

FILTERS

market All
region All
division All
FY 2019

P & L by Months

All values in USD

Financial Year

| Metrics | Q1 | | | | Q2 | | | | Q3 | | | Q4 | |
|-----------|-------|-------|--------|--------|-------|-------|-------|-------|-------|-------|-------|-------|--|
| | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | |
| Net sales | 6.5 M | 8.0 M | 10.7 M | 11.4 M | 6.5 M | 6.1 M | 6.4 M | 6.3 M | 6.5 M | 6.2 M | 6.5 M | 6.3 M | |
| COGS am | 3.8 M | 4.7 M | 6.3 M | 6.7 M | 3.9 M | 3.5 M | 3.8 M | 3.7 M | 3.8 M | 3.6 M | 3.8 M | 3.7 M | |
| Gross Mar | 2.6 M | 3.4 M | 4.5 M | 4.7 M | 2.7 M | 2.6 M | 2.7 M | 2.6 M | 2.6 M | 2.6 M | 2.7 M | 2.6 M | |
| GM% | 40.9% | 42.0% | 41.5% | 41.4% | 40.9% | 41.9% | 41.5% | 41.4% | 40.8% | 42.0% | 41.5% | 41.4% | |

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|-----------|--------|--------|--------|--------|--------|--------|-------|-------|-------|--------|--------|--------|--|
| | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | |
| Net sales | 17.1 M | 20.6 M | 28.7 M | 29.9 M | 17.1 M | 15.9 M | 2.1 M | 7.8 M | 9.9 M | 14.9 M | 16.1 M | 16.5 M | |
| COGS am | 10.6 M | 12.8 M | 18.1 M | 18.9 M | 10.7 M | 9.9 M | 1.3 M | 4.8 M | 6.2 M | 9.3 M | 10.2 M | 10.5 M | |
| Gross Mar | 6.5 M | 7.8 M | 10.6 M | 11.0 M | 6.5 M | 6.0 M | 0.8 M | 2.9 M | 3.7 M | 5.5 M | 5.9 M | 6.1 M | |
| GM% | 37.8% | 37.8% | 37.0% | 36.8% | 37.8% | 37.7% | 36.7% | 37.7% | 37.5% | 37.3% | 36.7% | 36.8% | |

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FY 2021

Financial Year

| Metrics | Q1 | | | | Q2 | | | | Q3 | | | Q4 | |
|-----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--|
| | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | |
| Net sales | 44.8 M | 54.6 M | 74.3 M | 78.1 M | 44.8 M | 41.8 M | 44.0 M | 43.5 M | 44.4 M | 41.5 M | 44.0 M | 43.0 M | |
| COGS am | 28.4 M | 34.7 M | 47.4 M | 49.8 M | 28.4 M | 26.5 M | 28.0 M | 27.7 M | 28.1 M | 26.4 M | 28.0 M | 27.4 M | |
| Margin | 16.4 M | 19.9 M | 27.0 M | 28.3 M | 16.4 M | 15.3 M | 16.0 M | 15.8 M | 16.3 M | 15.1 M | 16.0 M | 15.6 M | |
| GM% | 36.7% | 36.5% | 36.3% | 36.3% | 36.7% | 36.5% | 36.4% | 36.3% | 36.6% | 36.4% | 36.4% | 36.3% | |