Srinivas Reddy Aellala

Built and launched AI & deep-tech products. 10+ years in Seed to Series C startup lifecycle.

Senior Director, Product, Ridecell— San Francisco

May 2021 - PRESENT

- Lead for Advanced Data & AI Products, responsible for product & engineering roadmaps, customer contract agreements, and stakeholder management
- Led the AI and Data strategy for Ridecell, driving new business and strategic investments (Series C) with OEMs, Tier 1s, Insurance, and fleet companies
- Developed and shipped Nemo, a <u>large-scale ADAS data pipeline product</u> enabling OEMs to process 2M+ km/day of driving data from L2 ADAS vehicles.
- Led the development of weakly supervised <u>monocular camera perception</u> <u>networks</u> for object tracking and scenario extraction from camera logs

Principal Product, **Ridecell** — San Francisco

Oct 2017 - Apr 2021

- Built the core team of 20+ AI and robotics engineers for developing autonomy technologies complementing Ridecell core products
- Led Product Integration across three autonomous vehicle versions, which
 included licensing our software and <u>AV platform to NHTSA</u>, the regulatory
 body of the US; and CA DMV permitted public road testing.

Co-founder & CPO, <u>Auro Robotics</u> - Santa Clara

Feb 2014 - Oct 2017

- A YCombinator 2015 company. Built and launched the first commercially operated <u>autonomous shuttle service</u> in the USA, in November 2016. Made a successful exit to Ridecell, a mobility SaaS company at a profitable valuation.
- Co-led the engineering team on end-end design and development of the AV software stack i.e sensor configuration design, localization, perception, path planning. Implemented controls & drive-by-wire firmware on ARM with RTOS.
- Implemented lidar & camera-based neural networks for perception & 3d-map based lidar-localization to achieve <u>5 cm accuracy on narrow urban-ODD lanes</u>

Engineer, **Qualcomm** - Bangalore

Jun 2013 - Jan 2014

- Worked in physical design (VLSI) team and executed top-level physical design of Modem Chip in a next-gen 7 nm 4G LTE Product.
- The award "Qualstar" was received for enabling significant productivity improvement in the QMD (Testchip) execution.

Co-founder & Hardware Lead, Aadhaarup - New Delhi Jun 2012- May 2013

- Mobile Payments startup Square equivalent POS based on India's UUID system Aadhaar for merchants and consumers, seed funded by GSF
- Designed and engineered a pocket-sized point-of-sale (POS) device that can plug into the audio jack of any mobile phone to accept credit cards on the go

Advisor Roles

2021- PRESENT

- Technical Advisor to Morphosis Ventures \$100M VC fund for SaaS startups
- Advisor to Rightbot Inc warehouse robots for Walmart etc. customers
- Mentor to CEO, Transform, consumer fitness app startup acquired by Apollo

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EDUCATION

IIT (Indian Institute of Technology) Kharagpur 2008 - 2013

Masters + Bachelor, Electrical Engineering. CGPA = 8.0/10.0

SKILLS

Product Management, Specialized in AI & Deep Tech Products, Enterprise Sales in Automotive, Mobility & Insurance Industries

TECHNICAL

AI, Computer Vision, SLAM, Neural Networks, ROS, RTOS, ARM Microcontrollers. C, C++, Python, PyTorch.

AWARDS

Forbes Asia 30 under 30, 2017, Manufacturing & Energy category

PRISM Grant 2014, sanctioned by the President of India for AV research

Qualstar, Qualcomm India, 2013

PATENTS

System and Method for adjusting vehicle location; US11604463B1

Systems and Methods for Extracting Data from Autonomous Vehicles; US 2022/0172606 A1, Patent Pending.