PRELIMINARY

Sales

Net sales **Total COGS Gross Profit Gross Margin** Expense **Total Marketing and Sales Expenses** Total G&A **Total Operations Total Research & Development Total Quality Assurance Total Expense** Operating income Other Income/Expense **Total Other Income** Other Expense **Total Interest Expense** Taxes **Depreciation Expense Amortization Expense** Key Man Life Ins Exchange (gains) losses Total Extraordinary Expenses/Addbacks **Employee Bonus** Non-controlling interest **Total Other Expense** Net Other Income Net Income Depreciation and amortization Interest expense Taxes Addbacks Addbacks--Apex incremental Adjusted EBITDA

Inter-med, Inc. dba Vista Dental and Subsidiaries Consolidating Financial Statements As of and for the periods ended December 31, 2019

								2019														
Actual											Budget											
	Vista US		Sino JV	Apex (proforma included in Vista)		Eliminations		Consolidated			Vista US		Sino JV	Apex (proforma included in Vista)		Eliminations		Consolidated			Var. \$	Var. %
\$	17,714,100	\$	1,763,408	\$	-	\$	(1,763,408)	\$	17,714,100	\$	16,968,163	\$	-	\$	-	\$	-	\$	16,968,163	\$	745,937	4.4%
\$	6,083,602	\$	1,261,329	\$	-	\$	(1,763,408)	\$	5,581,523	\$	4,787,978	\$	-	\$	-	\$	-	\$	4,787,978	\$	793,545	16.6%
\$	11,630,498	\$	502,079	\$	-	\$	-	\$	12,132,577	\$	12,180,185	\$	-	\$	-	\$	-	\$	12,180,185	\$	(47,608)	-0.4%
	65.7%		28.5%		0.0%		0.0%		68.5%		71.8%		0.0%		0.0%		0.0%		71.8%			0.0%
Ś	2,692,642	\$	_	Ś	_	\$	_	\$	2,692,642	\$	2,581,973	Ś	-	Ś	-	Ś	_	Ś	2,581,973	\$	110,669	4.3%
\$	2,354,634		176,510	\$	-	\$	-	\$	2,531,144	\$	2,756,657		-	\$	_	\$	-	\$	2,756,657		(225,513)	-8.2%
\$	1,419,054		140,077	\$	_	\$	-	\$	1,559,131	\$	1,225,004		-	\$	-	\$	-	\$	1,225,004		334,127	27.3%
\$	939,276	-	-	\$	-	\$	-	\$	939,276	\$	952,818		-	\$	-	\$	-	\$	952,818		(13,542)	-1.4%
\$	372,950	\$	-	\$	-	\$	-	\$	372,950	\$	201,592	\$	-	\$	-	\$	-	\$	201,592	\$	171,358	85.0%
\$	7,778,555	\$	316,587	\$	-	\$	-	\$	8,095,143	\$	7,718,043	\$	-	\$	-	\$	-	\$	7,718,043	\$	377,099	4.9%
\$	3,851,943	\$	185,492	\$	-	\$	-	\$	4,037,435	\$	4,462,142	\$	-	\$	-	\$	-	\$	4,462,142	\$	(424,707)	-9.5%
\$	5,923	\$	-	\$	-	\$	-	\$	5,923	\$	-	\$	-	\$	-	\$	-	\$	-	\$	5,923	NA
\$	1,457,434	\$	_			\$	_	\$	1,457,434	\$	1,080,000							\$	1,080,000	\$	377,434	34.9%
\$	31,914	\$	24,130					\$	56,044	\$	-							\$	-	\$	56,044	NA
\$	107,894	\$	5,480					\$	113,375	\$	-							\$	-	\$	113,375	NA
\$	2,875,360							\$	2,875,360	\$	-							\$	-	\$	2,875,360	NA
\$	618							\$	618	\$	-							\$	-	\$	618	NA
		\$	(43,251)					\$	(43,251)	\$	-							\$	-	\$	(43,251)	NA
\$	3,010,550	\$	-	\$	-	\$	-	\$	3,010,550	\$	1,011,771	\$	-	\$	-	\$	-	\$		\$	1,998,779	197.6%
\$	-							\$	-	\$	204,613							\$	204,613	\$	(204,613)	-100.0%
<u> </u>		\$	97,575					Ş	97,575	\$	-							Ş	-	\$	97,575	NA
\$		\$	83,934	_	-	\$	-	\$	7,567,704	\$	2,296,384	_	-	\$	-	\$	-	\$	2,296,384		5,271,320	229.5%
\$	(7,477,847)	_	(83,934)			\$		\$	(7,561,781)	\$	(2,296,384)	_	-	\$	-	\$	-	\$	(2,296,384)	_	(5,265,397)	229.3%
\$	(3,625,904)	Ş	101,558	Ş	-	\$	-	\$	(3,524,346)	\$	2,165,758	Ş	-	\$	-	\$	-	\$	2,165,758	Ş	(5,690,104)	-262.7%
\$	2,983,254	\$	2,795			\$	-	\$	2,986,049	\$	-							\$	-			
\$	1,451,511	-	-			\$	-	\$	1,451,511	\$	1,080,000							\$	1,080,000			
\$	31,914	\$	12,306			\$	-	\$	44,221	\$	-							\$	-			
\$	3,453,636							\$	3,453,636	\$	1,082,729							\$	1,082,729			
\$	-							\$	-	\$	158,488							\$	158,488			
\$	4,294,412	\$	116,659	\$	-	\$	-	\$	4,411,071	\$	4,486,975	\$	-	\$	-	\$	-	\$	4,486,975	\$	(75,904)	-1.7%
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