

AtliQ Hardwares

GM % by Quarters (sub_zone)

FILTER

FY 2019

GM% of net sales	Quarter		
Sub Zone	Q1	Q2	Q3
ANZ	43.0%	42.2%	42.6%
India	42.5%	42.2%	42.0%
NA	35.1%	35.4%	35.4%
NE	36.6%	37.0%	36.5%
ROA	44.5%	44.3%	44.0%
SE	44.5%	44.1%	44.0%

FY 2020

GM% of net sales	Quarter		
Sub Zone	Q1	Q2	Q3
ANZ	43.3%	43.0%	42.8%
India	32.3%	32.1%	32.4%
NA	39.9%	40.1%	39.1%
NE	37.6%	37.8%	38.5%
ROA	38.4%	38.3%	38.8%
SE	38.5%	37.3%	38.2%

FY 2021

GM% of net sales	Quarter		
Sub Zone	Q1	Q2	Q3
ANZ	39.0%	37.8%	38.3%
India	32.3%	31.8%	31.9%
NA	37.1%	37.4%	37.5%
NE	37.9%	38.7%	38.2%
ROA	38.5%	38.4%	38.1%
SE	38.6%	38.3%	38.6%



Q4		Grand Total
	42.5%	42.6%
	42.5%	42.4%
	35.7%	35.4%
	36.6%	36.7%
	44.5%	44.4%
	44.2%	44.2%



Q4		Grand Total
	41.8%	42.8%
	32.0%	32.2%
	39.7%	39.8%
	37.7%	37.8%
	37.7%	38.2%
	37.8%	37.9%



Q4		Grand Total
	38.0%	38.3%
	32.0%	32.0%
	37.4%	37.3%
	38.3%	38.3%
	38.1%	38.3%
	38.5%	38.5%