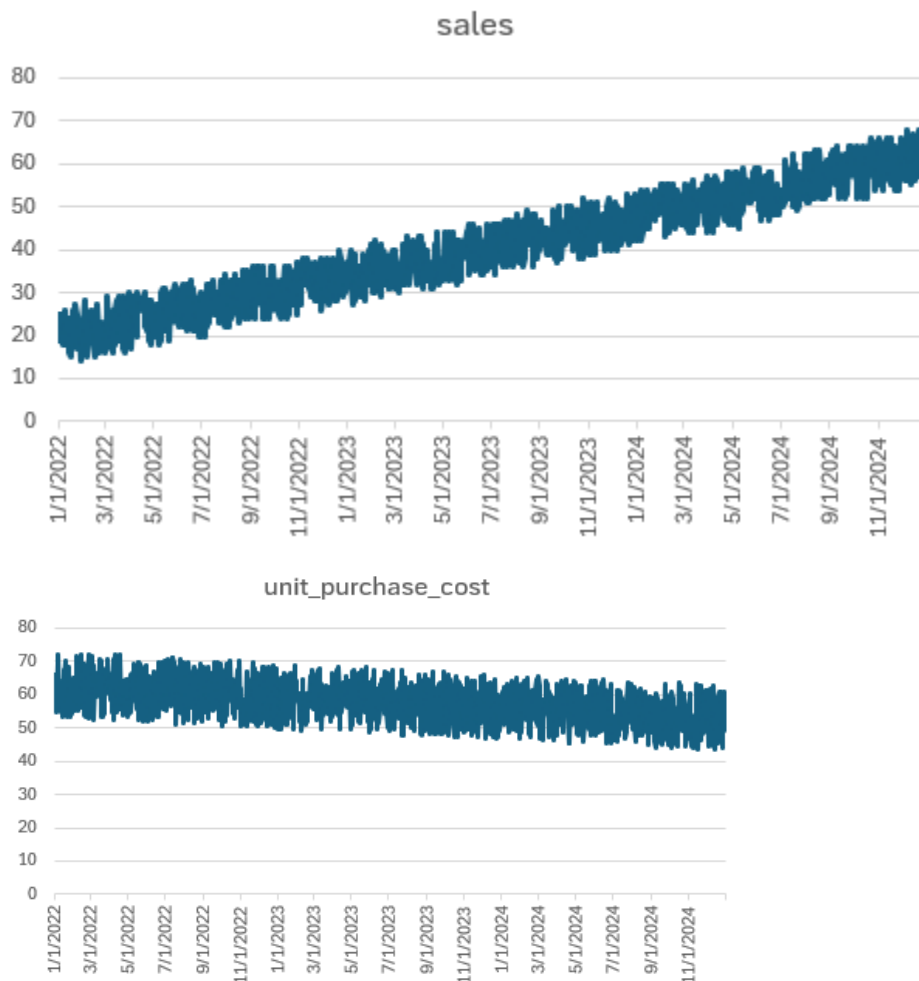


# Module 11 – EOQ

## Exploratory Data Analysis

*In this section, you should perform some data analysis on the data provided to you. Please format your findings in a visually pleasing way and please be sure to include these cuts:*

- *Make line graphs showing the following data over time:*
  - Sales
  - Unit Purchase Cost
  - Fixed Order Cost
- *Use a forecast method to determine annual demand for 2025 to use for our model*
  - **Naïve**
  - Moving Average / Weighted Moving Average
  - Linear Regression
  - Exponential Smoothing
- *For costs, use a similar/different method. Otherwise, a simple overall average is fine.*





### Model Formulation

Write the formulation of the model into here prior to implementing it in your Excel model. Be explicit with the definition of the decision variables, objective function, and constraints. Please restate the variables in the algorithm (i.e.  $D$  = Annual Demand)

**$D=19.989$**  (Annual Demand)

**$C=\$54.52$**  (Cost per unit)

**$S=\$169.40$**  (Fixed cost to place an order)

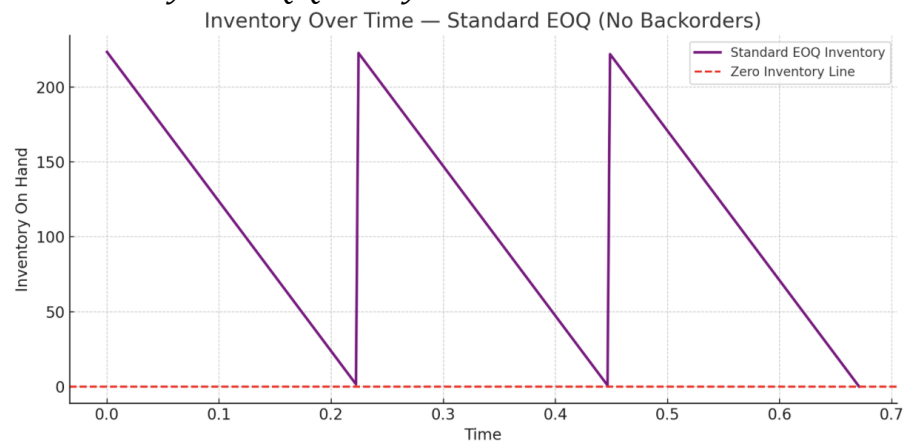
**$i=17\%$**  (Inventory holding cost)

**$Q$ =Order quantity**

### Model Optimized for Minimizing Costs with Optimal Order Quantity

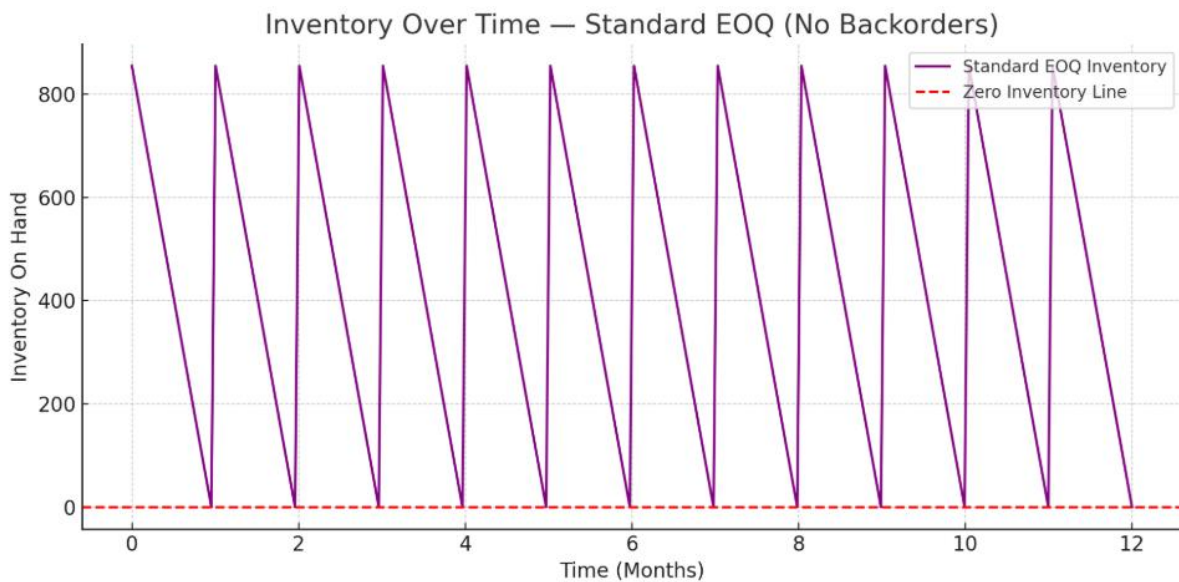
Implement your formulation into Excel and be sure to make it neat. This section should include:

- A screenshot of your optimized final model (formatted nicely, of course)
- A text explanation of what your model is recommending
- Make a "sawtooth chart" for 2025, see below for reference. Assume you start with year with your EOQ Quantity like it has below



Annual Demand	19989
Cost per unit	\$ 54.52
Cost per order	\$ 169.40
Holding Cost	17%
Order Quantity	854.7710
Purchasing Cost	\$ 1,089,893.67
Cost of Ordering	\$ 3,961.52
Inventory Cost	\$ 3,961.52
Total Cost	\$ 1,097,816.71

My model is recommending an order quantity of 854.77 to minimize the total cost at \$1,097,816.71.



### Model with Stipulation

Please copy the tab of your original model before continuing with the next part to avoid messing up your original solution.

Implement the below EOQ extension, EOQ with planned backorders. We have added 2 new variables:  $A$  = shortage cost &  $b$  = planned back orders. Restate the previous variables with these new ones please. Note, you'll need to solve for both  $Q^*$  and  $b^*$  here to get the optimal solution. You should start  $Q$  out as the EOQ from the previous section and  $b$  as 0. Also, note that this algorithm does not include  $D * C$  as it's not relevant to this analysis

$$\text{Total Relevant Cost} = \frac{D}{Q}S + \frac{(Q - b)^2}{2Q}C_i + \frac{b^2}{2Q}A$$

$D$ =annual demand

$Q$ =order quantity

$b$ =number of planned backorder units

$S$ =ordering cost per order

$C_i$ =Holding cost rate\*unit cost

$A$ =shortage/ backorder cost per unit

Lastly, do the following:

- Explain why you may include planned backorders (i.e. plan to accept purchases when out-of-stock such that some customers will wait for their purchase). Please think critically prior to doing any searches for why
- Make a similar “sawtooth chart” with the results here. Note, it will be very similar as before, but inventory will go below 0 before replenishing

Planned back orders help balance holding costs and shortage costs for more efficiency.

