



INNOVATE2018

ONLINE CONFERENCE



Leveraging IoT at the Edge and Industrial Workloads (Level 300)

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If you knew the **state of every thing** and
could **reason on top of that data...**

what problems would you solve?

The image is a composite graphic. On the left, a red rectangle contains the 'KONECRANES' logo in white. The background is a photograph of a large industrial crane in a factory setting, with yellow overhead beams and a crane hook. Overlaid on the image are several data visualizations: a bar chart on the left, a donut chart in the center showing percentages (0.0%, 0.9%, 2.4%, 6.9%, 89.8%), and a small table on the right. The table has two columns: 'Availability' and 'In maintenance (0.0%)'. The 'Availability' column shows a bar at 100%, and the 'In maintenance (0.0%)' column shows a bar at 0.0%. The table also includes a row for 'Available (100.0%)'.

Problem

As Konecranes specializes in the manufacturing and service of cranes globally, they discovered that when they needed to make updates to their machinery it meant downtime and local presence onsite.

Solution

Using AWS Greengrass has enabled them to deploy updates using cloud models that continually get smarter over time as they sync with the local environments.

Impact

This allows them to simplify their current crane architecture and make it possible to update calculations to the cranes in a secure way even after the installation has taken place.



StanleyBlack&Decker

Problem

Stanley Black and Decker finds it unsustainable to ingest, transmit, store, query and analyze all data generated at the edge and more specifically on construction sites or rural areas with constrained network resources.

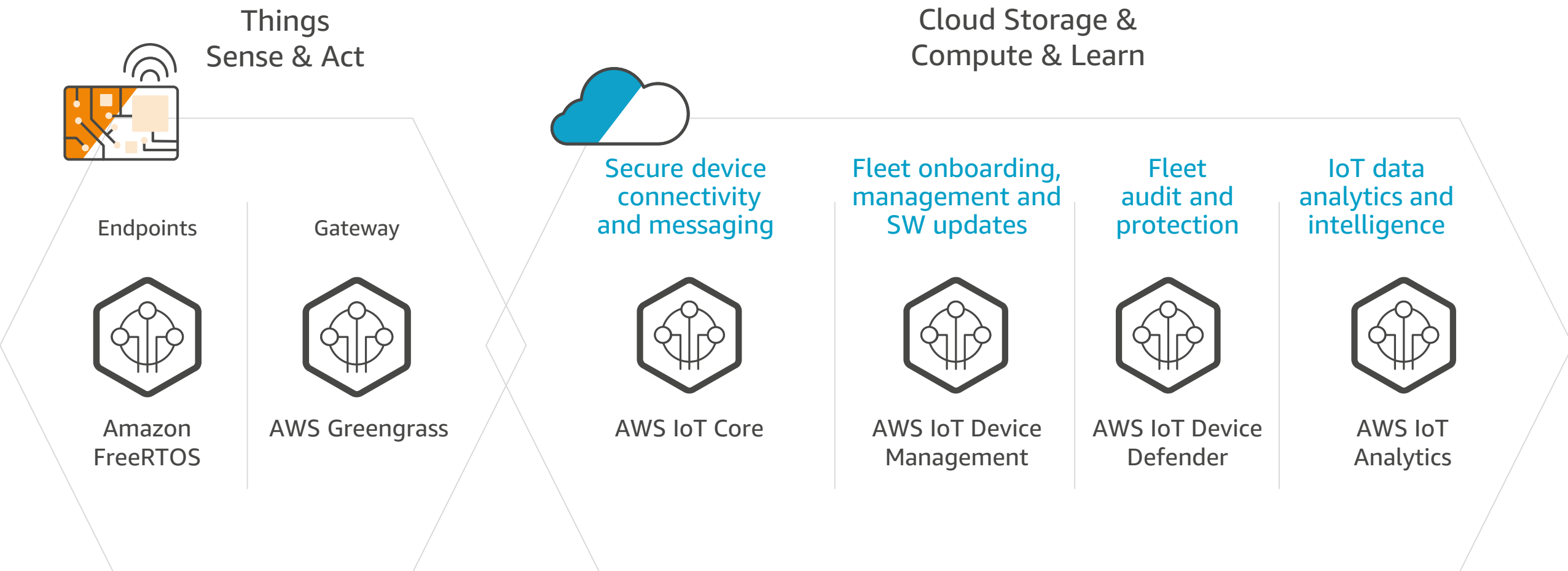
Solution

AWS Greengrass enables Stanley Black and Decker to monitor and filter data at the edge of the network enabling applications to send asset health and predict any mechanical failures before they occur. Edge-based applications built on Greengrass will help detect and compare vibrations emitted by high value tools to historical signatures that indicate everything from normal operations to imminent failure.

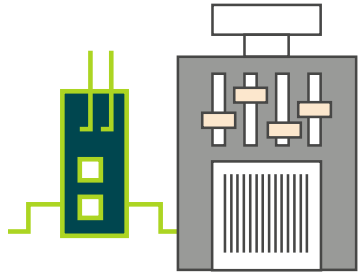
Impact

Instead of trying to use all the data Stanley Black and Decker will utilize AWS Greengrass to focus on the right data. Applications include remote troubleshooting of hydraulic assets by technicians, maintenance interval tracking, fuel savings, and alerts.

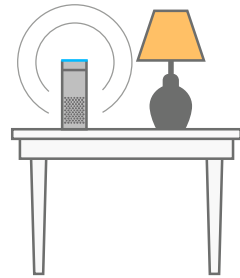
AWS IoT Services



Who is AWS Greengrass for?



Industrial Gateways



Consumer Electronics



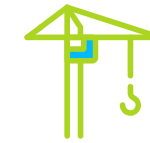
Energy



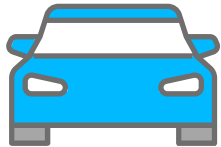
Retail



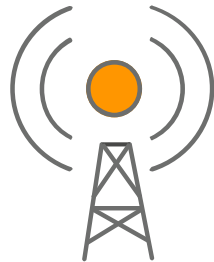
Medical



Construction



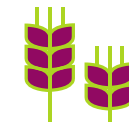
Automotive



Infrastructure



Mining



Agriculture



Insurance



More...

Greengrass Momentum

accenture

acer

Aricent

Ayla

BCG
Digital
Ventures

brains

Bright Wolf

BROADCOM

BSQUARE

CANONICAL

ctp
Cloud
Technology
Partners

DELPHI

DENSO
Crafting the Core

enel

intel

INTERNET OF THINGS
IOT

lenovo

LUXOFT

machineshop

MONGOOSE OS

NOKIA

NVIDIA

PENTAIR

QNAP

QUALCOMM

Raspberry Pi

resin.io

RioTinto

Saguna

SAMSUNG

solstice

SONY

StanleyBlack&Decker

ST
life.augmented

technicolor

ThunderSoft

TELUS

trek10

Visteon

vmware

WARBY PARKER

wistron

YANMAR

amazon

annapurnalabs
an amazon company

AWS
Snowball Edge

aws | intel

Problem

Nokia has seen a need in industrial IoT to analyze video streams at the edge and send the data to remote centers only when anomalies are detected.

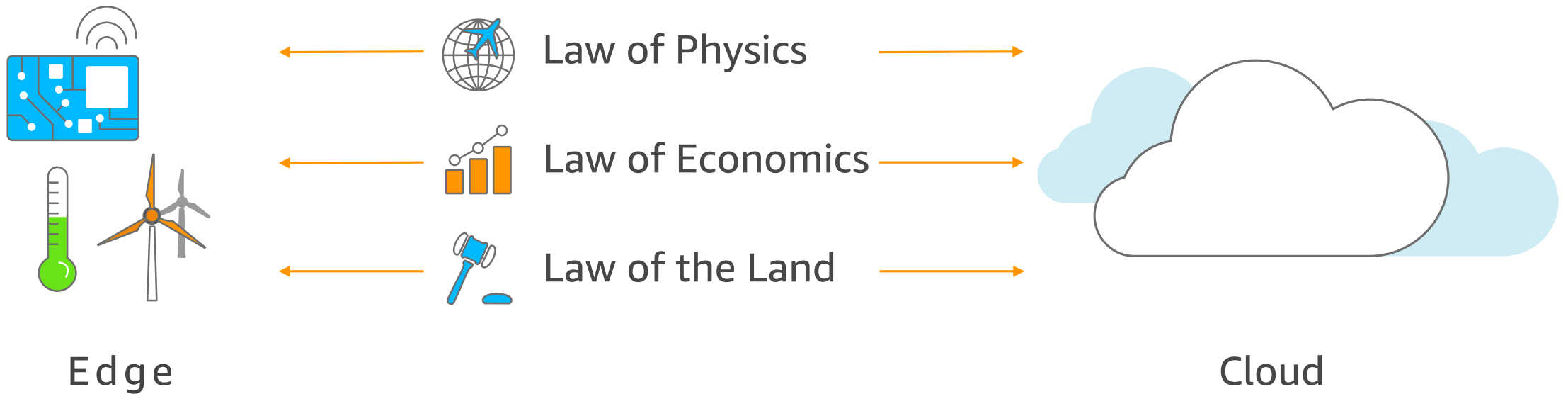
Solution

Deploying Greengrass on Nokia Multi-access Edge Computing platform and combining it with Nokia private mobile network solutions. This joint solution will make it possible for the oil industry to pair real time drilling data with production data of nearby wells.

Impact

Due to the cost of bandwidth being expensive, this allows Nokia to optimize the data that is sent to other wells and to the cloud based on rules and alerts set up on the locally-processed data.

Where do I want to process data?



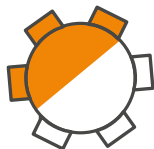


AWS Greengrass

Extend intelligence to the edge



Local
actions



Local
triggers



Data and
state sync



Security



Over the air
updates



Protocol
adapter for
OPC-UA



Local
resource
access

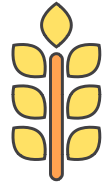


Local ML
inference
[Preview today](#)

AWS Greengrass ML Inference - Use Cases



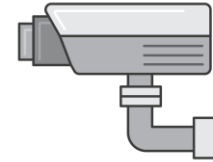
Self-driving cars



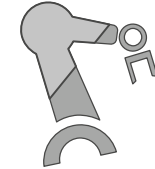
Smart Agriculture



Predictive maintenance



Video surveillance



Robotics

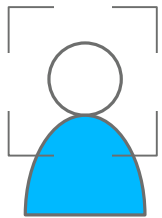
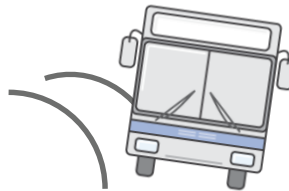


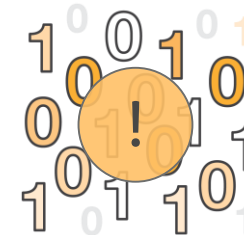
Image recognition



Voice/sound recognition



Collision avoidance

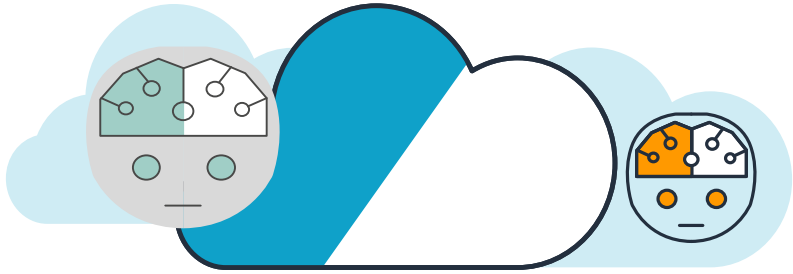


Anomaly detection

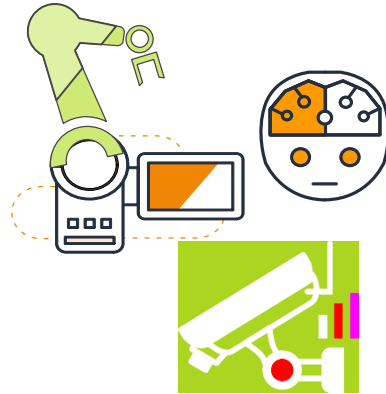


More

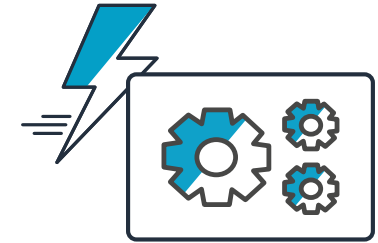
AWS Greengrass ML Inference



Build and train ML models in the cloud



Accelerate ML inference applications on the edge

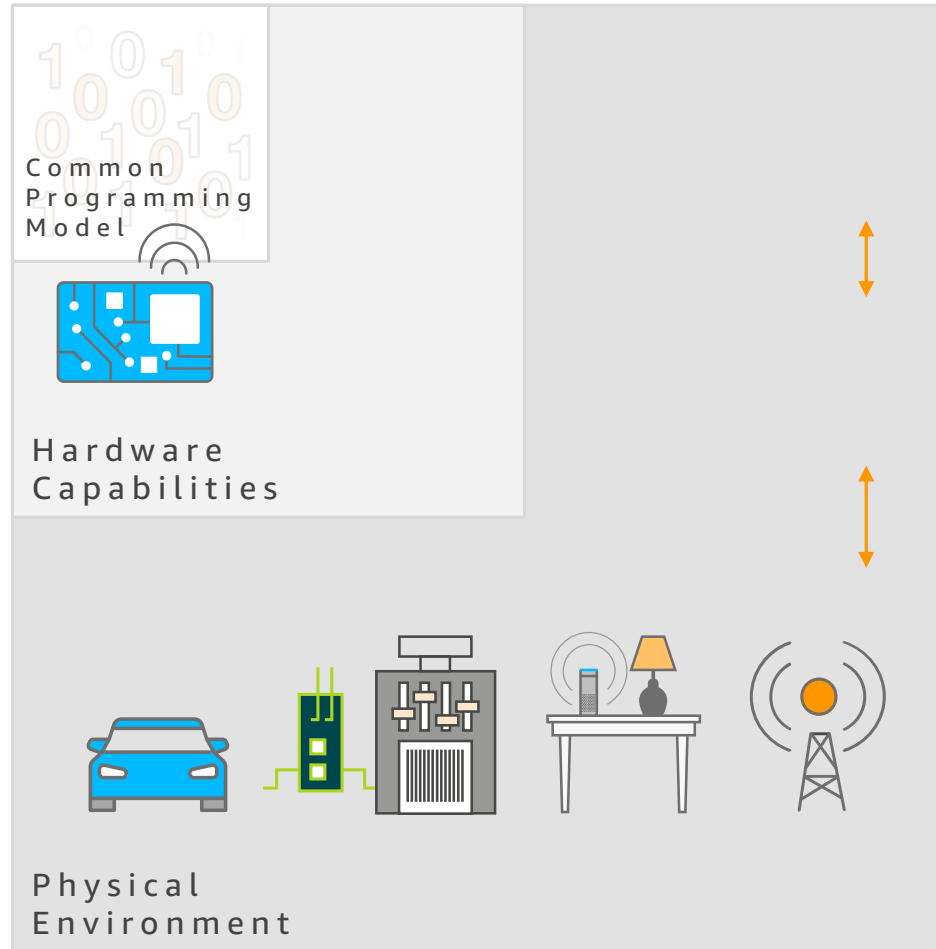


Devices take action quickly – even when disconnected

Local Resource Access



Local
resources
access



Lambdas
Triggers
Shadows

.....

GPU
File System

.....

Sensors
Actuators
Radios
Buses

Local Resource Access – examples

Use this... for this...

...with this.

GPU	Hardware acceleration for machine learning	/dev/nvidia0
Serial	OPC-UA, CANbus and Modbus	/dev/ttyS0
USB	Wired peripherals (e.g., cameras)	/dev/bus/usb
GPIO	Sensors and actuators	/dev/mem
Folder	Access the local filesystem	/usr/lib/python2.x/ site-packages/

OPC-UA



Information Exchange
for industrial communication



Secure with Certificate
Based Authentication



Fully
Customizable

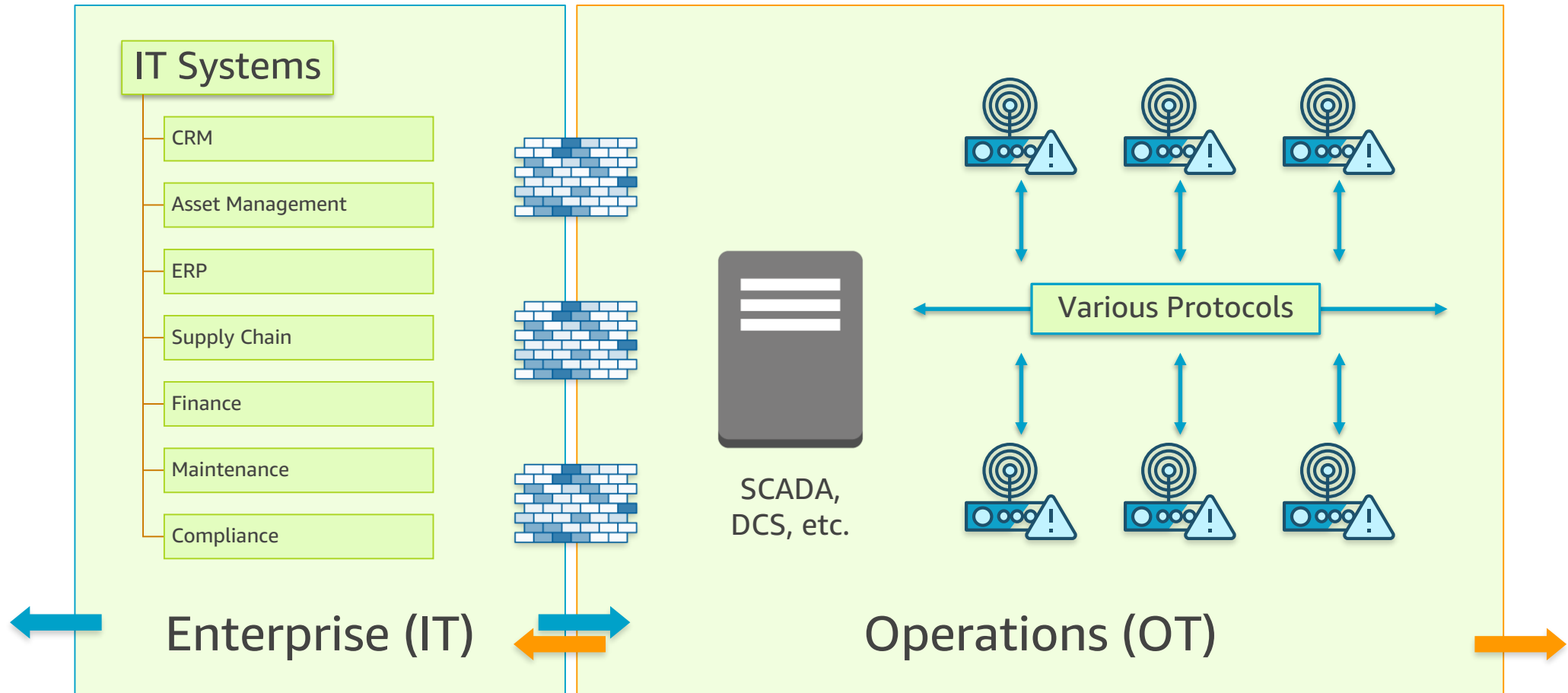
Industry 4.0

What's changed?

- Increasing need to optimize and predict system performance
- Need for geographically scattered assets that function together
- Mix of legacy and new equipment

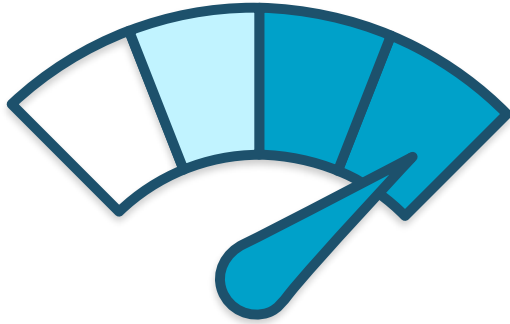


Challenge: Brownfield Environments

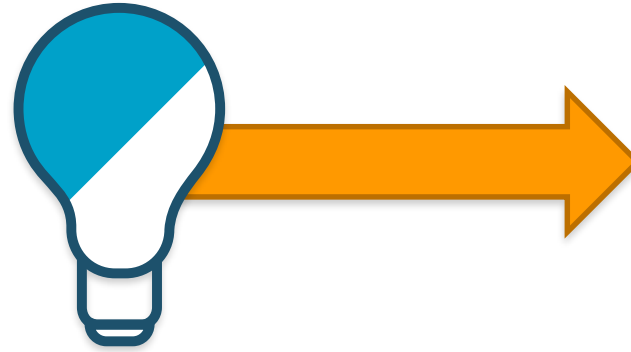


Opportunities

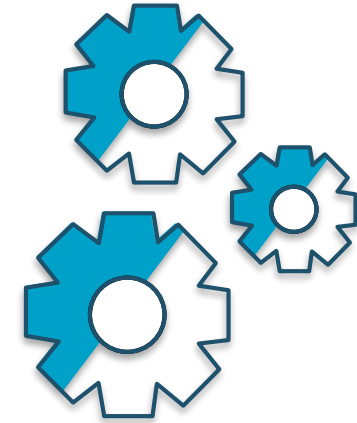
IoT Drives Manufacturing Innovation



Here-and-now
Real-time Remote
Monitoring



Predictions,
Machine Learning,
and Edge AI

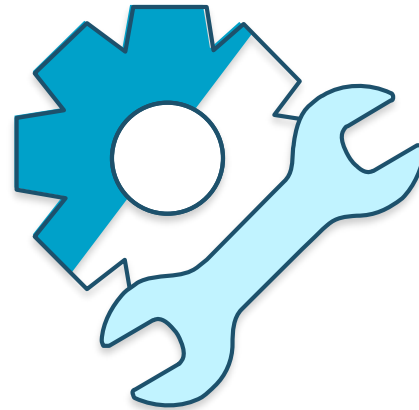


Smart Factory
Closed Loop Automation
and Intelligence

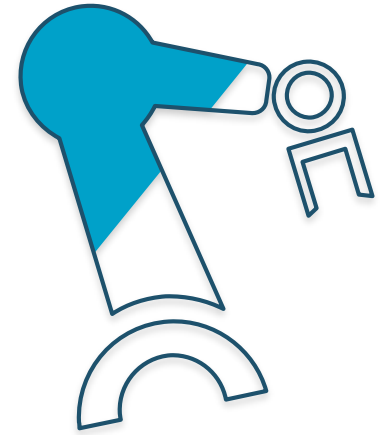
Popular Industrial IoT Use Cases



Asset Condition
Monitoring



Predictive
Maintenance



Predictive
Quality

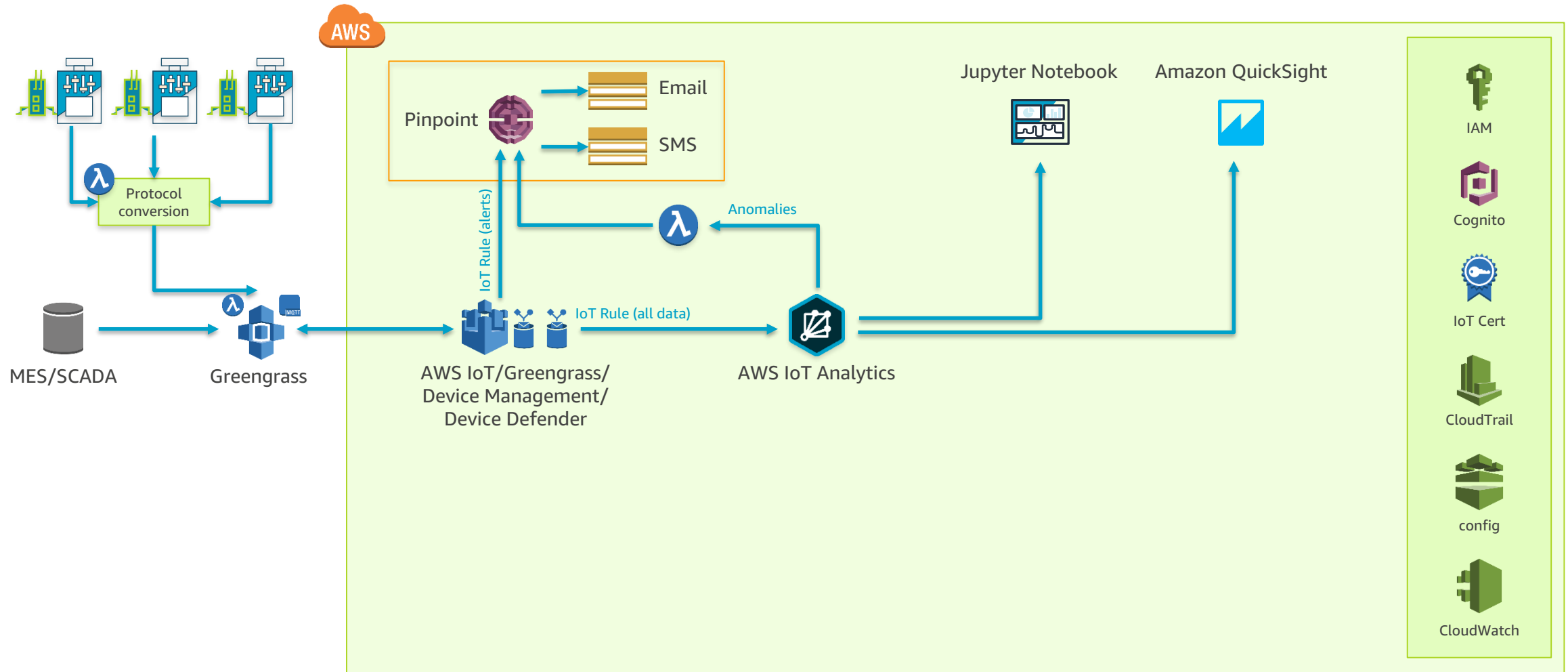
Use Case

Asset Condition Monitoring



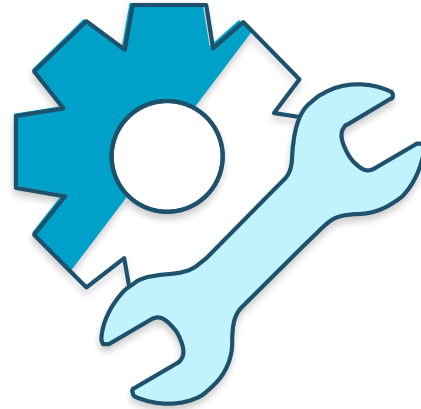
Monitor and scale industrial equipment and understand asset condition for one or more monitored parameters of assets

Condition Monitoring Architecture with AWS IoT Analytics



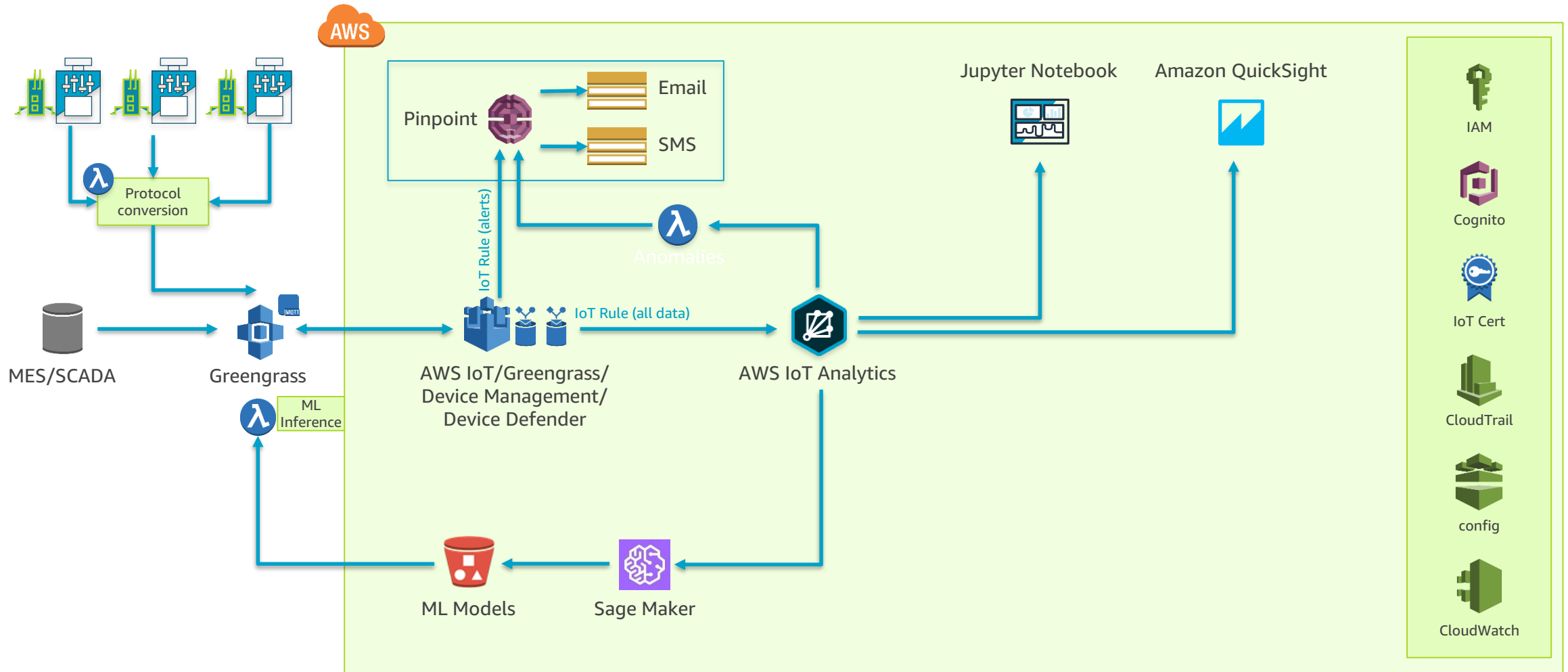
Use Case

Predictive Maintenance



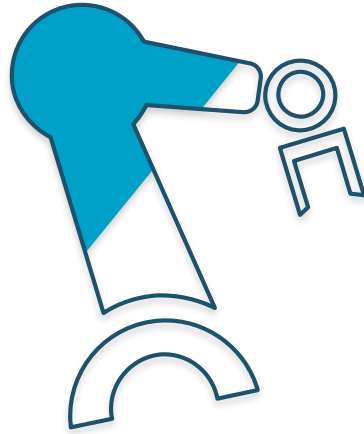
Understand current health of equipment and predict machine failure before business operations are impacted

Predictive Maintenance Architecture with AWS IoT Analytics



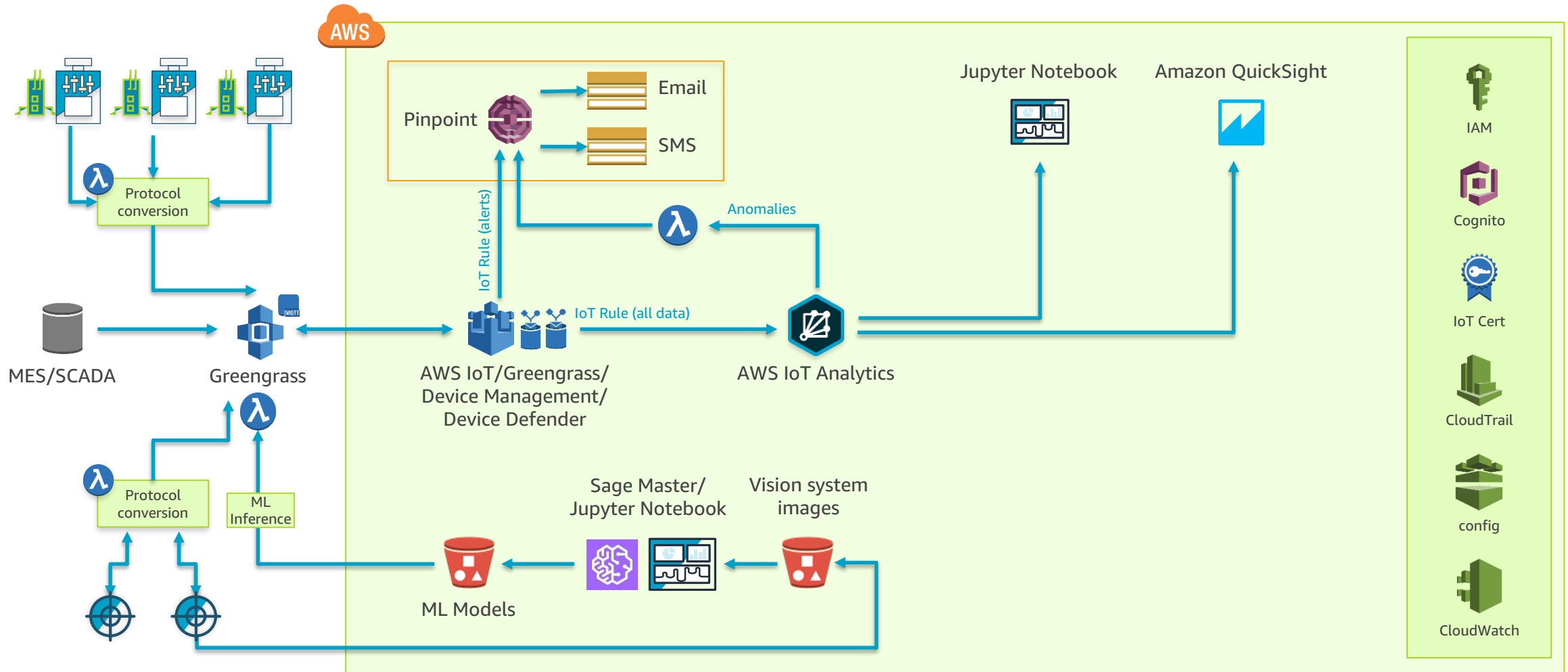
Use Case

Predictive Quality

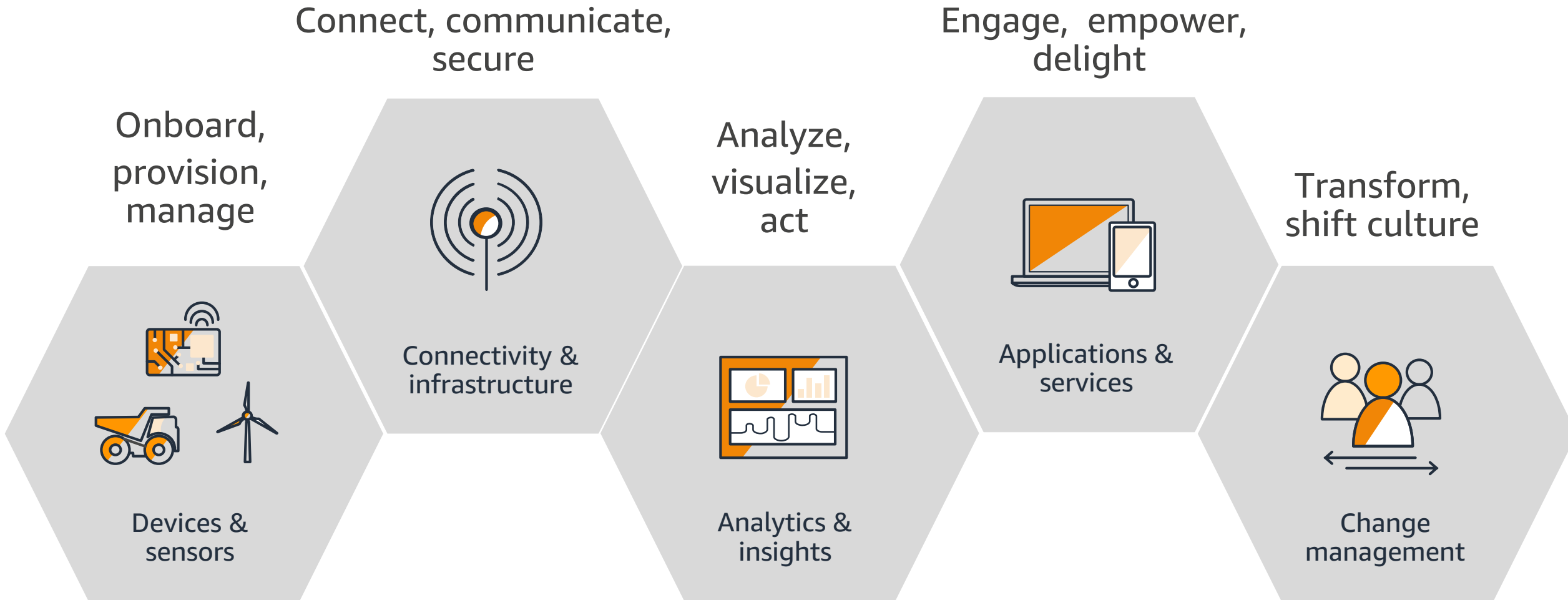


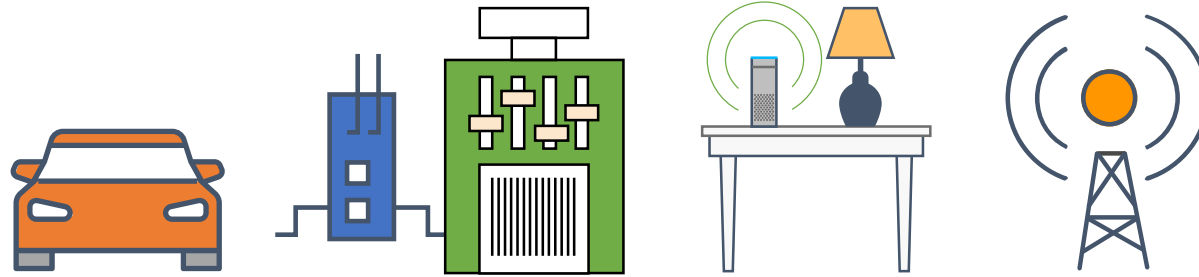
Quickly pinpoint product quality issues related factory output, rather than equipment performance

Predictive Quality Architecture with AWS IoT Analytics

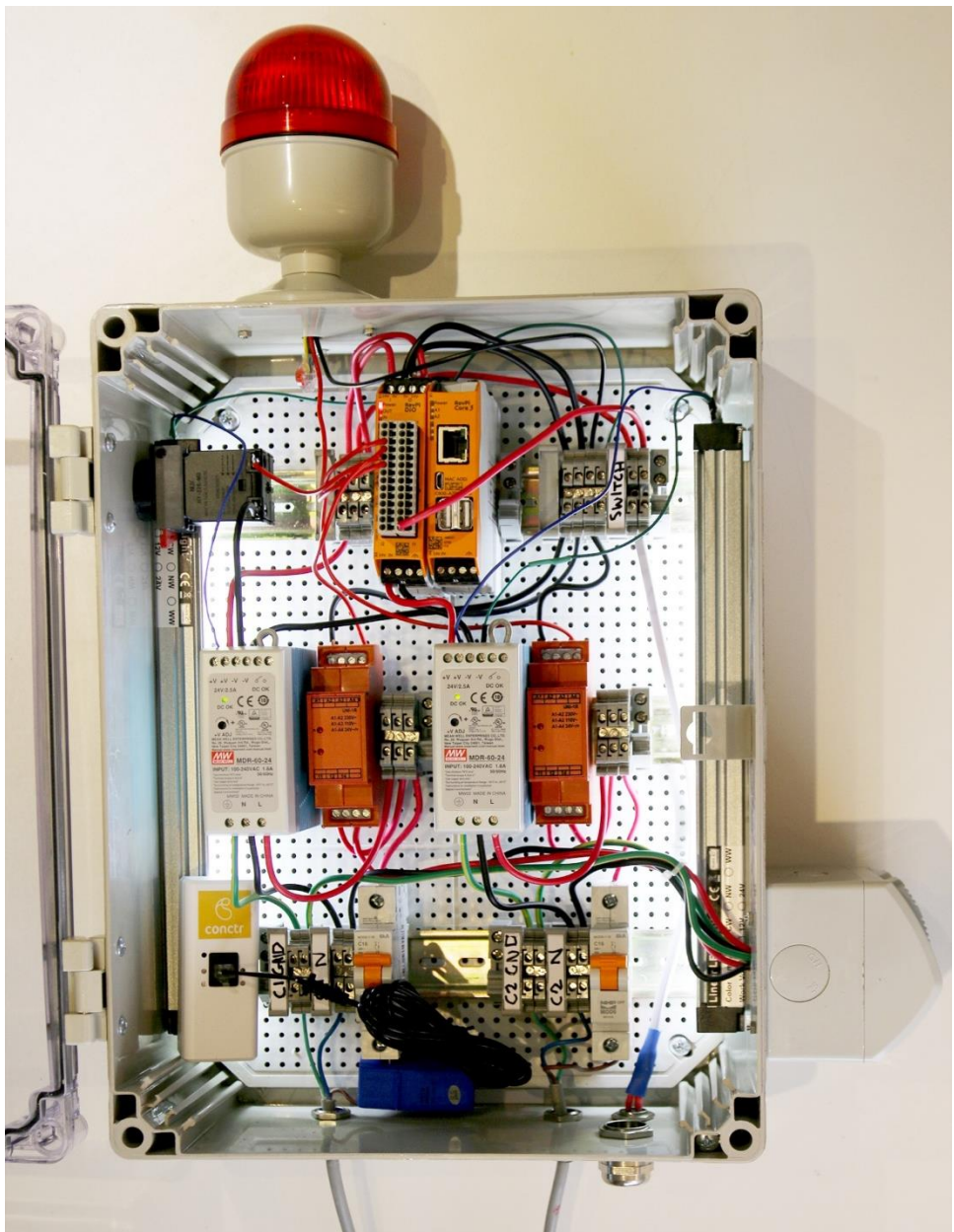


Industry 4.0 solutions are complex & multidimensional





AWS Greengrass Demo: Connected Factory



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