

# FINANCIAL STATEMENTS

## Condensed Consolidated Statements of Earnings

Years ended June 30

Dollars in millions, except share and per share data

	2019	2018	2017
Net sales	\$ 6,214	\$ 6,124	\$ 5,973
Cost of products sold	3,486	3,449	3,302
Gross profit	2,728	2,675	2,671
Selling and administrative expenses	856	837	810
Advertising costs	612	570	599
Research and development costs	136	132	135
Interest expense	97	85	88
Other (income) expense, net	3	(3)	6
Earnings from continuing operations before income taxes	1,024	1,054	1,033
Income taxes on continuing operations	204	231	330
Earnings from continuing operations	820	823	703
Losses from discontinued operations, net of tax	—	—	(2)
Net earnings	\$ 820	\$ 823	\$ 701
Net earnings (losses) per share			
Basic			
Continuing operations	\$ 6.42	\$ 6.37	\$ 5.45
Discontinued operations	—	—	(0.02)
Basic net earnings per share	\$ 6.42	\$ 6.37	\$ 5.43
Diluted			
Continuing operations	\$ 6.32	\$ 6.26	\$ 5.35
Discontinued operations	—	—	(0.02)
Diluted net earnings per share	\$ 6.32	\$ 6.26	\$ 5.33
Weighted average shares outstanding (in thousands)			
Basic	127,734	129,293	128,953
Diluted	129,792	131,581	131,566

