

**logreg attempt****The LOGISTIC Procedure**

Model Information		
Data Set	WORK.INSURANCE_T	
Response Variable	INS	Insurance Product
Number of Response Levels	2	
Model	binary logit	
Optimization Technique	Fisher's scoring	

Number of Observations Read	8495
Number of Observations Used	7420

Response Profile		
Ordered Value	INS	Total Frequency
1	0	4773
2	1	2647

Probability modeled is INS=1.

**Note:** 1075 observations were deleted due to missing values for the response or explanatory variables.

Class Level Information		
Class	Value	Design Variables
SAV	0	0
	1	1

Model Convergence Status
Convergence criterion (GCONV=1E-8) satisfied.

Model Fit Statistics		
Criterion	Intercept Only	Intercept and Covariates
AIC	9670.535	8331.888
SC	9677.447	8435.567

<b>-2 Log L</b>	9668.535	8301.888
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<b>Testing Global Null Hypothesis: BETA=0</b>			
<b>Test</b>	<b>Chi-Square</b>	<b>DF</b>	<b>Pr &gt; ChiSq</b>
<b>Likelihood Ratio</b>	1366.6475	14	<.0001
<b>Score</b>	1215.7907	14	<.0001
<b>Wald</b>	989.2812	14	<.0001

<b>Type 3 Analysis of Effects</b>			
<b>Effect</b>	<b>DF</b>	<b>Wald Chi-Square</b>	<b>Pr &gt; ChiSq</b>
<b>DDA</b>	1	154.1268	<.0001
<b>DDABAL</b>	1	95.4753	<.0001
<b>PHONE</b>	1	27.8008	<.0001
<b>TELLER</b>	1	39.9691	<.0001
<b>SAV</b>	1	83.3431	<.0001
<b>SAVBAL</b>	1	55.1355	<.0001
<b>ATMAMT</b>	1	22.6117	<.0001
<b>CD</b>	1	53.5454	<.0001
<b>INV</b>	1	15.9700	<.0001
<b>IRA</b>	1	24.3749	<.0001
<b>CDBAL</b>	1	13.7524	0.0002
<b>MM</b>	1	75.7409	<.0001
<b>MTG</b>	1	7.5748	0.0059
<b>CC</b>	1	29.7708	<.0001

Analysis of Maximum Likelihood Estimates						
Parameter		DF	Estimate	Standard Error	Wald Chi-Square	Pr > ChiSq
Intercept		1	-0.8416	0.0753	124.9823	<.0001
DDA		1	-0.9412	0.0758	154.1268	<.0001
DDABAL		1	0.000067	6.87E-6	95.4753	<.0001
PHONE		1	-0.1597	0.0303	27.8008	<.0001
TELLER		1	0.0775	0.0123	39.9691	<.0001
SAV	1	1	0.5403	0.0592	83.3431	<.0001
SAVBAL		1	0.000030	3.977E-6	55.1355	<.0001
ATMAMT		1	0.000051	0.000011	22.6117	<.0001

<b>CD</b>		1	0.7314	0.1000	53.5454	<.0001
<b>INV</b>		1	0.6203	0.1552	15.9700	<.0001
<b>IRA</b>		1	0.5721	0.1159	24.3749	<.0001
<b>CDBAL</b>		1	0.000015	4.142E-6	13.7524	0.0002
<b>MM</b>		1	0.7297	0.0838	75.7409	<.0001
<b>MTG</b>		1	-0.3680	0.1337	7.5748	0.0059
<b>CC</b>		1	0.3026	0.0555	29.7708	<.0001

Association of Predicted Probabilities and Observed Responses			
<b>Percent Concordant</b>	76.6	<b>Somers' D</b>	0.534
<b>Percent Discordant</b>	23.2	<b>Gamma</b>	0.535
<b>Percent Tied</b>	0.2	<b>Tau-a</b>	0.245
<b>Pairs</b>	12634131	<b>c</b>	0.767

Parameter Estimates and Profile-Likelihood Confidence Intervals				
Parameter		Estimate	95% Confidence Limits	
<b>Intercept</b>		-0.8416	-0.9897	-0.6945
<b>DDA</b>		-0.9412	-1.0899	-0.7926
<b>DDABAL</b>		0.000067	0.000054	0.000081
<b>PHONE</b>		-0.1597	-0.2208	-0.1020
<b>TELLER</b>		0.0775	0.0535	0.1016
<b>SAV</b>	<b>1</b>	0.5403	0.4243	0.6564
<b>SAVBAL</b>		0.000030	0.000022	0.000038
<b>ATMAMT</b>		0.000051	0.000031	0.000072
<b>CD</b>		0.7314	0.5345	0.9263
<b>INV</b>		0.6203	0.3179	0.9270
<b>IRA</b>		0.5721	0.3456	0.8001
<b>CDBAL</b>		0.000015	7.745E-6	0.000024
<b>MM</b>		0.7297	0.5655	0.8943
<b>MTG</b>		-0.3680	-0.6324	-0.1079
<b>CC</b>		0.3026	0.1938	0.4112

Odds Ratio Estimates and Profile-Likelihood Confidence Intervals				
Effect	Unit	Estimate	95% Confidence Limits	
<b>DDA</b>	1.0000	0.390	0.336	0.453

<b>DDABAL</b>	1.0000	1.000	1.000	1.000
<b>PHONE</b>	1.0000	0.852	0.802	0.903
<b>TELLER</b>	1.0000	1.081	1.055	1.107
<b>SAV 1 vs 0</b>	1.0000	1.717	1.529	1.928
<b>SAVBAL</b>	1.0000	1.000	1.000	1.000
<b>ATMAMT</b>	1.0000	1.000	1.000	1.000
<b>CD</b>	1.0000	2.078	1.707	2.525
<b>INV</b>	1.0000	1.859	1.374	2.527
<b>IRA</b>	1.0000	1.772	1.413	2.226
<b>CDBAL</b>	1.0000	1.000	1.000	1.000
<b>MM</b>	1.0000	2.074	1.760	2.446
<b>MTG</b>	1.0000	0.692	0.531	0.898
<b>CC</b>	1.0000	1.353	1.214	1.509



