

Voice of Customer Surveys

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The Journey of Experience Management

We decided to evolve WXM into next generation Experience Management.



Cloud Cherry was Founded

Cisco acquires Cloud Cherry

- Adding Survey
 Management into CC portfolio
- · Predictive Capabilities
- Cloud First Strategy
- Investment into Voice of Customer

Cisco evolves strategy/GTM for WXM

- Decision to focus on integration of WXM v2 into Contact Center offering
- No additional cost for customers as WXM v2 will be included in Contact Center offerings

Cisco announces End of Sale and transition plan to new version, WXMv2

- EoS announced Oct. 14, 2022
- EoL Nov 2024
- Ensure customer migration for WXM for contact center

Cisco is working on next version

- Beta/Early Field Trial in March/April 2023
- Targeting for General Availability around mid-year 2023 for WxCC
- Integration with Webex Contact Center Cloud services

Cisco is focused on next gen use cases and enhancements

- Advanced Analytics
- AI/ML Services and automation
- Integration with Journey Data Service
- Integration with WxCCE
- Deprecation of standalone version of WXM



What is Experience Management, WXM v2?

We are currently working on the next version, <u>Webex Experience</u>

<u>Management v2</u>, which will be <u>directly integrated into WxCC and WxCCE</u> to provide improved abilities to <u>collect explicit/implicit feedback and data, store</u>

<u>and visualize customer feedback</u> data through surveys <u>over various channels</u> and displays information in <u>user friendly dashboards</u>.





Contact Center Impact



Business AnalystsInform a business analyst with comprehensive VOC analytics.



Supervisor

- Inform a supervisor on how their agents are doing with their calls and chats.
- Enable routing to high CSAT agents.
- Enable agent coaching from their supervisors.

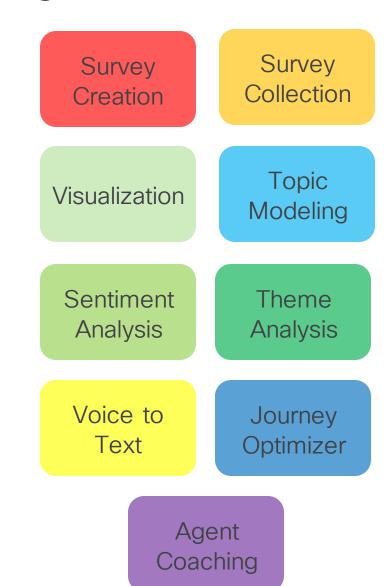


Agent
Inform agents on how they are doing with their calls and chats.



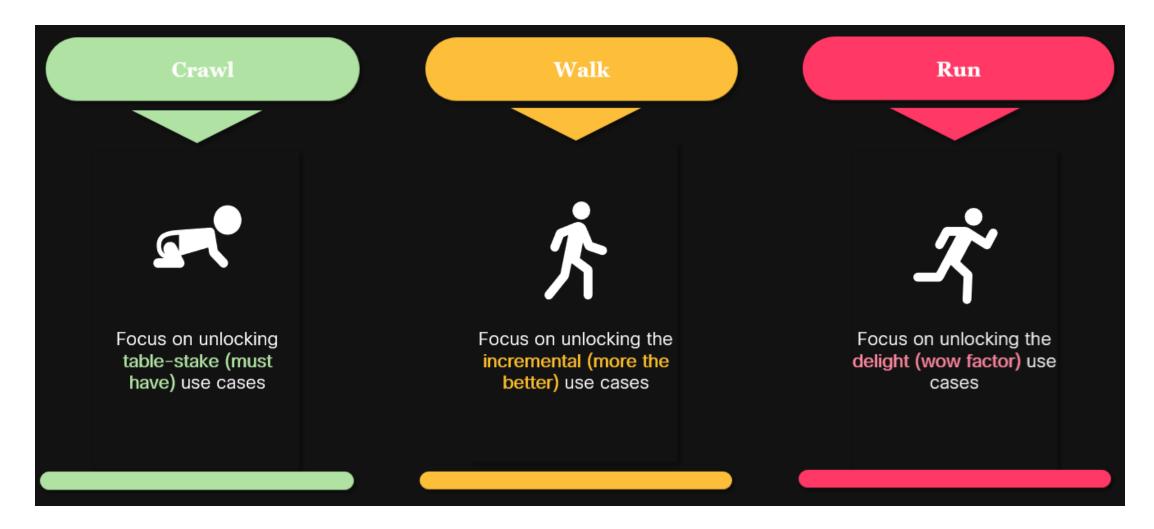
Pillars of Webex Experience Management v2

- Surveys Create, Capture, Analyze, Act, and Monitor!
- Omni Chanel Integration Survey from anywhere!
- Natural Language Processing find the themes and terms your customers are talking about the most!
- Path Analysis observe your customers through their journey with you contact center!
- More to come... We ask you for YOUR feedback!





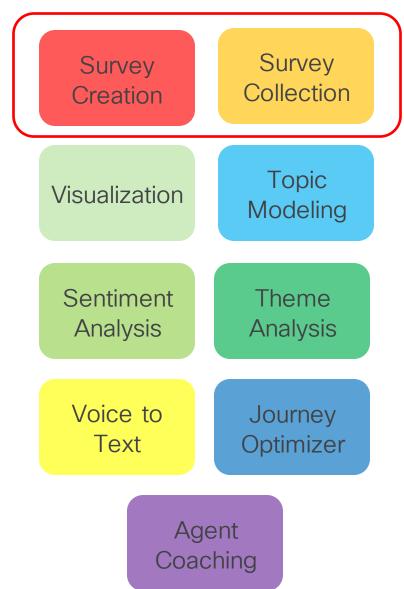
WXM V2 Roadmap Phases





Crawl - What is Webex Experience Management v2?

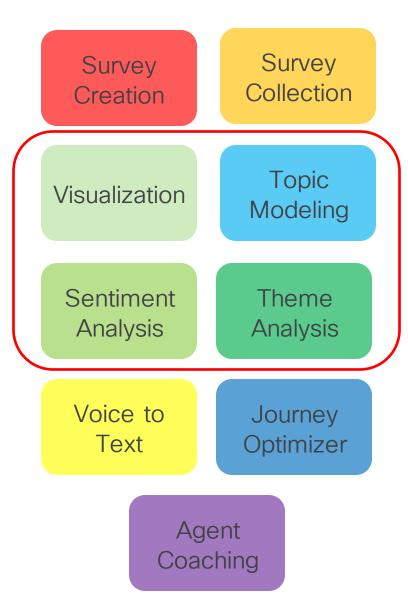
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Walk - What is Webex Experience Management v2?

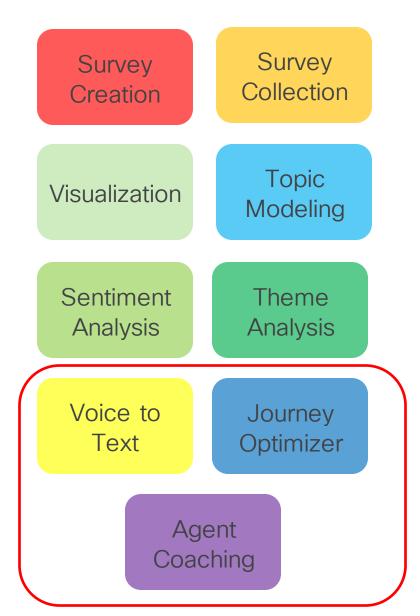
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Run - What is Webex Experience Management v2?

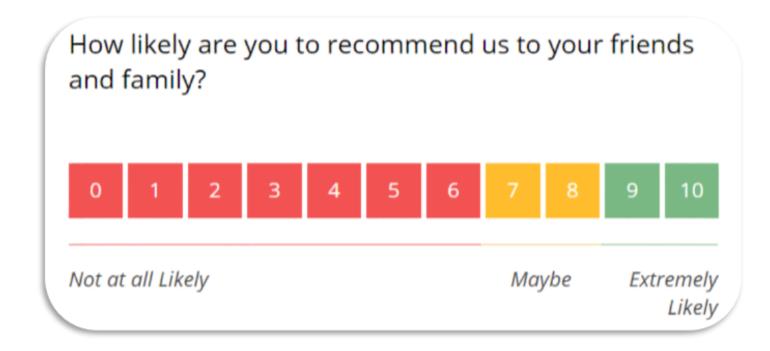
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Surveys we will include in WXM v2

- Post Call Survey Interactive Voice Response (PCS IVR)
 - Answering survey questions using the telephone keypad
- Digital Surveys through Webex Connect/IMI
 - Live Chat
 - SMS
 - Email
 - Facebook
 - Twitter

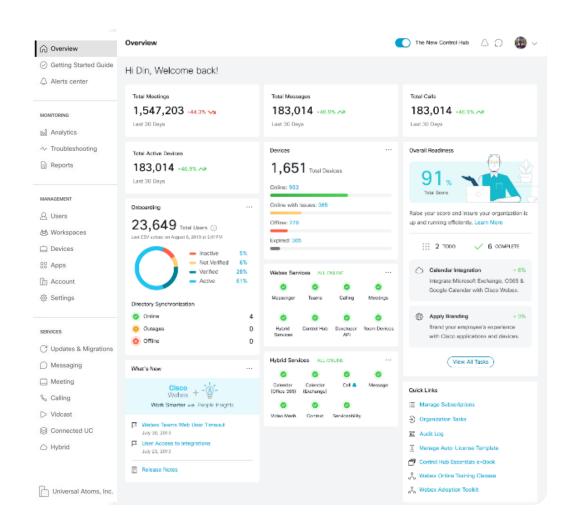




Control Hub and Experience Management

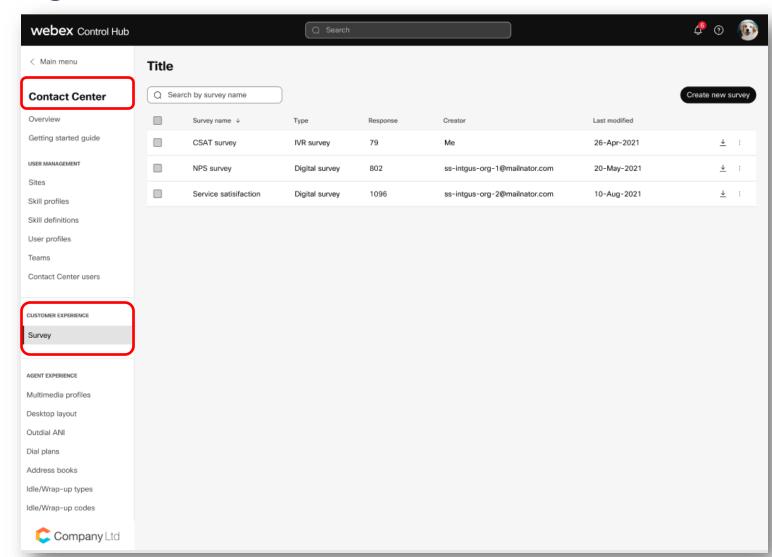
Manage any User, any Device, Anywhere!

- Single Pane of Glass
 - Meetings
 - Messaging
 - Calling
 - Devices
 - Etc.
- Provision, Monitor, Trouble Shoot
- Advanced analytics and reporting



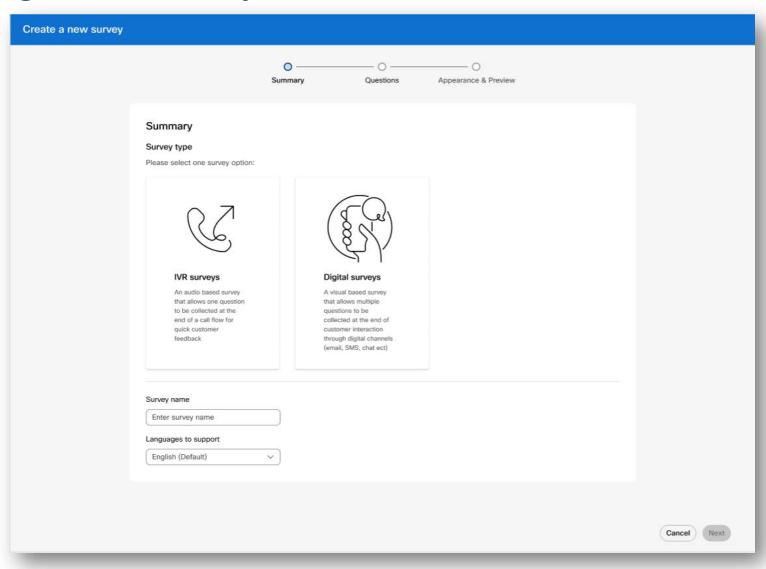
Survey Builder through Control Hub

- 1. Central view of surveys created
- 2. Create New Survey
- 3. Fields:
 - Survey Name
 - Type of Survey
 - # of Responses
 - Creator of Survey
 - Last Modified Date
- 4. Survey results download



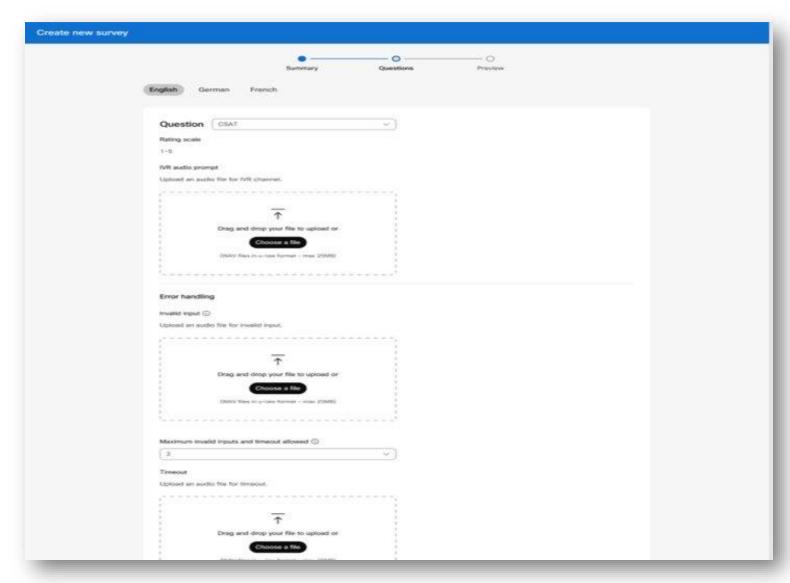
Survey Builder - Digital Survey or PCS IVR

- 1. A guided tour to create a survey
- 2. A choice between
 - PCS IVR
 - Digital Surveys
- 3. Languages to be supported



Survey Builder - PCS IVR

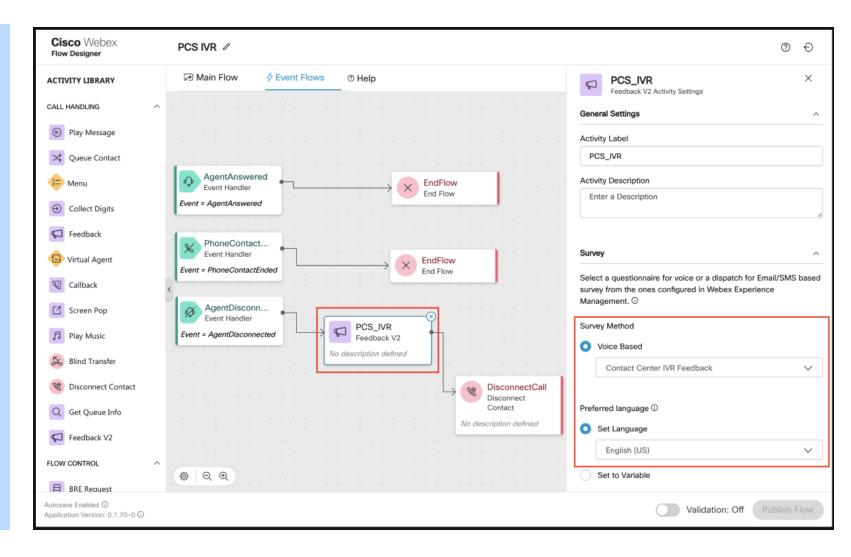
- 1. Question type
 - NPS
 - CSAT
 - CES
- 2. IVR for survey
- 3. Audio file for invalid response
- 4. Audio file for timeout handling



PCS IVR Through Flow Designer

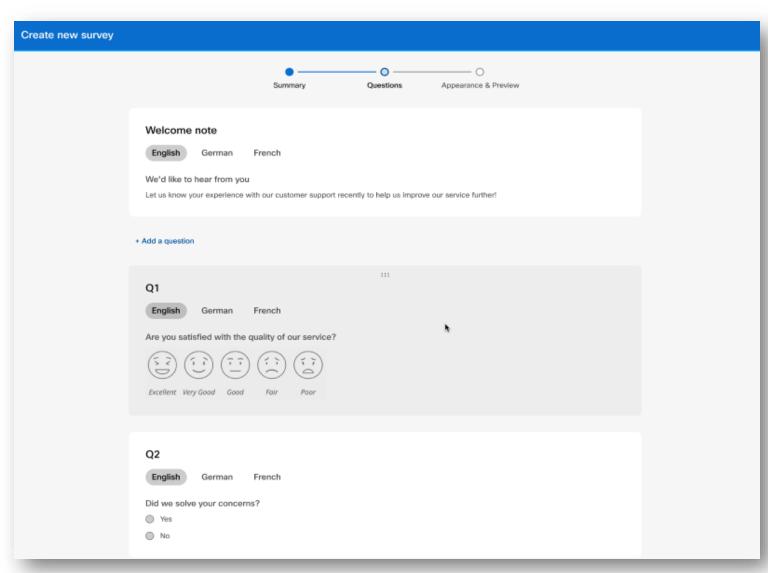
What you get:

1. Feedback V2 node in flow designer of WXCC software



Survey Builder - Digital Survey

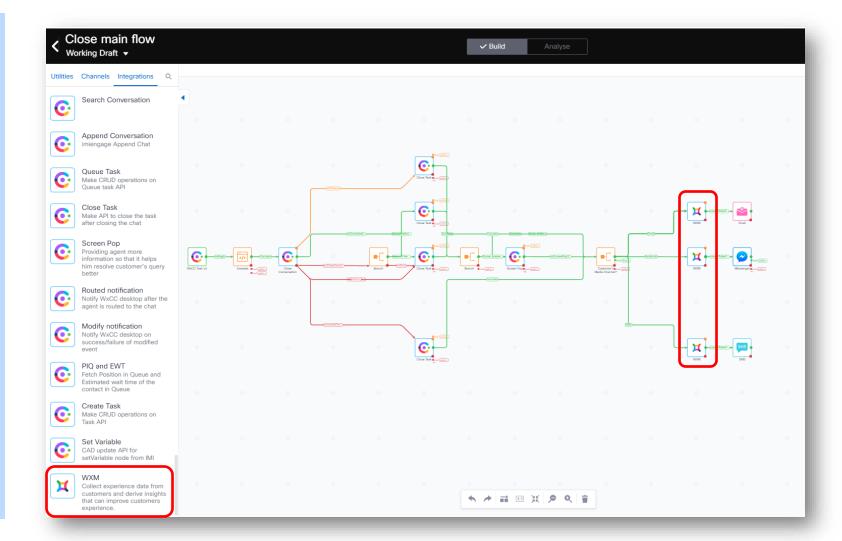
- 1. Welcome Note
- 2. Question selection
 - NPS
 - CSAT
 - CES
 - Etc.
- 3. Thank you note



Digital Survey Through WebexConnect

What you get:

 WXM Node at the end of a WebexConnect flow.



The Survey Results

Will be in:

- Analyzer
- Supervisor Desktop
- Agent Desktop

For now, they are downloadable from the survey builder as a CSV.

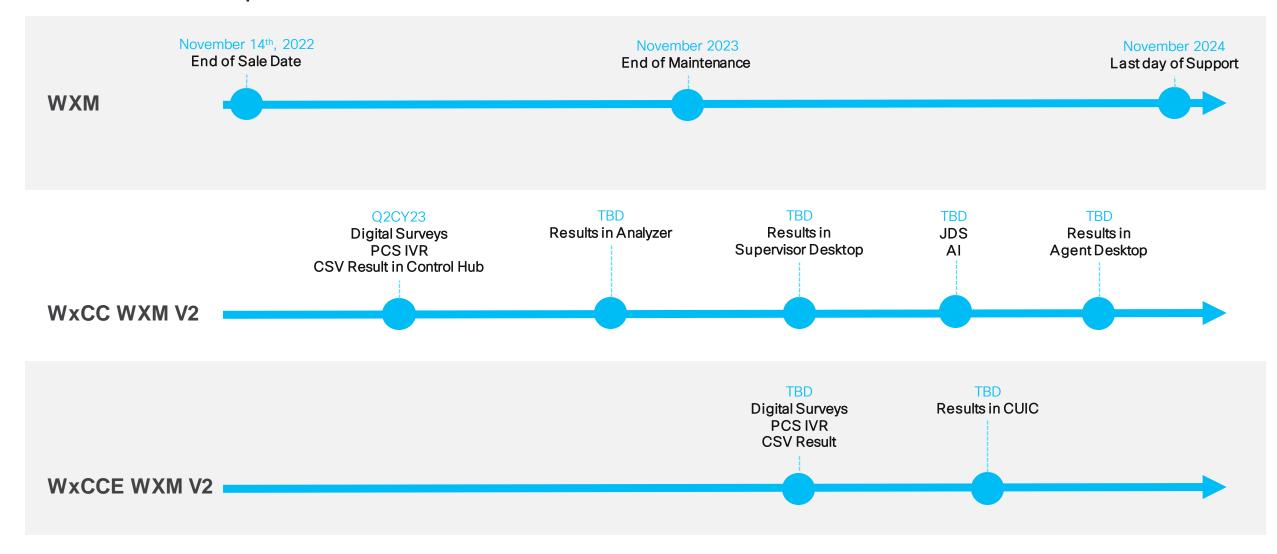


Licensing

- WXM v2 will be fully included in Webex Contact Center, Cloud and On-Premise
- It will also come with standard licenses of Flex 3.0



Roadmap







The bridge to possible