

Spencer M. Corwin

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Two Harbors, Catalina, CA 90704

Employment

Sunwest Bank Irvine, CA

August 2017 – October 2018

- Generate leads by calling prospects and networking aggressively.
- Analyze business and personal financial statements and tax returns for credit worthiness.
- Underwrite commercial loans and revolving lines of credit.
- Easily passed the Financial Accounting for Lenders and Commercial Loans to Small Businesses classes from Omega Performance.

Markwood Capital Orange County, CA

April 2017 – July 2017

Intern

- Boutique investment bank focused on providing middle market companies with working capital solutions.
- Prospected for potential clients by networking at local industry trade shows, calling over 50 cold leads per day, and aggressively networking through professional groups in Orange County.

Amerigo Capital Irvine, CA

November 2016 – April 2017

Intern

- Private equity firm focused on investments in lower middle market companies in the US.
- Communicated with potential buyers, did financial modeling in Excel, and performed other tasks for Amerigo's deals.
- Assembled a list of potential buyers, found the appropriate contact information, and reached out with a teaser to obtain signed NDAs for further buyer inquiry.

Lucent Capital Beverly Hills, CA

February 2016 – November 2016

Analyst

- Commercial real estate investment bank that procures financing for clients.
- Communicated with clients and lenders and conducted loan analysis, in Excel, for commercial real estate projects.

Experience

Investment Banking Institute Los Angeles, CA

September 2016 – October 2016

Student

- The Investment Banking Institute is a paid course that takes place over four weekends for a total of 28 hours.
- Learned how to create sophisticated LBO models, merger models, and discounted cash flow analysis.

Whitman Investment Company Walla Walla, WA

August 2010 – May 2014

Trustee, Chief Financial Officer

The Whitman Investment Company is a student-run club that met weekly to discuss and implement investment strategies for a portfolio worth over \$700,000.

- Regularly presented research reports on companies, such as Apple, Tesla, Qualcomm, Wal-Mart, Rio Tinto and others.
- Elected CFO and reported quarterly financial results of the portfolio.

Lion's Heart Mission Viejo, CA

August 2004 – Present

Co-Founder

Lion's Heart is a national, non-profit community service organization for teens in 6th through 12th grade. Groups elect their own officers, lead their own meetings and decide how to serve the community. There are over 10,000 Members, with over 900,000 hours of community service performed. The organization has grown to over 200 chapters across 30 states.

- In 2009 LH was honored as Outstanding Youth Group of Orange County by National Philanthropy Day Orange County.

Education

Whitman College Walla Walla, WA

Class of 2014

Bachelor of Arts in Economics with a minor in Astronomy

- Varsity Cross Country; Co-Captain, Club Track; Co-Captain, Phi Delta Theta Fraternity