CRM JEWEL MANAGEMENT

College: Ayyan Thiruvalluvar Arts and Science College

Code: BRU4M

TEAM ID: NM2025TMID27882

TEAM SIZE: 4

TEAM MEMBERS:

Team Leader Name: Sowntharya R

Email: sowndharyasowndharya519@gmail.com

Team Member 1: Mathavan V

Email: v.mathavan1464@gmail.com

Team Member 2: Ranjith M

Email: ranjith15002@gmail.com

Team Member 3: Niranjan S

Email: niranjan53loosu@gmail.com

1.INTRODUCTION:

ProjectOverview

CRMApplicationforJewelManagement-(Developer)

The Jewel Inventory System is a comprehensive software Solution designed to streamline and manage the inventory and sales processes of a jewellery store or a jewellery manufacturer. The system aimstoprovideanefficientanduser-friendlysolutiontotrackandcontrol the inventory of various jewellery items, maintain accurate records, and facilitate seamless sales transactions.



Purpose

The Jewel Guard CRM application is designed to streamline and optimize jewel management for developers, jewelers, and retailers. Its primary purpose is to:

- **1. TrackInventory:** Manageandmonitorjewelstocklevels, including details like type, quantity, value, and location.
- 2. **CustomerManagement:**Storecustomerinformation,purchase history, and preferences to enhance customer relationships and targeted marketing.
- **3. SalesandOrderManagement:** Automatesalesprocesses, track orders, and manage invoices and payments.
- 4. **ReportingandAnalytics:**Provideinsightsintosalestrends, inventory levels, and customer behavior to inform business decisions.
- **5. Security and Compliance:** Ensures ecures to rage and handling of sensitive customer and jewel data, adhering to industry regulations.

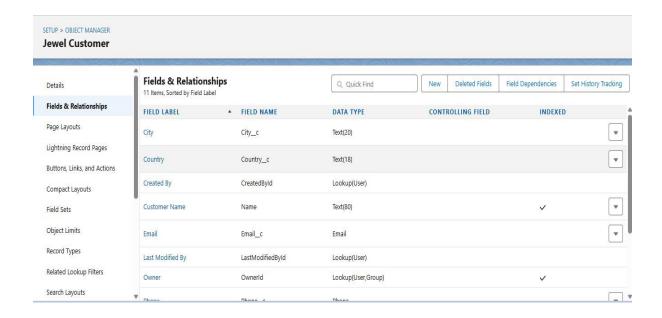
I. DEVELOPMENTPHASE

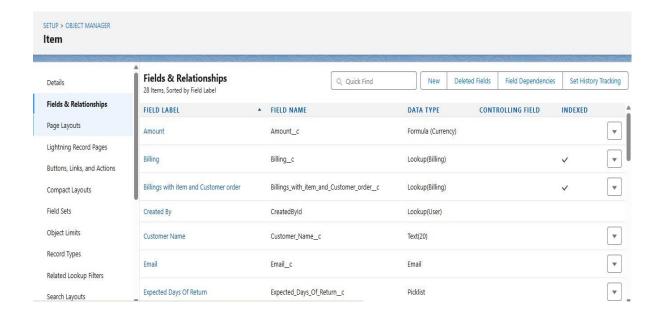
CreatingaSalesforceDeveloperAccount:

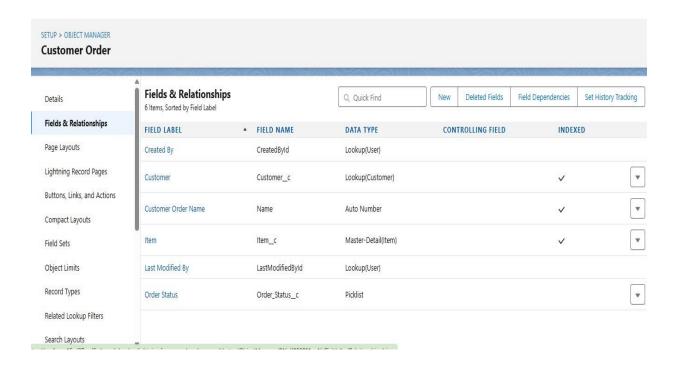
ByusingthisURL-https://www.salesforce.com/form/developer-signup/?d=pb

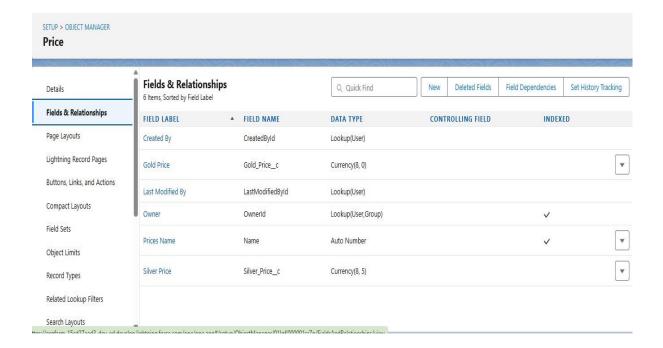
• Created objects:

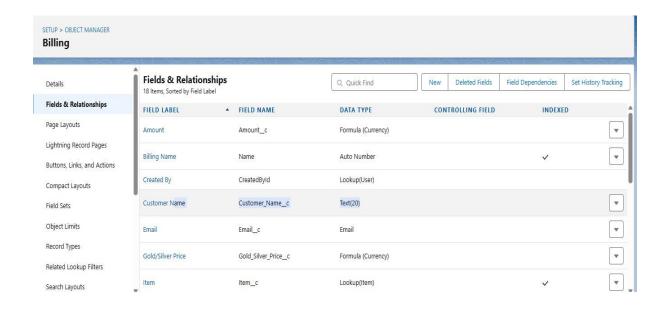
JewelCustomer, Item, CustomerOrder, Price, Billing





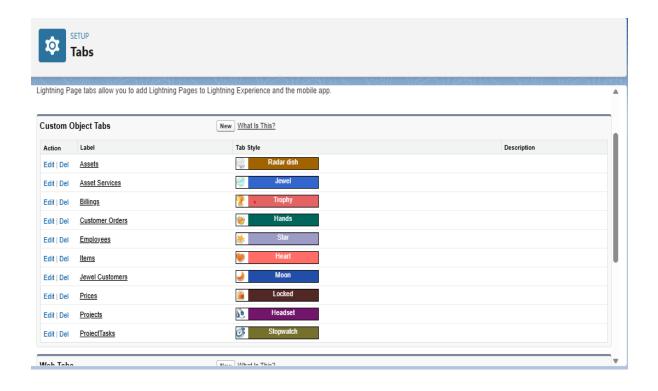




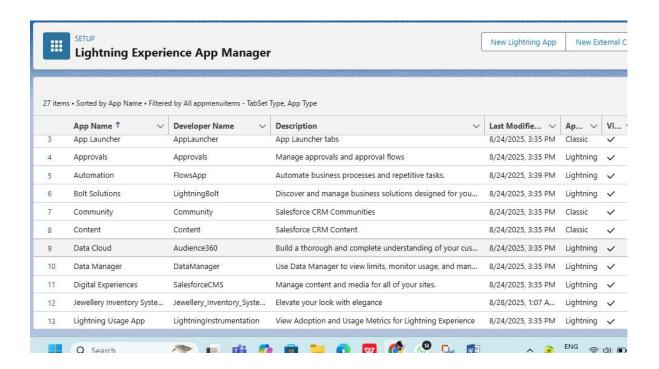


CreatingCustomTabs:

JewelCustomer, Item, CustomerOrder, Price, Billing.



II. CreateaLightningApp

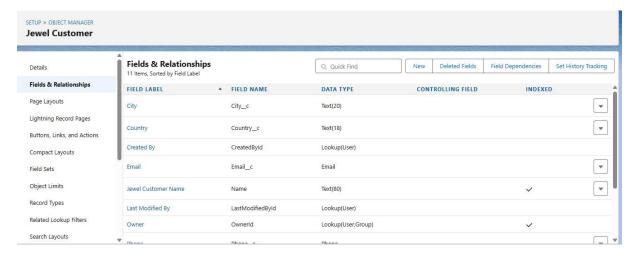


${\bf III. Configured Fields and Relationships}$

1. JewelCustomer

Fieldsin JewelCustomer

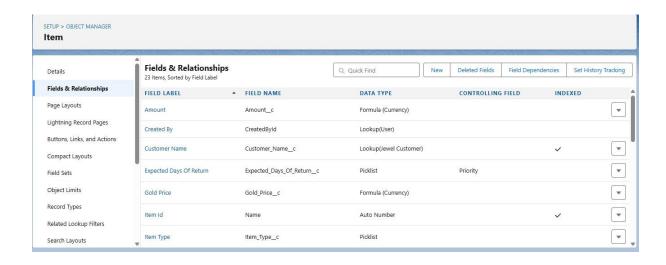
- Country
- State
- Phone
- Email
- Zip/Postalcode
- Street
- City



2. Item

Fieldsinitem

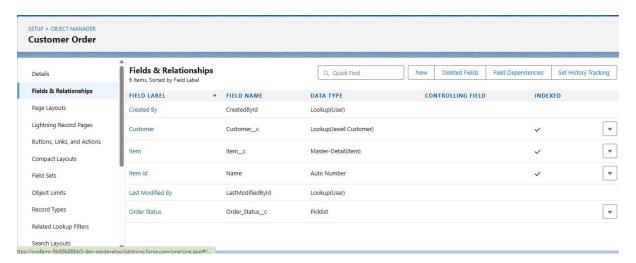
- CustomerName
- Ornaments
- Weight
- StoneWeight
- Percentage
- Stine/OtherPrice
- ExpecteddaysofReturn
- Priority
- SilverPrice
- PurityGoldPrice
- TotalWeight
- Amount
- KDM
- MakingCharges



3. Customer Order

FieldsinCustomerOrder

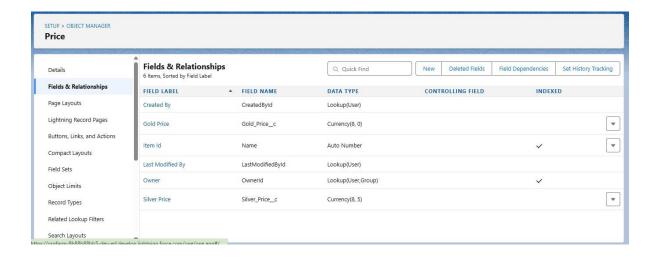
OrderStatus



4. Price

FieldsinPrices

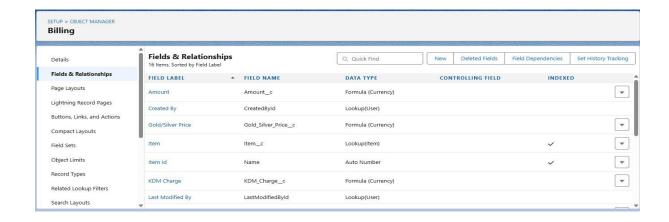
- GoldPrice
- SilverPrice



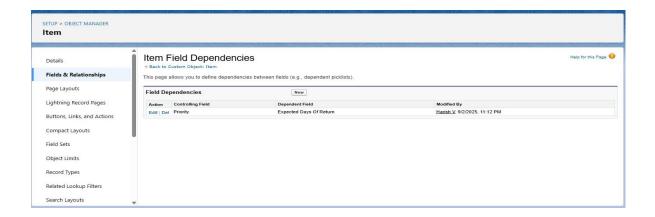
5. Billing

FieldsinBilling

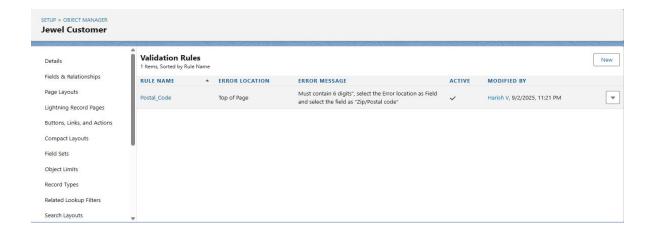
- CustomerName
- Ornaments
- Weight
- StoneWeight
- Percentage
- Stine/OtherPrice
- ExpecteddaysofReturn
- Priority
- SilverPrice
- PurityGoldPrice
- TotalWeight
- Amount
- KDM
- MakingCharges



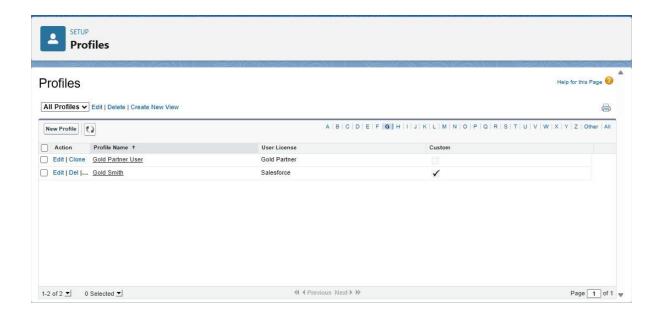
Tocreatea FieldDependenciesinitemobject



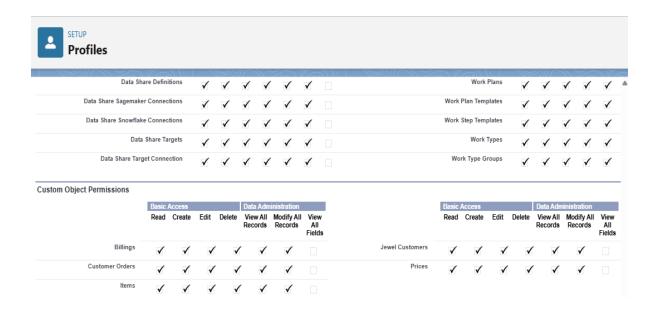
Tocreatea ValidationRulesinJewel Customer object



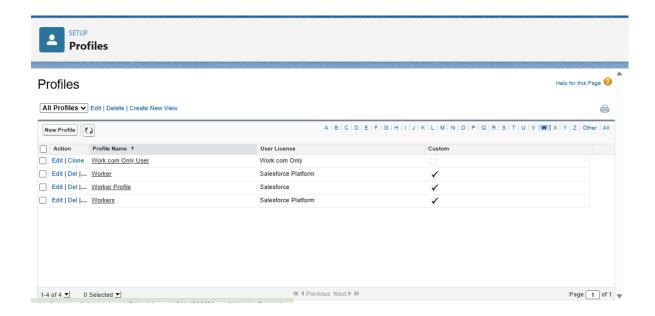
IV. CreateaGoldSmithProfile



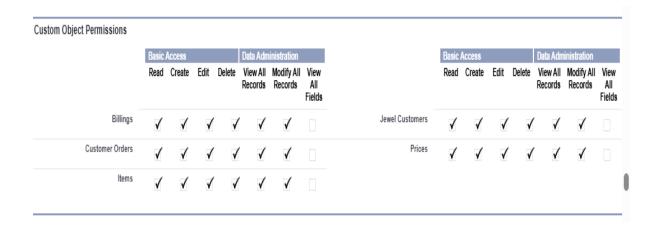
SelectthisinCustomObject Permissions



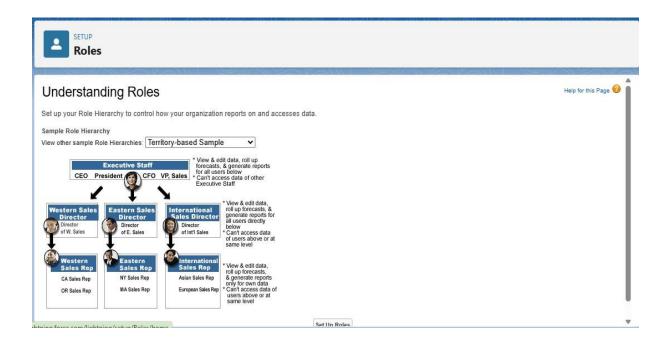
V. CreateaWorker Profile



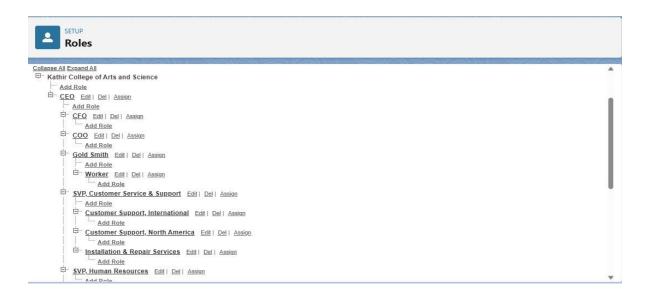
Select this in Custom Object Permissions



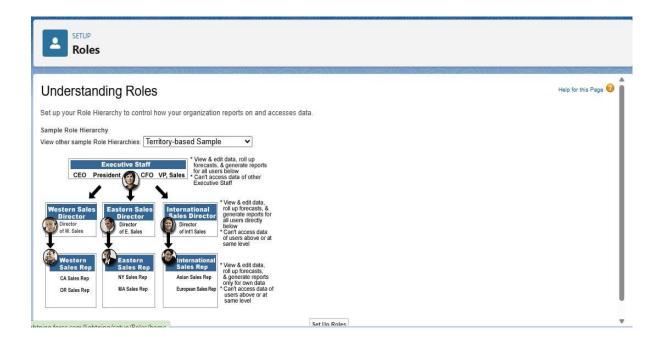
VI. CreatingRolefor GoldSmith



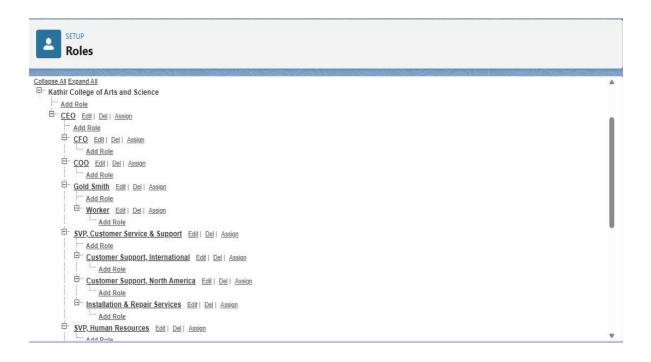
> RoleisCreatedforGold Smith



VII. CreatingRolefor Worker



RoleisCreatedforWorker



VIII. CreatingUser

> CreatinguserwiththeRoleasaGoldSmith



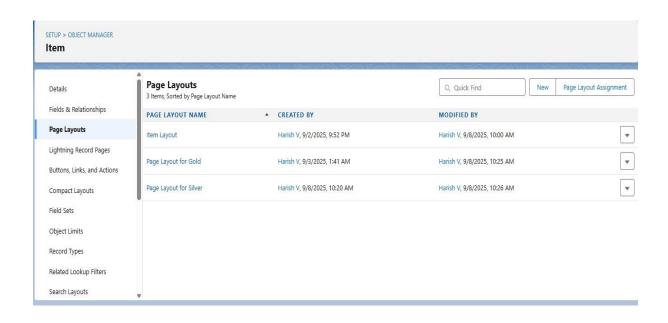
> CreatinguserwiththeRoleasa Worker

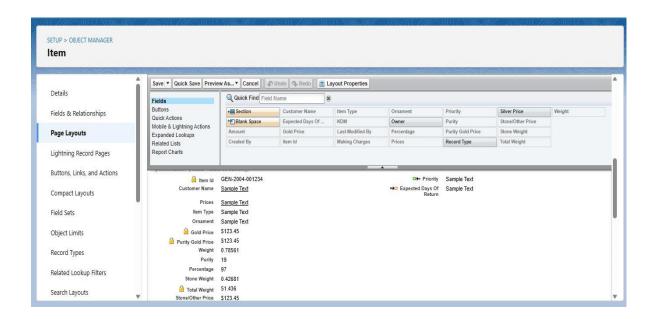


> Createtwomoreusersaswiththesameroleasworker

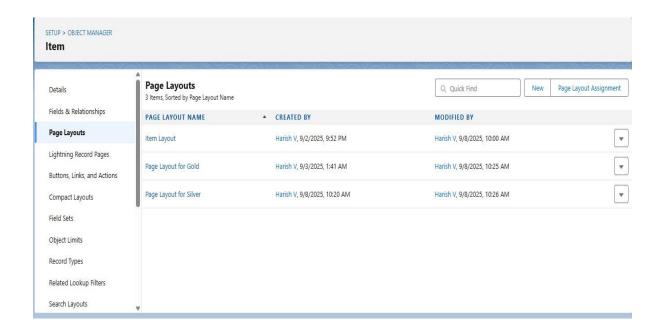
IX . CreatingPageLayouts

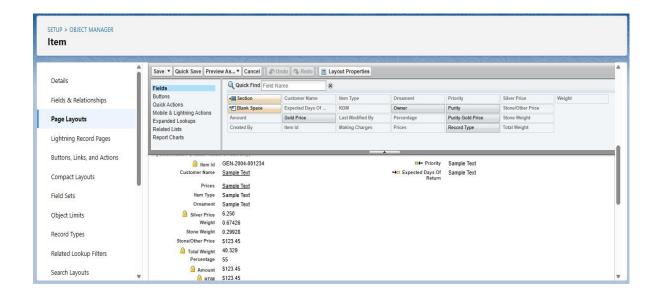
o CreatingpageLayoutforGold





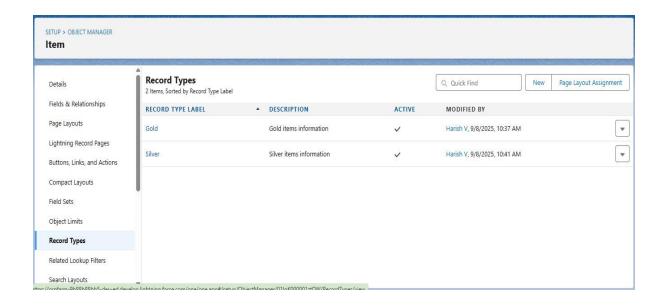
o CreatingpageLayoutfor Silver

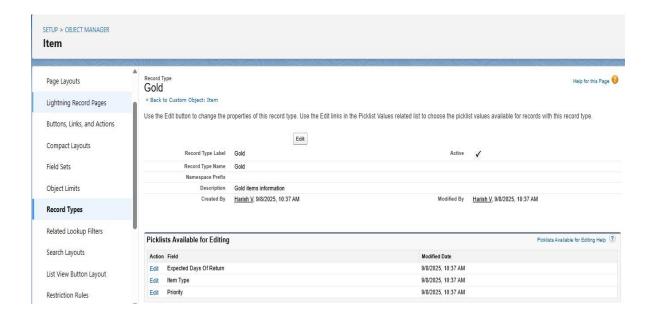




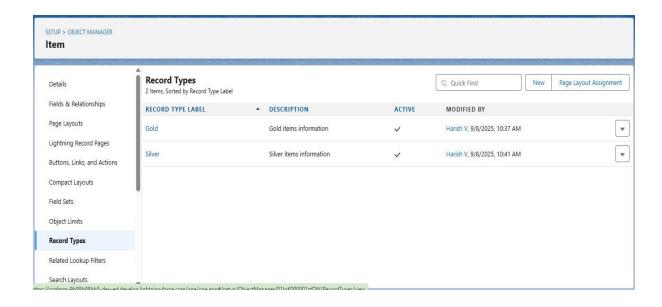
\boldsymbol{X} . Creating Record Type

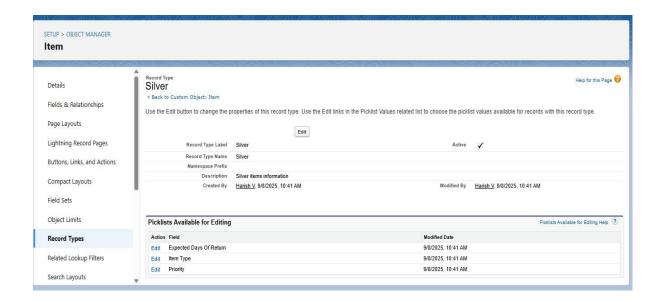
✓ CreaterecordtypeforGold



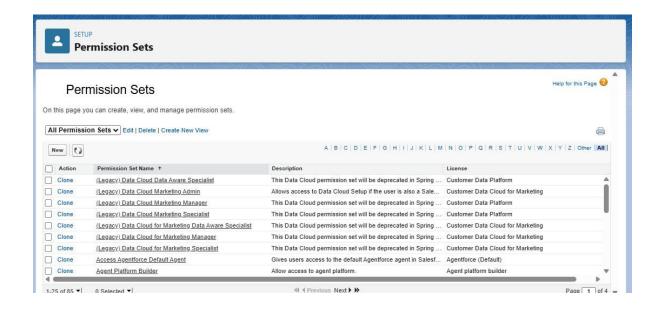


✓ CreateRecordtypefor Silver

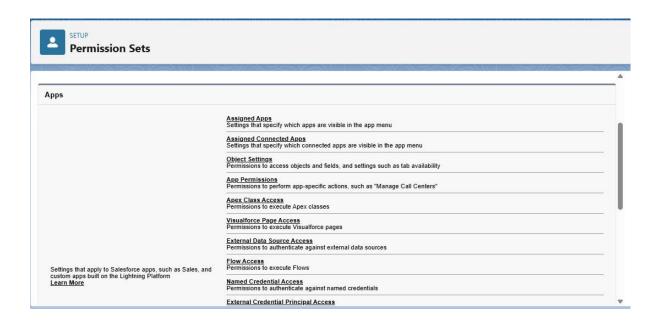




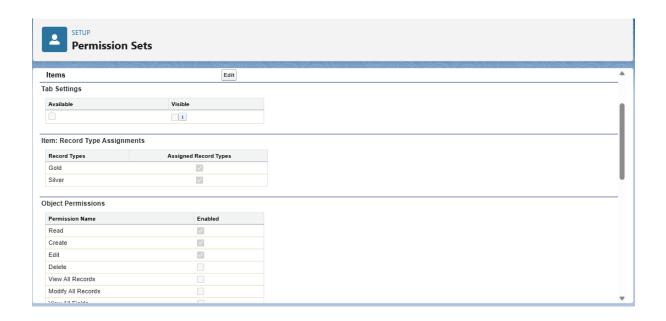
XI. Creatingpermissionset



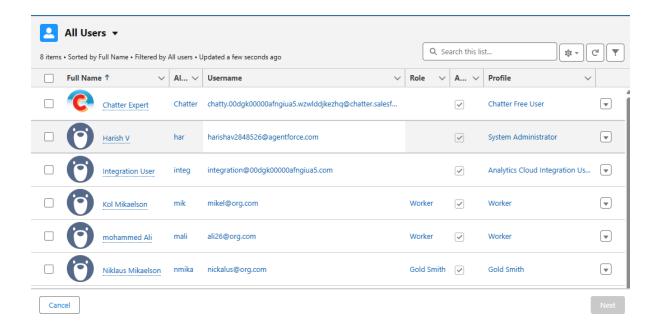
✓ CreatealabelnameasaPerto worker



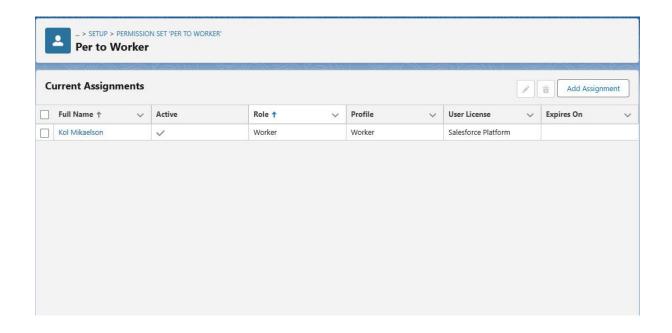
- ✓ ThenClickontheObject Setting.
- ✓ EnabletheGoldandSilverinobjectpermission.



- ✓ ClickonsavethepermissionandclickontheManageassignment
- ✓ NowclickontheAdd Assignment.

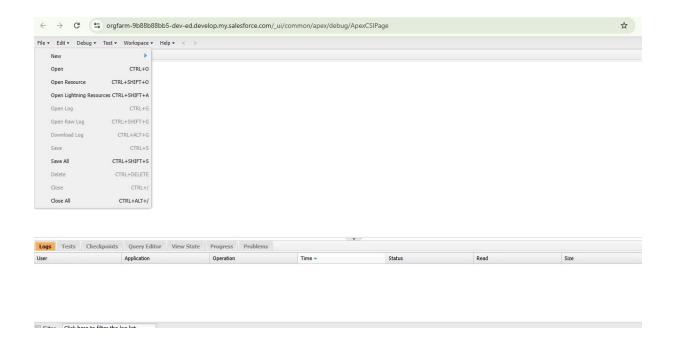


- ✓ Selecttheuseryoucreatedintheprevious milestone.
- ✓ Thenclickonnextand clickonAssign.



XII. Creating Trigger

✓ OpentheDeveloperConsoleinnewtab



- ✓ ClickOnfileSelect "NEW".
- ✓ Selectthefileas"Apex Classes"
- ✓ EntertheNameas"UpdatePaidAmountTriggerHandler"

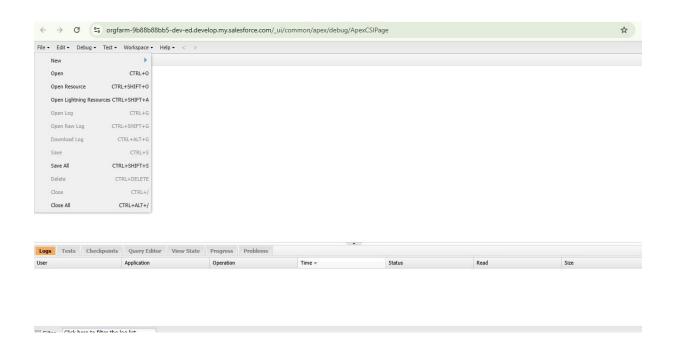


✓ InthisApexClassEntertheCodegivenbelow:

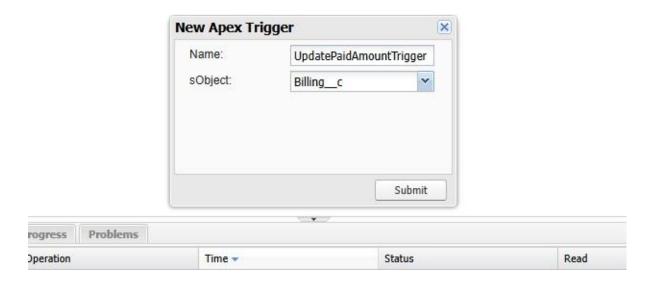
```
publicclassUpdatePaidAmountTriggerHandler{
  public static void handleBeforeInsert(List<Billing
                                                    c >
newBillings) {
    for (Billing c billing : newBillings) {
       billing.Paid Amount c = billing.Paying Amount c;
  }
  public static void handleBeforeUpdate(Map<Id, Billing
                              c>oldBillingsMap,
List<Billing
                              c> updatedBillings) {
    for(Billing cbilling:updatedBillings){
       Billing c oldBilling = oldBillingsMap.get(billing.Id);
       Decimal oldPaidAmount = oldBilling.Paid_Amount c;
       billing.Paid_Amount c = oldPaidAmount +
billing.Paying_Amount c;
```

1		
}		
	25	

CreateaanotherTriggerwiththe"ApexTrigger"



- ✓ ClickOnfileSelect "NEW".
- ✓ Selectthefileas"Apex Trigger"
- ✓ EntertheNameas"UpdatePaidAmountTriggerHandler.
- ✓ SelecttheObjectas"Billing_c"



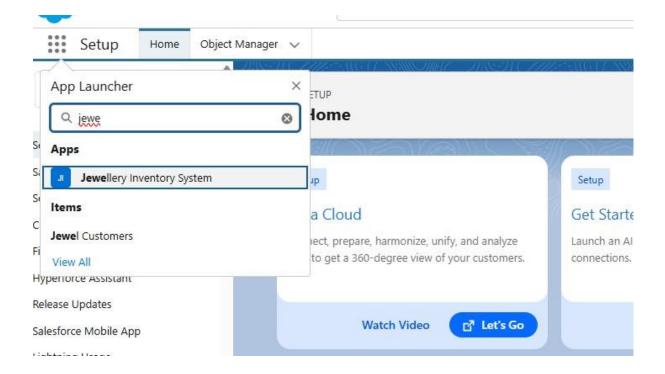
✓ Enterthecodegivenbelow:

```
trigger UpdatePaidAmountTrigger on Billing__c(beforeinsert,beforeupdate){ if
   (Trigger.isInsert) {
      UpdatePaidAmountTriggerHandler.handleBeforeInsert(Trigger.new);
    } else if (Trigger.isUpdate) {
      UpdatePaidAmountTriggerHandler.handleBeforeUpdate(Trigger.oldMap,
      Trigger.new);
    }
}
```

XIII. User Adoption

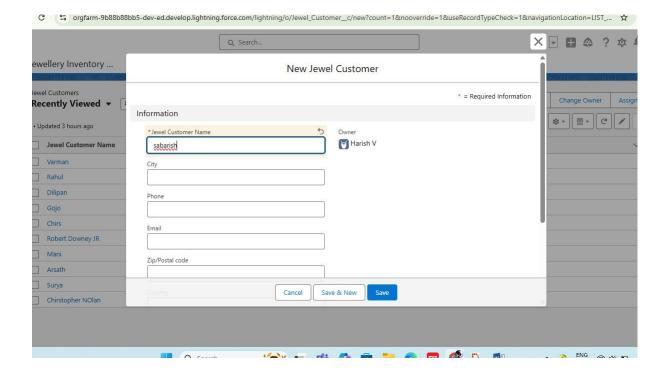
CreateaRecord(JewelCustomer)

- ✓ ClickonApplauncher.
- ✓ SearchJewelryInventorySystem&clickon it.

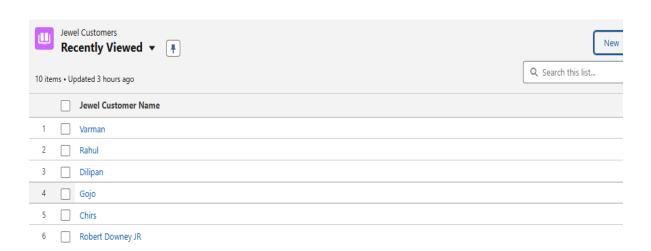


XIV. View the Jewelry Customer

- ✓ ClickontheJewelCustomer Tab.
- ✓ Clickon "NEW"
- ✓ Clickonanyrecordname.youcanseethedetailsoftheJewelCustomer.

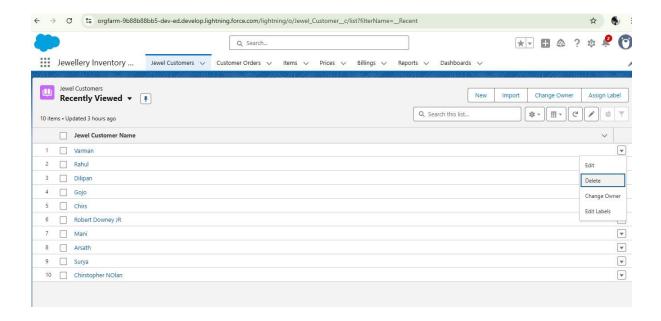


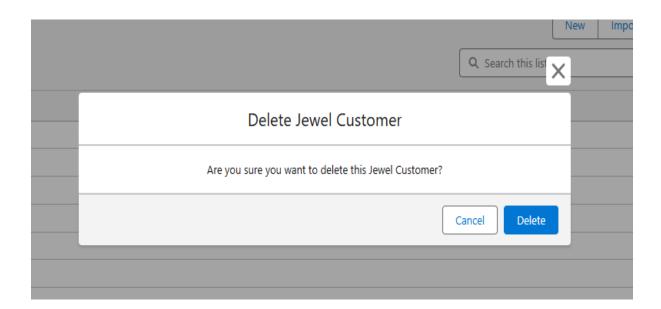
- $\checkmark \ \ Fill the Details in corresponding Columns.$
- ✓ Thenclickonsave.



XV . DeleteaRecord(Jewel Customer)

✓ Selectarecordwhichiswanttodelete

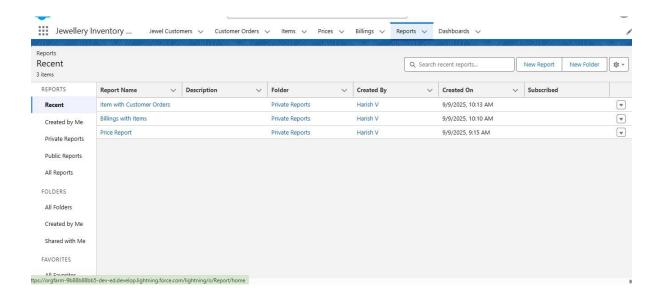




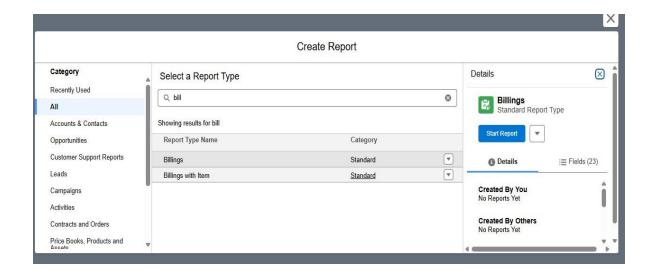
✓ ClickonDeletetodeletetheRecord

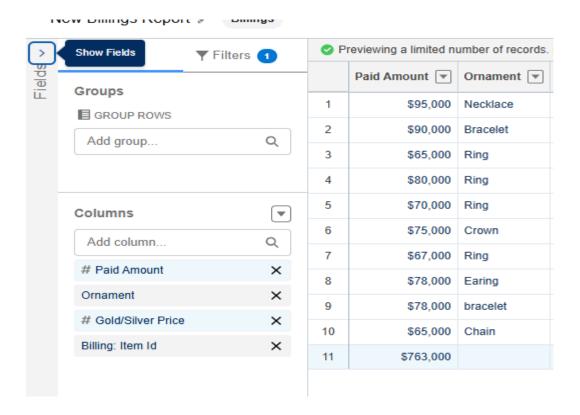
XVI. CreateReport

- ✓ Gototheappandclickonthereports tab
- ✓ ClickNew Report

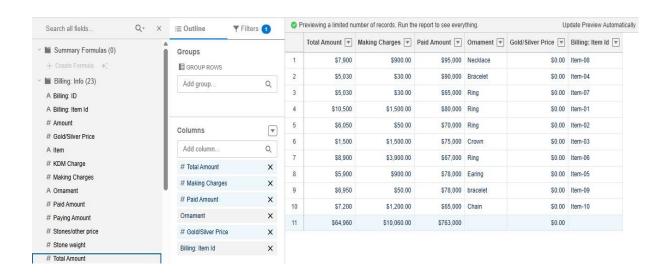


- ✓ Clickon"NEWREPORT".
- ✓ SelectRecordtypeasobjectwecreated.
- ✓ ThenclickonStartReport.



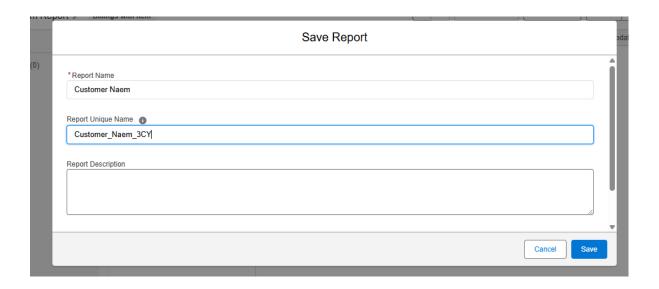


✓ InthefieldsSelecttheObjectyouwantshowintheColumn

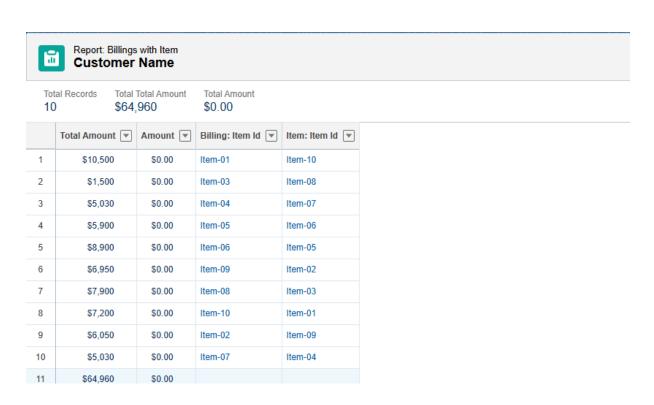


✓ ClickonSaveandrun.

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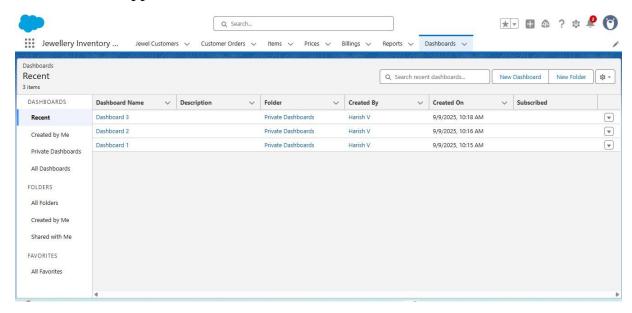
- ✓ EntertheReportNameandClickon save.
- ✓ Thereportshowlikethisintheimage below.



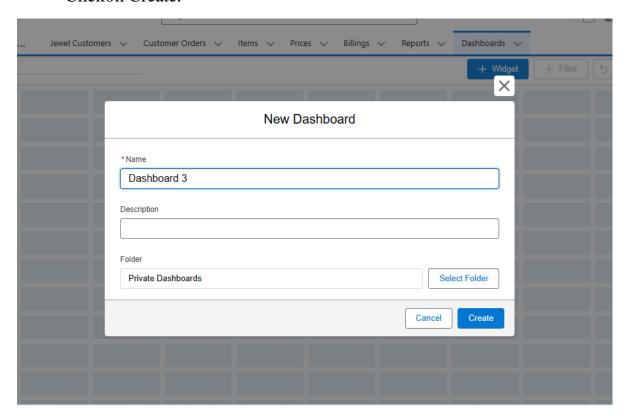
- ✓ Createaanothertworecord.
- ✓ Followthesamesteps.
- ✓ Recordtypeas:
 - 1. Itemwith Billings.
 - 2. BillingswithitemandCustomerorder.

XVII. Creating a Dashboard

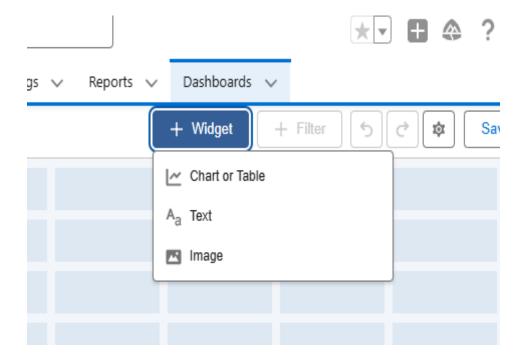
 $\checkmark \ \ Gototheappclickonthe Dashboard stabs.$



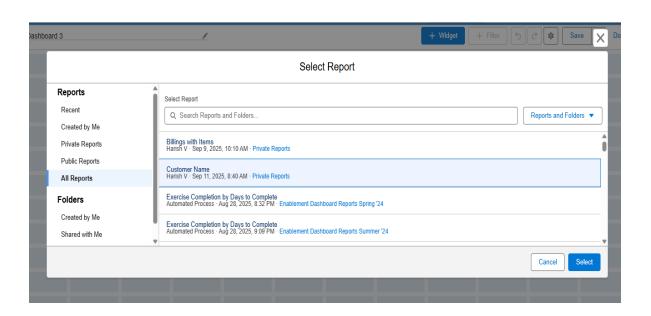
- ✓ Clickon"NEWDashboard".
- ✓ EntertheNameas"Dashboard1".
- ✓ Clickon Create.



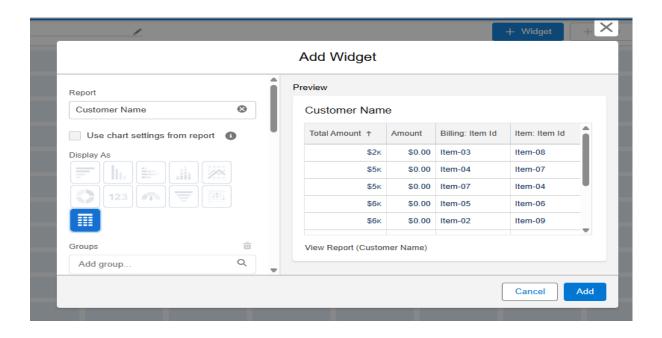
✓ ClickonWidgetandSelectChatandtables.

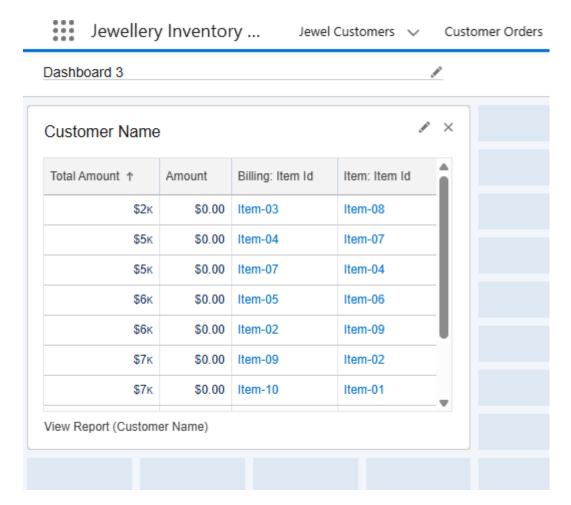


 $\checkmark \ Select the Report and Click on Select$



✓ Select"LightningTable"andClickon"ADD"

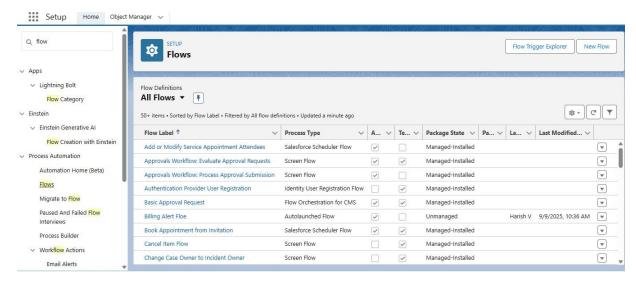




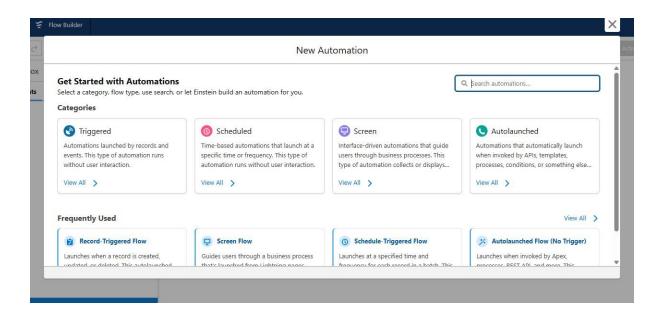
✓ ClickonSaveandDone.

XVIII. CreatingFlow

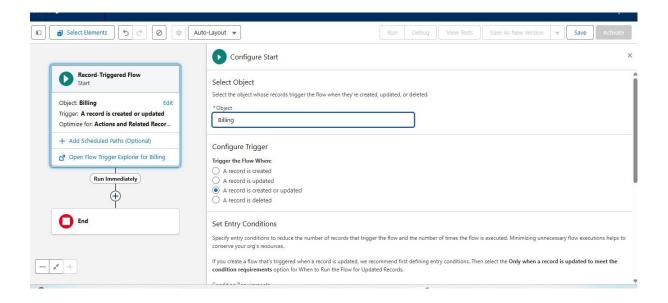
✓ InthesetpagesearchforFlowinthe"QuickfindBox".



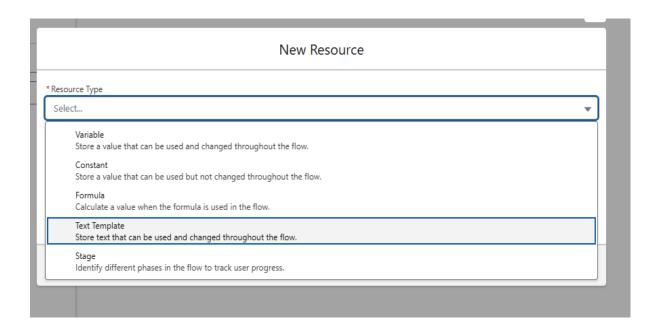
- ✓ SelectNewFlow.
- ✓ SelecttheRecord-triggeredflowandClickonCreate

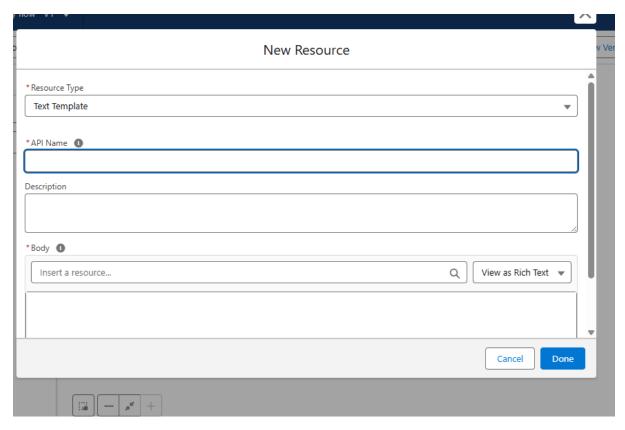


- ✓ SelecttheObjectasa"Billing"intheDropdownlist.
- ✓ SelecttheTriggerFlowwhen:"ArecordisCreatedor Updated".
- ✓ SelecttheOptimisetheflowfor: "ActionsandRelatedRecords" and Click on Done.



- ✓ ChangethemodeAutolayoutfromFree-Form.
- $\checkmark \ \ Now select the manger option in the tool box, click New resource.$
- ✓ Selecttheresourcetypeastexttemplate.
- ✓ Selectthetexttemplate.





- ✓ IntheAPInameenteras "Emailbody".
- ✓ IntheBodyenterthis:

Hello

 $CustomerName: \{\,! \\ SRecord.Item \underline{\hspace{1cm}} r.Customer_Name \underline{\hspace{1cm}} r.Name \}$

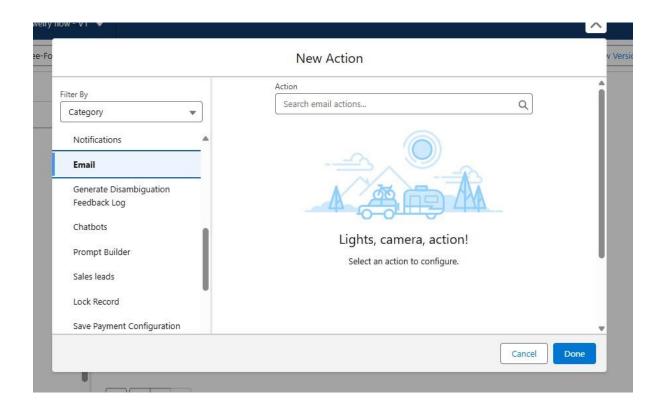
 $Here are the details for the itemyoup urchased with Jewellery Inventory\ System$

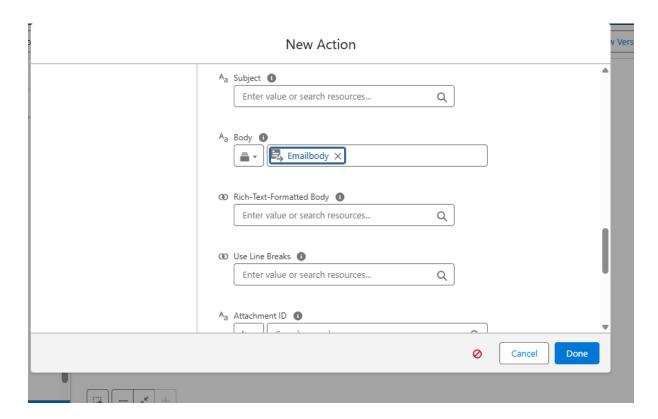
Item Type: { !\$Record.Item__r.Item_Type__c}

Ornament: {!\$Record.Ornament__c}
Weight: {!\$Record.Weight__c}grams

Amount: {!\$Record.Amount_c}

- ✓ NowclickonDoneandClickonElement.
- ✓ DragtheActiontothe panel.
- ✓ Theiractionbarwillbeopenedinthatsearchfor"sendemail"andclick on it.
- ✓ Givethelabelnameas"notice"
- ✓ APInamewillbeautopopulated.
- ✓ Enablethebodyinsetinputvaluesfortheselected action.
- ✓ Selectthetexttemplatethatwas created





- ✓ Entertherecipientas: "SelecttriggeringrecordthenCustomerName> then Email field."
- ✓ Thenclickondone
- ✓ Nowdragthepathfromthestarttotheactionelement.

- ✓ Clickonsave.GiventheFlowlabel,FlowApinamewillbeauto populated.
- ✓ Andclicksave, and clickon activate.





Activate Windows
Go to Settings to activate Windows

2. CONCLUSION:

The JewelGuard CRM application will revolutionize jewel management by providing a comprehensive platform for inventory tracking, customer management, sales automation, and data analysis. By implementing this CRM, jewelers and retailers can:

- Enhance operational efficiency
- Improve customer satisfaction and loyalty
- Increase sales and revenue
- Make informed business decisions
- Ensure secure and compliant data handling

With JewelGuard CRM, developers can build a robust and scalable solution that meets the unique needs of the jewelry industry, driving business growth and success.

