



SRE Meetup #8

Building custom NAT for GKE

January 19th, 2021

Summary

01

CybelAngel

Short context presentation

02

Cloud NAT and 2020 context

Motivation and target

03

Custom NAT Setup

Architecture and deployment

04

Conclusion

Benefits and opportunities

01

CybelAngel

Context



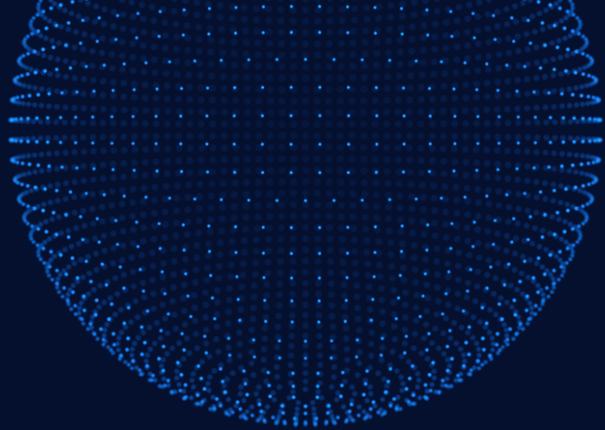
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Leading To Devastating Costs

A photograph of a modern, multi-story hotel building at night. The building has a curved facade with many lit windows. The words "JW MARRIOTT" are prominently displayed in blue letters along the top edge of the building. The sky is dark, suggesting it is nighttime.

**Marriott faces \$123 Million fine
for 2018 mega-breach**

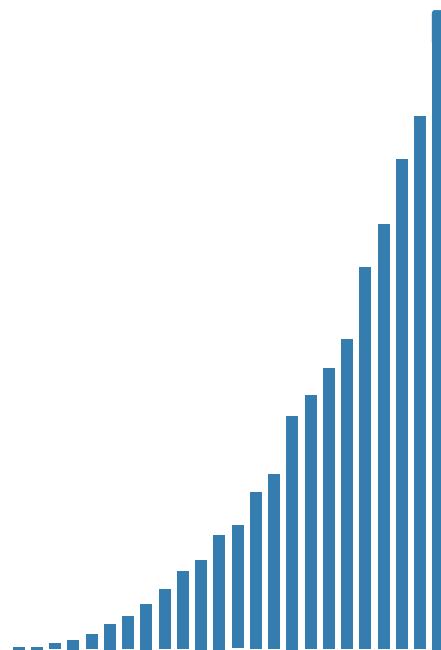
Kate O'Flaherty, Forbes, July 9, 2019



The leading digital risk management provider
detecting data leaks
outside the enterprise's perimeter
before they wreak havoc.

The Leading Third-Party Data Leak Detection Player

Leaks are inevitable. Damages are optional



Feb. 2020

36M\$ Series B Funding

3 Offices

New York - London - Paris

120

Employees



A Numbers Game

AUTOMATED PIPELINE



Data harvesting
(Raw feed)



AI-filtered data processing
(Client-specific feed)



Human intelligence
(Refined feed)



SaaS delivery

LEAKS / DAY / CLIENT

BILLIONS

Of detections

THOUSANDS

Of matches

DOZENS

Of alerts

ONE

incident

30B/Year

Leaks processed

1.2B/Year

Exposed credentials
scanned



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02

Cloud NAT and 2020 context

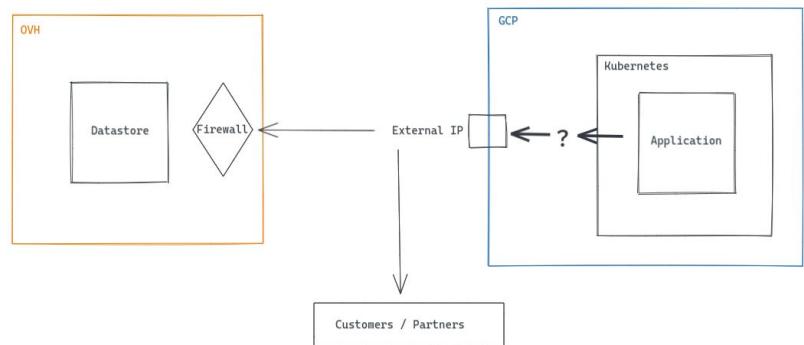
Motivation and target

NAT need and use

Following our migrations

Starting 2019, we empowered our architecture migrating from OVH to GCP. The main goal was to build a new workload orchestration with a reduced set of outgoing IPs, using private GKE

- Migrate from DCOS to GKE
- Mastering our outgoing IPs
- Communication with our Datastores



NAT need and use

Setting up Cloud NAT

First generation of our GKE cluster used a custom NAT setup based on GCP Compute Instances. After several months with some hard troubleshooting issues we decided to migrate to a new IAC based GKE with Cloud NAT enabled

- **Instability**
- **Packet loss**
- **Self-Managed and no strong IAC**



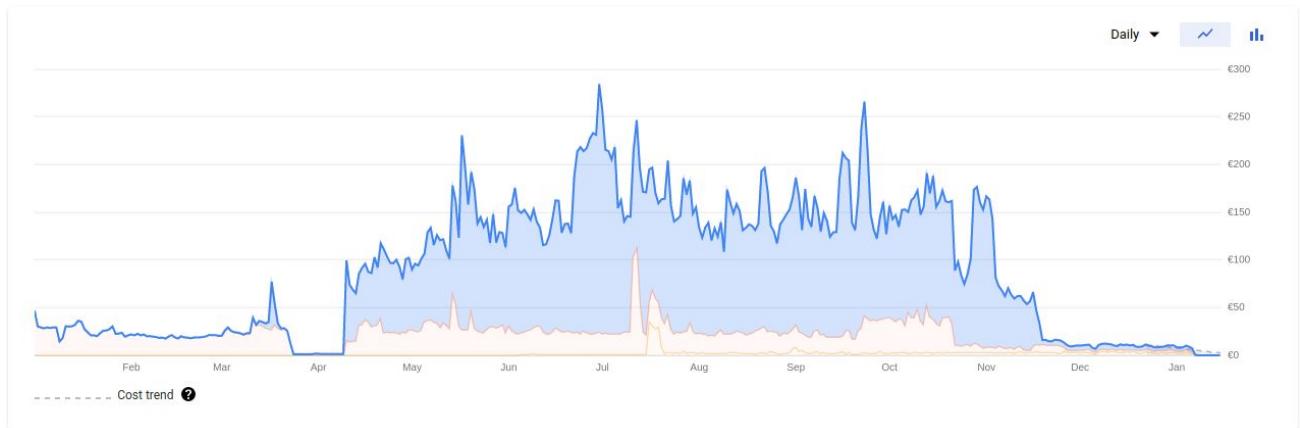
GCP Cloud NAT



Cloud NAT Costs

Cost Management and COVID impact

From March to June Cloud NAT daily cost grew until reaching the maximum value. We decided to redefine the way we would like to manage this issue, starting a new generation of GKE Clusters based on our two years experience



03

Custom NAT setup

Architecture and deployment

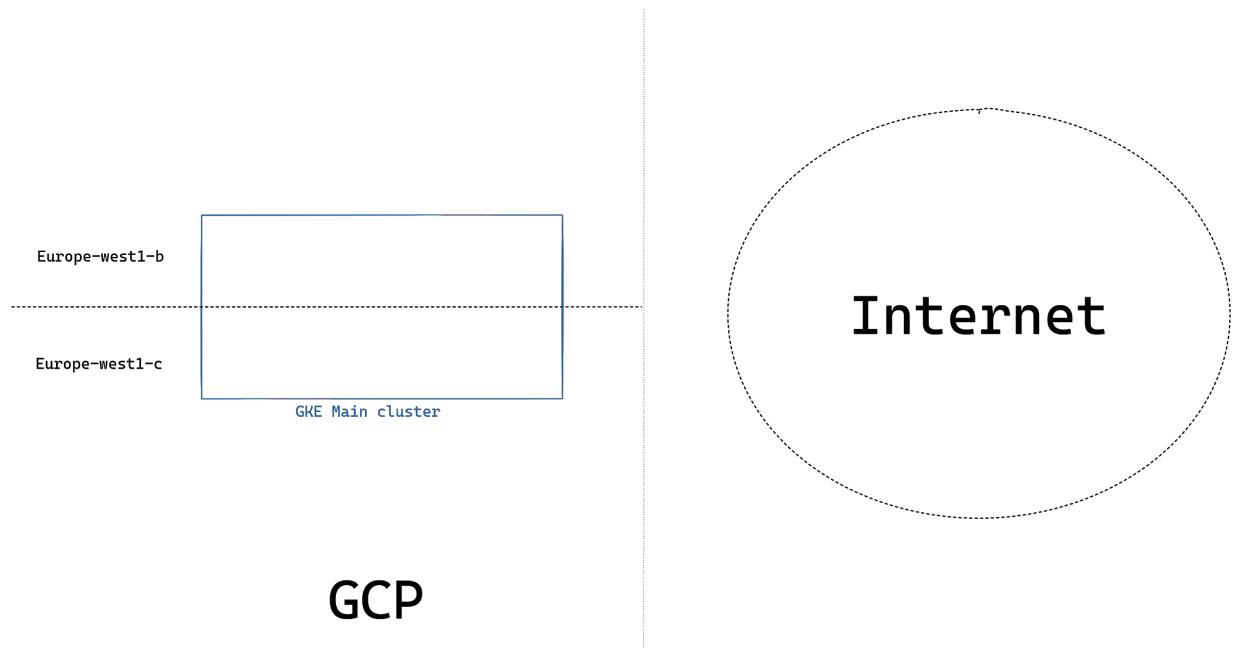


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Custom NAT setup

Simpler is better

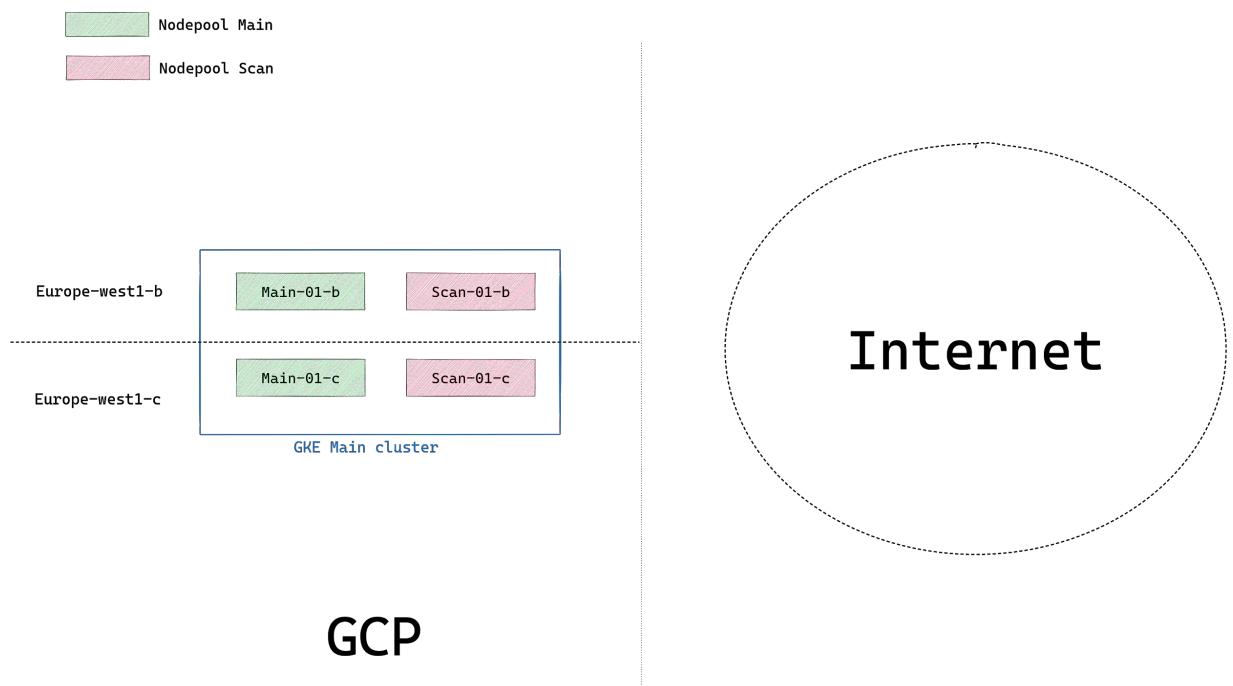


GCP

Internet

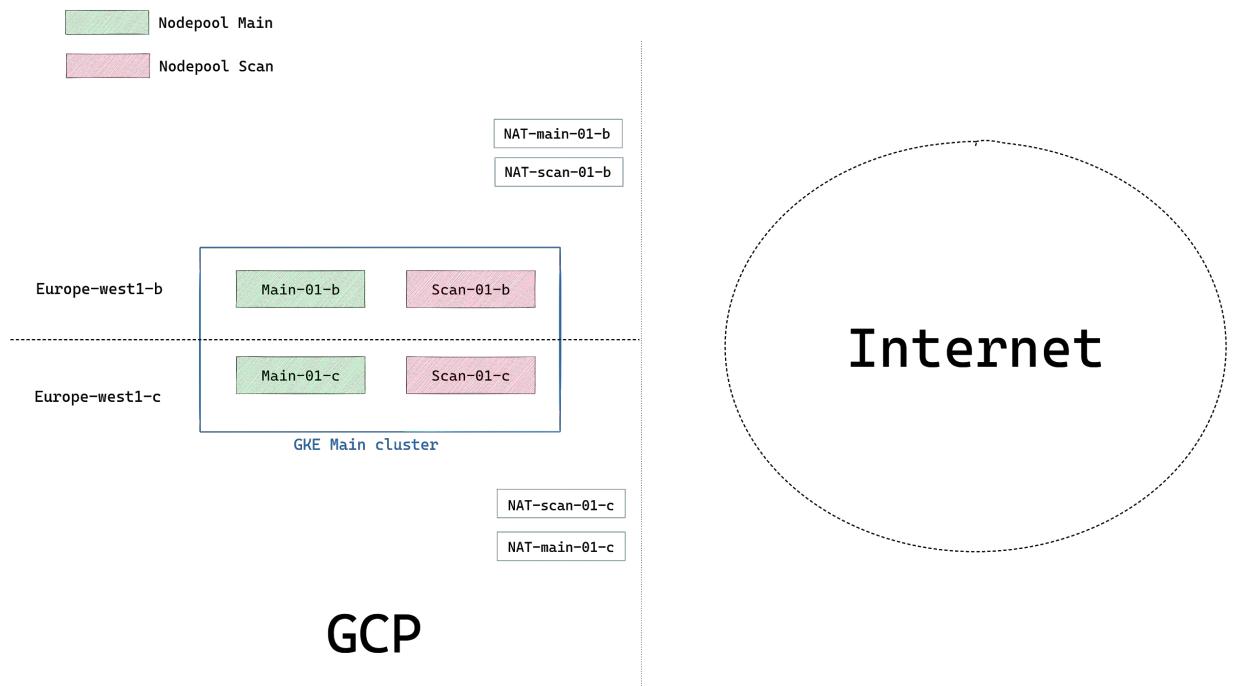
Custom NAT setup

Simpler is better



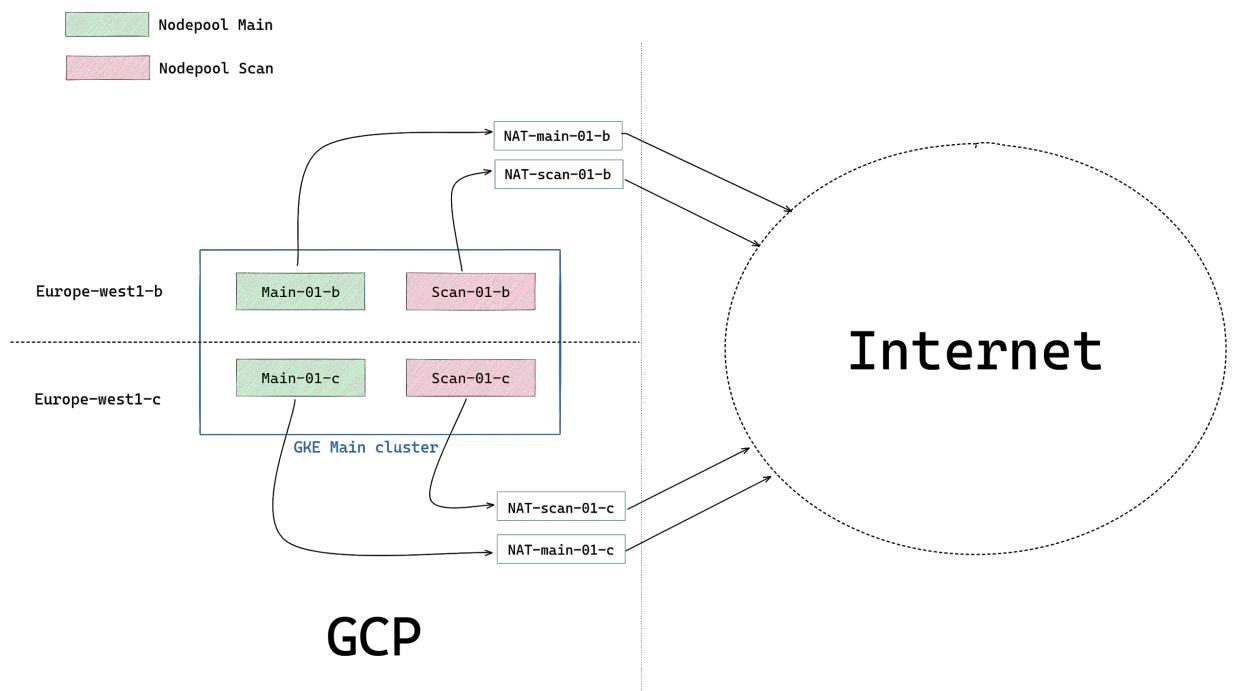
Custom NAT setup

Simpler is better



Custom NAT setup

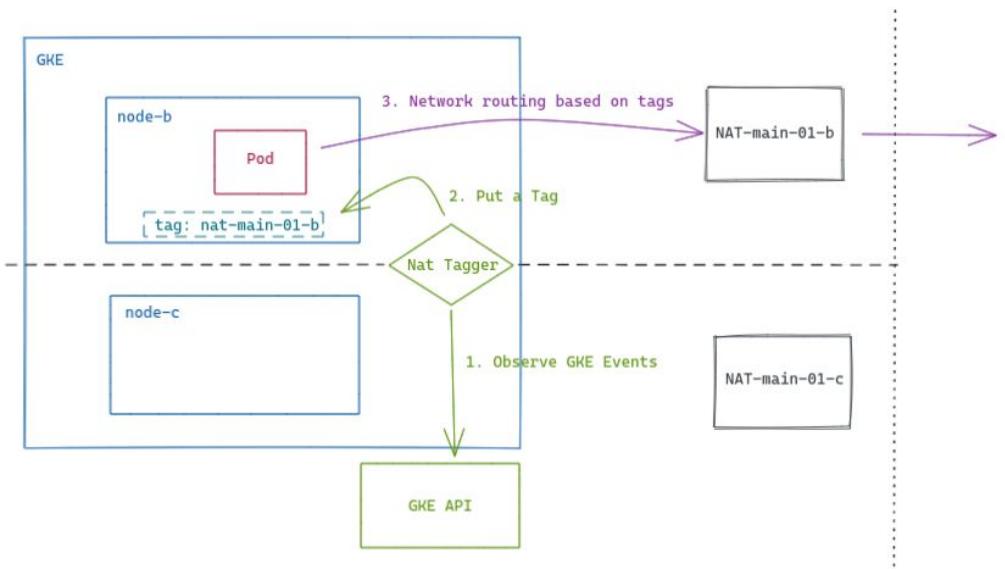
Simpler is better



Custom NAT setup

Network tagging

- NAT assignation is done using network tags
- Daemonset called K8S-nat-tagger
- Whenever a node joins the cluster, a pod from the daemon set starts on it, list available NATs, pick one and assign the matching network tag



Custom NAT setup

Tinkering with conntrack

- Each connection takes a slot in nf_conntrack: scarce resource
- Double hash table size (-> max entries * 8)
- Decrease ESTABLISHED connection entries timeout (5 days -> 1 day)

=> One NAT instance can handle ~500K connections

=> One instance per zone and per workload type is enough for us with large security margins (for now)



Custom NAT setup

Monitoring NAT usage

- Datadog based monitoring and alerting
- No incident over the last 6 month
- Robust NAT setup
- Around 100Tb / Month



OK	[Jungle] NAT egress is too high (bytes)	service:kubernetes team:sre env:jungle terraform:true
OK	[Jungle] NAT has too many open connections	service:kubernetes team:sre env:jungle terraform:true
OK	[Jungle] NAT ingress is too high (bytes)	service:kubernetes team:sre env:jungle terraform:true
OK	[Jungle] NAT ingress is too high (packets)	service:kubernetes team:sre env:jungle terraform:true
OK	[Jungle] NAT nat-jungle-02-b-0 is down	service:kubernetes team:sre env:jungle terraform:true
OK	[Jungle] NAT nat-jungle-02-c-0 is down	service:kubernetes team:sre env:jungle terraform:true
OK	[Jungle] NAT nat-scan-jungle-02-b-0 is down	service:kubernetes team:sre env:jungle terraform:true
OK	[Jungle] NAT nat-scan-jungle-02-c-0 is down	service:kubernetes team:sre env:jungle terraform:true

04

Conclusion

Benefits and opportunities



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Benefits and opportunities

Costs Reduced

- Cloud NAT traffic processing cost was around 4K€/month
- Our custom NATs are ~220€/month
- Less exposed IPs and better troubleshooting abilities
- We still pay egress traffic though

Opportunities

- Flexibility on traffic routing
- Horizontal Scalability available
- Experience on Kubernetes controllers

Any questions ?

.....



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Thank you!



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Notes + Directions

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<https://goo.gl/forms/Krgcdw5zgCxPJFiI3>

Color Palette



Primary
Background



Primary
Accent



Secondary
Accent



Text
Body



Background
Light



Background
Accent



Inactive
State



Logo Green



Logo Blue



Icon Library

The attached icon library contains outlined white icons on colored circles.

Primarily, the icons should be on the blue circles.

Depending on the content and background color, the other shades are acceptable.

Sizing is also dependent on the amount of content. 100% scale should be used with small amounts of content. Icons should not be smaller than 60% scale.



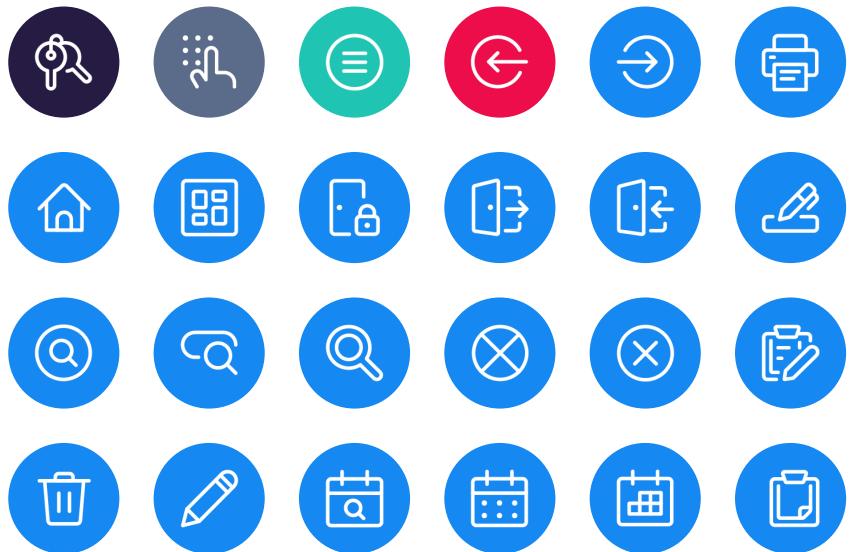
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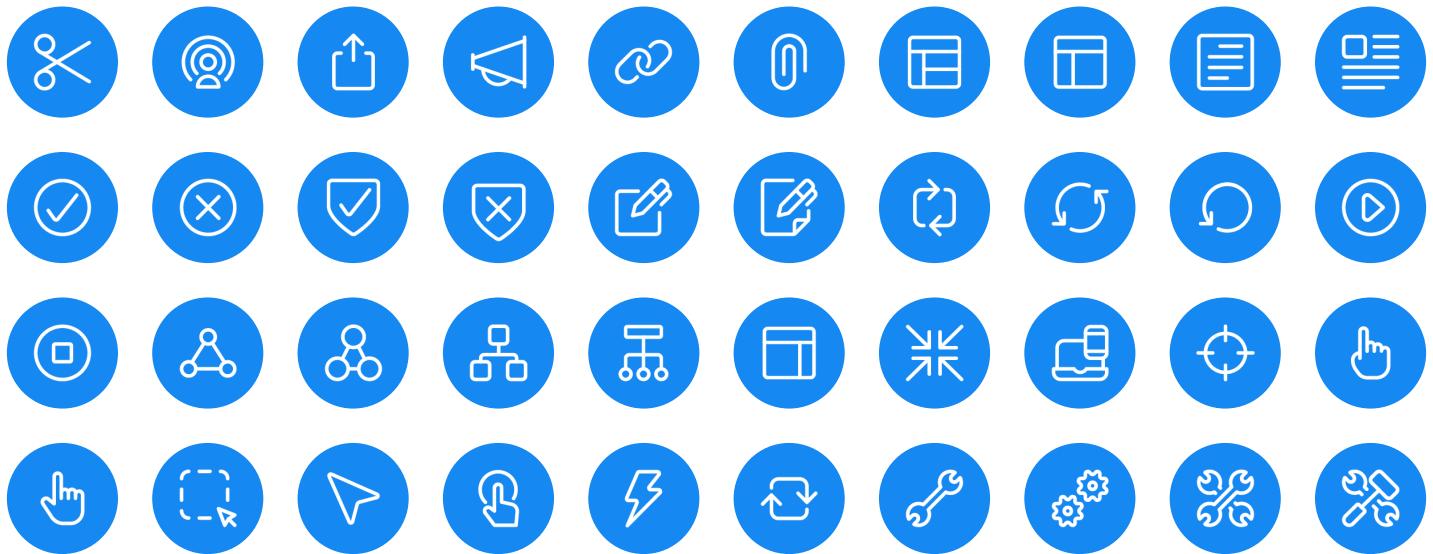
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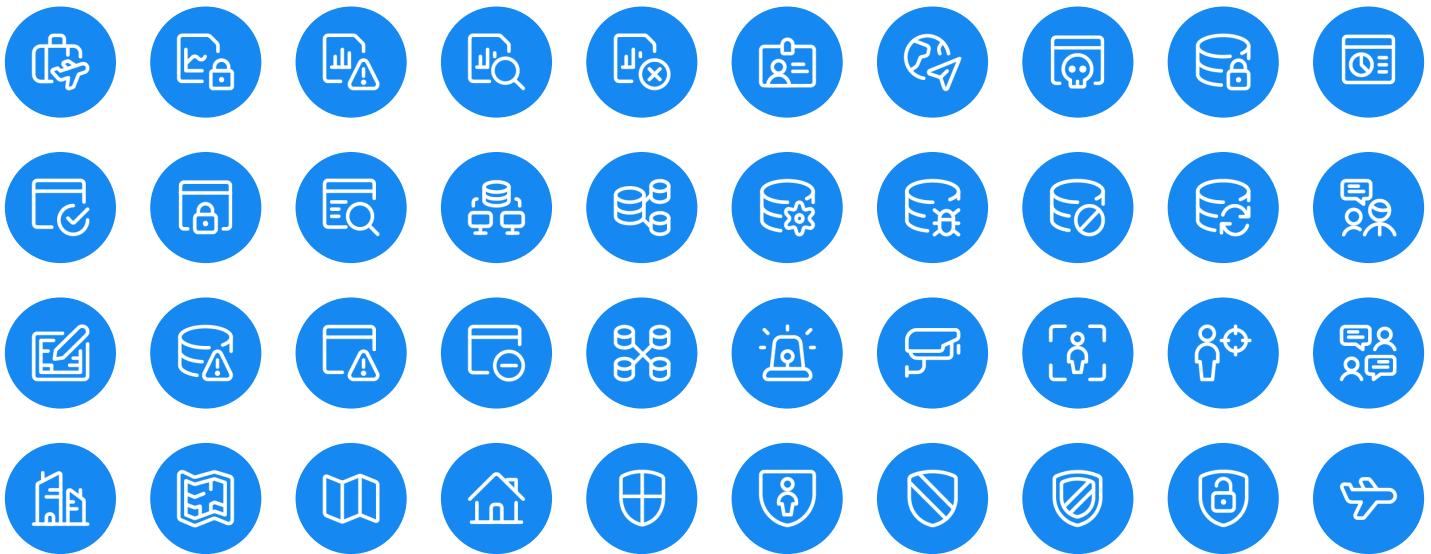
Icon library



Icon library



Icon library



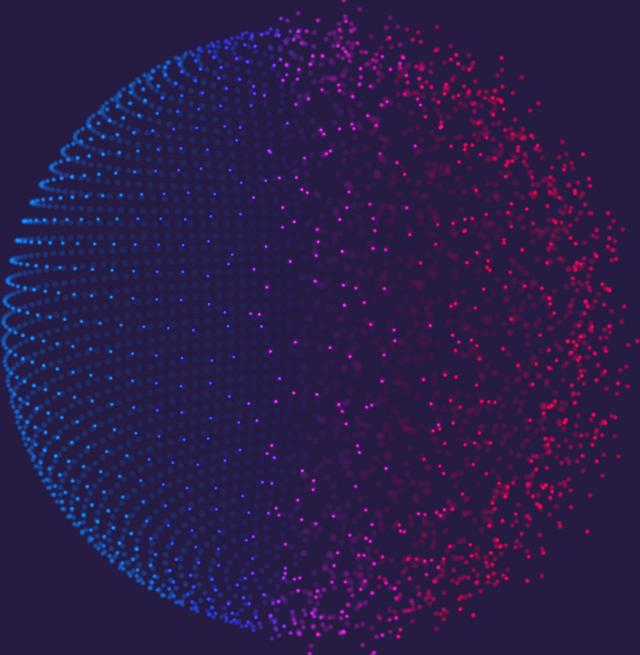
Icon library



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January 1st, 2019



Presentation Title

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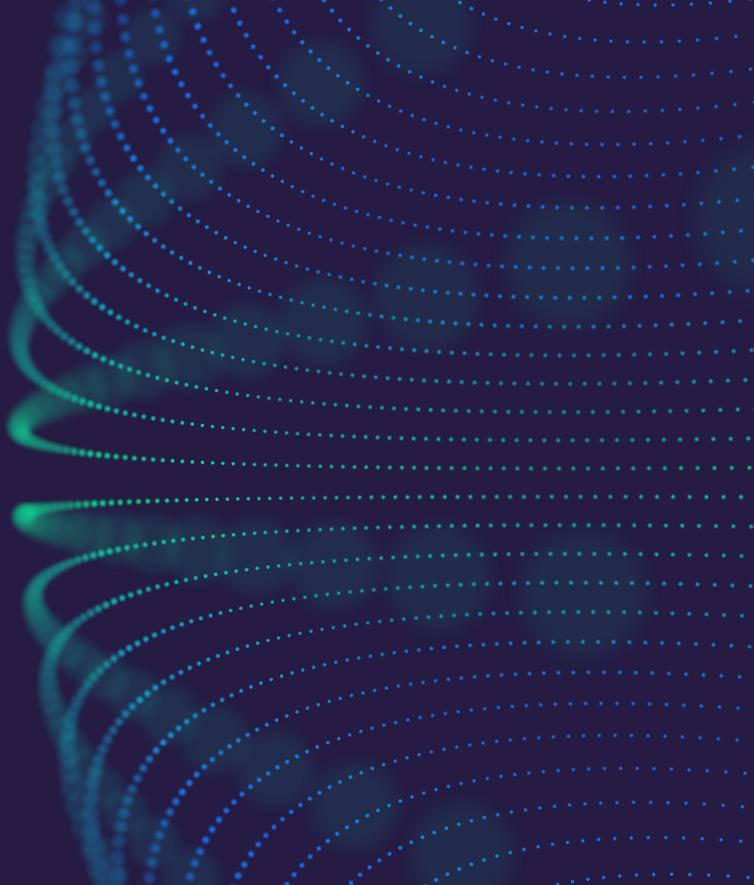
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January 1st, 2019





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January 1st, 2019

Summary/Agenda

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Summary/Agenda

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Summary/Agenda

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Short Summary/Agenda

Part 01

Title of Part 01

Part 02

Title of Part 02



(Example) Summary/Agenda

Part 01

A Lesson In Aviation:
The Connected Storage Blind Spot

Part 02

Your Future IT Ecosystem:
Current Trends and Impending Risks



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01

Title of Section 01

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Part 01

(Example) A Lesson In Aviation:
The Connected Storage Blind
Spot



Executive Summary Slide

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Position / Title

Slide with Formatted Bullet Points

Subtitle section

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- **FTP Protocol**
- **SMB/FTP/NFS Protocols**
- **Rsync Protocol**
- **MongoDB**
- **NFS**

Team Slide (Large)



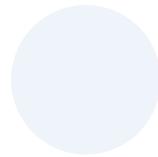
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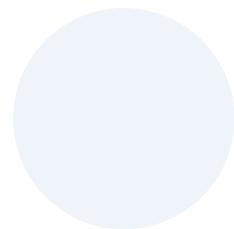


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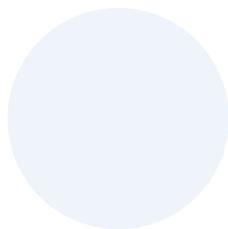


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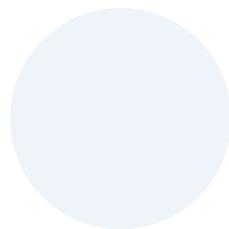
Team Slide (Small)



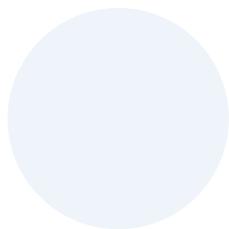
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Position / Title



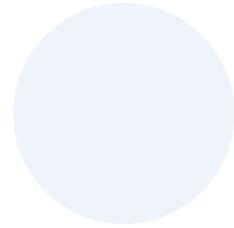
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Position / Title



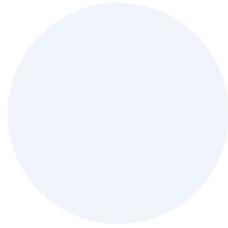
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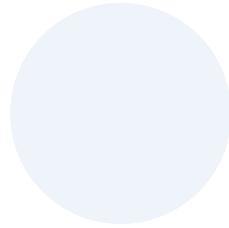
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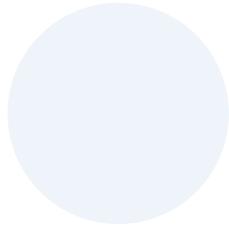
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Position / Title

Divider Slide

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Subtitle



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Short Timeline Example Slide

JANUARY FEBRUARY MARCH APRIL MAY



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Screenshot Mock Slide

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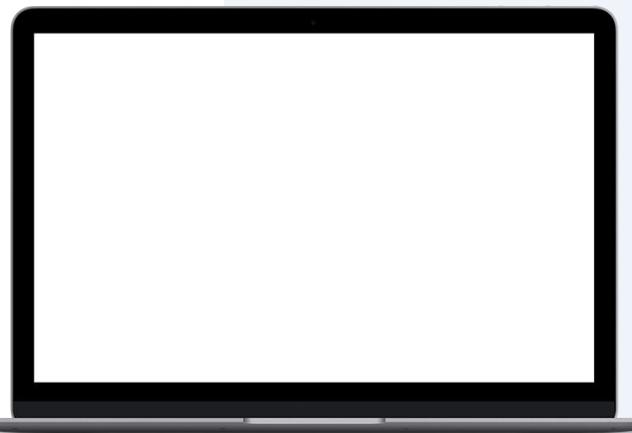
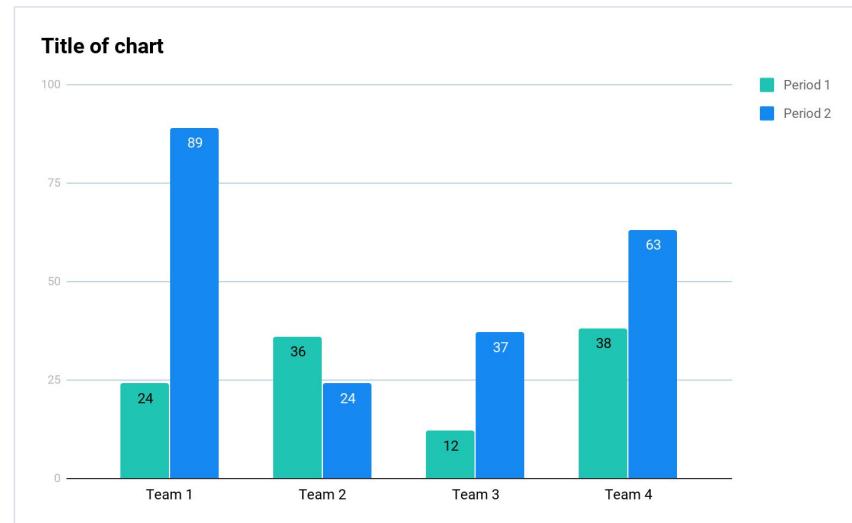


Chart Example

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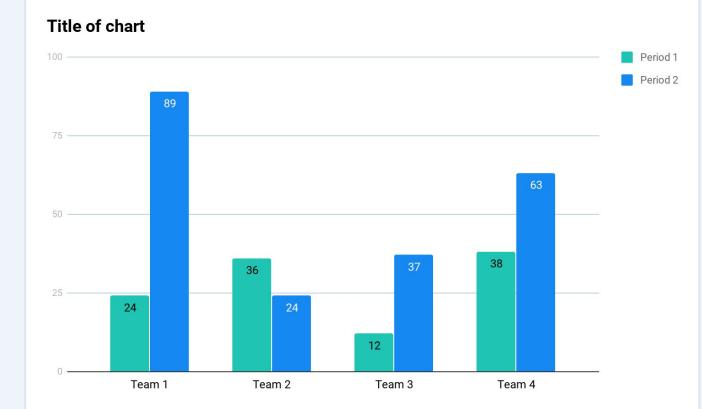
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(Large Title)

Protect your assets from cyber threats

PLACE IMAGE HERE



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(Example) Connected Storage Blind Spot

Airports Case Study

During a 5 month period of connected storage scanning, CybelAngel detected...



~ 150

Documents related to airport security badges



~ 400

Blueprints detailing airport premise



~ 350

Documents detailing security and safety procedures



Three Key Points

Heading

Etiam euismod, *temporibus* quamquam *adipiscing* *elit.* Ut *phasellus* *mattis,* *suspendisse* *tristique* *maximus* *nunc,* *in* *fringilla* *urna* *sollicitudin* *ut.* Maecenas *hendrerit,* ligula *at* *ornare* *cursus,* neque *tortor* *luctus* *urna,* malesuada *rhoncus* *magna* *velit* *a* *elit.*

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Your Future IT Ecosystem: Current Trends and Impending Risks

Your Future IT Ecosystem: Current Trends and Impending Risks



Table Slide

Subtitle

Title Column 1	Title Column 2	Title Column 3	Title Column 4	Title Column 5



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Multiple Table/Point Slide

Subtitle

Section Title
<p> </p>
<p> </p>
<p> </p>





(Example)

**100% of the following
was found on internet
connected storage**

(and was shared with the FBI)

(Example)

**100% of the following
was found on internet
connected storage**

(and was shared with the FBI)



Confidential © CyberAngel 2019

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(Example) The CybelAngel solution

Our technology



INTERNET-WIDE SCAN

Continuously scans data from the whole internet



MACHINE LEARNING & AI

Our technology filters, scores and scans & classifies leaked documents based on your keywords



DEEP ANALYTIC SKILLS

Our cyber analysts qualify threats before conducting investigation and providing contextual analysis

1 billion detections
per day

100 potential threats
per day

1 qualified alert
per day



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(Example) New Joiners

Marketing Team

Brian Smith

Marketing & Communications Manager

Start date: January 1, 2019

City: Paris

Manager: Jesse Kliza



CybelAngel protects your assets

Combining Artificial Intelligence with the expertise of cyber security analysts, CybelAngel's SaaS platform gives you instant and actionable insight into cyber threats before they wreak havoc.



CybelAngel protects your assets

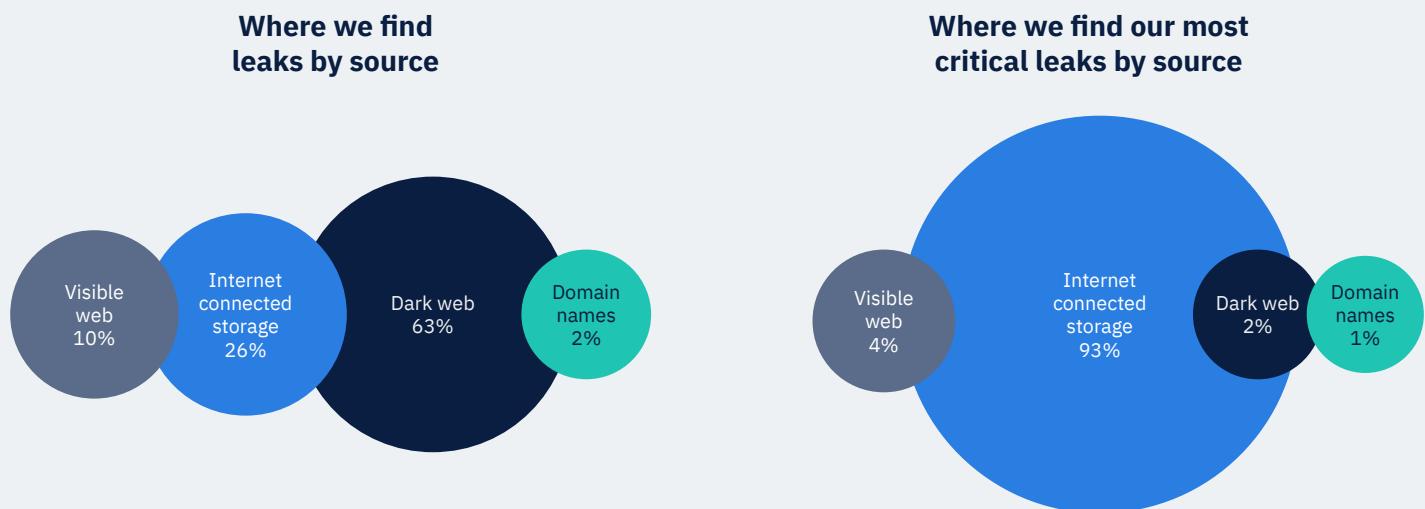
Combining Artificial Intelligence with the expertise of cyber security analysts, CybelAngel's SaaS platform gives you instant and actionable insight into cyber threats before they wreak havoc.



(Example) The Layers of the Internet

We scan all of it

The leaks we find on **Connected Storage** are the most critical



(Example) The CybelAngel solution

Your benefits

Alerts delivered via a SaaS platform

- **RELEVANT**
98% accuracy rate (less than 2% false positives)
- **ACTIONABLE**
100% of leaks have context & attribution
- **VALUABLE**
Focused on business-sensitive assets
- **RESOURCE LITE**
Built on innovative AI and superior human intelligence



“CybelAngel is the best-performing data leak detection technology known today”

Jean-Yves Poichotte, Global Head of ITS Cyber Security at Sanofi



(Example) Aeronautic // Connected Storage

Subtitle



Context

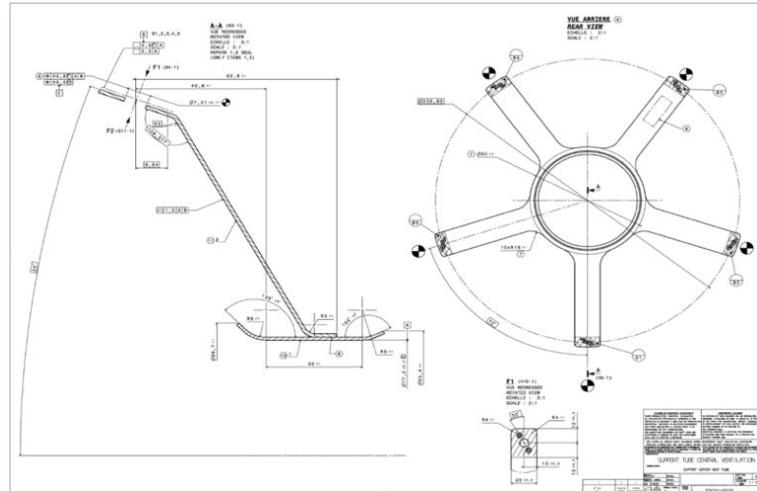
Aeronautic industry

Kind of risks

R&D, Intellectual property

Kind of document

Industrial drawings



(Example) Our Features

Product overview



Round the clock detection

24/7 detection powered by automated crawlers and machine learning algorithms



Secure interface & API

We adapt to your needs thanks to a flexible collaboration through API/data feed, SaaS or managed service offer



Unlimited keywords and brand monitoring

Exhaustive list of keywords and brands to cover the whole spectrum of your data security



Powerful AI automation

Proprietary scanner and crawler, AI powered classification and scoring



Dedicated expert contact

Dedicated cyber risk analyst for account management and in-depth investigation and periodic meetings

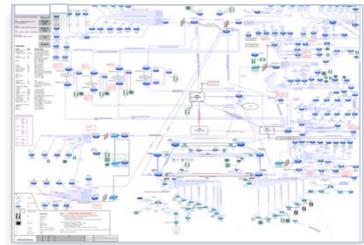
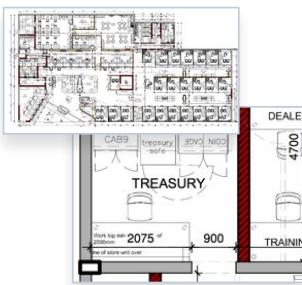


Continuous updates

Constant improvement of technology and interface through feedback loop and agile methodologies

(Example) More Examples // Connected Storage

Subtitle



WHERE DID CYBELANGEL FIND IT: **Unprotected Supplier Server**

KIND OF RISK: **Safety & Burglary**

KIND OF DOCUMENT:
Blueprint

WHERE DID CYBELANGEL FIND IT: **Unprotected Supplier Server**

KIND OF RISK:
Legal Liability, Business Intelligence

KIND OF DOCUMENT: **Customers' Data**

WHERE DID CYBELANGEL FIND IT: **Personal NAS of a VP**

KIND OF RISK: **IT & Threat Intelligence**

KIND OF DOCUMENT:
Network Plan

\$12 M raised on October 11 2018

- Founded in 2013
- 70 employees
- >40 customers in 5 countries
- Established US entity in 2018

Short title goes here



Stevan Keraudy

CIO &
co-founder

Matthieu Finiasz

President &
co-founder

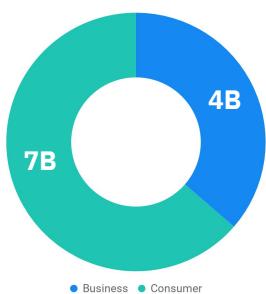
Erwan Keraudy

CEO &
co-founder

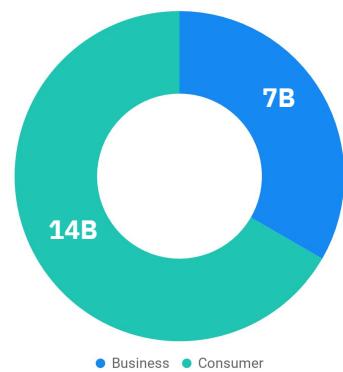
Trend 1/3: Surge in Connected Devices Generally

of Internet Connected Devices

Today: 11 Billion



2020: 20 Billion



Digital Transformation

Internet of Things (IoT)

Source: Gartner

70



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(Example) Surge in Connected Devices Generally



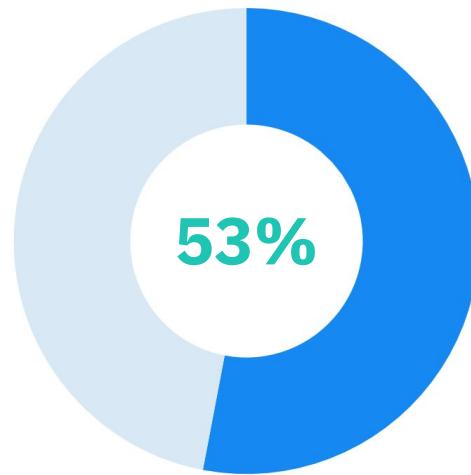
YET!

46% of Companies are Adopting IoT Technologies Without Assessing the Associated Risk

(Example) The risk landscape is expanding

It's not just malevolent leaks – negligent and accidental leaks are becoming bigger threats

Your information is already outside your network, and outside your direct control.



OF DATA LEAKS COME FROM THIRD PARTIES *



VISION / MISSION

To help organizations protect their intellectual property, brand, and reputation, through the use of superior artificial intelligence and human expertise.

(Example) Map



(Quote Slide)
“It’s not about ideas. It’s about
making ideas happen.”

- Quote Author



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Thank you!



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