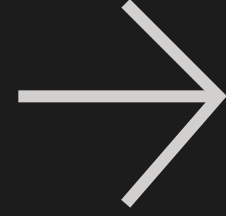


BEST BUY BUSINESS ANALYSIS REPORT



Year

All

Month

January

March

May

July

September

February

April

June

August

October

Actual vs Target

1M

2.27M

3M

4M

Sum of Profit by Sub-Category

Copiers 55617.82490000004

Phones 44515.7306

Accessories 41936

TOTAL SALES

2.27M

TOTAL PROFIT

286.40K

NUMBER OF CUSTOMERS

793

TOTAL ORDERS

9993

NO OF PRODUCTS

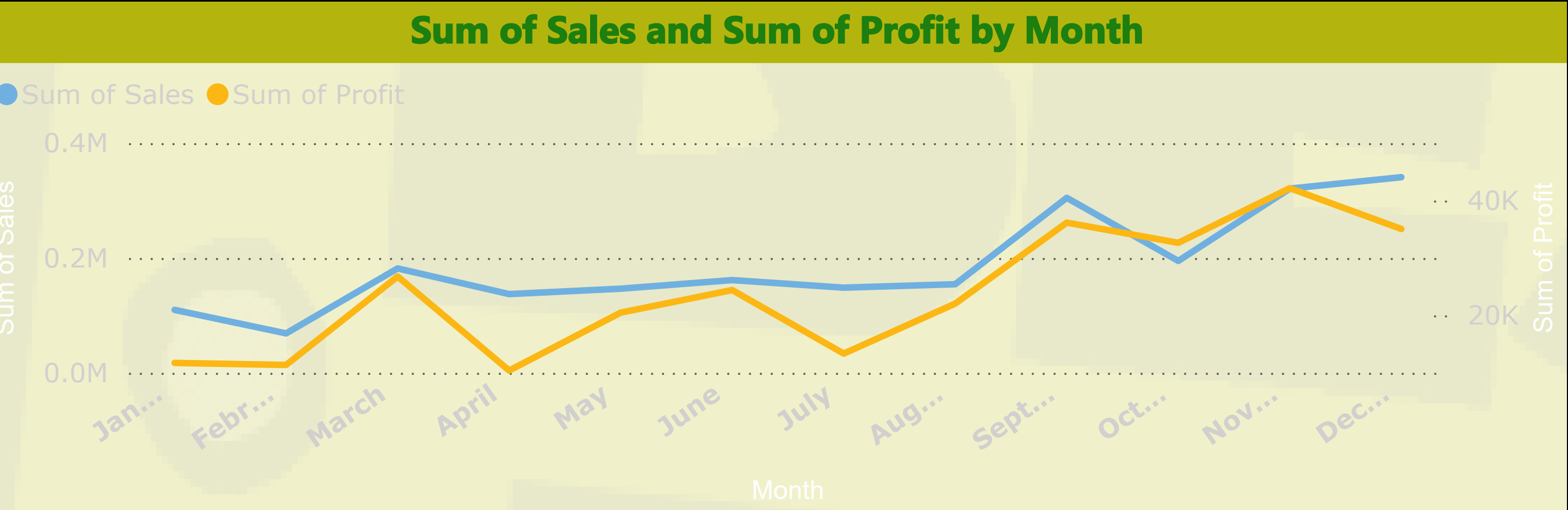
1862

TOTAL QUANTITY

38K

City

All



Sub-Category	Sum of Profit	Sum of Sales	Sum of Quantity
Accessories	41,936.64	167,380.32	2976
Appliances	18,139.12	107,531.72	1728
Art	6,527.79	27,118.79	3000
Binders	30,221.76	203,412.73	5974
Bookcases	-3,472.56	114,880.00	868
Chairs	26,590.17	328,449.10	2356
Copiers	55,617.82	119,528.03	234
Envelopes	6,964.18	16,476.40	906
Fasteners	949.52	3,024.28	914
Furnishings	13,059.14	91,705.16	3563
Labels	5,546.25	12,486.31	1400
Machines	3,384.76	189,238.63	440
Paper	34,053.57	78,479.21	5178
Phones	44,515.73	330,007.05	3289
Storage	21,278.83	223,843.61	3158
Supplies	-1,189.10	46,673.54	647
Tables	-17,725.48	206,965.53	1241
Total	286,398.13	2,267,200.42	37872

TOP 5 CUSTOMERS BY SALES

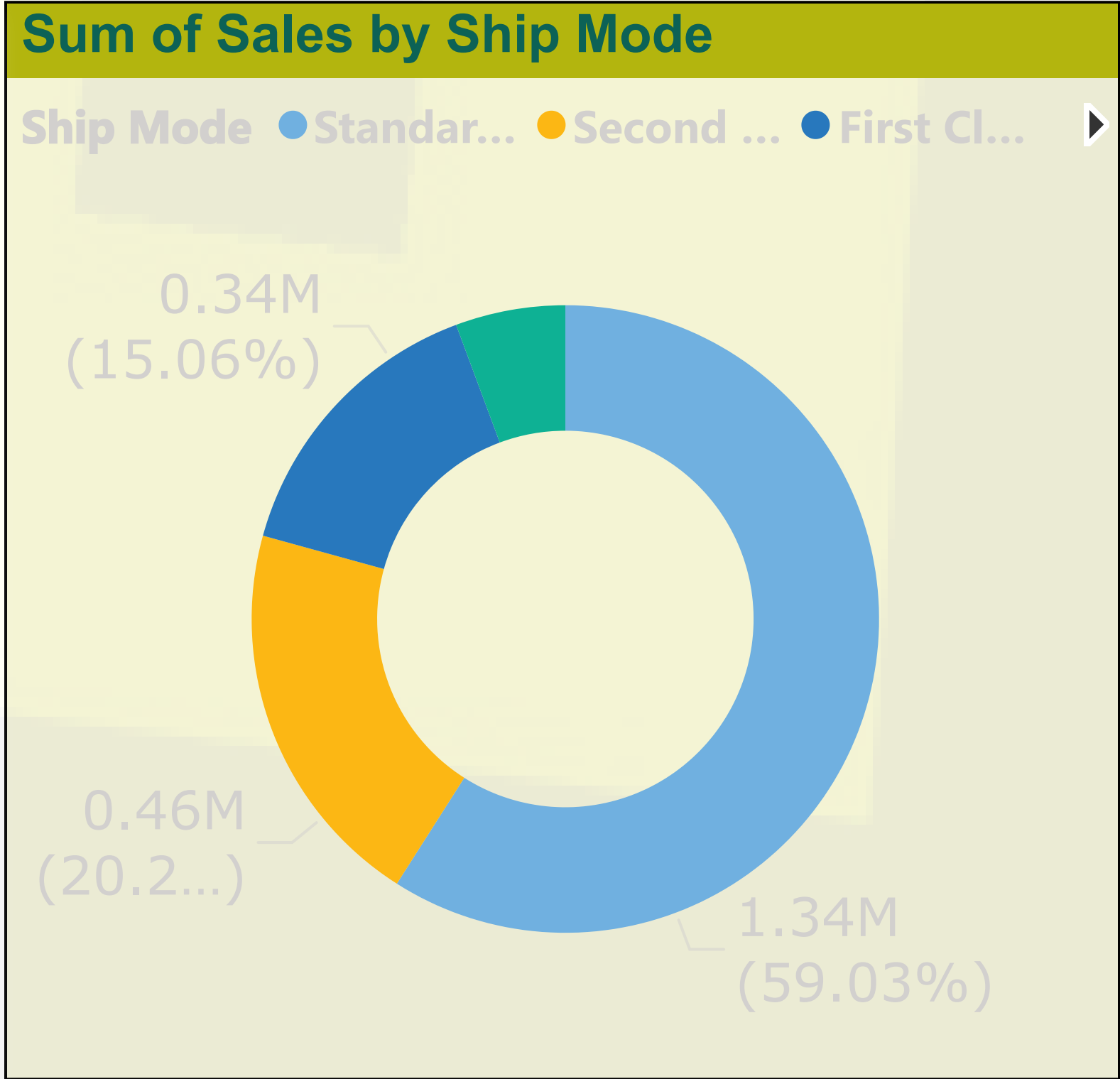
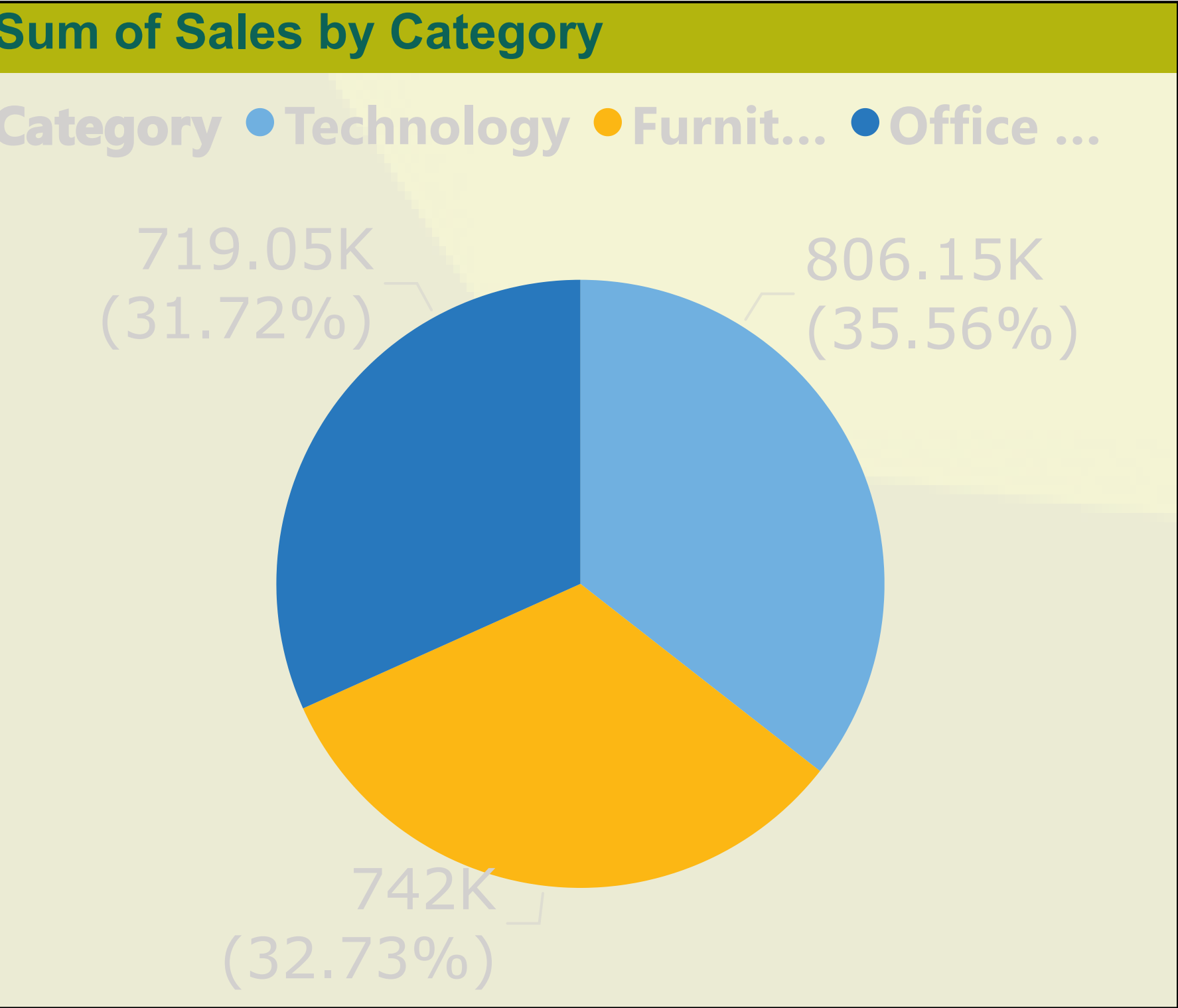
Tom Ashbrook
Sean Miller
Sanjit Chand
Ken Lonsdale
Adrian Barton

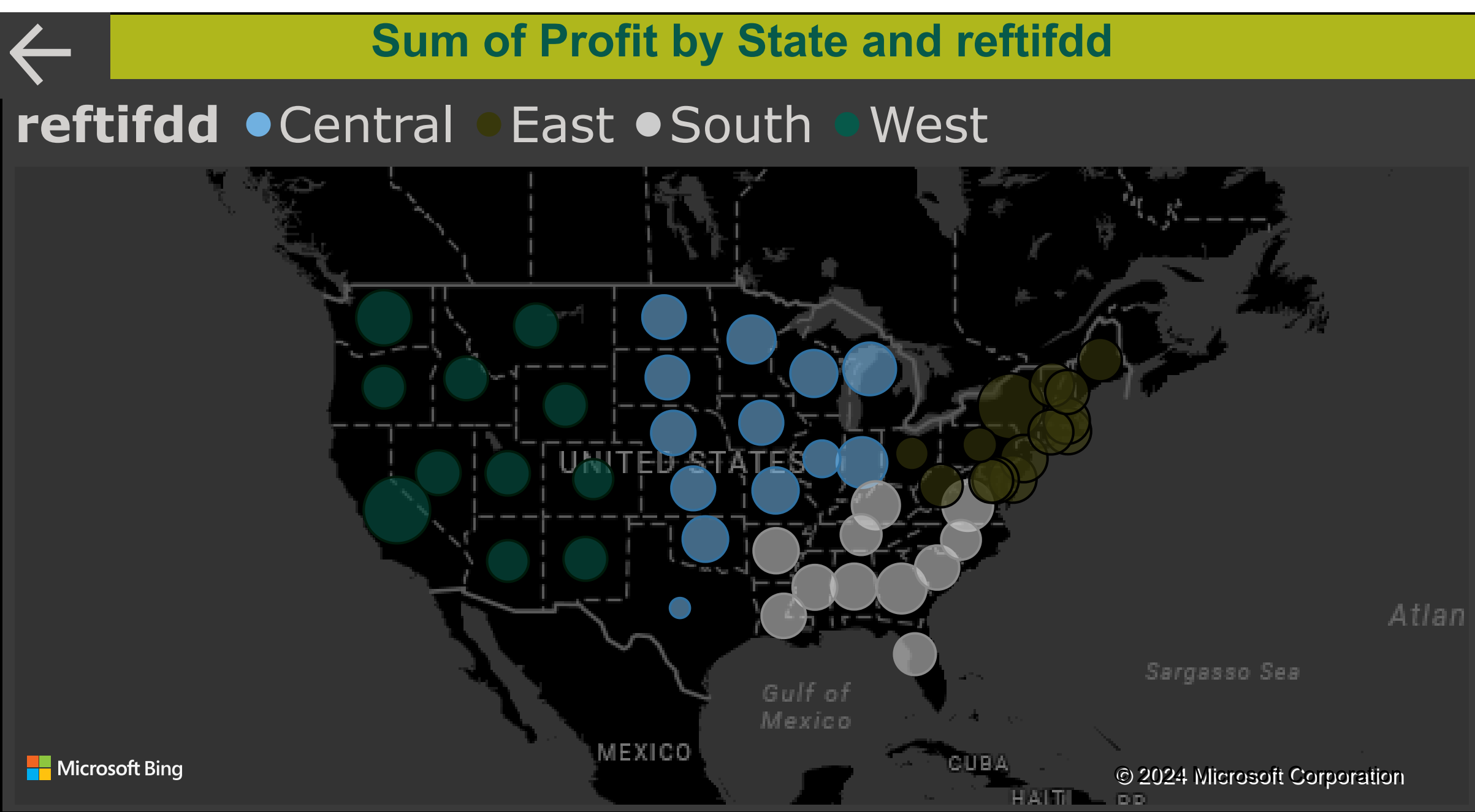
TOP 5 STATES BY SALES

California
New York
Pennsylvania
Texas
Washington

TOP 5 SUBCATEGORY BY SALES

Binders
Chairs
Phones
Storage
Tables





TOTAL STATES	TOTAL CITIES	TOTAL SALES	TOTAL PROFIT	TOTAL DISCOUNT
49	531	2.27M	286.40K	1.56K

City

All

Year

All

State

All

reftifdd

Select all

Central

East

South

West

TOP SHIP MODES BY PROFIT

Standard Class	164,089.90	Sum of Profit
Second Class	57,446.64	Sum of Profit
Same Day	15,891.76	Sum of Profit
First Class	48,969.84	Sum of Profit

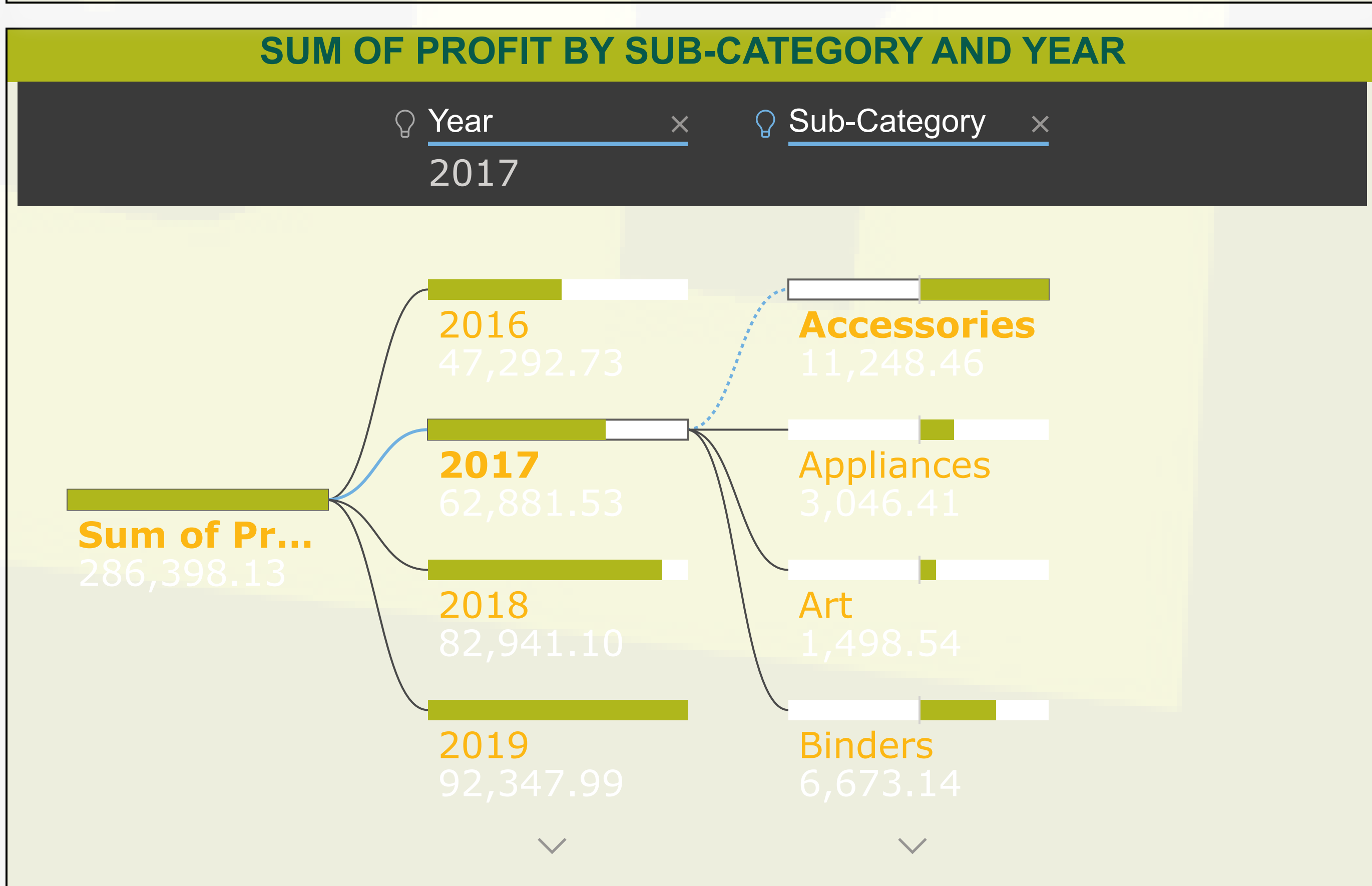
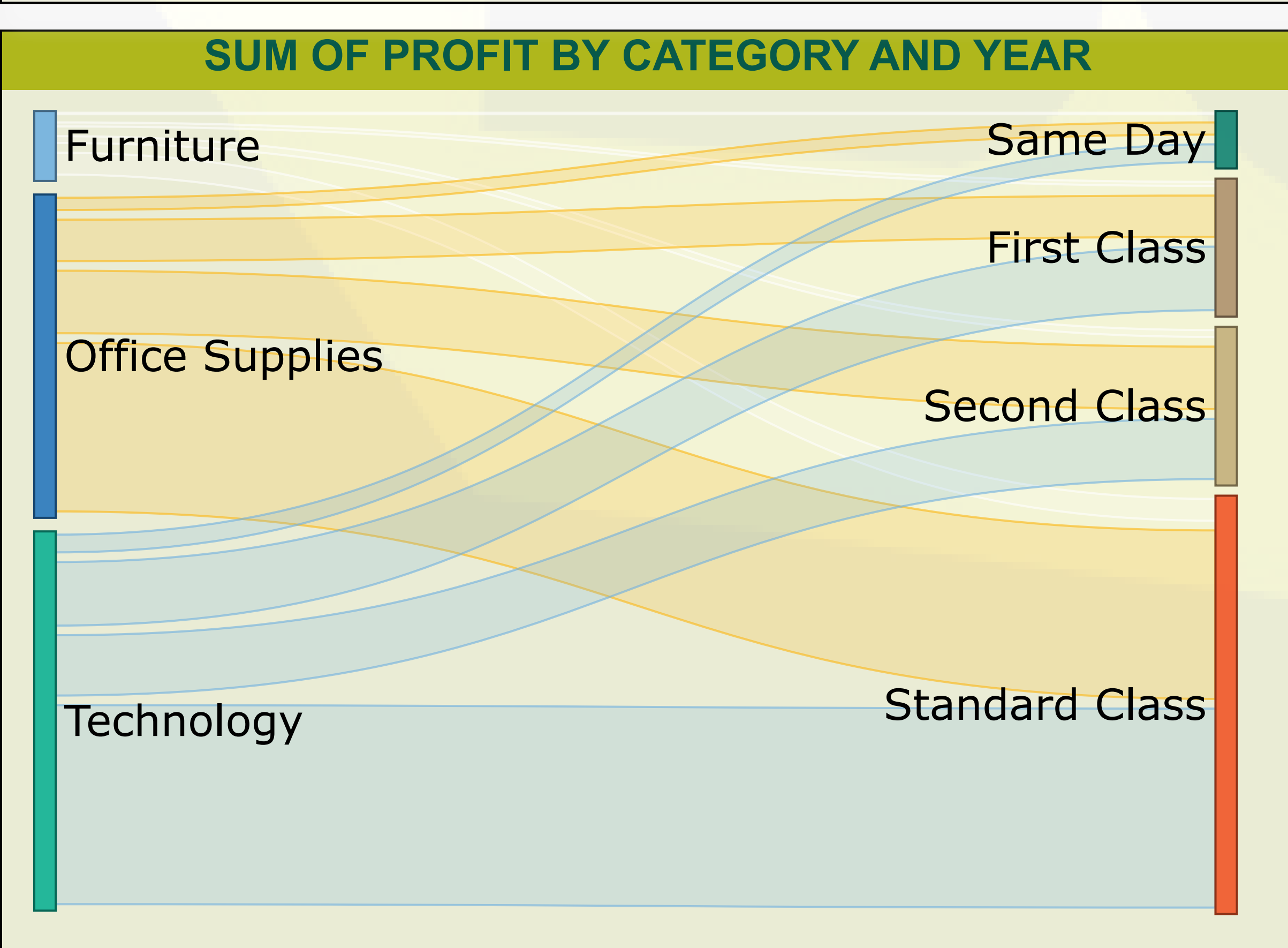
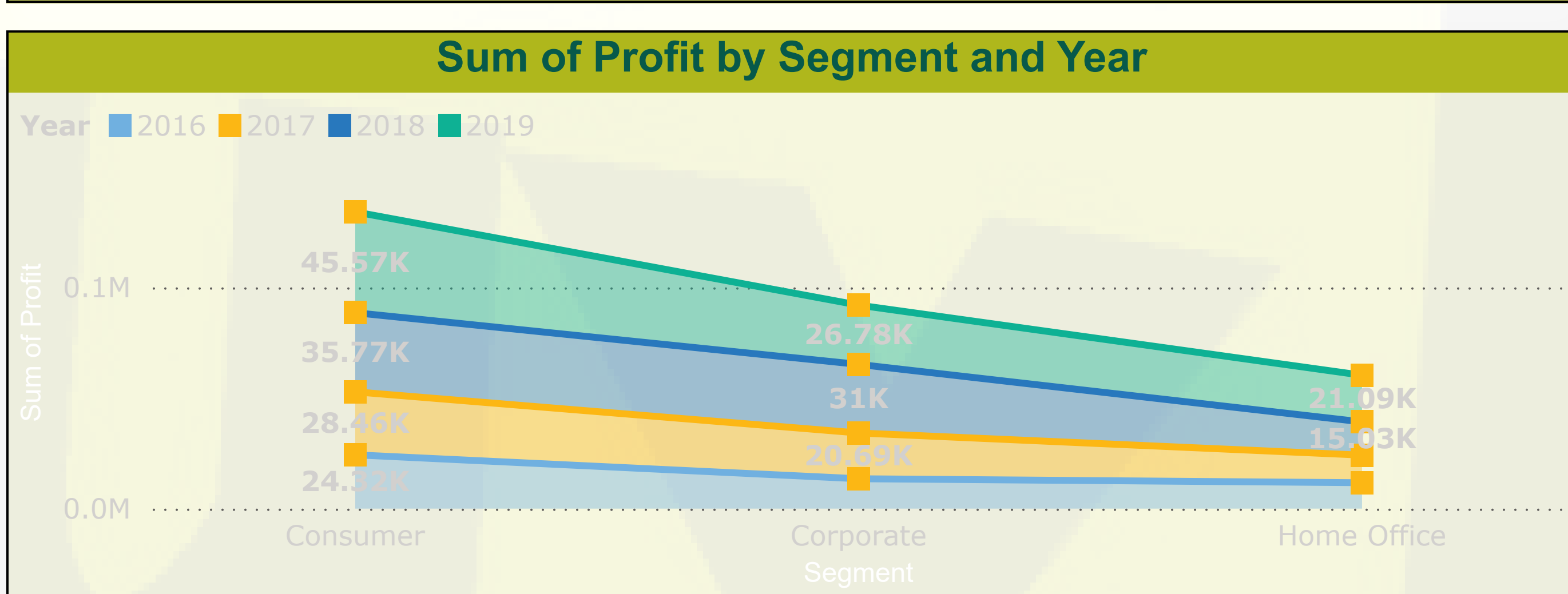
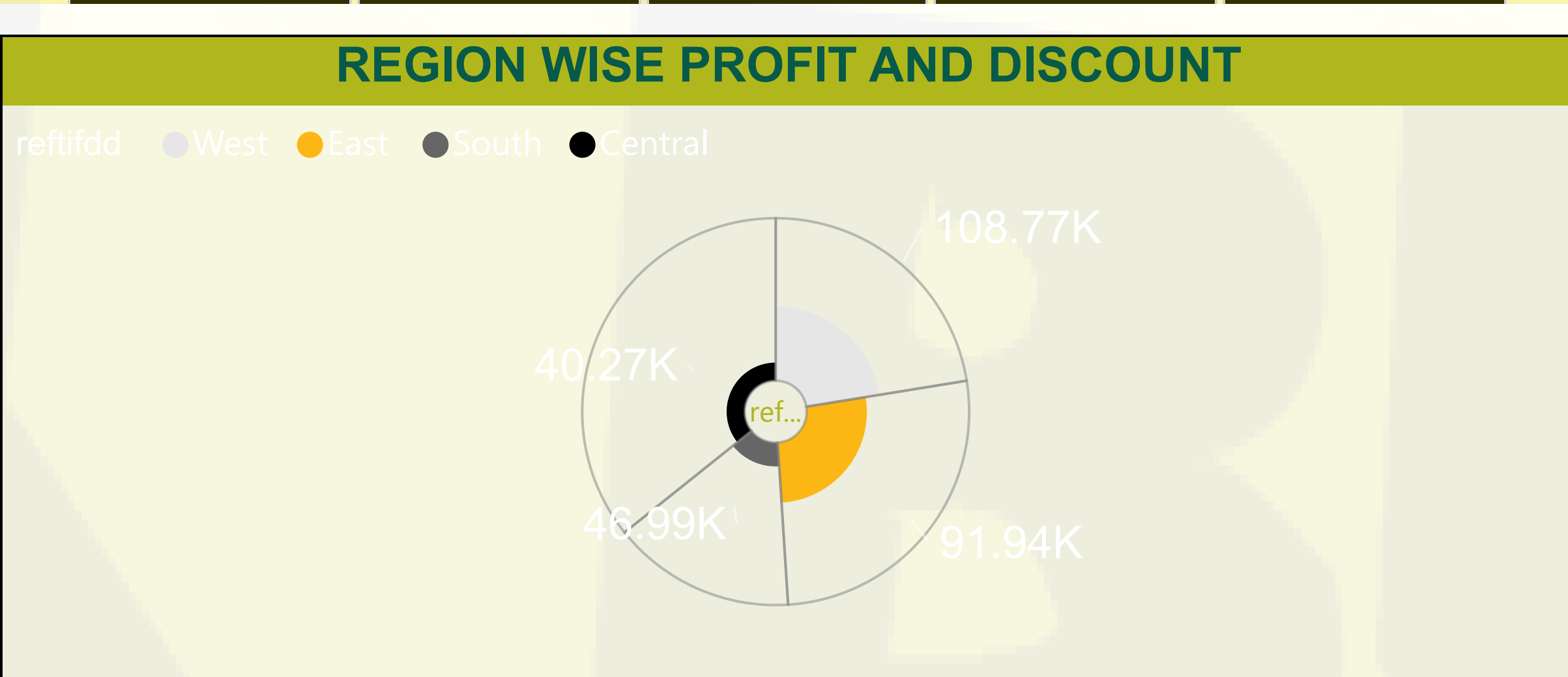
TOP 4 CITIES BY PROFIT

New York City	62,036.98	Sum of Profit
Los Angeles	30,440.76	Sum of Profit
Seattle	29,156.10	Sum of Profit
San Francisco	17,507.39	Sum of Profit

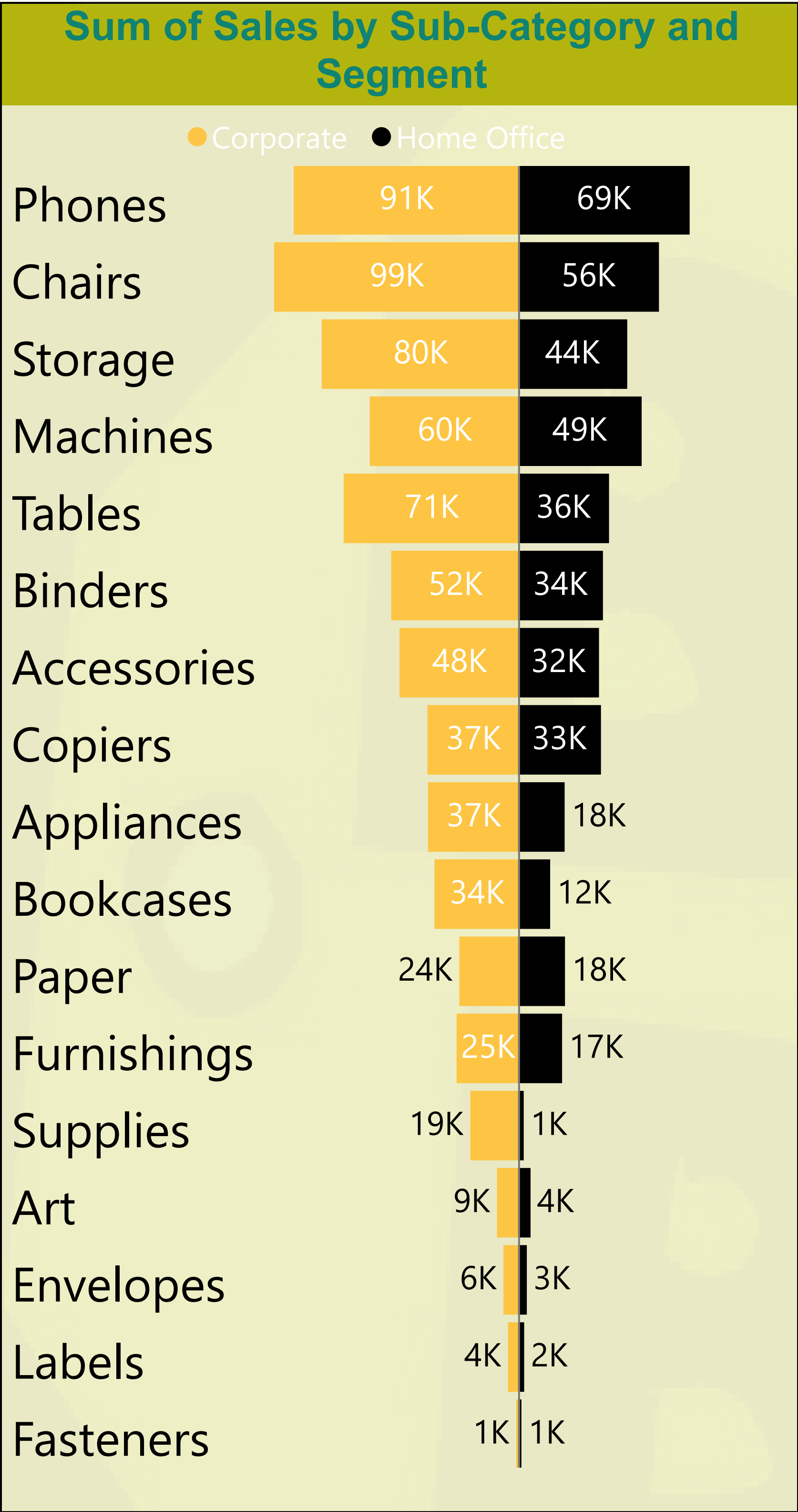
TOP 4 STATES BY PROFIT

California	76,381.39	Sum of Profit
New York	74,038.55	Sum of Profit
Washington	33,402.65	Sum of Profit
Michigan	24,463.19	Sum of Profit

Category	Sum of Sales	Sum of Profit	Sum of Discount
Office Supplies	719,046.59	122,491.91	947.00
Furniture	741,999.80	18,451.27	368.89
Technology	806,154.03	145,454.95	244.40
Total	2,267,200.42	286,398.13	1,560.29







TOP 9 PRODUCTS BY SALES	
Canon imageCLASS 2200 Ad...	31,599.82 Sum of Sales
Cisco TelePresence System ...	22,638.48 Sum of Sales
Fellowes PB500 Electric Pun...	27,453.38 Sum of Sales
GBC DocuBind P400 Electric ...	17,965.07 Sum of Sales
GBC DocuBind TL300 Electri...	19,823.48 Sum of Sales
GBC Ibimaster 500 Manual Pr...	19,024.50 Sum of Sales
Hewlett Packard LaserJet 331...	18,839.69 Sum of Sales
HON 5400 Series Task Chairs...	21,870.58 Sum of Sales
HP Designjet T520 Inkjet Larg...	18,374.90 Sum of Sales

