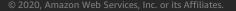


# Architect for Savings on AWS

**Cost Optimization Strategies** 

AWS Vietnam Solutions Architect (SA) team



# Objectives for today

To reduce the amount you spend on Amazon Web Services...

...for your existing workloads



#### What we'll cover

- 1 Cost Optimization AWS WAR
- 2 Cost-effective resources
- 3 Matching supply with demand
- 4 Usage & expenditure awareness





# **AWS Well-Architected**

https://aws.amazon.com/well-architected/



# Well-Architected: The 5 pillars





# General Design Principles

Stop guessing capacity needs

Test systems at production scale

Automate to make architectural experimentation easier

Allow for evolutionary architectures

Drive your architecture using data

Improve through Game Days



# Well-Architected: Cost optimization



# Well-Architected: Cost optimization areas of focus



Cost-effective resources



Matching supply with demand



Expenditure awareness



Optimizing over time



# Cost-effective resources

1 Cost Optimization – AWS WAR

2 Cost-effective resources

a Managed Services

3 Matching supply with demand

4 Usage & expenditure awareness



#### Managed services

#### Remove the burden of undifferentiated heavy lifting

- Focus on innovating rather than keeping the lights on
- Inherit AWS's approach to security, availability, performance

#### Managed services operate at cloud scale

Can offer a lower cost per transaction or service

#### Help reduce or retire technical debt

- Move to services that are maintained by AWS
- Potential to remove or reduce license costs



## Managed services: Compute options



Amazon Elastic Compute Cloud (Amazon EC2)



AWS Elastic Beanstalk



Amazon Elastic Container Service



Amazon Elastic Container Service for Kubernetes



**AWS Fargate** 



**AWS Lambda** 

Unmanaged

Pay for Infrastructure

Highly managed



## Managed services: Relational database options







Amazon Relational Database Service (Amazon RDS)



Amazon Redshift



Amazon Aurora Serverless



Amazon Athena

Unmanaged

Pay for Infrastructure





#### Managed services: NoSQL database options





Amazon DocumentDB (with MongoDB compatibility)



Unmanaged

Highly managed

Pay for Infrastructure



# Managed services: Message queue options







Unmanaged

Highly managed

Pay for Infrastructure



#### Managed services: Takeaway

#### Managed Services can help you

- Remove the burden of undifferentiated heavy lifting.
- you can pay as you use and as you grow.

What services do you currently run (either on-premises or already in AWS) that could be replaced by an AWS managed service?



# Cost-effective resources

1 Cost Optimization – AWS WAR

2 Cost-effective resources

Matching supply with demand

4 Usage & expenditure awareness

a Managed Services

Appropriate provisioning



# Appropriate provisioning: Architectural choices

#### Steady-state vs burst workloads

- High throughput analytics workloads may benefit from constant compute capacity
- Bursting workloads often favour Serverless / Microservices architectural patterns

#### Consolidated vs separated workloads

- Can you combine multiple services (i.e., multiple databases on Amazon RDS)?
- Do workloads require isolation from other processes / data?

#### Cost vs performance trade-offs

Is performance or cost optimisation the key business requirement?



#### Appropriate provisioning: Server vs Serverless

#### Scenario 1: Constant, steady-state application workload

- Constant 100000 req/sec like system logging of calls (in telecom)
- 16 concurrent processes running constantly
- each process requiring 512 MB RAM

#### Scenario 2: Bursty HTTPS-based API service

- Airplane booking system
- ~6M requests per month
- 200ms and 128 MB used per request



# Appropriate provisioning: Cost-conscious design

Example: Should I use Amazon Simple Storage Service (Amazon S3) or Amazon DynamoDB?



AWS Simple Monthly Calculator

https://calculator.s3.amazonaws.com/index.html



# Appropriate provisioning: Cost-conscious design

#### Scenario

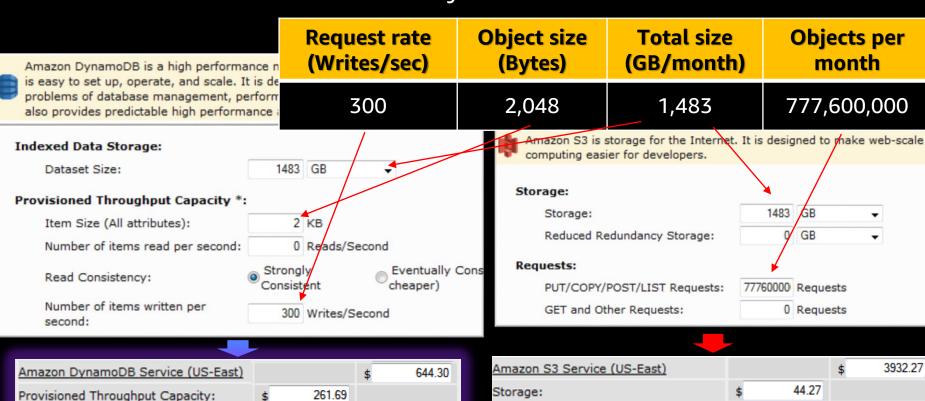
- Webforms startup capturing form responses as JSON
- Application making high number of writes per second
- Need to understand the most cost-effective AWS storage service

Request rate (Writes/sec)	Avg Object size (Bytes)	Total size (GB/month)	Objects per month
300	2,048	1,483	777,600,000



382.61

Indexed Data Storage:



Put/List Requests:

3888.00

# "...but what happens if I change the object size to 32 KB?" Scenario

Office claims receipts captured as PDFs

Request rate (Writes/sec)	SIZO		Objects per month		
300	32,768	23,730	777,600,000		

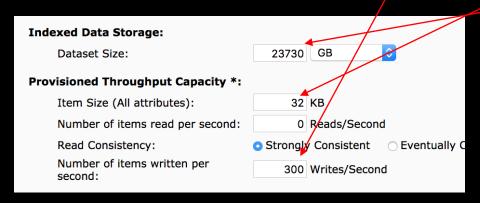


Request rate Object size (Writes/sec) (Bytes)		Total size (GB/month)	Objects per month		
300	32,768	23,730	777,600,000		

Amazon S3 Service (US East (N. Virginia))

Standard Storage:

Standard Put Requests:





4433.79

545.79

3888.00

Amazon DynamoDB Service (US East (N. Virginia))		\$ 10500.15
Provisioned Throughput Capacity:	\$ 4555.79	
Indexed Data Storage:	\$ 5944.36	

		Reques (Writes		Object (Byte		Total size (GB/month)	Objects per mont		th	
	Option 1	30	O	2,048		1,483	777,600,000			
	Option 2	30	0	32,768		23,730	777,600,000			
	use	<b>—</b>							use	
Amazon S3 S	Service (US-East)			\$ 3932.27	Amazon S3	Service (US East (N. Virginia))				\$ 443
Storage:			\$ 44.27		Standard S	torage:		\$	545.79	
Put/List Requ	iests:		\$ 3888.00		Standard P	ut Requests:		\$	3888.00	
Amazon Dyn	amoDB Service (US-East)			\$ 644.30	Amazon Dy	namoDB Service (US East (N.				\$ 1050
rovisioned T	Throughput Capacity:		\$ 261.69		<u>Virginia))</u>					\$ 1050
ndexed Data	a Storage:		\$ 382.61		Provisioned	Throughput Capacity:		\$	4555.79	
ynamoDB S	Streams:		\$ 0.00		Indexed Da	ta Storage:		\$	5944.36	

# Appropriate provisioning: Takeaway

Have you selected the right architectures and associated AWS services needed to deliver each of your workloads?



# Cost-effective resources

1 Cost Optimization – AWS WAR

2 Cost-effective resources

Matching supply with demand

4 Usage & expenditure awareness

a Managed Services

b Appropriate provisioning

c Right-sizing



# Right-sizing

#### Use the lowest cost resources

that meet the requirements of the specific workload

#### Iterate by adjusting the size of resources to optimize for costs

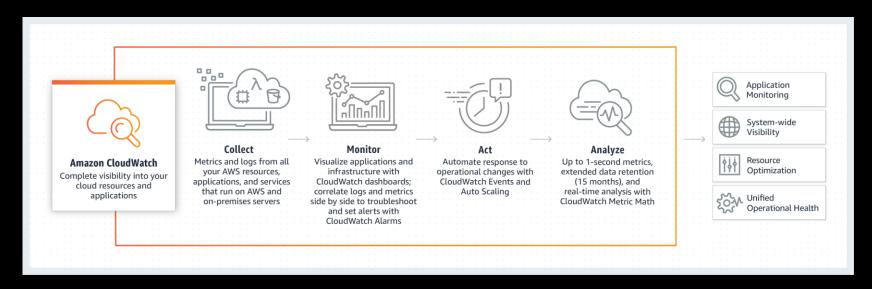
Assess the cost of modification

#### Monitor resources and alarms to provide the data for right-sizing

- Monitoring should accurately reflect the end-user experience
- Select the correct granularity for the time period



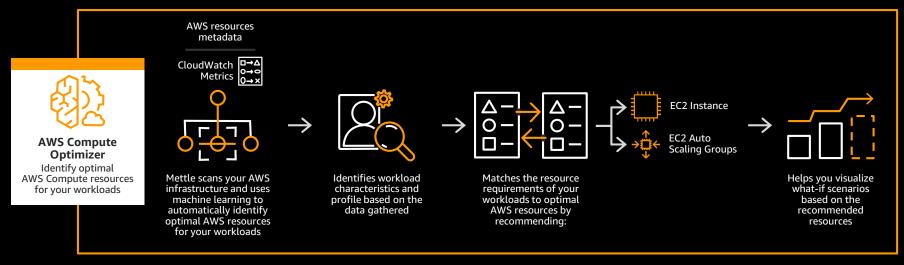
# Right-sizing starts with monitoring





#### Cloudwatch Agent

# Simplifying compute optimization







Lower



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Get started quickly



#### Right-sizing: Amazon EC2 instances

#### Select the cheapest instance available

- Ensure you meet performance requirements
- Consider different instance families, not just sizes

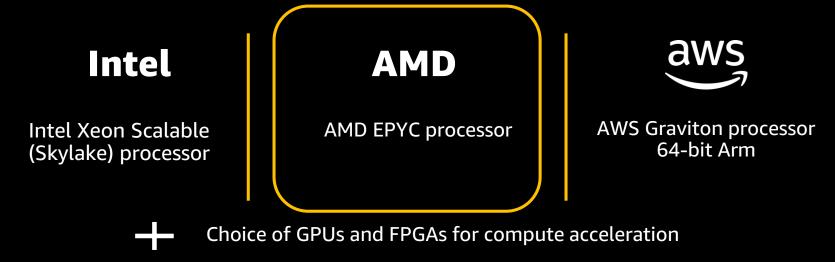
#### Analyze using CloudWatch metrics

- Monitor CPU, RAM, storage, and network utilization
- Identify potential instances that can be downsized
- Set up custom metrics (i.e. RAM) where needed

#### Rule of thumb: Right-size first, then reserve



# Choice of processors and architectures



Right compute for each application and workload

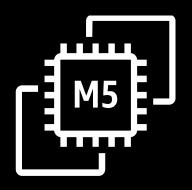


# EC2 instance types with AMD EPYC™

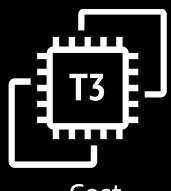
**General Purpose** 

**Burstable** 

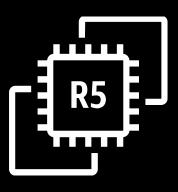
**Memory Optimized** 



General cloud server



Cost effective



Memory intensive

A complete set of instances with custom AMD EPYC™ CPUs



#### Choice of processors and architectures

#### Intel

Intel Xeon Scalable (Skylake) processor

#### **AMD**

**AMD EPYC processor** 



AWS Graviton processor 64-bit Arm



Choice of GPUs and FPGAs for compute acceleration

Right compute for each application and workload



# First instance powered by AWS Graviton processor

#### Amazon EC2 A1

Run scale-out and Arm-based applications in the cloud

Up to 45% cost savings

AWS Graviton processor 64-bit Arm Neoverse cores and custom AWS silicon



Flexibility and choice for your workloads



Lower cost



Maximize resource efficiency with AWS Nitro System

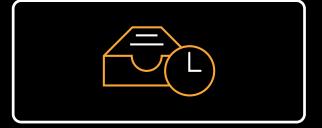


# Targeted applications for Amazon EC2 A1

#### Web tier



#### **Caching fleets**



#### **Containerized microservices**



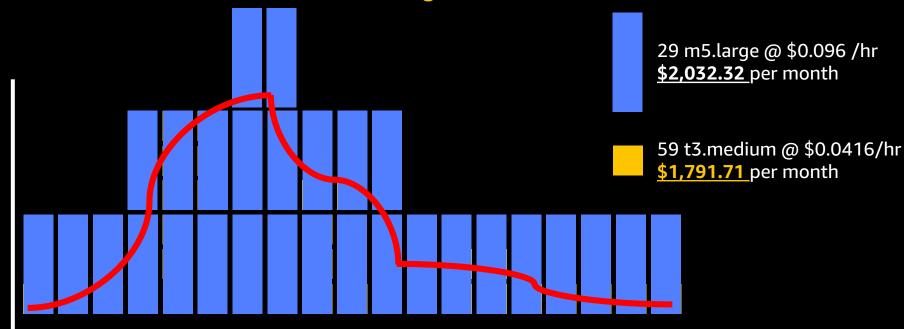
#### IoT, gaming, Arm workloads





# Right-sizing: Elasticity

More smaller instances vs. fewer larger instances





### Right-sizing: AWS Lambda functions

#### Performance test your Lambda function

- CPU allocation is bound to memory. At 1,792 MB = 1 full vCPU
- Observe usage in AWS CloudWatch Logs

#### Identify if your function is memory-bound or cpu-bound

Benchmarking (https://bit.ly/2VpeQmx)

#### Minimize your deployment package size and complexity

- simpler frameworks, smaller packages
- VPC if really needed
- Evaluate your language for cold start performance (https://bit.ly/2RB3L0x)
- Consider strategies to keep lambdas warm



### Lambda - CPU-bound example

"Compute 1,000 times all prime numbers <= 1M"

128 MB	11.722 sec	\$0.024628
256 MB	6.678 sec	\$0.028035
512 MB	3.194 sec	\$0.026830
1024 MB	1.465 sec	\$0.024638



### Right-sizing: Amazon S3

#### Amazon S3 offers a range of storage classes:

- Standard
- Standard Infrequent Access
- One Zone Infrequent Access
- Glacier
- Glacier Deep Archive
- Reduced Redundancy (no longer recommended)

#### Key points to note

- Standard, Standard-IA and One Zone-IA are "real-time" storage tiers
- Glacier and Glacier Deep Archive are "near-line" storage tiers



### Right-sizing: Amazon S3 Storage Options

	Standard	Standard-IA	One Zone-IA	Glacier	Glacier DA
Storage Pricing (GB/mth)	\$0.023	\$0.0125	\$0.01	\$0.004	\$0.00099
Request Pricing (per 1k GETs)	\$0.0004	\$0.001	\$0.001	\$0.05	\$0.10
Retrieval Pricing (per GB)	N/A	\$0.01	\$0.01	\$0.01	\$0.02

#### Key points to note

- Storing data in IA tiers is about 50% cheaper than in Standard tier
- Request charges for IA tiers are about 60% more expensive than for Standard tier
- IA tiers charge smaller objects as though they were 128 KB in size
- IA tiers have a minimum storage duration of 30 days; Glacier 90 days, Glacier DA 180 days



### Right-sizing: Amazon S3 Scenario

#### **Assumptions**

1,000 objects, each 1 GB in size, are stored in Amazon S3

#### **Scenarios**

- Scenario 1: every object is retrieved once per quarter (Shareholder reports)
- Scenario 2: every object is retrieved once per month (End of month bank statements)
- Scenario 3: every object is retrieved once per day (Shared todo list)

#### What storage class should we use for each scenario?

We want to optimize for cost over a 12-month period?



### Right-sizing: Amazon S3 Scenarios

Cost components	Scenario 1	Scenario 2	Scenario 3
	(Once/Quarter)	(Once/Month)	(Once/Day)
S3 Standard Storage Cost	1,000 x 0.023 x 12	1,000 x 0.023 x 12	1,000 x 0.023 x 12
	\$276.00	\$ <b>276.00</b>	\$ <b>276.00</b>
S3 Standard Request Cost	1,000 x 0.0004 x 4	1,000 x 0.0004 x 12	1,000 x 0.0004 x 365
	\$1.60	\$4.80	\$146
S3 Standard Annual TOTAL	\$277.60	\$280.40	\$422.00
S3-IA Storage Cost	1,000 x 0.0125 x 12	1,000 x 0.0125 x 12	1,000 x 0.0125 x 12
	<b>\$150.00</b>	<b>\$150.00</b>	\$150.00
S3-IA Request Cost	1,000 x 0.001 x 4	1,000 x 0.001 x 12	1,000 x 0.001 x 365
	\$4.00	\$12.00	\$ <b>365.00</b>
S3-IA Retrieval Cost	1,000 x 0.01 x 4	1,000 x 0.01 x 12	1,000 x 0.01 x 365
	\$40.00	\$120.00	\$ <b>3,650.00</b>
S3-IA Annual TOTAL	\$194.00	\$282.00	\$4,165.00



### Right-sizing: Amazon S3

# Rule of thumb: if you're retrieving an object once per month or more, Standard is more cost effective storage class than Infrequent Access

- Remember, storage classes can be set on a per-object basis, not just per bucket
- Managing storage classes on a per-object basis can be complex and time-consuming

# Consider using Amazon **S3 Intelligent-Tiering** if you have changing or unknown access patterns

- Automatically moves your data based on changing access patterns
- Moves data between Standard and Infrequent-Access tiers
- Additional management charge (\$0.0025 per 1,000 objects per month)



### Right-sizing: Takeaway

When was the last time you reviewed your AWS infrastructure and looked for right-sizing opportunities?



### Cost-effective resources

1 Cost Optimization – AWS WAR

2 Cost-effective resources

3 Matching supply with demand

4 Usage & expenditure awareness

a Managed Services

b Appropriate provisioning

c Right-sizing

Purchasing options



### Purchasing options

#### On-demand: pay per unit of capacity as used

Examples: Amazon EC2, Amazon S3

#### Provisioned: pay per unit of capacity as provisioned

Examples: Amazon DynamoDB, Amazon Kinesis Data Streams

#### Reserved: discounted pricing in return for a fixed-term commitment

• Examples: Amazon EC2, Amazon Elasticsearch Service

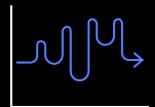
#### Many services support multiple billing options



### Amazon EC2 purchase options

#### On-Demand

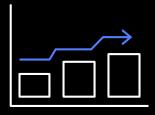
Pay for compute capacity by **the second** with no long-term commitments



Spiky workloads to define needs

# Reserved Instances (RIs)

Make a 1- or 3-year commitment and receive a **significant discount** on On-Demand prices



Committed and steady-state usage

#### Savings Plans

Same great discounts as Amazon EC2 RIs with more flexibility



Flexible access to compute

#### **Spot Instances**

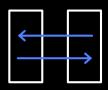
Spare Amazon EC2 capacity at savings of up to 90% on On-Demand prices



Fault-tolerant, flexible, stateless workloads



### Save up to 90% using EC2 Spot Instances



#### Instances

Same infrastructure as On-Demand and RIs



#### Pricing

Smooth, infrequent changes, more predictable



#### Usage

Choose different instance types, sizes, and AZs in a single fleet or EC2 Auto Scaling group



#### Capacity

Interruptions only happen if OD needs capacity

Pricing is based on long-term supply and demand trends; no bidding!



### Handling Spot interruptions

#### Less than 5% of Spot Instances were interrupted in the last 3 months

#### **Minimal interruptions**



Check for 2-minute interruption notification via instance metadata or Amazon CloudWatch events, and automate by

- ✓ Checkpointing
- ✓ Draining from ELB
- ✓ Using stop-start and hibernate to restart faster

#### Interruption handlers for Amazon ECS and Amazon EKS



Amazon Elastic Kubernetes Service (Amazon EKS)

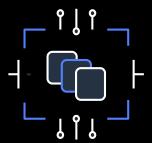


Amazon Elastic Container Service (Amazon ECS)

- ✓ Connection between termination requests from AWS infrastructure to nodes
- ✓ Tasks running on Spot Instances will automatically be triggered for shutdown before the instance terminates, and replacement tasks will be scheduled elsewhere on the cluster



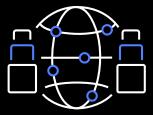
### Flexibility is key to successful Spot usage



Instance flexible



Time flexible



Region flexible



### Amazon EC2 Spot integrations - AWS Managed Services and ISVs



Amazon EC2 Auto Scaling



Amazon Elastic **Container Service** (Amazon ECS)



Amazon Elastic **Container Service** for Kubernetes (Amazon EKS)

**Batch** 



Amazon SageMaker



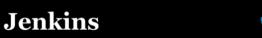






**AWS** CloudFormation







docker











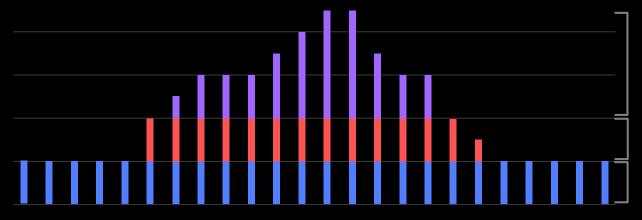








# To optimize Amazon EC2, combine purchase options



Scale using **Spot** for fault-tolerant, flexible, stateless workloads

Use **On-Demand** for new or stateful spiky workloads

Use **RIs or a Savings Plan** for known, steady-state workloads



### Purchasing options: Takeaway

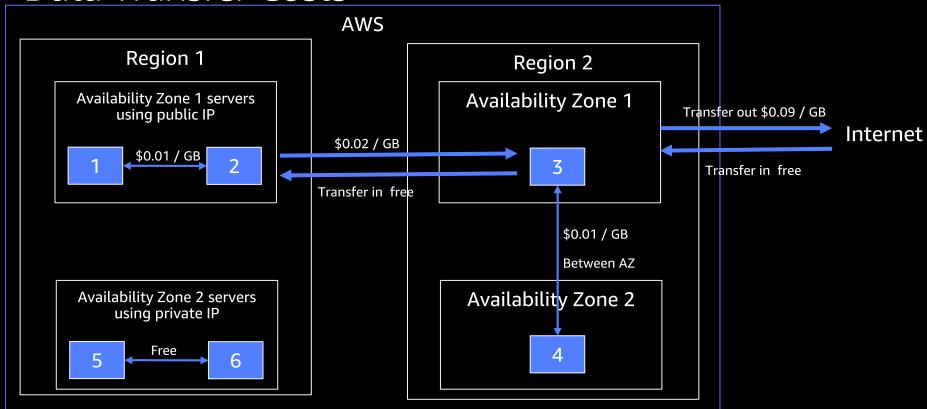
Look across your AWS infrastructure for opportunities to optimize the way in which you purchase services



# **Data Transfer**



### Data Transfer Costs





### Data Transfer Cost Optimization Tips

- Analyze Data Transfer Costs using Cost Explorer
- Use Private IP for Internal Services Communication
- Use VPC End-Points for S3 and DynamoDB
- Consider using CloudFront to reduce Data Transfer Out Costs



### Optimized data transfer: Takeaway

When Architecting your systems, balance your needs between availability, disaster recovery, security and cost

Architecting your systems to run within availability zone or regions will minimize data transfer costs



### Matching supply with demand

1 Cost Optimization – AWS WAR

2 Cost-effective resources

3 Matching supply with demand

4 Usage & expenditure awareness

a Demand based



### Demand-based

# Leveraging the elasticity of the cloud to meet demand as it changes can provide significant cost savings

- programmatically vary the amount of cloud resources in your architecture dynamically
- increase the number of resources during demand spikes to maintain performance
- decrease capacity when demand subsides to reduce costs

#### Within AWS this is normally accomplished using Auto Scaling

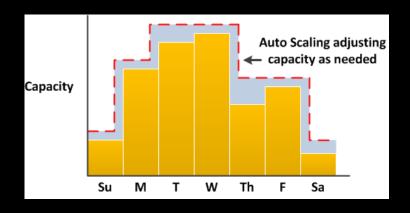
- EC2 Auto Scaling: Add or remove compute capacity to meet changes in demand
- AWS Auto Scaling: Configure and manage scaling for scalable AWS resources through a scaling plan



### Demand-based: Amazon EC2 elastic provisioning

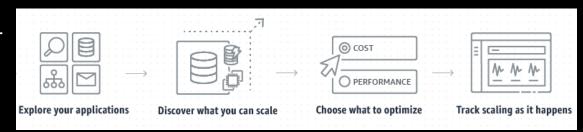
#### EC2 Auto Scaling allows you to:

- React dynamically to changes in load
- Schedule regular workloads
- Optimise your instance usage
- Reduce over-provisioning
- No cost service!



#### **AWS Auto Scaling**

 Unified scaling for your cloud applications





### Demand-based: Takeaway

Look across your workloads and consider what metrics you could use with auto-scaling to ensure capacity is closely aligned with demand



### Matching supply with demand

1 Cost Optimization – AWS WAR

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a Demand based

Time based



### Time-based

# A time-based approach aligns resource capacity to demand that is predictable or well defined by time

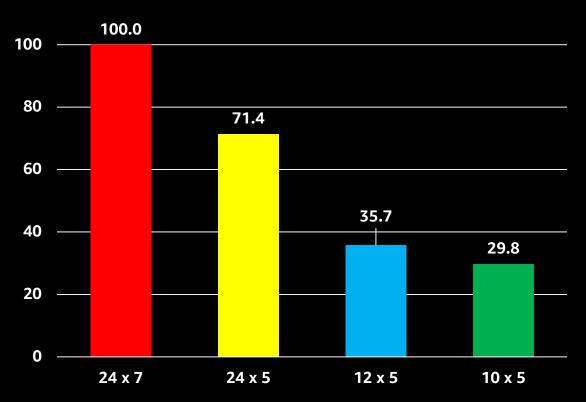
- typically not dependent upon utilization levels of the resources
- ensures that resources are available at the specific time they are required
- provided without any delays due to start-up procedures

#### **Key considerations**

- how consistent is the usage pattern?
- what is the impact if the pattern changes?



### Time-based: Workload scheduling



Up to **70**% savings for non-production workloads



### AWS Instance Scheduler

#### **AWS-provided solution**

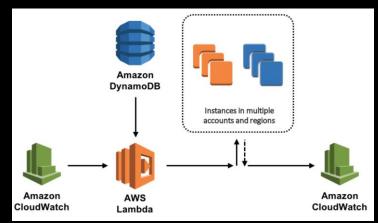
- Custom start & stop schedules
- Works with Amazon EC2 & Amazon RDS instances
- Deploy using AWS CloudFormation

#### Selectively tag instances to schedule

- Multiple schedules per instance
- 5-minute granularity

https://aws.amazon.com/answers/infrastructuremanagement/instance-scheduler/







### Time-based: Takeaway

Identify workloads that don't need to be running 24x7, and start scheduling them appropriately



### Usage & expenditure awareness

1 Cost Optimization – AWS WAR

2 Cost-effective resources

3 Matching supply with demand

4 Usage & expenditure awareness

a Tagging



### Tagging

#### Tagging provides a number of benefits

- Automation (autoscaling, scheduling)
- Control & compliance (IAM policies)
- Cost allocation (reporting & chargebacks)

#### Not all resources support tagging

Not all cost line-items support tagging (e.g., Data transfer charges)

#### Other tagging gotchas

- Maximum of 50 user-applied tags (not counting system tags)
- Values are optional
- Tags are case-sensitive



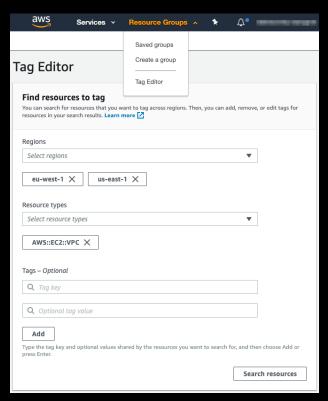
### Tagging: Stakeholders & examples

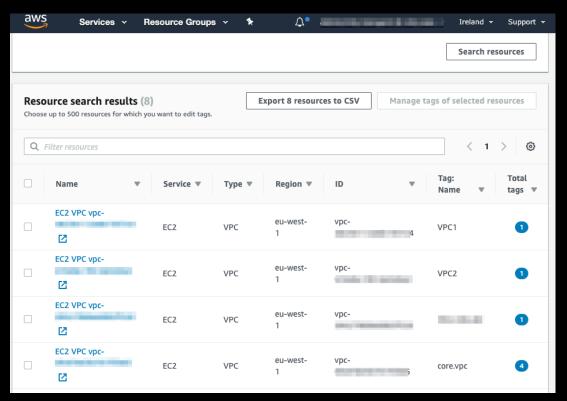
Stakeholder	Example Tag Key	Example Tag Value
Finance	CostCenter BudgetCode	Engineering EG-001
Engineering	Workload Codebase	Website Python
Line-of-business owners	Project User	SuperSecretProject Alice
IT	BackupRegime Environment	24x7 Production
Security	PatchStrategy AutomationSupport	Immutable True

https://aws.amazon.com/answers/account-management/aws-tagging-strategies/



### Tagging: Using the tag editor





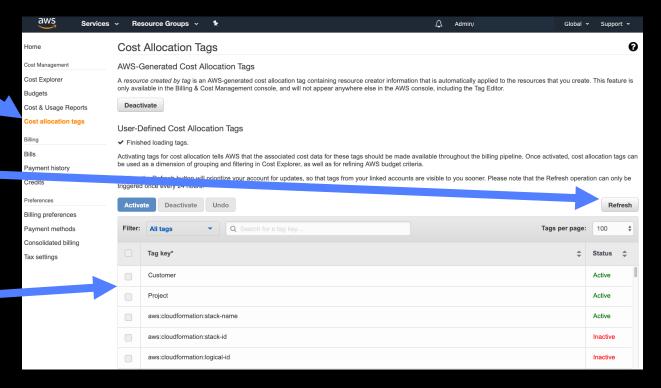


### Tagging: Enabling cost allocation tagging

Enable cost allocation tags

Refresh to get tag list from AWS • Organizations

Choose the tags to activate





### Tagging: Takeaway

Identify and tag all existing resources across your AWS accounts, and then implement AWS Identity and Access Management controls to enforce appropriate tagging policies



# Usage & expenditure awareness

1 Cost Optimization – AWS WAR

2 Cost-effective resources

Matching supply with demand

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a Tagging

Visibility & governance



## Visibility & governance

### Detailed visibility into your AWS environment

identify opportunities for savings

### Cost optimization requires

- · a granular understanding of the breakdown in spend
- Ability to model and forecast future spend
- Having sufficient mechanisms in place to align cost and usage to business objectives

### AWS provides a suite of reports and tools

estimate, monitor, plan, notify, report on, and analyze your AWS spend



# Visibility & governance: AWS Cost Explorer

### Comprehensive dashboards

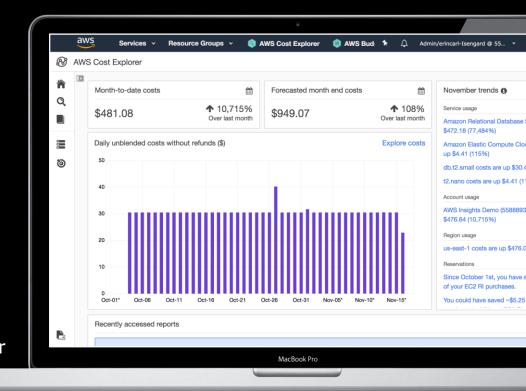
 Gain a summary view of key cost details, including month-to-date costs, month-end forecasted costs, and saved reports

### Automated trend analysis

 Identifies anomalous cost and usage events, based on historical patterns

### Optimized user experience

 Users of all levels of expertise in your organization





## Visibility & governance: RI recommendations

# Automated purchase recommendations

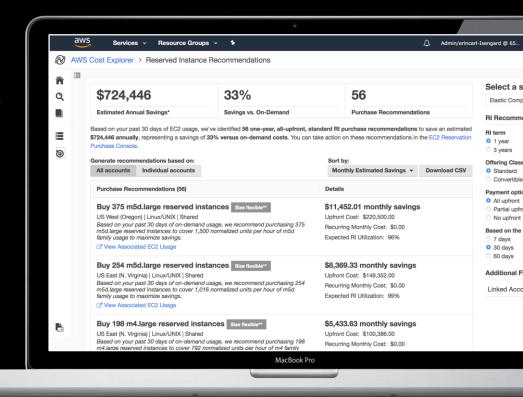
 Analyzes your historical usage patterns to identify potential savings

### Customizable parameters

 Purchase RIs that fit your specific business requirements

### Supports multiple AWS services

 Support for Amazon EC2, Amazon RDS, ElastiCache, Amazon Redshift, and Amazon Elasticsearch Service reservations





# Visibility & governance: AWS Budgets

### User experience

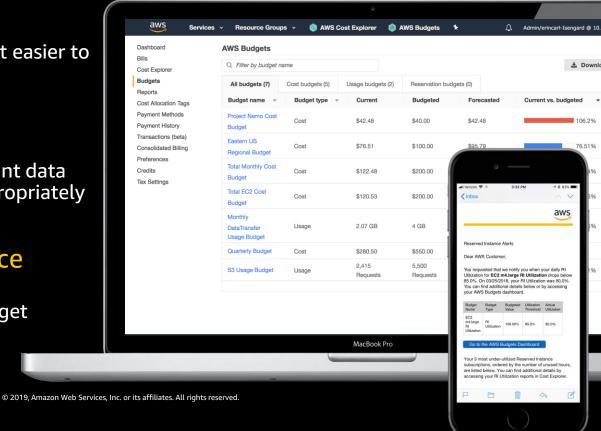
Simplified workflows make it easier to create and manage budgets

### Cost Explorer integration

 Provides contextually-relevant data to help you set budgets appropriately

### Review budget performance

 View how your actuals have performed against your budget





# Visibility & governance: AWS Trusted Advisor

### Taking away the heavy lifting of monitoring best practices

- Trusted Advisor provides best practices (or checks)
- Only available for Business support customers



Red (action recommended)
Yellow (investigation recommended)
Green (no problem detected)



# Visibility & governance: Takeaway

Create reports, budgets, and alarms to track spend and alert when this deviates from expected norms



# What Next?





Uses Spot Instances and AWS Auto Scaling for its rendering-as-a-service workload to spend less and scale more



Decreased the time it took to analyze 10,000 biological samples from 7 years to 7 days



Reduced grid infrastructure costs by 60%

### Western Digital.

Completed 2.5 million tasks in 8 hours by spinning up an Amazon EC2 cluster with over 1 million vCPUs



Was able to **save 74%** on its Kubernetes cluster



Processes tens of thousands of 3D models daily; reduced compute costs by **70%**, savings **\$1 million** yearly



What was originally estimated to take 39 years and \$40 million took 9 hours and \$4,232



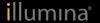
Saved **75% a month** by changing four lines of code



A job that took weeks now takes hours, thanks to great parallelism, at a very cost-efficient price

#### **AdRolL**

Processes over 100 billion requests per day with an average response time of 90 ms, saving over \$3 million per year



Reduced monthly compute costs by 75% while gaining more compute power



Reduced **queue time by 50%** by using Spot Instances



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# Summary of takeaways (1)

#### Cost-effective resources

- Select the right Cloud-native architectures for each workload
  - Choose instance or serverless based on compute behaviour
  - Calculate costs on for storage based on data behaviour (S3)
- Review your existing workloads and right-size as required
- Make use of the full range of AWS purchasing models

## Matching supply and demand

- Make use of auto-scaling to closely match capacity with demand
- Schedule non-production workloads to run only when they are needed



# Summary of takeaways (2)

#### Usage & expenditure awareness

- Tag all of your resources to enable cost attribution
- Ensure business owners have visibility into their workload costs
- Create reports and budgets, and alert when they deviate from what's expected
- Most of these tools are freely

### Optimise over time

Give responsibility (and authority) for cost optimization within your organization



## Useful Resources

### **AWS Pricing**

https://aws.amazon.com/pricing/

#### Online TCO Calculator:

https://awstcocalculator.com/

# AWS Well-Architected Framework

 https://aws.amazon.com/wellarchitected/

## AWS Simple monthly calculator

 https://calculator.s3.amazonaws.com/i ndex.html

### AWS Pricing calculator:

https://calculator.aws/

#### **AWS Cloud Economics Center:**

https://aws.amazon.com/economics/



# Thank you

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