

LNG_deal_economics

February 4, 2026

1 LNG Deal Economics

1.1 A. LNG Deal Economics Calculation

1.1.1 1. Imports + Dataclasses

```
[1]: from dataclasses import dataclass, asdict
     from typing import Literal, Dict, Any
```

```
[2]: @dataclass
     class CargoParams:
         deal_type: Literal["FOB", "DES"]
         cargo_mmbtu: float
         sales_price_des: float
         purchase_price_fob: float
         boiloff_rate_voyage: float
         fuel_use_fraction_of_cargo: float
         freight_deduct_usd_per_mmbtu: float
         regas_fee_usd_per_mmbtu: float
         pipeline_tariff_usd_per_mmbtu: float
         hedge_price_usd_per_mmbtu: float
         hedge_volume_mmbtu: float
```

```
@dataclass
class ShippingParams:
    distance_nm: float
    speed_knots: float
    daily_charter_rate_usd: float
    boiloff_rate_sea_daily: float
```

1.1.2 2. Helper Functions

```
[3]: def calc_shipping_days(distance_nm: float, speed_knots: float) -> float:
     return distance_nm / (speed_knots * 24.0)
```

```

def calc_voyage_boiloff(cargo_mmbtu: float, shipping_days: float,
    ↪daily_boiloff_rate: float) -> float:
    return cargo_mmbtu * daily_boiloff_rate * shipping_days

def calc_fuel_use(cargo_mmbtu: float, fuel_use_fraction: float) -> float:
    return cargo_mmbtu * fuel_use_fraction

def calc_freight_cost(daily_charter_rate_usd: float, shipping_days: float) ->
    ↪float:
    return daily_charter_rate_usd * shipping_days

def calc_hedge_pnl(hedge_price: float, physical_price: float, hedge_volume:
    ↪float) -> float:
    return (physical_price - hedge_price) * hedge_volume

```

1.1.3 3. Core LNG P&L Function

```

[4]: def lng_cargo_economics(cargo: CargoParams, shipping: ShippingParams) ->
    ↪Dict[str, Any]:

    shipping_days = calc_shipping_days(shipping.distance_nm, shipping.
    ↪speed_knots)
    freight_cost_total = calc_freight_cost(shipping.daily_charter_rate_usd,
    ↪shipping_days)

    voyage_boiloff_mmbtu = calc_voyage_boiloff(
        cargo.cargo_mmbtu, shipping_days, shipping.boiloff_rate_sea_daily
    )
    fuel_use_mmbtu = calc_fuel_use(cargo.cargo_mmbtu, cargo.
    ↪fuel_use_fraction_of_cargo)

    total_losses_mmbtu = voyage_boiloff_mmbtu + fuel_use_mmbtu
    net_delivered_mmbtu = max(cargo.cargo_mmbtu - total_losses_mmbtu, 0)

    regas_cost_total = net_delivered_mmbtu * cargo.regas_fee_usd_per_mmbtu
    pipeline_cost_total = net_delivered_mmbtu * cargo.
    ↪pipeline_tariff_usd_per_mmbtu

    if cargo.deal_type == "DES":
        fob_cost_total = cargo.cargo_mmbtu * cargo.purchase_price_fob
        des_revenue_total = net_delivered_mmbtu * cargo.sales_price_des

    gross_margin = des_revenue_total - fob_cost_total - freight_cost_total
    downstream_costs = regas_cost_total + pipeline_cost_total

```

```

        net_margin = gross_margin - downstream_costs

        physical_price_for_hedge = cargo.sales_price_des

    else: # FOB
        fob_revenue_total = cargo.cargo_mmbtu * cargo.purchase_price_fob
        freight_deduct_total = cargo.cargo_mmbtu * cargo.
↪freight_deduct_usd_per_mmbtu
        netback_total = fob_revenue_total - freight_deduct_total

        gross_margin = netback_total - freight_cost_total
        downstream_costs = regas_cost_total + pipeline_cost_total
        net_margin = gross_margin - downstream_costs

        physical_price_for_hedge = cargo.purchase_price_fob - cargo.
↪freight_deduct_usd_per_mmbtu

    hedge_pnl = calc_hedge_pnl(
        hedge_price=cargo.hedge_price_usd_per_mmbtu,
        physical_price=physical_price_for_hedge,
        hedge_volume=cargo.hedge_volume_mmbtu
    )

    total_pnl = net_margin + hedge_pnl

    return {
        "shipping_days": round(shipping_days, 3),
        "voyage_boiloff_mmbtu": round(voyage_boiloff_mmbtu, 2),
        "fuel_use_mmbtu": round(fuel_use_mmbtu, 2),
        "total_losses_mmbtu": round(total_losses_mmbtu, 2),
        "net_delivered_mmbtu": round(net_delivered_mmbtu, 2),
        "freight_cost_total_usd": round(freight_cost_total, 2),
        "regas_cost_total_usd": round(regas_cost_total, 2),
        "pipeline_cost_total_usd": round(pipeline_cost_total, 2),
        "gross_margin_usd": round(gross_margin, 2),
        "downstream_costs_usd": round(downstream_costs, 2),
        "net_margin_usd": round(net_margin, 2),
        "hedge_pnl_usd": round(hedge_pnl, 2),
        "total_pnl_usd": round(total_pnl, 2),
    }

```

1.1.4 4. Example Scenario

```

[5]: cargo = CargoParams(
    deal_type="DES",
    cargo_mmbtu=3_000_000,
    sales_price_des=12,

```

```

        purchase_price_fob=9.5,
        boiloff_rate_voyage=0.001,
        fuel_use_fraction_of_cargo=0.02,
        freight_deduct_usd_per_mmbtu=0.20,
        regas_fee_usd_per_mmbtu=0.30,
        pipeline_tariff_usd_per_mmbtu=0.20,
        hedge_price_usd_per_mmbtu=11,
        hedge_volume_mmbtu=2_000_000
    )

    shipping = ShippingParams(
        distance_nm=9000,
        speed_knots=15,
        daily_charter_rate_usd=80000,
        boiloff_rate_sea_daily=0.001
    )

    result = lng_cargo_economics(cargo, shipping)
    result

```

```

[5]: {'shipping_days': 25.0,
      'voyage_boiloff_mmbtu': 75000.0,
      'fuel_use_mmbtu': 60000.0,
      'total_losses_mmbtu': 135000.0,
      'net_delivered_mmbtu': 2865000.0,
      'freight_cost_total_usd': 2000000.0,
      'regas_cost_total_usd': 859500.0,
      'pipeline_cost_total_usd': 573000.0,
      'gross_margin_usd': 3880000.0,
      'downstream_costs_usd': 1432500.0,
      'net_margin_usd': 2447500.0,
      'hedge_pnl_usd': 2000000,
      'total_pnl_usd': 4447500.0}

```

```

[6]: result

```

```

[6]: {'shipping_days': 25.0,
      'voyage_boiloff_mmbtu': 75000.0,
      'fuel_use_mmbtu': 60000.0,
      'total_losses_mmbtu': 135000.0,
      'net_delivered_mmbtu': 2865000.0,
      'freight_cost_total_usd': 2000000.0,
      'regas_cost_total_usd': 859500.0,
      'pipeline_cost_total_usd': 573000.0,
      'gross_margin_usd': 3880000.0,
      'downstream_costs_usd': 1432500.0,
      'net_margin_usd': 2447500.0,

```

```
'hedge_pnl_usd': 2000000,
'total_pnl_usd': 4447500.0}
```

2 B. Sensitivity Tables

2.1 1. DES Price vs Total P&L

```
[7]: import numpy as np
import pandas as pd

des_prices = np.linspace(8, 20, 25) # range of DES prices
pnl_list = []

for p in des_prices:
    cargo.sales_price_des = p
    result = lng_cargo_economics(cargo, shipping)
    pnl_list.append(result["total_pnl_usd"])

df_des_pnl = pd.DataFrame({
    "DES Price (USD/MMBtu)": des_prices,
    "Total P&L (USD)": pnl_list
})

df_des_pnl
```

```
[7]:
```

	DES Price (USD/MMBtu)	Total P&L (USD)
0	8.0	-15012500.0
1	8.5	-12580000.0
2	9.0	-10147500.0
3	9.5	-7715000.0
4	10.0	-5282500.0
5	10.5	-2850000.0
6	11.0	-417500.0
7	11.5	2015000.0
8	12.0	4447500.0
9	12.5	6880000.0
10	13.0	9312500.0
11	13.5	11745000.0
12	14.0	14177500.0
13	14.5	16610000.0
14	15.0	19042500.0
15	15.5	21475000.0
16	16.0	23907500.0
17	16.5	26340000.0
18	17.0	28772500.0
19	17.5	31205000.0
20	18.0	33637500.0

21	18.5	36070000.0
22	19.0	38502500.0
23	19.5	40935000.0
24	20.0	43367500.0

2.2 2. Freight vs Netback

```
[8]: freight_values = np.linspace(0.1, 2.0, 25)
netback_list = []

for f in freight_values:
    cargo.freight_deduct_usd_per_mmbtu = f
    result = lng_cargo_economics(cargo, shipping)
    netback_list.append(result["net_margin_usd"])

df_freight_netback = pd.DataFrame({
    "Freight Deduct (USD/MMBtu)": freight_values,
    "Netback (USD)": netback_list
})

df_freight_netback
```

```
[8]:
```

	Freight Deduct (USD/MMBtu)	Netback (USD)
0	0.100000	25367500.0
1	0.179167	25367500.0
2	0.258333	25367500.0
3	0.337500	25367500.0
4	0.416667	25367500.0
5	0.495833	25367500.0
6	0.575000	25367500.0
7	0.654167	25367500.0
8	0.733333	25367500.0
9	0.812500	25367500.0
10	0.891667	25367500.0
11	0.970833	25367500.0
12	1.050000	25367500.0
13	1.129167	25367500.0
14	1.208333	25367500.0
15	1.287500	25367500.0
16	1.366667	25367500.0
17	1.445833	25367500.0
18	1.525000	25367500.0
19	1.604167	25367500.0
20	1.683333	25367500.0
21	1.762500	25367500.0
22	1.841667	25367500.0
23	1.920833	25367500.0

24 2.000000 25367500.0

2.3 3. Boil-off vs Delivered Volume

```
[9]: boiloff_values = np.linspace(0.0005, 0.005, 25)
delivered_list = []

for b in boiloff_values:
    shipping.boiloff_rate_sea_daily = b
    result = lng_cargo_economics(cargo, shipping)
    delivered_list.append(result["net_delivered_mmbtu"])

df_boiloff_delivery = pd.DataFrame({
    "Daily Boiloff Rate": boiloff_values,
    "Delivered Volume (MMBtu)": delivered_list
})

df_boiloff_delivery
```

```
[9]:        Daily Boiloff Rate    Delivered Volume (MMBtu)
0            0.000500            2902500.0
1            0.000688            2888437.5
2            0.000875            2874375.0
3            0.001063            2860312.5
4            0.001250            2846250.0
5            0.001438            2832187.5
6            0.001625            2818125.0
7            0.001813            2804062.5
8            0.002000            2790000.0
9            0.002188            2775937.5
10           0.002375            2761875.0
11           0.002563            2747812.5
12           0.002750            2733750.0
13           0.002938            2719687.5
14           0.003125            2705625.0
15           0.003313            2691562.5
16           0.003500            2677500.0
17           0.003688            2663437.5
18           0.003875            2649375.0
19           0.004063            2635312.5
20           0.004250            2621250.0
21           0.004438            2607187.5
22           0.004625            2593125.0
23           0.004813            2579062.5
24           0.005000            2565000.0
```

3 C. Plotly Interactive Charts

3.1 1. DES Price vs Total P&L Curve

```
[10]: !pip install plotly
```

```
Requirement already satisfied: plotly in  
/home/engpookw/miniconda3/envs/commercialanalyst_env/lib/python3.10/site-  
packages (6.5.2)  
Requirement already satisfied: narwhals>=1.15.1 in  
/home/engpookw/miniconda3/envs/commercialanalyst_env/lib/python3.10/site-  
packages (from plotly) (2.16.0)  
Requirement already satisfied: packaging in  
/home/engpookw/miniconda3/envs/commercialanalyst_env/lib/python3.10/site-  
packages (from plotly) (24.2)
```

```
[11]: import plotly.express as px  
  
fig = px.line(  
    df_des_pnl,  
    x="DES Price (USD/MMBtu)",  
    y="Total P&L (USD)",  
    title="DES Price vs Total P&L"  
)  
fig.show()
```

3.2 2. Freight vs Netback Curve

```
[12]: fig = px.line(  
    df_freight_netback,  
    x="Freight Deduct (USD/MMBtu)",  
    y="Netback (USD)",  
    title="Freight Deduct vs Netback"  
)  
fig.show()
```

3.3 3. Boil-off vs Delivered Volume Curve

```
[13]: fig = px.line(  
    df_boiloff_delivery,  
    x="Daily Boiloff Rate",  
    y="Delivered Volume (MMBtu)",  
    title="Boiloff Rate vs Delivered Volume"  
)  
fig.show()
```


3.4 D. Interactive Plotly Sliders (ipywidgets)

3.5 1. Interactive DES Price Slider

```
[14]: import ipywidgets as widgets
from ipywidgets import interact

@interact(des_price=widgets.FloatSlider(min=8, max=20, step=0.1, value=12))
def interactive_des(des_price):
    cargo.sales_price_des = des_price
    result = lng_cargo_economics(cargo, shipping)
    print(f"DES Price: {des_price}")
    print(f"Total P&L: {result['total_pnl_usd']:,}")
```

```
interactive(children=(FloatSlider(value=12.0, description='des_price', max=20.0,
    ↪min=8.0), Output()), _dom_cla...
```

3.6 2. Interactive Hedge P&L Visualisation

```
[15]: @interact(
    hedge_price=widgets.FloatSlider(min=5, max=20, step=0.1, value=11),
    hedge_volume=widgets.FloatSlider(min=0, max=3_000_000, step=50_000,
    ↪value=2_000_000)
)
def hedge_visual(hedge_price, hedge_volume):
    cargo.hedge_price_usd_per_mmbtu = hedge_price
    cargo.hedge_volume_mmbtu = hedge_volume
    result = lng_cargo_economics(cargo, shipping)
    print(f"Hedge Price: {hedge_price}")
    print(f"Hedge Volume: {hedge_volume:,}")
    print(f"Hedge P&L: {result['hedge_pnl_usd']:,}")
    print(f"Total P&L: {result['total_pnl_usd']:,}")
```

```
interactive(children=(FloatSlider(value=11.0, description='hedge_price', max=20.
    ↪0, min=5.0), FloatSlider(value=...
```

4 D. Margin Curve with Interactive DES Price Slider

```
[16]: @interact(des_price=widgets.FloatSlider(min=8, max=20, step=0.1, value=12))
def margin_curve(des_price):
    cargo.sales_price_des = des_price
    result = lng_cargo_economics(cargo, shipping)

    fig = px.bar(
        x=["Gross Margin", "Net Margin", "Total P&L"],
        y=[result["gross_margin_usd"], result["net_margin_usd"],
    ↪result["total_pnl_usd"]],
        title=f"Margin Breakdown at DES Price = {des_price}"
```

```
)  
fig.show()
```

```
interactive(children=(FloatSlider(value=12.0, description='des_price', max=20.0,   
min=8.0), Output()), _dom_cla...
```