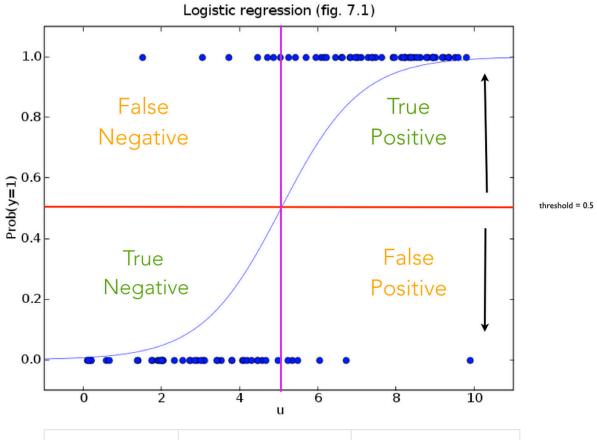
# **Profit Curves**

## Overview

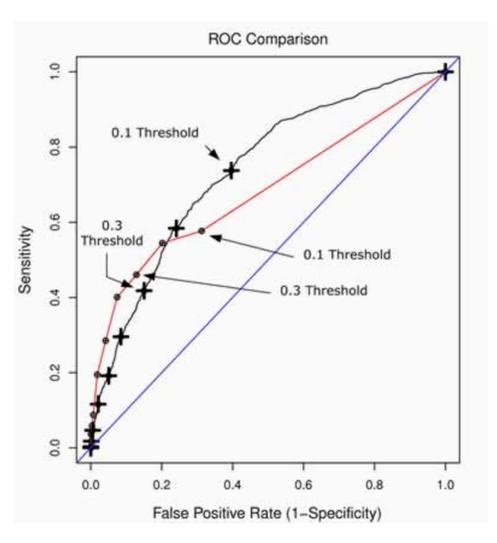
- Review of Logistic Regression and ROC Curves
- Profit Calculation
  - Simple
  - Expanded
- Profit Curves

# Logistic Regression



	Predicted Yes	Predicted No
Actual Yes	True positive	False negative
Actual No	False positive	True negative

# Logistic Regression - Evaluation



- Area under the Curve (AUC)
- F1 Score
- Precision / Recall
- Sensitivity / Specificity

## **Evaluation of Classifier**

### true positive (TP)

eqv. with hit

### true negative (TN)

eqv. with correct rejection

### false positive (FP)

eqv. with false alarm, Type I error

### false negative (FN)

eqv. with miss, Type II error

#### accuracy (ACC)

$$ACC = (TP + TN)/(P + N)$$

#### F1 score

is the harmonic mean of precision and sensitivity

$$F1 = 2TP/(2TP + FP + FN)$$

### sensitivity or true positive rate (TPR)

eqv. with hit rate, recall

$$TPR = TP/P = TP/(TP + FN)$$

specificity (SPC) or true negative rate (TNR)

$$SPC = TN/N = TN/(FP + TN)$$

precision or positive predictive value (PPV)

$$PPV = TP/(TP + FP)$$

negative predictive value (NPV)

$$NPV = TN/(TN + FN)$$

fall-out or false positive rate (FPR)

$$FPR = FP/N = FP/(FP + TN)$$

false discovery rate (FDR)

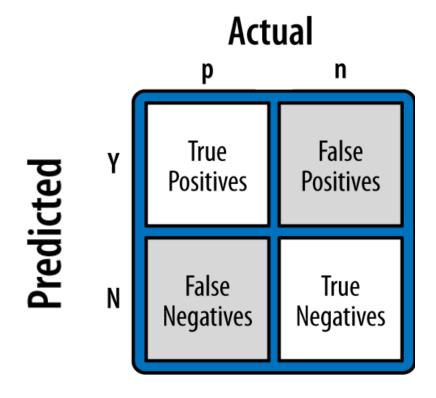
$$FDR = FP/(FP + TP) = 1 - PPV$$

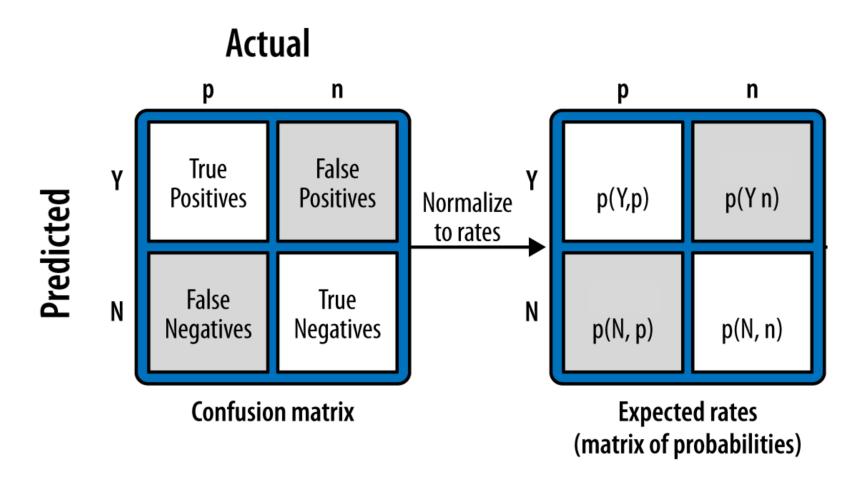
false negative rate (FNR)

$$FNR = FN/(FN + TP) = 1 - TPR$$

## **Confusion Matrix**

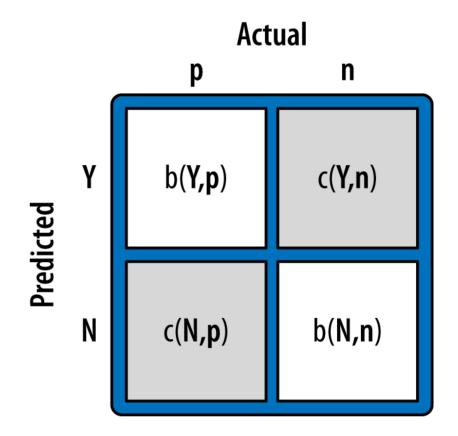
- ROC Curves assume equal cost to misclassification
  - However different errors have different costs
  - Correct classification can have different benefits





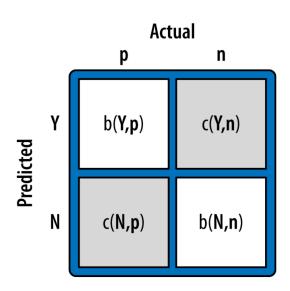
## Cost benefit Matrix

• Defined from the business situation:



## **Profit Calculation**

Combining information from the Confusion matrix and the Cost-Benefit matrix we can calculate Expected Profit!

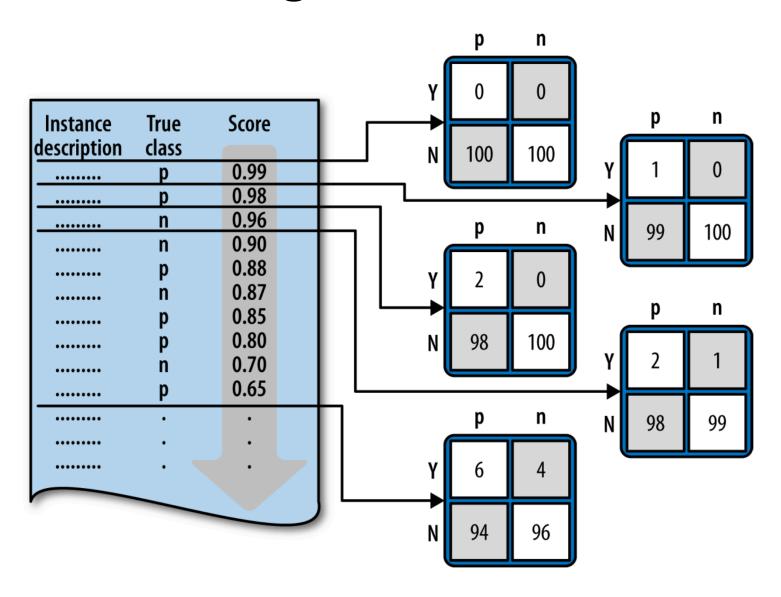


$$E[Profit] = P(Y,p) \cdot b(Y,p) + P(Y,n) \cdot c(Y,n) + P(N,p) \cdot c(N,p) + P(N,n) \cdot b(N,n)$$

$$= P(Y|p) \cdot P(p) \cdot b(Y,p) + P(Y|n) \cdot P(n) \cdot c(Y,n) + P(N|p) \cdot P(p) \cdot c(N,p) + P(N|n) \cdot P(n) \cdot b(N,n)$$

$$= P(p) \cdot [P(Y|p) \cdot b(Y,p) + P(N|p) \cdot c(N,p)] + P(n) \cdot [P(Y|n) \cdot c(Y,n) + P(N|n) \cdot b(N,n)]$$

# **Building the Profit Curve**



# **Building the Profit Curve**

For a given model f, each threshold value T gives a point on the Profit Curve

Model score is the threshold probability classifying + vs -

- 1 Allow T to be the maximum score
- P = 0, FP = 0
- Calculate E[Profit]
- 4 For each observation, *i*:
  - If  $\hat{\pi}_i > T \longrightarrow \text{increment TP}$
  - Else → increment FP
- 5 Add point (% Test Instances predicted Positive, E[Profit]) to the Profit Graph

Increment T from max-score to min-score, repeating steps 1-4

## **Profit Curves!**

