SALES PROCESS WORKSHEET

CALL DATE	BUSINESS NAME	CATEGORY	PRODUCT	DEMO	COST	PROMO	$ OPTION	CLOSE DATE
4-01-19	SPIRAL GROUP, INC.	1	WPBP	YES	299.99	SGMS	CREDIT	12-11-19

CALL DATE	BUSINESS NAME	CATEGORY	PRODUCT	DEMO	COST	PROMO	$ OPTION	CLOSE DATE

LEGEND

		BUSINESS CATEGORIES	
WPSS = WEBPAGES SIMPLE START	SGLS = SPIRALGROUP LISTING SERVICE		
WPBE = WEBPAGES BUSINESS ESSENTIALS	SGOA = SPIRALGROUP OPERATIONAL ASSESSMENT	1 = APPAREL & ACCESSORIES	5 = FOOD & DRINK
WPBP = WEBPAGES BUSINESS PREMIUM	SGMS = SPIRALGROUP MYSTERY SHOP PROGRAM	2 = AUTOMOTIVE	6 = HOME SERVICES
WFTC = WORKFORCE TRAINING COURSES	SGMH = SPIRALGROUP MOCK HEALTH INSPECTION	3 = BEAUTY & HEALTH	7 = PERSONAL SERVICES
SGPA = SPIRALGROUP PREMIUM AD	SGFC = SPIRALGROUP FREE CONSULTATION	4 = ENTERTAINMENT	8 = SPIRITUAL ENRICHMENT