

Cisco WFO (OEM) to Webex WFO Cisco SKUs (S+) to Webex WFO

Prospects using on prem Cisco Unified Workforce Optimization (OEM) or Solutions Plus modules can now transition to Cloud Webex WFO with a **50% reduced implementation charge** on a minimum 3-year contract term.

- ✓ Implementation on like for like modules, 50% off
- ✓ Minimum \$26K Annual List price (ACV)
- ✓ Minimum term = 36 months
- ✓ Net-new to Webex WFO deals only
- ✓ Effective through 7/28/2023
- ➡ Cisco handles quoting and invoicing



Cisco SKUs (S+) to Webex WFO Cisco WFO (OEM) to Webex WFO

Prospects using on prem Cisco (Solutions +) or Cisco Unified Workforce Optimization (OEM) modules can now transition to Cloud Webex WFO with a **75% reduced implementation charge** on a minimum 3-year contract term.

- ✓ Implementation on like for like modules, 75% off
- ✓ Minimum \$267K Annual List Price (ACV)
- ✓ Minimum term = 36 months
- ✓ Net-new to Webex WFO deals only
- ✓ Effective through 7/28/2023
- ➡ Cisco handles quoting and invoicing



Common to both



Available to net-new Cloud (WEBEX WFO) customers only



All training is at standard services pricing. Implementation of additional modules is at standard services pricing*.



3 years minimum contract term is required



Applicable only with Standard Cisco discounts



Promotions expire 12/31/2023

*Work with your services director for any additional services discount approvals