Alphabet Inc.

CONSOLIDATED BALANCE SHEETS

(In millions, except share and par value amounts which are reflected in thousands, and par value per share amounts)

| | Dece | As of mber 31, 2015 | As of December 31, 2016 | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|------------------------|----------------------------|---------|--|
| Assets | | _ | | | |
| Current assets: | | | | | |
| Cash and cash equivalents | \$ | 16,549 | \$ | 12,918 | |
| Marketable securities | | 56,517 | | 73,415 | |
| Total cash, cash equivalents, and marketable securities (including securities loaned of \$4,531 and \$0) | | 73,066 | | 86,333 | |
| Accounts receivable, net of allowance of \$296 and \$467 | | 11,556 | | 14,137 | |
| Receivable under reverse repurchase agreements | | 450 | | 0 | |
| Income taxes receivable, net | | 1,903 | | 95 | |
| Inventory | | 491 | | 268 | |
| Prepaid revenue share, expenses and other assets | | 2,648 | | 4,575 | |
| Total current assets | | 90,114 | | 105,408 | |
| Prepaid revenue share, expenses and other assets, non-current | | 3,181 | | 1,819 | |
| Non-marketable investments | | 5,183 | | 5,878 | |
| Deferred income taxes | | 251 | | 383 | |
| Property and equipment, net | | 29,016 | | 34,234 | |
| Intangible assets, net | | 3,847 | | 3,307 | |
| Goodwill | | 15,869 | | 16,468 | |
| Total assets | \$ | 147,461 | \$ | 167,497 | |
| Liabilities and Stockholders' Equity | | | | | |
| Current liabilities: | | | | | |
| Accounts payable | \$ | 1,931 | \$ | 2,041 | |
| Short-term debt | | 3,225 | | 0 | |
| Accrued compensation and benefits | | 3,539 | | 3,976 | |
| Accrued expenses and other current liabilities | | 4,768 | | 6,144 | |
| Accrued revenue share | | 2,329 | | 2,942 | |
| Securities lending payable | | 2,428 | | 0 | |
| Deferred revenue | | 788 | | 1,099 | |
| Income taxes payable, net | | 302 | | 554 | |
| Total current liabilities | | 19,310 | | 16,756 | |
| Long-term debt | | 1,995 | | 3,935 | |
| Deferred revenue, non-current | | 151 | | 202 | |
| Income taxes payable, non-current | | 3,663 | | 4,677 | |
| Deferred income taxes | | 189 | | 226 | |
| Other long-term liabilities | | 1,822 | | 2,665 | |
| Total liabilities | | 27,130 | | 28,461 | |
| Commitments and Contingencies (Note 10) | | , | | -, - | |
| Stockholders' equity: | | | | | |
| Convertible preferred stock, \$0.001 par value per share, 100,000 shares authorized; no shares issued and outstanding | | 0 | | 0 | |
| Class A and Class B common stock, and Class C capital stock and additional paid-in capital, \$0.001 par value per share: 15,000,000 shares authorized (Class A 9,000,000, Class B 3,000,000, Class C 3,000,000); 687,348 (Class A 292,297, Class B 50,295, Class C 344,756) and 691,293 (Class A 296,992, Class B 47,437, Class C 346,864) shares issued and outstanding | | 32,982 | | 36,307 | |
| Accumulated other comprehensive loss | | (1,874) | | (2,402) | |
| Retained earnings | | 89,223 | | 105,131 | |
| Total stockholders' equity | | 120,331 | | 139,036 | |
| Total liabilities and stockholders' equity | \$ | 147,461 | \$ | 167,497 | |

Alphabet Inc. CONSOLIDATED STATEMENTS OF INCOME (In millions, except per share amounts)

| | Year Ended December 31, | | | | | |
|-------------------------------------------------------------|-------------------------|--------|----|--------|----------|--------|
| | | 2014 | | 2015 | | 2016 |
| Revenues | \$ | 66,001 | \$ | 74,989 | \$ | 90,272 |
| Costs and expenses: | | | | | | |
| Cost of revenues | | 25,691 | | 28,164 | | 35,138 |
| Research and development | | 9,832 | | 12,282 | | 13,948 |
| Sales and marketing | | 8,131 | | 9,047 | | 10,485 |
| General and administrative | | 5,851 | | 6,136 | | 6,985 |
| Total costs and expenses | | 49,505 | | 55,629 | | 66,556 |
| Income from operations | | 16,496 | | 19,360 | | 23,716 |
| Other income (expense), net | | 763 | | 291 | | 434 |
| Income before income taxes | | 17,259 | | 19,651 | | 24,150 |
| Provision for income taxes | | 3,639 | | 3,303 | | 4,672 |
| Net income from continuing operations | \$ | 13,620 | \$ | 16,348 | \$ | 19,478 |
| Net income from discontinued operations | | 516 | | 0 | | 0 |
| Net income | \$ | 14,136 | \$ | 16,348 | \$ | 19,478 |
| Less: Adjustment Payment to Class C capital stockholders | | 0 | _ | 522 | _ | 0 |
| Net income available to all stockholders | \$ | 14,136 | \$ | 15,826 | \$ | 19,478 |
| | | | | | | |
| Basic net income per share of Class A and B common stock: | | | | | | |
| Continuing operations | \$ | 20.15 | \$ | 23.11 | \$ | 28.32 |
| Discontinued operations | | 0.76 | | 0.00 | | 0.00 |
| Basic net income per share of Class A and B common stock | \$ | 20.91 | \$ | 23.11 | \$ | 28.32 |
| | | | | | | |
| Basic net income per share of Class C capital stock: | | | | | | |
| Continuing operations | \$ | 20.15 | \$ | 24.63 | \$ | 28.32 |
| Discontinued operations | | 0.76 | | 0.00 | | 0.00 |
| Basic net income per share of Class C capital stock | \$ | 20.91 | \$ | 24.63 | \$ | 28.32 |
| | _ | | | | | |
| Diluted net income per share of Class A and B common stock: | | | | | | |
| Continuing operations | \$ | 19.82 | \$ | 22.84 | \$ | 27.85 |
| Discontinued operations | | 0.75 | | 0.00 | | 0.00 |
| Diluted net income per share of Class A and B common stock | \$ | 20.57 | \$ | 22.84 | \$ | 27.85 |
| | _ | | _ | | | |
| Diluted net income per share of Class C capital stock: | | | | | | |
| Continuing operations | \$ | 19.82 | \$ | 24.34 | \$ | 27.85 |
| Discontinued operations | Ψ | 0.75 | Ψ | 0.00 | Ψ | 0.00 |
| · | <u> </u> | | Φ. | | <u> </u> | |
| Diluted net income per share of Class C capital stock | <u>\$</u> | 20.57 | \$ | 24.34 | \$ | 27.85 |

Alphabet Inc. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In millions)

| | Year Ended December 31, | | | | |
|---------------------------------------------------------------------------------|-------------------------|--------|------|---------|--------------|
| | 2014 | | 2015 | | 2016 |
| Net income | \$ | 14,136 | \$ | 16,348 | \$ 19,478 |
| Other comprehensive (loss) income: | | | | | |
| Change in foreign currency translation adjustment | | (996) | | (1,067) | (599) |
| Available-for-sale investments: | | | | | |
| Change in net unrealized gains (losses) | | 505 | | (715) | (314) |
| Less: reclassification adjustment for net (gains) losses included in net income | | (134) | | 208 | 221 |
| Net change (net of tax effect of \$60, \$29, and \$0) | | 371 | | (507) | (93) |
| Cash flow hedges: | | | | | |
| Change in net unrealized gains (losses) | | 651 | | 676 | 515 |
| Less: reclassification adjustment for net (gains) losses included in net income | | (124) | | (1,003) | (351) |
| Net change (net of tax effect of \$196, \$115, and \$64) | | 527 | | (327) | 164 |
| Other comprehensive (loss) income | | (98) | | (1,901) | (528) |
| Comprehensive income | \$ | 14,038 | \$ | 14,447 | \$ 18,950 |

Alphabet Inc. CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (In millions, except share amounts which are reflected in thousands)

| | | | ock, Class C tock and aid-In Capital | _ c | Accumulated Other comprehensive | Retained | Sto | Total ockholders' |
|----|--------------------------------------------------------------|---------|--------------------------------------------|------|---------------------------------------|------------|-----|----------------------|
| D- | James as of Danambar 24, 2042 | Shares | Amount | | Income (Loss) | Earnings | _ | Equity |
| ва | lance as of December 31, 2013 | 671,664 | \$ 25,922 | | | \$ 60,930 | \$ | 86,977 |
| | Common and capital stock issued | 8,508 | 46 | | 0 | 0 | | 465 |
| | Stock-based compensation expense | | 4,279 | J | 0 | 0 | | 4,279 |
| | Stock-based compensation tax benefits | | 625 | 5 | 0 | 0 | | 625 |
| | Tax withholding related to vesting of restricted stock units | | (2,524 | 4) | 0 | 0 | | (2,524) |
| | Net income | | (|) | 0 | 14,136 | | 14,136 |
| | Other comprehensive loss | | (|) | (98) | 0 | | (98) |
| Ва | lance as of December 31, 2014 | 680,172 | 28,767 | 7 | 27 | 75,066 | | 103,860 |
| | Common and capital stock issued | 8,714 | 664 | 4 | 0 | 0 | | 664 |
| | Stock-based compensation expense | | 5,15° | 1 | 0 | 0 | | 5,151 |
| | Stock-based compensation tax benefits | | 815 | 5 | 0 | 0 | | 815 |
| | Tax withholding related to vesting of restricted stock units | | (2,779 | 9) | 0 | 0 | | (2,779) |
| | Repurchases of capital stock | (2,391) | (11 | 1) | 0 | (1,669) | | (1,780) |
| | Adjustment Payment to Class C capital stockholders | 853 | 475 | 5 | 0 | (522) | | (47) |
| | Net income | | (|) | 0 | 16,348 | | 16,348 |
| | Other comprehensive loss | | (|) | (1,901) | 0 | | (1,901) |
| Ba | lance as of December 31, 2015 | 687,348 | 32,982 | 2 | (1,874) | 89,223 | | 120,331 |
| | Cumulative effect of accounting change | 0 | 180 |) | 0 | (133) | | 47 |
| | Common and capital stock issued | 9,106 | 298 | 3 | 0 | 0 | | 298 |
| | Stock-based compensation expense | | 6,700 |) | 0 | 0 | | 6,700 |
| | Tax withholding related to vesting of restricted stock units | | (3,597 | 7) | 0 | 0 | | (3,597) |
| | Repurchases of capital stock | (5,161) | (256 | 3) | 0 | (3,437) | | (3,693) |
| | Net income | , | , |) | 0 | 19,478 | | 19,478 |
| | Other comprehensive loss | | (|) | (528) | 0 | | (528) |
| Ba | lance as of December 31, 2016 | 691,293 | \$ 36,307 | 7 \$ | (2,402) | \$ 105,131 | \$ | 139,036 |

Alphabet Inc. CONSOLIDATED STATEMENTS OF CASH FLOWS (In millions)

| | Year Ended December 31, | | | | | |
|------------------------------------------------------------------------|-------------------------|----------|----|----------|----|----------|
| | | 2014 | | 2015 | | 2016 |
| Operating activities | | | | | | |
| Net income | \$ | 14,136 | \$ | 16,348 | \$ | 19,478 |
| Adjustments: | | | | | | |
| Depreciation and impairment of property and equipment | | 3,523 | | 4,132 | | 5,267 |
| Amortization and impairment of intangible assets | | 1,456 | | 931 | | 877 |
| Stock-based compensation expense | | 4,279 | | 5,203 | | 6,703 |
| Deferred income taxes | | (104) | | (179) | | (38) |
| Gain on divestiture of business | | (740) | | 0 | | 0 |
| (Gain) loss on marketable and non-marketable investments, net | | (390) | | 334 | | 275 |
| Other | | 192 | | 212 | | 174 |
| Changes in assets and liabilities, net of effects of acquisitions: | | | | | | |
| Accounts receivable | | (1,641) | | (2,094) | | (2,578) |
| Income taxes, net | | 591 | | (179) | | 3,125 |
| Prepaid revenue share, expenses and other assets | | 459 | | (318) | | 312 |
| Accounts payable | | 436 | | 203 | | 110 |
| Accrued expenses and other liabilities | | 757 | | 1,597 | | 1,515 |
| Accrued revenue share | | 245 | | 339 | | 593 |
| Deferred revenue | | (175) | | 43 | | 223 |
| Net cash provided by operating activities | | 23,024 | | 26,572 | | 36,036 |
| Investing activities | | | | | | |
| Purchases of property and equipment | | (11,014) | | (9,950) | | (10,212) |
| Proceeds from disposals of property and equipment | | 55 | | 35 | | 240 |
| Purchases of marketable securities | | (56,310) | | (74,368) | | (84,509) |
| Maturities and sales of marketable securities | | 51,315 | | 62,905 | | 66,895 |
| Purchases of non-marketable investments | | (1,440) | | (2,326) | | (1,109) |
| Maturities and sales of non-marketable investments | | 213 | | 154 | | 494 |
| Cash collateral related to securities lending | | 1,403 | | (350) | | (2,428) |
| Investments in reverse repurchase agreements | | (775) | | 425 | | 450 |
| Proceeds from divestiture of business | | 386 | | 0 | | 0 |
| Acquisitions, net of cash acquired, and purchases of intangible assets | | (4,888) | | (236) | | (986) |
| Net cash used in investing activities | | (21,055) | | (23,711) | | (31,165) |
| Financing activities | | | | | | |
| Net payments related to stock-based award activities | | (2,069) | | (2,375) | | (3,304) |
| Adjustment Payment to Class C capital stockholders | | 0 | | (47) | | 0 |
| Repurchases of capital stock | | 0 | | (1,780) | | (3,693) |
| Proceeds from issuance of debt, net of costs | | 11,625 | | 13,705 | | 8,729 |
| Repayments of debt | | (11,643) | | (13,728) | | (10,064) |
| Net cash used in financing activities | | (2,087) | | (4,225) | | (8,332) |
| Effect of exchange rate changes on cash and cash equivalents | | (433) | | (434) | | (170) |
| Net decrease in cash and cash equivalents | | (551) | | (1,798) | | (3,631) |
| Cash and cash equivalents at beginning of period | | 18,898 | | 18,347 | | 16,549 |
| Cash and cash equivalents at end of period | \$ | 18,347 | \$ | 16,549 | \$ | 12,918 |
| | | | | | | |
| Supplemental disclosures of cash flow information | | | | | | |
| Cash paid for taxes, net of refunds | \$ | 3,138 | \$ | 3,651 | \$ | 1,643 |
| Cash paid for interest | | 86 | | 96 | | 84 |