

# MBA PLACEMENT BROCHURE 2011-12

INDIAN INSTITUTE OF  
TECHNOLOGY KANPUR



DECISION  
PLAN LEAD  
strategy  
**CONTROL**  
MANAGEMENT  
LEADING LEADING  
CONTROL MBA  
PLAN LEADING DECISION  
DECISION MOTIVATION PLAN LEADING  
ORGANIZATION MOTIVATION MANAGEMENT  
MANAGEMENT STRATEGY LEADING  
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MOTIVATION STRATEGY LEADING  
PLAN LEADING  
CONTROL STRATEGY  
**CONTROL**  
MANAGEMENT  
ORGANIZATION

**DIRECTOR'S MESSAGE**

**HEAD'S MESSAGE**

**THE INSTITUTE**

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**VISION :** "To transform today's professionals in technology into tomorrow's world class leaders. The emphasis of MBA at IIT Kanpur is to nurture leaders who dare to unlearn and relearn in this dynamic world of business."





# DIRECTOR'S MESSAGE



**"MBA students of IIT Kanpur have been exhibiting leadership qualities and passion to serve the society as responsible managers of the corporate world, true to the IIT tradition"**

**PROF. SANJAY G. DHANDE  
DIRECTOR  
I.I.T. KANPUR**

The MBA program at IIT Kanpur was initiated with the guiding principle that a sound technical expertise coupled with right management acumen, is the key to survival in a contemporary, competitive environment. In fact, the program is a testimony to one of the key strengths of IIT Kanpur, which is its articulate understanding of the existing and future needs of the corporate world. This inherent dynamism is expressed through path-breaking innovations in both its programs and its research to keep abreast with the latest. Globally accepted as a vibrant seat of academic and professional excellence, IIT Kanpur is known for its innovative approach, participative culture and academic rigor. Today, over eighteen thousand engineers, technologists, scientists, managers and entrepreneurs from IIT Kanpur are active across the globe. Though the MBA program offered by the IME department is only seven years old, it retains a strong interaction with the industry on account of its courses in Industrial Management. The strong industry linkages ultimately go a long way in providing a holistic approach to research and education.

The special efforts to recruit talented faculty on a global basis and stringent admission procedures to select brilliant students across the country, ensure a pool of formidable intellectual capital at any given time in the campus. This helps in a healthy and dynamic exchange of ideas which incubates leaders for the corporate world. No wonder that IIT is perhaps India's most recognized brand the world over. Needless to say that the MBA students of IIT Kanpur have been exhibiting leadership qualities and passion to serve the society as responsible managers of the corporate world, true to the IIT tradition. Students of the earlier batches have carved out a niche for themselves as assets to the organizations. This fact is reinforced by enthusiastic response from the corporate world in the form of placements. I feel confident that this pool of professionals will be another feather in the illustrious crown of IIT Kanpur. I wish them all the very best in their entire future endeavour.



## HOD'S MESSAGE



**PROF. JAYANTA CHATTERJEE,  
HEAD, IME DEPARTMENT  
I.I.T. KANPUR**

**In the early days** of management education, business schools conveniently mirrored the functional architecture of large corporations and thus created the current disciplinary silos of finance, sales, production or personnel management.

In emerging growth engines of world economy today, in countries like China, South Korea, Taiwan, Brazil or India, organizations are striving to find new models for global growth. Many companies from these countries now are seeking new business leadership in manufacturing, services, in high tech businesses as well as in conventional businesses.

It is too early to talk about the new shape of management emerging from their winning new strategies but few important patterns are being noted and highlighted by the press and media, and lately by researchers too.

The leaders of these organizations are not merely functional experts but rather fluent like players in a top rated foot-ball team, easily moving around to different positions for different attack and defense modes. Flexibility, adaptability, openness to new disciplines and new assignments are highly appreciated in these organizations .

In the buzz of activity in such professional organizations there is an over-arching emphasis on innovation, ethics, integrity, communication competence and complementary blend of analytical skills with the ability to synthesize. Young managers in these leading organizations are recognized for their superior negotiations and conflict management abilities, so superior self-management is a prime qualification.

The business of today still needs competent marketers, shop-floor managers or accountants but the all pervasive enterprise technology systems enable front-line employees and technicians to rise to these daily challenges quite effectively and they do not necessarily need to be "managed" in the earlier sense of command and control.

Thus to be relevant as a young manager one needs today to explore competencies that can be learnt but are not entirely teachable in a class room. Institutions like ours, therefore, must put the development of learning ability and action orientation at the core of our purpose. The mission that we have set for ourselves is that of making our classrooms permeable. We not only observe but more and more engage with the society around us. We retain the academic rigor and thoroughness of our discourses for which we are well known but also seek out immersive, experiential learning in the live

 laboratory around us. Our evolving aim is not to train slideshow warriors but to enable the innate abilities of our graduates to be innovator-managers by grasping the systemic fundamentals and by bridging the 'knowing-doing' gap in business and in life.



# INDIAN INSTITUTE OF TECHNOLOGY KANPUR

**Indian Institute of Technology, Kanpur** is a premier institution established by the Government of India. The combined record of its past and present faculty and students along with the alumni spread across the world is awe-inspiring. With path-breaking innovations in both curriculum and research, the Institute is rapidly advancing and adapting, thus maintaining its legendary reputation.



The Institute has already acquired worldwide reputation for its faculty, students, alumni who continuously serve towards pioneering and innovative work, both in the fields of research and services. The Institute offers its students an outstanding academic environment coupled with world-class infrastructure. Not only does it celebrate freedom of thought, cultivate vision and encourage growth, but also inculcates human values and concern for the environment and the society.



The Institute is ideally located in a sprawling campus, spread over an area of 420 hectares. The campus is home to about 1850 undergraduate & 1800 postgraduate students, 320 faculty members & more than 1500 supporting staff. Since its inception, IIT Kanpur has been striving to develop itself into an institution of excellence in education and research in consonance with the contemporary and future needs of India.



The special efforts to recruit talented faculty on a global basis and stringent admission procedures to select brilliant students across the country, ensures a pool of formidable intellectual capital at any given time in the campus. This helps in a healthy and dynamic exchange of ideas which incubates leaders for the corporate world.

## IME DEPARTMENT

With the establishment of the Department of Industrial and Management Engineering (IME) in 1974, the institute extended its technical supremacy to managerial disciplines. The IME department was established with the aim of synergizing technology with management. This synergy, which commenced with the M.Tech and Ph.D programmes offered by the department, was consummated with the introduction of MBA programme in the year 2001.

Technological advances have brought changes to the organizations and industries across the world. This has led to ever-increasing need for professionals who have analytical, managerial skills along with sound technical knowledge.

Keeping up to its tradition of innovation, IIT Kanpur introduced its 2-year MBA programme in the year 2001 which aims at creating business leaders and entrepreneurs by leveraging on its strength in technology, computing and social sciences. The department is currently engaged in a diverse set of activities including teaching, academic research, industry consulting, management development programmes, and public sector projects.

The department is endowed with the state of the art interactive teaching facilities that help to augment the endeavour of the faculty in creating both knowledge and opinion leaders. Classrooms, Labs

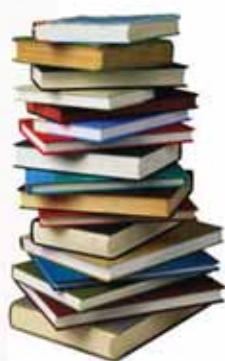


and Hostel rooms are provided with continuous connectivity through the extensive LAN and Internet facilities. SIIC(SIDBI Innovation and Incubation Centre) is a live management laboratory where MBA students have opportunities to implement the theoretical understanding on practical problems faced by the start-up firms. Facilities like lecture halls, seminar rooms and audio-visual aids have been inspirationally designed to promote learning and interaction. Excellent recreational and sporting facilities further enrich the environment.

# **INFRASTRUCTURE**

## **Computational Facilities:**

The department has been endowed with enviable computational facilities. All the labs and classrooms are provided with broadband internet and LAN connectivity round the clock for fast and efficient access of information. Apart from the central computer center, IME department has its own computer lab which includes all necessary computational tools and facilities like Product Lifecycle Management (PLM) software, graphics software like NX 7.5, also known as NX Unigraphics, Simulation and Automation Software like Arena 13, Stella 9.1 and DTS (Data Transformation Services), Statistical Software like SPS 18 (Statistical Package for the Social Sciences), SAS 10 (Statistical Analysis System), MATLab, MINITab and UML diagramming applications like ArgoUML. A large number of newsgroups existing within the network make it a formidable information highway. The IME department also has one of the best video conferencing facilities and the whole department is Wi-Fi enabled with a speed of 256 Mb/s.



## **Knowledge Resources:**

With a need to supplement and support the students and faculty with knowledge resources to keep themselves abreast of thoughts and latest developments in the corporate fields, a vast database of information in the form of periodicals, journals, CDs, magazines, machine readable databases, technical reports and books in the central as well and departmental library. The P.K. Kelkar library, rated among the best libraries in the country, has about 3,80,000 books that deal with various aspects and intricacies of science and management in addition to about 1500 periodicals and journals thus fortifying its existing setup with a vast repertoire of current knowledge base. Each year, on an average 4500 books and journal volumes are added to the collection. E-resources like online databases and archives of journals are also provided to facilitate easier access to knowledge. The IME department subscribe to online databases like Prowess, Infraline, Alpha, EBSCO, EMERALD, Indiastat, Proquest, Capitaline etc. and is part of INDEST consortium. Besides this, there are regular subscriptions to a gamut of reputed management journals and magazines like Journals on Marketing, Strategic management, Manufacturing System, Financial Economics; apart from the Harvard Business Review and Sloan Management Review etc.



# SUBJECTS OF STUDY

The curriculum comprises state-of-art techniques to plan, design, implement and manage integrated systems of men, material, capital, information and technology. The subjects taught provide a well-rounded coverage of the methods to manage & improve productivity, customer satisfaction and profitability of industrial, information and infrastructural (service) systems. In today's competitive era these methods have rapidly become relevant for engineers.

## SPECIAL STUDIES

Special studies are taken by students under the guidance of a dedicated faculty in their interest area to develop in-depth understanding of the particular subject.

### Core Subjects

- Accounting for Management
- Computing for management
- Economic Analysis for Management
- Financial Management
- Human Resource Management
- Managerial Communication
- Marketing Management
- Organizational Structure & Design
- Probability & Statistics
- Production & Operations Management
- Quantitative Methods for Decision Making
- Social, Political & Legal Environment of Business

### COURSE CURRICULUM



## Specializations

### Operations

- Advanced Manufacturing Systems
- Computer Integrated Manufacturing Systems
- Managerial Decision Analysis
- Managing Service Operations
- Manufacturing Planning & Control
- Manufacturing Strategy
- Supply Chain Management
- Total Quality Management
- Production & Operation Management

### Finance

- Commercialization Banking, Risk Modeling & Risk Management
- Security Analysis Derivatives & Portfolio Management
- Finance Intermediaries, Financial Institutions & Regulators
- Infrastructure Regulation, Policy & Finance
- Project Financing & Management
- Measuring & Driving Corporate Performance

### Marketing

- Business to Business Marketing
- Consumer Behavior
- Advertising & Marketing Strategy
- Decision Models for Marketing
- E-Marketing
- Marketing Research
- Marketing of Services

### IT & Systems

- Database Management
- Enterprise Integration with IT
- Knowledge Strategies & knowledge Systems
- Management Information Systems
- Software Project Management

### Strategy and Consulting

- Management of Technology
- International Business Management
- Strategic Management

### Industry Interaction

- Summer Project
- Seminar
- Special Studies/Project



## ALUMNI

NAME	BATCH	COMPANY	DESIGNATION
VARADARAJAN SINGAN	2003	HSBC	VICE PRESIDENT - TREASURY SALES
VIVEK ROOPSINGH NEELAM	2003	GAIL (INDIA) LIMITED	DY. MANAGER
RAMANA KUMAR A.V.N	2003	NATIONAL BANK OF ABU DHABI	SENIOR MANAGER
NISHANT SINHA	2003	GE MONEY	SR. MANAGER
LALAN PRASAD GUPTA	2003	PEOPLE TREE HR SERVICES PVT.LTD	VICE PRESIDENT
BALAJI CAPALOOR	2003	FROST & SULLIVAN	INDUSTRY MANAGER
AJAY PAL SINGH	2003	NOMURA	VP ABS RESEARCH
UPENDRA KUMAR EARLE	2004	HSBC	ASST. VICE PRESIDENT
PALLAVI SINGHAL	2004	MCKINSEY KNOWLEDGE CENTRE	RESEARCH
AMIT BHOWMIK	2004	TATA CONSULTANCY SERVICES	BUSINESS DEVELOPMENT LEADER
ASHISH SETHIA	2004	BLOOMBERG NEW ENERGY FINANCE	HEAD OF RESEARCH
ABHISHEK JAIN	2005	BARCLAYS BANK	MANAGER - ANALYTICS
AMIT MAJUMDAR	2005	DELOTTE & TOUCHE INDIA PVT LTD	MANAGER, STRATEGY AND OPERATIONS
ARULRAJ SOLOMON C	2005	SOLOMON SALT REFINERIES	PARTNER
KUNAL TIJORIWALA	2005	CITIBANK	MANAGER-CORPORATE SALES
MAYANK PANDE	2005	GECIS	SUPPLY CHAIN MANAGEMENT
POONAM LATA	2005	JOHNSON N JOHNSON	BUSINESS ANALYST
ABHISHEK SHARMA	2006	DAVIS AND HENDERSON	BUSINESS ANALYST
AJIT SINGH DOHEREY	2006	JP MORGAN CHASE	SR. RISK ANALYST
AMIT JHA	2006	ACCENTURE BUSINESS CONSULTING	SENIOR CONSULTANT
ARVIND KUMAR	2006	ICICI	DIGITAL MARKETING MANAGER
CHANDRASEKHAR KARANAM	2006	INFOSYS TECHNOLOGIES LTD	SUPPLY CHAIN LEAD CONSULTANT AND SOLUTION ARCHITECT
JASMINDER SINGH	2007	ARCELLOR MITTAL	MANAGER-ERP SYSTEMS

ALUMNI ACHIEVEMENTS



# FACULTY

## FACULTY



“The best CEOs I know are **teachers**, and at the core of what they teach is **strategy**.”

Michael Parter





# FACULTY

A.K. Mittal

## Ph D (Case Western)

- Visiting faculty Kellogg School of Management; Asian Institute of Technology, Bangkok
- Coordinator - National Technical Manpower Project - Govt. of India
- Coordinator - Institute Industry Interaction - Project and Management of Technology Project, AICTE
- Consultancy for HAL, TELCO, Allen Bradley, Indian Airlines and Industry organizations such as CII, ASSOCHAM, QCFI

Anoop Singh

## Fellow in Management (IGIDR Mumbai)

- Visiting Researcher, Asian Development Bank Institute, Tokyo
- Deputy Director (Economics), Haryana Electricity Regulatory
- Member, Working group on Power for Eleventh Five-Year Plan
- Member, Core Group on Next Generation Networks (Licensing), TRAI
- Consultant to The World Bank, UNIDO, UNU/IAS.
- Member Electricity Contract Advisory Board of Multi Commodity Exchange (MCX) of India

A. P. Sinha

## Fellow in Management (IIM Ahmedabad)

- Consultant DFID, UK project on SME Development and Pro-Poor Economic Growth
- Consultant on financial service markets in Asia
- Coordinator of EDPs, including Marketing Of Services, Manufacturing Strategy, Industrial Marketing, Hospital Management and others
- International Visiting faculty, Nepal and Iran

B. V. Phani

## Fellow in Management (IIM Calcutta)

- Assistant Professor, Finance and Control, Indian Institute of Management , Calcutta
- Consultant, Department of International Development (DFID), U.K
- Chief Executive Officer, Blue Chip Info Tech Ltd, Hyderabad

Deepu Philip

## Ph D (MSU Bozeman)

- Decision Support Systems.
- Total Quality Management
- Simulation

Jayanta Chatterjee

## Ph D (IIT Delhi)

- Co-Founder & Director- Strategy Innovation Inc, Softedge International, VI ePlex.
- Executive Director & V.P., Rockwell International- Asia Region President and CEO, Allen Bradley India Ltd.
- Visiting Professor, Design Factory, Aalto University, Finland
- Adjunct Professor Hong Kong PolyU





## FACULTY

Kripa Shanker Ph D (Cornell)

- Visiting faculty Asian Institute of Technology, Bangkok; Cornell University
- Chair/Member, Project Review Committees at National Level
- Member, CII National Committee on Technical Education and Training
- Member, AICTE National Board of Accreditation of Management Institutions
- Member, All India Board of Management Studies Chairman, Board of Apprentice and Training, Northern Region
- Vice Chancellor, UP Technical University (since July 2009)

N K Sharma

Ph D (Delhi University)

- Association with Education Film: "Communicating Through Blackboard".
- Conducted several seminars/courses/workshops.
- Published several papers in leading journals like quarterly journal of Experimental Psychology, Behaviourial Scientist, Psychological studies, Journal of Technical and Vocational Education

Peeyush Mehta Ph.D (IIM Ahmedabad)

- Post-Doctoral Research Fellow, Singapore-MIT Alliance, Nanyang Technological University, Singapore
- Senior Engineer, Essar Power Ltd., Gujarat, India.
- Publication in International Journal of Production Research and Journal of Science and Engineering Research.
- Co Coordinator, Visionary Leadership in Manufacturing (VLFM) Program

R. R. K. Sharma Fellow in Management (IIM Ahmedabad)

- Design Engineer, TELCO
- Marketing Executive and MIS In charge, TVS Suzuki
- Principal Investigator, Food distribution in the Indian Context Development of Optimal Network of Freight Terminals and Designing
- Developed the fastest known algorithm for preparing PERT networks (that runs in  $O(n^2 \log(n))$  time)
- Written many international papers in the field of warehouse location theory and transportation problems

Raghu Nandan Sengupta Fellow in Management (IIM Calcutta)

- Senior Engineer (Projects) and Engineer, Quality Control, Alcatel Alsthom, India
- Visiting Research Scholar, Operations Research & Financial Engineering, Princeton University, USA
- Assistant Professor, Industrial and Management Engineering IITK, INDIA
- Dissertation: Application of LINEX loss function and Multistage Sampling in Management Science





## FACULTY

Rahul Varman

**Fellow in Management (IIM Ahmedabad)**

- Consulting with UNIDO, Govt., and Industry, especially SMEs in the area of organization development, change and restructuring as well as HR issues
- Founding head of the incubation centre at IIT Kanpur
- Advisor to Shramik Vikas Sahkari Shram Samvida Samiti Ltd. Kanpur, a workers' co-operative, 1994 – 2003.
- Facilitator, Stakeholder Analysis, UP Health Systems Development Project
- Provided advice to PICUP, UP on their VC scheme for IT projects, 2001.

## Subhas C. Misra PhD (Carleton University)

- Worked at Harvard University, USA.
- Won over 15 awards including Research Excellence Award (USA), Achievement Award (USA), NSERC Award and OGS Award (Canada)
- Keynote Speaker in international conferences including World Congresses held in UC Berkeley and Imperial College (London, UK)
- Associate Editor of 10 international journals (USA and Europe) Published more than 50 research papers and 5 books
- Invited as Program Chair and Session Chair in conferences

## Veena Bansal Ph D (IIT Kanpur)

- Adjunct Faculty, IIM Lucknow
- Visiting Faculty, Tribhuvan University, Kathmandu, Nepal
- Consultant to ITC, Infotech
- Conducted several SAP faculty workshops

Text and Image Based Tools for Technology Mapping from Patents Literature MCIT sponsored project

## Dipankar Ganguly (Adjunct faculty) FCA

- Finance and Taxation Consultant for Development Authorities, State Government Industrial Units, Manufacturing and Trading Companies
- Teaching Roles with Institute of Chartered Accountants

## Jayant Krishna (Adjunct faculty) Principal Consultant -TCS

- 20 years of experience in Project Management, Software Engineering, Information Systems and Sales & Marketing.
- Regional Director (UK & Ireland), Delivery Centre Head, Group Leader, Global Relationship Manager and Regional Manager during TCS tenure
- President - Lucknow Management Association, Convener CEO Forum and Chairman - Computer Society of India's Lucknow Chapter
- Visiting faculty at IIM-Lucknow, IIT-Roorkee, ISB-Hyderabad, University of Leeds-UK and University of South London, UK

## B. Chandra (Visiting faculty) Ph D (Delhi)

- Statistical Classification and Clustering for data mining
- Neural Networks for Statistical Pattern Recognition
- NLP, Databases, Adaptive Control Models.



# STUDENTS ACTIVITIES

## STUDENTS ACTIVITIES

ANTARAGNI

GALAXY

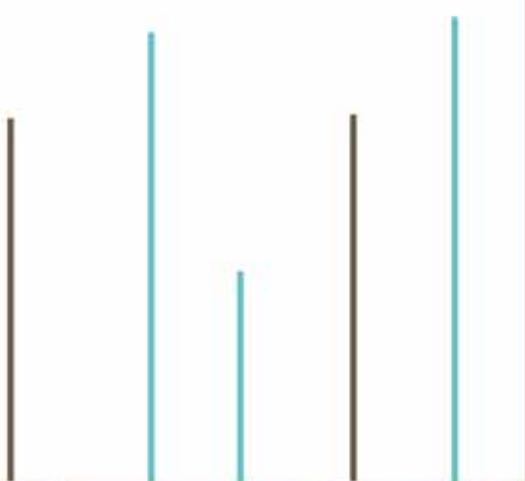


MEGABUCKS



UDGHOSH

TECHKRITI





# STUDENTS ACTIVITIES

## Marking Presence



### ANTARAGNI

Antaragni is an All-India Inter-Collegiate cultural festival hosted by the Students Gymkhana. Notwithstanding the academic rigour at IIT Kanpur, Antaragni serves to fuel the creative mettle in the students. Over the years, the festival has earned a reputation of being a complete "cult-fest" as it offers the participants a plethora of contests and professional performances by artists renowned worldwide.



Megabucks, the Annual Entrepreneurship Competition of the institute takes place in February. MBA students play a crucial role in the successful organization of the event which has gained great recognition among the academia and corporate world. The event attracts participation not only from Indian institutes like IIMs, XLRI, SP Jain, but also from international universities like Stanford, Purdue and National University of Singapore. Over the passage of time, the spirit of growth and innovation associated with Megabucks, has witnessed the inclusion of Cliffhanger, The Corporate Quiz; Battlefield, The Case Study Competition and strategy games like Markstrat and Transport Tycoon.



The need to provide the students with an opportunity to showcase their technical expertise and ingenuity led to the genesis of Techkriti, the annual Science and Technology festival of the institute. It includes a section called 'Olymbiz' which invites articles on new products, services or marketing strategies of existing companies.



### UDGHOSH

To sustain and revitalize the energy and spirit inherent in the students, Udghosh, professor the annual national level sports meet of IIT Kanpur is a depiction of sporting fervor. Students of numerous educational institutions all over the country exhibit and hone their skills in the sport arena through this mega event.



### GALAXY

This is the Annual Inter-hall cultural event held in March. It provides a stage for showcasing talent, unity, energy, and the competitiveness among halls.

The events range from literary, to fine arts, to high profile structure designing and many more.



# STUDENTS ACTIVITIES

## Industry Interaction

The Industrial Interaction Committee (IIC) is an initiative of the MBA program @ IIT Kanpur to increase interaction with the corporate world and to better understand the day to day challenges of a manager. IIC has launched conclaves on critical issues of business, internal lecture series, business case competitions, seminars and workshops.

Some of the recent events include:

- Guest Lecture by Ms. Shivani Dutta, Ernst and Young Pvt. Ltd. on “Carbon markets and clean development mechanism.”
- Guest Lecture by Mr. Anindya Sengupta, Manager-Sustainability & Climate Change, PricewaterhouseCoopers Pvt. Ltd on “Sustainability Strategy and Triple Bottom Line Reporting.”
- Seminar on “Some aspects of liquidity of stocks in the Indian stock market” by Dr. Devlina Chatterjee, Indian Institute of Science Bangalore.
- Visit by alumni Shamim Akhtar, working in Arab National Bank in Saudi Arabia.
- Guest Lecture by Mr. Harsh Manglik, MD ACCENTURE on supply chain issues.
- Guest Lecture by Mr. S N Mukhopadhyay, COO IL & FS. PPP on “Waste Management : Opportunities, Barriers and Way ahead.”
- Guest Lecture by Mr. Srinu Babu Matta, Divisional Manager (Engg. Services), Tata Motors on “Energy Conservation.”
- Guest Lecture by Mr. Rajat Misra, Senior VP (Project Finance), SBI Caps on “Financing and Regulatory issues in Power/Infrastructure Projects.”





## DEPARTMENT EVENTS

Department of IME organizes several conferences and seminars on a regular basis. The students play a key role in organizing these seminars and immensely benefit from vast wealth of knowledge which is exchanged through such platforms. Some of the events that have been conducted under the aegis of the department are briefly mentioned here-

### PRABANDHAN

The annual management conclave of IIT Kanpur – ‘Prabandhan’ was organized in September 2010. It included guest lectures from Mr. Srinu Babu Matta, Divisional Manager, Tata Motors and Mr. S N Mukhopadhyay, COO , IL & FS. Various online and offline events were a part of this fiesta, which attracted participation from several B-schools like IIMs, IITs, FMS, Symbiosis, KJ Somaiya to name a few.



### FINATICS

The annual finance conclave of IIT Kanpur – ‘Finatics’ was organized in April 2011. It comprised of a gamut of events ranging from Weather trading, StockSim to Capital Gain- the Case study competition. Various industry eminent and IIT Kanpur alumni were a part of the guest lecture series. Ms Shivani Datta, Ernst & Young, Mr. Anindya Sengupta, PriceWaterhouseCoopers, Mr. Manu Maudgal, GIZ GmbH, Mr. Alok Sheel, Gol were among the guests who gave insights into Climate Change and Sustainability, which was the theme of the festival.





## STUDENTS ACTIVITIES



### Avant Garde

True to its meaning, Avant Garde - the monthly MBA e - newsletter of IIT Kanpur represents original piece of work of MBA students in form of business articles , editorials and various other sections. The magazine, written not only by IIT kanpur students but also from students of other B schools, is read widely by the alumni, faculty and corporate big wigs. In the relentless pursuit of knowledge and refusal to accept the things dished out on a platter, this magazine provides the face to the very spirit of the students of MBA programme at IIT Kanpur. Every contribution is diligently edited upon to extract the best information out of it. It explores the innovative side of the students and provides a platform to their ideas.

The readership of this e - magazine has been increasing ever since it was launched and includes students and faculty from various B schools, leading professionals, free lance writers and management aspirants. The exhilarating success of Avant Garde has further invigorated and inspired the spirit of e - newsletter which promises to churn out more and more quality editions in the future.

Website :

[http://www.iitk.ac.in/ime/MBA\\_IITK/avantgarde/](http://www.iitk.ac.in/ime/MBA_IITK/avantgarde/)





# STUDENTS ACTIVITIES

## Business Club

Business Club expands the precincts of business education beyond the classroom. The Club organizes events to further boost the knowledge with a dash of competition in it. Events ranging from Biz-Quiz, Case Studies and lectures Series to innovative new-age management games like business Strategy and Stock Simulation are organized round the year. The events are also part of annual technical fest at IIT Kanpur.



## PR & Media Cell

It works as a platform for promoting and maintaining relationship among peer colleges, through Internet Channels .It also strengthens alumni relation for MBA@IIT Kanpur. All the media communications and updating of various information related to MBA program are done through this cell.



## Cultural Club

Cultural Club is a new initiative to showcase the varied talent of MBA students. The club essentially works to conduct events and gatherings among students and with faculty members to provide a cool-off between rigors of assignments and regular classes.





# STUDENT'S PROFILE, 2012

## BATCH 2012

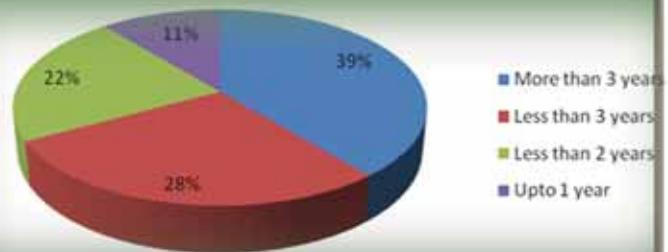
Average work experience: 21 months

Average age : 24 years

Batch size: 26

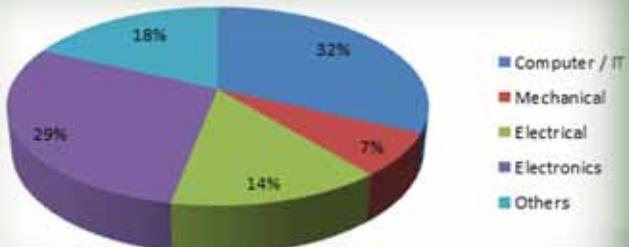


## WORK EXPERIENCE DOMAIN



## YEARS OF EXPERIENCE

FACULTY MEMBERSHIP GROUP



## ACADEMIC BACKGROUND



# BATCH 2012



## Aayush Jain

B.Tech (Computer Science and Engineering)

College: Bharti Vidyapeeth's College of Engineering, New Delhi

Work Ex : Nil

Summer Internship: National Commodity and Derivatives Exchange Limited (NCDEX)

Email ID : aayushj@iitk.ac.in



## Ankit Chugh

B.Tech (Computer Science and Engineering)

College: NIT, Hamirpur

Work Ex : 5 months

Organization: Tata Consultancy Services Ltd

Summer Internship: Frost and Sullivan

Email ID : chugh@iitk.ac.in



## Anshul Goyal

B.Tech (Computer Science and Engineering)

College: NIT, Jalandhar

Work Ex : 24 Months

Organization: Accenture Services Pvt Ltd

Summer Internship: Canon India

Email ID : ansgoyal@iitk.ac.in



## Arpita Pandey

B.Tech (Electronics Engineering)

College: HBTI, Kanpur

Work Ex : Nil

Summer Internship: Rocsearch

Email ID : arpitap@iitk.ac.in



## Arun Kathik B.

B.E (Production Engineering)

College: PSG College of Technology, Coimbatore

Work Ex : 24 months

Organization: Tata Consultancy Services Ltd

Summer Internship: Project under guidance of Prof. RRK Sharma, IIT Kanpur

Email ID : arunkb@iitk.ac.in





# BATCH 2012



## Arvind R.

B.E (Electronics& Communication Engineering)  
College: Kumaraguru College of Technology, Coimbatore  
Work Ex : 28 months  
Organization: Infosys Technologies , T.I.M.E. Pvt Ltd  
Summer Internship: Apollo Health Street, Hyderabad  
Email ID : aaru@iitk.ac.in



## Atul Mishra

B.Tech (Information Technology)  
College: Gitam College Of Engineering, Visakhapatnam  
Work Ex : Nil  
Summer Internship: Canon India  
Email ID : matul@iitk.ac.in



## Beuti Pangging

B.E. (Electrical Engineering)  
College: Assam Engineering College, Assam  
Work Ex : 60 months  
Organization: Siemens Ltd  
Summer Internship: ICRA  
Email ID : beautip@iitk.ac.in



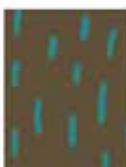
## G. Nadeesh Kumar

B.E. (Computer Science and Engineering)  
College: CBIT, Hyderabad  
Work Ex : Nil  
Summer Internship: Frost and Sullivan  
Email ID : nadeesh@iitk.ac.in



## Harshad D. Nimje

B.E (Electronics Engineering)  
College: Yashwantrao Chavan College Of Engineering, Nagpur  
Work Ex : 36 months  
Organization: Tata Elexi Limited  
Summer Internship: Indian Oil Corporation Ltd.  
Email ID : nimharsh@iitk.ac.in





# BATCH 2012



## **Johnson**

B.E (Biotechnology)

College: NSIT, Delhi

Work Ex : Nil

Summer Internship: School of Good Governance and Policy Analysis  
(Department of Panchayati Raj and Rural Development)

Email ID : johnson@iitk.ac.in



## **Isha Sood**

B.E(Electronics Communication Engineering)

College: Jind Institute Of Engineering and Technology, K.U.K

Work Ex : 43 months

Organization: Agilent Tech India, Sandisk Semi China

Summer Internship: Apollo Health Street

Email ID : ishasood@iitk.ac.in



## **Lalit M. Sinha**

B.E. (Computer Engineering)

College:NIT, Surat

Work Ex : 66 months

Organization: Accenture Services Pvt Ltd

Summer Internship: Industree Craft Foudation

Email ID : lsinha@iitk.ac.in



## **Nabarun Sengupta**

B.E (Electronics Engineering)

College: Shah and Anchor Kutchhi Engineering College, Mumbai

Work Ex : 44 Months

Organization: Tata Consultancy Services Ltd.

Summer Internship: Apollo Health Street

Email ID : nabarun@iitk.ac.in



# BATCH 2012



## **Neeraj Agarwal**

B.Tech. (Electronics and Communication Engineering)  
College: College Of Technology,G.B.P.U.A.T,Pantnagar  
Work Ex : 21 months  
Organization: Tata Consultancy Services Ltd.  
Summer Internship: Tudor India Ltd.  
Email ID : neerajag@iitk.ac.in



## **Neha Kumari**

B.E. (Computer Science and Engineering)  
College: Thakral College of Technology,Bhopal  
Work Ex : Nil  
Summer Internship: School of Good Governance and Policy Analysis(MP State Forest Development Authority)  
Email ID : nehakri@iitk.ac.in



## **Paridhi Mutreja**

B.Tech (Electronics and Communication Engineering)  
College: Indira Gandhi Institute of Technology,Delhi  
Work Ex : 4 months  
Organization: Tata Consultancy Services Ltd  
Summer Internship: School of Good Governance and Policy Analysis (MP Forest Department)  
Email ID : paridhim@iitk.ac.in



## **Prashant Jain**

B.E. (Electrical Engineering)  
College: DCE,Delhi  
Work Ex : 35 months  
Organization: Alstom Projects India Ltd ; HP&Pyramid Coaching  
Summer Internship: ICRA Management Consultancy Services Ltd.  
Email ID : psjain@iitk.ac.in



# BATCH 2012



## Rubal Mehta

B.Tech (Information Technology)

College: Amity School of Engineering and Technology, Delhi

Work Ex : Nil

Summer Internship: Berkshire India Ltd.

Email ID : rubalm@iitk.ac.in



## Sumit D. Rajpurohit

B.E (Electronics and Communication Engineering)

College: Dr. Babasaheb Ambedkar Technology University, Lonere

Work Ex : 22 months

Organization: Cognizant Technology solutions, Yukti Educational Services Pvt Ltd.

Summer Internship: Price Waterhouse Coopers

Email ID : summsraj@iitk.ac.in



## Shishir Pal

B.Tech (Agricultural Engineering)

College: College Of Technology, G.B.P.U.A.T., Pantnagar

Work Ex : Nil

Summer Internship: School of Good Governance and Policy Analysis,  
Govt. of Madhya Pradesh.

Email ID : pals@iitk.ac.in



## Snehal Mahajan

B.E. (BioTechnology)

College: Thadomal Shahani Engineering College, Mumbai

Work Ex : 18 months

Organization: Tata Consultancy Services Ltd

Summer Internship: Berkshire India

Email ID : snehal@iitk.ac.in



# BATCH 2012



## **Surajit Saha**

B.Tech (Information Technology)

College: Gov. College of Engg. Serampore, WB

Work Ex : 32 months

Organization: Dynamic Systems

Summer Internship: Onergy

Email ID : surjits@iitk.ac.in



## **Vijay Kibe**

B.E. (Mechanical Engineering)

College: SGSITS, Indore

Work Ex : 44 months

Organization: Capgemini, IBM

Summer Internship: Frost and Sullivan

Email ID : vkibe@iitk.ac.in



## **Vishal Vivek Jacob**

B.Tech (Chemical Engineering)

College: Calcutta Institute of Technology, WBUT, Kolkata

Work Ex : Nil

Summer Internship: Reserve Bank of India

Email ID : vishalvj@iitk.ac.in



## **Vivek Singh**

B.Tech (Chemical Engineering)

College: HBTI, Kanpur

Work Ex : 22 months

Organization: Infosys Technologies Ltd

Summer Internship: Mitsui Chemicals

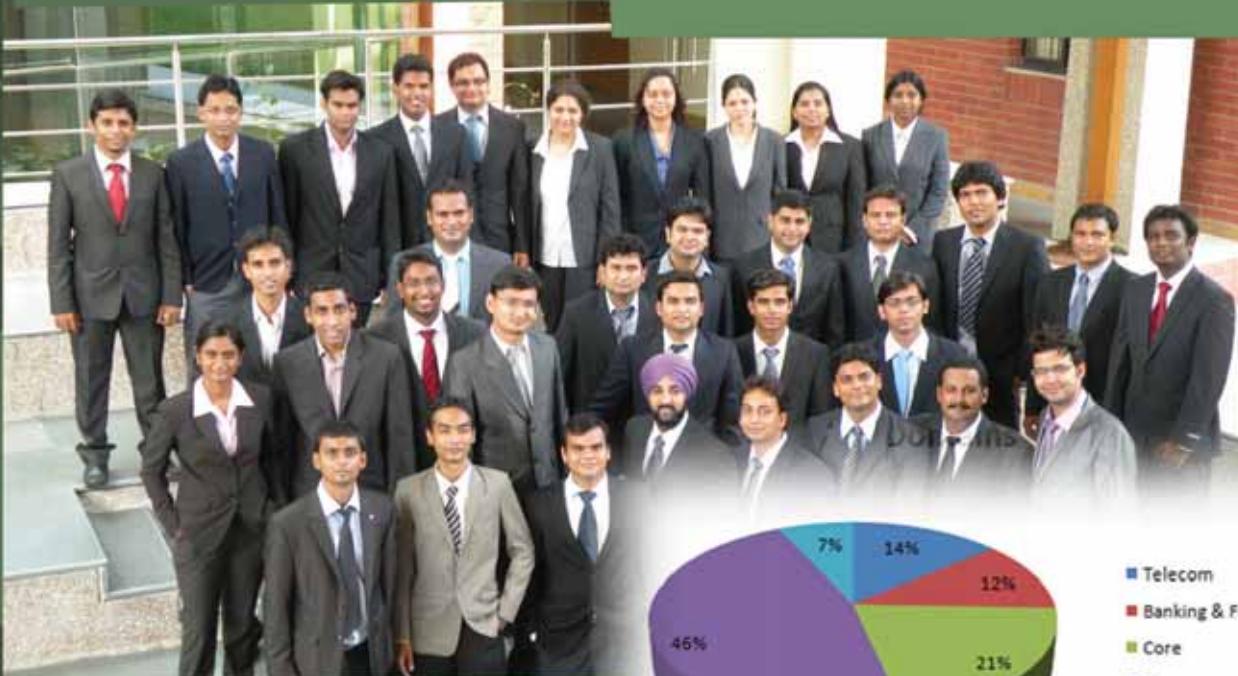
Email ID : viveksin@iitk.ac.in



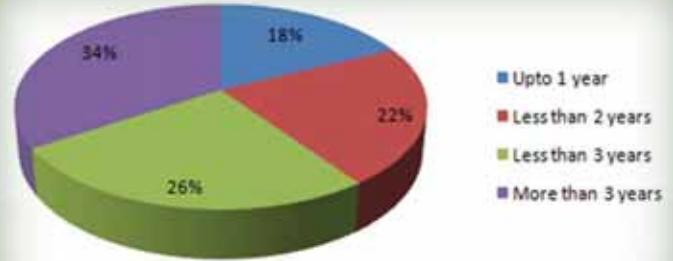
# STUDENT'S PROFILE, 2013

## BATCH 2013

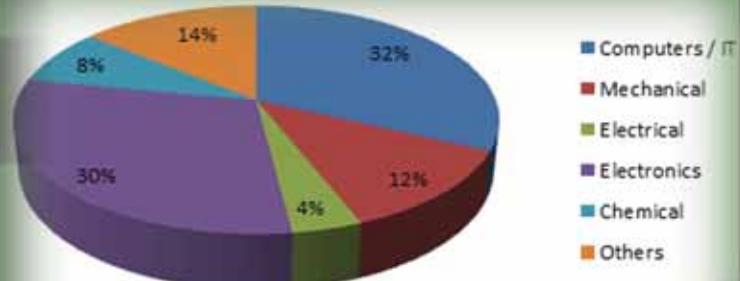
Average Work experience: 26 months  
Average age: 24.5 years  
Batch Size: 50



WORK EXPERIENCE DOMAIN



YEAR OF EXPERIENCE



ACADEMIC BACKGROUND



# BATCH 2013



## Abhishek Malaviya

B.E. (Electronics & Instrumentation)

College: Institute of Engineering & Technology, Indore

University: Devi Ahilya Vishwavidyalaya

Work Experience: 60 months

Organization: TCS; IBM

Email ID: abmalvia@iitk.ac.in



## Abhishek Sahu

B.Tech. (Electrical)

College: Madan Mohan Malviya Engineering College, Gorakhpur

University: Gautam Buddha Technical University

Work Experience: Nil

Email ID: abhisek@iitk.ac.in



## Alok Jain

B.Tech. (Computer Science)

College: Amity School of Engineering & Technology, New Delhi

University: Guru Gobind Singh Indraprastha University

Work Experience: 20 months

Organization: Nokia Siemens Networks

Email ID: alokj@iitk.ac.in



## Ankit Garg

B.E. (Electronics & Communication)

College: Thapar Institute of Engineering & Technology, Patiala

University: Thapar University

Work Experience: 18 months

Organization: Ericsson India Pvt. Ltd.

Email ID: ankitga@iitk.ac.in



## Ankit Narula

B.Tech. (Computer Science)

College: Maharaja Agrasen Institute Of Technology, New Delhi

University: Guru Gobind Singh Indraprastha University

Work Experience: Nil

Email ID: ankitna@iitk.ac.in





# BATCH 2013



## Anushree Burande

B.E. (Civil)

College: Maharashtra Institute Of Technology, Pune

University: Pune University

Work Experience: 12 months

Organization: Sant Gajanan Projects & Infrastructure Pvt. Ltd.

Email ID: aburande@iitk.ac.in



## Anveeksha Varma

B.Tech. (Information Technology)

College: Harcourt Butler Technological Institute, Kanpur

University: Uttar Pradesh Technical University

Work Experience: 44 months

Organization: IBM; Freelance Trainer

Email ID: avarma@iitk.ac.in



## Arjun R Kulhar

B.E. (Mechanical)

College: C. K Pithawalla College Of Engineering & Technology, Surat

University: Veer Narmad South Gujarat University

Work Experience: 30 months

Organization: Essar Steel Ltd.; Shreedutt Valuers

Email ID: akulhar@iitk.ac.in



## Avijit Sarkar

B.E. (Electronics & Telecommunication)

University: Jadavpur University

Work Experience: 19 months

Organization: TCS

Email ID: avijitsa@iitk.ac.in



## Awshesh Srivastav

B.Tech. (Mechanical)

College: Motilal Nehru National Institute Of Technology, Allahabad

Work Experience: 42 months

Organization: Cognizant Technology Solutions; Invertis Group

Email ID: awshesh@iitk.ac.in





# BATCH 2013



## **Bhushan Patne**

B.E. (Electronics & Communication)

College: Samrat Ashok Technological Institute, Vidisha (M.P)

University: Rajiv Gandhi Proudyogiki Vishwavidyalaya, Bhopal

Work Experience : 30 months

Organization: TCS

Email ID: bhushan@iitk.ac.in



## **Chaitanya Bijur**

B.E. (Electronics)

College: Sardar Patel College Of Engineering, Mumbai

University: Mumbai University

Work Experience: 36 months

Organization: Siemens Ltd.

Email ID: cbijur@iitk.ac.in



## **Chetan Kusram**

B.Tech. (Electronics)

College: National Institute Of Technology, Surat

University: NIT Surat

Work Experience: 36 months

Organization: Atos Origin - India

Email ID: chetangk@iitk.ac.in



## **Deepak Gaur**

B.Tech. (Computer Science)

College: Bharati Vidyapeeth's College Of Engineering, Delhi

University: Guru Gobind Singh Indraprastha University

Work Experience: 48 months

Organization: Absolutdata Market Research & Analytics; Gaine Solutions

Email ID: deepakgr@iitk.ac.in



## **Gaurav Gupta**

B.Tech. (Electronics & Communication)

College: G.L.A.Institute Of Technology & Management, Mathura.

University: Uttar Pradesh Technical University

Work Experience: 60 months

Organization: Verizon Data Services India Pvt.Ltd., Hyderabad

Email ID: guptag@iitk.ac.in





# BATCH 2013



## **Harish Jhirwal**

B.E. (Computer Science)

College: Netaji Subhas Institute Of Technology, New Delhi

University: Delhi University

Work Experience: 45 months

Organization: HCL Technologies; MADAP Solutions

Email ID: jhirwal@iitk.ac.in



## **Harshil Shah**

B.E. (Electronics)

College: Faculty Of Technology & Engineering, Vadodara

University: Maharaja Sayaji Rao University Of Baroda, Gujarat

Work Experience: Nil

Email ID: harshil@iitk.ac.in



## **Himanshu Joshi**

B.Tech. (Computer Science)

College: Amity School Of Engineering & Technology, New Delhi

University: Guru Gobind Singh Indraprastha University

Work Experience: 36 months

Organization: Tech Mahindra Ltd.

Email ID: himjoshi@iitk.ac.in



## **Hitendra Kumar**

B.Sc (Engineering) (Information Technology)

College: Bihar Institute Of Technology (BIT), Sindri (Dhanbad)

University: Vinoba Bhave University

Work Experience: 47 months

Organization: Shipping Corporation Of India(A Navratna PSU); TESCO

Email ID: hiten@iitk.ac.in



## **Kanwar Deep Singh**

B.E. (Hons) (Electronics & Communication)

College: Lakshmi Narain College of Technology, Bhopal

University: Rajiv Gandhi Proudyogiki Vishwavidyalaya, Bhopal

Work Experience: 25 months

Organization: Wipro Technologies; HCL Technologies BPO Div.

Email ID: kanwars@iitk.ac.in



# BATCH 2013



## Kaushik Choudhary

B.E. (Marine)

College: Marine Engineering & Research Institute, Kolkata

University: Jadavpur University, Kolkata

Work Experience: 28 months

Organization: NYKSM, Singapore

Email ID: okaushik@iitk.ac.in



## Mayank Singh

B.Tech. (Computer Science)

College: Madan Mohan Malviya Engineering College, Gorakhpur

University: Gautam Buddha Technical University

Work Experience: Nil

Email ID: mayankmb@iitk.ac.in



## Mohammed Ayub Ansari

B.Tech. (Chemical)

College: Andhra University College Of Engineering, Visakhapatnam

University: Andhra University

Work Experience: Nil

Email ID: mdayub@iitk.ac.in



## Mohan Kumar

B.E. (Hons) (Mechanical)

College: Birla Institute Of Technology & Science PILANI - GOA Campus

University: BITS PILANI

Work Experience: 31 Months

Organization: Cognizant Technology Solutions

Email ID: kmohan@iitk.ac.in



## Monica Agarwal

B.E. (Information Technology)

College: Medicaps Institute Of Technology & Management (MITM), Indore

University: Rajiv Gandhi Proudyogiki Vishwavidyalaya, Bhopal

Work Experience: 41 Months

Organization: Cognizant Technology Solutions

Email ID: monicaag@iitk.ac.in



# BATCH 2013



## Mukul Joshi

B.Tech. (Mechanical)

College: Dr B R Ambedkar National Institute Of Technology, Jalandhar

Work Experience: Nil

Email ID : mkljoshi@iitk.ac.in



## Navpreet Singh

B.Tech. (Mechanical)

College: College Of Engineering Roorkee, Roorkee

University: Uttar Pradesh Technical University

Work Experience: 37 Months

Organization: Hydel Constructions Pvt. Ltd.

Email ID: navpreet@iitk.ac.in



## Nimisha Raveendran

B.Tech. (Electronics & Communication)

College: TKM College Of Engineering, Kollam, Kerala

University: Kerala University

Work Experience: 43 months

Organization: TCS

Email ID: rnimisha@iitk.ac.in



## Nishant Maheshwari

B.Tech. (Chemical)

College: Zakir Hussain College Of Engineering & Technology, Aligarh

University: Aligarh Muslim University

Work Experience: 12 months

Organization: Accenture

Email ID: nmaheshw@iitk.ac.in



## Nitin Bharadwaj

B.E. (Biotechnology)

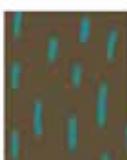
College: NSIT, New Delhi

University: NSIT, New Delhi

Work Experience: 18 months

Organization: TCS

Email ID: nitinb@iitk.ac.in





# BATCH 2013



## Pankaj Kumar Rai

B.Tech. (Electronics & Communication)

College: Madan Mohan Malviya Engineering College, Gorakhpur

University: Uttar Pradesh Technical University

Work Experience: 9 months

Organization: TCS

Email ID: pkrai@iitk.ac.in



## Priyank Bhatt

B.Tech. (Computer Science)

College: Nirma Institute Of Technology, Ahmedabad

University: Nirma University

Work Experience: 24 months

Organization: Infosys

Email ID: priyank@iitk.ac.in



## Rahul M U

B.Tech. (Electronics & Communication)

College: College Of Engineering, Kotarakkara

University: Cochin University Of Science & Technology

Work Experience: Nil

Email ID: rahulone@iitk.ac.in



## Raksha Agrawal

B.E. (Hons) (Computer Science)

College: Takshshila Institute Of Engineering & Technology, Jabalpur(M.P.)

University: Rajiv Gandhi Proudyogiki Vishwavidyalaya, Bhopal

Work Experience: Nil

Email ID: raksha@iitk.ac.in



## Ramprasad V

B.E. (Civil)

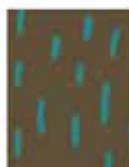
College: P.S.G College Of Technology, Coimbatore

University: Anna University

Work Experience: 48 months

Organization: TCS

Email ID: ramvv@iitk.ac.in





# BATCH 2013



## Sagar Agarwal

B.Tech. (Instrumentation Control)

College: JSS, Academy Of Technical Education, Noida

University: Uttar Pradesh Technical University

Work Experience: 24 months

Organization: SNAP Energy Pvt. Ltd.; Infosys

Email ID: sagarag@iitk.ac.in



## Salabh Ankur

B.Tech. (Biotechnology)

College: Vellore Institute Of Technology, Vellore

University: Vellore Institute Of Technology, Vellore

Work Experience: 37 months

Organization: Volt Technologies; Infosys

Email ID: salabh@iitk.ac.in



## Samreen Jamal

B.Tech. (Computer Science)

College: Harcourt Butler Technological Institute, Kanpur

University: Uttar Pradesh Technical University

Work Experience: 12 months

Organization: Tata Research Development Design Centre

Email ID: samreen@iitk.ac.in



## Sandeep Sharma

B.Tech. (Computer Science)

College: Faculty Of Engineering & Technology, New Delhi

University: Jamia Millia Islamia, New Delhi

Work Experience: 30 months

Organization: Aricent Technologies Ltd.

Email ID: sandsh@iitk.ac.in



## Sanjeet Kumar

B.Tech. (Mining Machinery)

College: Indian School Of Mines, Dhanbad

University: Indian School Of Mines, Dhanbad

Work Experience: 15 months

Organization: ANMSoftware Pvt. Ltd.

Email ID: sanjkr@iitk.ac.in



# BATCH 2013



## Saptarshi Sarkar

B.Tech. (Computer Science)

College: RCC Institute Of Information Technology, Kolkata

University: West Bengal University Of Technology

Work Experience: 4 months

Organization: Cognizant Technology Solutions

Email ID: saptrshi@iitk.ac.in



## Saurabh Awasthi

B.Tech. (Electronics & Communication)

College: SASTRA University, Thanjavur

University: SASTRA University

Work Experience: 33 months

Organization: TCS; Punjab National Bank

Email ID: awasthis@iitk.ac.in



## Sumit Kumar

B.E. (Polymer)

College: Birla Institute Of Technology, Mesra, Ranchi

University: Birla Institute Of Technology, Mesra, Ranchi

Work Experience: 12 months

Organization: Siegwerk India Pvt. Ltd.

Email ID: sumitiit@iitk.ac.in



## Sunil Kumar

B.Tech. (Electronics & Communication)

College: YMCA Institute Of Engineering & Technology, Faridabad

University: YMCA University

Work Experience: 30 months

Organization: TCS

Email ID: sunill@iitk.ac.in



## Swapnil Janagale

B.E. (Electronics & Telecommunication)

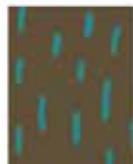
College: Shree Sant Gajanan Maharaj College Of Engineering, Shegaon

University: Amravati University

Work Experience: 44 months

Organization: Cognizant Technology Solutions

Email ID: swapnilj@iitk.ac.in





# BATCH 2013



## Tarun Goel

B.Tech. (Mechanical)

College: Zakir Hussain College Of Engineering & Technology, Aligarh

University: Aligarh Muslim University, Aligarh

Work Experience: 20 months

Organization: Mahle Filter Systems India; Greater Noida Institute Of Technology

Email ID: tarungl@iitk.ac.in



## Taruna

B.Tech. (Computer Science)

College: YMCA Institute Of Engineering & Technology, Faridabad

University: Maharishi Dayanand University, Rohtak

Work Experience: 18 months

Organization: Newgen Software Technologies Ltd.

Email ID: taruna@iitk.ac.in



## Ummed Singhoya

B.Tech. (Chemical)

College: Sardar Vallabhbhai National Institute Of Technology, Surat

University: NIT Surat

Work Experience: 25 months

Organization: Gujarat State Fertilizer Chemicals Ltd.; Desire trademart Pvt. Ltd.

Email ID: ummeds@iitk.ac.in



## Vijayta Fulzele

B.E. (Electronics & Power)

College: Government College Of Engineering, Amravati, Maharashtra

University: Sant Gadge Baba Amravati University

Work Experience: 24 months

Organization: Vedanta Plc Resources & Hindustan Zinc Ltd.

Email ID: vijayta@iitk.ac.in



## Vivek Agrawal

B.Tech. (Information Technology)

College: MANIT, Bhopal

University: MANIT, Bhopal

Work Experience: 28 months

Organization: Cybage Software Pvt. Ltd.; Anugrah Foundation

Email ID: vivekagr@iitk.ac.in



# PAST EXPERIENCE OF STUDENTS



SIEMENS



accenture





## PAST RECRUITERS



## PAST RECRUITERS

ABB	BHEL	GSPL	Kotak Mahindra Bank	RBI
ABN Amro	BPCL	HCL Tech	KPMG	Sahara Next
Amul	Bristlecone	Healthsprint	Krawler Networks	Satyam
Anand Group	Boston Scientific	Hero Group	Lanco Infratech	SBI Capital Markets
ANZ	Care Ratings	Hexaware	Market Rx	SBI Mutual Funds
Accenture	Citibank	Honda	Maruti	SCI
Airtight network	CL InfoTech	Hyundai	Motilal Oswal	SIDBI
Alstom	Coal India Ltd.	HSBC Analytics	Securities	SIEMENS
Amsoft	Crisil	IBM Global Service	Nestle	Synnovate India
Arvind Mills	Deloitte	ICICI Lombard	Pantaloons Retail Ltd.	Tata Communications
Ashok Leyland	DCM Shriram	ICICI Securities	Pepsi	Tata Motors
B&K Securities	Eicher	ICICI Bank	Perot System	TCS
Basix India	E-serve	ICRA	Power Finance Corporation	Vedanta
Bajaj Auto	Essar	Infosys Technologies	PWC	Welspun
Berger Paints	GAIL	Ingersoll Rand	International Tractors Ltd.	Reliance Energy
Bharti Televentures	Genpact	International Tractors Ltd.		



# RECRUITMENT

## Recruitment process

The placement process for the MBA programme at IIT Kanpur will commence from the 1st week of December 2011. The batch of 2011 consists of 26 students, with 80% possessing rich work experience across industry sectors. The academic rigor combined with the cultural vibrancy of the campus makes them prime assets for any organization.

### Pre Placement Talk (PPT)

Pre-Placement talks provide opportunities for students to know more about a prospective employer along with the job profiles and career growth opportunities available. As a standard practice, prospective recruiters have shown interest in conducting formal presentations followed by an interactive discussion.

### Selection Process

The selection process is designed to be in tune with the rules and regulations of the institute as well as catering to the unique requirements of each participating company.

### Campus Recruitment 2011

A company will be provided a slot on a given day during the placement week. The slot scheduling is done according to the mutual preferences of companies and students where the following criteria are considered:

- Job profile
- Career growth opportunities
- Remuneration
- Past relationship with IIT Kanpur

### Summer Internship Duration: 8-10 Weeks

### Important Dates

Summer Placements: 1st Oct 2011 onwards  
Final Placements : 1st Dec 2011 onwards

### Lateral Recruitment 2011

Through lateral recruitments, companies can hand pick students who would be match up for their organization. The lateral placements shall be organized on 1st of Dec 2011. For more information about the lateral process, kindly get in touch with the placement coordinators.



### Placement Guidelines

- Companies will have to fill up and submit the recruitment form attached with the brochure.
- A date of mutual convenience will be decided for PPT, campus recruitment and laterals.
- It is expected that final results will be declared immediately after the interview.



## CONTACT

### Faculty Placement coordinator

Dr. Anoop Singh  
Email id: [anoops@iitk.ac.in](mailto:anoops@iitk.ac.in)  
Ph- +91 512 259 7679

Dr. Veena Bansal  
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Ph- +91 512 259 7743

### Student Placement coordinators

Vijay Kibe  
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Ph- +91 7607448923

Harshad Nimje  
Email id: [nimharsh@iitk.ac.in](mailto:nimharsh@iitk.ac.in)  
Ph- +91 8874092688

### Summer Placement coordinators

Himanshu Joshi  
Email id: [himjoshi@iitk.ac.in](mailto:himjoshi@iitk.ac.in)  
Ph - +91 9554644312

Abhishek Malaviya  
Email id: [abmalvia@iitk.ac.in](mailto:abmalvia@iitk.ac.in)  
Ph - +91 9651766242

MBA PLACEMENT E-MAIL ID.: [mba@iitk.ac.in](mailto:mba@iitk.ac.in)

### Department of Industrial and Management Engineering

Indian Institute of Technology Kanpur  
Kanpur- 208016, Uttar Pradesh, India