



Says

What have we heard them say?
What can we imagine them saying?

Will all the members come

Photos of wedding partners

Design card

Type your heading...

Think

What are their wants, needs, hopes, and dream
What other thoughts might influence their behavior

Is this low cost

Is this new model

Is this creative

Invitation card

Excellent

Nice

Excited

I want more information

I want different design

I want multi colour card

Does

What behavior have we observed?
What can we imagine them doing?

Fee

What are their fears, frustrations, and anxieties
What other feelings might influence their behavior

[See an example](#)