

Self-Monitoring Scale – revised

1. In social situations, I have the ability to alter my behavior if I feel that something else is called for.
2. I am often able to read people's true emotions correctly through their eyes.
3. I have the ability to control the way I come across to people, depending on the impression I wish to give them.
4. In conversations, I am sensitive to even the slightest change in the facial expression of the person I'm conversing with.
5. My powers of intuition are quite good when it comes to understanding others' emotions and motives.
6. I can usually tell when others consider a joke to be in bad taste, even though they may laugh convincingly.
7. When I feel that the image I am portraying isn't working I can readily change it to something that does.
8. I can usually tell when I've said something inappropriate by reading it in the listener's eyes.
9. I have trouble changing my behavior to suit different people and different situations.
10. I have found that I can adjust my behaviour to meet the requirements of any situation I find myself in.
11. If someone is lying to me, I usually know it at once from that person's manner of expression.
12. Even when it might be to my advantage, I have difficulty putting up a good front.
13. Once I know what the situation calls for, it's easy for me to regulate my actions accordingly.

Ability to modify self-presentation (0.77)

Sensitivity to expressive behavior of others (0.70)

Total (0.84)

0 = certainly, always false to 5 = certainly, always true

Ability to modify self-presentation ; items: 1, 3, 7, 9, 10, 12, and 13

Sensitivity to expressive behavior of others; items: 2, 4, 5, 6, 8, and 11

Items 9 and 12 require reverse scoring.