



MIS|TI™ PRESENTS

# InfoSecWorld

Conference & Expo 2018

## WHY IT'S TIME TO RETHINK CYBERSECURITY DELIVERY



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*CEO & Co-Founder, iboss*  
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# BUSINESSES ARE BECOMING MORE DISTRIBUTED



As a result, managing security can become overcomplicated on increasingly complex networks



**Mobile Workers** are blurring the network perimeter



**Branch Offices** require connections to HQ



**Compliance** is becoming harder to track and enforce

# CLOUD is everywhere

Software-, Platform-, and Infrastructure- “as-a-Service” products are an unquestionable boon for the modern distributed business




Office 365



No On-Premises  
Email Servers



salesforce



Better Organized  
Customer Assets



CISCO™



More Connected  
Remote Workers

***WHEN IT COMES TO  
CYBERSECURITY,  
NOT ALL CLOUDS  
ARE CREATED EQUAL***





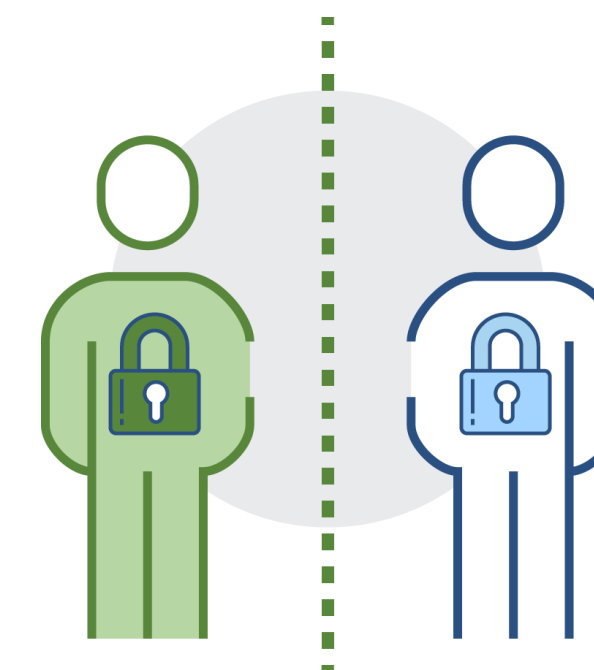
# CLOUD-DELIVERED CYBERSECURITY SOLUTIONS

## Monolithic



Shared resources pool capacity, bandwidth, and operations.

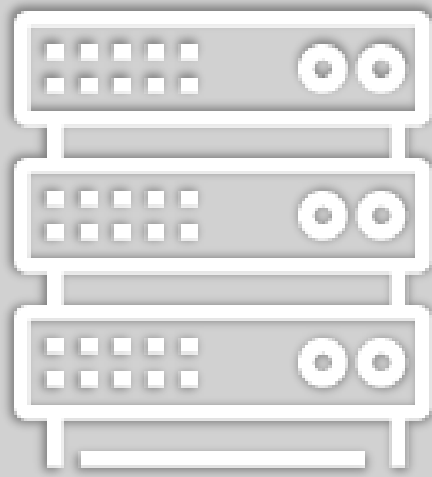
## Non-Shared



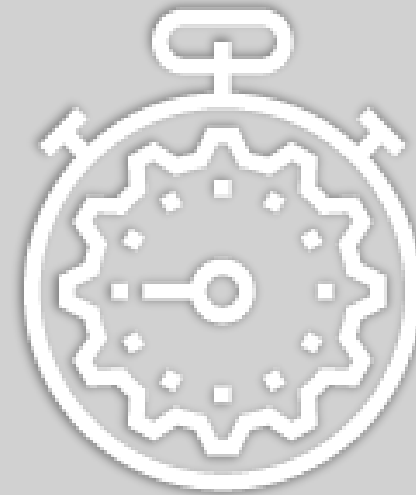
Dedicated resources ensure data is never shared and operations remain unique to each individual customer.

**Monolithic**

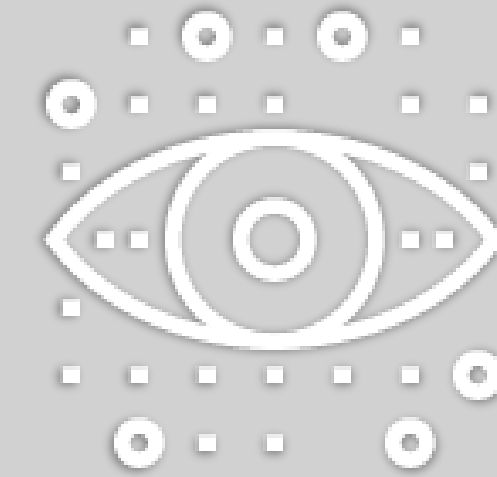
# SECURITY PITFALLS OF MONOLITHIC CLOUD



**Shared Servers  
& Shared Capacity**



**Shared Bandwidth Leads  
to Latency Concerns**



**Visibility into Traffic  
Patterns is Diminished**



**Uncontrolled Upgrade  
& Downtime Schedules**



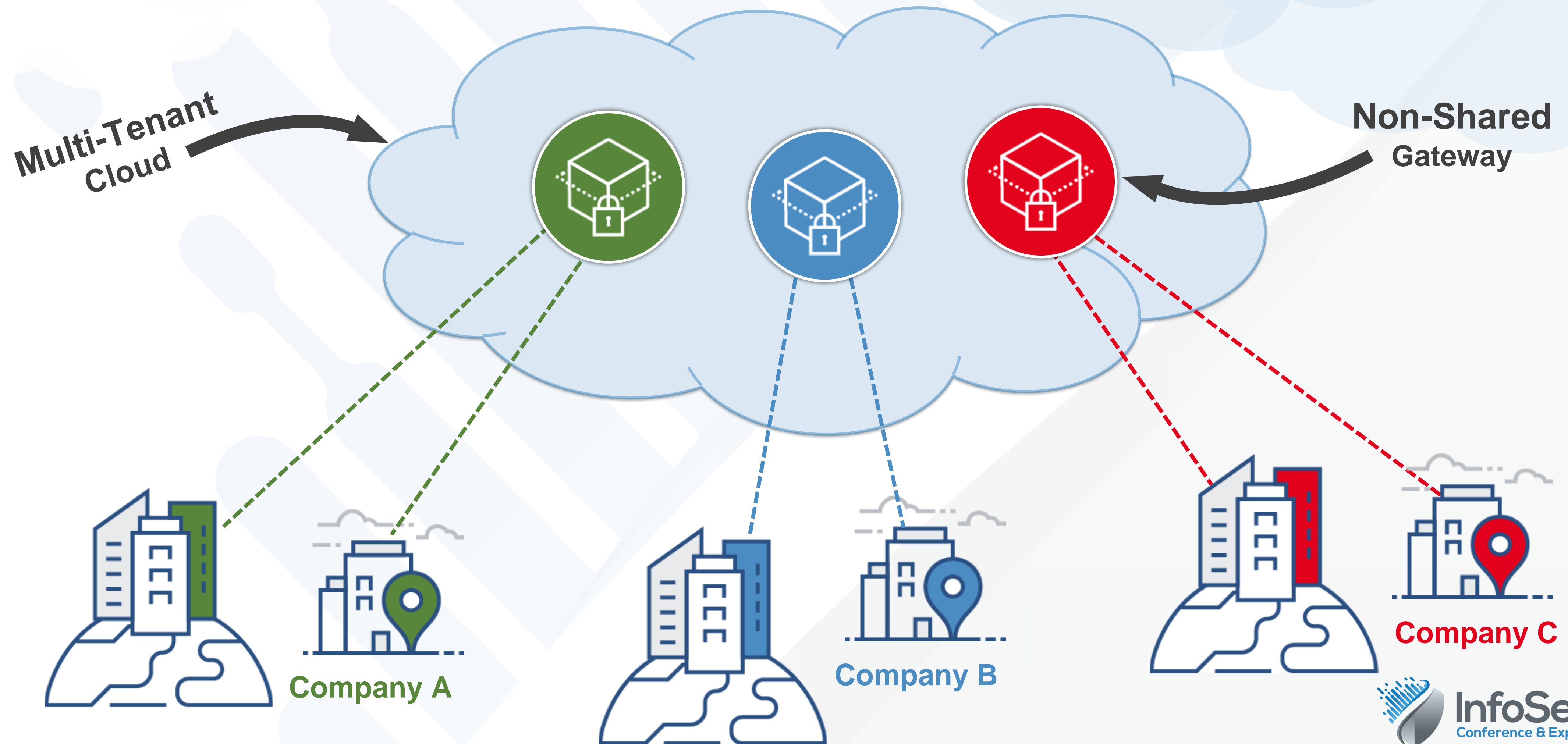
**Repercussions of Disjointed  
Security Operations**

**MORE THAN  
MONOLITHIC**



**Non-Shared**

# NOT ALL CLOUD-DELIVERED SECURITY SOLUTIONS ARE DESIGNED WITH A MONOLITHIC MINDSET



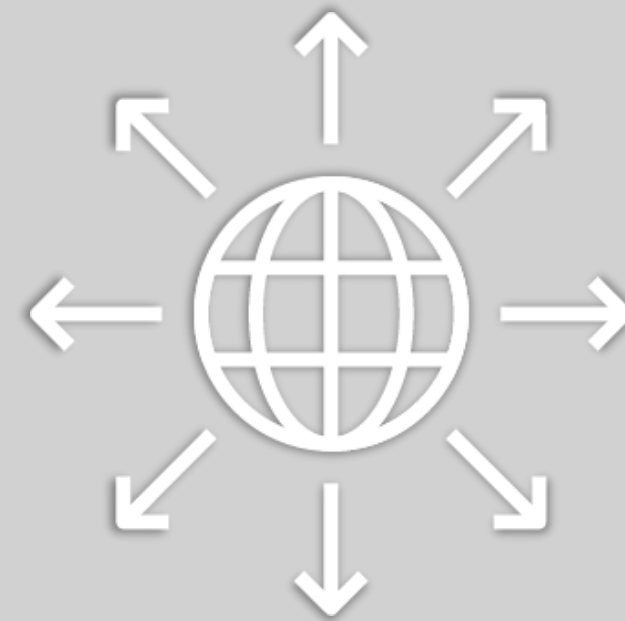


**Non-Shared**

# **BENEFITS OF A NON-SHARED ARCHITECTURE**



**Flexibility with a  
Non-Shared Gateway**



**Easily Scalable,  
Elastic Capacity**



**Safer Setting for  
Sensitive Data**

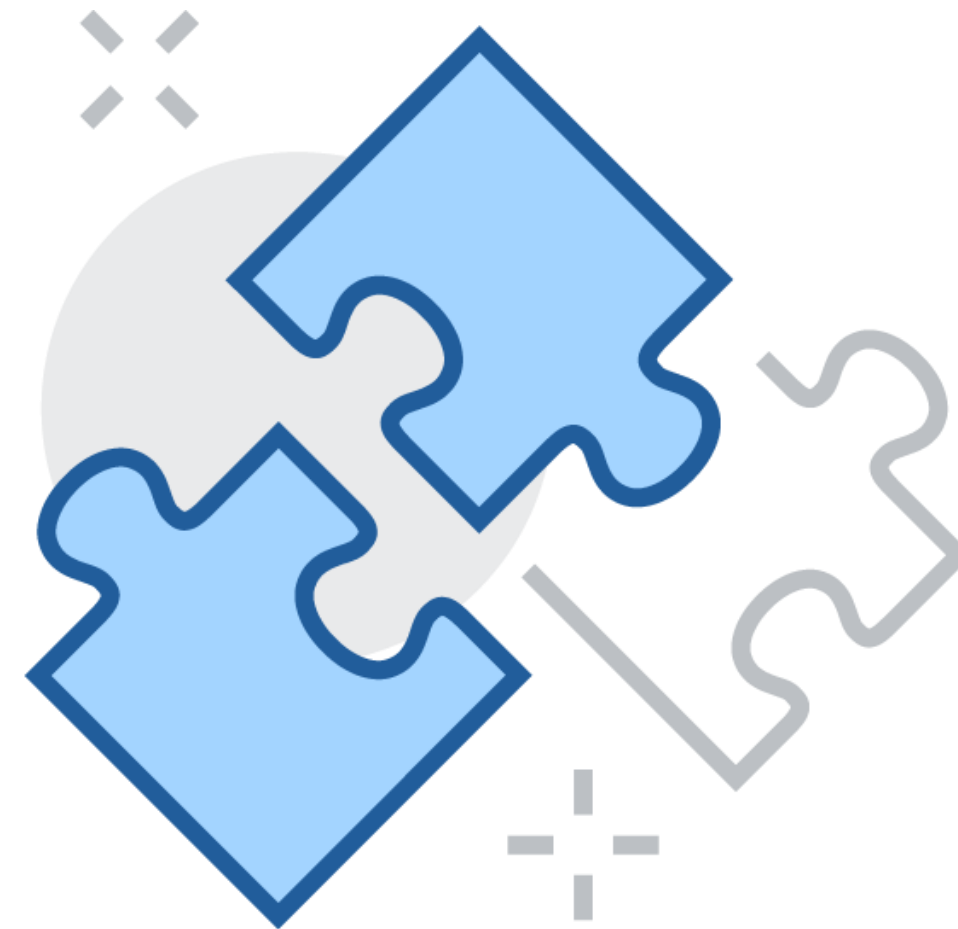
**THE RIGHT  
CLOUD CAN  
BE TAILORED**



## IN SUMMARY



**EVERYTHING IS  
MOVING TO CLOUD**



**CHOOSE THE CLOUD THAT  
FITS YOUR BUSINESS**



**SELECT SECURITY THAT'S  
SET FOR THE FUTURE**

Rethink the Way Cybersecurity  
is Delivered and Managed



**QUESTIONS?**  
**VISIT BOOTH 312**

**PAUL MARTINI**

*CEO & Co-founder of iboss*





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## THANK YOU

PLEASE FILL OUT YOUR EVALUATIONS!



*Paul Martini*

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