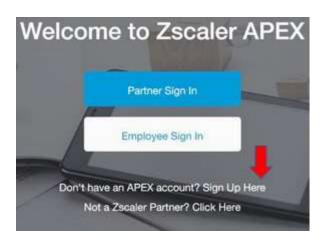
## **Zscaler Partner Content Overview- APEX**

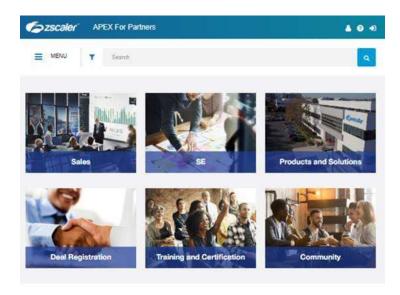
All partner content can be accessed on Zscaler's APEX site (https://apex.zscaler.com).

To create a new account, please sign up on the APEX home page (accounts are generally approved and created in 24 hours or less).



Once the user account has been created, partners have access to

- Sales- Zscaler Overview
  - Product & Solution Cheat Sheets, Industry Reports
- SE- Solutions
  - Architecture workshop
  - Security resources
  - Tools
  - Demo
  - Performance Assessment Methodology and tools
  - Links to Zscaler product pages
- Products and Solutions-
  - ZIA, ZPA
  - Zscaler Solutions- Use cases
- Deal Registrations- Register all new opportunities on APEX
  - Deal Registrations require an onsite meeting within 30 days with prospect, partner and
    7scaler
  - Meeting must be at Management Level or greater
  - Deal Registration is good for 6 Months for Enterprise Accounts, 3 Months for General Business
- Training and Certification
- Zenith Community
  - Zscaler community discussions of products and solutions



## Content you must share with your customers



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Here a suggestion or need help? Contact us at specificaceler.com