

## **Zscaler Partner Content Overview- APEX**

All partner content can be accessed on Zscaler's [APEX](https://apex.zscaler.com) site (<https://apex.zscaler.com>).

To create a new account, please sign up on the APEX home page (accounts are generally approved and created in 24 hours or less).



Once the user account has been created, partners have access to

- **Sales-** Zscaler Overview
  - Product & Solution Cheat Sheets, Industry Reports
- **SE- Solutions**
  - Architecture workshop
  - Security resources
  - Tools
  - Demo
  - Performance Assessment Methodology and tools
  - Links to Zscaler product pages
- **Products and Solutions-**
  - ZIA, ZPA
  - Zscaler Solutions- Use cases
- **Deal Registrations-** [Register all new opportunities](#) on APEX
  - Deal Registrations require an onsite meeting within 30 days with prospect, partner and Zscaler
  - Meeting must be at Management Level or greater
  - Deal Registration is good for 6 Months for Enterprise Accounts, 3 Months for General Business
- **Training and Certification**
- **Zenith Community**
  - Zscaler community discussions of products and solutions



Content you must share with your customers



**FY18 External Deal Reg Policy**

PowerPoint explaining the FY18 Deal Registration Policy. Deal registration can be found in the link above.

[Learn More](#)



**Partner Enablement & On-Boarding**

Overview of the partner enablement and onboarding program.

[Learn More](#)



**Zscaler Anti-Bribery Policy**

Please take a moment to familiarize yourself with the Zscaler Anti-Bribery Policy.

[Learn More](#)