

## Contact

310.351.2676 (Mobile)  
spoisson@gmail.com

www.linkedin.com/in/  
sandrinepoissonnet (LinkedIn)

## Top Skills

Data Analysis  
Data Visualization  
Full-Stack Development

## Languages

Spanish (Native or Bilingual)  
French (Native or Bilingual)  
English (Native or Bilingual)

## Certifications

Financial Market Analysis  
Python for Data Science and AI  
Statistical Thinking for Data Science  
and Analytics  
Sustainable Food Security  
Data Science in Real Estate

## Honors-Awards

GReSI Scholarship Recipient  
UCLA Jan Roos Fellowship Award  
UCLA Visiting Scholar  
Participant at the ICIS Doctoral  
Consortium  
UCLA Graduate Division Fellowship  
Award

## Publications

Profiles of fit for successful telework  
outcomes

# Sandrine Poissonnet

Real Estate Investor | Data Scientist | Full-Stack Web Developer  
Los Angeles

## Summary

I am a small business entrepreneur addicted to coding and looking to put my passion to meaningful use. I have a Ph.D. in Management Information Systems and earned certificates in full-stack web development and data analysis & visualization from UCLA and USC bootcamps respectively. A self-starter and cheerleader at heart, I bring strong statistical, problem-solving and team-building skills, as well as reliability and determination to see projects through completion. My other interests include real estate and financial investments, graphic design, interior design, long-distance running, scuba-diving, and meditation.

Bilingual French-English, fluent in Spanish.

---

## Experience

### Corners Properties

Owner | Manager

November 2003 - Present (18 years 4 months)

Greater Los Angeles Area

Own and manage a small portfolio of residential income and commercial properties located in the greater Los Angeles area. We develop trust and rapport with each of our lessees and take pride in their satisfaction with our responsiveness to any and all issues that arise in the course of their lease.

- Research properties, by harvesting real estate data and applying machine learning techniques to extract insights
- Design and project-manage the remodel of condominiums, office and mixed-use buildings
- Maintain a network of trusted contractors, craftsmen, lenders and realtors to help me deal with all aspects related to the acquisition, remodel, leasing, management and maintenance of the properties

### Bennett Williamson Ph.D. - Clinical Psychology

Office Manager

July 2002 - Present (19 years 8 months)

Greater Los Angeles Area

Helped start and grow a clinical psychology private practice. Aside from administrative tasks, my main focus is currently on developing a secure custom electronic mental health records system to streamline processes and move towards a paperless environment.

- Handled medical billing for hundreds of patients, bookkeeping and payroll for a rolling team of 21 psychological assistants and staffers.
- Conducted interviews in Spanish in over 50 med-legal cases in office and in a detention facility, and wrote related reports.
- Developed and maintain the practice's website ([www.drbwilliamson.com](http://www.drbwilliamson.com)).

## UCLA Anderson School of Management

Instructor | Research Assistant | Teaching Assistant

September 1994 - December 2002 (8 years 4 months)

While a doctoral student at the Anderson Graduate School of Management at UCLA, I received numerous appointments as research assistant and/or teaching assistant and I was the instructor for the French track of the MBA International Management Fellows (IMF) program.

- \* Conducted research on telework, ERP systems and package software.
- \* Provided feedback, grading, and guidance to 200+ students.
- \* Designed the curriculum for the French track of the IMF program and taught a weekly three-hour class in French for four consecutive academic years to four to six MBA students.
- \* Filled an emergency need for a substitute lecturer to teach a relational DBMS semester-long course to a class of 30+ undergraduate students at the Marshall School of Business at USC.

## FinEcon, Financial and Economic Consulting

Senior Research Analyst

September 1998 - June 1999 (10 months)

Greater Los Angeles Area

Contracted for a consulting project related to the settlement of the 1999 California General Rate Case in the context of the state's newly enacted energy deregulation. Evaluated a major utility's portfolio of information systems and the dollar amount to be passed on to ratepayers.

- \* Extensively researched information systems used by comparable utility companies across the U.S.
- \* Collaborated with a team of financial analysts and lawyers to help prepare our star expert for trial testimony.

## Education

UCLA Anderson School of Management

Ph.D., Information Systems · (1994 - 2001)

UCLA Extension

Certificate, Full-Stack Web Development · (May 2020 - October 2020)

USC Viterbi School of Engineering

Certificate, Data Analysis & Visualization · (November 2018 - May 2019)

Purdue University Krannert School of Management

Master of Science (M.Sc.), Industrial Administration · (1993 - 1994)

HEC Montréal

Bachelor of Business Administration (B.B.A.), Finance & Information Systems · (1989 - 1993)