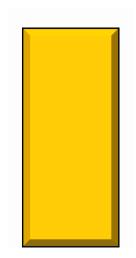
Charlie Conron LIFE INSURANCE SOLUTIONS

LARRY KINLIN & ASSOCIATES INC.





The purpose is to consider having insurance in place regardless of the age of the insured at the time of death. Universal Life and Whole Life plans are permanent forms of Life Insurance.

Nov | 2013



Please note that dividends are not guaranteed and will vary upward or downward from these illustrated, depending on future dividend scales. The dividend scale is affected by a number of variables such as investment returns, mortality, experience, expenses and other relevant factors. Fluctuations in dividends will significantly affect the non guaranteed values in your policy. We recommend viewing this presentation in conjunction with the complete Sun Life Illustration.



Life Insurance Solutions

Designed For

Charlie Conron

Presented By Larry Kinlin & Associates Inc.

Nov | 2013



\$\frac{\text{Premium Schedule}}{1,000,000.00} \text{(Age 51 | Non-Smoker)}

Universal Life

\$13,939.00 /Annually

Basic Level Premium For Life

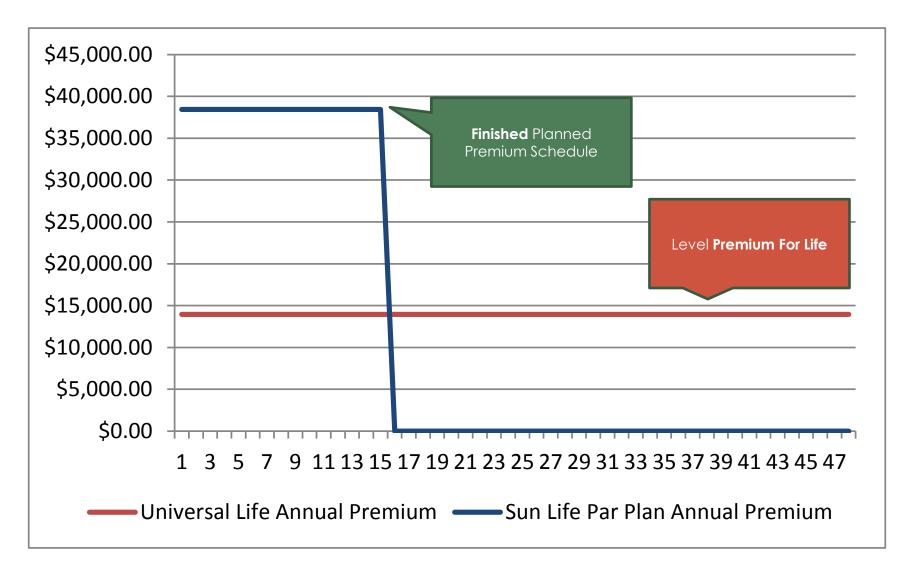
Sun Life Whole Life

\$38,440.00 /Annually

15 Year Planned Premium Schedule

Whole Life Participating Plan

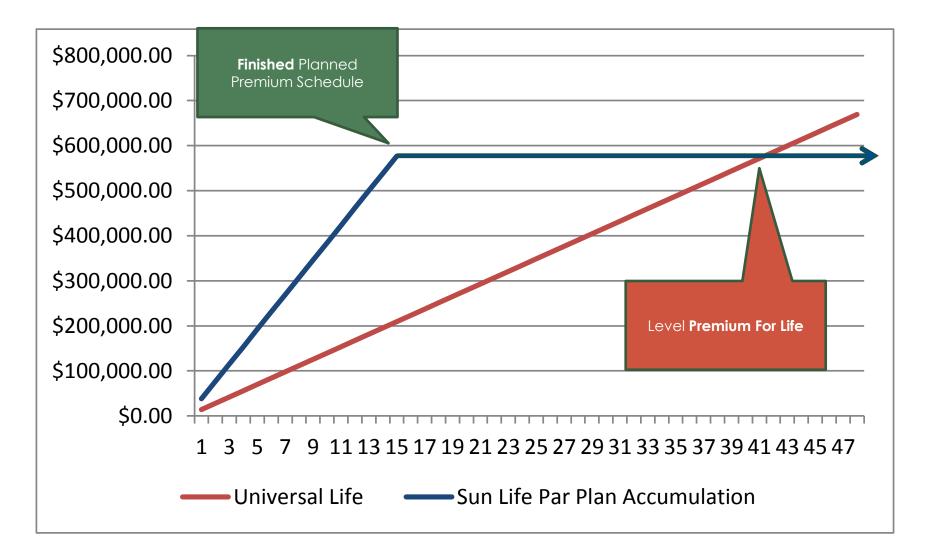
Annual Premium Schedule





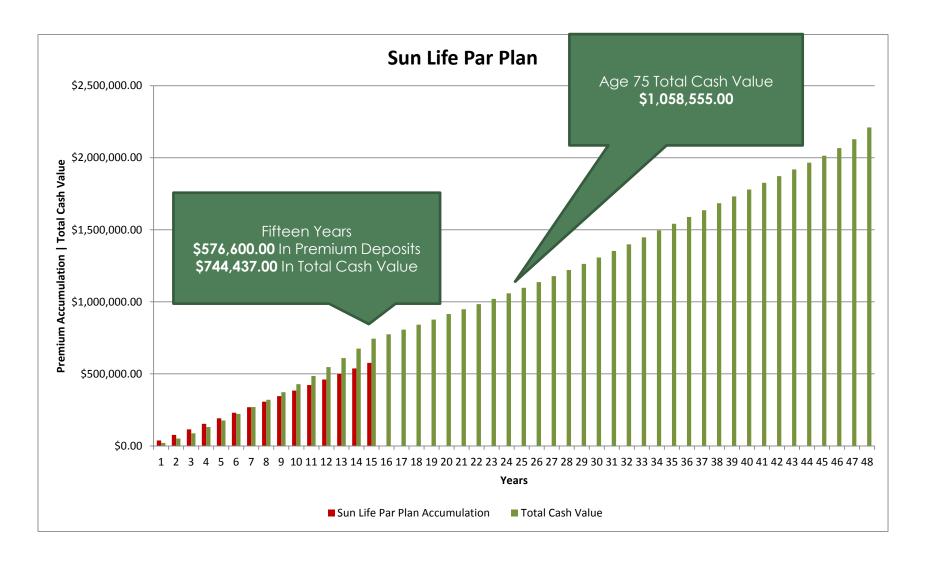
Premium Accumulation

(Sum Of All Premium Deposits)





Total Cash Value







Age 85 Total Insurance Benefit \$1,946,754.00

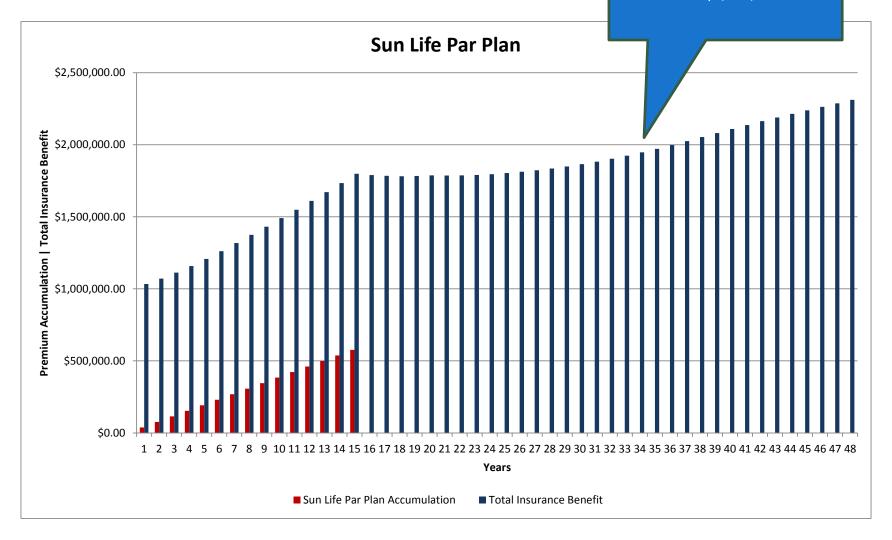




Illustration Data

Age	Years	Universal Life	Sun Life Par Plan Accumulation	Premium Deposit Difference	Total Cash Value	Total Insurance Benefit
52	1	\$13,939.00	\$38,440.00	\$24,501.00	\$20,540.00	\$1,033,649.00
56	5	\$69,695.00	\$192,200.00	\$122,505.00	\$177,107.00	\$1,207,748.00
61	10	\$139,390.00	\$384,400.00	\$245,010.00	\$428,350.00	\$1,490,573.00
66	15	\$209,085.00	\$576,600.00	\$367,515.00	\$744,437.00	\$1,798,946.00
71	20	\$278,780.00		\$297,820.00	\$915,012.00	\$1,787,509.00
76	25	\$348,475.00		\$228,125.00	\$1,097,371.00	\$1,803,221.00
81	30	\$418,170.00		\$158,430.00	\$1,307,612.00	\$1,865,267.00
86	35	\$487,865.00		\$88,735.00	\$1,541,775.00	\$1,971,569.00
91	40	\$557,560.00		\$19,040.00	\$1,779,314.00	\$2,109,247.00
96	45	\$627,255.00		-\$50,655.00	\$2,013,555.00	\$2,238,883.00



Finance Scenario

Age	Years	Sun Life Whole Life Accumulated Premium		Annual Finance Cost @ 3%		Accumulation of Fiancing Cost		Net Cost of Pure Insurance (deductible)		Annual Increase In Toal Cash Value Minus Annual Premium	
52	1	\$	38,440.00	\$	1,153.20	\$	1,153.20	\$	1,765.00	-\$	17,900.00
53	2	\$	76,880.00	\$	2,306.40	\$	3,459.60	\$	2,111.00	-\$	8,101.00
54	3	\$	115,320.00	\$	3,459.60	\$	6,919.20	\$	2,537.00	-\$	1,899.00
55	4	\$	153,760.00	\$	4,612.80	\$	11,532.00	\$	3,045.00	\$	5,735.00
56	5	\$	192,200.00	\$	5,766.00	\$	17,298.00	\$	3,646.00	\$	7,072.00
57	6	\$	230,640.00	\$	6,919.20	\$	24,217.20	\$	4,316.00	\$	6,318.00
58	7	\$	269,080.00	\$	8,072.40	\$	32,289.60	\$	5,042.00	\$	9,895.00
59	8	\$	307,520.00	\$	9,225.60	\$	41,515.20	\$	5,824.00	\$	11,759.00
60	9	\$	345,960.00	\$	10,378.80	\$	51,894.00	\$	6,730.00	\$	14,025.00
61	10	\$	384,400.00	\$	11,532.00	\$	63,426.00	\$	7,797.00	\$	17,046.00
62	11	\$	422,840.00	\$	12,685.20	\$	76,111.20	\$	9,017.00	\$	18,747.00
63	12	\$	461,280.00	\$	13,838.40	\$	89,949.60	\$	10,481.00	\$	22,687.00
64	13	\$	499,720.00	\$	14,991.60	\$	104,941.20	\$	12,198.00	\$	24,430.00
65	14	\$	538,160.00	\$	16,144.80	\$	121,086.00	\$	14,109.00	\$	27,493.00
66	15	\$	576,600.00	\$	17,298.00	\$	138,384.00	\$	16,171.00	\$	30,530.00
67	16	\$	-	\$	-	\$	142,535.52	\$	19,827.00	\$	30,552.00
68	17	\$	-	\$	-	\$	146,811.59	\$	21,179.00	\$	32,313.00
69	18	\$	-	\$	-	\$	151,215.93	\$	22,559.00	\$	34,094.00
70	19	\$	-	\$	-	\$	155,752.41	\$	24,071.00	\$	35,891.00
71	20	\$	-	\$	-	\$	160,424.98	\$	25,786.00	\$	37,725.00



Alternative Investment Analysis

Years	cumulator net 2.5%	Sun Life Total Cash Value			Sun Life Total Insurance Benefit		
1	\$ 39,401.00	\$	20,540.00	\$	1,033,649.00		
2	\$ 79,787.03	\$	50,879.00	\$	1,071,348.00		
3	\$ 121,182.70	\$	87,420.00	\$	1,112,997.00		
4	\$ 163,613.27	\$	131,595.00	\$	1,158,480.00		
5	\$ 207,104.60	\$	177,107.00	\$	1,207,748.00		
6	\$ 251,683.21	\$	221,865.00	\$	1,261,059.00		
7	\$ 297,376.30	\$	270,200.00	\$	1,318,420.00		
8	\$ 344,211.70	\$	320,399.00	\$	1,374,943.00		
9	\$ 392,218.00	\$	372,864.00	\$	1,431,719.00		
10	\$ 441,424.45	\$	428,350.00	\$	1,490,573.00		
11	\$ 491,861.06	\$	485,537.00	\$	1,548,271.00		
12	\$ 543,558.58	\$	546,664.00	\$	1,610,108.00		
13	\$ 596,548.55	\$	609,534.00	\$	1,671,085.00		
14	\$ 650,863.26	\$	675,467.00	\$	1,734,109.00		
15	\$ 706,535.84	\$	744,437.00	\$	1,798,946.00		
16	\$ 724,199.24	\$	774,989.00	\$	1,789,646.00		
17	\$ 742,304.22	\$	807,302.00	\$	1,783,998.00		
18	\$ 760,861.82	\$	841,396.00	\$	1,781,804.00		
19	\$ 779,883.37	\$	877,287.00	\$	1,782,975.00		
20	\$ 799,380.45	\$	915,012.00	\$	1,787,509.00		
21	\$ 819,364.97	\$	949,097.00	\$	1,785,902.00		
22	\$ 839,849.09	\$	984,413.00	\$	1,786,919.00		
23	\$ 860,845.32	\$	1,020,907.00	\$	1,790,320.00		
24	\$ 882,366.45	\$	1,058,555.00	\$	1,795,861.00		
25	\$ 904,425.61	\$	1,097,371.00	\$	1,803,221.00		

