

**Project Design Phase**  
**Proposed Solution Template**

Date	3 December 2025
Team ID	
Project Name	SHOPEZ : E-commerce Application
Maximum Marks	2 Marks

**Proposed Solution for Medifolio - Doctor Appointment Booking System**

S. No.	Parameter	Description
1	<b>Problem Statement</b> (Problem to be solved)	<p>Customers often struggle to find the right products, compare prices, check stock availability, and complete purchases smoothly. Sellers face difficulties managing product listings and inventory.</p> <p>There is no single, unified platform that connects customers, sellers, and admins efficiently with real-time updates, transparency, and smooth order handling.</p>
2	<b>Idea / Solution Description</b>	<p>ShopEase is a web-based e-commerce platform where customers can browse products, compare prices, check availability, and purchase items easily.</p> <p>Sellers can manage their inventory, update product details, and track orders, while admins can approve products, manage users, and maintain platform quality.</p> <p>The system ensures real-time stock updates, secure payment processing, and smooth communication across all user types.</p>
3	<b>Novelty / Uniqueness</b>	<ul style="list-style-type: none"> <li>Unified system for customers, sellers, and admins</li> <li>Real-time stock visibility and order status updates</li> <li>Seller onboarding, product approval, and verification managed by admin</li> <li>Smart product search with filters, recommendations, and price comparison</li> <li>Easy checkout experience with multiple payment options</li> </ul>
4	<b>Social Impact / Customer Satisfaction</b>	<ul style="list-style-type: none"> <li>Makes online shopping more accessible, reliable, and transparent</li> <li>Helps small businesses and sellers reach a larger customer base</li> <li>Enhances trust through verified sellers, genuine reviews, and secure payments</li> <li>Reduces customer frustration by offering faster checkout and better tracking</li> </ul>
5	<b>Business Model (Revenue Model)</b>	<ul style="list-style-type: none"> <li>Free access for customers to browse and purchase products</li> <li>Sellers pay small fees for listing boosts / featured placements</li> <li>Optional premium subscription for sellers offering analytics, sales insights, and promotional tools</li> <li>Future revenue channels include ad placements, express delivery charges, and affiliate partnerships</li> </ul>

6	<b>Scalability of the Solution</b>	<ul style="list-style-type: none"><li>• Can expand to multiple regions, categories, and seller types</li><li>• Ready for mobile app integration using React Native</li><li>• Modular architecture supports additional features like AI recommendations, chat support, and digital wallets</li><li>• Designed to handle increasing users, sellers, products, and orders efficiently</li></ul>
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