

New York Investment

Samin Pogoff

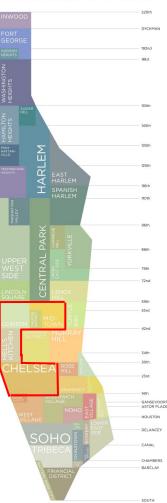
**Prompt**: Which neighborhood is best to invest in for an Airbnb rental in New York?

Subprompt: Which neighborhoods receive the most positive reviews?



Suggestion: Invest in a townhouse below 59th Street in Manhattan! To be more specific, here...

#### THE NEIGHBORHOODS OF MANHATTAN



But first...

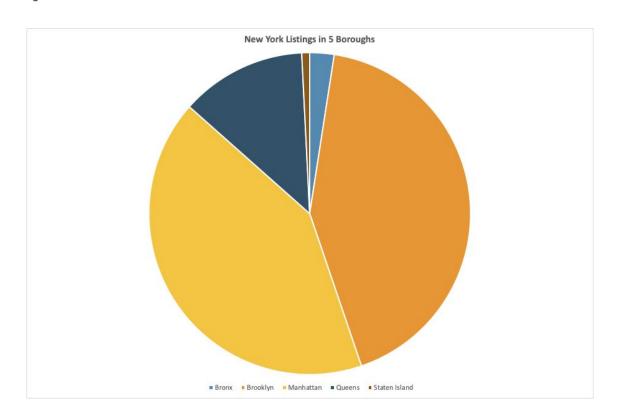
let's talk data!

## Summary of Data Cleaning

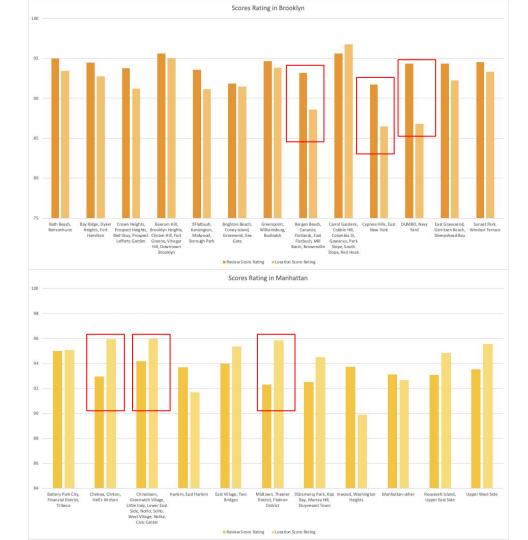
- Looked for duplicates
- Deleted errors and columns unnecessary for calculation such as summary and description
- Filtered data to listings with booking only
- Standardized City, State and Neighborhood
- Cleansed Columns
- Created formulas to calculate estimated days with booking, estimated revenue per month and estimated total revenue
- Grouped neighborhoods in all boroughs (close to official district boundaries defined by the city)

# Zooming in

It soon became evident that the vast majority of listings in New York are in the two boroughs of **Brooklyn** and **Manhattan**.

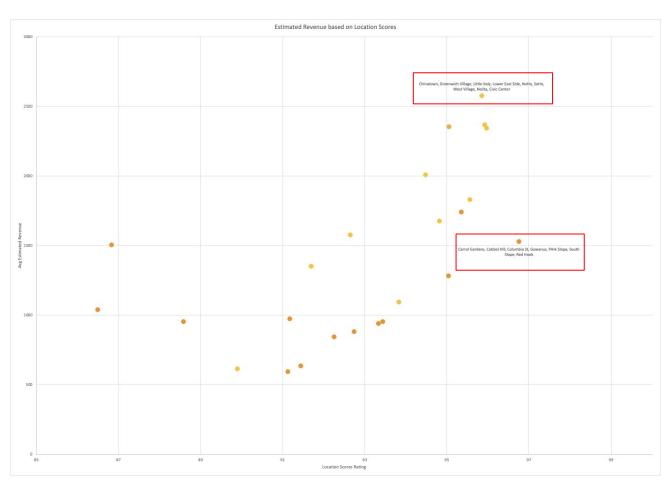


## Neighborhood Scores Rating: Manhattan vs. Brooklyn



Review Scores and Estimated Total Revenue:

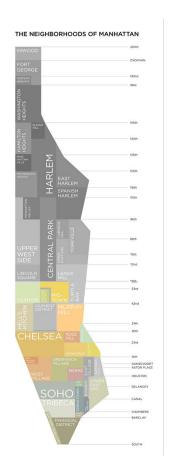
A Weak Relationship



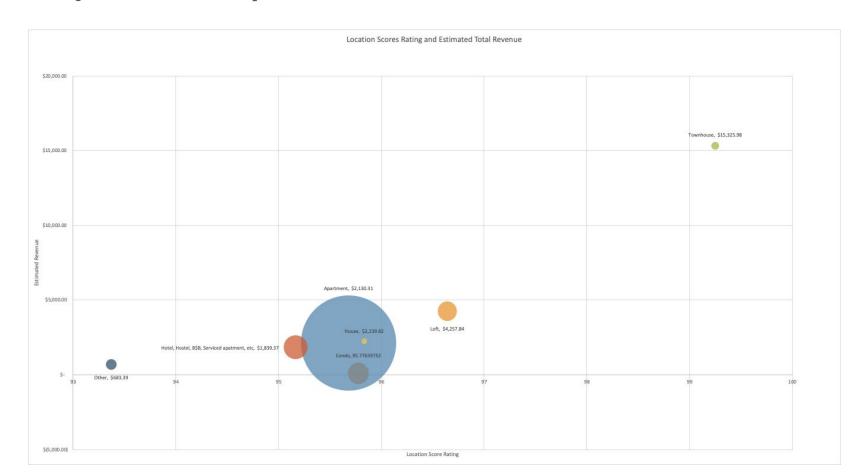
### Top 5 Neighborhood groups in New York (based on estimated revenue)

- Midtown, Theater District, Flatiron District
- Chelsea, Clinton, Hell's Kitchen
- Battery Park City, Financial District, Tribeca
- Chinatown, Greenwich Village, Little Italy, Lower East Side,
  NoHo, SoHo, West Village, Nolita, Civic Center
- Midtown, Theater District, Flatiron District
- Gramercy Park, Kips Bay, Murray Hill, Stuyvesant Town

Here is the map again...



## Townhouses: Big Revenue, Little Competition



How much revenue is a townhouse in one of the top 5 neighborhoods in NYC estimated to generate?

