

TARANDEEP SINGH

Address: 1538/13, Govind Puri, Kalkaji, New Delhi -110019 | **Email:** tarandeeps857@gmail.com
LinkedIn: <https://www.linkedin.com/in/tarandeep-singh-291786148> | **Phone no.** 7275296362

Career Objective: Detail-oriented and analytical professional seeking a Risk Consulting role at a reputed firm. Proficient in portfolio management, and market research, with a strong foundation in risk assessment and compliance. Eager to contribute my skills to a dynamic finance team and drive strategic decision-making.

EDUCATION

Maharaja Agrasen Institute of Technology , New Delhi Master of Business Administration (MBA)	2022-2024
University of Lucknow , Lucknow, Uttar Pradesh Bachelor of Commerce (B.com)	2017-2020
Kendriya Vidyalaya , Basti, Uttar Pradesh Passed 12 th from (CBSE board)	

WORK EXPERIENCE

ICICI Prudential AMC Ltd. , New Delhi Assistant Manager	June 2024 - Present
<ul style="list-style-type: none">Manage and grow relationships with HNWI's, institutional clients, and corporate investors, ensuring client satisfaction and retention.Advise clients on investment strategies, portfolio management, and asset allocation to align with financial goals.Collaborate with portfolio managers and analysts to develop customized investment solutions for clients.Ensure compliance with regulatory requirements and company policies while managing client portfolios.Monitor market trends, fund performance, and economic indicators to optimize investment strategies.	
Karcher India , Noida Marketing Intern	August 2023 – October 2023
<ul style="list-style-type: none">Assisted in developing and executing marketing campaigns, including digital and offline strategies.Supported social media management, content creation, and engagement to enhance brand visibility.Coordinated with sales and product teams to create marketing collaterals and promotional materials.Tracked and analyzed campaign performance metrics to measure ROI and optimize strategies.Managed event planning and participation in trade shows, exhibitions, and product demonstrations.	
Concentrix , Gurugram, Haryana Customer Support Representative	October 2020 - October 2022
<ul style="list-style-type: none">Delivered excellent customer service by handling inquiries via phone, email, and chat.Provided technical troubleshooting support to resolve product and service-related issues.Identified and executed upselling and cross-selling strategies to maximize revenue.Maintained accurate customer records and ensured compliance with company policies.Consistently met and exceeded KPIs, including resolution time, sales targets, and customer satisfaction scores.	

Awards & Achievements

- **2nd Place** – Case Crunch'23 - Crisis Consulting Case Study Competition.
- **Liaison Officer** on the occasion of National Education Policy 3rd Anniversary at Bharat Mandapam.
- **Placement Coordinator** | Assisted in facilitating recruitment activities and corporate interactions
- **Member of Dance Society – Funk in Motion** | Represented college in various cultural events
- **Event Coordinator** | Successfully organized and managed college fests and events

Certifications

- NISM Series VA – Mutual Fund Distributors | National Institute of Securities Markets.
- NISM Series XXI-A – Portfolio Management Services | National Institute of Securities Markets.
- Business Development: From Start to Scale | NPTEL (IIT)
- Product and Brand Management | NPTEL (IIT)
- Project Management Foundations: Teams | LinkedIn Learning