Reverse Forecasting Results

Forecasted Sales are: 190843567.883

Required Sales are: 185000000

Total revenue from class A dealers: 92787986.0

Total revenue from class B dealers: 37910038.0

Total revenue from class C dealers: 23878379.03

New expected revenue from class A dealers: 109114802.642

New expected revenue from class B dealers: 44580623.9884

New expected revenue from class C dealers: 28079978.1047

Reverse forecasted revenue from Class A: 107404163.5

Reverse forecasted revenue from Class B: 45855479.9

Reverse forecasted revenue from Class C: 29310893.2375

Total revenue possible from all the dealers: 182570536.637

Most promising dealers in each class are:

Class A:

Santosh Agencies Devgad

Saras Ele Panasonic

Balaji Electronics Vita

Shri Mahalaxmi

Class B:

Samarth Digital Ratnagiri

Geeta Electronics Kolhapur

New Metro

Kailash Ele

Class C:

Neo

Poonam Ele

Gokul Electronics Sangli

Gurukrupa Electronics Murgud

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