

JONATHAN NGUYEN-DUY
VICE PRESIDENT, STRATEGY & ANALYTICS
JNGUYENDUY@FORTINET.COM

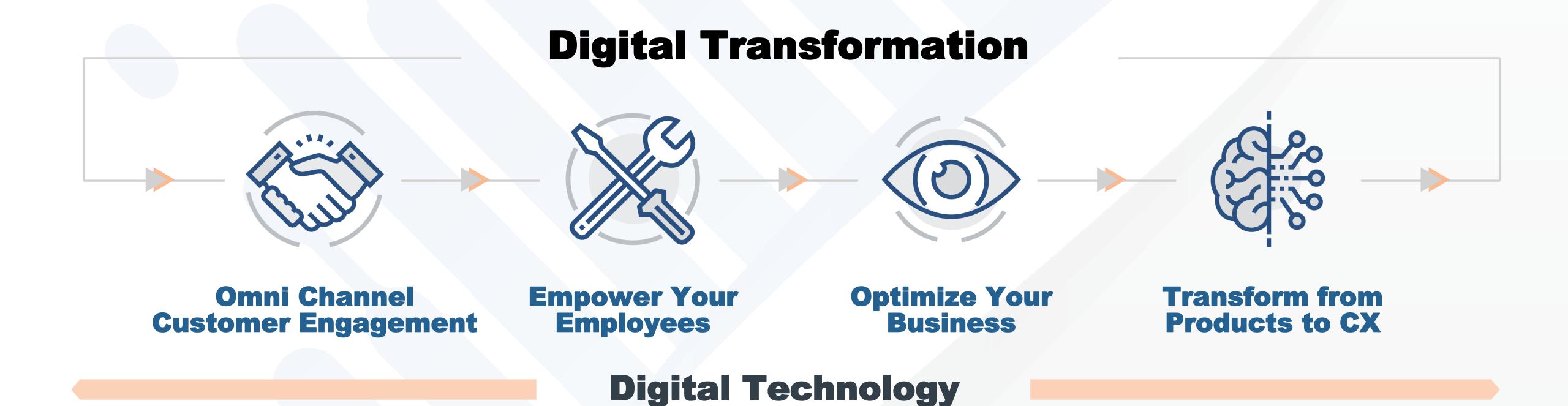
# POINT OF INFLECTION







# DIGITAL TRANSFORMATION





### SECURING DATA AT SPEED & SCALE

"...in the digital era, [security] focus needs to shift from securing network perimeters to safeguarding data spread across systems, devices, and the cloud."

MIT Technology Review, 2017



**Mobile Devices** 



**3D Printing** 





Location Detection Technologies



**IoT Platforms** 



**Smart Sensor** 



**Cloud Computing** 



Advanced Human-machine Interfaces



Bid Data Analytics and Advanced Algorithms



Multi-level
Customer
Interaction and
Customer Profiling



# **EXPANDING EXPOSURE & COMPLEXITY**

- Hyper-connected Networks
- Connected OT & IT Systems
- Functional & Cyber Security

11.2B TOTAL 8.4B TOTAL 12 863 7 038 5 244

**Business Vertical Specific** 

**Business Cross-Industry** 

Consumer

2017 2018

Source: Gartner 2017



20.4B

**TOTAL** 

## EXISTING APPROACHES ARE NOT WORKING...

- Missing basics due to complexity
- Cyber complexity is growing
- IT teams are overwhelmed
- Perimeters are disappearing
- Threat actors can break anything
- IT teams are missing security basics
- Less awareness and control
- Make complexity work for us







PHATC6 E

DTAGGGF

EAMASSIA

\*4T8 33 \* **#** 

BAHBU

JOAAQI

96B5

30.05H24E

34E5MABB

BH5E62 E5

### SECURING DIGITAL THE ENTERPRISE

#### SECURITY PRINCIPLES:

O1 Holistic security plan based on simplicity and automation

O4 Single panel of glass – deep centralized visibility and control

Open standards so everything can connect

()5 Orchestration at Speed and Scale

O3 Single panel of glass – deep centralized visibility and control

O6 Analytics & Artificial Intelligence for behavioral analysis



### FOR DISCUSSION

- Is your organization adopting digital transformation, and if so, what kind?
- Are you leveraging cloud and / or IoT technologies as part of your digital transformation?
- What are the biggest security hurdles that must be addressed for your digital transformation to be successful?
- Is your existing security strategy falling short, and if so, how?
- Are you implementing distributed network segmentation and virtualization as part of your security strategy today?
- What are your top 3 areas of future security investment?
- How much security is "enough"?





JONATHAN NGUYEN-DUY
VICE PRESIDENT, STRATEGY & ANALYTICS
JNGUYENDUY@FORTINET.COM