

Lending Club Data Analysis

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01

Introduction

About company and problem statement

02

Analysis

Explorer data Analysis for lending club and analyze result

03

Recommendation

Recommendation and suggestion to investors for the business

Case study Lending Club

About Lending Club

This company is the largest online loan marketplace, facilitating personal loans, business loans, and financing of medical procedures. Borrowers can easily access lower interest rate loans through a fast online interface.

Lending loans to 'risky' applicants is the largest source of financial loss (called credit loss)

39718 loan
request
successfully
processed

17%
revenue

Fully Paid Loan

57% money was
recovered for charged
off loan

Analysis

❖ Problem

As a data scientist for lending club analyze the past loan information and Try to understand the different features, Attributes to influence the Defaulter

❖ Context

Company wants to understand the **driving factors (or driver variables)** behind loan default, i.e. the variables which are strong indicators of default. The company can utilise this knowledge for its portfolio and risk assessment.

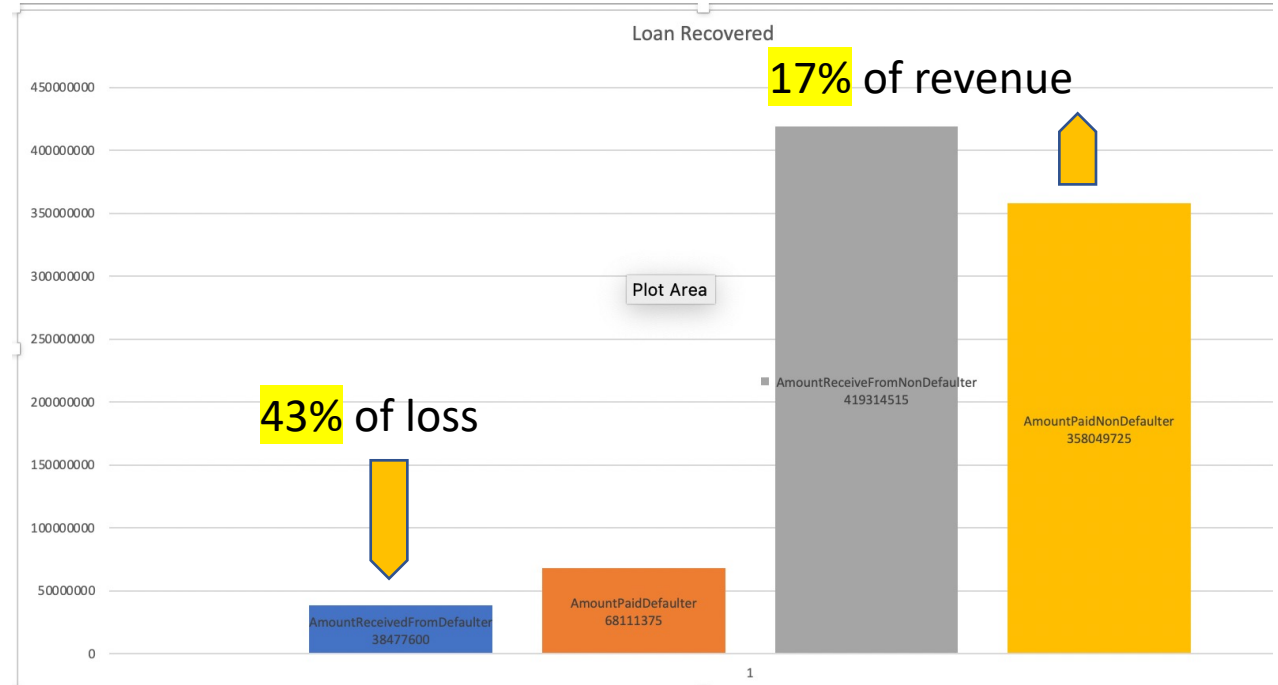
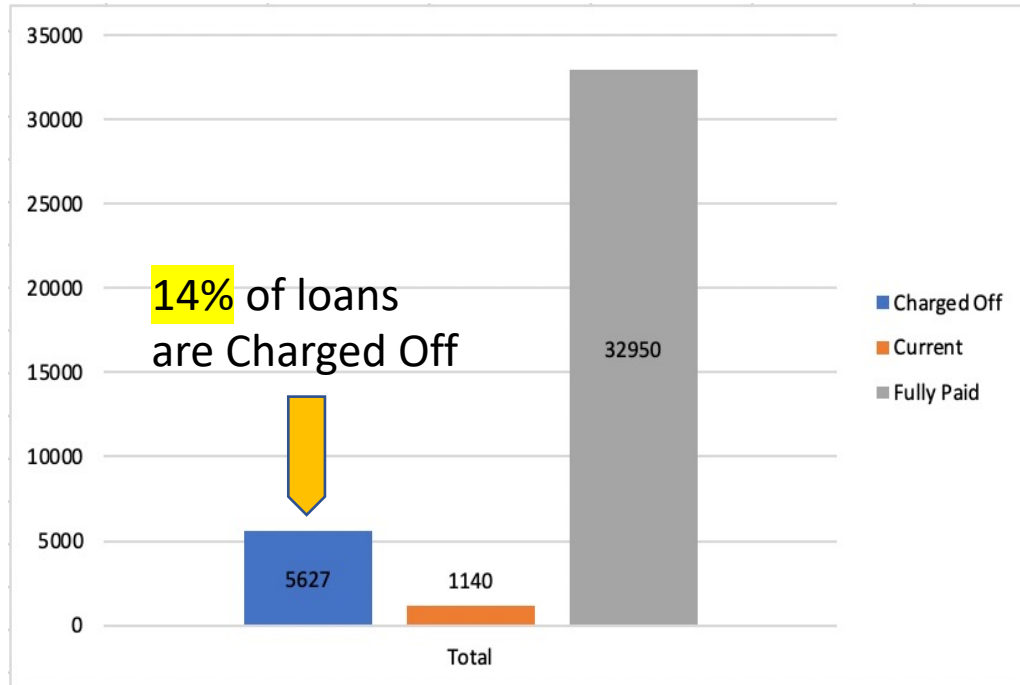
❖ Approaches

- Analyze raw data and understand the overall attributes
- Clean data (Drop columns with null values or single category value)
Convert column values to integer format
- Check the distribution and frequency of each attribute and derived attributes
- Analyze the variables against target variable
- Analyze correlation between features

❖ Solutions

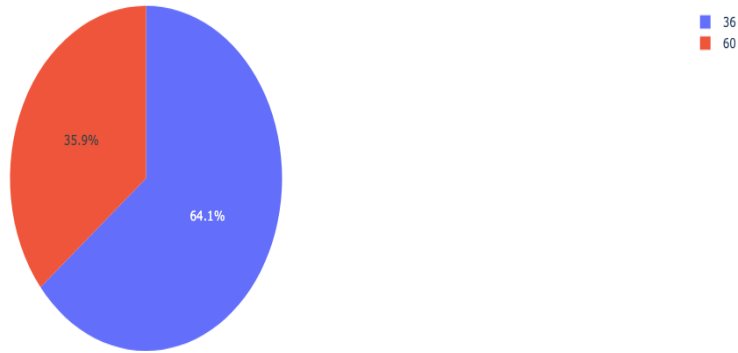
- Summarize results
- Recommendation

Analysis of Overall Loan



- 14% loans are charged off
- 43% loan amount is loss due to Defaulter
- 17% revenue for Fully Paid loan

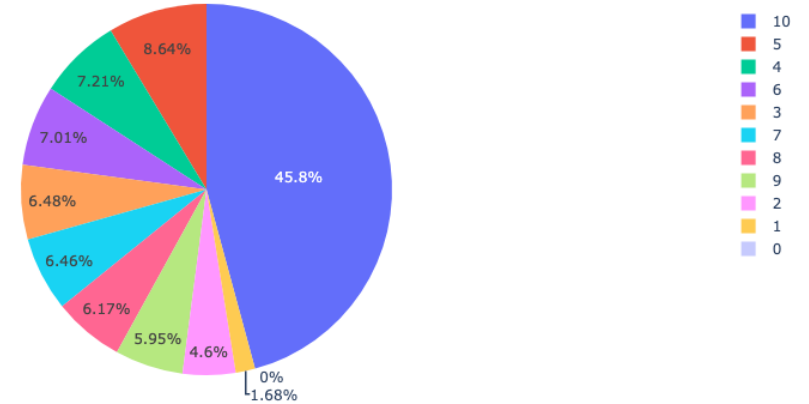
Term Loan



64% are of 60 months

Observation: Preference of loan term is maximum

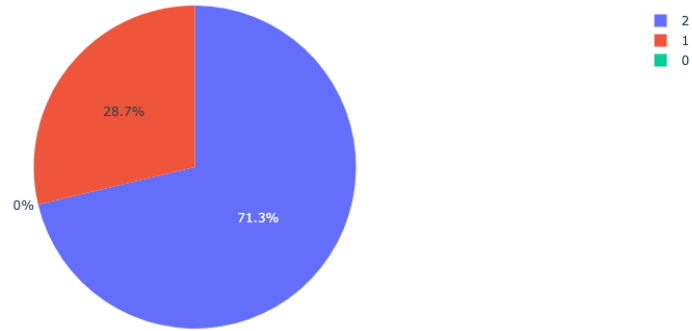
Emp Length



46% of loan applicants are from 10+ years
Then 5 years of experience

Observation: As exp is more, many responsibility will come and to fulfil in short time, customer will look for loan

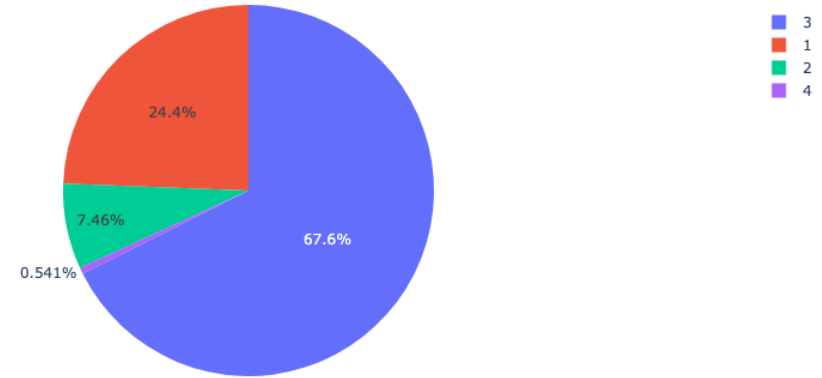
Verification



Observation:

- 71% loans are source verified.
- 68% applicants have mortgage home ownership.

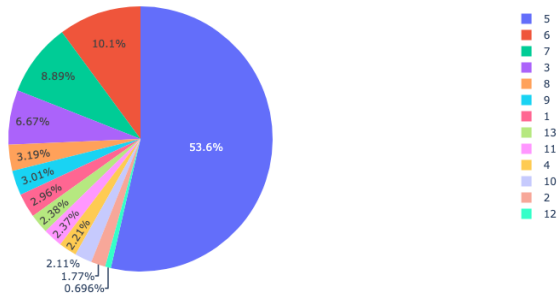
Home Ownership



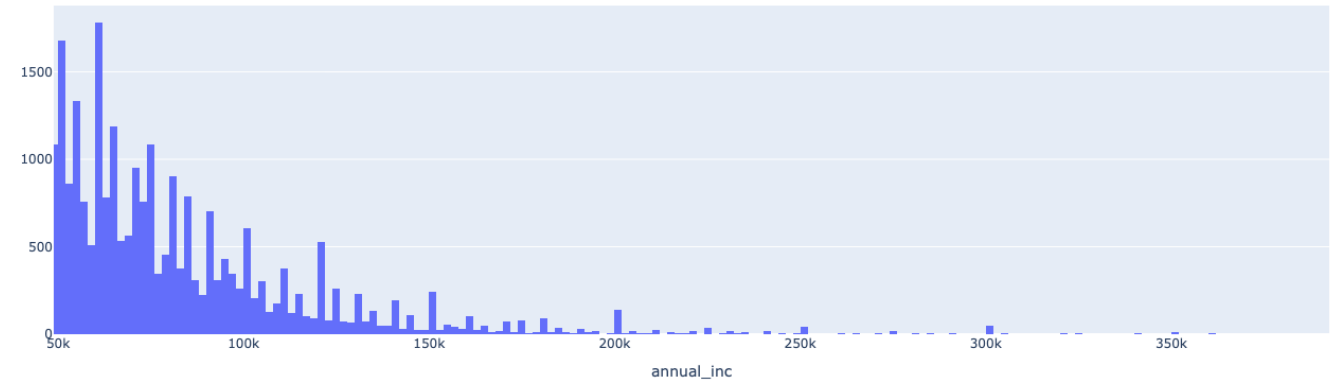
Suggestion

Before lending money , company should continue to verify

Purpose



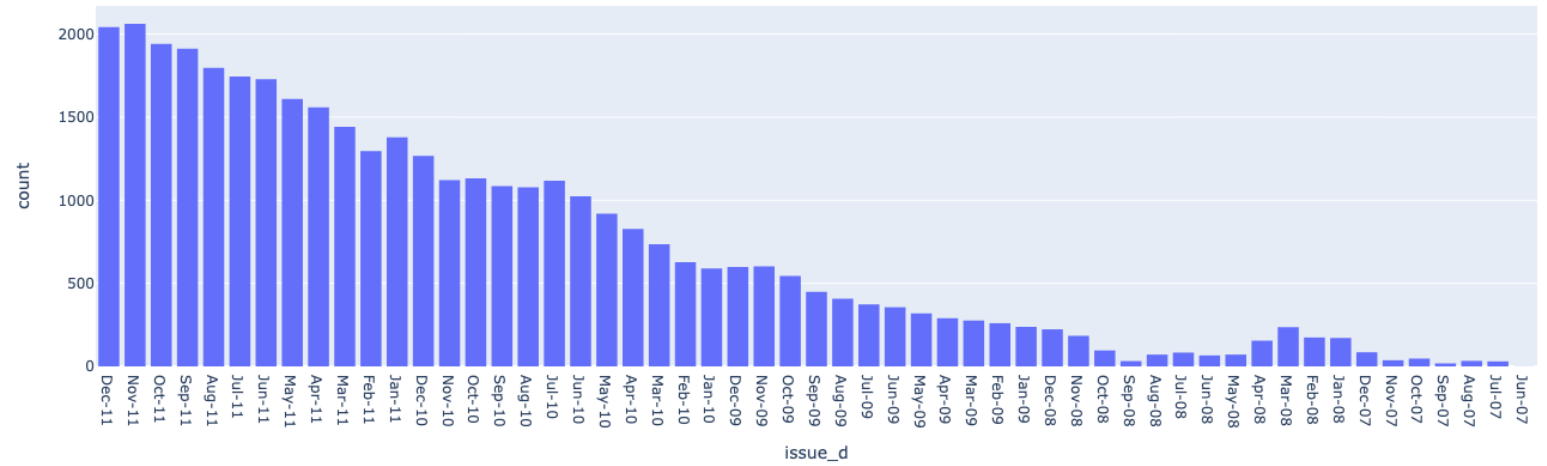
Income



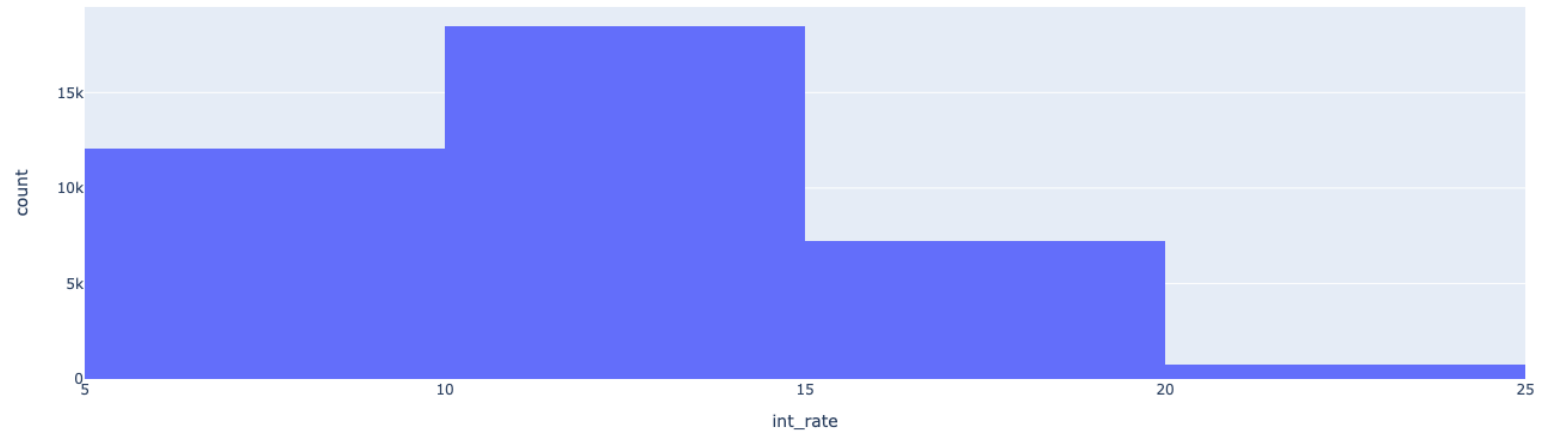
Observation:

- Mainly applicants are taking loan for the debt consolidation
- Annual income varies from 52K - 74K

Issue Date



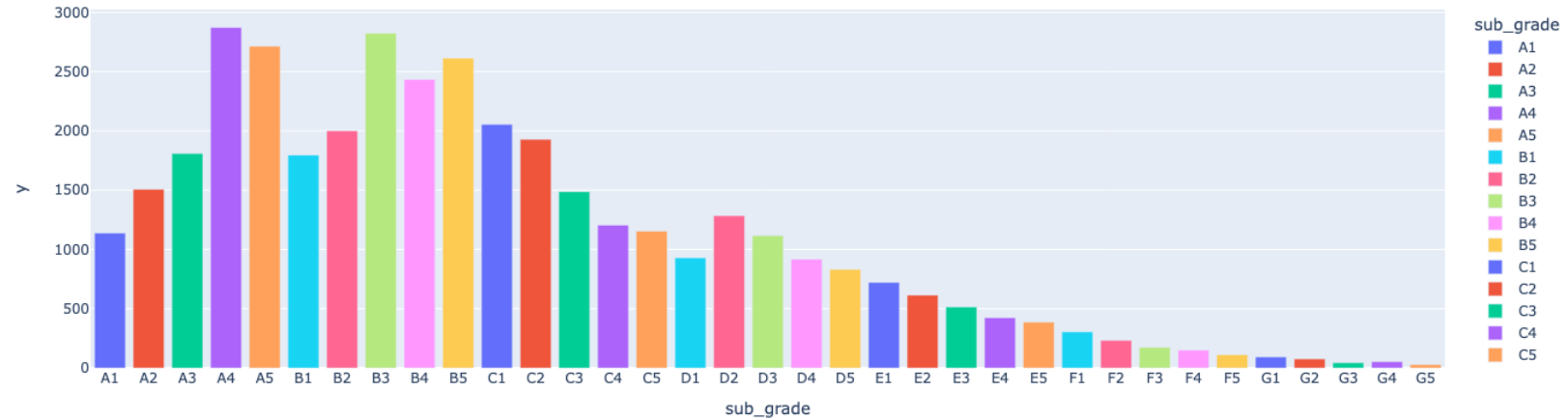
Interest Rate



Observation:

- maximum loan processed between June 2010 and Dec 2011
- maximum applicants interest rate varies between 10 to 14.99

Subgrade



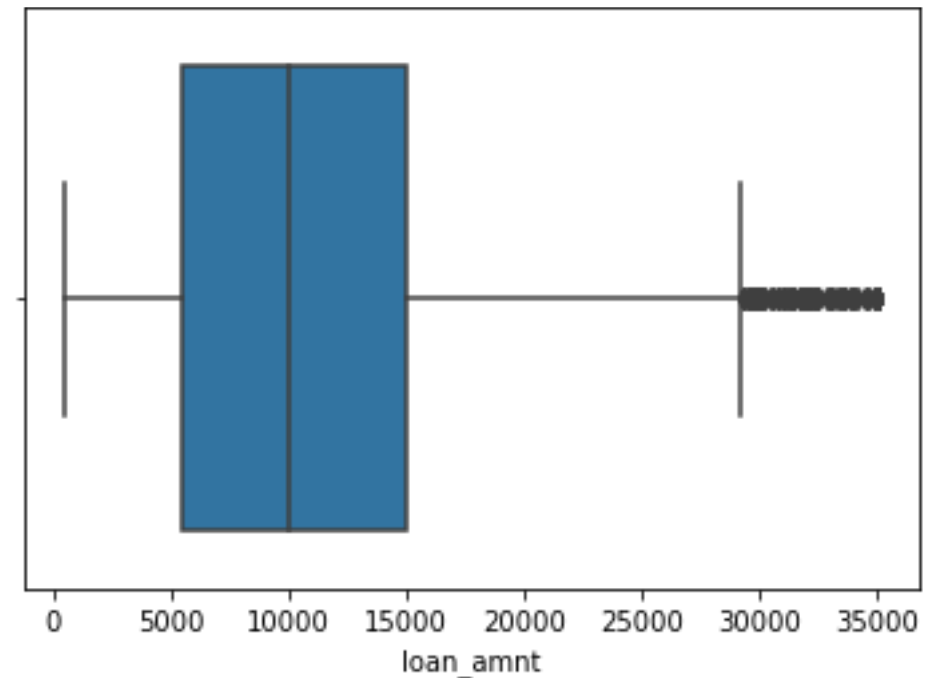
Loan Amount

Observation:

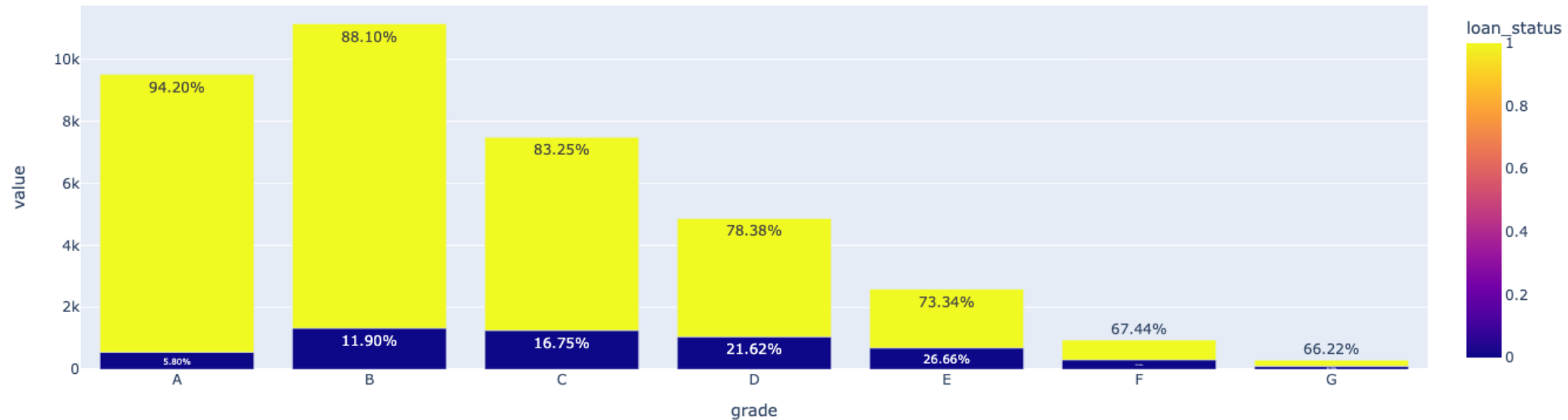
- Most Loan applicants are with grade A4,A5,B3,B4,B5
- Maximum loan amount can be funded till 30K

Suggestion:

- Be careful while approving higher amount loan , likely to be maximum defaulter.



Grade is influencing the defaulter



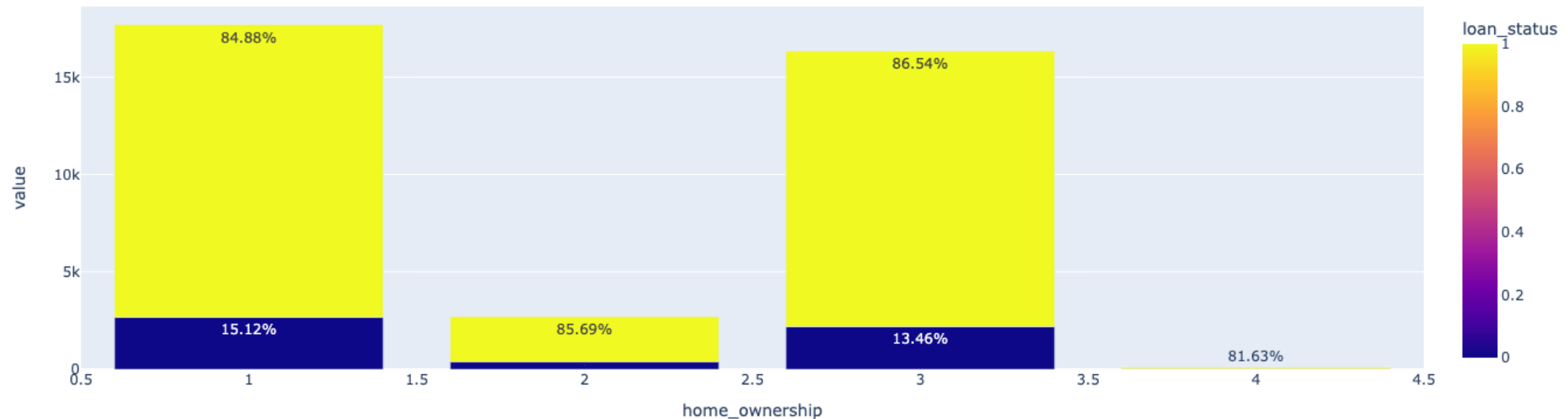
Observation:

22% and 27% grade D and E category is mostly defaulter.

Suggestion:

- Avoid to lend money to these category
- Loan can be given in higher interest rate.

Home Ownership



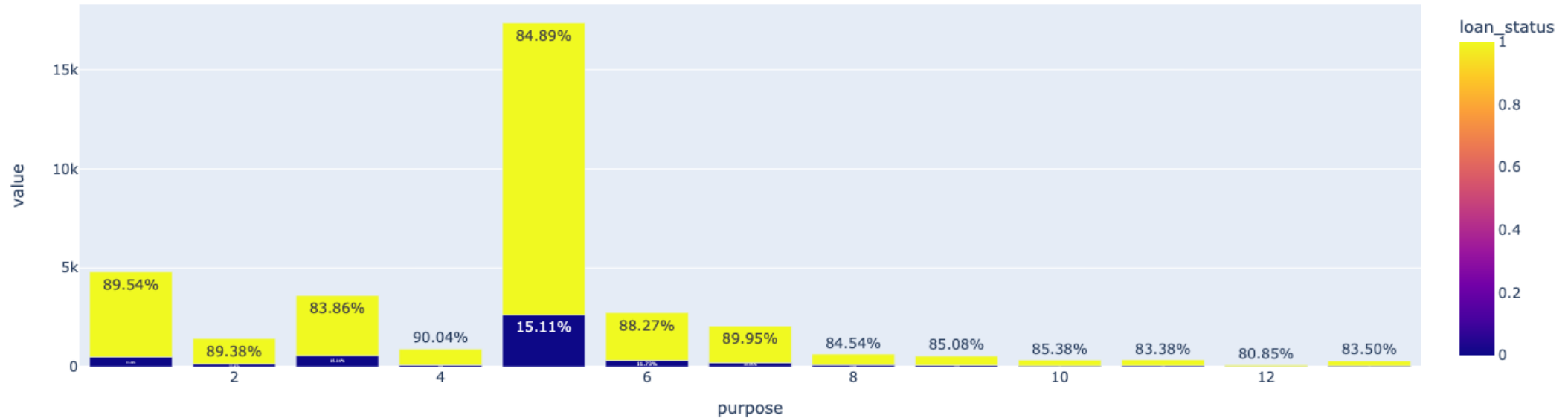
Observation:

- 18% of loan applications are defaulter for other type of home ownership.

Suggestion:

- Lender should add process to check home ownership.
- so lender should not provide loan to them or provide higher rate interest.

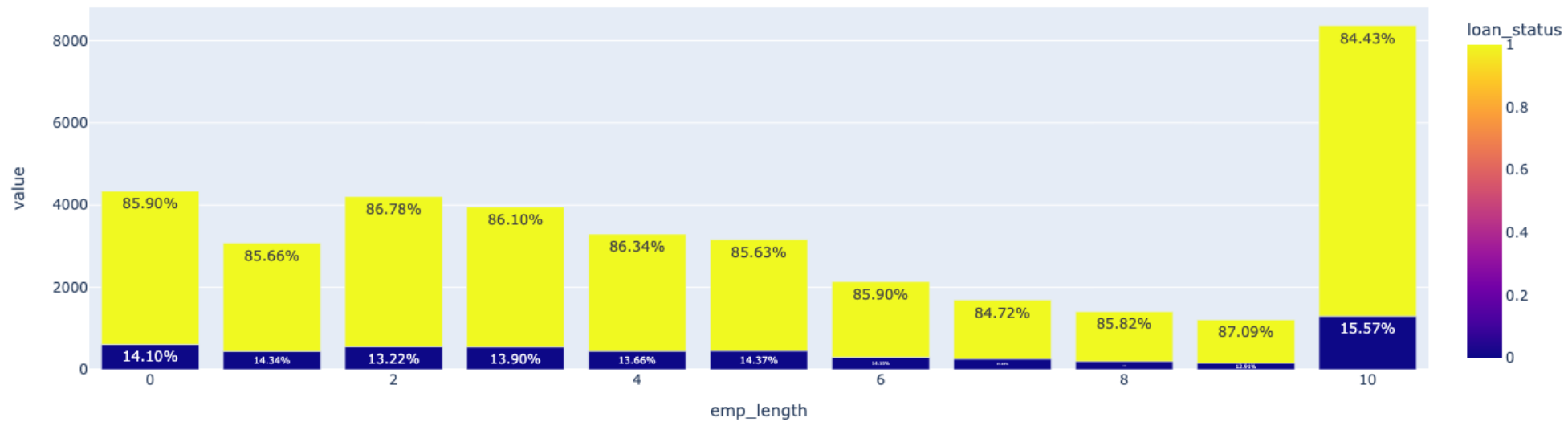
Purpose



Observation

- debt consolidation purpose is highest reason for loan followed by Car
- 18% renewable_energy type of application are defaulter

Employee length

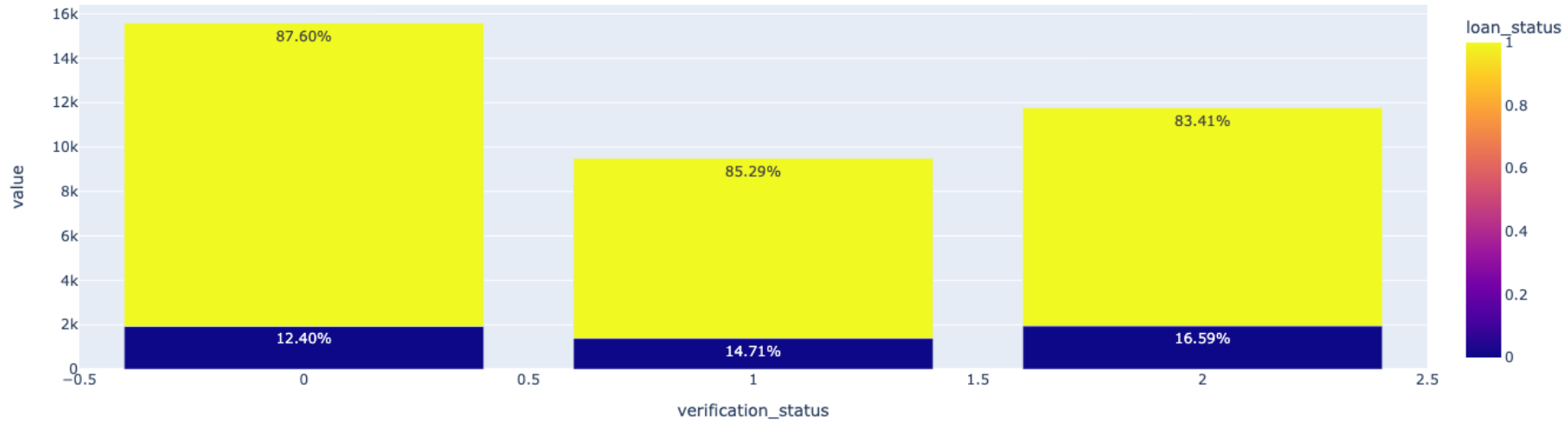


Observation:

10+ years exp applicants more

Avg 14% defaulter from each employee group. This variable will not major impact of defaulter

Verification status



Observation

12% applications are not verified.

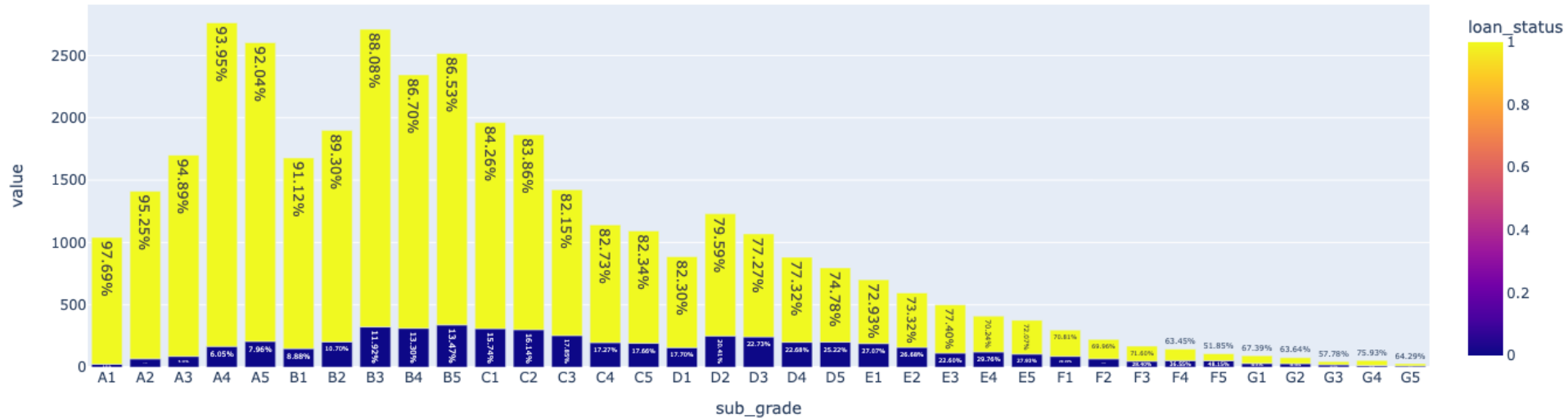
Though verified application has more defaulter

Suggestion

Check why 12% applications are not verified

Relook the verification process

Sub Grade



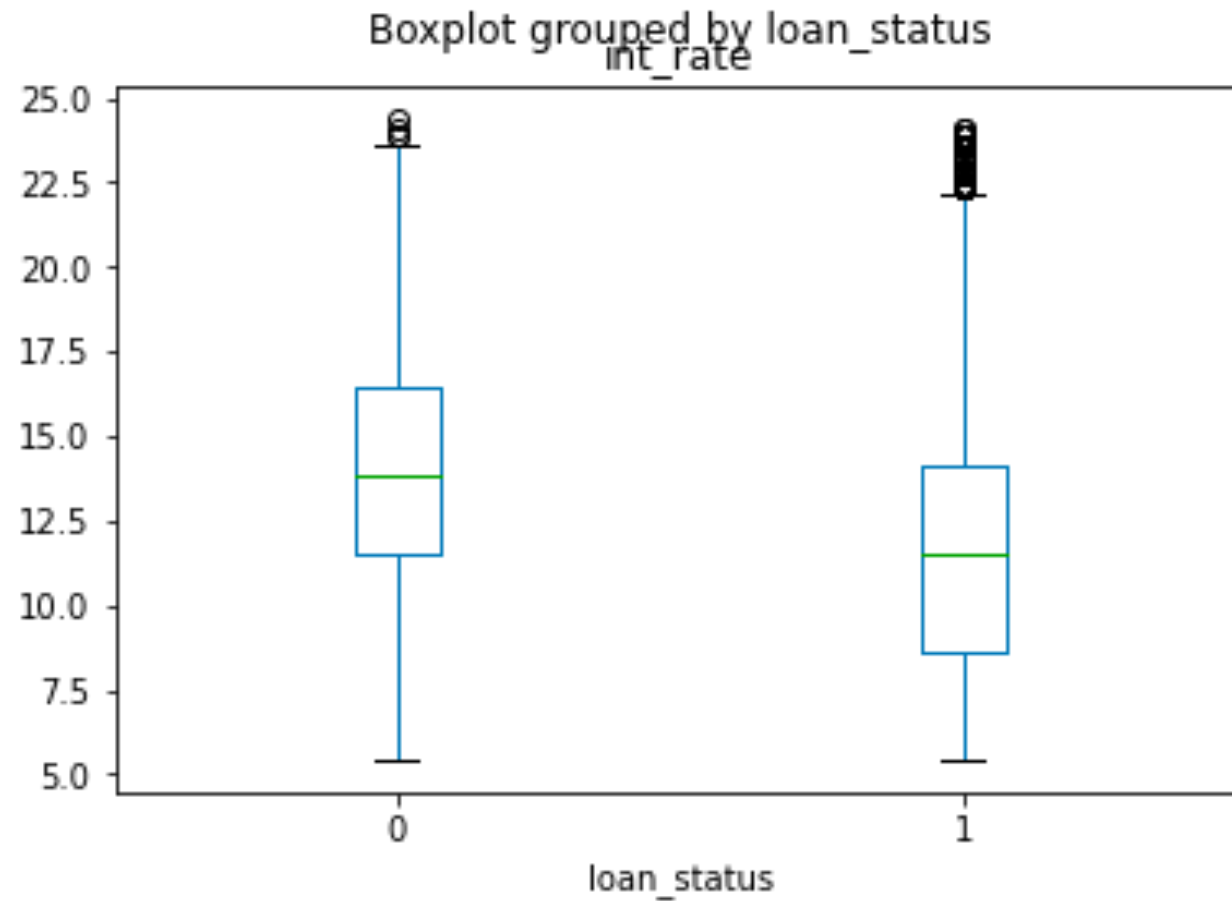
Observation:

- Sub grade from D1 onwards more defaulter.

Suggestion:

- Avoid to approve sub grade after D1 onwards as it likely to defaulter

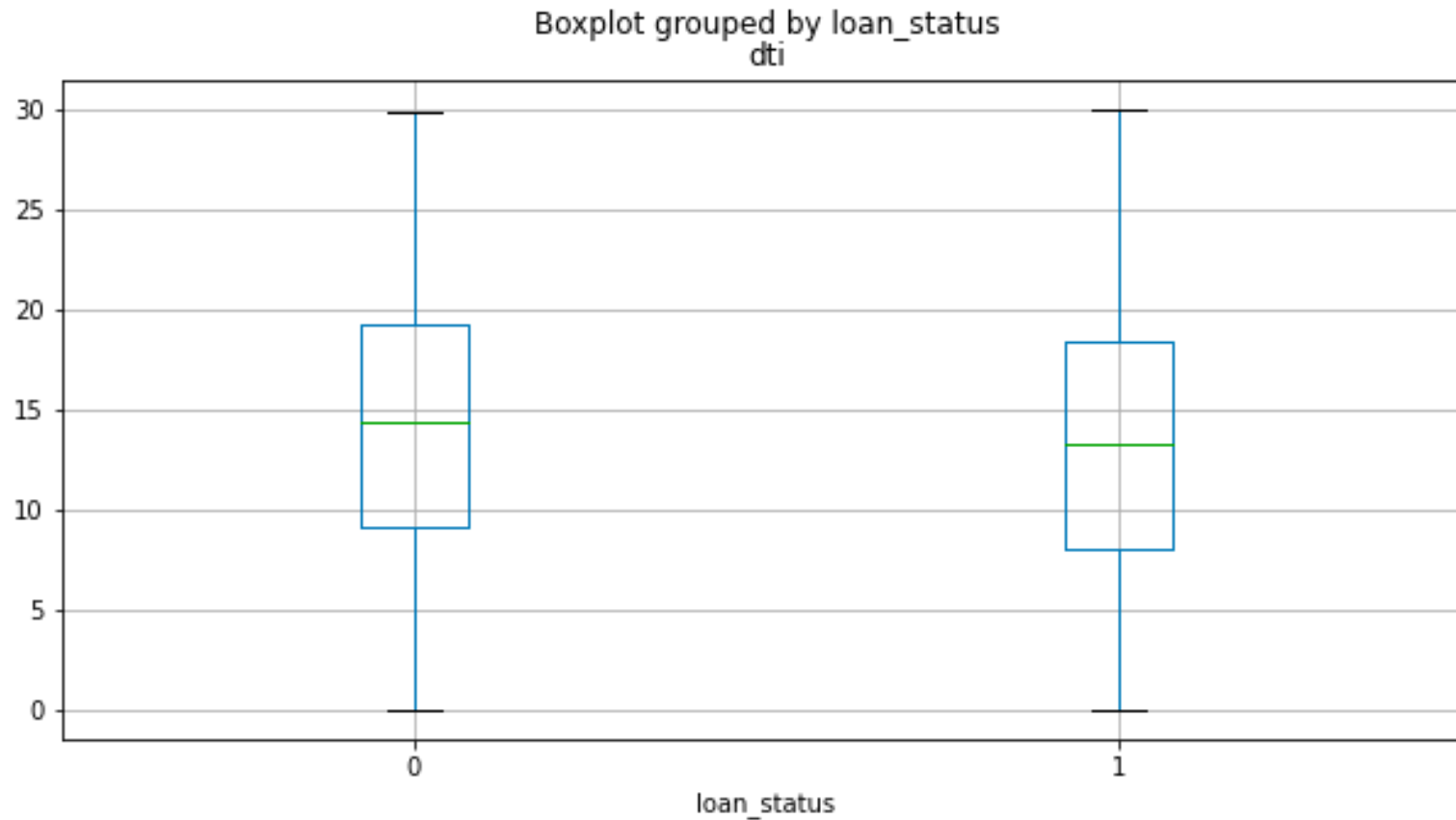
Loan interest rate



Observation:

If rate of interest is more than 14%, there will be higher chance of defaulter

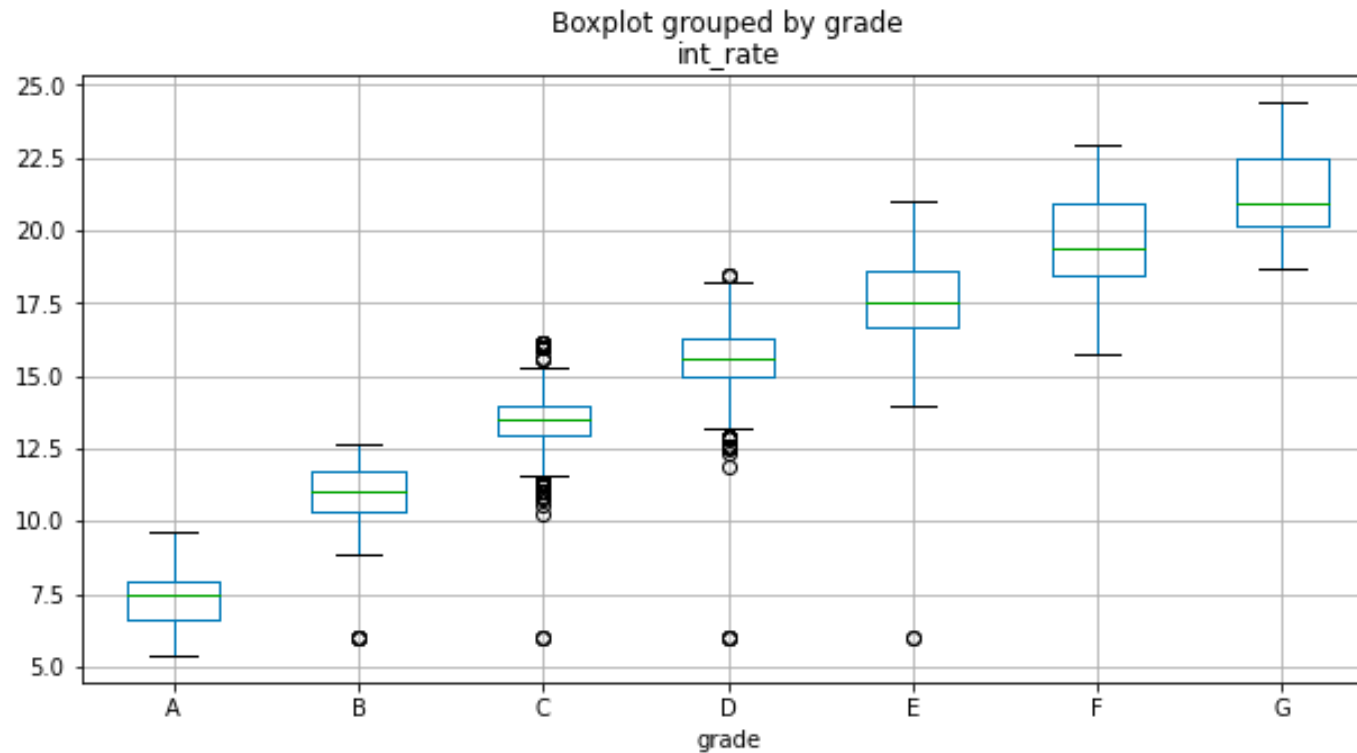
Debt to Income



Observation:

If dti is more than 18% then there will be highly chance of defaulter

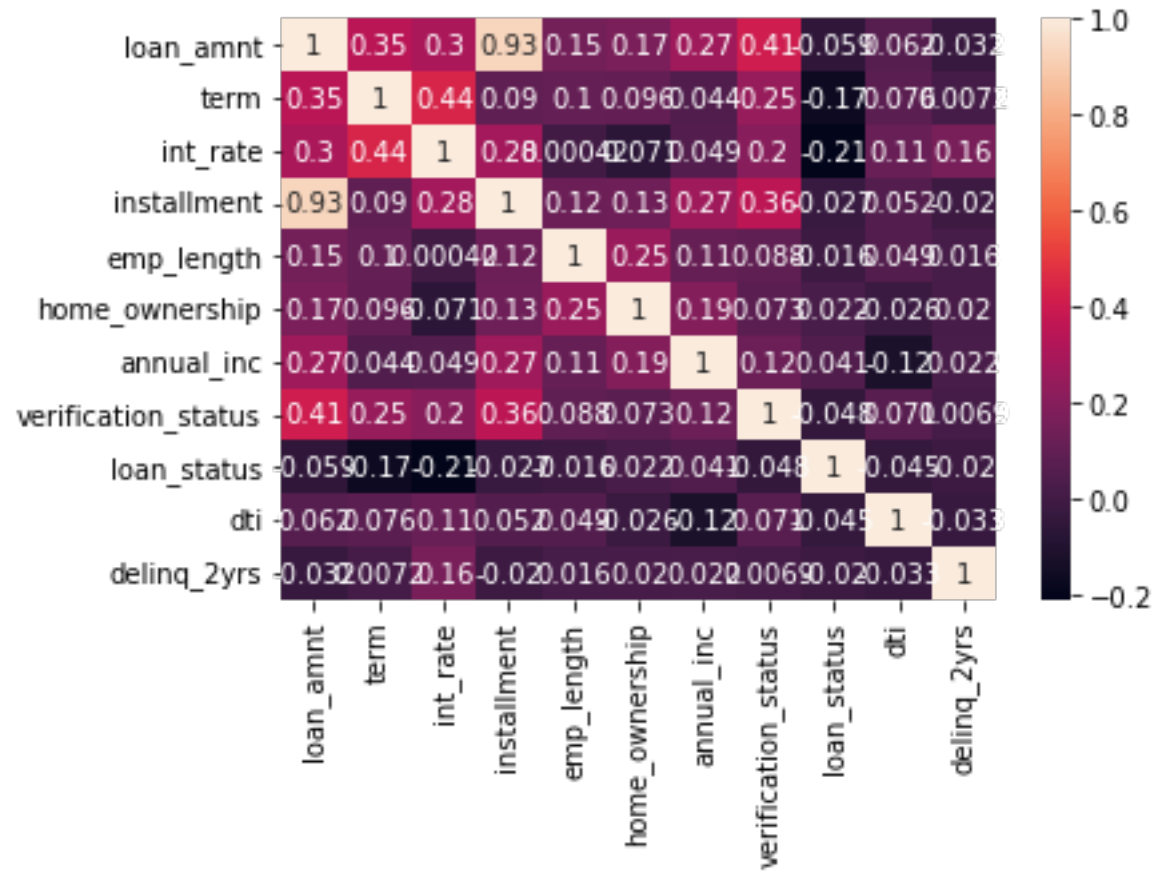
Interest rate with subgrade



Observation:

grade D onwards , there will be more higher rate of interest

Correlation



Observation:

Higher loan amount is higher chance of defaulter

Higher interest rate is also likely to be defaulter

Suggestion

