14 |
| NT AAWI (%) | 2.6 | 3.7 | 2.5 | 1.3 | 2.3 | 2.5 | 2.4 | 3.0 | 2.6 | 2.9 | 2.0 | 2.8 | 2.4 |
| NT duration (yrs.) | 3.4 | 3.3 | 3.1 | 3.5 | 3.3 | 3.9 | 3.9 | 2.5 | 3.7 | 2.9 | 3.1 | 3.4 | 3.3 |
| NT employees ('000) | 0.4 | 0.6 | 0.5 | 1.5 | 0.4 | 12.3 | 3.6 | 0.7 | 4.5 | 3.1 | 1.2 | 2.2 | 0.7 |
| Qld agreements | 151 | 111 | 91 | 137 | 113 | 133 | 95 | 95 | 216 | 230 | 197 | 165 | 121 |
| Qld AAWI (%) | 3.0 | 2.6 | 2.5 | 2.6 | 2.3 | 2.4 | 2.5 | 2.5 | 2.5 | 2.5 | 2.7 | 2.6 | 2.4 |
| Qld duration (yrs.) | 2.9 | 2.7 | 2.8 | 3.0 | 3.1 | 2.9 | 3.4 | 3.0 | 2.8 | 2.8 | 3.0 | 2.9 | 2.9 |
| Qld employees ('000) | 17.4 | 13.3 | 12.1 | 13.2 | 14.9 | 13.2 | 7.9 | 18.6 | 34.2 | 21.6 | 20.6 | 20.2 | 9.5 |
| SA agreements | 54 | 53 | 34 | 59 | 68 | 60 | 40 | 49 | 85 | 129 | 64 | 77 | 39 |
| SA AAWI (%) | 2.7 | 2.2 | 2.3 | 2.7 | 2.3 | 2.1 | 2.9 | 2.8 | 2.9 | 2.9 | 2.7 | 2.7 | 2.6 |
| SA duration (yrs.) | 3.3 | 3.0 | 2.9 | 3.2 | 2.9 | 2.6 | 3.3 | 3.4 | 3.1 | 2.8 | 2.8 | 3.0 | 3.0 |
| SA employees ('000) | 6.6 | 2.8 | 10.0 | 6.6 | 12.0 | 5.7 | 5.7 | 3.8 | 5.4 | 10.1 | 4.3 | 4.3 | 2.0 |
| Tas agreements | 26 | 14 | 11 | 22 | 28 | 43 | 30 | 26 | 35 | 47 | 44 | 29 | 36 |
| Tas AAWI (%) | 2.3 | 2.7 | 1.5 | 2.9 | 2.8 | 4.0 | 3.1 | 2.8 | 2.9 | 3.1 | 3.1 | 3.1 | 2.8 |
| Tas duration (yrs.) | 3.3 | 3.1 | 2.5 | 3.0 | 2.3 | 2.3 | 2.6 | 3.2 | 2.9 | 2.7 | 2.7 | 3.0 | 3.1 |
| Tas employees ('000) | 1.9 | 1.5 | 0.6 | 1.0 | 2.4 | 3.9 | 3.6 | 2.5 | 2.0 | 4.7 | 5.7 | 2.5 | 1.4 |
| Vic agreements | 294 | 274 | 206 | 318 | 250 | 340 | 280 | 326 | 389 | 396 | 361 | 378 | 324 |
| Vic AAWI (%) | 3.2 | 2.9 | 3.1 | 2.9 | 2.9 | 3.2 | 4.1 | 3.5 | 2.9 | 3.0 | 2.9 | 3.2 | 2.6 |
| Vic duration (yrs.) | 3.0 | 3.3 | 3.6 | 3.2 | 3.1 | 3.0 | 3.6 | 3.7 | 2.7 | 2.9 | 3.1 | 2.8 | 3.2 |
| Vic employees ('000) | 30.6 | 43.7 | 88.4 | 30.6 | 26.0 | 35.3 | 35.8 | 46.7 | 83.4 | 41.2 | 33.4 | 33.1 | 45.4 |
| WA agreements | 103 | 73 | 59 | 92 | 84 | 87 | 75 | 55 | 112 | 155 | 124 | 91 | 80 |
| WA AAWI (%) | 1.9 | 2.0 | 2.1 | 1.8 | 2.1 | 1.8 | 1.8 | 2.1 | 1.8 | 1.8 | 1.9 | 2.1 | 2.1 |
| WA duration (yrs.) | 2.6 | 2.8 | 3.2 | 3.2 | 3.0 | 3.0 | 2.5 | 3.2 | 2.9 | 2.9 | 2.6 | 3.0 | 2.8 |
| WA employees ('000) | 10.2 | 5.1 | 9.1 | 15.5 | 11.3 | 19.6 | 5.8 | 4.4 | 11.1 | 11.4 | 15.6 | 13.3 | 13.0 |
| Multi-state agreements | 143 | 137 | 103 | 136 | 110 | 144 | 142 | 180 | 222 | 272 | 216 | 178 | 136 |
| Multi-state AAWI (%) | 2.5 | 2.2 | 2.0 | 2.2 | 2.6 | 2.5 | 2.6 | 2.9 | 2.5 | 2.6 | 2.8 | 2.5 | 2.6 |
| Multi-state duration (yrs.) | 3.1 | 2.9 | 3.1 | 2.8 | 3.1 | 2.2 | 2.1 | 3.0 | 3.5 | 3.0 | 2.8 | 3.4 | 3.5 |
| Multi-state employees ('000) | 47.7 | 25.1 | 94.5 | 65.4 | 26.2 | 111.9 | 60.4 | 33.0 | 190.7 | 63.3 | 59.1 | 95.3 | 55.9 |
| Other agreements | 0 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 1 | 0 | 0 |
| Other AAWI (%) | \* | 1.8 | \* | \* | \* | 2.5 | \* | \* | \* | \* | 1.0 | \* | \* |
| Other duration (yrs.) | 0.0 | 4.2 | 0.0 | 0.0 | 0.0 | 2.0 | 0.0 | 0.0 | 0.0 | 4.0 | 2.0 | 0.0 | 0.0 |
| Other employees ('000) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 |
| All States agreements | 969 | 846 | 679 | 1048 | 957 | 1111 | 873 | 923 | 1331 | 1580 | 1248 | 1126 | 958 |
| All states AAWI (%) | 2.7 | 2.6 | 2.2 | 2.5 | 2.7 | 2.7 | 3.2 | 2.9 | 2.7 | 2.7 | 2.7 | 2.7 | 2.6 |
| All states duration (yrs.) | 3.0 | 3.0 | 3.2 | 3.0 | 2.9 | 2.7 | 2.8 | 3.2 | 3.2 | 2.8 | 2.9 | 3.0 | 3.2 |
| All states employees ('000) | 151.8 | 114.2 | 236.2 | 149.9 | 126.3 | 271.0 | 132.8 | 138.4 | 367.7 | 195.3 | 168.5 | 201.8 | 145.6 |

**Source:** *Attorney-General’s Department, Workplace Agreements Database.*

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal enterprise agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
4. *Figures for State and Territory agreements are based on intra-State agreements only.*
5. *Multiple State agreements are those covering more than one State and include Australia-wide agreements.*
6. *Other includes agreements operating in Australian external territories and agreements where the State/Territory status has not been identified.*
7. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

***How to read:*** *12 agreements approved in the March quarter 2020 operate solely in the ACT. These agreements cover 400 employees, their average AAWI is 2.8 per cent, and their average duration is 3.7 years.*

**Table 11 - Agreements current on the last day of the quarter, by state (March quarter 2017 – March quarter 2020)**

| FOR AGREEMENTS CURRENT AT THE END OF THE NOMINATED QUARTER | Mar-17 | Jun-17 | Sep-17 | Dec-17 | Mar-18 | Jun-18 | Sep-18 | Dec-18 | Mar-19 | Jun-19 | Sep-19 | Dec-19 | Mar-20 |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| ACT agreements | 189 | 189 | 134 | 133 | 127 | 142 | 134 | 133 | 134 | 141 | 149 | 146 | 144 |
| ACT AAWI (%) | 2.8 | 2.8 | 2.7 | 2.7 | 2.6 | 2.6 | 2.5 | 2.3 | 2.3 | 2.6 | 2.7 | 2.7 | 2.6 |
| ACT duration (yrs.) | 3.0 | 3.0 | 3.1 | 3.1 | 3.1 | 3.2 | 3.3 | 3.0 | 3.1 | 3.3 | 3.5 | 3.5 | 3.7 |
| ACT employees ('000) | 37.6 | 38.5 | 16.0 | 16.6 | 17.7 | 16.4 | 16.5 | 12.5 | 11.7 | 28.4 | 38.7 | 38.7 | 33.7 |
| NSW agreements | 2574 | 2591 | 2069 | 2129 | 2194 | 2293 | 2238 | 2263 | 1972 | 2113 | 2037 | 2071 | 2100 |
| NSW AAWI (%) | 3.0 | 2.9 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.5 | 2.6 | 2.6 | 2.6 | 2.6 |
| NSW duration (yrs.) | 2.9 | 2.9 | 3.0 | 3.0 | 2.9 | 2.9 | 2.9 | 2.9 | 3.0 | 3.0 | 3.0 | 2.9 | 2.9 |
| NSW employees ('000) | 270.8 | 261.8 | 217.1 | 205.3 | 212.3 | 263.3 | 252.1 | 266.9 | 268.5 | 281.3 | 275.1 | 299.2 | 287.3 |
| NT agreements | 297 | 279 | 254 | 230 | 209 | 211 | 192 | 154 | 142 | 138 | 141 | 149 | 150 |
| NT AAWI (%) | 3.5 | 3.4 | 3.3 | 3.0 | 2.8 | 2.6 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 |
| NT duration (yrs.) | 3.1 | 3.1 | 3.2 | 3.3 | 3.3 | 3.7 | 3.8 | 3.8 | 3.8 | 3.7 | 3.7 | 3.7 | 3.7 |
| NT employees ('000) | 21.4 | 21.2 | 16.2 | 12.2 | 10.7 | 22.0 | 23.9 | 23.1 | 26.6 | 28.0 | 29.4 | 31.1 | 31.3 |
| Qld agreements | 2115 | 2078 | 1913 | 1883 | 1744 | 1747 | 1611 | 1565 | 1546 | 1688 | 1688 | 1630 | 1596 |
| Qld AAWI (%) | 3.0 | 2.9 | 2.8 | 2.8 | 2.7 | 2.7 | 2.6 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 |
| Qld duration (yrs.) | 3.2 | 3.1 | 3.2 | 3.2 | 3.2 | 3.2 | 3.3 | 3.2 | 3.2 | 3.2 | 3.1 | 3.1 | 3.1 |
| Qld employees ('000) | 216.9 | 209.3 | 192.0 | 196.0 | 190.8 | 193.5 | 163.2 | 170.3 | 180.5 | 195.0 | 165.6 | 177.8 | 176.3 |
| SA agreements | 789 | 803 | 709 | 705 | 701 | 710 | 601 | 593 | 607 | 689 | 661 | 696 | 688 |
| SA AAWI (%) | 3.1 | 2.9 | 2.9 | 2.9 | 2.8 | 2.6 | 2.5 | 2.6 | 2.6 | 2.6 | 2.6 | 2.6 | 2.7 |
| SA duration (yrs.) | 3.0 | 3.0 | 3.1 | 3.2 | 3.1 | 3.0 | 3.1 | 3.1 | 3.1 | 3.1 | 3.1 | 3.1 | 3.1 |
| SA employees ('000) | 64.2 | 58.1 | 56.2 | 58.7 | 66.5 | 64.0 | 61.3 | 62.1 | 63.0 | 69.4 | 67.1 | 69.2 | 67.9 |
| Tas agreements | 327 | 326 | 273 | 278 | 268 | 299 | 270 | 277 | 271 | 304 | 301 | 314 | 327 |
| Tas AAWI (%) | 2.7 | 2.7 | 2.7 | 2.7 | 2.6 | 2.9 | 2.9 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 |
| Tas duration (yrs.) | 2.8 | 2.9 | 3.0 | 3.0 | 3.0 | 2.8 | 2.8 | 2.9 | 2.9 | 2.9 | 3.0 | 3.0 | 3.0 |
| Tas employees ('000) | 28.1 | 29.0 | 22.0 | 21.7 | 21.4 | 23.6 | 21.3 | 22.5 | 22.3 | 26.0 | 27.3 | 28.9 | 26.9 |
| Vic agreements | 3981 | 3984 | 3658 | 3765 | 3768 | 3880 | 2670 | 2742 | 2854 | 3027 | 2853 | 2736 | 2711 |
| Vic AAWI (%) | 3.5 | 3.5 | 3.4 | 3.4 | 3.4 | 3.3 | 3.2 | 3.2 | 3.2 | 3.2 | 3.1 | 3.1 | 3.1 |
| Vic duration (yrs.) | 3.5 | 3.5 | 3.6 | 3.6 | 3.6 | 3.6 | 3.7 | 3.7 | 3.6 | 3.6 | 3.6 | 3.6 | 3.6 |
| Vic employees ('000) | 510.1 | 517.7 | 524.1 | 532.1 | 527.5 | 544.0 | 522.3 | 554.9 | 616.6 | 640.2 | 621.2 | 615.2 | 586.8 |
| WA agreements | 1940 | 1855 | 1589 | 1521 | 1406 | 1344 | 1175 | 1077 | 1037 | 1089 | 1056 | 1082 | 1084 |
| WA AAWI (%) | 3.1 | 3.0 | 2.7 | 2.6 | 2.4 | 2.2 | 2.1 | 2.1 | 2.0 | 2.0 | 1.9 | 1.9 | 1.9 |
| WA duration (yrs.) | 3.2 | 3.1 | 3.1 | 3.1 | 3.2 | 3.1 | 3.1 | 3.1 | 3.1 | 3.1 | 3.1 | 3.1 | 3.1 |
| WA employees ('000) | 146.2 | 140.4 | 122.6 | 128.0 | 122.8 | 128.3 | 116.8 | 109.8 | 111.6 | 117.8 | 113.7 | 117.7 | 125.2 |
| Multi-state agreements | 2345 | 2381 | 2307 | 2336 | 2311 | 2201 | 2100 | 2094 | 2008 | 2144 | 1987 | 1907 | 1870 |
| Multi-state AAWI (%) | 2.8 | 2.8 | 2.5 | 2.4 | 2.3 | 2.3 | 2.3 | 2.3 | 2.3 | 2.3 | 2.3 | 2.3 | 2.3 |
| Multi-state duration (yrs.) | 3.2 | 3.0 | 3.2 | 3.1 | 3.1 | 3.0 | 2.9 | 2.9 | 3.0 | 3.0 | 3.0 | 3.1 | 3.1 |
| Multi-state employees ('000) | 701.3 | 605.3 | 594.9 | 642.8 | 615.1 | 707.5 | 720.6 | 661.1 | 785.5 | 813.4 | 832.2 | 866.9 | 871.3 |
| Other agreements | 2 | 3 | 3 | 3 | 3 | 4 | 4 | 4 | 3 | 4 | 5 | 5 | 5 |
| Other AAWI (%) | 2.1 | 2.0 | 2.0 | 2.0 | 2.0 | 2.3 | 2.3 | 2.3 | 2.4 | 2.4 | 2.1 | 2.1 | 2.1 |
| Other duration (yrs.) | 3.0 | 3.1 | 3.1 | 3.1 | 3.1 | 2.5 | 2.5 | 2.5 | 2.3 | 2.3 | 2.3 | 2.3 | 2.3 |
| Other employees ('000) | 0.6 | 0.2 | 0.2 | 0.2 | 0.2 | 0.3 | 0.3 | 0.3 | 0.2 | 0.2 | 0.3 | 0.3 | 0.3 |
| All sector agreements | 14559 | 14489 | 12909 | 12983 | 12731 | 12831 | 10995 | 10902 | 10574 | 11337 | 10878 | 10736 | 10675 |
| All sectors AAWI (%) | 3.1 | 3.1 | 2.9 | 2.8 | 2.8 | 2.8 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.6 | 2.6 |
| All sectors duration (yrs.) | 3.2 | 3.2 | 3.3 | 3.2 | 3.3 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 |
| All sectors employees ('000) | 1997.1 | 1881.5 | 1761.2 | 1813.5 | 1784.9 | 1962.9 | 1898.3 | 1883.5 | 2086.5 | 2199.8 | 2170.6 | 2245.0 | 2207.0 |

**Source:** *Attorney-General’s Department, Workplace Agreements Database.*

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal enterprise agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
4. *Figures for State and Territory agreements are based on intra-State agreements only.*
5. *Multiple State agreements are those covering more than one State and include Australia-wide agreements.*
6. *Other includes agreements operating in Australian external territories and agreements where the State/Territory status has not been identified.*
7. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *144 agreements current as at 31 March 2020 operate solely in the ACT. These agreements cover 33,700 employees, their AAWI is 2.6 per cent, and their average duration is 3.7 years.*

**Table 12 - Agreements approved in the quarter – non-quantifiable wage increases, by reason (June quarter 2019 – March quarter 2020)**

**Linked to minimum wage**

| Agreement Type | Jun-19 | Sep-19 | Dec-19 | Mar-20 |
| --- | --- | --- | --- | --- |
| Single-enterprise non-greenfields agreements | 86 | 69 | 55 | 40 |
| Single-enterprise non-greenfields employees (‘000) | 5.2 | 31.0 | 29.6 | 2.6 |
| Single-enterprise greenfields agreements | 1 | 0 | 0 | 0 |
| Single-enterprise greenfields employees (‘000) | 0.1 | 0.0 | 0.0 | 0.0 |
| Multi-enterprise non-greenfields agreements | 1 | 0 | 0 | 1 |
| Multi-enterprise non-greenfields employees (‘000) | 0.0 | 0.0 | 0.0 | 4.3 |
| Multi-enterprise greenfields agreements | 0 | 0 | 0 | 0 |
| Multi-enterprise greenfields employees (‘000) | 0.0 | 0.0 | 0.0 | 0.0 |
| Sub-total agreements | 88 | 69 | 55 | 41 |
| Sub-total employees (‘000) | 5.3 | 31.0 | 29.6 | 6.9 |

**Linked to CPI**

| Agreement Type | Jun-19 | Sep-19 | Dec-19 | Mar-20 |
| --- | --- | --- | --- | --- |
| Single-enterprise non-greenfields agreements | 50 | 35 | 15 | 24 |
| Single-enterprise non-greenfields employees (‘000) | 5.4 | 2.0 | 0.9 | 2.5 |
| Single-enterprise greenfields agreements | 0 | 1 | 0 | 2 |
| Single-enterprise greenfields employees (‘000) | 0.0 | 0.1 | 0.0 | 0.1 |
| Multi-enterprise non-greenfields agreements | 0 | 0 | 0 | 0 |
| Multi-enterprise non-greenfields employees (‘000) | 0.0 | 0.0 | 0.0 | 0.0 |
| Multi-enterprise greenfields agreements | 0 | 0 | 0 | 0 |
| Multi-enterprise greenfields employees (‘000) | 0.0 | 0.0 | 0.0 | 0.0 |
| Sub-total agreements | 50 | 36 | 15 | 26 |
| Sub-total employees (‘000) | 5.4 | 2.0 | 0.9 | 2.7 |

**Inconsistent Increase**

| Agreement Type | Jun-19 | Sep-19 | Dec-19 | Mar-20 |
| --- | --- | --- | --- | --- |
| Single-enterprise non-greenfields agreements | 68 | 43 | 48 | 41 |
| Single-enterprise non-greenfields employees (‘000) | 13.5 | 3.4 | 9.0 | 12.3 |
| Single-enterprise greenfields agreements | 2 | 3 | 4 | 4 |
| Single-enterprise greenfields employees (‘000) | 0.0 | 0.0 | 0.1 | 0.1 |
| Multi-enterprise non-greenfields agreements | 0 | 0 | 0 | 0 |
| Multi-enterprise non-greenfields employees (‘000) | 0.0 | 0.0 | 0.0 | 0.0 |
| Multi-enterprise greenfields agreements | 0 | 0 | 0 | 0 |
| Multi-enterprise greenfields employees (‘000) | 0.0 | 0.0 | 0.0 | 0.0 |
| Sub-total agreements | 70 | 46 | 52 | 45 |
| Sub-total employees (‘000) | 13.6 | 3.4 | 9.1 | 12.4 |

**Performance Linked**

| Agreement Type | Jun-19 | Sep-19 | Dec-19 | Mar-20 |
| --- | --- | --- | --- | --- |
| Single-enterprise non-greenfields agreements | 7 | 2 | 9 | 2 |
| Single-enterprise non-greenfields employees (‘000) | 0.5 | 0.1 | 0.5 | 0.9 |
| Single-enterprise greenfields agreements | 0 | 0 | 0 | 0 |
| Single-enterprise greenfields employees (‘000) | 0.0 | 0.0 | 0.0 | 0.0 |
| Multi-enterprise non-greenfields agreements | 0 | 0 | 0 | 0 |
| Multi-enterprise non-greenfields employees (‘000) | 0.0 | 0.0 | 0.0 | 0.0 |
| Multi-enterprise greenfields agreements | 0 | 0 | 0 | 0 |
| Multi-enterprise greenfields employees (‘000) | 0.0 | 0.0 | 0.0 | 0.0 |
| Sub-total agreements | 7 | 2 | 9 | 2 |
| Sub-total employees (‘000) | 0.5 | 0.1 | 0.5 | 0.9 |

**Other Reason**

| Agreement Type | Jun-19 | Sep-19 | Dec-19 | Mar-20 |
| --- | --- | --- | --- | --- |
| Single-enterprise non-greenfields agreements | 119 | 98 | 77 | 55 |
| Single-enterprise non-greenfields employees (‘000) | 11.5 | 9.4 | 42.5 | 5.4 |
| Single-enterprise greenfields agreements | 1 | 1 | 6 | 3 |
| Single-enterprise greenfields employees (‘000) | 0.1 | 0.1 | 0.3 | 0.2 |
| Multi-enterprise non-greenfields agreements | 0 | 0 | 1 | 0 |
| Multi-enterprise non-greenfields employees (‘000) | 0.0 | 0.0 | 1.8 | 0.0 |
| Multi-enterprise greenfields agreements | 0 | 0 | 0 | 0 |
| Multi-enterprise greenfields employees (‘000) | 0.0 | 0.0 | 0.0 | 0.0 |
| Sub-total agreements | 120 | 99 | 84 | 58 |
| Sub-total employees (‘000) | 11.6 | 9.5 | 44.7 | 5.6 |

**Totals**

| Agreement Type | Jun-19 | Sep-19 | Dec-19 | Mar-20 |
| --- | --- | --- | --- | --- |
| Total non-quantifiable agreements | 335 | 252 | 215 | 172 |
| Total employees covered by non-quantifiable agreements | 36.3 | 46.1 | 84.7 | 28.5 |

**Quantifiable agreements**

| Agreement Type | Jun-19 | Sep-19 | Dec-19 | Mar-20 |
| --- | --- | --- | --- | --- |
| Single-enterprise non-greenfields agreements | 1160 | 917 | 858 | 741 |
| Single-enterprise non-greenfields employees (‘000) | 150.4 | 120.1 | 114.0 | 114.3 |
| Single-enterprise greenfields agreements | 72 | 74 | 50 | 43 |
| Single-enterprise greenfields employees (‘000) | 3.3 | 1.8 | 2.8 | 1.4 |
| Multi-enterprise non-greenfields agreements | 13 | 5 | 3 | 2 |
| Multi-enterprise non-greenfields employees (‘000) | 5.2 | 0.5 | 0.3 | 1.3 |
| Multi-enterprise greenfields agreements | 0 | 0 | 0 | 0 |
| Multi-enterprise greenfields employees (‘000) | 0.0 | 0.0 | 0.0 | 0.0 |
| Total quantifiable agreements | 1245 | 996 | 911 | 786 |
| Total employees covered by quantifiable agreements (‘000) | 159.0 | 122.4 | 117.1 | 117.1 |

**Source:** *Attorney-General’s Department, Workplace Agreements Database*

**Notes:**

1. *Non-quantifiable wage agreements are those which do not provide a consistent wage increase for all employees or link wage increases to other methods. Refer to the technical notes for further explanation.*
2. *Revisions have been made to historical series.*

**How to read:** *40 single enterprise non-greenfields agreements approved in the March quarter 2020 had non-quantifiable AAWIs because wage increases were linked to minimum wage movements. These agreements cover 2,600 employees.*

**Table 13 - Agreements approved in the quarter, by union coverage (March quarter 2017 – March quarter 2020)**

| FOR AGREEMENTS APPROVED IN THE NOMINATED QUARTER | Mar-17 | Jun-17 | Sep-17 | Dec-17 | Mar-18 | Jun-18 | Sep-18 | Dec-18 | Mar-19 | Jun-19 | Sep-19 | Dec-19 | Mar-20 |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Agreements (union covered) | 686 | 595 | 497 | 789 | 737 | 852 | 684 | 726 | 1034 | 1107 | 866 | 838 | 743 |
| AAWI (%) (union covered) | 2.7 | 2.6 | 2.2 | 2.5 | 2.7 | 2.7 | 3.2 | 2.9 | 2.7 | 2.7 | 2.7 | 2.7 | 2.6 |
| Duration (yrs.) (yrs.) (union covered) | 3.0 | 3.0 | 3.2 | 2.9 | 2.9 | 2.7 | 2.7 | 3.2 | 3.2 | 2.8 | 2.9 | 3.0 | 3.2 |
| Employees ('000) (union covered) | 144.4 | 106.7 | 227.4 | 141.3 | 120.0 | 263.9 | 127.2 | 131.8 | 357.4 | 178.3 | 156.9 | 192.3 | 138.8 |
| Agreements (no union covered) | 283 | 251 | 182 | 259 | 220 | 259 | 189 | 197 | 297 | 473 | 382 | 288 | 215 |
| AAWI (%) (no union covered) | 2.5 | 2.5 | 2.5 | 2.4 | 2.3 | 2.4 | 2.2 | 2.5 | 2.4 | 2.6 | 2.6 | 2.5 | 2.7 |
| Duration (yrs.) (yrs.) (no union covered) | 3.6 | 3.3 | 3.6 | 3.2 | 3.4 | 3.3 | 3.2 | 3.4 | 3.4 | 3.4 | 3.2 | 3.3 | 3.4 |
| Employees ('000) (no union covered) | 7.5 | 7.5 | 8.8 | 8.6 | 6.3 | 7.1 | 5.6 | 6.5 | 10.3 | 17.0 | 11.7 | 9.5 | 6.8 |
| All agreements | 969 | 846 | 679 | 1048 | 957 | 1111 | 873 | 923 | 1331 | 1580 | 1248 | 1126 | 958 |
| Overall AAWI (%) | 2.7 | 2.6 | 2.2 | 2.5 | 2.7 | 2.7 | 3.2 | 2.9 | 2.7 | 2.7 | 2.7 | 2.7 | 2.6 |
| Overall duration (yrs.) (yrs.) | 3.0 | 3.0 | 3.2 | 3.0 | 2.9 | 2.7 | 2.8 | 3.2 | 3.2 | 2.8 | 2.9 | 3.0 | 3.2 |
| All employees ('000) | 151.8 | 114.2 | 236.2 | 149.9 | 126.3 | 271.0 | 132.8 | 138.4 | 367.7 | 195.3 | 168.5 | 201.8 | 145.6 |

**Source:** *Attorney-General’s Department, Workplace Agreements Database.*

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
4. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *743 agreements approved in the March quarter 2020, covering 138,800 employees, formally covered a union. Their average AAWI was 2.6 per cent and their average duration was 3.2 years.*

**Table 14 - Agreements current on the last day of the quarter, by union coverage (March quarter 2017 – March quarter 2020)**

| FOR AGREEMENTS CURRENT AT THE END OF THE NOMINATED QUARTER | Mar-17 | Jun-17 | Sep-17 | Dec-17 | Mar-18 | Jun-18 | Sep-18 | Dec-18 | Mar-19 | Jun-19 | Sep-19 | Dec-19 | Mar-20 |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Agreements (union covered) | 9374 | 9389 | 8152 | 8347 | 8250 | 8460 | 6958 | 7080 | 6855 | 7462 | 7070 | 6944 | 6981 |
| AAWI (%) (union covered) | 3.2 | 3.1 | 2.9 | 2.8 | 2.8 | 2.8 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.6 |
| Duration (yrs.) (yrs.) (union covered) | 3.2 | 3.1 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 |
| Employees ('000) (union covered) | 1805.7 | 1697.4 | 1587.1 | 1644.0 | 1622.8 | 1806.1 | 1770.5 | 1762.2 | 1966.3 | 2074.2 | 2049.2 | 2125.5 | 2089.6 |
| Agreements (no union covered) | 5185 | 5100 | 4757 | 4636 | 4481 | 4371 | 4037 | 3822 | 3719 | 3875 | 3808 | 3792 | 3694 |
| AAWI (%) (no union covered) | 2.7 | 2.7 | 2.6 | 2.6 | 2.6 | 2.5 | 2.5 | 2.5 | 2.4 | 2.5 | 2.5 | 2.5 | 2.5 |
| Duration (yrs.) (yrs.) (no union covered) | 3.5 | 3.5 | 3.5 | 3.5 | 3.5 | 3.5 | 3.6 | 3.6 | 3.5 | 3.5 | 3.5 | 3.5 | 3.5 |
| Employees ('000) (no union covered) | 191.4 | 184.1 | 174.1 | 169.4 | 162.1 | 156.8 | 127.8 | 121.3 | 120.2 | 125.6 | 121.4 | 119.5 | 117.4 |
| All agreements | 14559 | 14489 | 12909 | 12983 | 12731 | 12831 | 10995 | 10902 | 10574 | 11337 | 10878 | 10736 | 10675 |
| Overall AAWI (%) | 3.1 | 3.1 | 2.9 | 2.8 | 2.8 | 2.8 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.6 | 2.6 |
| Overall duration (yrs.) (yrs.) | 3.2 | 3.2 | 3.3 | 3.2 | 3.3 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 |
| All employees ('000) | 1997.1 | 1881.5 | 1761.2 | 1813.5 | 1784.9 | 1962.9 | 1898.3 | 1883.5 | 2086.5 | 2199.8 | 2170.6 | 2245.0 | 2207.0 |

**Source:** *Attorney-General’s Department, Workplace Agreements Database.*

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
4. *Under the Fair Work Act 2009, a union can be covered by an agreement even if it was not involved in the bargaining process. This data does not distinguish between coverage and bargaining presence.*
5. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *6,981 agreements current as at 31 March 2020, covering 2,089,600 employees, formally covered a union. Their average AAWI was 2.6 per cent and their average duration was 3.2 years.*

**Table 15 - Agreements approved in the March quarter 2020, covering 2,000 employees or more**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Agreement ID | Title | Employees | AAWI | ANZSIC | States |
| AE507544 | Victoria Police (Police Officers, Protective Services Officers, Police Reservists and Police Recruits) Enterprise Agreement 2019 | 17718 | 2.0 | Public Administration and Safety | Vic |
| AE506986 | Monash University Enterprise Agreement (Academic and Professional Staff) 2019 | 16893 | 2.5 | Education and Training | Aus |
| AE507015 | Super Retail Group Enterprise Agreement 2018 | 10145 | \* | Retail Trade | Aus |
| AE506845 | ABC Enterprise Agreement - 2019-2022 | 4387 | 2.0 | Public Administration and Safety | Aus |
| AE507210 | Victorian Disability Service (NGO) Agreement 2019 | 4275 | \* | Health Care and Social Assistance | Vic |
| AE507163 | Hospitality Sector WA United Workers Union - Crown Perth Enterprise Agreement 2019 | 3696 | 2.5 | Arts and Recreation Services | WA |
| AE507237 | Ramsay Health Care WA Registered Nurses and Midwives Agreement 2019 | 2828 | 1.5 | Health Care and Social Assistance | WA |
| AE507154 | University of the Sunshine Coast Enterprise Agreement 2019 - 2022 | 2376 | 2.4 | Education and Training | Aus, TER |
| AE507420 | Estia Health NSW Enterprise Agreement 2019 | 2160 | 2.9 | Health Care and Social Assistance | NSW |
| AE506789 | Aerocare Collective Agreement 2018 | 2036 | 1.7 | Transport, Postal and Warehousing | Aus |

**Source:** *Attorney-General’s Department, Workplace Agreements Database.*

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *\* Where asterisk occurs, this indicates that wage increase in the agreement is not quantifiable.*
4. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**Table 16 - Agreements approved in the quarter, by state and ANZSIC Division, March quarter 2020**

| FOR AGREEMENTS APPROVED IN THE NOMINATED QUARTER, BY ANZSIC DIVISION | ACT | NSW | NT | Qld | SA | Tas | Vic | WA | Multi-state | Other | Total |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Agriculture, Forestry and Fishing agreements | 0 | 2 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | 0 | 5 |
| Agriculture, Forestry and Fishing AAWI (%) | \* | 2.4 | \* | \* | \* | \* | 2.4 | 2.0 | \* | \* | 2.4 |
| Agriculture, Forestry and Fishing duration (yrs.) | 0.0 | 4.1 | 0.0 | 0.0 | 0.0 | 0.0 | 3.3 | 3.0 | 4.0 | 0.0 | 3.8 |
| Agriculture, Forestry and Fishing employees ('000) | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 |
| Mining agreements | 0 | 6 | 1 | 9 | 0 | 0 | 2 | 2 | 13 | 0 | 33 |
| Mining AAWI (%) | \* | 2.4 | \* | 2.1 | \* | \* | 2.4 | 2.0 | 3.0 | \* | 2.5 |
| Mining duration (yrs.) | 0.0 | 2.9 | 3.0 | 3.3 | 0.0 | 0.0 | 3.1 | 3.3 | 3.6 | 0.0 | 3.2 |
| Mining employees ('000) | 0.0 | 1.6 | 0.2 | 0.3 | 0.0 | 0.0 | 0.1 | 0.1 | 1.8 | 0.0 | 4.2 |
| Manufacturing agreements | 2 | 33 | 2 | 26 | 10 | 6 | 76 | 13 | 12 | 0 | 180 |
| Manufacturing AAWI (%) | 2.9 | 2.5 | 3.4 | 2.1 | 2.5 | 2.6 | 2.7 | 2.6 | 2.3 | \* | 2.5 |
| Manufacturing duration (yrs.) | 3.0 | 2.8 | 2.0 | 2.6 | 3.4 | 2.7 | 3.1 | 2.8 | 2.7 | 0.0 | 2.8 |
| Manufacturing employees ('000) | 0.0 | 4.8 | 0.0 | 2.8 | 0.3 | 0.1 | 4.1 | 0.7 | 1.3 | 0.0 | 14.1 |
| Non-metal manufacturing agreements | 2 | 25 | 1 | 18 | 9 | 5 | 60 | 10 | 4 | 0 | 134 |
| Non-metal manufacturing AAWI (%) | 2.9 | 2.4 | 2.3 | 2.2 | 2.3 | 3.6 | 2.7 | 2.8 | 2.1 | \* | 2.5 |
| Non-metal manufacturing duration (yrs.) | 3.0 | 3.0 | 2.0 | 2.4 | 3.5 | 3.0 | 3.1 | 2.7 | 2.7 | 0.0 | 2.9 |
| Non-metal manufacturing employees ('000) | 0.0 | 3.6 | 0.0 | 2.2 | 0.3 | 0.1 | 3.5 | 0.5 | 0.9 | 0.0 | 11.1 |
| Metal manufacturing agreements | 0 | 8 | 1 | 8 | 1 | 1 | 16 | 3 | 8 | 0 | 46 |
| Metal manufacturing AAWI (%) | \* | 2.8 | 4.5 | 2.0 | 6.1 | 1.1 | 2.7 | 1.6 | 2.7 | \* | 2.5 |
| Metal manufacturing duration (yrs.) | 0.0 | 2.1 | 2.0 | 3.1 | 1.0 | 2.2 | 2.9 | 3.3 | 2.8 | 0.0 | 2.6 |
| Metal manufacturing employees ('000) | 0.0 | 1.2 | 0.0 | 0.6 | 0.0 | 0.1 | 0.6 | 0.1 | 0.4 | 0.0 | 3.0 |
| Electricity, Gas, Water and Waste Services agreements | 0 | 6 | 0 | 6 | 1 | 1 | 12 | 2 | 2 | 0 | 30 |
| Electricity, Gas, Water and Waste Services AAWI (%) | \* | 2.1 | \* | 3.1 | 2.4 | 2.8 | 3.1 | 2.8 | 2.4 | \* | 3.0 |
| Electricity, Gas, Water and Waste Services duration (yrs.) | 0.0 | 3.2 | 0.0 | 4.0 | 1.7 | 3.0 | 1.3 | 2.3 | 3.5 | 0.0 | 2.2 |
| Electricity, Gas, Water and Waste Services Employees ('000) | 0.0 | 0.1 | 0.0 | 0.5 | 0.0 | 0.0 | 1.2 | 0.0 | 0.0 | 0.0 | 1.8 |
| Construction agreements | 5 | 92 | 1 | 28 | 15 | 6 | 139 | 29 | 56 | 0 | 371 |
| Construction AAWI (%) | 3.1 | 5.3 | \* | 2.9 | 3.2 | 5.3 | 5.9 | 2.0 | 3.0 | \* | 4.6 |
| Construction duration (yrs.) | 3.6 | 3.3 | 3.3 | 2.9 | 2.9 | 2.2 | 1.2 | 3.1 | 3.2 | 0.0 | 2.7 |
| Construction employees ('000) | 0.1 | 3.3 | 0.0 | 1.0 | 0.4 | 0.1 | 2.6 | 1.0 | 2.3 | 0.0 | 10.8 |
| Wholesale Trade agreements | 0 | 5 | 0 | 6 | 0 | 1 | 2 | 4 | 2 | 0 | 20 |
| Wholesale Trade AAWI (%) | \* | 2.5 | \* | 2.2 | \* | 3.0 | 4.0 | 1.9 | 2.9 | \* | 2.4 |
| Wholesale Trade duration (yrs.) | 0.0 | 2.9 | 0.0 | 3.1 | 0.0 | 1.0 | 2.1 | 3.3 | 2.6 | 0.0 | 3.0 |
| Wholesale Trade employees ('000) | 0.0 | 0.7 | 0.0 | 0.3 | 0.0 | 0.0 | 0.1 | 0.2 | 0.0 | 0.0 | 1.3 |
| Retail Trade agreements | 0 | 1 | 0 | 1 | 1 | 1 | 1 | 2 | 6 | 0 | 13 |
| Retail Trade AAWI (%) | \* | 3.0 | \* | 2.7 | 2.1 | 2.3 | 3.0 | 2.9 | 4.9 | \* | 4.2 |
| Retail Trade duration (yrs.) | 0.0 | 3.0 | 0.0 | 3.4 | 3.0 | 4.0 | 4.0 | 4.1 | 3.9 | 0.0 | 3.9 |
| Retail Trade employees ('000) | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 | 0.0 | 0.0 | 0.8 | 14.6 | 0.0 | 15.6 |
| Accommodation and Food Services agreements | 0 | 1 | 0 | 1 | 0 | 1 | 2 | 0 | 3 | 0 | 8 |
| Accommodation and Food Services AAWI (%) | \* | 1.9 | \* | \* | \* | \* | 2.5 | \* | 1.5 | \* | 1.8 |
| Accommodation and Food Services duration (yrs.) | 0.0 | 4.2 | 0.0 | 4.0 | 0.0 | 3.8 | 2.6 | 0.0 | 3.0 | 0.0 | 3.2 |
| Accommodation and Food Services Employees ('000) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 | 0.0 | 0.1 | 0.0 | 0.3 |
| Transport, Postal and Warehousing agreements | 0 | 16 | 5 | 10 | 4 | 4 | 22 | 11 | 14 | 0 | 86 |
| Transport, Postal and Warehousing AAWI (%) | \* | 3.1 | 2.3 | 2.7 | 2.5 | 2.2 | 3.2 | 2.2 | 2.5 | \* | 2.7 |
| Transport, Postal and Warehousing duration (yrs.) | 0.0 | 2.6 | 3.5 | 3.0 | 2.8 | 3.3 | 3.1 | 2.7 | 4.0 | 0.0 | 3.4 |
| Transport, Postal and Warehousing employees ('000) | 0.0 | 1.3 | 0.1 | 0.9 | 0.1 | 0.1 | 1.4 | 0.3 | 3.6 | 0.0 | 7.8 |
| Information Media and Telecommunications agreements | 0 | 1 | 0 | 0 | 0 | 0 | 3 | 0 | 3 | 0 | 7 |
| Information Media and Telecommunications AAWI (%) | \* | 2.0 | \* | \* | \* | \* | 2.5 | \* | 2.0 | \* | 2.1 |
| Information Media and Telecommunications duration (yrs.) | 0.0 | 2.0 | 0.0 | 0.0 | 0.0 | 0.0 | 2.5 | 0.0 | 3.0 | 0.0 | 2.9 |
| Information Media and Telecommunications employees ('000) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 0.0 | 1.0 | 0.0 | 1.2 |
| Financial and Insurance Services agreements | 0 | 2 | 0 | 0 | 0 | 1 | 1 | 0 | 4 | 0 | 8 |
| Financial and Insurance Services AAWI (%) | \* | \* | \* | \* | \* | 2.3 | 4.7 | \* | 2.6 | \* | 2.6 |
| Financial and Insurance Services duration (yrs.) | 0.0 | 3.1 | 0.0 | 0.0 | 0.0 | 3.0 | 2.0 | 0.0 | 3.0 | 0.0 | 3.0 |
| Financial and Insurance Services employees ('000) | 0.0 | 0.3 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 1.3 | 0.0 | 1.7 |
| Rental, Hiring and Real Estate Services agreements | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 3 |
| Rental, Hiring and Real Estate Services AAWI (%) | \* | 2.6 | \* | \* | \* | 2.2 | \* | \* | 3.0 | \* | 2.5 |
| Rental, Hiring and Real Estate Services duration (yrs.) | 0.0 | 3.0 | 0.0 | 0.0 | 0.0 | 3.2 | 0.0 | 0.0 | 4.0 | 0.0 | 3.5 |
| Rental, Hiring and Real Estate Services employees ('000) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 |
| Professional, Scientific and Technical Services agreements | 0 | 5 | 0 | 1 | 1 | 0 | 4 | 1 | 2 | 0 | 14 |
| Professional, Scientific and Technical Services AAWI (%) | \* | 2.4 | \* | 2.0 | \* | \* | 2.7 | 2.6 | 2.5 | \* | 2.5 |
| Professional, Scientific and Technical Services duration (yrs.) | 0.0 | 3.7 | 0.0 | 4.1 | 3.0 | 0.0 | 2.8 | 2.6 | 3.2 | 0.0 | 3.1 |
| Professional, Scientific and Technical Services employees ('000) | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.2 | 0.3 | 0.0 | 0.8 |
| Administrative and Support Services agreements | 0 | 2 | 0 | 0 | 0 | 0 | 9 | 0 | 6 | 0 | 17 |
| Administrative and Support Services AAWI (%) | \* | 3.3 | \* | \* | \* | \* | 3.7 | \* | 3.0 | \* | 3.2 |
| Administrative and Support Services duration (yrs.) | 0.0 | 2.4 | 0.0 | 0.0 | 0.0 | 0.0 | 3.3 | 0.0 | 4.1 | 0.0 | 3.8 |
| Administrative and Support Services employees ('000) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.7 | 0.0 | 1.3 | 0.0 | 2.0 |
| Public Administration and Safety agreements | 1 | 1 | 1 | 3 | 0 | 3 | 19 | 4 | 4 | 0 | 36 |
| Public Administration and Safety AAWI (%) | 2.7 | \* | \* | 2.1 | \* | 2.4 | 2.1 | 2.0 | 2.0 | \* | 2.1 |
| Public Administration and Safety duration (yrs.) | 4.1 | 3.8 | 4.0 | 2.7 | 0.0 | 3.8 | 3.6 | 2.2 | 3.0 | 0.0 | 3.5 |
| Public Administration and Safety employees ('000) | 0.2 | 0.0 | 0.0 | 0.3 | 0.0 | 0.2 | 23.0 | 1.0 | 6.1 | 0.0 | 30.9 |
| Education and Training agreements | 3 | 9 | 2 | 17 | 1 | 5 | 5 | 1 | 4 | 0 | 47 |
| Education and Training AAWI (%) | 3.3 | 2.2 | 2.2 | 2.6 | 1.9 | 2.1 | 2.4 | 1.3 | 2.6 | \* | 2.5 |
| Education and Training duration (yrs.) | 3.1 | 2.4 | 3.0 | 3.2 | 2.9 | 3.3 | 3.2 | 4.0 | 3.5 | 0.0 | 3.4 |
| Education and Training employees ('000) | 0.0 | 1.0 | 0.2 | 1.3 | 0.2 | 0.3 | 1.0 | 0.1 | 20.0 | 0.0 | 24.1 |
| Health Care and Social Assistance agreements | 0 | 6 | 2 | 7 | 6 | 3 | 18 | 8 | 2 | 0 | 52 |
| Health Care and Social Assistance AAWI (%) | \* | 2.9 | 2.5 | 2.4 | 2.7 | 3.1 | 2.9 | 1.6 | 3.0 | \* | 2.6 |
| Health Care and Social Assistance duration (yrs.) | 0.0 | 2.7 | 3.8 | 2.6 | 3.0 | 2.8 | 3.0 | 2.3 | 2.1 | 0.0 | 2.7 |
| Health Care and Social Assistance employees ('000) | 0.0 | 3.3 | 0.2 | 1.6 | 0.9 | 0.3 | 8.9 | 4.5 | 2.0 | 0.0 | 21.7 |
| Arts and Recreation Services agreements | 0 | 4 | 0 | 3 | 0 | 2 | 4 | 1 | 0 | 0 | 14 |
| Arts and Recreation Services AAWI (%) | \* | 2.6 | \* | 3.1 | \* | 2.0 | 3.3 | 2.5 | \* | \* | 2.7 |
| Arts and Recreation Services duration (yrs.) | 0.0 | 2.6 | 0.0 | 3.0 | 0.0 | 3.9 | 3.3 | 3.0 | 0.0 | 0.0 | 3.1 |
| Arts and Recreation Services employees ('000) | 0.0 | 0.5 | 0.0 | 0.2 | 0.0 | 0.1 | 1.7 | 3.7 | 0.0 | 0.0 | 6.1 |
| Other Services agreements | 1 | 3 | 0 | 3 | 0 | 1 | 4 | 1 | 1 | 0 | 14 |
| Other Services AAWI (%) | 2.5 | 2.6 | \* | 2.5 | \* | \* | 3.1 | .6 | 2.9 | \* | 2.1 |
| Other Services duration (yrs.) | 3.2 | 3.1 | 0.0 | 2.9 | 0.0 | 2.1 | 3.0 | 3.0 | 2.6 | 0.0 | 3.0 |
| Other Services employees ('000) | 0.0 | 0.1 | 0.0 | 0.2 | 0.0 | 0.0 | 0.4 | 0.3 | 0.0 | 0.0 | 1.1 |
| All sector agreements | 12 | 196 | 14 | 121 | 39 | 36 | 324 | 80 | 136 | 0 | 958 |
| All sectors AAWI (%) | 2.8 | 3.2 | 2.4 | 2.4 | 2.6 | 2.8 | 2.6 | 2.1 | 2.6 | \* | 2.7 |
| All sectors duration (yrs.) | 3.7 | 2.9 | 3.3 | 2.9 | 3.0 | 3.1 | 3.2 | 2.8 | 3.5 | 0.0 | 2.8 |
| All sectors employees ('000) | 0.4 | 17.3 | 0.7 | 9.5 | 2.0 | 1.4 | 45.4 | 13.0 | 55.9 | 0.0 | 145.6 |

**Source:** *Attorney-General’s Department, Workplace Agreements Database.*

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *The manufacturing category has been disaggregated into metals and non-metals industries.*
4. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
5. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *Of the 5 Agriculture, Forestry and Fishing agreements approved in the March quarter 2020, 2 operate in solely in NSW. These agreements cover 100 employees, the average AAWI is 2.4, and their average duration is 4.1 years.*

**Table 17 - Agreements current on the last day of the quarter, by state and ANZSIC Division, March quarter 2020**

| FOR AGREEMENTS CURRENT AT THE END OF THE NOMINATED QUARTER | ACT | NSW | NT | Qld | SA | Tas | Vic | WA | Multi-state | Other | Total |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Agriculture, Forestry and Fishing agreements | 0 | 35 | 5 | 52 | 7 | 19 | 31 | 15 | 14 | 0 | 178 |
| Agriculture, Forestry and Fishing AAWI (%) | \* | 2.4 | 4.2 | 2.5 | 2.1 | 3.0 | 2.7 | 2.2 | 2.6 | \* | 2.5 |
| Agriculture, Forestry and Fishing duration (yrs.) | 0.0 | 3.6 | 3.1 | 4.0 | 3.7 | 3.3 | 3.3 | 3.5 | 3.8 | 0.0 | 3.7 |
| Agriculture, Forestry and Fishing employees ('000) | 0.0 | 5.4 | 0.0 | 3.4 | 0.6 | 1.5 | 1.6 | 0.9 | 2.3 | 0.0 | 15.7 |
| Mining agreements | 2 | 115 | 4 | 84 | 20 | 5 | 23 | 55 | 87 | 0 | 395 |
| Mining AAWI (%) | \* | 2.3 | 2.1 | 2.3 | 2.1 | 2.5 | 2.6 | 2.0 | 2.5 | \* | 2.3 |
| Mining duration (yrs.) | 4.0 | 3.0 | 3.0 | 3.0 | 3.7 | 3.1 | 3.1 | 3.8 | 3.5 | 0.0 | 3.3 |
| Mining employees ('000) | 0.0 | 13.8 | 1.1 | 12.1 | 2.1 | 0.2 | 1.3 | 7.1 | 13.4 | 0.0 | 51.0 |
| Manufacturing agreements | 7 | 443 | 6 | 290 | 144 | 58 | 689 | 127 | 155 | 0 | 1919 |
| Manufacturing AAWI (%) | 2.4 | 2.6 | 1.8 | 2.4 | 2.4 | 2.5 | 2.7 | 1.9 | 2.5 | \* | 2.5 |
| Manufacturing duration (yrs.) | 3.3 | 3.0 | 3.7 | 2.9 | 3.0 | 3.0 | 3.1 | 3.4 | 3.0 | 0.0 | 3.0 |
| Manufacturing employees ('000) | 0.1 | 30.4 | 0.1 | 23.4 | 10.8 | 2.8 | 44.3 | 7.0 | 21.2 | 0.0 | 140.1 |
| Non-metal manufacturing agreements | 4 | 284 | 4 | 205 | 107 | 43 | 467 | 75 | 73 | 0 | 1262 |
| Non-metal manufacturing AAWI (%) | 2.4 | 2.5 | 1.8 | 2.4 | 2.4 | 2.6 | 2.6 | 2.0 | 2.6 | \* | 2.5 |
| Non-metal manufacturing duration (yrs.) | 3.0 | 3.0 | 3.4 | 2.9 | 2.9 | 3.0 | 3.1 | 3.3 | 3.2 | 0.0 | 3.0 |
| Non-metal manufacturing employees ('000) | 0.1 | 20.4 | 0.1 | 18.5 | 6.8 | 2.1 | 31.5 | 3.9 | 11.6 | 0.0 | 95.0 |
| Metal manufacturing agreements | 3 | 159 | 2 | 85 | 37 | 15 | 222 | 52 | 82 | 0 | 657 |
| Metal manufacturing AAWI (%) | 2.4 | 2.7 | 1.4 | 2.4 | 2.4 | 2.0 | 2.8 | 1.8 | 2.5 | \* | 2.6 |
| Metal manufacturing duration (yrs.) | 3.9 | 2.9 | 4.0 | 3.0 | 3.2 | 3.0 | 3.0 | 3.5 | 2.6 | 0.0 | 3.0 |
| Metal manufacturing employees ('000) | 0.0 | 10.1 | 0.1 | 4.9 | 3.9 | 0.6 | 12.8 | 3.1 | 9.6 | 0.0 | 45.1 |
| Electricity, Gas, Water and Waste Services agreements | 8 | 96 | 3 | 69 | 28 | 9 | 109 | 42 | 27 | 0 | 391 |
| Electricity, Gas, Water and Waste Services AAWI (%) | 3.0 | 2.5 | 2.0 | 2.9 | 2.9 | 2.6 | 3.2 | 1.9 | 2.9 | \* | 2.8 |
| Electricity, Gas, Water and Waste Services duration (yrs.) | 3.0 | 3.0 | 3.4 | 3.2 | 3.3 | 3.2 | 2.9 | 2.8 | 3.0 | 0.0 | 3.0 |
| Electricity, Gas, Water and Waste Services Employees ('000) | 1.2 | 15.1 | 0.0 | 4.2 | 5.3 | 1.2 | 8.9 | 6.8 | 9.1 | 0.0 | 51.8 |
| Construction agreements | 33 | 431 | 27 | 349 | 150 | 56 | 667 | 294 | 724 | 1 | 2732 |
| Construction AAWI (%) | 3.1 | 3.5 | 2.6 | 3.1 | 3.0 | 4.8 | 3.6 | 2.2 | 2.8 | \* | 3.2 |
| Construction duration (yrs.) | 3.7 | 3.3 | 3.6 | 3.2 | 3.1 | 2.6 | 3.0 | 3.4 | 3.5 | 4.0 | 3.3 |
| Construction employees ('000) | 0.7 | 13.9 | 0.5 | 9.7 | 4.1 | 1.9 | 15.5 | 6.8 | 17.8 | 0.0 | 70.9 |
| Wholesale Trade agreements | 5 | 82 | 6 | 46 | 18 | 17 | 86 | 39 | 45 | 0 | 344 |
| Wholesale Trade AAWI (%) | 2.3 | 2.6 | 2.3 | 2.3 | 2.8 | 2.5 | 2.8 | 2.0 | 2.6 | \* | 2.5 |
| Wholesale Trade duration (yrs.) | 2.8 | 2.9 | 2.6 | 3.6 | 3.1 | 3.5 | 3.2 | 2.7 | 3.6 | 0.0 | 3.3 |
| Wholesale Trade employees ('000) | 0.1 | 4.0 | 0.1 | 3.3 | 1.0 | 1.0 | 3.8 | 2.3 | 10.5 | 0.0 | 26.2 |
| Retail Trade agreements | 2 | 17 | 2 | 21 | 17 | 5 | 29 | 21 | 51 | 0 | 165 |
| Retail Trade AAWI (%) | \* | 2.8 | 2.3 | 3.2 | 3.1 | 2.9 | 3.1 | 2.6 | 2.6 | \* | 2.7 |
| Retail Trade duration (yrs.) | 4.0 | 3.1 | 3.6 | 3.1 | 3.7 | 3.0 | 3.0 | 3.1 | 3.2 | 0.0 | 3.2 |
| Retail Trade employees ('000) | 0.0 | 2.1 | 0.1 | 2.5 | 2.4 | 0.4 | 3.9 | 2.6 | 323.0 | 0.0 | 337.0 |
| Accommodation and Food Services agreements | 2 | 48 | 3 | 34 | 4 | 2 | 32 | 13 | 35 | 0 | 173 |
| Accommodation and Food Services AAWI (%) | \* | 2.7 | \* | 2.4 | 2.7 | \* | 2.9 | 1.9 | 2.7 | \* | 2.7 |
| Accommodation and Food Services duration (yrs.) | 3.3 | 3.1 | 3.5 | 3.8 | 2.3 | 3.8 | 3.4 | 3.7 | 3.7 | 0.0 | 3.4 |
| Accommodation and Food Services Employees ('000) | 0.2 | 5.7 | 0.5 | 1.1 | 1.4 | 0.1 | 1.7 | 2.4 | 4.1 | 0.0 | 17.3 |
| Transport, Postal and Warehousing agreements | 6 | 230 | 23 | 171 | 79 | 23 | 218 | 154 | 235 | 0 | 1139 |
| Transport, Postal and Warehousing AAWI (%) | 2.3 | 2.8 | 3.0 | 2.5 | 2.6 | 2.7 | 3.2 | 2.2 | 2.3 | \* | 2.5 |
| Transport, Postal and Warehousing duration (yrs.) | 4.0 | 3.1 | 3.5 | 3.3 | 3.4 | 3.2 | 2.9 | 3.1 | 3.0 | 0.0 | 3.1 |
| Transport, Postal and Warehousing employees ('000) | 1.7 | 29.9 | 1.0 | 15.2 | 4.7 | 0.9 | 17.6 | 9.2 | 99.0 | 0.0 | 179.3 |
| Information Media and Telecommunications agreements | 1 | 10 | 0 | 2 | 1 | 2 | 22 | 5 | 31 | 0 | 74 |
| Information Media and Telecommunications AAWI (%) | 2.0 | 1.9 | \* | 2.3 | 3.0 | 2.0 | 2.1 | 1.2 | 2.1 | \* | 2.1 |
| Information Media and Telecommunications duration (yrs.) | 3.7 | 1.7 | 0.0 | 3.1 | 4.5 | 2.1 | 2.8 | 3.1 | 2.9 | 0.0 | 2.8 |
| Information Media and Telecommunications employees ('000) | 0.1 | 0.9 | 0.0 | 0.3 | 0.0 | 0.1 | 1.3 | 0.2 | 11.0 | 0.0 | 13.8 |
| Financial and Insurance Services agreements | 0 | 9 | 2 | 3 | 3 | 5 | 18 | 11 | 49 | 0 | 100 |
| Financial and Insurance Services AAWI (%) | \* | 2.6 | 2.8 | 2.4 | 2.4 | 2.2 | 3.1 | 1.2 | 2.9 | \* | 2.7 |
| Financial and Insurance Services duration (yrs.) | 0.0 | 3.1 | 2.4 | 3.4 | 3.8 | 3.2 | 3.4 | 3.0 | 3.1 | 0.0 | 3.1 |
| Financial and Insurance Services employees ('000) | 0.0 | 0.7 | 0.1 | 1.0 | 0.0 | 0.2 | 2.4 | 1.8 | 63.4 | 0.0 | 69.6 |
| Rental, Hiring and Real Estate Services agreements | 1 | 13 | 0 | 12 | 6 | 2 | 22 | 13 | 16 | 0 | 85 |
| Rental, Hiring and Real Estate Services AAWI (%) | 1.5 | 3.1 | \* | 2.4 | 5.5 | 2.2 | 2.3 | 1.8 | 2.0 | \* | 2.3 |
| Rental, Hiring and Real Estate Services duration (yrs.) | 4.1 | 2.8 | 0.0 | 3.5 | 2.6 | 3.2 | 3.5 | 3.7 | 3.3 | 0.0 | 3.3 |
| Rental, Hiring and Real Estate Services employees ('000) | 0.0 | 0.4 | 0.0 | 0.5 | 0.1 | 0.0 | 0.8 | 0.3 | 3.0 | 0.0 | 5.2 |
| Professional, Scientific and Technical Services agreements | 3 | 42 | 4 | 20 | 5 | 3 | 55 | 19 | 79 | 0 | 230 |
| Professional, Scientific and Technical Services AAWI (%) | 2.0 | 2.9 | \* | 2.3 | 2.3 | 4.7 | 3.1 | 2.1 | 2.2 | \* | 2.4 |
| Professional, Scientific and Technical Services duration (yrs.) | 3.1 | 2.8 | 4.0 | 2.5 | 3.2 | 3.4 | 3.2 | 3.1 | 3.2 | 0.0 | 3.1 |
| Professional, Scientific and Technical Services employees ('000) | 0.1 | 2.0 | 0.1 | 1.1 | 0.2 | 0.1 | 3.7 | 1.3 | 18.4 | 0.0 | 27.0 |
| Administrative and Support Services agreements | 2 | 44 | 2 | 33 | 7 | 5 | 59 | 29 | 79 | 0 | 260 |
| Administrative and Support Services AAWI (%) | \* | 2.6 | 2.2 | 2.6 | 2.5 | 3.2 | 2.7 | 1.6 | 2.6 | \* | 2.6 |
| Administrative and Support Services duration (yrs.) | 3.7 | 3.3 | 4.0 | 3.1 | 3.5 | 3.5 | 3.4 | 3.5 | 3.1 | 0.0 | 3.2 |
| Administrative and Support Services employees ('000) | 0.1 | 3.0 | 0.2 | 2.1 | 0.2 | 0.5 | 7.4 | 2.1 | 15.0 | 0.0 | 30.6 |
| Public Administration and Safety agreements | 24 | 28 | 26 | 38 | 12 | 30 | 139 | 93 | 94 | 3 | 487 |
| Public Administration and Safety AAWI (%) | 2.7 | 2.6 | 2.4 | 2.5 | 2.3 | 2.6 | 2.4 | 1.9 | 2.0 | 2.1 | 2.2 |
| Public Administration and Safety duration (yrs.) | 3.9 | 3.0 | 3.8 | 2.9 | 3.4 | 3.5 | 3.0 | 2.9 | 3.0 | 2.0 | 3.1 |
| Public Administration and Safety employees ('000) | 21.8 | 3.0 | 19.3 | 3.5 | 0.7 | 2.9 | 59.0 | 14.1 | 135.5 | 0.3 | 260.1 |
| Education and Training agreements | 16 | 149 | 7 | 189 | 49 | 23 | 88 | 30 | 35 | 0 | 586 |
| Education and Training AAWI (%) | 2.4 | 2.5 | 3.0 | 2.5 | 2.5 | 2.4 | 3.0 | 1.8 | 2.5 | \* | 2.6 |
| Education and Training duration (yrs.) | 3.4 | 3.1 | 2.8 | 3.1 | 3.1 | 2.6 | 3.4 | 3.4 | 3.3 | 0.0 | 3.3 |
| Education and Training employees ('000) | 3.9 | 67.1 | 2.0 | 42.7 | 17.5 | 3.8 | 160.7 | 22.6 | 85.1 | 0.0 | 405.4 |
| Health Care and Social Assistance agreements | 21 | 245 | 25 | 123 | 116 | 48 | 327 | 87 | 70 | 0 | 1062 |
| Health Care and Social Assistance AAWI (%) | 2.9 | 2.5 | 2.5 | 2.6 | 2.8 | 3.3 | 3.4 | 1.8 | 2.8 | \* | 3.0 |
| Health Care and Social Assistance duration (yrs.) | 2.6 | 2.5 | 3.8 | 2.9 | 3.1 | 2.9 | 4.1 | 2.6 | 2.9 | 0.0 | 3.5 |
| Health Care and Social Assistance employees ('000) | 2.7 | 83.0 | 6.0 | 34.2 | 14.8 | 8.4 | 237.3 | 30.7 | 32.0 | 0.0 | 449.0 |
| Arts and Recreation Services agreements | 6 | 15 | 0 | 19 | 7 | 7 | 42 | 4 | 6 | 0 | 106 |
| Arts and Recreation Services AAWI (%) | 2.0 | 2.9 | \* | 2.6 | 2.2 | 2.0 | 3.1 | 2.4 | 3.0 | \* | 2.8 |
| Arts and Recreation Services duration (yrs.) | 3.0 | 2.8 | 0.0 | 3.4 | 2.4 | 2.5 | 3.5 | 3.0 | 3.0 | 0.0 | 3.2 |
| Arts and Recreation Services employees ('000) | 0.8 | 3.3 | 0.0 | 7.0 | 1.2 | 0.9 | 10.8 | 4.3 | 0.9 | 0.0 | 29.3 |
| Other Services agreements | 5 | 48 | 5 | 41 | 15 | 8 | 55 | 33 | 38 | 1 | 249 |
| Other Services AAWI (%) | 2.7 | 2.5 | 3.6 | 2.2 | 2.4 | 2.5 | 2.7 | 2.5 | 2.8 | 1.7 | 2.5 |
| Other Services duration (yrs.) | 3.7 | 3.0 | 3.3 | 2.8 | 3.1 | 2.8 | 3.3 | 2.7 | 3.1 | 4.6 | 3.0 |
| Other Services employees ('000) | 0.2 | 3.4 | 0.1 | 9.2 | 0.8 | 0.2 | 4.6 | 2.8 | 6.6 | 0.0 | 27.8 |
| All sector agreements | 144 | 2100 | 150 | 1596 | 688 | 327 | 2711 | 1084 | 1870 | 5 | 10675 |
| All sectors AAWI (%) | 2.6 | 2.6 | 2.5 | 2.5 | 2.7 | 3.0 | 3.1 | 1.9 | 2.3 | 2.1 | 2.6 |
| All sectors duration (yrs.) | 3.7 | 2.9 | 3.7 | 3.1 | 3.1 | 3.0 | 3.6 | 3.1 | 3.1 | 2.3 | 3.2 |
| All sectors employees ('000) | 33.7 | 287.3 | 31.3 | 176.3 | 67.9 | 26.9 | 586.8 | 125.2 | 871.3 | 0.3 | 2207.0 |

**Source:** *Attorney-General’s Department, Workplace Agreements Database.*

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *The manufacturing category has been disaggregated into metals and non-metals industries.*
4. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
5. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *Of the 178 Agriculture, Forestry and Fishing agreements current as at 31 March 2020, 35 operate solely in NSW. These agreements cover 5,400 employees, their average AAWI is 2.4 per cent and their average duration is 3.6 year.*

# Trends in Federal Enterprise Bargaining - Technical Notes

## The Workplace Agreements Database

Data presented in the *Trends in Federal Enterprise Bargaining report* (Trends) are drawn from the Workplace Agreements Database (WAD), which is maintained by the Employment Conditions Division of the Attorney-General’s Department. The WAD contains information on all known federal enterprise agreements that have operated since the introduction of the Enterprise Bargaining Principle in October 1991 and that have been subsequently provided to the Attorney-General’s Department. The WAD covers general details (such as sector, ANZSIC, duration, employees covered), wage details (quantum and timing of increases) and a range of employment conditions.

## Agreements included in the WAD

The following agreements are included in the WAD and thus in Trends:

* For agreements made under the *Fair Work Act 2009* or before the Work Choices amendments to the *Workplace Relations Act 2006* (WR Act), those that have been certified by the Australian Industrial Relations Commission or approved by the Fair Work Commission (FWC).
* For agreements made under the Work Choices amendments but before the introduction of the Fairness Test, those that were lodged with the Office of the Employment Advocate (OEA).
* For agreements made under the fairness test, those that were lodged with the Workplace Authority. However, agreements were subsequently deleted and do not appear in the data if they ceased to operate because they did not pass the fairness test.
* For agreements made under the Transition to Forward with Fairness amendments to the WR Act, union collective and employee collective agreements that were approved by the Workplace Authority. Union greenfields and employer greenfields were included when they were lodged, but were deleted if they ceased to operate because they did not pass the no-disadvantage test.

## Wider context for Trends data

About one third of all employees in the Australian labour market (as measured by the ABS 2018 *Employee Earnings and Hours* survey) are covered by federal enterprise agreements. The table below shows the growth in coverage by federally registered agreements.

## Technical Notes Table - Instrument providing rate of pay for all employees, 2010-2018

| Instrument providing rate of pay | 2010 (%) | 2012(%) | 2014(%) | 2016(%) | **2018(%)** |
| --- | --- | --- | --- | --- | --- |
| **Award** | 15.2 | 16.1 | 18.8 | 20.6 | 21.0 |
| **Collective Agreement (Federally Registered)** | 31.5 | 32.0 | 32.6 | 38.5 (across all collective agreements)\* | 30.4 |
| **Collective Agreement (State Registered)** | 11.9 | 9.8 | 8.6 | 7.4 |
| **Collective Agreement (Unregistered)** | 0.1 | 0.2 | 0.2 | 0.0 |
| **Individual Agreement such as common law contracts or over-award payments (Registered and unregistered)** | 37.3 | 38.7 | 36.4 | 37.3 | 37.3 |
| **Owner/managers of incorporated enterprises** | 4.1 | 3.3 | 3.4 | 3.6 | 3.8 |

## Source: Australian Bureau of Statistics Employee Earnings and Hours, Cat. No. 6306.0 (May 2012, May 2014, May 2016, May 2018), unpublished data – all employees. Please note that this is not intended to be analysed as a time series.

**Note:** This table has been revised to include managerial-level employees. This accounts for all differences between this table and tables published in previous Trends reports.

## Presentation of Trends in Federal Enterprise Bargaining data

A typical row of data in Trends appears as follows:

| **Field** | **Description** |
| --- | --- |
| All Industries | Total number of agreements for a given quarter |
| AAWI (%) | Average Annualised Wage Increase for the quarter |
| Duration (yrs) | Average formal duration per employee for the quarter |
| Employees ('000) | Estimated total number of employees covered by the number of agreements in the first row |

It is important to note that not all agreements contain quantifiable wage increases and in most cases the AAWI is not derived from the total number of agreements shown in the first row or the total number of employees shown in the fourth row. A more detailed explanation of why this is the case is provided below under **Average annualised wage increases**.

## Employee coverage

Information on the number of employees covered by an agreement is drawn from the information provided to FWC (Fair Work Commission), the Workplace Authority or the AIRC (Australian Industrial Relations Commission) by the employer who lodges the agreement.

In the Trends data, the number of employees covered by agreements is presented as an estimated figure, as employee coverage figures are not always provided when an agreement is lodged.

Where an agreement’s employee coverage is not known and the agreement replaces an earlier agreement where employee coverage is known, the employee coverage of the earlier agreement is used. For those agreements still lacking employee coverage a ‘modified mean’ is used to estimate employee coverage. The modified mean is generated for each industry group by current quarter removing the largest 5% and smallest 5% of agreements, and then calculating the mean of the remainder.

As the number of employees covered by an enterprise agreement frequently changes during the life of an agreement due to workforce fluctuations, the total number of employees covered is not necessarily indicative of the total current coverage of enterprise agreements.

## Duration of agreements

‘Formal duration’ is the period from certification to expiry in years.

The ‘effective duration’ of each agreement is used to calculate AAWI rather than formal duration (that is, the period from certification to expiry). The effective duration of a wage agreement is the difference in years between: certification, commencement or the date of the first wage increase (whichever is earliest) and expiry date or the date of the last wage increase (whichever is latest) or termination date (where applicable and only if prior to the later of either the expiry date or the date of the last wage increase). Those few agreements with a formal duration of less than one year are deemed to have an effective duration of 12 months.

## Average annualised wage increases

Estimates of average wage increases are calculated for those federal enterprise agreements that provide quantifiable wage increases over the life of the agreement. Enterprise agreements for which average percentage wage increases could not be quantified (e.g. those with inconsistent increases) are excluded from these estimates.

AAWI data examine only increases to the base rate of pay, and do not take into account allowances and bonus payments that are paid separate to the base wage. The ABS produces a more comprehensive dataset on total labour costs ([Wages Price Index](file:///\\EMP\50030246\Analysts%20Folder\Dept%20-%20Website\2018\September%20Qtr\Wages%20Price%20Index)): http://www.abs.gov.au/ausstats/abs@.nsf/mf/6345.0For agreements with quantifiable wage increases, the average annualised wage increase (AAWI) per agreement is calculated using the following formula:

ri = % increases of the *i*th time\*

N = the number of increases over the life of the agreement

d = the effective duration of the agreement in years

\*(Flat dollar increases are converted to a percentage using average weekly ordinary time earnings (AWOTE), drawn from [ABS, 6302.0 - Average Weekly Earnings, Australia](http://www.abs.gov.au/ausstats/abs@.nsf/mf/6302.0)) for the relevant ANZSIC industry division and quarter)

AAWI per agreement provides only a simple unweighted average and tends to overstate the average wage increase received by employees. For this reason Trends reports the AAWI per employee, which is calculated by weighting AAWI per agreement by the number of employees covered by that agreement.

The “all current wage” estimates are the AAWI per employee for all quantifiable federal wage agreements that are current on the last day of the quarter. Current agreements are those agreements that have been approved and have commenced, but have not been terminated, have not nominally expired and have not been replaced at a given point in time. An agreement is deemed to be current on its nominal expiry date.

Estimates of AAWI generally exclude increases paid in the form of conditional performance pay, one-off bonuses, profit sharing or share acquisition, as these data cannot readily be either quantified or annualised.

## Australian and New Zealand Standard Industrial Classification (ANZSIC)

From the September quarter 2009, Trends uses ANZSIC 2006 divisions for data presented by industry, while previous releases used ANZSIC 1993 divisions. This change followed the use of ANZSIC 2006 divisions in the August 2009 Average Weekly Earnings survey released by the ABS, from which data about AWOTE are drawn for use in calculating AAWIs.

From the September quarter 2009, historical industry data contained in the Trends report have also been produced using ANZSIC 2006 divisions.

## Union Coverage

Care should be taken when analysing data in tables 13 and 14, in comparing agreements that cover a union and those that do not.

Data about unions covered by agreements made under the *Fair Work Act 2009* may not provide an accurate reflection of union involvement in bargaining for agreements. Under the *Fair Work Act 2009* it is possible for a union to have been involved in bargaining for an agreement and then not be covered by the approved agreement. It is also possible for a union to be covered by an agreement because they were a bargaining representative, even if they did not take an active role in the negotiations.

Further, data about non-greenfields agreements made under the *Fair Work Act 2009* that cover a union cannot be directly compared with data about union collective agreements or s.170LJ agreements made under the *Workplace Relations Act 1996*, which had to be made with a union. While a union may be a bargaining representative, there is no imperative under the *Fair Work Act 2009* for agreements (other than greenfields agreements) to be made with a union.

## Non-quantifiable wage increases

Wage increases are only recorded in the WAD if the same percentage wage increase that applies to all employees covered by the agreement can be quantified. There are many reasons why wage increases provided for in federal enterprise agreements may not be quantifiable. The list of reasons recorded in the WAD about why wage increases cannot be quantified is as follows:

| **Reason** | **Definition** |
| --- | --- |
| Inconsistent Increase | Percentage wage increases vary between classifications in the agreement. |
| Performance Linked | Wage increases are awarded only if certain productivity improvements are made, or if wage increases are dependent upon individual or company performance. |
| Linked to CPI | Wage increases in the agreement are linked to future CPI movements, and cannot be quantified at the time of calculating the AAWIs in this report. |
| Linked to Minimum Wages | Wage increases in the agreement are linked to future minimum wage or award wage increase decisions, and cannot be quantified at the time of calculating the AAWIs in this report. |
| Other Reason | Wage increases cannot be quantified due to a reason not elsewhere classified. |

## Types of Enterprise Agreements

Trends in Federal Enterprise Bargaining tables 5, 6 and 12 include information about collective agreements broken down by the type of agreement, as determined by the relevant legislation. The following list shows the types of enterprise agreements available under the legislation included in this report.

Enterprise agreements made under the *Fair Work Act 2009*

* Single enterprise non-greenfields
* Single enterprise greenfields
* Multi-enterprise non-greenfields
* Multi-enterprise greenfields

Of note, under section 172 of the *Fair Work Act 2009*the primary division between types of agreements is whether they cover a single or multiple enterprises. The secondary division under the Act is whether or not the agreement is a greenfields agreement, that is, it is made to cover a genuine new enterprise or an undertaking for which no persons have yet been employed who will be covered by the agreement.

## Recent methodological change

The definition of ‘current’ agreements has changed from “*those agreements that have been certified but have neither been terminated nor expired at a given point in time*” to “*those agreements that have commenced operating but have not been terminated, have not expired and have not been replaced at a given point in time*”. As a result of this change, there have been small revisions to historical data.

There have been small revisions to historical data.

1. - See Note 1 at the end of this summary for more details [↑](#footnote-ref-1)
2. - See Note 2 (Non-quantifiable agreements) at the end of this summary for more details. [↑](#footnote-ref-2)
3. See note 4 for more details. [↑](#footnote-ref-3)
4. See Trends Technical notes for more information on why an agreement is Non-Quantifiable. [↑](#footnote-ref-4)