



Zscaler Required Partner Certification Courses

Zscaler Certified Sales Professional (ZCSP)

- eLearning course covering delivery of the Corporate Overview, ZPA, and Security pitches, High-level Competitive, Proposal Template.
- Duration: 4 hours
- Appropriate for Partner Sales Reps and SEs – valid for 1 year

Zscaler Certified Sales Engineer (ZCSE)

- eLearning course covering delivery of the Technical Sales Pitch, Competitive Overview, Demo Setup, and latest version Release
- Duration: 4 hours
- Appropriate for Partner Pre- Sales SEs – valid for 1 year

Zscaler Optional Certifications

Zscaler Certified Cloud Administrator – Internet Access (ZCCA-IA)

- Interactive eLearning course covering Administration and Operation of the Zscaler (Internet Access Solution. Topics include: Architecture, Admin UI Overview, Dashboards and Reporting, Traffic Forwarding, Authentication, Policy (URL, CAC, Security, DLP, ABA, etc), NGFW, and Troubleshooting
- Duration: 11 hours
- Pre-requisites: None
- Appropriate for Partner SEs– valid for 2 years

Zscaler Certified Cloud Professional – Internet Access (ZCCP-IA)

- 2-part course: Interactive eLearning and 1-day instructor-led virtual hands-on lab
- eLearning topics include: Deep dives into Authentication and Traffic Forwarding (including Z-App and vZEN), Bandwidth Control, and NSS
- Lab topics include: Z-App, GRE and IPSec from Cisco to Zscaler, Authentication using SAML with both Okta and AD FS from Windows Server to Zscaler
- Duration: eLearning: 11 hours, Lab: 8 hours
- Pre-requisites: ZCCA-IA
- Appropriate for Partner SEs doing deployments – valid for 2 years

Zscaler Certified Sales Specialist (ZCSS)

- eLearning course covering delivery of the Corporate Overview, Business Pitch and How to Whiteboard the Zscaler Value Proposition
- Duration: 1.5 hours
- Appropriate for Partner Sales Reps and SEs – valid for 1 year
- Appropriate for Partner Pre- Sales SEs – valid for 1 year



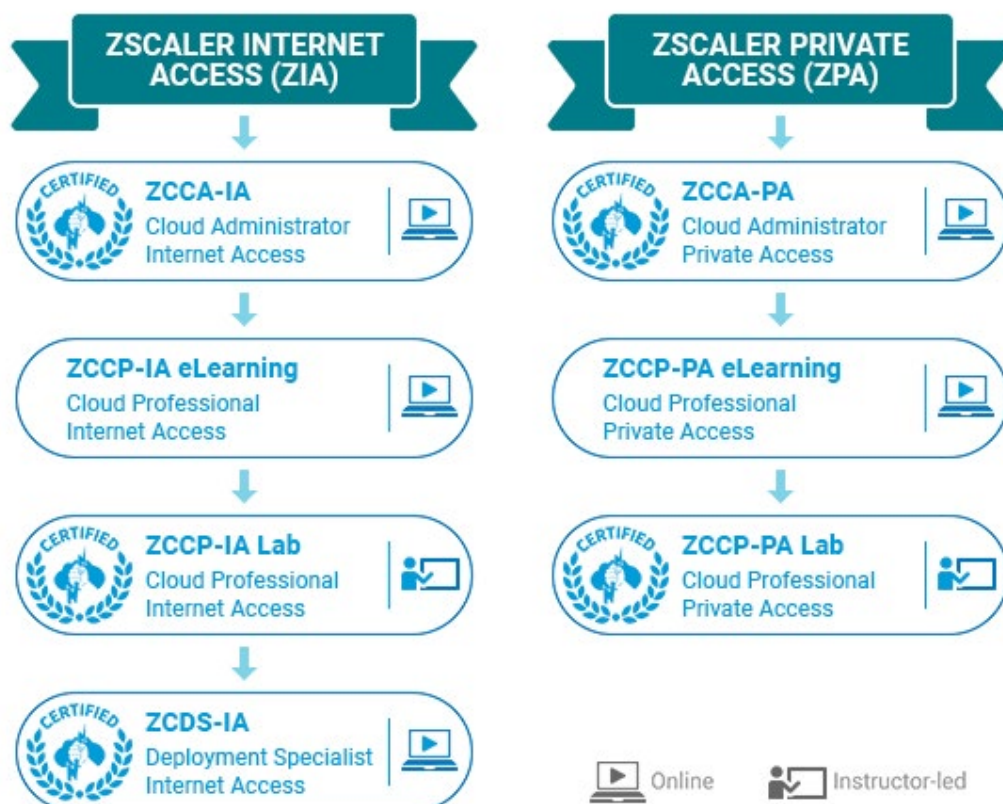
Zscaler Optional Certifications *(continued)*

Zscaler Certified Deployment Specialist– Internet Access (ZCDS-IA)

- Interactive eLearning course covering DAS Process and how to deploy ZIA
- Topics include: DAS Overview, Customer Onboarding, Best Practices (Traffic Forwarding, Authentication, Policy, and Reporting), Creating the Design
- Duration: 6 hours
- Pre-requisites: ZCCP-IA
- Appropriate for Partner SEs and Deployment Engineers – valid for 1 year

Zscaler Certified Cloud Administrator – Private Access (ZCCA-PA)

- Interactive eLearning course covering ZPA and Z-App
- Topics include: ZPA Fundamentals, Admin Portal, Basic Administration, ZEN Connector
- Installation, SAML Overview, Z-App
- Duration: 8 hours
- Pre-requisites: None
- Appropriate for Partner SEs doing deployments – valid for 2 years





Partner Program Training Compliance Metrics

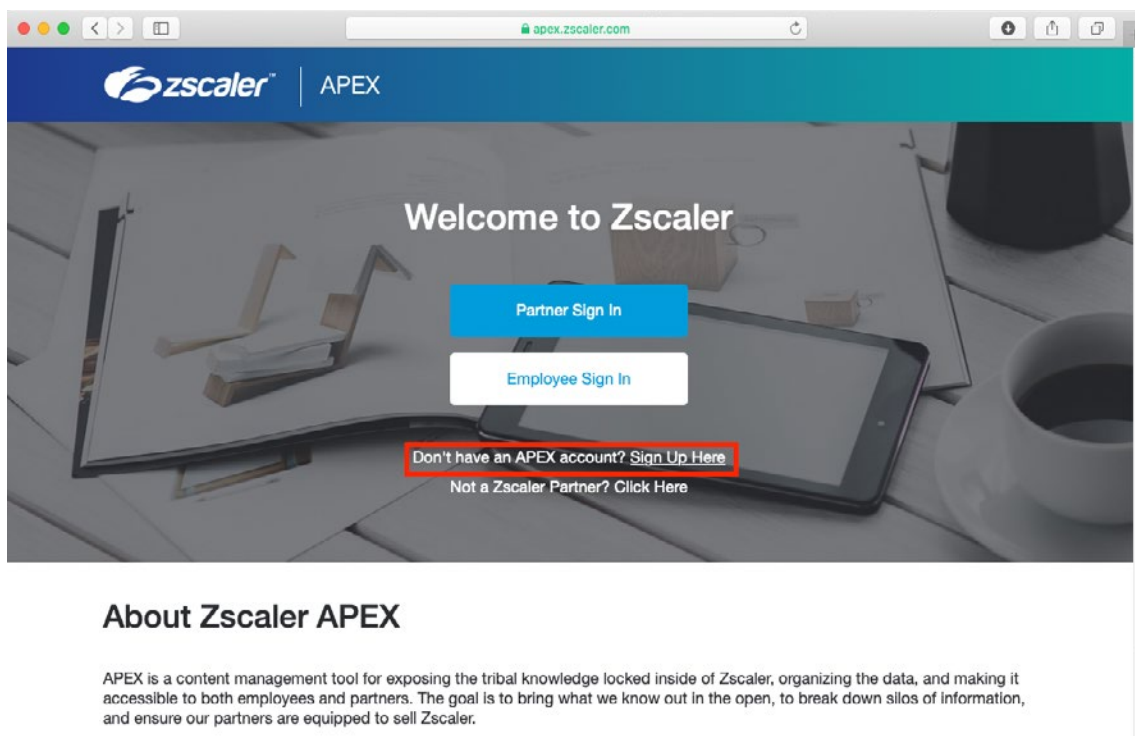
One of the requirements of the Zscaler Partner Program is that partners complete certification on an annual basis. Below are the partner certification

- Basecamp: 1 ZSCP, 4 ZSCE
- Alpine: 3 ZSCP, 8 ZSCE
- Zenith: 5 ZSCP, 20 ZSCE

Accessing Certification

Certifications can be accessed via the APEX partner portal. If you do not currently have an APEX username and password, you will need to register as a partner using the directions below:

1. Go to: [APEX](#)

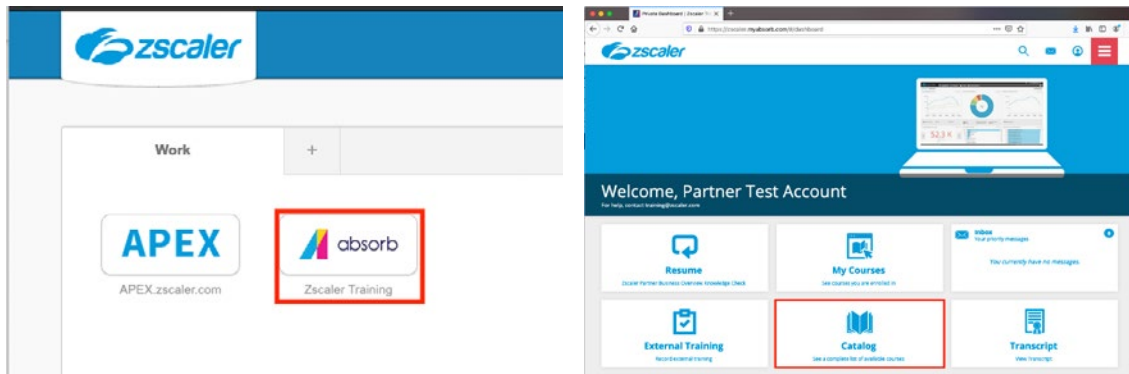


2. Click “Sign up,” provide the required information, click “Submit.”
3. The request is reviewed and approved by the Zscaler Channel Team, and a confirmation email is sent to the requestor.



Accessing Certification *(continued)*

4. Once your account is approved, go to <https://zscalerext.okta.com> and log in. Click on the Absorb tile, then choose the Catalog.



5. Once you click the Catalog button you can enroll in the following courses.

Course Name	Type	Rating
▶ How to White Board the Zscaler Value Proposition	Online Course	<button>Enroll</button> ⭐⭐
✔ ▶ Partner Zscaler Business Pitch: Zscaler Certified Sales Specialist (ZCSS)	Curriculum	<button>Resume</button> ⭐⭐
▶ ZCCA-IA Security Specialist (aka Security Essentials)	Online Course	<button>Enroll</button> ⭐⭐
▶ Zscaler Certified Cloud Administrator - Internet Access (ZCCA-IA)	Online Course	<button>Enroll</button> ⭐⭐
▶ Zscaler Certified Cloud Administrator - Private Access (ZCCA-PA)	Online Course	<button>Enroll</button> ⭐⭐
▶ Zscaler Certified Cloud Professional - Internet Access (ZCCP-IA) eLearning	Online Course	<button>Enroll</button> ⭐⭐
▶ Zscaler Certified Cloud Professional - Internet Access (ZCCP-IA) Lab	Instructor Led Course	<button>Enroll</button> ⭐⭐
▶ Zscaler Certified Cloud Professional - Private Access (ZCCP-PA) eLearning	Online Course	<button>Enroll</button> ⭐⭐
▶ Zscaler Certified Cloud Professional - Private Access (ZCCP-PA) Lab	Instructor Led Course	<button>Enroll</button> ⭐⭐
▶ Zscaler Certified Deployment Specialist - Internet Access (ZCDS-IA)	Online Course	<button>Enroll</button> ⭐⭐
▶ Zscaler Certified Sales Engineer (ZCSE)	Online Course	<button>Start</button> ⭐⭐
▶ Zscaler Certified Sales Professional (ZCSP)	Online Course	<button>Start</button> ⭐⭐
▶ Zscaler Certified TAC Associate - Internet Access (ZCTA-IA)	Online Course	<button>Enroll</button> ⭐⭐

Recertification

Most Zscaler Certifications are valid for 1 year. Partners must have the sales/engineers recertify online annually. Please contact your Channel Sales Manager if you have questions about the expiration date of your certification.