## **GUIDING PRINCIPLES**

People have a need for human connection

Consuming content

People have the need to be seen and heard

**APPLY** 

seeking a referral

People have a need to feel like a unique individual

Decision making process is based on relationships

## **JOURNEY**

**AWARENESS** STAGE

**CONSIDERATION / INTEREST** 

Evaluating specific opportunities and taking action or

Selling themselves to Intel. Evaluating what it would be like to work there.

INTERVIEW / ASSESS /

**CHOOSE** 

Preparing for the life change. Waiting for more information. Rethinking their choices.

HIRE & ONBOARD /

PREPARE TO JOIN

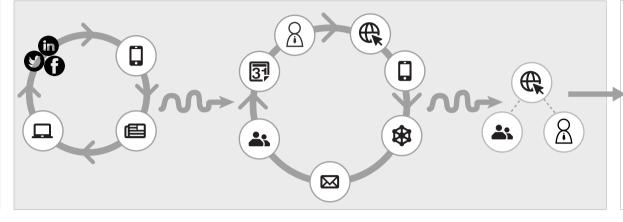
Told they are no longer in consideration. Evaluating other options.

INTEL REJECTS CANDIDATE

Deciding to stop the process with Intel. Considering other options.

CANDIDATE WITHDRAWAL

**DOING** 



Researching / seeking

additional information

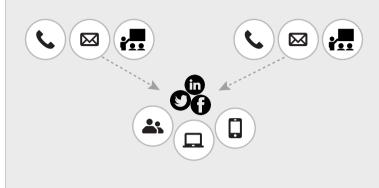
choice.

• I am confident Intel is

excited to have me join

them because they value

what I bring to the company



**THINKING** 

• What is Intel? Why Should I care?

- Authenticity Is the content a true reflection of the company?
- Is job description relevant and accurate?
- What's the next step? Will I fit?
- Will I be considered? • What it's like to work at Intel
- Prepare ahead of time. • Will they see my unique
- value? • Will I be able to showcase
- my skills • What's in it for me?
- Will I be able to get and provide feedback?
- What's next?
- Did I make the right choice?
- I hope Intel is preparing for me.
- Why didn't it work?
- Are there other options for me at Intel?
- This opportunity, environment, group, set of people just isn't a good fit for me.
- Does intel have something else to offer that could be a better fit?

**FEELING** 

- Information that is not relevant to me is not worth my time.
- Intel is interesting and intriguing
- What's the quickest way to assess if I could be a good • Searching for company's
- value • I'm being treated as customer - my time is being
- valued. • Intel's values align to mine
- I am excited to start the process. • I feel like my investment in
- the apply process is worth • I will be noticed and Intel
- will let me know. · Applying was easier than I expected
- Anxious about the process • I got to tell my story. The
- process felt catered to me. • I was being seen.
- The process is clear
- I was treated with respect
- I feel like I made the right • I feel like I was treated fairly and respectfully.
  - Confused about why I didn't get the job
- My impression is positive and I'm willing to explore more
- Frustrated from the process

**THREATS** 

- Negative impression
- irrelevant content
- lost in the noise
- inconsistent messages and information from Intel (e.g. EVP vs Glassdoor)
- The whole apply experience is cumbersome, abandon apply
- Candidates do not feel as though they are valued and or evaluated as a unique individual
- Candidates can rethink their choice and decline the job before they even start.
- · Loop isn't closed appropriately.
- Share negative experiences
- Intel's reaction to withdrawal is negative
- Candidate leaves the process because of bad experience and share it

**DESIRED BEHAVIORS** 

- Continue to consume
- Share content
- Research for Consideration
- Connect Apply
- Refer
- Fully complete the application process
- Get prepared for the interview.
- Share their good experiences with their network.
- Accept the offer.
- Share their good news with their network.
- Refer others in their network to Intel.
- Reengage with Intel. · Refer others in their
- Provide Intel feedback.

- network to Intel.
- Re-engage with Intel

**OPPORTUNITIES** 

- Communicate a clear EVP Create compelling content
- on social media • Leverage employees network by encouraging them to share Intel's values

and inside stories

- Nurture prospects with relevant content on social media
- Keep our Talent Network leads warm and updated
- Engage with people on social media channels
- Help applicants set expectation with us • Simplify, shorten, and
- make the application process easy Allow candidates to
- showcase their skills • Help applicants sense
- what it would feel like working at intel
- Help candidates get prepared for interviews • Provide candidates a
- point of contact & proactively communicate status Equip our recruiting
- partners with tools and education before interviews Provide candidates the

ability to give us feedback

- Keep warm during time prior to joining
- Help deal with the coming life change Provide candidates ability
- to give us feedback • ON boarding: connect with the on boarding team
- **□** ....

- Improve the dispositioning experience, making sure to close the loop
- Provide candidates ability to give us feedback
- Invite candidates to stay in touch with us
- O... O... O... Q
- Notice that candidate withdrew and probe for

to give us feedback

• Provide candidates ability

the reason

Key



Intel Event



Friends & Family



Intel Employee



Postal Mail

Telephone

Mobile Phone

Laptop



.... ..... .....

Intel Website



Email



Intel Campus



Non-Linear Time-Based Process

Data Points (interactive)

User Quotes (interactive)

Hiring Team





Talent Network



Ongoing, Non-Linear Process

**Linear Process** 

Information Connection