

LNG_deal_economics

February 4, 2026

1 LNG Deal Economics

1.1 A. LNG Deal Economics Calculation

1.1.1 1. Imports + Dataclasses

```
[1]: from dataclasses import dataclass, astuple  
      from typing import Literal, Dict, Any
```

```
[2]: @dataclass  
class CargoParams:  
    deal_type: Literal["FOB", "DES"]  
    cargo_mmbtu: float  
    sales_price_des: float  
    purchase_price_fob: float  
    boiloff_rate_voyage: float  
    fuel_use_fraction_of_cargo: float  
    freight_deduct_usd_per_mmbtu: float  
    regas_fee_usd_per_mmbtu: float  
    pipeline_tariff_usd_per_mmbtu: float  
    hedge_price_usd_per_mmbtu: float  
    hedge_volume_mmbtu: float
```

```
@dataclass  
class ShippingParams:  
    distance_nm: float  
    speed_knots: float  
    daily_charter_rate_usd: float  
    boiloff_rate_sea_daily: float
```

1.1.2 2. Helper Functions

```
[3]: def calc_shipping_days(distance_nm: float, speed_knots: float) -> float:  
      return distance_nm / (speed_knots * 24.0)
```

```

def calc_voyage_boiloff(cargo_mmbtu: float, shipping_days: float, ↴
    daily_boiloff_rate: float) -> float:
    return cargo_mmbtu * daily_boiloff_rate * shipping_days

def calc_fuel_use(cargo_mmbtu: float, fuel_use_fraction: float) -> float:
    return cargo_mmbtu * fuel_use_fraction

def calc_freight_cost(daily_charter_rate_usd: float, shipping_days: float) -> float:
    return daily_charter_rate_usd * shipping_days

def calc_hedge_pnl(hedge_price: float, physical_price: float, hedge_volume: float) -> float:
    return (physical_price - hedge_price) * hedge_volume

```

1.1.3 3. Core LNG P&L Function

```
[4]: def lng_cargo_economics(cargo: CargoParams, shipping: ShippingParams) -> Dict[str, Any]:
    shipping_days = calc_shipping_days(shipping.distance_nm, shipping.
        ↴speed_knots)
    freight_cost_total = calc_freight_cost(shipping.daily_charter_rate_usd, ↴
        ↴shipping_days)

    voyage_boiloff_mmbtu = calc_voyage_boiloff(
        cargo.cargo_mmbtu, shipping_days, shipping.boiloff_rate_sea_daily
    )
    fuel_use_mmbtu = calc_fuel_use(cargo.cargo_mmbtu, cargo.
        ↴fuel_use_fraction_of_cargo)

    total_losses_mmbtu = voyage_boiloff_mmbtu + fuel_use_mmbtu
    net_delivered_mmbtu = max(cargo.cargo_mmbtu - total_losses_mmbtu, 0)

    regas_cost_total = net_delivered_mmbtu * cargo.regas_fee_usd_per_mmbtu
    pipeline_cost_total = net_delivered_mmbtu * cargo.
        ↴pipeline_tariff_usd_per_mmbtu

    if cargo.deal_type == "DES":
        fob_cost_total = cargo.cargo_mmbtu * cargo.purchase_price_fob
        des_revenue_total = net_delivered_mmbtu * cargo.sales_price_des

    gross_margin = des_revenue_total - fob_cost_total - freight_cost_total
    downstream_costs = regas_cost_total + pipeline_cost_total

```

```

        net_margin = gross_margin - downstream_costs

        physical_price_for_hedge = cargo.sales_price_des

    else: # FOB
        fob_revenue_total = cargo.cargo_mmbtu * cargo.purchase_price_fob
        freight_deduct_total = cargo.cargo_mmbtu * cargo.
        ↵freight_deduct_usd_per_mmbtu
        netback_total = fob_revenue_total - freight_deduct_total

        gross_margin = netback_total - freight_cost_total
        downstream_costs = regas_cost_total + pipeline_cost_total
        net_margin = gross_margin - downstream_costs

        physical_price_for_hedge = cargo.purchase_price_fob - cargo.
        ↵freight_deduct_usd_per_mmbtu

    hedge_pnl = calc_hedge_pnl(
        hedge_price=cargo.hedge_price_usd_per_mmbtu,
        physical_price=physical_price_for_hedge,
        hedge_volume=cargo.hedge_volume_mmbtu
    )

    total_pnl = net_margin + hedge_pnl

    return {
        "shipping_days": round(shipping_days, 3),
        "voyage_boiloff_mmbtu": round(voyage_boiloff_mmbtu, 2),
        "fuel_use_mmbtu": round(fuel_use_mmbtu, 2),
        "total_losses_mmbtu": round(total_losses_mmbtu, 2),
        "net_delivered_mmbtu": round(net_delivered_mmbtu, 2),
        "freight_cost_total_usd": round(freight_cost_total, 2),
        "regas_cost_total_usd": round(regas_cost_total, 2),
        "pipeline_cost_total_usd": round(pipeline_cost_total, 2),
        "gross_margin_usd": round(gross_margin, 2),
        "downstream_costs_usd": round(downstream_costs, 2),
        "net_margin_usd": round(net_margin, 2),
        "hedge_pnl_usd": round(hedge_pnl, 2),
        "total_pnl_usd": round(total_pnl, 2),
    }
}

```

1.1.4 4. Example Scenario

```
[5]: cargo = CargoParams(
    deal_type="DES",
    cargo_mmbtu=3_000_000,
    sales_price_des=12,
```

```

        purchase_price_fob=9.5,
        boiloff_rate_voyage=0.001,
        fuel_use_fraction_of_cargo=0.02,
        freight_deduct_usd_per_mmbtu=0.20,
        regas_fee_usd_per_mmbtu=0.30,
        pipeline_tariff_usd_per_mmbtu=0.20,
        hedge_price_usd_per_mmbtu=11,
        hedge_volume_mmbtu=2_000_000
    )

shipping = ShippingParams(
    distance_nm=9000,
    speed_knots=15,
    daily_charter_rate_usd=80000,
    boiloff_rate_sea_daily=0.001
)

result = lng_cargo_economics(cargo, shipping)
result

```

[5]:

```
{'shipping_days': 25.0,
 'voyage_boiloff_mmbtu': 75000.0,
 'fuel_use_mmbtu': 60000.0,
 'total_losses_mmbtu': 135000.0,
 'net_delivered_mmbtu': 2865000.0,
 'freight_cost_total_usd': 2000000.0,
 'regas_cost_total_usd': 859500.0,
 'pipeline_cost_total_usd': 573000.0,
 'gross_margin_usd': 3880000.0,
 'downstream_costs_usd': 1432500.0,
 'net_margin_usd': 2447500.0,
 'hedge_pnl_usd': 2000000,
 'total_pnl_usd': 4447500.0}
```

[6]:

```
result
```

[6]:

```
{'shipping_days': 25.0,
 'voyage_boiloff_mmbtu': 75000.0,
 'fuel_use_mmbtu': 60000.0,
 'total_losses_mmbtu': 135000.0,
 'net_delivered_mmbtu': 2865000.0,
 'freight_cost_total_usd': 2000000.0,
 'regas_cost_total_usd': 859500.0,
 'pipeline_cost_total_usd': 573000.0,
 'gross_margin_usd': 3880000.0,
 'downstream_costs_usd': 1432500.0,
 'net_margin_usd': 2447500.0,
```

```
'hedge_pnl_usd': 2000000,  
'total_pnl_usd': 4447500.0}
```

2 B. Sensitivity Tables

2.1 1. DES Price vs Total P&L

```
[7]: import numpy as np  
import pandas as pd  
  
des_prices = np.linspace(8, 20, 25) # range of DES prices  
pnl_list = []  
  
for p in des_prices:  
    cargo.sales_price_des = p  
    result = lng_cargo_economics(cargo, shipping)  
    pnl_list.append(result["total_pnl_usd"])  
  
df_des_pnl = pd.DataFrame({  
    "DES Price (USD/MMBtu)": des_prices,  
    "Total P&L (USD)": pnl_list  
})  
  
df_des_pnl
```

```
[7]:   DES Price (USD/MMBtu)  Total P&L (USD)  
0           8.0      -15012500.0  
1           8.5      -12580000.0  
2           9.0      -10147500.0  
3           9.5      -7715000.0  
4          10.0      -5282500.0  
5          10.5      -2850000.0  
6          11.0      -417500.0  
7          11.5      2015000.0  
8          12.0      4447500.0  
9          12.5      6880000.0  
10         13.0      9312500.0  
11         13.5      11745000.0  
12         14.0      14177500.0  
13         14.5      16610000.0  
14         15.0      19042500.0  
15         15.5      21475000.0  
16         16.0      23907500.0  
17         16.5      26340000.0  
18         17.0      28772500.0  
19         17.5      31205000.0  
20         18.0      33637500.0
```

```

21          18.5    36070000.0
22          19.0    38502500.0
23          19.5    40935000.0
24          20.0    43367500.0

```

2.2 2. Freight vs Netback

```
[8]: freight_values = np.linspace(0.1, 2.0, 25)
netback_list = []

for f in freight_values:
    cargo.freight_deduct_usd_per_mmbtu = f
    result = lng_cargo_economics(cargo, shipping)
    netback_list.append(result["net_margin_usd"])

df_freight_netback = pd.DataFrame({
    "Freight Deduct (USD/MMBtu)": freight_values,
    "Netback (USD)": netback_list
})

df_freight_netback
```

| | Freight Deduct (USD/MMBtu) | Netback (USD) |
|----|----------------------------|---------------|
| 0 | 0.100000 | 25367500.0 |
| 1 | 0.179167 | 25367500.0 |
| 2 | 0.258333 | 25367500.0 |
| 3 | 0.337500 | 25367500.0 |
| 4 | 0.416667 | 25367500.0 |
| 5 | 0.495833 | 25367500.0 |
| 6 | 0.575000 | 25367500.0 |
| 7 | 0.654167 | 25367500.0 |
| 8 | 0.733333 | 25367500.0 |
| 9 | 0.812500 | 25367500.0 |
| 10 | 0.891667 | 25367500.0 |
| 11 | 0.970833 | 25367500.0 |
| 12 | 1.050000 | 25367500.0 |
| 13 | 1.129167 | 25367500.0 |
| 14 | 1.208333 | 25367500.0 |
| 15 | 1.287500 | 25367500.0 |
| 16 | 1.366667 | 25367500.0 |
| 17 | 1.445833 | 25367500.0 |
| 18 | 1.525000 | 25367500.0 |
| 19 | 1.604167 | 25367500.0 |
| 20 | 1.683333 | 25367500.0 |
| 21 | 1.762500 | 25367500.0 |
| 22 | 1.841667 | 25367500.0 |
| 23 | 1.920833 | 25367500.0 |

24 2.000000 25367500.0

2.3 3. Boil-off vs Delivered Volume

```
[9]: boiloff_values = np.linspace(0.0005, 0.005, 25)
delivered_list = []

for b in boiloff_values:
    shipping.boiloff_rate_sea_daily = b
    result = lng_cargo_economics(cargo, shipping)
    delivered_list.append(result["net_delivered_mmbtu"])

df_boiloff_delivery = pd.DataFrame({
    "Daily Boiloff Rate": boiloff_values,
    "Delivered Volume (MMBtu)": delivered_list
})

df_boiloff_delivery
```

```
[9]:   Daily Boiloff Rate  Delivered Volume (MMBtu)
 0          0.000500      2902500.0
 1          0.000688      2888437.5
 2          0.000875      2874375.0
 3          0.001063      2860312.5
 4          0.001250      2846250.0
 5          0.001438      2832187.5
 6          0.001625      2818125.0
 7          0.001813      2804062.5
 8          0.002000      2790000.0
 9          0.002188      2775937.5
10         0.002375      2761875.0
11         0.002563      2747812.5
12         0.002750      2733750.0
13         0.002938      2719687.5
14         0.003125      2705625.0
15         0.003313      2691562.5
16         0.003500      2677500.0
17         0.003688      2663437.5
18         0.003875      2649375.0
19         0.004063      2635312.5
20         0.004250      2621250.0
21         0.004438      2607187.5
22         0.004625      2593125.0
23         0.004813      2579062.5
24         0.005000      2565000.0
```

3 C. Plotly Interactive Charts

3.1 1. DES Price vs Total P&L Curve

```
[10]: !pip install plotly

Requirement already satisfied: plotly in
/home/engpookw/miniconda3/envs/commercialanalyst_env/lib/python3.10/site-
packages (6.5.2)
Requirement already satisfied: narwhals>=1.15.1 in
/home/engpookw/miniconda3/envs/commercialanalyst_env/lib/python3.10/site-
packages (from plotly) (2.16.0)
Requirement already satisfied: packaging in
/home/engpookw/miniconda3/envs/commercialanalyst_env/lib/python3.10/site-
packages (from plotly) (24.2)
```

```
[11]: import plotly.express as px

fig = px.line(
    df_des_pnl,
    x="DES Price (USD/MMBtu)",
    y="Total P&L (USD)",
    title="DES Price vs Total P&L"
)
fig.show()
```

3.2 2. Freight vs Netback Curve

```
[12]: fig = px.line(
    df_freight_netback,
    x="Freight Deduct (USD/MMBtu)",
    y="Netback (USD)",
    title="Freight Deduct vs Netback"
)
fig.show()
```

3.3 3. Boil-off vs Delivered Volume Curve

```
[13]: fig = px.line(
    df_boiloff_delivery,
    x="Daily Boiloff Rate",
    y="Delivered Volume (MMBtu)",
    title="Boiloff Rate vs Delivered Volume"
)
fig.show()
```

3.4 D. Interactive Plotly Sliders (ipywidgets)

3.5 1. Interactive DES Price Slider

```
[14]: import ipywidgets as widgets
from ipywidgets import interact

@interact(des_price=widgets.FloatSlider(min=8, max=20, step=0.1, value=12))
def interactive_des(des_price):
    cargo.sales_price_des = des_price
    result = lng_cargo_economics(cargo, shipping)
    print(f"DES Price: {des_price}")
    print(f"Total P&L: {result['total_pnl_usd']}")

interactive(children=(FloatSlider(value=12.0, description='des_price', max=20.0,
                                 min=8.0), Output()), _dom_cla...
```

3.6 2. Interactive Hedge P&L Visualisation

```
[15]: @interact(
    hedge_price=widgets.FloatSlider(min=5, max=20, step=0.1, value=11),
    hedge_volume=widgets.FloatSlider(min=0, max=3_000_000, step=50_000,
                                     value=2_000_000)
)
def hedge_visual(hedge_price, hedge_volume):
    cargo.hedge_price_usd_per_mmbtu = hedge_price
    cargo.hedge_volume_mmbtu = hedge_volume
    result = lng_cargo_economics(cargo, shipping)
    print(f"Hedge Price: {hedge_price}")
    print(f"Hedge Volume: {hedge_volume}")
    print(f"Hedge P&L: {result['hedge_pnl_usd']} ")
    print(f"Total P&L: {result['total_pnl_usd']} ")

interactive(children=(FloatSlider(value=11.0, description='hedge_price', max=20.
                                 , min=5.0), FloatSlider(value...
```

4 D. Margin Curve with Interactive DES Price Slider

```
[16]: @interact(des_price=widgets.FloatSlider(min=8, max=20, step=0.1, value=12))
def margin_curve(des_price):
    cargo.sales_price_des = des_price
    result = lng_cargo_economics(cargo, shipping)

    fig = px.bar(
        x=["Gross Margin", "Net Margin", "Total P&L"],
        y=[result["gross_margin_usd"], result["net_margin_usd"], result["total_pnl_usd"]],
        title=f"Margin Breakdown at DES Price = {des_price}"
```

```
)  
fig.show()  
  
interactive(children=(FloatSlider(value=12.0, description='des_price', max=20.0,  
min=8.0), Output()), _dom cla...
```