**FIRST LAST Name**

**EXPERIENCE**/**Work** **Experience**

**McKinsey & CO. – London, United Kingdom**

***Senior Analyst, Business Development & Operations*** *Apr 2017 – Present*

*Business Analyst Jul 2015 – Apr 2017*

* Managed cross-functional team of 10 in 3 locations (London, Mumbai, and New York), ranging from entry-level analysts to vice presidents, and collaborated with business development, data science, and operations
* Launched Miami office with lead Director and recruited and managed a new team of 10 employees; grew office revenue by 200% in first nine months (representing 20% of company revenue)
* Designed training and peer-mentoring programs for the incoming class of 25 analysts in 2017; reduced onboarding time for new hires by 50%
* Overhauled the obsolete legacy source code of two production applications, resulting in increased usability and reduced run time performance by 50%
* Key Accomplishment/ Leadership related point
* Notes: Your most recent experience should have the most detail; avoid using more than 6 bullet points per experience; if you have accomplished a lot at one company and have more than 6 bullets, split them up into job titles at the same company.

**INSTAMAKE – Sydney, Australia**

*Associate Product Manager**Apr 2013 – Jun 2015*

* Spearheaded major pricing restructure by redirecting focus on consumer willingness to pay instead of product cost; implemented a three-tiered pricing model which increased average sale 35% and margin 12%
* Promoted within 12 months due to strong performance and organizational impact (1 year ahead of schedule)
* Identified steps to reduce return rates by 10% resulting in an eventual $75k cost savings
* Overhauled the obsolete legacy source code of two production applications, resulting in increased usability and reduced run time performance by 50%

**Cisco – New York, USA**

*Analyst* *June 2011 – May 2013*

* Analyzed data from 25000 monthly active users and used outputs to guide marketing and product strategies; increased app engagement time by 2x, 30% decrease in the drop off rate, and 3x shares on social media
* Spearheaded redevelopment of internal tracking system in use by 125 employees, resulting in 20+ new features, reduction of 20% in saving/load time, and 15% operation time

**LEADERSHIP/Project & Research Work**

**Kingfisher Airlines - London, United Kingdom**

*Founder* *Jul 2017 – Present*

* Founded Resume Worded Business Series to organize social events for 500 young professionals, and grew it to $20k/year revenue and $8k/year profit
* Organized and advertised 10+ quarterly networking events with 500+ participants in six cities across the UK

**WIMBLEDON TENNIS CLUB - London, United Kingdom**

*Event Manager Jun 2016 – Jun 2017*

* Spearheaded redevelopment of internal tracking system in use by 125 employees, resulting in 20+ new
* features, reduction of 20% in saving/load time, and 15% operation time

**Skills**

**Technical Skills**

Java, Matlab, Microsoft Excel, etc

**Management Skills**

Time Management, Communication Skills, Project Management, etc

**Languages**

Fluent in French, English; Conversational Proficiency in Italian, German

**Certifications & Training**

* Data Science Certification by Simplilearn- 2017- 2018

**EDUCATION**

**XYZ Engineering College/MBA College** *May 2011-July 2014*

Bachelor of Engineering, Computer Science; Cumulative GPA: 3.8/4.0 [GPA optional]

Summa Cum Laude with Honors; Dean’s List (2010, 2011), Resume Worded Scholar(Optional)

12th College Name June 2008-June 2009

Stream, CGPA/Percentage

10th College Name July 2007-August 2008

Stream, CGPA/Percentage

**Personal Information/Contact Information**

Delhi, India| P: +44 123456789 | dhairyagangwani@gmail.com | linkedIn url Git hub profile link/Coding links

**Extracurricular/ Achievements**

* CertifiedScrum Master, Machine Learning Certificate (MIT OpenCourseWare)
* Won the first prize in an international debate competition organized by XYZ in June 2018
* PR representative for XYZ University 2016-2020