



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

It provides us a template that we can use later.

It helps us to provide resumes for job -seeking.

it delivers valid information.

A resume that helps them to provide enough data for applying.

It helps us to provide valuable input for the application.

It works as a tool to implement their skills and capabilities.



Provides them with a templates which they can use.

Manages to provide required informations.

Valid informations required for a company to requite.

Templates for building resume.

deals with the important aspects of the profile

provides a contented data to analyse.



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?