AtliQ Hardwares

FILTERS

region	All
division	All
customer	All
market	All
FY	2019

P & L by Fiscal Months
All Values are in USD   Note : Do not modify Pivort Table

Metrics	Fiscal Quarter												Grand Total
	Q1			Q2			Q3			Q4			
	Sep	Oct	Nov	Jan	Feb	Dec	Mar	Apr	May	Jun	Jul	Aug	
Net Sales WC	6.5 M	8.0 M	10.7 M	6.5 M	6.1 M	11.4 M	6.4 M	6.3 M	6.5 M	6.2 M	6.5 M	6.3 M	87.5 M
COGS	3.8 M	4.7 M	6.3 M	3.9 M	3.5 M	6.7 M	3.8 M	3.7 M	3.8 M	3.6 M	3.8 M	3.7 M	51.2 M
Gross Margin	2.6 M	3.4 M	4.5 M	2.7 M	2.6 M	4.7 M	2.7 M	2.6 M	2.6 M	2.6 M	2.7 M	2.6 M	36.2 M
GM %	40.9%	42.0%	41.5%	40.9%	41.9%	41.4%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

region	All
division	All
customer	All
market	All
FY	2020

P & L by Fiscal Months
All Values are in USD

Metrics	Fiscal Quarter												Grand Total
	Q1			Q2			Q3			Q4			
	Sep	Oct	Nov	Jan	Feb	Dec	Mar	Apr	May	Jun	Jul	Aug	
Net Sales WC	17.1 M	20.6 M	28.7 M	17.1 M	15.9 M	29.9 M	2.1 M	7.8 M	9.9 M	14.9 M	16.1 M	16.5 M	196.7 M
COGS	10.6 M	12.8 M	18.1 M	10.7 M	9.9 M	18.9 M	1.3 M	4.8 M	6.2 M	9.3 M	10.2 M	10.5 M	123.4 M
Gross Margin	6.5 M	7.8 M	10.6 M	6.5 M	6.0 M	11.0 M	0.8 M	2.9 M	3.7 M	5.5 M	5.9 M	6.1 M	73.3 M
GM %	37.8%	37.8%	37.0%	37.8%	37.7%	36.8%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

region	All
division	All
customer	All
market	All
FY	2021

P & L by Fiscal Months
All Values are in USD

Metrics	Fiscal Quarter												Grand Total
	Q1			Q2			Q3			Q4			
	Sep	Oct	Nov	Jan	Feb	Dec	Mar	Apr	May	Jun	Jul	Aug	
Net Sales WC	44.8 M	54.6 M	74.3 M	44.8 M	41.8 M	78.1 M	44.0 M	43.5 M	44.4 M	41.5 M	44.0 M	43.0 M	598.9 M
COGS	28.4 M	34.7 M	47.4 M	28.4 M	26.5 M	49.8 M	28.0 M	27.7 M	28.1 M	26.4 M	28.0 M	27.4 M	380.7 M
Gross Margin	16.4 M	19.9 M	27.0 M	16.4 M	15.3 M	28.3 M	16.0 M	15.8 M	16.3 M	15.1 M	16.0 M	15.6 M	218.2 M
GM %	36.7%	36.5%	36.3%	36.7%	36.5%	36.3%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%

Net Sales Comparison

	Sep	Oct	Nov	Jan	Feb	Dec	Mar	Apr	May	Jun	Jul	Aug	Grand Total
21 vs 20	162.1%	164.7%	159.1%	161.4%	162.5%	161.0%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
20 vs 19	164.6%	156.6%	167.3%	162.8%	162.0%	161.5%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%