

Machine Learning and AIOps

Splunk4Ninjas | [CUSTOMER NAME]



Forward-looking statements

This presentation may contain forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended. All statements other than statements of historical facts are statements that could be deemed forward-looking statements. These statements are based on current expectations, estimates, forecasts, and projections about the industries in which we operate and the beliefs and assumptions of our management based on the information currently available to us. Words such as “expects,” “anticipates,” “targets,” “goals,” “projects,” “intends,” “plans,” “believes,” “momentum,” “seeks,” “estimates,” “continues,” “endeavors,” “strives,” “may,” variations of such words, and similar expressions are intended to identify such forward-looking statements. In addition, any statements that refer to (1) our goals, commitments, and programs; (2) our business plans, initiatives, and objectives; and (3) our assumptions and expectations, including our expectations regarding our financial performance, products, technology, strategy, customers, markets, acquisitions and investments are forward-looking statements. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in this presentation. Readers are cautioned that these forward-looking statements are only predictions and are subject to risks, uncertainties, and assumptions that are difficult to predict, including those identified in the “Risk Factors” section of Cisco’s most recent report on Form 10-Q filed on May 21, 2024 and its most recent report on Form 10-K filed on September 7, 2023. The forward-looking statements made in this presentation are made as of the time and date of this presentation. If reviewed after the initial presentation, even if made available by Cisco or Splunk, on Cisco or Splunk’s website or otherwise, it may not contain current or accurate information. Cisco and Splunk undertake no obligation to revise or update any forward-looking statements for any reason, except as required by law.

In addition, any information about new products, features, functionality or our roadmap outlines our general product direction and is subject to change at any time without notice. It is for informational purposes only and shall not be incorporated into any contract or other commitment or be relied upon in making a purchasing decision. We undertake no commitment, promise or obligation either to develop the features or functionalities described, in beta or in preview (used interchangeably), or to include any such feature or functionality in a future release. The development, release, and timing of any features or functionality described for our products remains at our sole discretion.

Splunk and Splunk> are trademarks and registered trademarks of Splunk Inc. in the United States and other countries. All other brand names, product names, or trademarks belong to their respective owners. © 2024 Splunk Inc. All rights reserved.

Meet Your Presenters



[NAME]
[Title]



[NAME]
[Title]



[NAME]
[Title]

Agenda

Current Challenges for Operations Teams

How Splunk Drives Machine Learning

Scenario Introduction

Deep Dive Modules

Wrap Up and Next Steps

Leading Initiatives Driving ML Adoption

200%

Increase in proactive detection of security and performance issues, significantly reducing downtime

2.1x

More likely to have automated processes for alerts, helping operationalize data at scale

\$365k/hour

On average saved from costly outages, helping organizations protect against revenue loss

Sources:
Harvard Business Review - Artificial Intelligence for the Real World Digital Enterprise Journal Report: The Roadmap to Becoming a Top Performing Organization in Managing IT Operations

Obstacles Blocking ML Adoption

1.8x

Increase in data and events to process every two years, creating **challenges in handling data volume**

1 in 2

Companies increase the number of data silos, leading to difficulties integrating ML in **isolated systems**

79%

Failure rate for companies which try to implement machine learning from scratch, due to **lack of expertise**

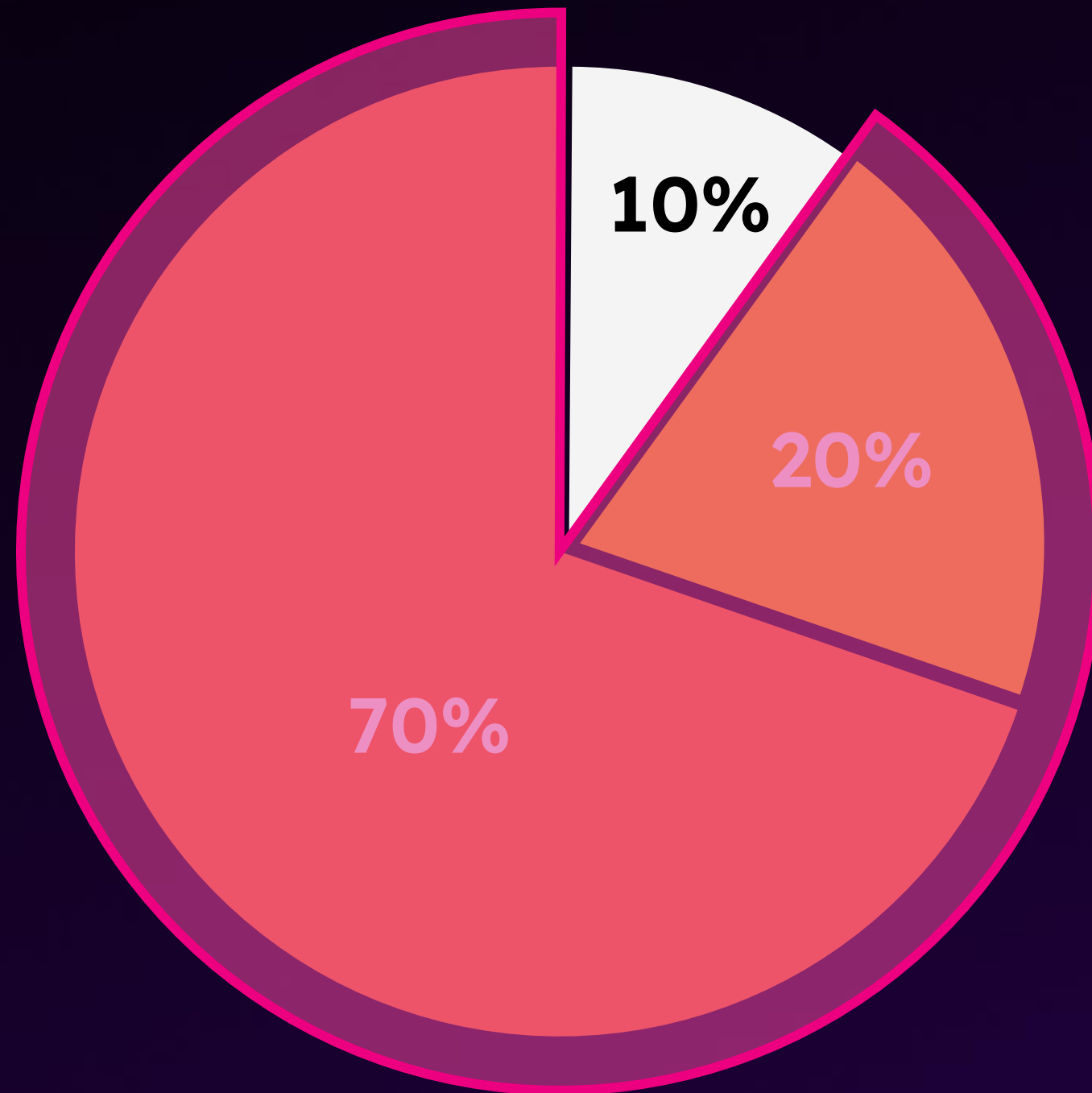
Sources:

Harvard Business Review - Artificial Intelligence for the Real World

Digital Enterprise Journal Report: The Roadmap to Becoming a Top Performing Organization in Managing IT Operations

<https://www.xplm.com/news/press/industry-study-2023-companies-cannot-control-their-data-silos/>

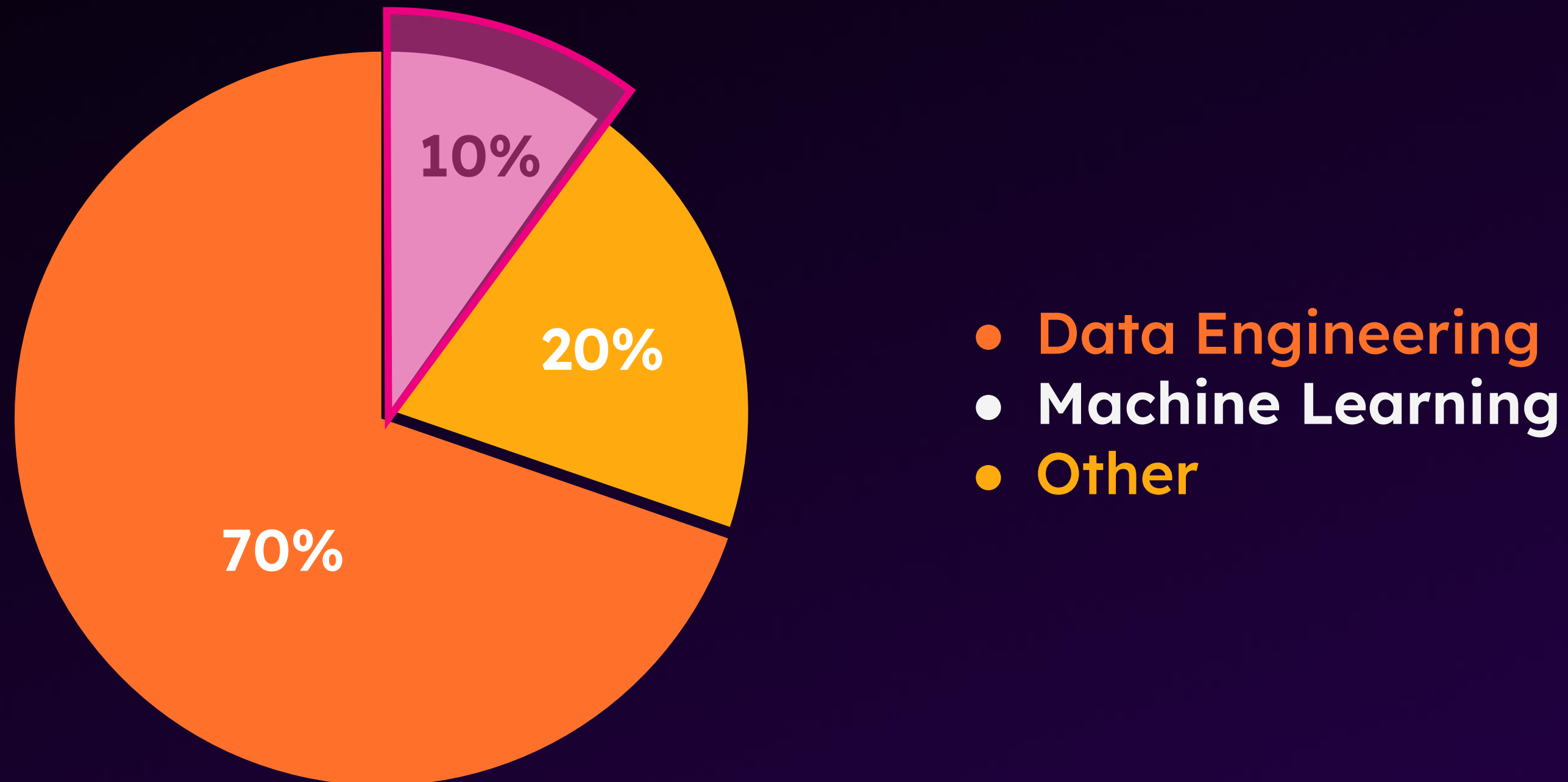
How Data Scientists Spend Their Time



- Data Engineering
- Machine Learning
- Other

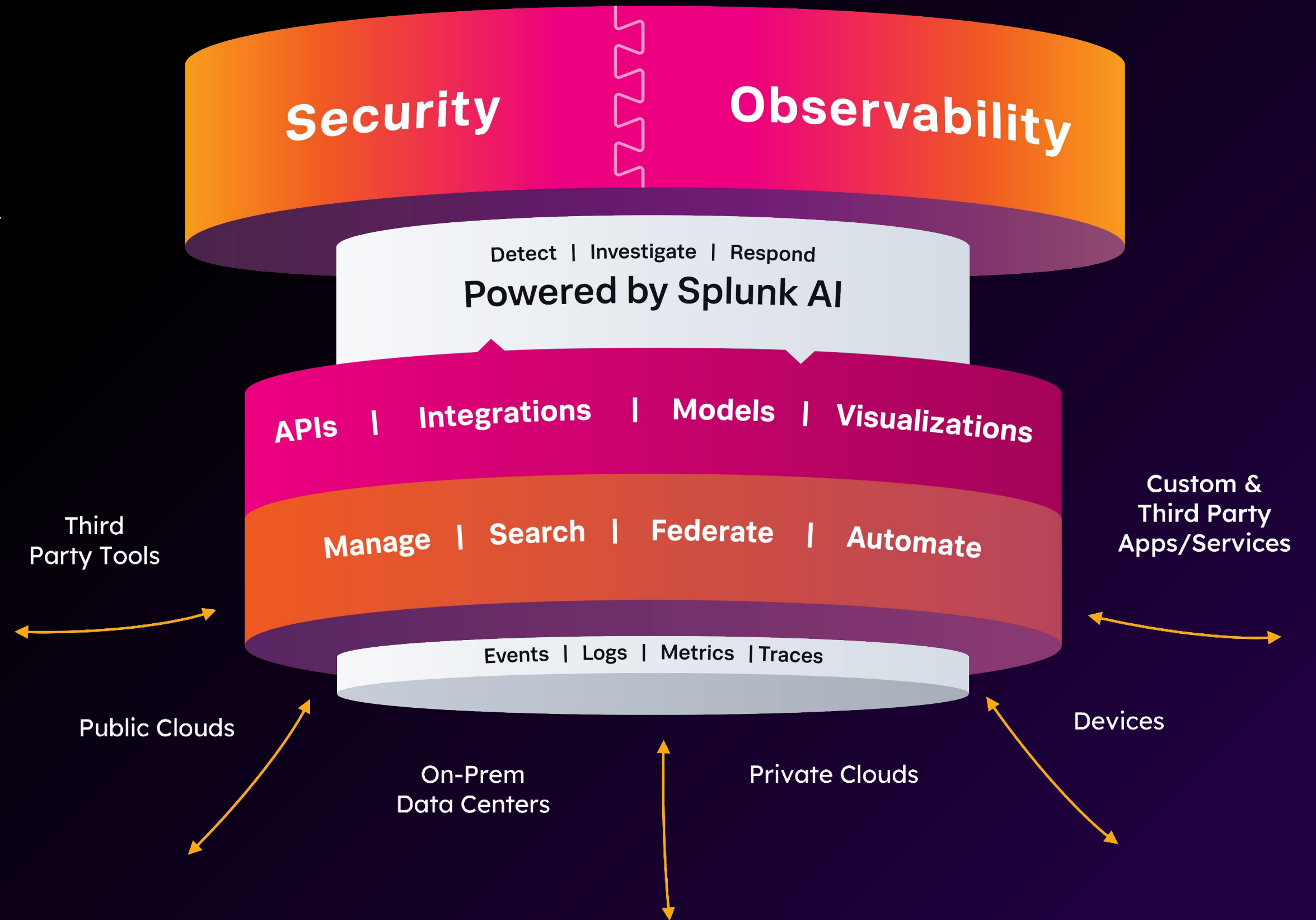
Data originated from "[Cleaning Big Data: Most Time-Consuming, Least Enjoyable Data Science Task, Survey Says](#)", Forbes Mar 23, 2016".

How Data Scientists Spend Their Time



Data originated from "[Cleaning Big Data: Most Time-Consuming, Least Enjoyable Data Science Task, Survey Says](#)", Forbes Mar 23, 2016".

The Unified Security and Observability Platform



Different Levels of Teaching Machines



Artificial Intelligence

The broad study of teaching a computer to process data and make decisions

Different Levels of Teaching Machines



Artificial Intelligence

The broad study of teaching a computer to process data and make decisions



Machine Learning

Subset of AI. Predictions and insight with minimal human interference

Different Levels of Teaching Machines



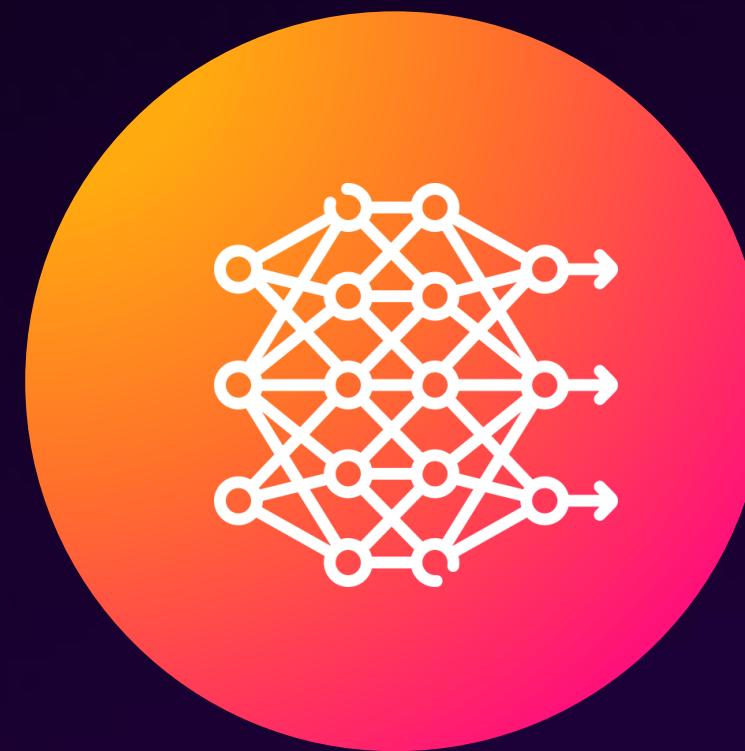
Artificial Intelligence

The broad study of teaching a computer to process data and make decisions



Machine Learning

Subset of AI. Predictions and insight with minimal human interference



Deep Learning

Subset of ML. Predictions via neural networks

Different Levels of Teaching Machines



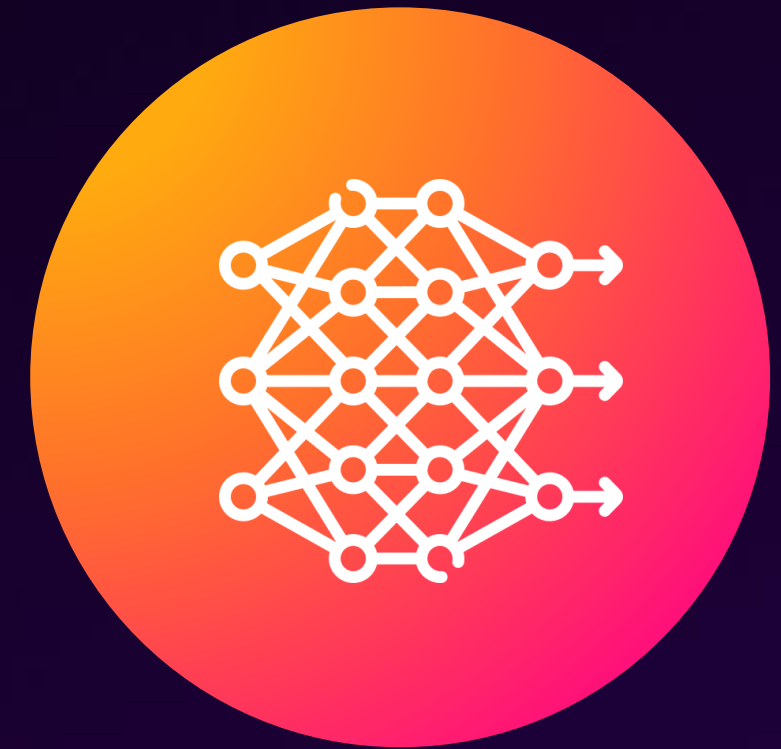
Artificial Intelligence

The broad study of teaching a computer to process data and make decisions



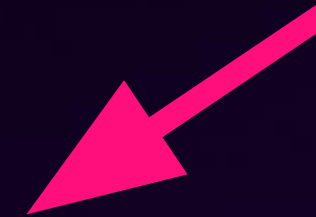
Machine Learning

Subset of AI. Predictions and insight with minimal human interference



Deep Learning

Subset of ML. Predictions via neural networks



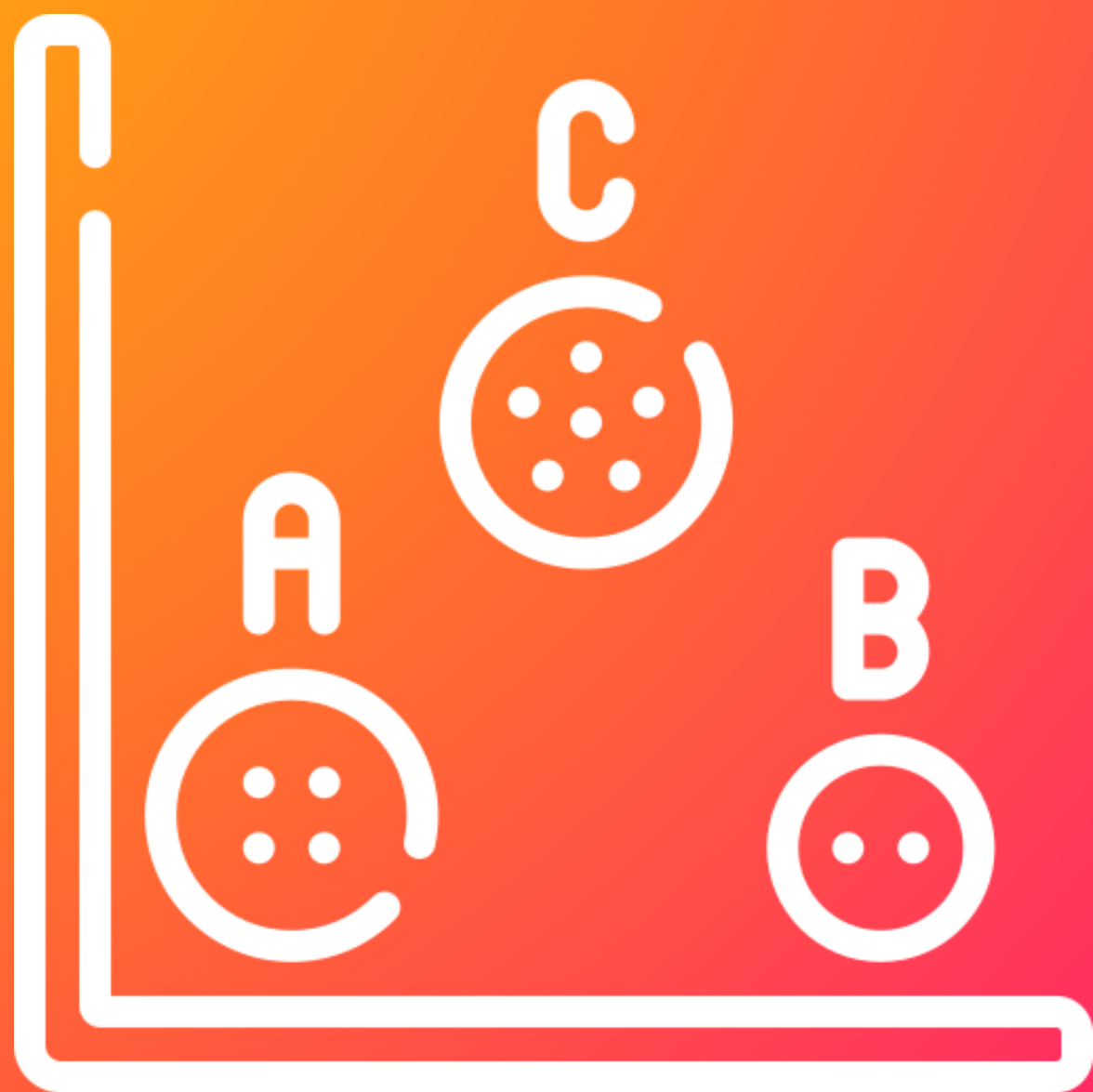


Predictive Algorithms

Methods that help you get ahead of issues that may happen in the future

Includes:

- Numerical Regression
- Categorical Regression
- Time Series Forecasting



Categorization Algorithms

Uncover insights about your data to quickly respond in the present

Includes:

- Categorical Regression
- Clustering



Outlier Detection Algorithms

Identify and analyze abnormal behavior in your data

Includes:

- Clustering
- Outlier Detection

Easy to Operationalize

Every Search Can Use Machine Learning



Industrial Assets



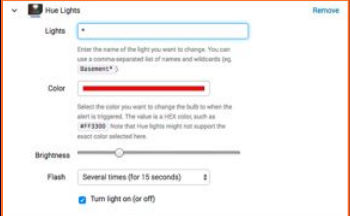
Consumer and Mobile Devices



OT



IT



Flash lights



Send an email



File a ticket



Trigger process flow

Third-Party Applications



Smartphones and Devices

Model Longevity



NUMERICAL REGRESSION START

Use Case:

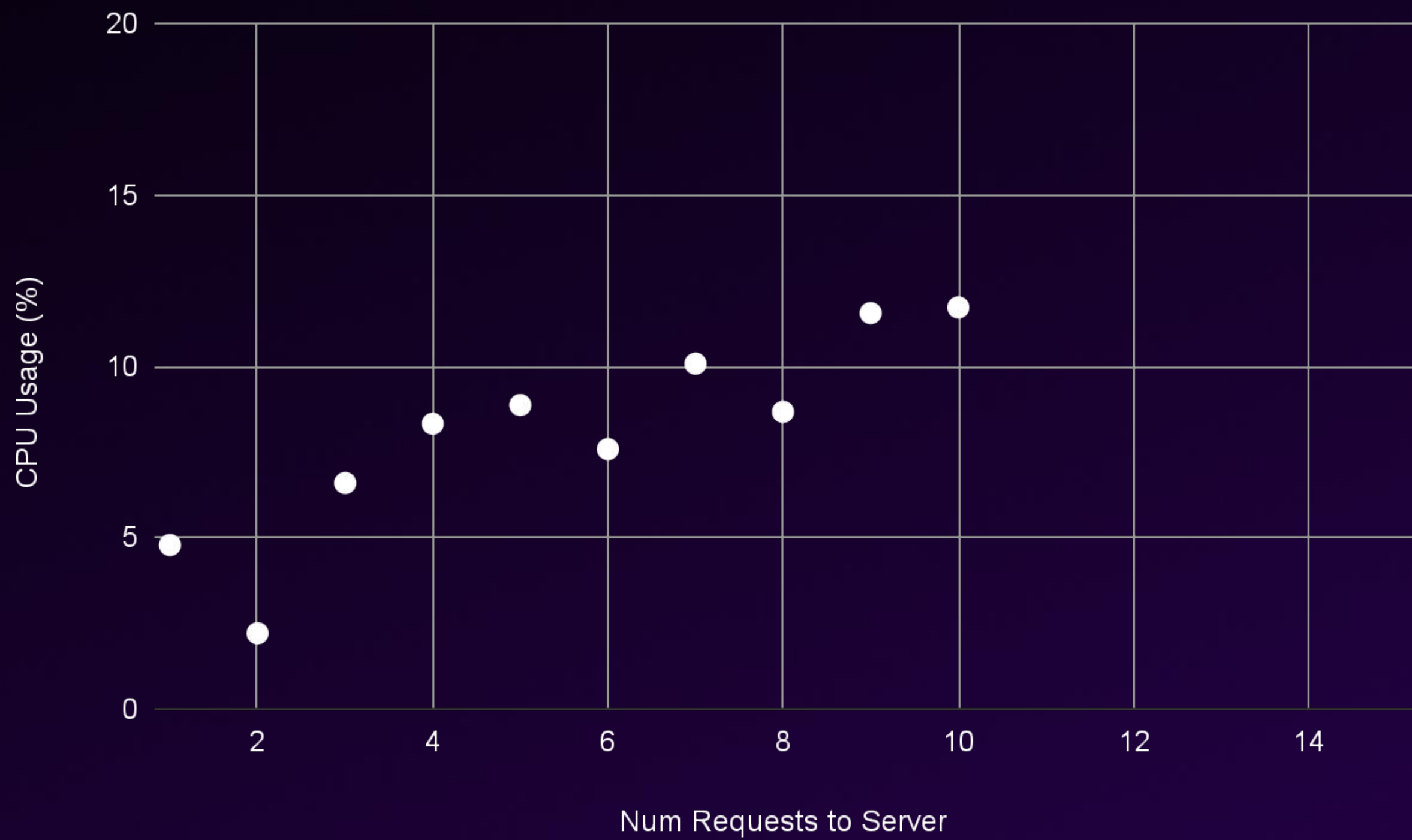
Modeling System Behavior



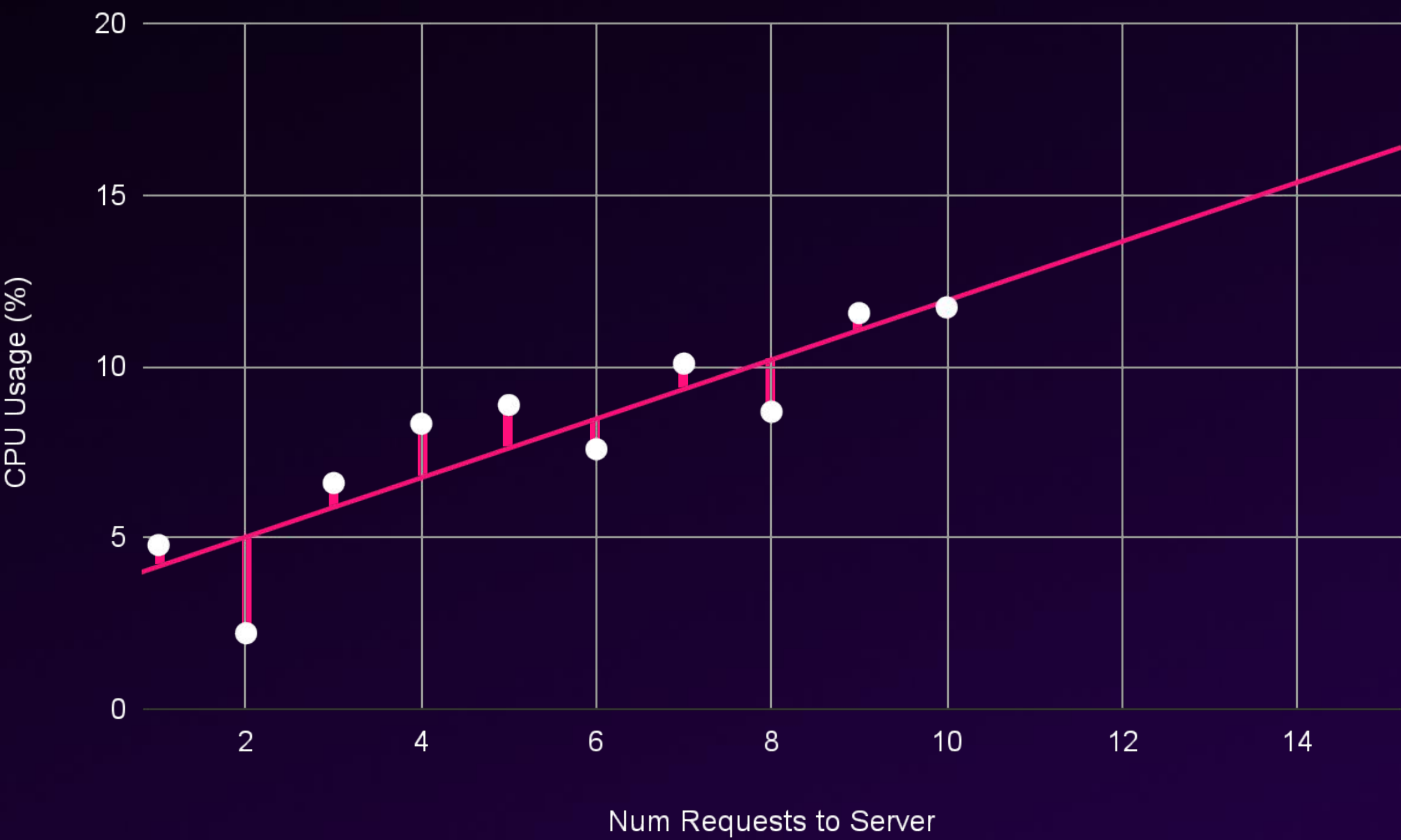
Numeric Prediction

“A method that lets you model and predict how a metric will behave based on changes in the environment”

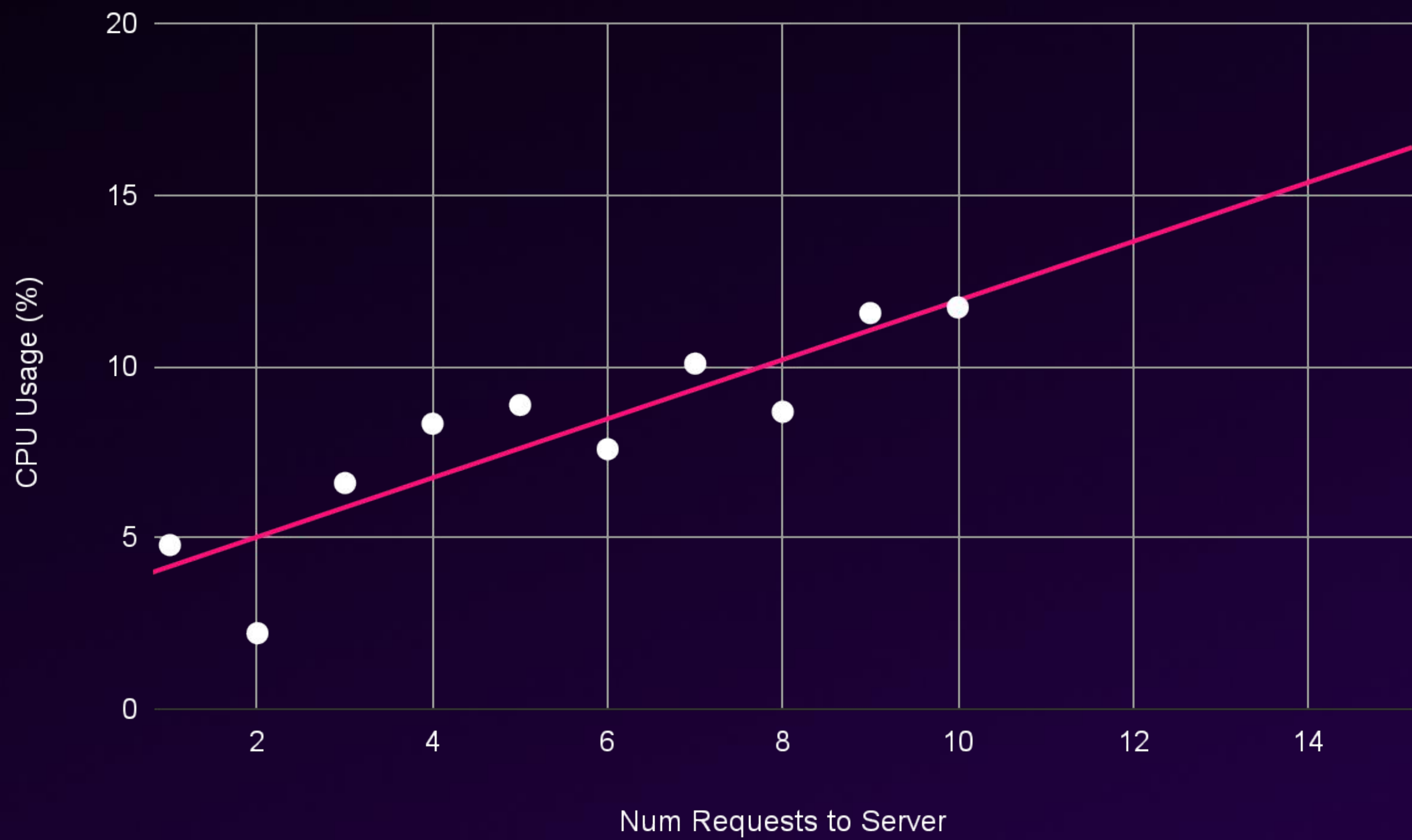
Numerical Prediction



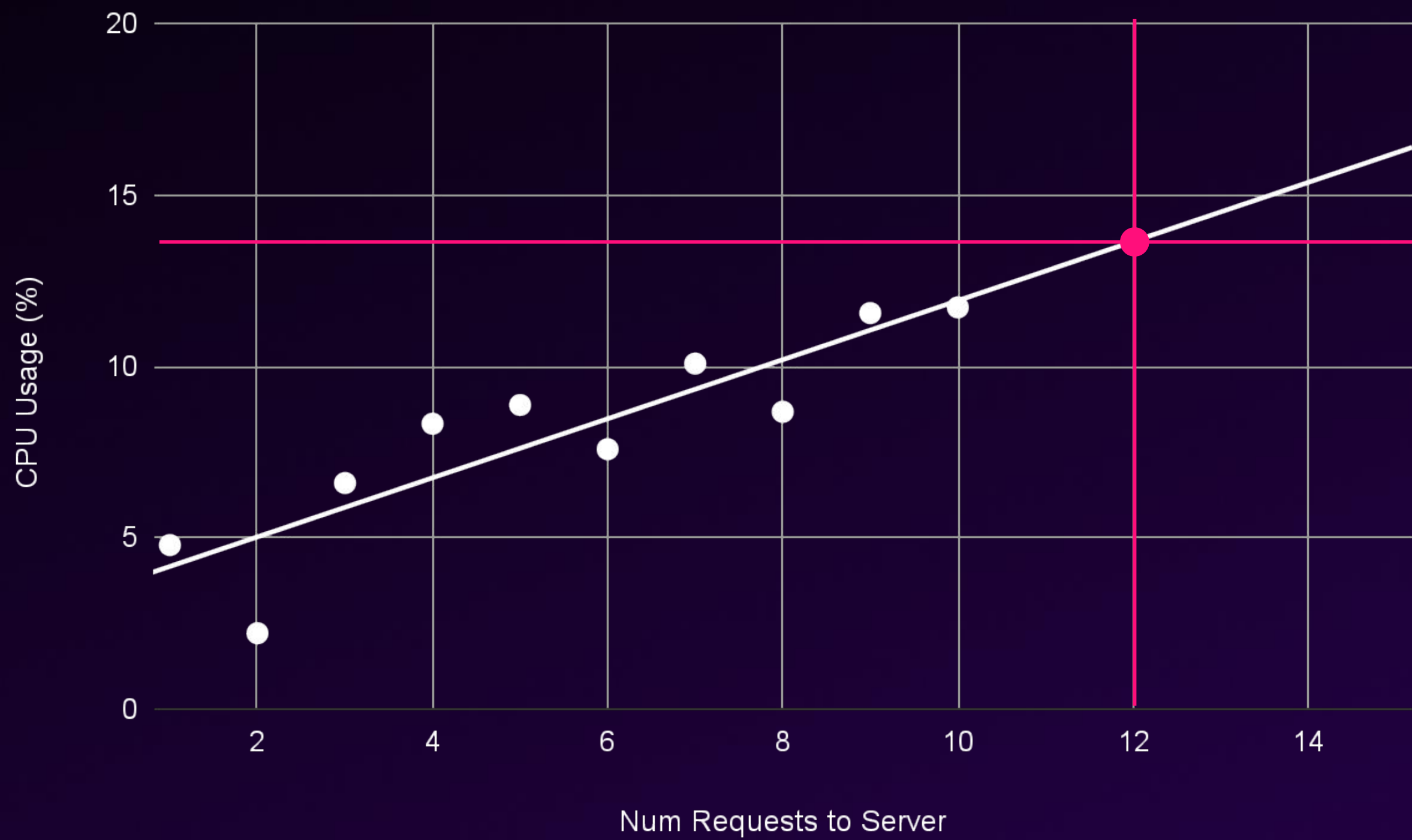
Numerical Prediction



Numerical Prediction



Numerical Prediction





Numeric Prediction

“A method that lets you model and predict how a metric will behave based on changes in the environment”

Live Instance Demo

Log Into [INSTANCE URL]

Lab Guide Exercise #1

Time: 10 minutes

Summary

Top 4 most important things to remember about numerical prediction

1

Predicting numeric fields is done using a **supervised learning** method which uses **labeled data**

2

Models **assumes a causative relationship exists** among selected fields

3

Scaling data prior to training is **almost always necessary**

4

Choice of numeric prediction algorithm(s) may rely on a **subject matter expert** of the data

Predictive Analytics

NUMERICAL REGRESSION END

FORECASTING START

Use Case:

Forecasting Key Metrics

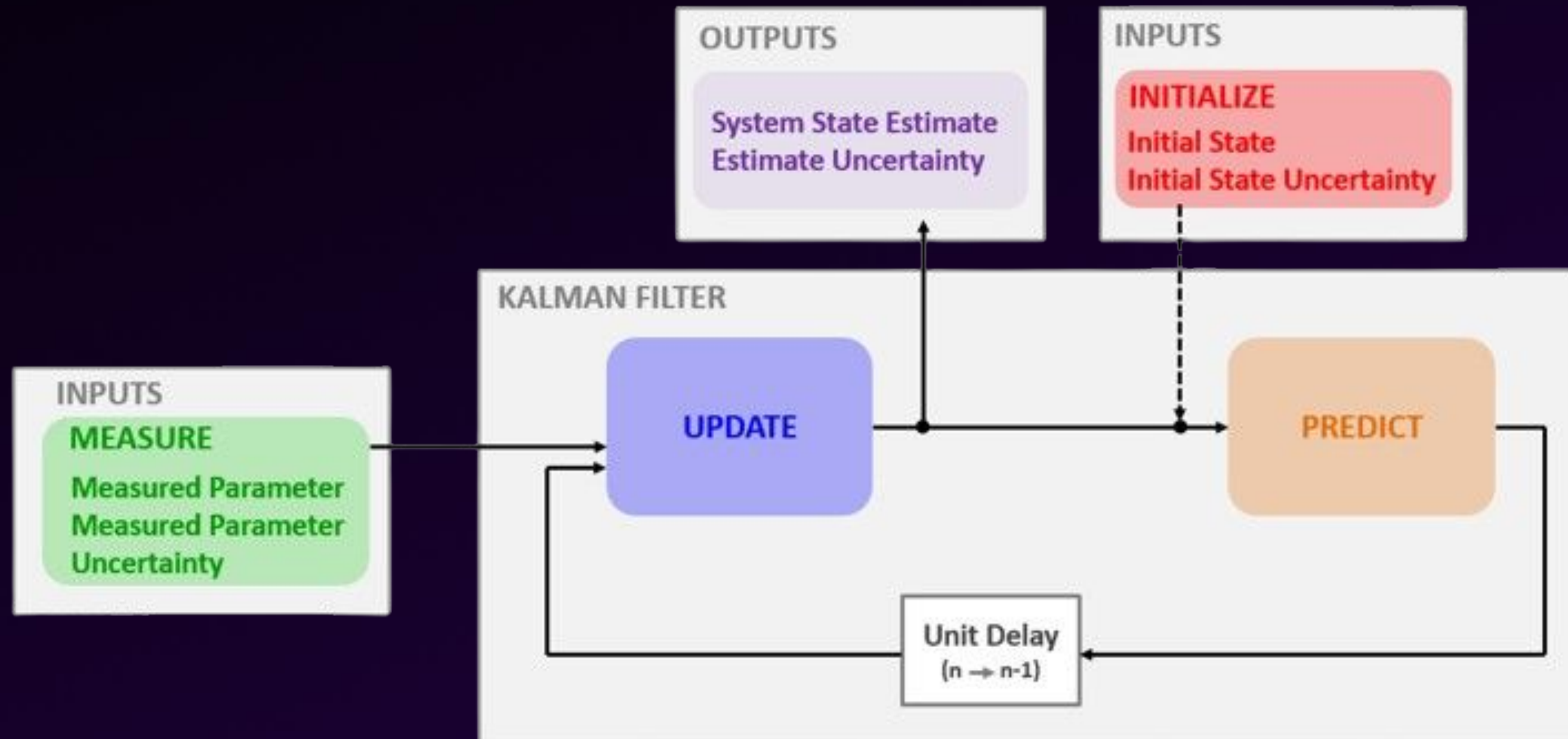


Forecasting Time Series

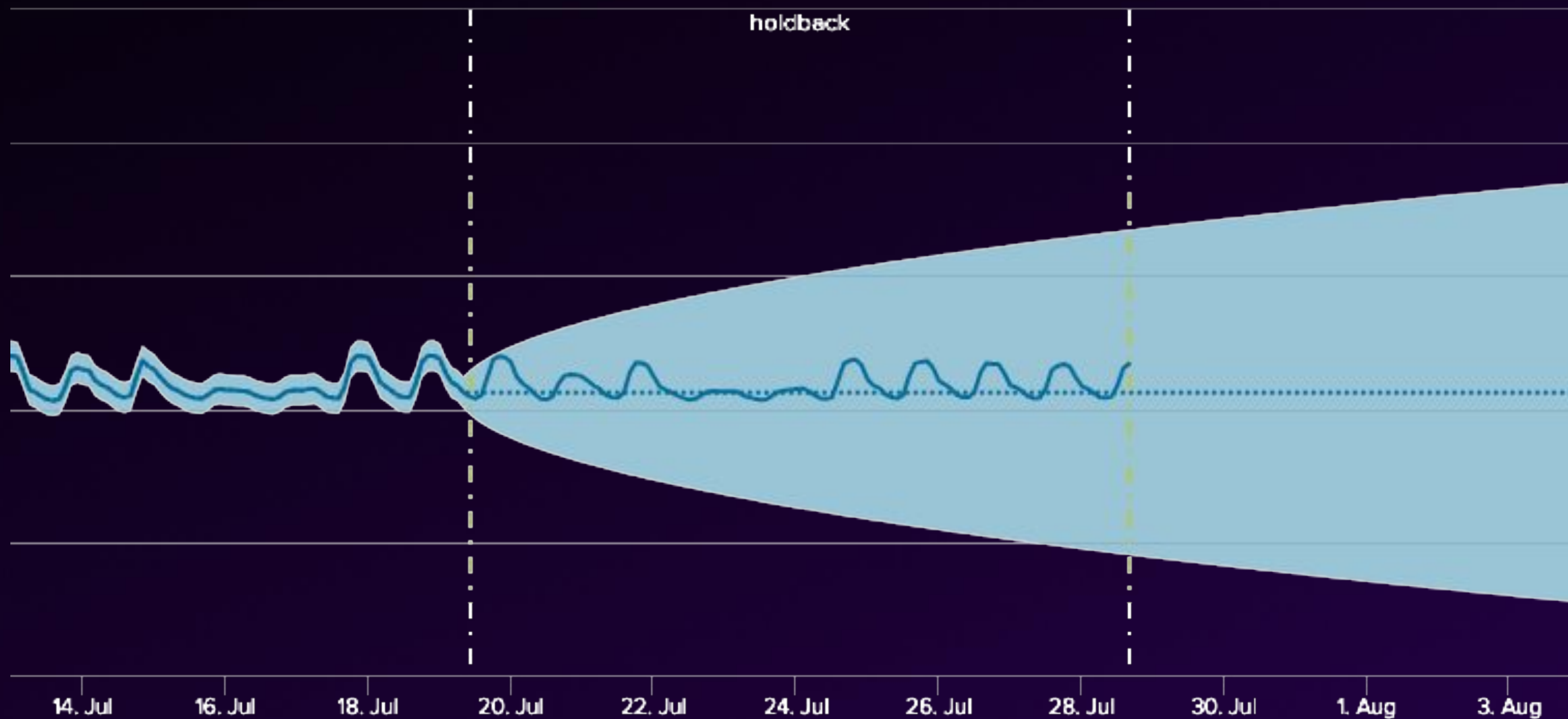
“Using historical data to identify patterns, which are then used to forecast how your data might behave in the future”

Source: Parzival'1997, flaticon.com

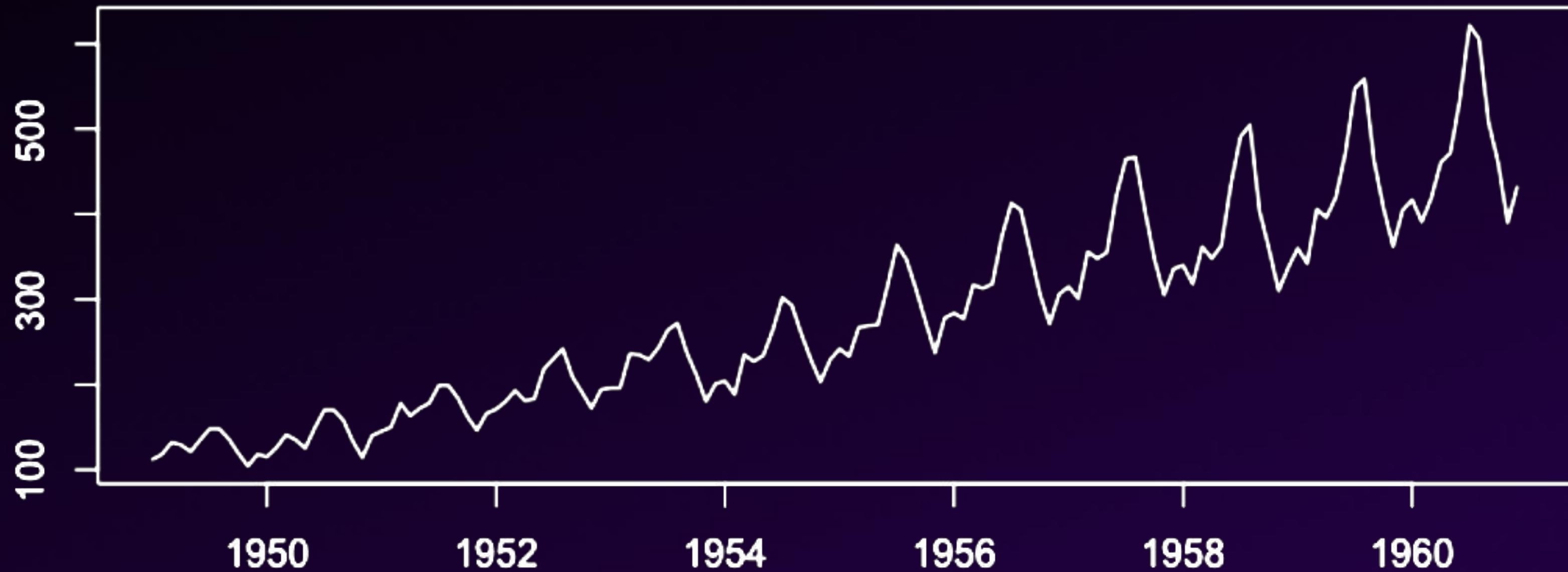
The Kalman Filter



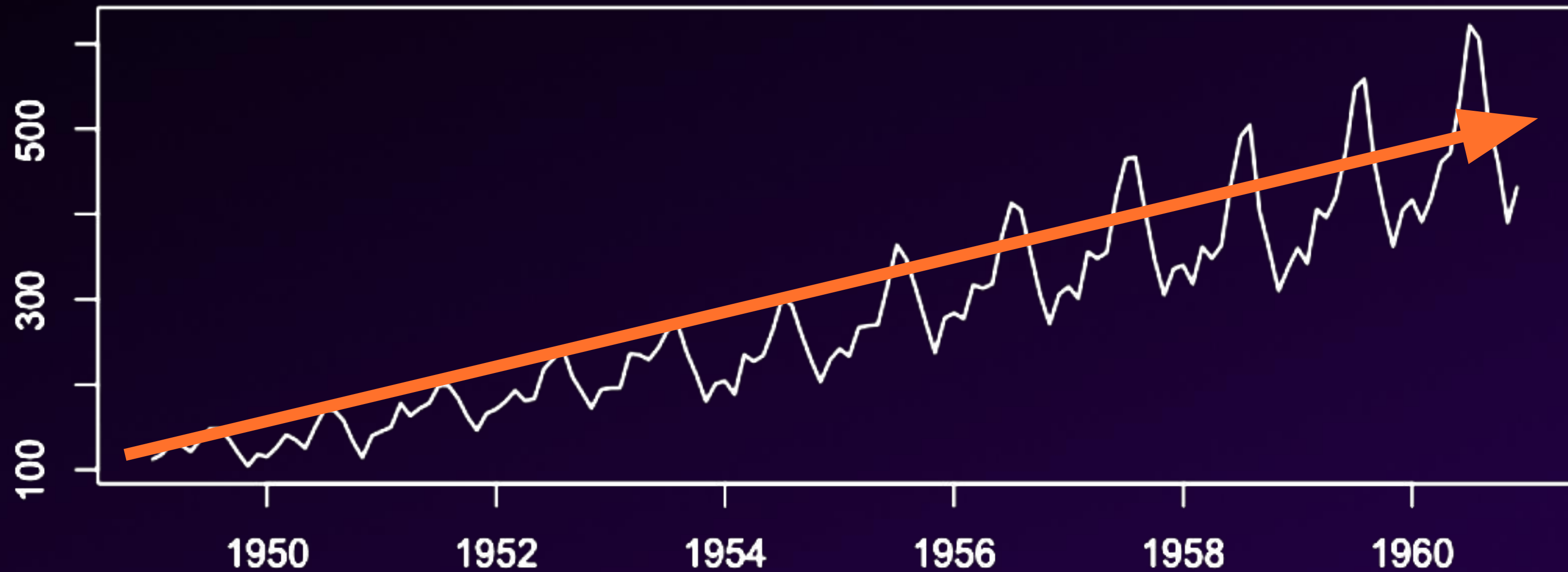
The Kalman Filter



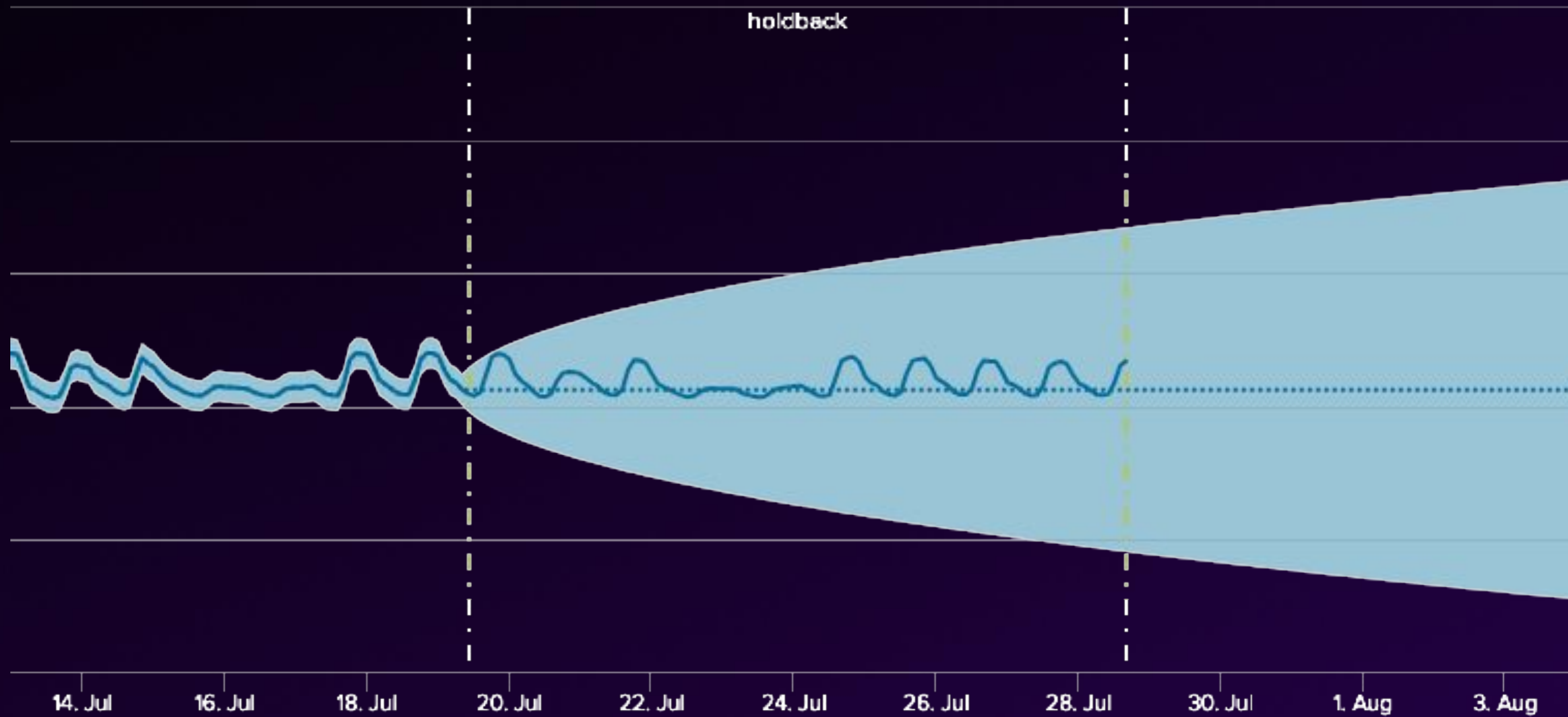
The Kalman Filter



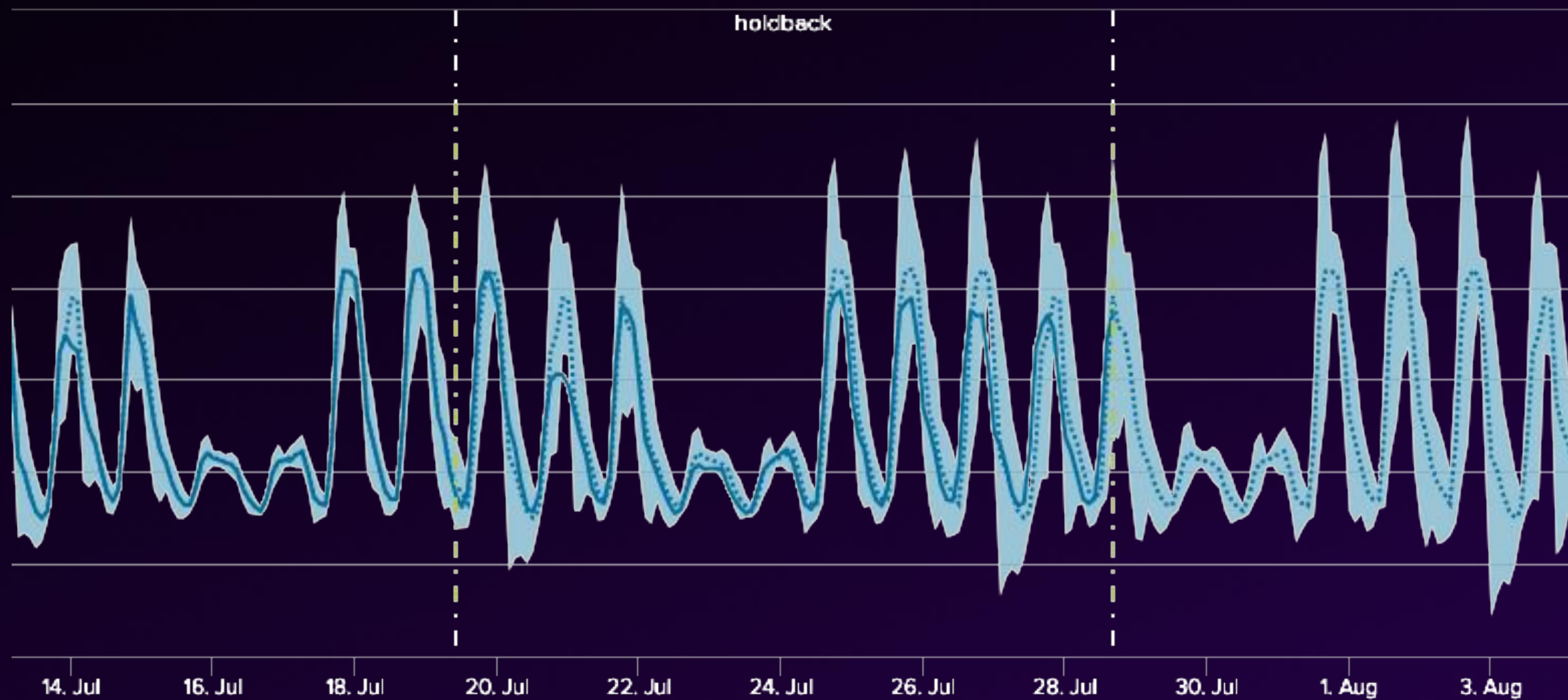
The Kalman Filter



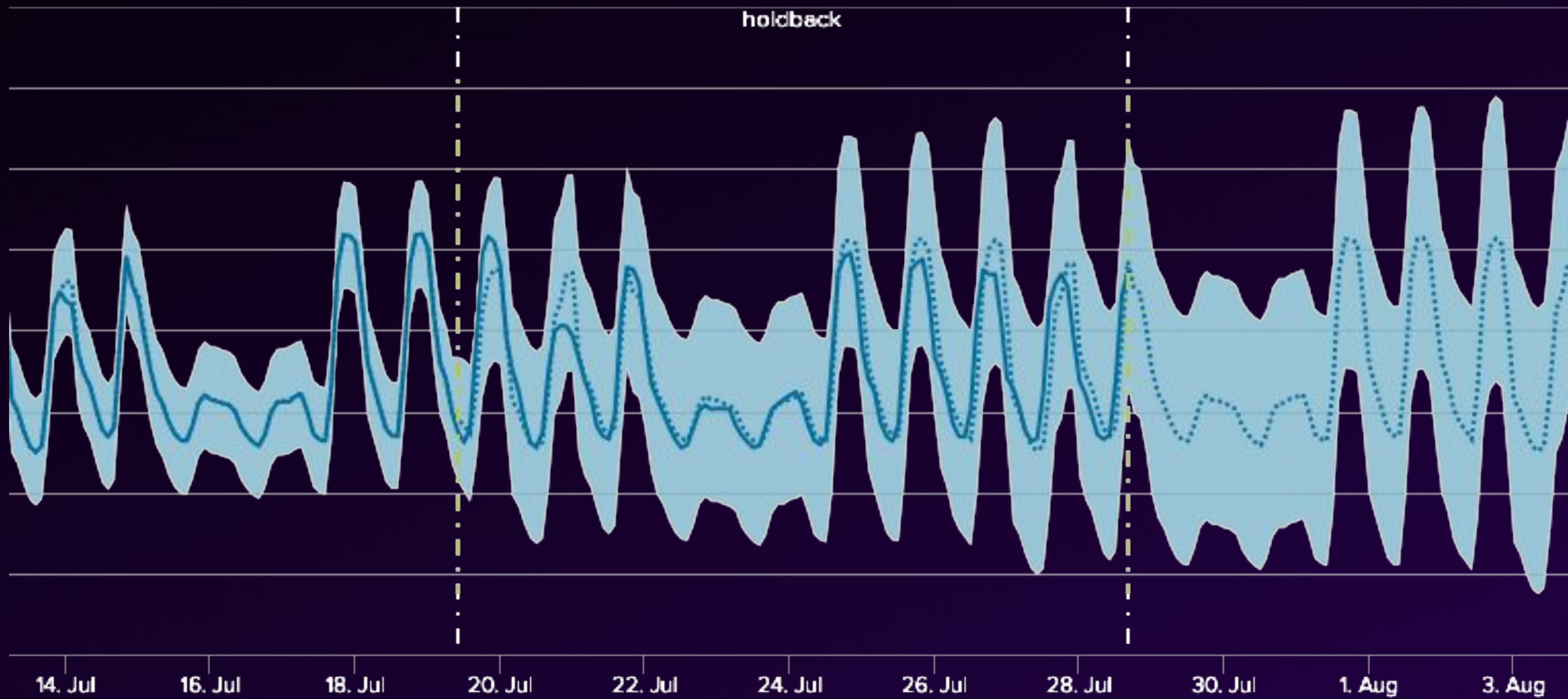
The Kalman Filter



The Kalman Filter



The Kalman Filter





Forecasting Time Series

“Using historical data to identify patterns, which are then used to forecast how your data might behave in the future”

Source: Parzival'1997, flaticon.com

Live Instance Demo

Log Into [INSTANCE URL]

Lab Guide Exercise #2

Time: 10 minutes

Summary

Top 4 most important things to remember about forecasting time series

1

Forecasting time series is done using a **supervised learning** method

2

Models **assume historic data as a baseline**, and will self-correct accordingly

3

Parameters have a **large impact on performance**. Tuning each model is highly recommended

4

Choice of forecasting algorithm may rely on a **subject matter expert** of the data

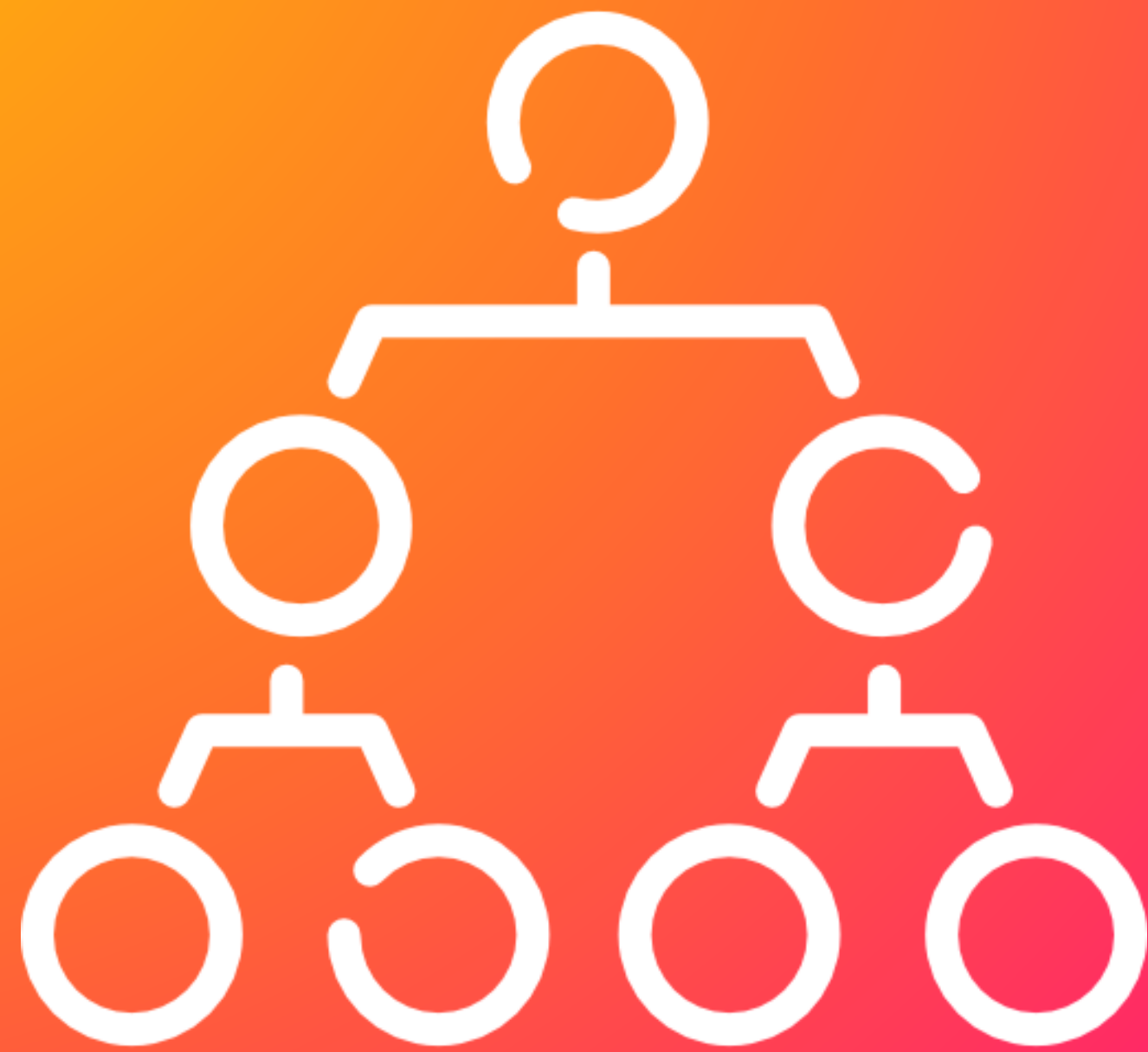
Resource Forecasting

FORECASTING END

CATEGORICAL PREDICTION START

Use Case:

Filtering out False Positive Alerts



Categorical Prediction

“A method that lets you quickly, easily, and sustainably gain insight into your data by predicting its categorical features”

How Does Categorical Prediction Work?

How Does Categorical Prediction Work?

| alert group | count | src | alert value | Predicate |
|---------------|-------|----------------|-------------|----------------|
| T-Shirt Co. | 15 | checkoutsvc | 107 | False positive |
| BTCup Digital | 17 | btcup_checkout | 375 | True positive |
| BTCup Digital | 3 | payment_svc | 89 | True positive |

How Does Categorical Prediction Work?

| alert group | count | src | alert value | Predicate |
|---------------|-------|----------------|-------------|----------------|
| T-Shirt Co. | 15 | checkoutsvc | 107 | False positive |
| BTCup Digital | 17 | btcup_checkout | 375 | True positive |
| BTCup Digital | 3 | payment_svc | 89 | True positive |

How Does Categorical Prediction Work?

| alert group | count | src | alert value | Predicate |
|---------------|-------|----------------|-------------|----------------|
| T-Shirt Co. | 15 | checkoutsvc | 107 | False positive |
| BTCup Digital | 17 | btcup_checkout | 375 | True positive |
| BTCup Digital | 3 | payment_svc | 89 | True positive |

How Does Categorical Prediction Work?

| alert group | count | src | alert value | Predicate |
|---------------|-------|----------------|-------------|----------------|
| T-Shirt Co. | 15 | checkoutsvc | 107 | False positive |
| BTCup Digital | 17 | btcup_checkout | 375 | True positive |
| BTCup Digital | 3 | payment_svc | 89 | True positive |

| alert group | count | src | alert value | Predicate (predicted) |
|-------------|-------|--------------|-------------|--------------------------|
| T-Shirt Co. | 17 | checkoutsvc | 100 | False positive |
| O11y Cloud | 16 | browsercheck | 89 | False positive |

How Does Categorical Prediction Work?

| alert group | count | src | alert value | Predicate |
|---------------|-------|----------------|-------------|----------------|
| T-Shirt Co. | 15 | checkoutsvc | 107 | False positive |
| BTCup Digital | 17 | btcup_checkout | 375 | True positive |
| BTCup Digital | 3 | payment_svc | 89 | True positive |

| alert group | count | src | alert value | Predicate (predicted) |
|-------------|-------|--------------|-------------|--------------------------|
| T-Shirt Co. | 17 | checkoutsvc | 100 | False positive |
| O11y Cloud | 16 | browsercheck | 89 | True positive? |

How Does Categorical Prediction Work?

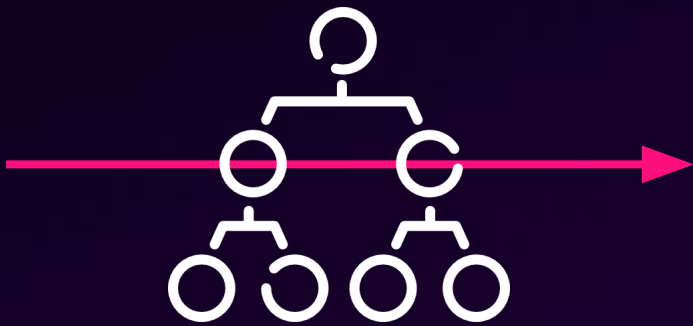
Training Data

| Feature 1 | ... | Feature n | Severity |
|-----------|-----|-----------|----------|
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | LOW |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | LOW |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |

How Does Categorical Prediction Work?

Training Data

| Feature 1 | ... | Feature n | Severity |
|-----------|-----|-----------|----------|
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | LOW |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | LOW |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |



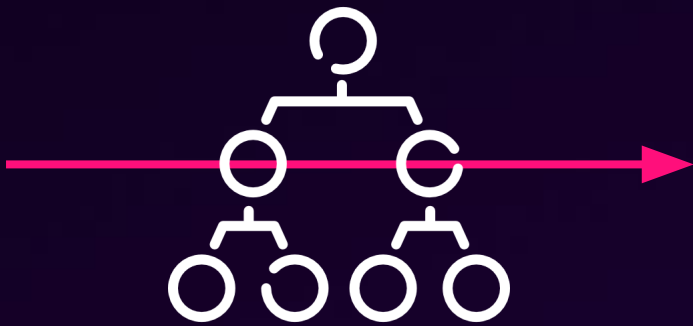
New Data

| Feature 1 | ... | Feature n | Severity (predicted) |
|-----------|-----|-----------|----------------------|
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |

How Does Categorical Prediction Work?

Training Data

| Feature 1 | ... | Feature n | Severity |
|-----------|-----|-----------|----------|
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | LOW |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | LOW |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |



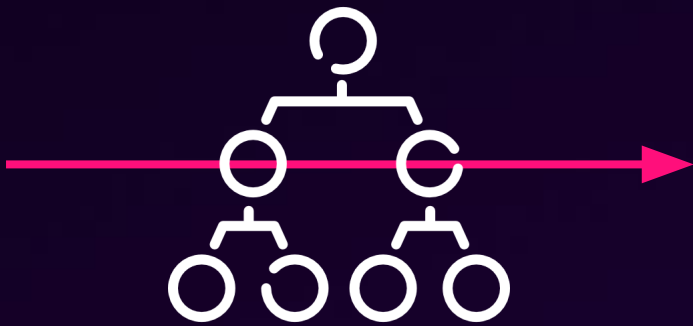
New Data

| Feature 1 | ... | Feature n | Severity (predicted) | Severity (actual) |
|-----------|-----|-----------|----------------------|-------------------|
| [data] | ... | [data] | CRITICAL | MAJOR |
| [data] | ... | [data] | CRITICAL | LOW |
| [data] | ... | [data] | CRITICAL | MINOR |
| [data] | ... | [data] | CRITICAL | CRITICAL |
| [data] | ... | [data] | CRITICAL | LOW |
| [data] | ... | [data] | CRITICAL | MINOR |
| [data] | ... | [data] | CRITICAL | MAJOR |
| [data] | ... | [data] | CRITICAL | MAJOR |
| [data] | ... | [data] | CRITICAL | MINOR |

How Does Categorical Prediction Work?

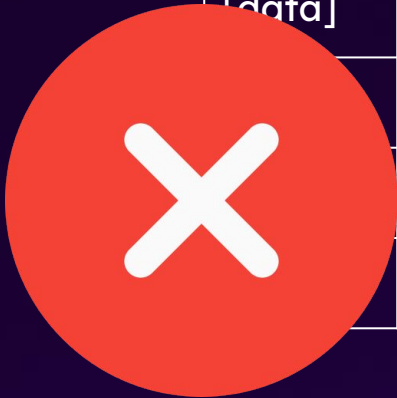
Training Data

| Feature 1 | ... | Feature n | Severity |
|-----------|-----|-----------|----------|
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | LOW |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | LOW |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |



New Data

| Feature 1 | ... | Feature n | Severity (predicted) | Severity (actual) |
|-----------|-----|-----------|----------------------|-------------------|
| [data] | ... | [data] | CRITICAL | MAJOR |
| [data] | ... | [data] | CRITICAL | LOW |
| [data] | ... | [data] | CRITICAL | MINOR |
| [data] | ... | [data] | CRITICAL | CRITICAL |
| [data] | ... | [data] | CRITICAL | LOW |
| [data] | ... | [data] | CRITICAL | MINOR |
| [data] | ... | [data] | CRITICAL | MAJOR |
| [data] | ... | [data] | CRITICAL | MAJOR |
| [data] | ... | [data] | CRITICAL | MINOR |



How Does Categorical Prediction Work?

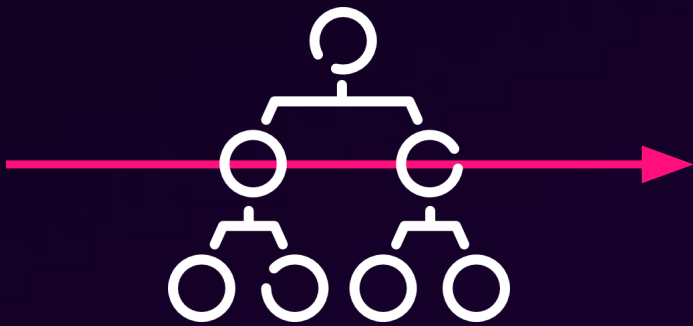
Training Data

| Feature 1 | ... | Feature n | Severity |
|-----------|-----|-----------|----------|
| [data] | ... | [data] | MAJOR |
| [data] | ... | [data] | LOW |
| [data] | ... | [data] | MINOR |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | LOW |
| [data] | ... | [data] | MINOR |
| [data] | ... | [data] | MAJOR |
| [data] | ... | [data] | MAJOR |
| [data] | ... | [data] | MINOR |

How Does Categorical Prediction Work?

Training Data

| Feature 1 | ... | Feature n | Severity |
|-----------|-----|-----------|----------|
| [data] | ... | [data] | MAJOR |
| [data] | ... | [data] | LOW |
| [data] | ... | [data] | MINOR |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | LOW |
| [data] | ... | [data] | MINOR |
| [data] | ... | [data] | MAJOR |
| [data] | ... | [data] | MAJOR |
| [data] | ... | [data] | MINOR |



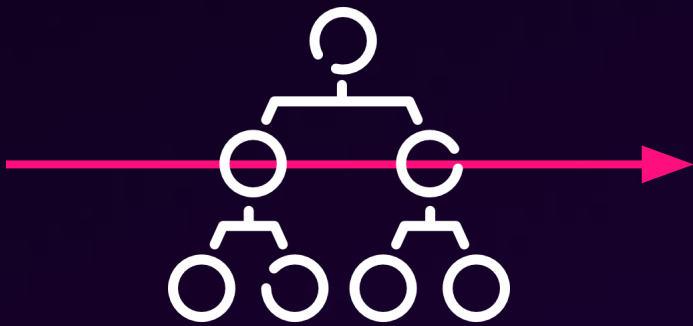
New Data

| Feature 1 | ... | Feature n | Severity (predicted) |
|-----------|-----|-----------|----------------------|
| [data] | ... | [data] | LOW |
| [data] | ... | [data] | MAJOR |
| [data] | ... | [data] | MAJOR |
| [data] | ... | [data] | MINOR |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | LOW |
| [data] | ... | [data] | MINOR |
| [data] | ... | [data] | LOW |

How Does Categorical Prediction Work?

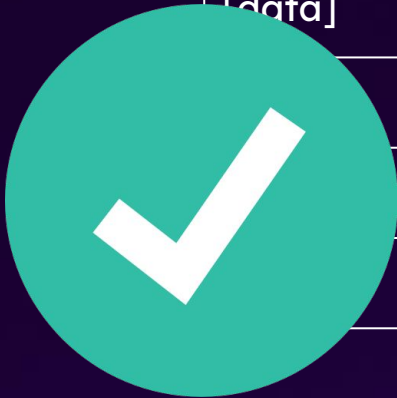
Training Data

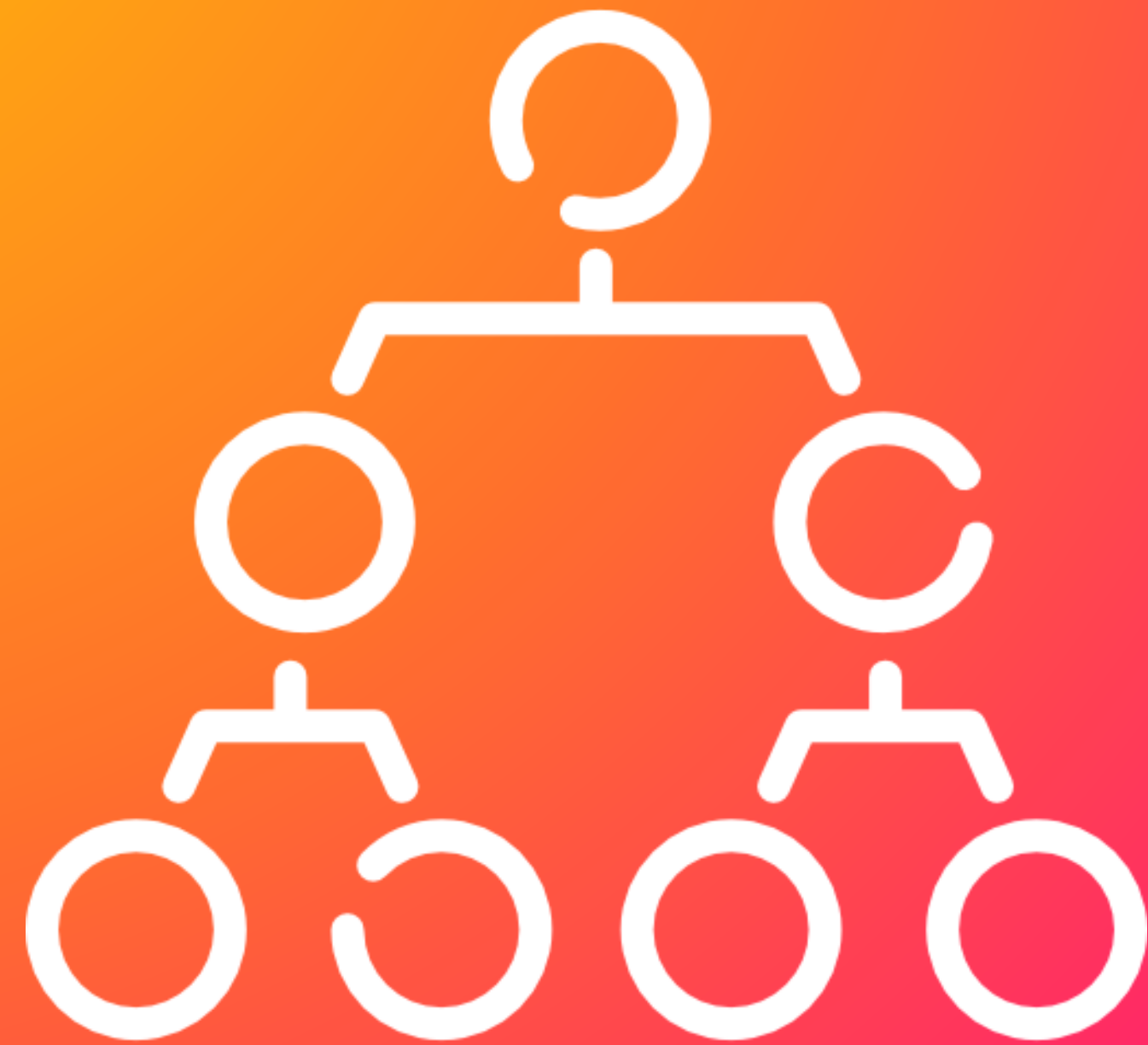
| Feature 1 | ... | Feature n | Severity |
|-----------|-----|-----------|----------|
| [data] | ... | [data] | MAJOR |
| [data] | ... | [data] | LOW |
| [data] | ... | [data] | MINOR |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | LOW |
| [data] | ... | [data] | MINOR |
| [data] | ... | [data] | MAJOR |
| [data] | ... | [data] | MAJOR |
| [data] | ... | [data] | MINOR |



New Data

| Feature 1 | ... | Feature n | Severity (predicted) |
|-----------|-----|-----------|----------------------|
| [data] | ... | [data] | LOW |
| [data] | ... | [data] | MAJOR |
| [data] | ... | [data] | MAJOR |
| [data] | ... | [data] | MINOR |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | CRITICAL |
| [data] | ... | [data] | LOW |
| [data] | ... | [data] | MINOR |
| [data] | ... | [data] | LOW |





Categorical Prediction

“A method that lets you quickly, easily, and sustainably gain insight into your data by predicting its categorical features”

Live Instance Demo

Log Into [INSTANCE URL]

Lab Guide Exercise #5

Time: 10 minutes

Summary

Top 4 most important things to remember about categorical prediction

1

Predicting categorical fields is done using a **supervised learning** method which uses **labeled data**

2

Models **assumes there exists a pattern** determining existing categories

3

Scaling data prior to training is **often necessary**

4

Choice of categorical prediction algorithm(s) may rely on a **subject matter expert** of the data

CATEGORICAL PREDICTION END

OUTLIER DETECTION START

Use Case:

Detecting Outliers in CPU Utilization



Outlier Detection Algorithms

Identify and analyze abnormal behavior in your data

Includes:

- Clustering
- Outlier Detection

Global



Data points different from expected pattern, range, or norm

Contextual



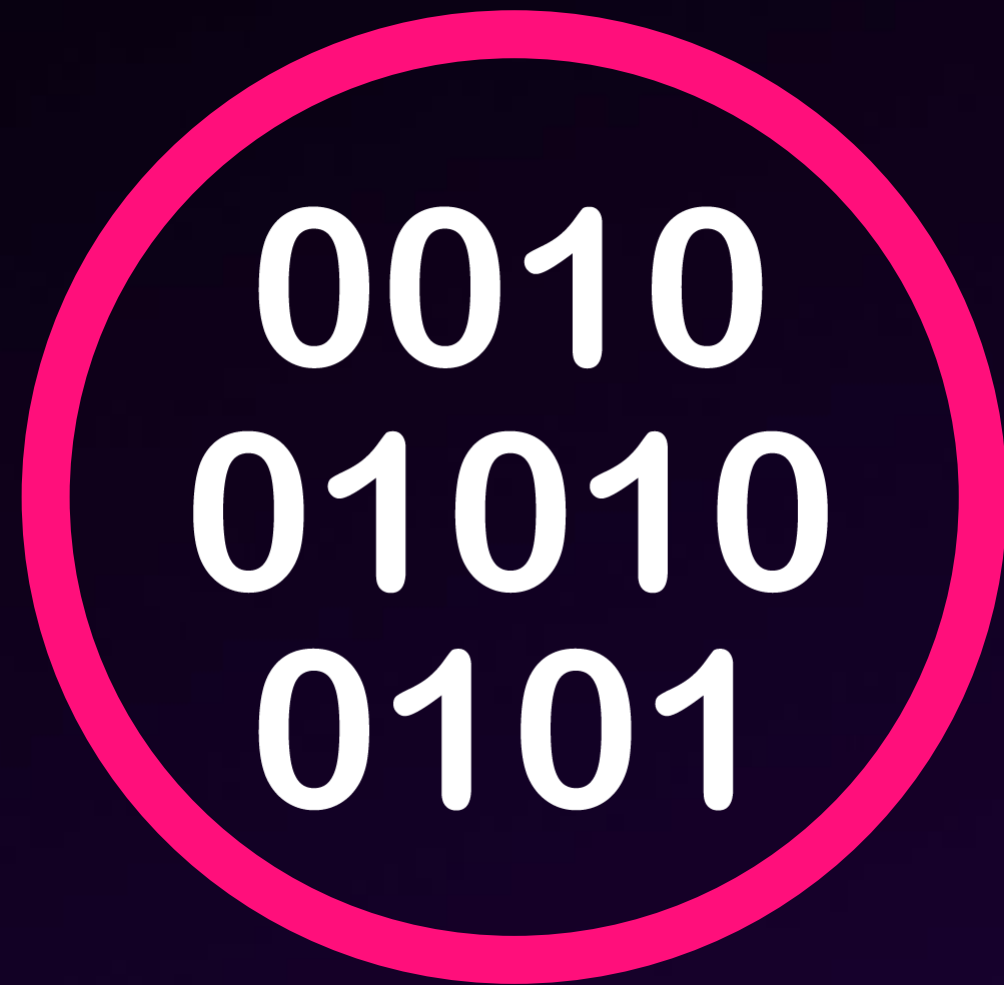
Are the results out of context?

Collective



Looks normal with isolation but stands out in a group

Numeric



Categorical



Included Algorithms

DensityFunction | LocalOutlierFactor | MultiVariateOutlierDetection | One-Class SVM

Categorical data to Numeric data?

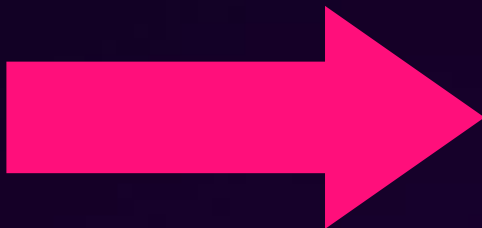
| device |
|----------|
| server01 |
| server02 |
| server03 |



0010
01010
0101

Categorical data to Numeric data?

| device |
|----------|
| server01 |
| server02 |
| server03 |



| device | server01 | server02 | server03 |
|----------|----------|----------|----------|
| server01 | 1 | 0 | 0 |
| server02 | 0 | 1 | 0 |
| server03 | 0 | 0 | 1 |



Outlier Detection Algorithms

Identify and analyze abnormal behavior in your data

Includes:

- Clustering
- Outlier Detection

Live Instance Demo

Log Into [INSTANCE URL]

Lab Guide Exercise #3

Time: 10 minutes

Summary

Top 4 most important things to remember about outlier detection

1

Outlier detection is a way of analyzing your data for **historical baseline outliers**

2

Models **assume historic data input represents normal data**

3

Encoding is necessary for categorical outlier detection

4

Choice of outlier algorithm may rely on a **subject matter expert** of the data

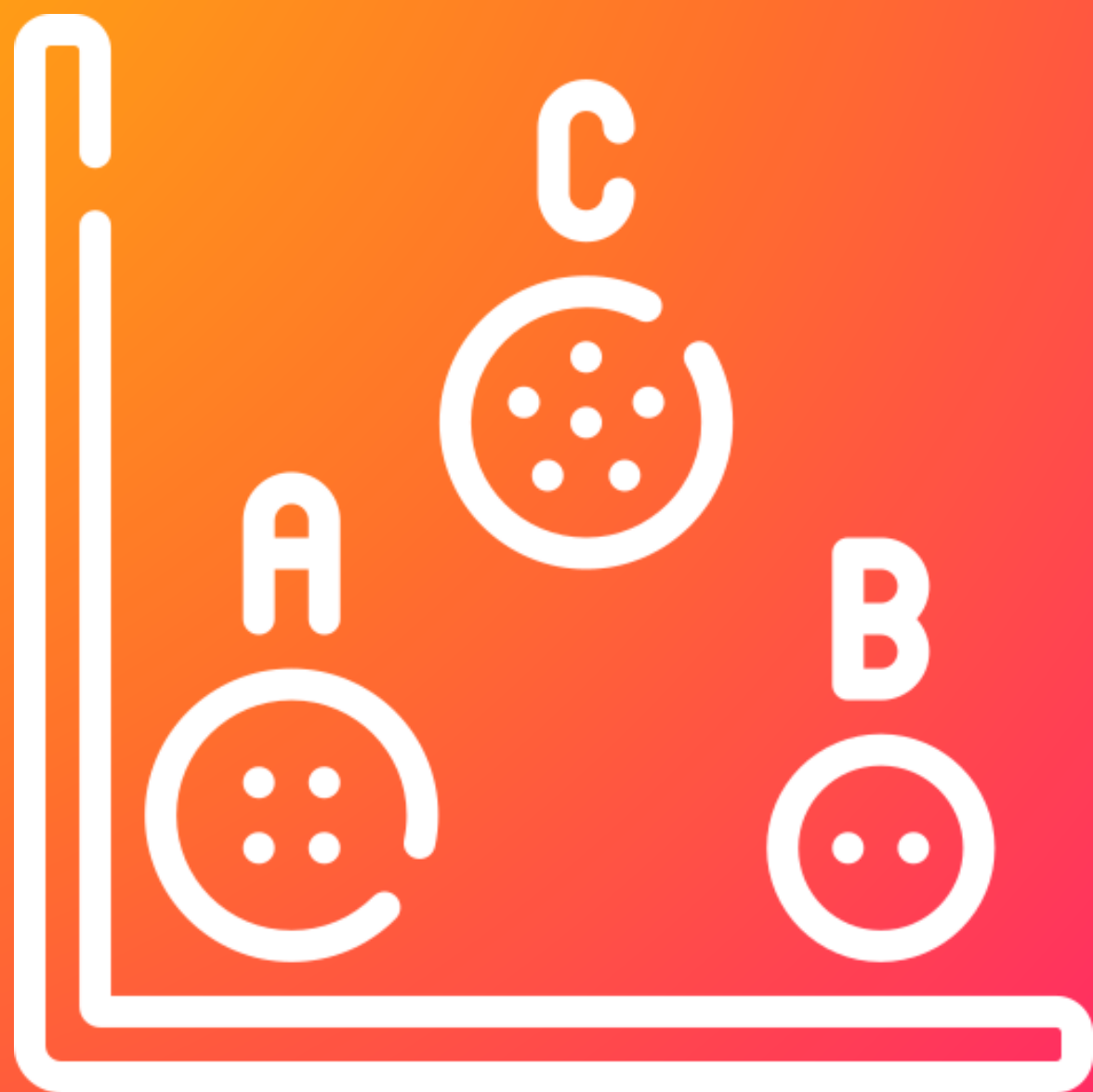
Adaptive Thresholding

OUTLIER DETECTION END

CLUSTERING START

Use Case:

Referencing Historically Similar Tickets



Clustering

“A method that organizes a set of numeric data points in a way that objects in the same cluster are more similar to each other than those in other clusters”

How Does Numeric Clustering Work?

General intuition

Starting with one-dimensional data, unlabeled numeric values plotted on a line



Organizing Exercise: Using your human intuition, form 3 groups with the dataset above

How Does Numeric Clustering Work?

General intuition

Most likely, these are the 3 groups (or clusters) you formed:



Now let's see how a machine can replicate this kind of grouping intuition!

How Does Numeric Clustering Work?

General intuition

First, estimate the center of a cluster randomly, denoted by the star



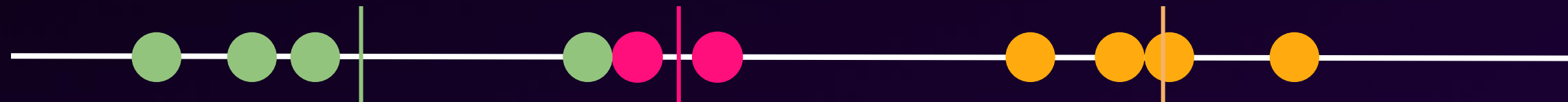
So, our clusters look like this:



How Does Numeric Clustering Work?

General intuition

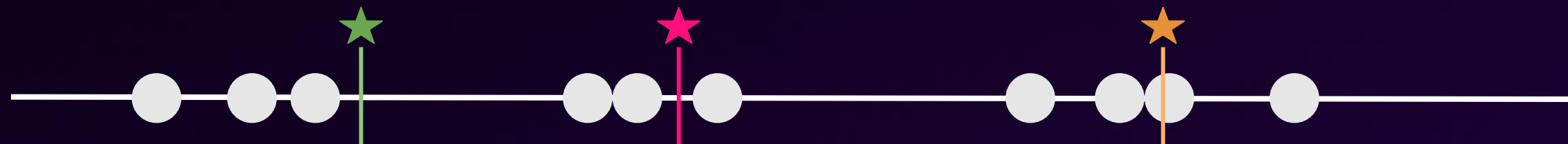
Now the **mean** value of each cluster is calculated. This is the “mean” in “k-means”!



How Does Numeric Clustering Work?

General intuition

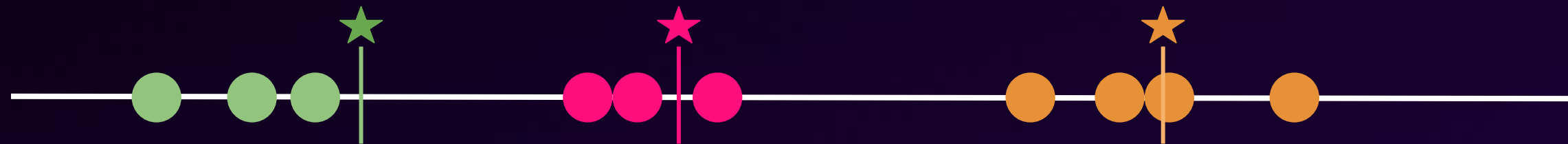
The mean of each cluster now become the new centroids:



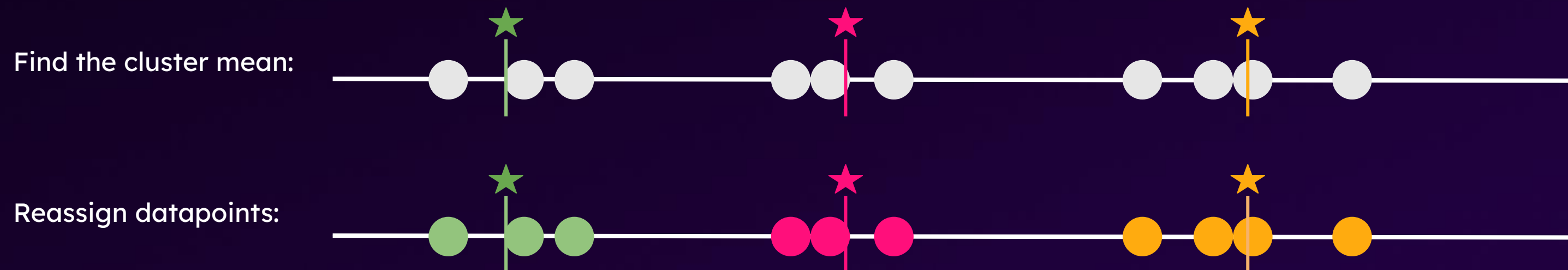
How Does Numeric Clustering Work?

General intuition

Now the data points are reassigned to the nearest k-means cluster:



The k-means and clustering steps are repeated until the data points no longer change to different clusters



How Does Numeric Clustering Work?

General intuition

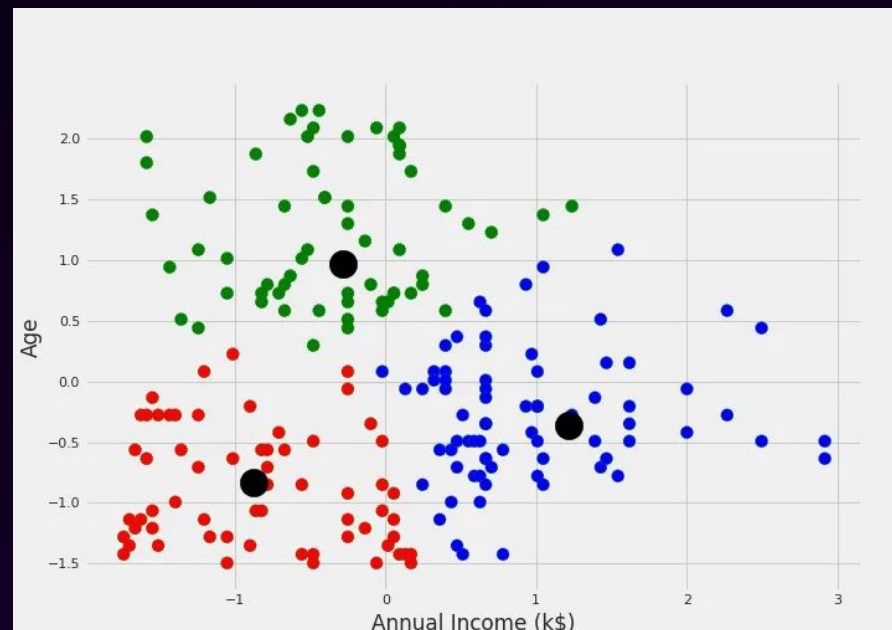
These are our final 3 clusters, found by k-means clustering:



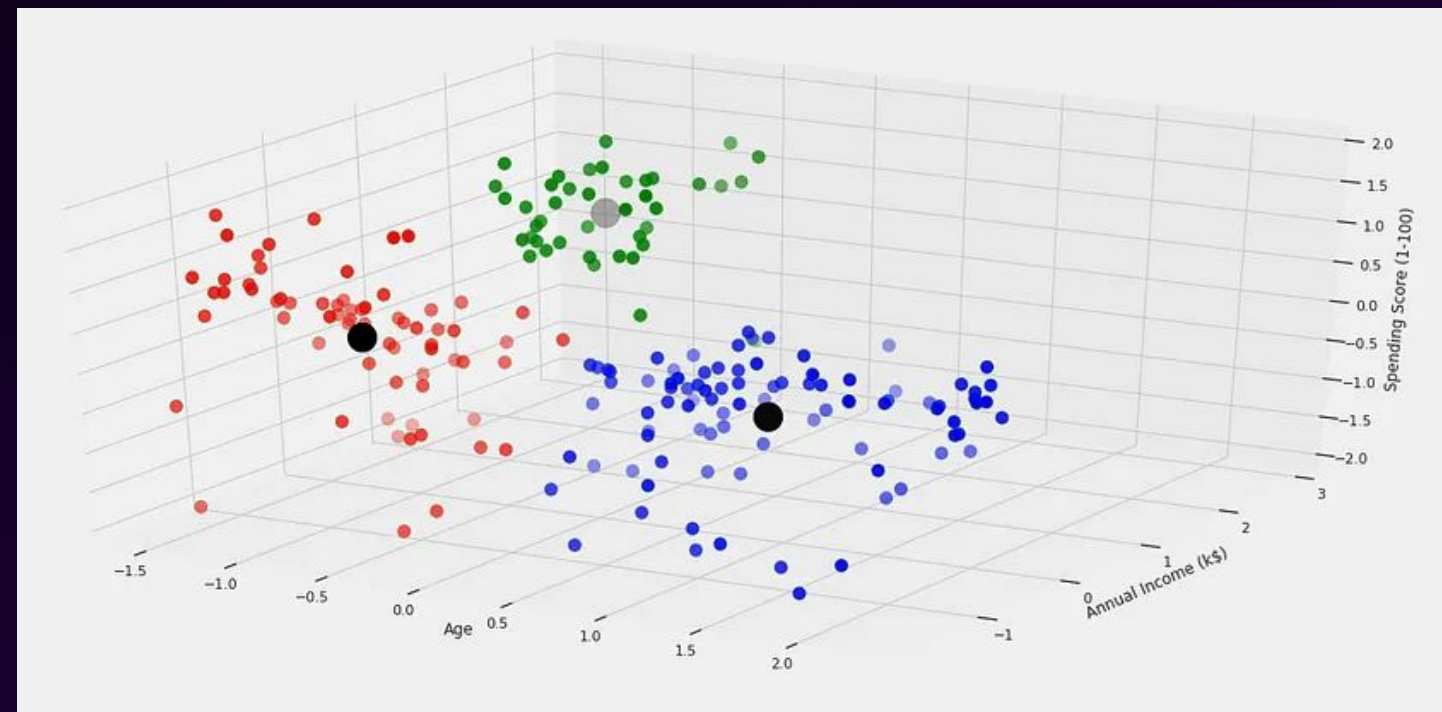
How Does Numeric Clustering Work?

General intuition

k-means clustering applies to multidimensional data as well:



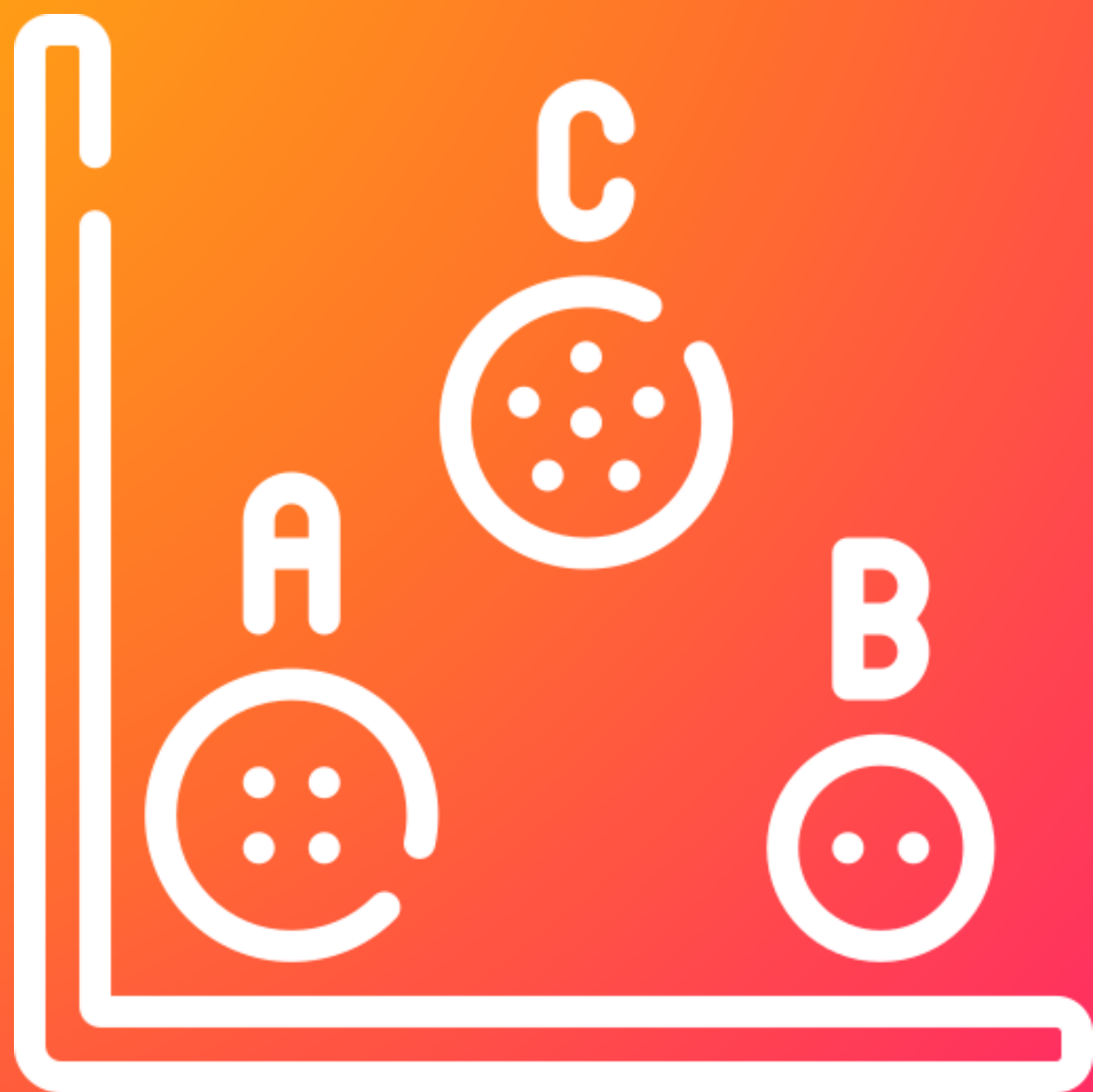
2 dimensional data



3 dimensional data

If you can see
in more than 3
dimensions...
give us a call

4+ dimensional data



Clustering

“A method that organizes a set of numeric data points in a way that objects in the same cluster are more similar to each other than those in other clusters”

Live Instance Demo

Log Into [INSTANCE URL]

Lab Guide Exercise #4

Time: 10 minutes

Summary

Top 4 most important things to remember about clustering algorithms

1

Clustering is an **unsupervised learning** method which uses **unlabeled data**

2

User must decide whether **dimensionality reduction** is necessary

3

User must decide whether to **scale** the data prior to clustering

4

Choice of clustering algorithm(s) may rely on a **subject matter expert** of the data

Alert Storm Detection

CLUSTERING END

And we're done!

Summary

Tools in Your ML Toolkit Now



Prediction

Get ahead of issues that may happen in the future



Categorization

Uncover insights about your data to quickly respond in the present



Outlier Detection

Identify and analyze abnormal behavior in your data

Additional Resources

Getting started

- View some of our [webinars](#)
- Check out our YouTube [playlist](#)
- Check out the blog on [MLTK 5.4 release](#)
- Try out some of our starter blogs, such as [Cyclical Statistical Forecasts and Anomalies, part 1](#)
- Try our new [MLTK Deep Dives](#)

Increasing complexity

- Try [part 4](#) or [6](#) of the Cyclical Statistical Forecasts and Anomalies series
- Brush up on how MLTK works with our [comprehensive documentation](#)
- Get familiar with the [Workshop Guide](#)

More advanced

- The [Analytics and Data Science](#) course
- Try out the [Anomalies Are Like a Gallon of Neapolitan Ice Cream - Part 1](#)
- Try out [part 5](#) of the cyclical statistical forecasts and anomalies series
- Try the [ML-SPL API](#)

Thank you!



Q&A

